



NH Monthly Indicators

October 2017

It has been several months since news cycles have touched upon housing in any sort of sensationalistic headline grab that was common during the boom-and-bust atmosphere of a decade ago. During that tumult, heady price increases gave way to a Great Recession and foreclosure crisis. Then we entered into a period of healing and eventual recovery that we are still enjoying. For residential real estate in 2017, fewer headlines have meant mostly good news.

New Listings were up 12.6 percent for single family homes and 15.7 percent for condo properties. Pending Sales increased 27.8 percent for single family homes and 37.0 percent for condo properties.

The Median Sales Price was up 6.9 percent to \$265,000 for single family homes and 5.1 percent to \$197,500 for condo properties. Months Supply of Inventory decreased 20.0 percent for single family units and 35.0 percent for condo units.

Although inventory levels are low in many markets, there has largely been enough listing and building activity, or at least conversation about future activity, to keep prices from skyrocketing toward another bubble. Low affordability has started to become a recent topic of conversation and is definitely worth watching. But with a healthy economy, level of demand and national unemployment rate, sellers are going to be hard-pressed to lower prices.

Monthly Snapshot

- 0.1%	+ 6.9%	+ 5.2%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

Single Family Activity Overview	2
Condo Activity Overview	3
Closed Sales	4
Median Sales Price	5
Dollar Volume of Closed Sales (in millions)	6
Days on Market Until Sale	7
Pending Sales	8
Months Supply of Inventory	9
New Listings	10
Inventory of Homes for Sale	11
Percent of List Price Received	12
Housing Affordability Index	13
All Properties Activity Overview	14
Single Family Residential Activity by County	15
Condo Activity by County	16



NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	10-2016	10-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		1,648	1,646	- 0.1%	14,932	14,917	- 0.1%
Median Sales Price		\$248,000	\$265,000	+ 6.9%	\$249,500	\$265,000	+ 6.2%
\$ Volume of Closed Sales (in millions)		\$481.5	\$506.3	+ 5.2%	\$4,299.6	\$4,567.4	+ 6.2%
Days on Market		79	67	- 15.2%	83	68	- 18.1%
Pending Sales		1,340	1,713	+ 27.8%	15,617	16,284	+ 4.3%
Months Supply		5.0	4.0	- 20.0%	--	--	--
New Listings		1,516	1,707	+ 12.6%	21,733	21,402	- 1.5%
Homes for Sale		7,370	6,004	- 18.5%	--	--	--
Pct. of List Price Received		97.3%	97.5%	+ 0.2%	97.4%	98.1%	+ 0.7%
Affordability Index		163	145	- 11.0%	162	145	- 10.5%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



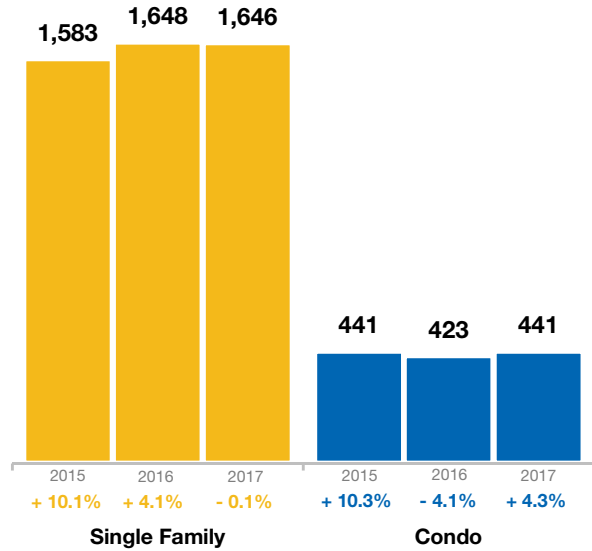
Key Metrics	Historical Sparkbars	10-2016	10-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		423	441	+ 4.3%	3,707	4,059	+ 9.5%
Median Sales Price		\$188,000	\$197,500	+ 5.1%	\$184,900	\$191,000	+ 3.3%
\$ Volume of Closed Sales (in millions)		\$91.9	\$108.1	+ 17.6%	\$790.9	\$923.5	+ 16.8%
Days on Market		69	60	- 13.0%	70	62	- 11.4%
Pending Sales		346	474	+ 37.0%	3,924	4,347	+ 10.8%
Months Supply		4.0	2.6	- 35.0%	--	--	--
New Listings		375	434	+ 15.7%	5,138	5,139	+ 0.0%
Homes for Sale		1,460	1,056	- 27.7%	--	--	--
Pct. of List Price Received		98.0%	98.3%	+ 0.3%	97.9%	98.5%	+ 0.6%
Affordability Index		215	194	- 9.8%	219	201	- 8.2%

NH Closed Sales

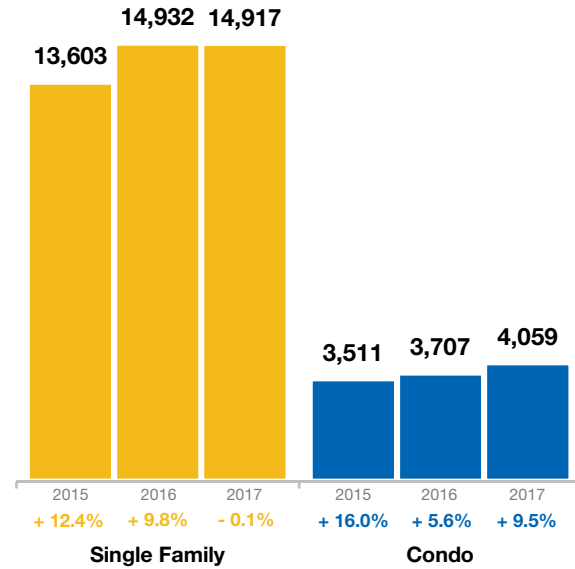
A count of the actual sales that closed in a given month.



October

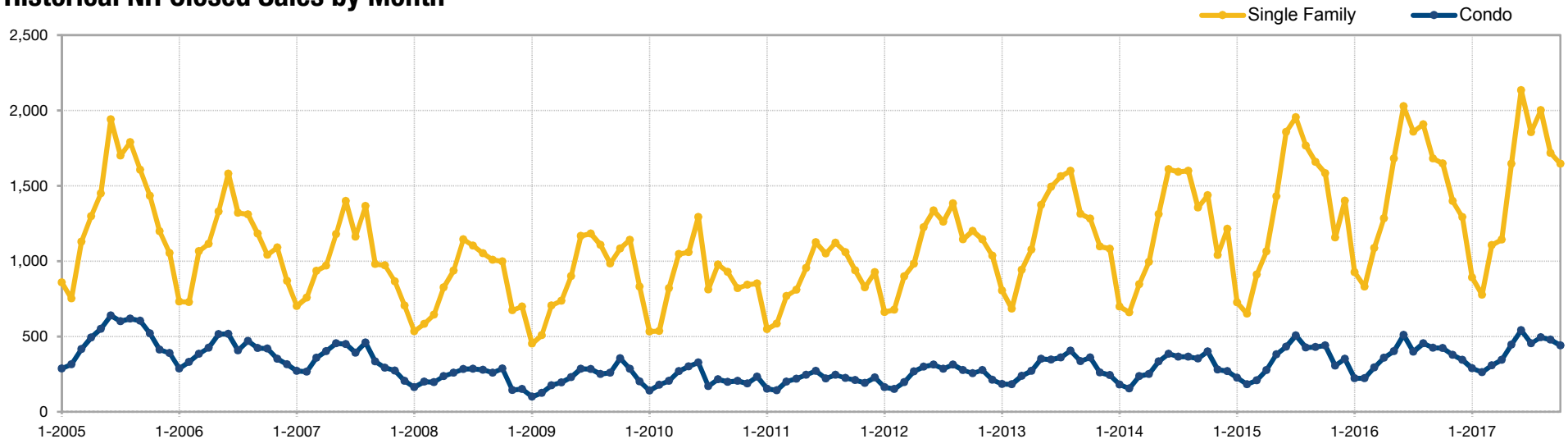


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2016	1,399	+21.0%	378	+23.1%
Dec-2016	1,292	-7.7%	345	-1.7%
Jan-2017	892	-3.8%	289	+30.2%
Feb-2017	776	-6.6%	262	+18.0%
Mar-2017	1,106	+1.7%	308	+4.8%
Apr-2017	1,143	-11.0%	345	-3.6%
May-2017	1,646	-2.1%	445	+10.7%
Jun-2017	2,134	+5.3%	542	+6.3%
Jul-2017	1,856	-0.1%	454	+14.1%
Aug-2017	2,001	+4.9%	495	+9.0%
Sep-2017	1,717	+2.1%	478	+12.7%
Oct-2017	1,646	-0.1%	441	+4.3%
12-Month Avg	1,467	+0.7%	399	+9.6%

