

NH Monthly Indicators



March 2018

New residential real estate activity has been relatively slow in the first quarter of 2018, yet housing is proving its resiliency in a consistently improving economy. Some markets have had increases in signed contracts, but the vast majority of the nation continues to experience fewer closed sales and lower inventory compared to last year at this time. Despite there being fewer homes for sale, buyer demand has remained strong enough to keep prices on the rise, which should continue for the foreseeable future.

New Listings were down 16.0 percent for single family homes and 17.8 percent for condo properties. Pending Sales decreased 5.5 percent for single family homes and 9.7 percent for condo properties.

The Median Sales Price was up 8.2 percent to \$265,000 for single family homes but decreased 0.1 percent to \$189,900 for condo properties. Months Supply of Inventory decreased 27.8 percent for single family units and 32.3 percent for condo units.

The Federal Reserve raised its key short-term interest rate by .25 percent in March, citing concerns about inflation. It is the sixth rate increase by the Fed since December 2015, and at least two more rate increases are expected this year. Borrowing money will be more expensive, particularly for home equity loans, credit cards and adjustable rate mortgages, but rising wages and a low national unemployment rate that has been at 4.1 percent for five months in a row would seem to indicate that we are prepared for this. And although mortgage rates have risen to their highest point in four years, they have been quite low for several years.

Monthly Snapshot

+ 0.4%	+ 8.2%	+ 12.2%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	3-2017	3-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		1,107	1,111	+ 0.4%	2,775	2,772	- 0.1%
Median Sales Price		\$244,900	\$265,000	+ 8.2%	\$245,000	\$260,000	+ 6.1%
\$ Volume of Closed Sales (in millions)		\$307.8	\$345.2	+ 12.2%	\$796.8	\$839.9	+ 5.4%
Days on Market		90	85	- 5.6%	91	85	- 6.6%
Pending Sales		1,665	1,574	- 5.5%	3,694	3,734	+ 1.1%
Months Supply		3.6	2.6	- 27.8%	--	--	--
New Listings		2,184	1,835	- 16.0%	4,685	4,232	- 9.7%
Homes for Sale		5,236	3,969	- 24.2%	--	--	--
Pct. of List Price Received		97.5%	97.7%	+ 0.2%	97.3%	97.4%	+ 0.1%
Affordability Index		153	139	- 9.2%	153	142	- 7.2%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



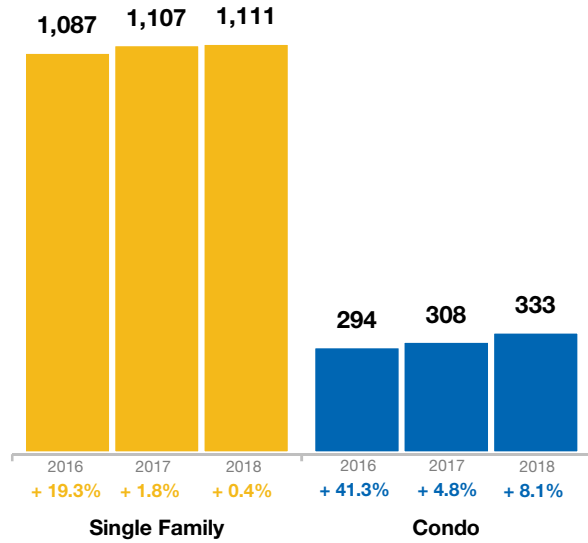
Key Metrics	Historical Sparkbars	3-2017	3-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		308	333	+