Historical NH Closed Sales by Month

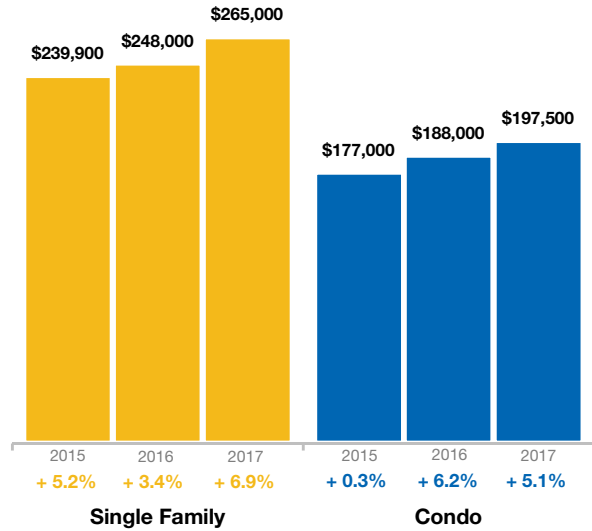


NH Median Sales Price

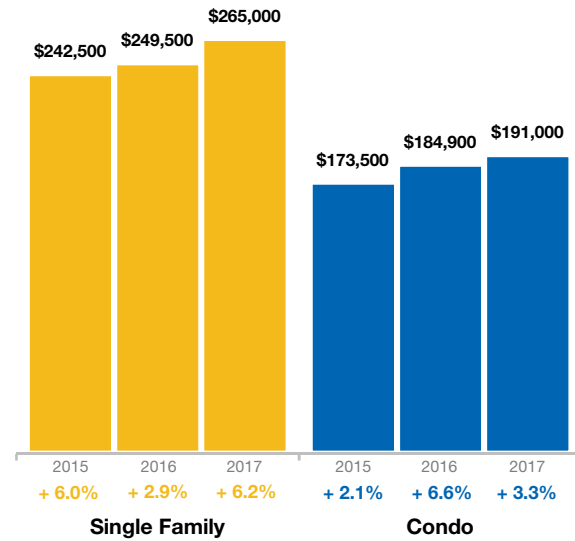
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



October



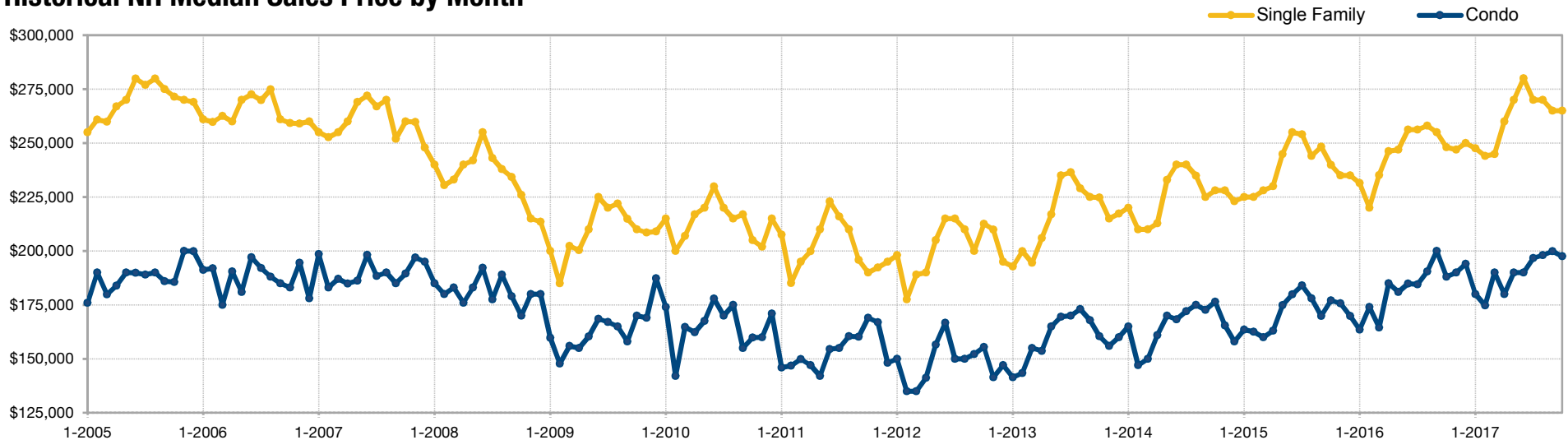
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2016	\$247,000	+5.1%	\$190,000	+8.1%
Dec-2016	\$250,000	+6.4%	\$194,000	+14.2%
Jan-2017	\$247,500	+6.9%	\$179,950	+10.1%
Feb-2017	\$244,000	+10.9%	\$174,750	+0.5%
Mar-2017	\$244,900	+4.2%	\$190,000	+15.5%
Apr-2017	\$260,000	+5.6%	\$180,000	-2.7%
May-2017	\$270,000	+9.4%	\$190,000	+5.0%
Jun-2017	\$280,000	+9.3%	\$190,000	+2.8%
Jul-2017	\$270,000	+5.4%	\$196,709	+6.6%
Aug-2017	\$270,000	+4.7%	\$198,000	+3.9%
Sep-2017	\$265,000	+3.9%	\$199,850	-0.1%
Oct-2017	\$265,000	+6.9%	\$197,500	+5.1%
12-Month Avg*	\$264,000	+6.9%	\$191,000	+5.5%

* Median Sales Price for all properties from November 2016 through October 2017. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

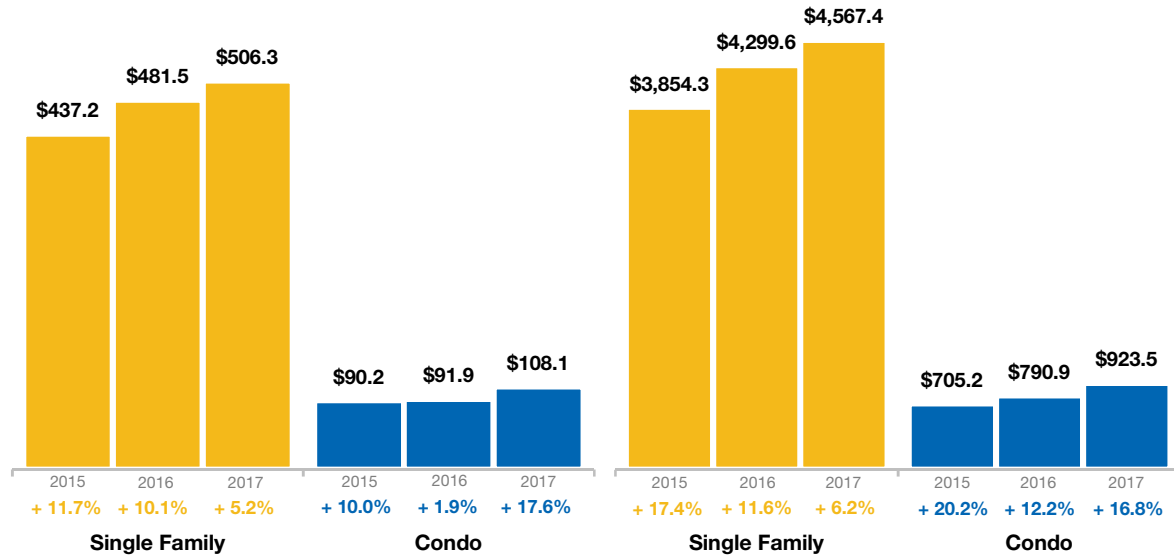


NH \$ Volume of Closed Sales

The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



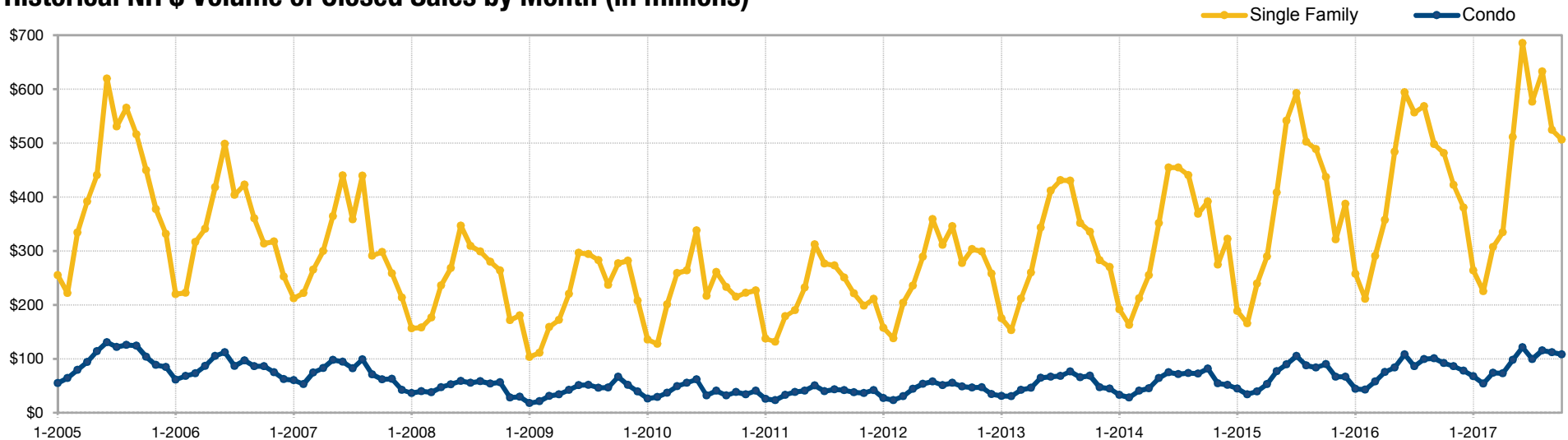
October



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2016	\$422.3	+31.5%	\$86.5	+29.3%
Dec-2016	\$380.7	-1.8%	\$78.1	+16.9%
Jan-2017	\$263.8	+2.4%	\$67.6	+52.9%
Feb-2017	\$225.3	+6.6%	\$54.1	+26.7%
Mar-2017	\$307.4	+5.7%	\$74.2	+28.4%
Apr-2017	\$334.6	-6.5%	\$73.1	-3.3%
May-2017	\$511.3	+5.7%	\$98.0	+16.8%
Jun-2017	\$685.2	+15.3%	\$121.3	+12.0%
Jul-2017	\$576.4	+3.6%	\$99.6	+15.7%
Aug-2017	\$632.8	+11.3%	\$115.3	+15.6%
Sep-2017	\$524.2	+5.3%	\$112.0	+11.2%
Oct-2017	\$506.3	+5.2%	\$108.1	+17.6%
12-Month Avg*	\$447.5	+7.2%	\$90.7	+17.7%

* \$ Volume of Closed Sales (in millions) for all properties from November 2016 through October 2017. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

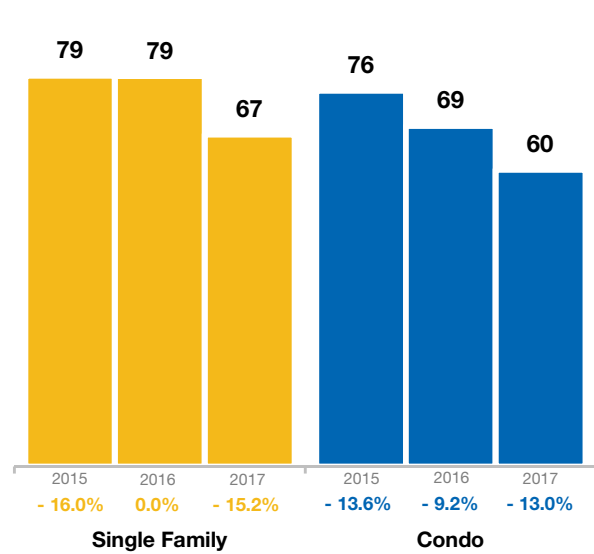


NH Days on Market

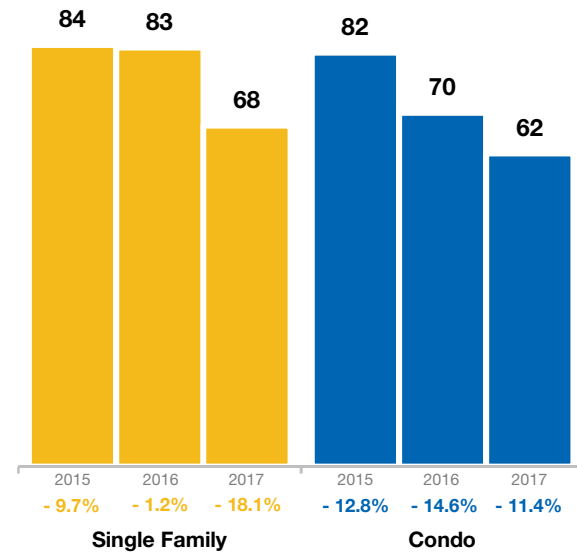
Average number of days between when a property is listed and when an offer is accepted in a given month.



October



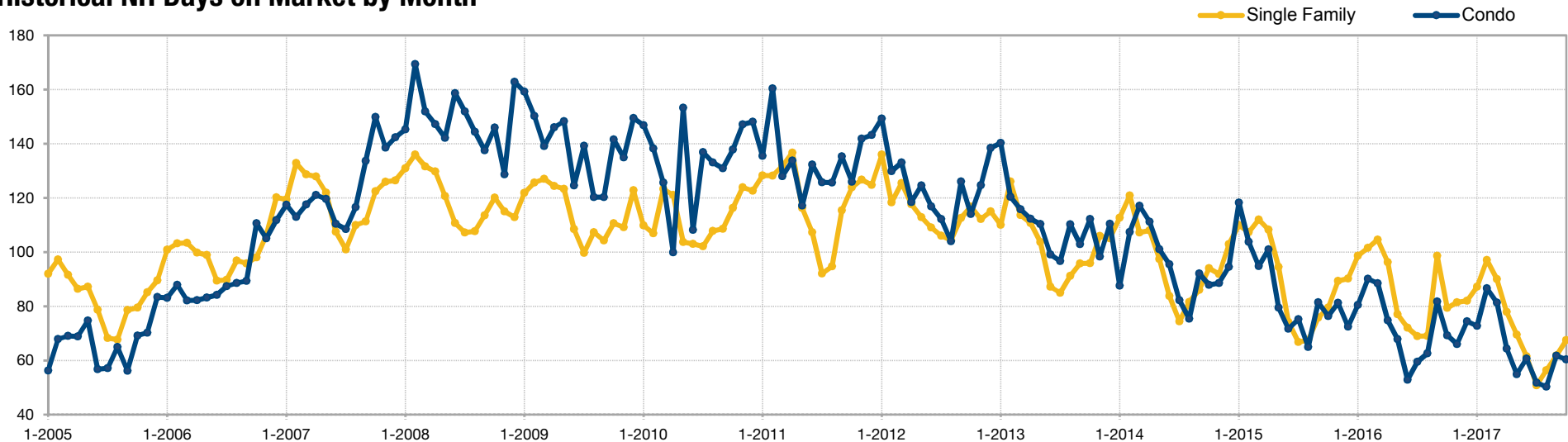
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2016	81	-9.0%	66	-18.5%
Dec-2016	82	-8.9%	74	+2.8%
Jan-2017	87	-12.1%	73	-8.8%
Feb-2017	97	-4.9%	87	-3.3%
Mar-2017	90	-14.3%	81	-8.0%
Apr-2017	78	-18.8%	64	-14.7%
May-2017	70	-9.1%	55	-19.1%
Jun-2017	62	-13.9%	61	+15.1%
Jul-2017	51	-26.1%	52	-11.9%
Aug-2017	56	-18.8%	50	-20.6%
Sep-2017	62	-37.4%	62	-24.4%
Oct-2017	67	-15.2%	60	-13.0%
12-Month Avg*	70	-17.0%	63	-11.0%

* Days on Market for all properties from November 2016 through October 2017. This is not the average of the individual figures above.

Historical NH Days on Market by Month

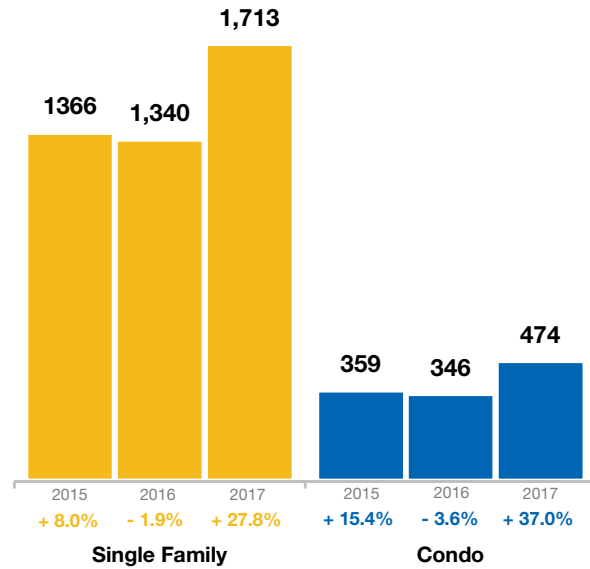


NH Pending Sales

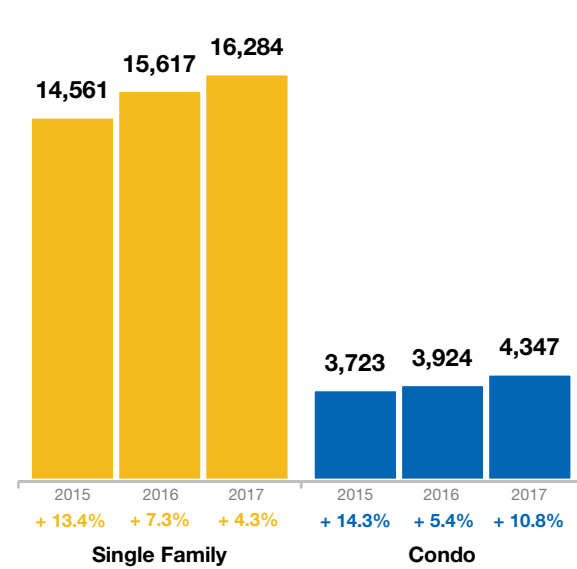
A count of the properties on which offers have been accepted in a given month.



October

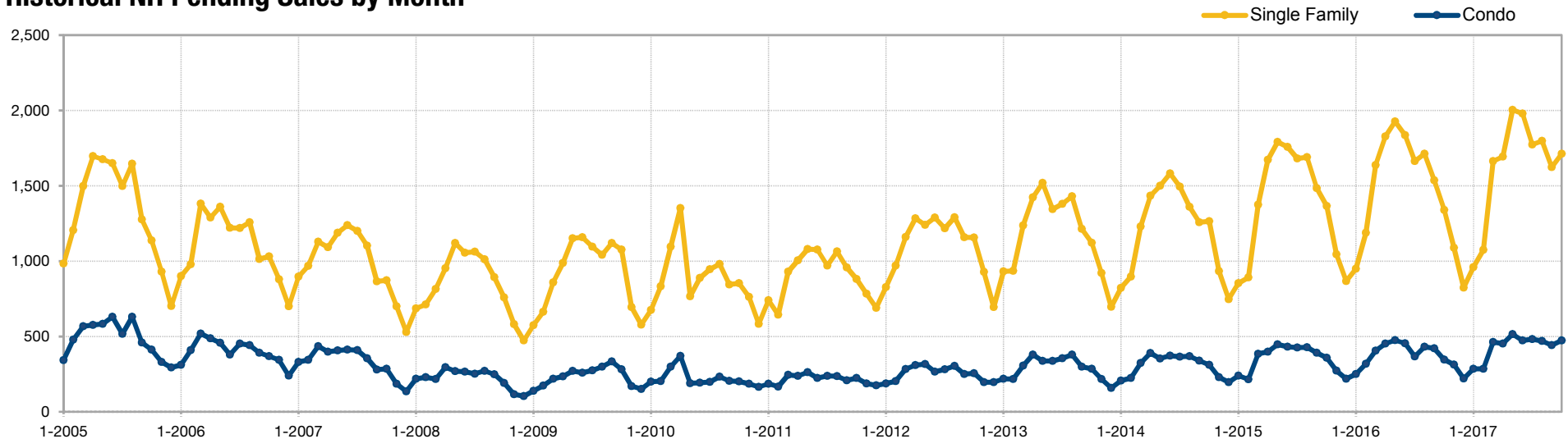


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2016	1,088	+4.1%	313	+14.2%
Dec-2016	824	-5.0%	221	+0.5%
Jan-2017	960	+1.2%	286	+13.9%
Feb-2017	1,075	-9.5%	285	-10.4%
Mar-2017	1,664	+1.6%	464	+14.3%
Apr-2017	1,693	-7.3%	452	0.0%
May-2017	2,004	+4.0%	516	+8.6%
Jun-2017	1,979	+7.7%	474	+4.2%
Jul-2017	1,774	+6.7%	483	+31.3%
Aug-2017	1,798	+5.0%	471	+9.0%
Sep-2017	1,624	+5.7%	442	+5.0%
Oct-2017	1,713	+27.8%	474	+37.0%
12-Month Avg	1,516	+3.8%	407	+10.5%

Historical NH Pending Sales by Month

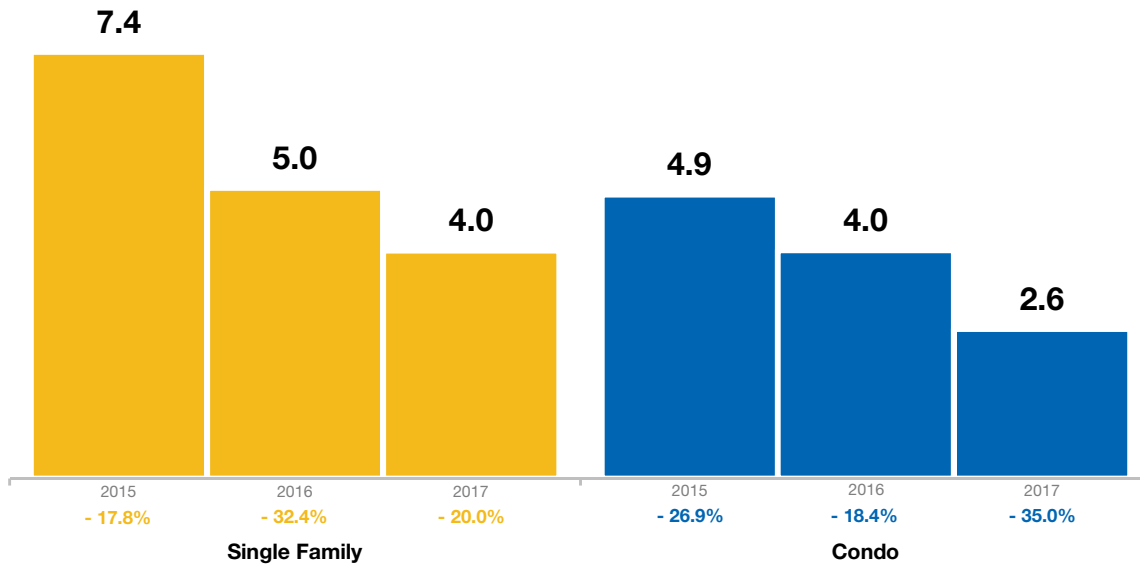


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



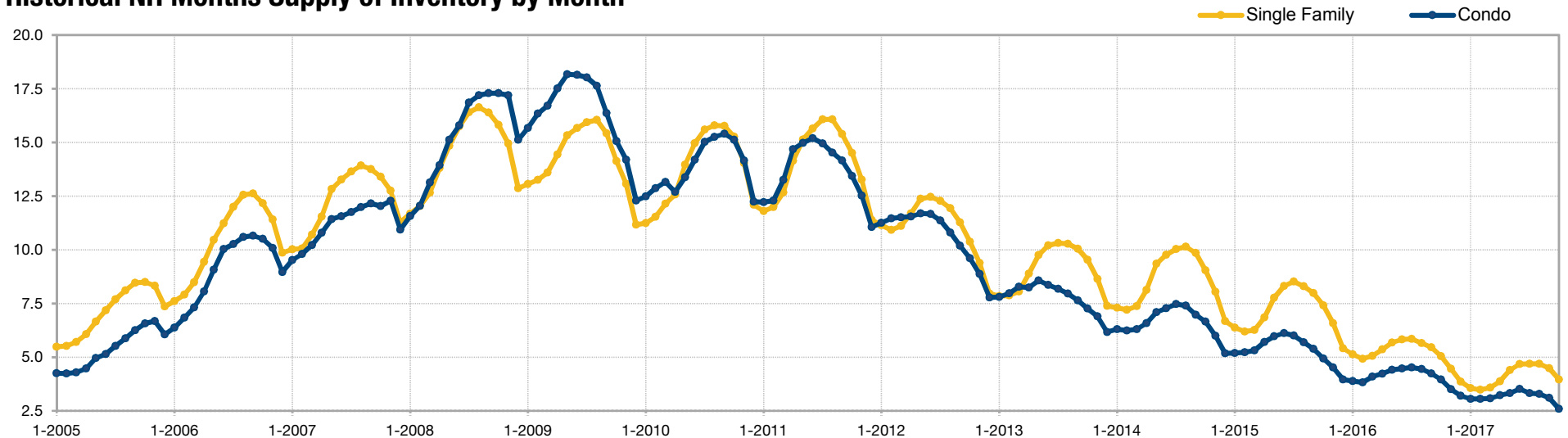
October



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2016	4.5	-31.8%	3.5	-22.2%
Dec-2016	3.9	-27.8%	3.2	-20.0%
Jan-2017	3.6	-29.4%	3.1	-20.5%
Feb-2017	3.5	-28.6%	3.1	-18.4%
Mar-2017	3.6	-29.4%	3.1	-24.4%
Apr-2017	3.9	-27.8%	3.2	-23.8%
May-2017	4.4	-22.8%	3.3	-25.0%
Jun-2017	4.7	-19.0%	3.5	-22.2%
Jul-2017	4.7	-20.3%	3.3	-26.7%
Aug-2017	4.7	-17.5%	3.3	-25.0%
Sep-2017	4.5	-18.2%	3.1	-26.2%
Oct-2017	4.0	-20.0%	2.6	-35.0%
12-Month Avg*	4.1	-24.6%	3.2	-24.2%

* Months Supply for all properties from November 2016 through October 2017. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

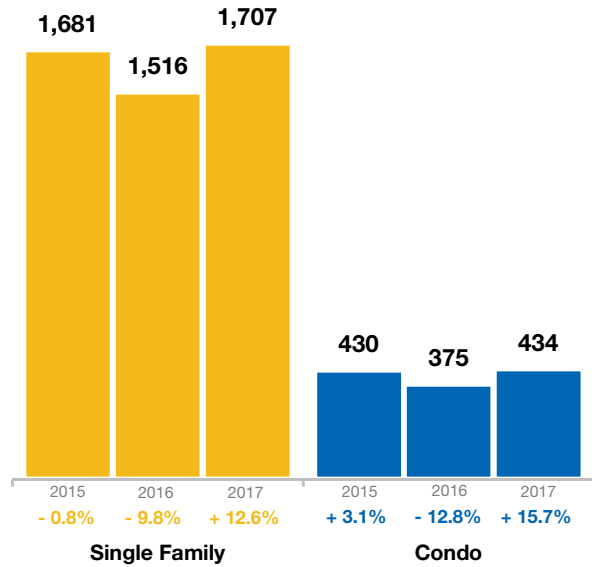


NH New Listings

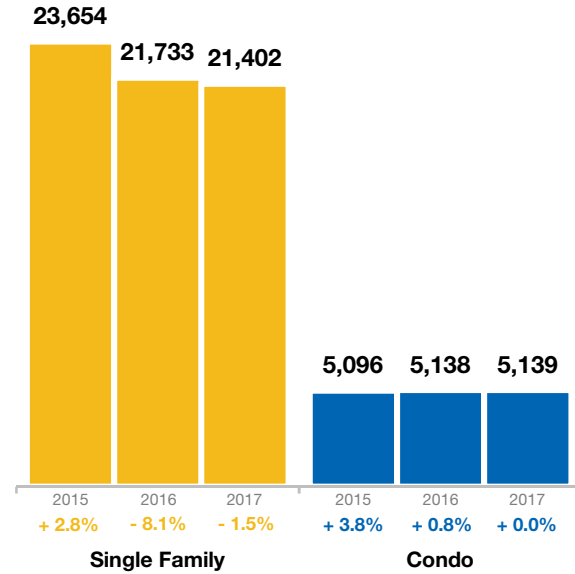
A count of the properties that have been newly listed on the market in a given month.



October

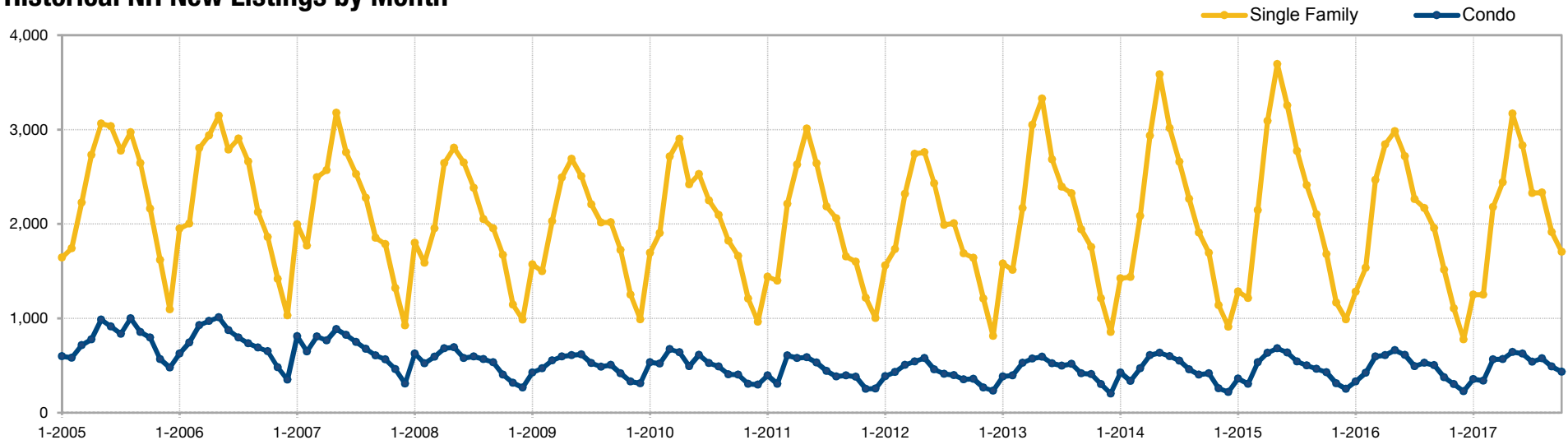


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2016	1,107	-5.1%	302	-2.9%
Dec-2016	777	-21.4%	228	-9.5%
Jan-2017	1,251	-2.4%	355	+7.6%
Feb-2017	1,250	-18.6%	340	-19.6%
Mar-2017	2,179	-11.7%	565	-5.0%
Apr-2017	2,441	-14.1%	568	-6.7%
May-2017	3,168	+6.2%	643	-3.2%
Jun-2017	2,831	+4.1%	626	+2.0%
Jul-2017	2,328	+2.8%	541	+9.7%
Aug-2017	2,333	+7.6%	576	+8.7%
Sep-2017	1,914	-2.1%	491	-2.8%
Oct-2017	1,707	+12.6%	434	+15.7%
12-Month Avg	1,991	-2.5%	475	-0.6%

Historical NH New Listings by Month

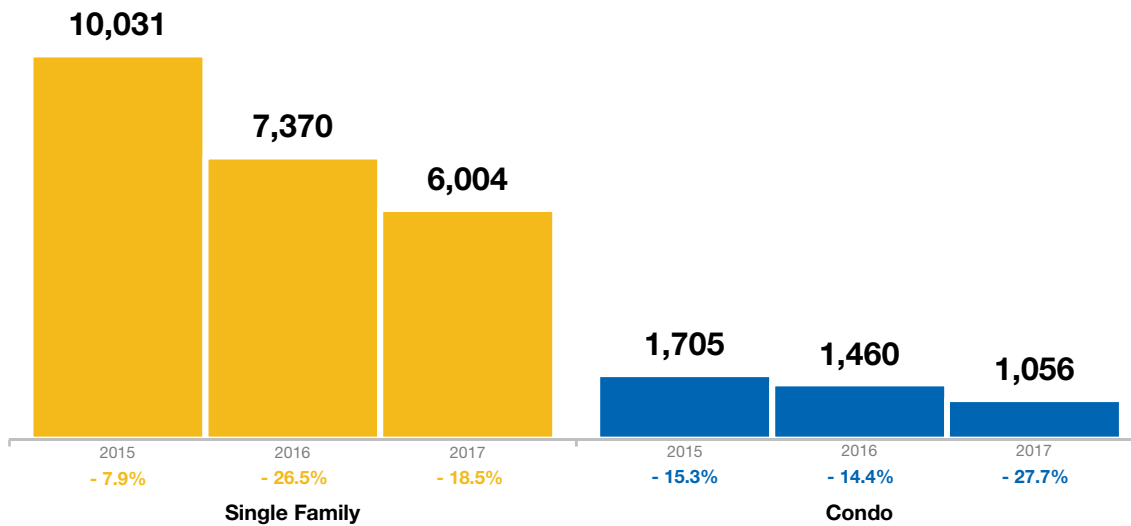


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

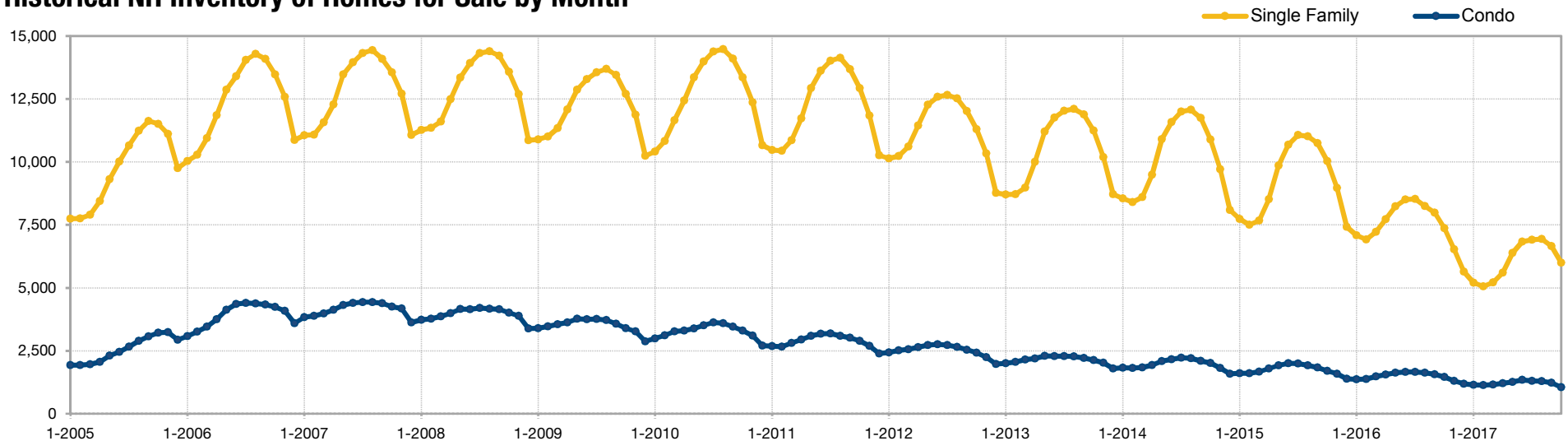


October



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2016	6,529	-27.2%	1,304	-17.6%
Dec-2016	5,646	-24.0%	1,191	-14.4%
Jan-2017	5,208	-26.5%	1,144	-16.6%
Feb-2017	5,056	-26.9%	1,139	-17.4%
Mar-2017	5,217	-27.7%	1,161	-21.8%
Apr-2017	5,601	-27.5%	1,215	-21.7%
May-2017	6,381	-22.6%	1,264	-22.5%
Jun-2017	6,835	-19.6%	1,346	-18.9%
Jul-2017	6,909	-19.0%	1,301	-21.5%
Aug-2017	6,941	-15.8%	1,297	-20.5%
Sep-2017	6,659	-16.6%	1,231	-21.5%
Oct-2017	6,004	-18.5%	1,056	-27.7%
12-Month Avg	6,082	-22.5%	1,221	-20.2%

Historical NH Inventory of Homes for Sale by Month



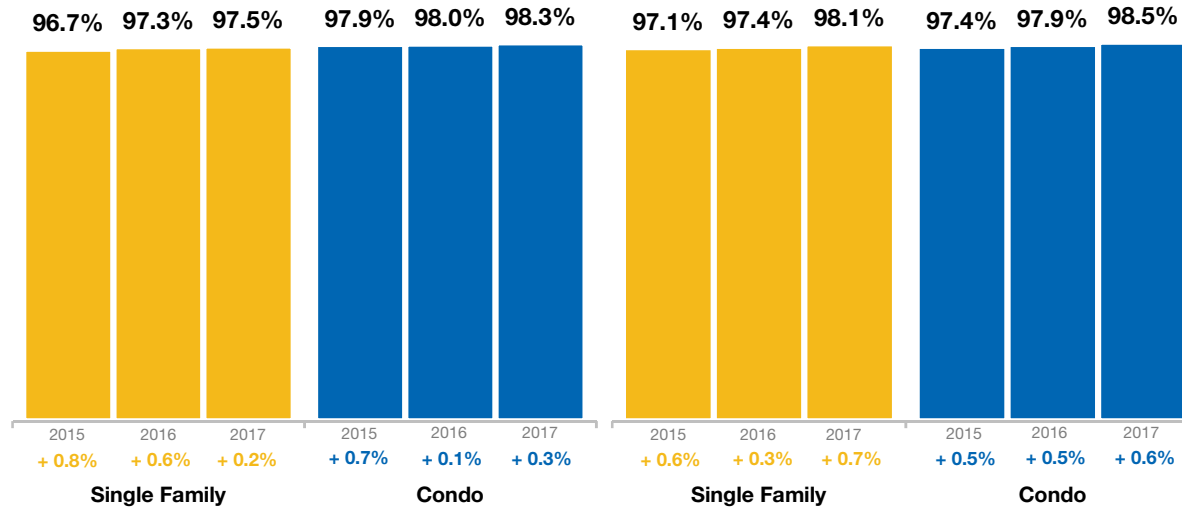
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

October

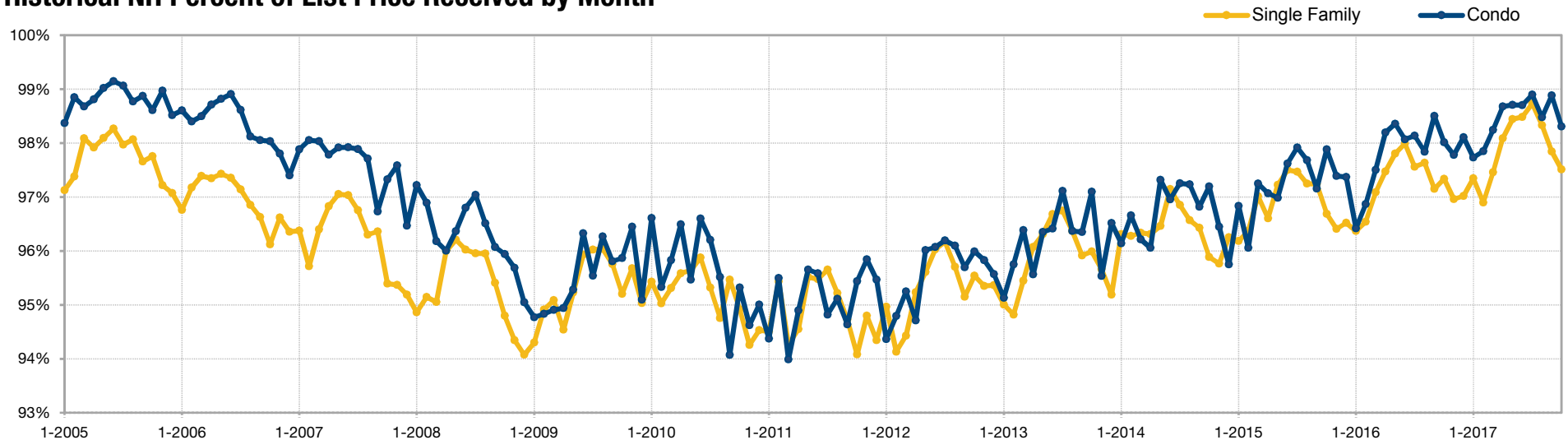
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2016	97.0%	+0.6%	97.8%	+0.4%
Dec-2016	97.0%	+0.5%	98.1%	+0.7%
Jan-2017	97.3%	+0.9%	97.7%	+1.3%
Feb-2017	96.9%	+0.4%	97.8%	+0.9%
Mar-2017	97.5%	+0.4%	98.2%	+0.7%
Apr-2017	98.1%	+0.6%	98.7%	+0.5%
May-2017	98.4%	+0.6%	98.7%	+0.3%
Jun-2017	98.5%	+0.5%	98.7%	+0.6%
Jul-2017	98.7%	+1.1%	98.9%	+0.8%
Aug-2017	98.3%	+0.7%	98.5%	+0.7%
Sep-2017	97.8%	+0.6%	98.9%	+0.4%
Oct-2017	97.5%	+0.2%	98.3%	+0.3%
12-Month Avg*	97.9%	+0.6%	98.4%	+0.6%

* Pct. of List Price Received for all properties from November 2016 through October 2017. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



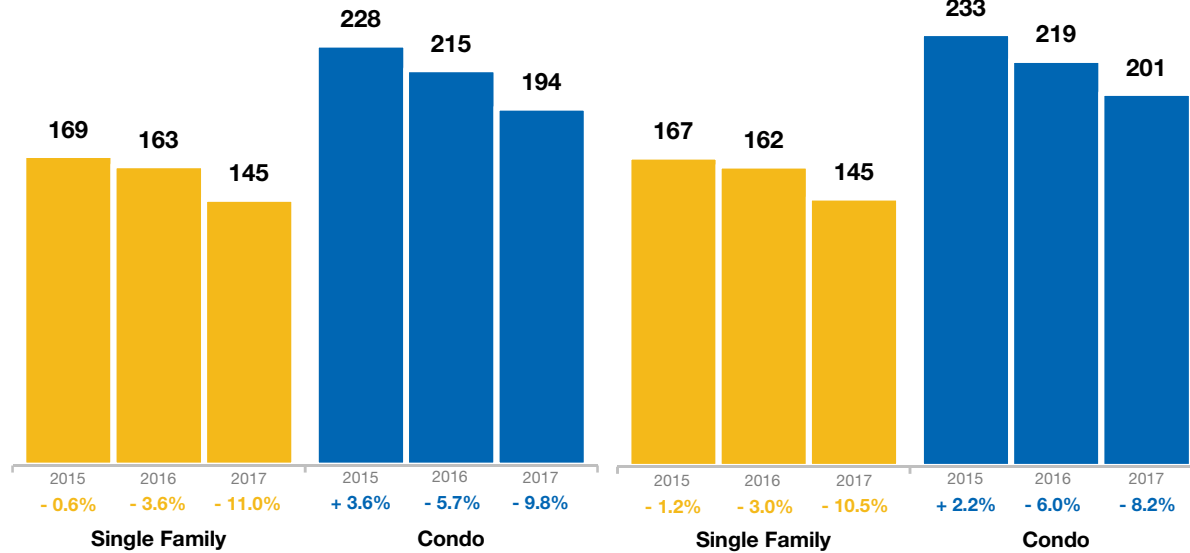
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

October

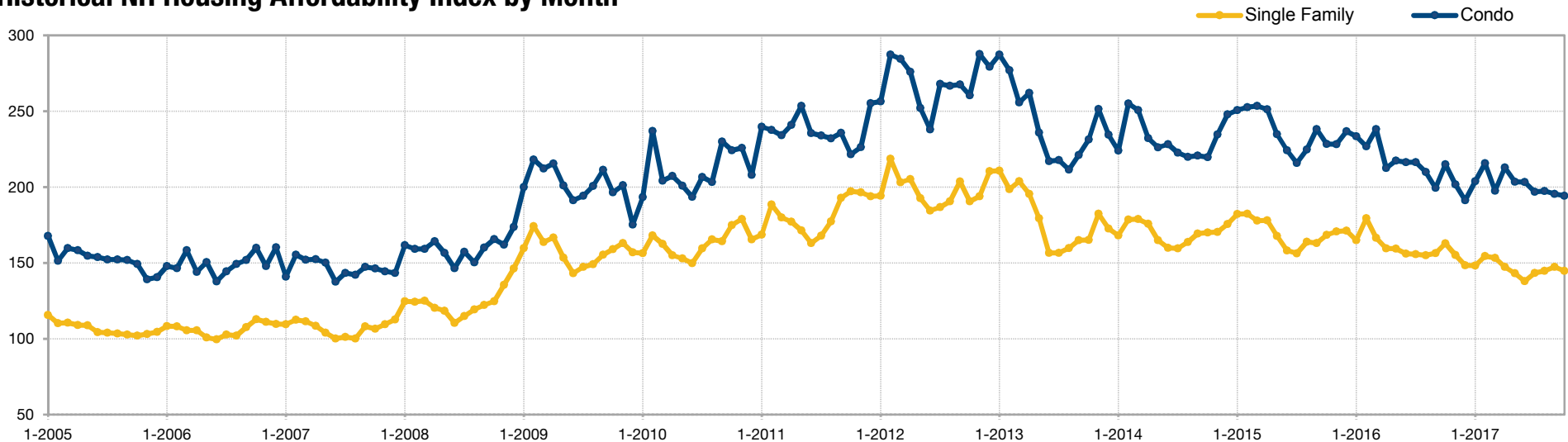
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2016	155	-9.4%	202	-11.4%
Dec-2016	148	-13.5%	191	-19.4%
Jan-2017	148	-10.3%	204	-12.8%
Feb-2017	154	-14.0%	216	-4.8%
Mar-2017	153	-8.4%	198	-16.8%
Apr-2017	147	-8.1%	213	0.0%
May-2017	143	-10.1%	203	-6.5%
Jun-2017	138	-11.5%	203	-6.0%
Jul-2017	143	-8.3%	197	-8.8%
Aug-2017	145	-6.5%	197	-6.2%
Sep-2017	147	-5.8%	195	-2.0%
Oct-2017	145	-11.0%	194	-9.8%
12-Month Avg*	147	-11.1%	163	-12.2%

* Affordability Index for all properties from November 2016 through October 2017. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	10-2016	10-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		2,141	2,187	+ 2.1%	19,552	19,902	+ 1.8%
Median Sales Price		\$231,000	\$245,000	+ 6.1%	\$230,000	\$244,000	+ 6.1%
\$ Volume of Closed Sales (in millions)		\$577.5	\$621.2	+ 7.6%	\$5,141.0	\$5,550.8	+ 8.0%
Days on Market		77	65	- 15.6%	81	66	- 18.5%
Pending Sales		1,769	2,305	+ 30.3%	20,485	21,631	+ 5.6%
Months Supply		4.8	3.6	- 25.0%	--	--	--
New Listings		2,006	2,270	+ 13.2%	28,020	27,705	- 1.1%
Homes for Sale		9,138	7,313	- 20.0%	--	--	--
Pct. of List Price Received		97.4%	97.6%	+ 0.2%	97.3%	98.0%	+ 0.7%
Affordability Index		175	157	- 10.5%	176	157	- 10.5%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	10-2016	10-2017	+ / -	10-2016	10-2017	+ / -	10-2016	10-2017	+ / -	10-2016	10-2017	+ / -	10-2016	10-2017	+ / -
Belknap	122	129	+ 5.7%	\$235,000	\$244,875	+ 4.2%	\$39.5	\$50.9	+ 28.9%	113	80	- 29.2%	86	123	+ 43.0%
Belknap Year-to-Date	947	992	+ 4.8%	\$223,500	\$225,000	+ 0.7%	\$288.2	\$312.7	+ 8.5%	104	82	- 21.2%	1,016	1,092	+ 7.5%
Carroll	120	120	0.0%	\$216,000	\$234,450	+ 8.5%	\$38.7	\$37.8	- 2.3%	128	90	- 29.7%	101	121	+ 19.8%
Carroll Year-to-Date	947	992	+ 4.8%	\$215,000	\$230,000	+ 7.0%	\$305.1	\$320.8	+ 5.1%	139	100	- 28.1%	1,014	1,112	+ 9.7%
Cheshire	74	105	+ 41.9%	\$199,950	\$204,900	+ 2.5%	\$16.8	\$22.2	+ 32.1%	92	67	- 27.2%	72	81	+ 12.5%
Cheshire Year-to-Date	750	818	+ 9.1%	\$175,000	\$185,000	+ 5.7%	\$146.4	\$167.9	+ 14.7%	107	84	- 21.5%	786	875	+ 11.3%
Coos	45	58	+ 28.9%	\$92,000	\$108,000	+ 17.4%	\$5.3	\$7.2	+ 35.8%	145	160	+ 10.3%	34	38	+ 11.8%
Coos Year-to-Date	380	398	+ 4.7%	\$85,000	\$99,750	+ 17.4%	\$38.7	\$46.4	+ 19.9%	169	153	- 9.5%	401	433	+ 8.0%
Grafton	107	118	+ 10.3%	\$189,000	\$185,500	- 1.9%	\$24.6	\$31.4	+ 27.6%	112	123	+ 9.8%	79	115	+ 45.6%
Grafton Year-to-Date	939	952	+ 1.4%	\$194,500	\$199,000	+ 2.3%	\$243.8	\$248.6	+ 2.0%	117	107	- 8.5%	994	1,057	+ 6.3%
Hillsborough	437	393	- 10.1%	\$258,500	\$282,000	+ 9.1%	\$126.1	\$115.6	- 8.3%	57	46	- 19.3%	345	427	+ 23.8%
Hillsborough Year-to-Date	4,005	3,836	- 4.2%	\$259,900	\$282,476	+ 8.7%	\$1,142.8	\$1,185.1	+ 3.7%	60	48	- 20.0%	4,151	4,168	+ 0.4%
Merrimack	172	180	+ 4.7%	\$230,500	\$245,000	+ 6.3%	\$47.7	\$47.0	- 1.5%	82	63	- 23.2%	166	192	+ 15.7%
Merrimack Year-to-Date	1,613	1,709	+ 6.0%	\$225,000	\$243,000	+ 8.0%	\$406.0	\$453.2	+ 11.6%	83	66	- 20.5%	1,717	1,835	+ 6.9%
Rockingham	358	353	- 1.4%	\$328,950	\$345,000	+ 4.9%	\$131.3	\$142.8	+ 8.8%	56	46	- 17.9%	290	404	+ 39.3%
Rockingham Year-to-Date	3,453	3,294	- 4.6%	\$329,000	\$350,000	+ 6.4%	\$1,279.2	\$1,336.3	+ 4.5%	63	51	- 19.0%	3,566	3,644	+ 2.2%
Strafford	160	137	- 14.4%	\$212,500	\$260,000	+ 22.4%	\$38.5	\$39.9	+ 3.6%	64	51	- 20.3%	126	156	+ 23.8%
Strafford Year-to-Date	1,378	1,418	+ 2.9%	\$226,000	\$245,000	+ 8.4%	\$339.1	\$379.1	+ 11.8%	74	53	- 28.4%	1,425	1,521	+ 6.7%
Sullivan	53	53	0.0%	\$177,000	\$196,500	+ 11.0%	\$12.9	\$11.7	- 9.3%	140	117	- 16.4%	41	56	+ 36.6%
Sullivan Year-to-Date	520	508	- 2.3%	\$160,000	\$174,900	+ 9.3%	\$110.4	\$117.2	+ 6.2%	133	121	- 9.0%	547	547	0.0%
Entire State	1,648	1,646	- 0.1%	\$248,000	\$265,000	+ 6.9%	\$481.5	\$506.3	+ 5.2%	79	67	- 15.2%	1,340	1,713	+ 27.8%
Entire State Year-to-Date	14,932	14,917	- 0.1%	\$249,500	\$265,000	+ 6.2%	\$4,299.6	\$4,567.4	+ 6.2%	83	68	- 18.1%	15,617	16,284	+ 4.3%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	10-2016	10-2017	+ / -	10-2016	10-2017	+ / -	10-2016	10-2017	+ / -	10-2016	10-2017	+ / -	10-2016	10-2017	+ / -
Belknap	34	29	- 14.7%	\$187,500	\$194,000	+ 3.5%	\$6.5	\$6.3	- 3.1%	126	98	- 22.2%	18	21	+ 16.7%
Belknap Year-to-Date	233	245	+ 5.2%	\$153,500	\$174,900	+ 13.9%	\$44.3	\$51.7	+ 16.7%	95	92	- 3.2%	244	261	+ 7.0%
Carroll	18	27	+ 50.0%	\$217,500	\$238,000	+ 9.4%	\$4.1	\$6.6	+ 61.0%	125	70	- 44.0%	25	18	- 28.0%
Carroll Year-to-Date	179	203	+ 13.4%	\$172,500	\$180,000	+ 4.3%	\$35.4	\$42.2	+ 19.2%	113	91	- 19.5%	201	224	+ 11.4%
Cheshire	5	6	+ 20.0%	\$157,900	\$118,500	- 25.0%	\$0.8	\$0.7	- 12.5%	38	103	+ 171.1%	3	4	+ 33.3%
Cheshire Year-to-Date	51	53	+ 3.9%	\$135,000	\$143,900	+ 6.6%	\$7.1	\$9.0	+ 26.8%	70	92	+ 31.4%	56	53	- 5.4%
Coos	5	1	- 80.0%	\$275,000	\$300,000	+ 9.1%	\$1.5	\$0.3	- 80.0%	308	6	- 98.1%	2	3	+ 50.0%
Coos Year-to-Date	19	19	0.0%	\$280,000	\$375,000	+ 33.9%	\$5.9	\$6.9	+ 16.9%	165	130	- 21.2%	25	24	- 4.0%
Grafton	28	34	+ 21.4%	\$136,200	\$175,500	+ 28.9%	\$4.9	\$7.2	+ 46.9%	110	122	+ 10.9%	24	57	+ 137.5%
Grafton Year-to-Date	314	393	+ 25.2%	\$158,750	\$157,500	- 0.8%	\$57.1	\$73.0	+ 27.8%	141	125	- 11.3%	322	456	+ 41.6%
Hillsborough	134	136	+ 1.5%	\$174,000	\$184,000	+ 5.7%	\$25.9	\$29.0	+ 12.0%	41	41	0.0%	122	159	+ 30.3%
Hillsborough Year-to-Date	1,224	1,369	+ 11.8%	\$175,000	\$185,000	+ 5.7%	\$240.7	\$289.5	+ 20.3%	45	43	- 4.4%	1,297	1,448	+ 11.6%
Merrimack	27	29	+ 7.4%	\$170,000	\$187,000	+ 10.0%	\$5.0	\$6.2	+ 24.0%	70	63	- 10.0%	30	29	- 3.3%
Merrimack Year-to-Date	257	307	+ 19.5%	\$158,200	\$168,000	+ 6.2%	\$43.3	\$55.1	+ 27.3%	70	65	- 7.1%	284	312	+ 9.9%
Rockingham	142	155	+ 9.2%	\$220,000	\$235,000	+ 6.8%	\$37.1	\$46.8	+ 26.1%	55	57	+ 3.6%	107	151	+ 41.1%
Rockingham Year-to-Date	1,229	1,257	+ 2.3%	\$226,000	\$235,000	+ 4.0%	\$321.2	\$357.5	+ 11.3%	65	52	- 20.0%	1,285	1,332	+ 3.7%
Strafford	23	21	- 8.7%	\$175,000	\$158,500	- 9.4%	\$4.5	\$4.5	0.0%	44	38	- 13.6%	12	26	+ 116.7%
Strafford Year-to-Date	172	189	+ 9.9%	\$154,550	\$159,250	+ 3.0%	\$30.4	\$33.9	+ 11.5%	64	43	- 32.8%	179	207	+ 15.6%
Sullivan	7	3	- 57.1%	\$140,000	\$185,000	+ 32.1%	\$1.5	\$0.6	- 60.0%	277	38	- 86.3%	3	6	+ 100.0%
Sullivan Year-to-Date	29	24	- 17.2%	\$140,000	\$151,000	+ 7.9%	\$5.5	\$4.7	- 14.5%	277	143	- 48.4%	31	30	- 3.2%
Entire State	423	441	+ 4.3%	\$188,000	\$197,500	+ 5.1%	\$91.9	\$108.1	+ 17.6%	69	60	- 13.0%	346	474	+ 37.0%
Entire State Year-to-Date	3,707	4,059	+ 9.5%	\$184,900	\$191,000	+ 3.3%	\$790.9	\$923.5	+ 16.8%	70	62	- 11.4%	3,924	4,347	+ 10.8%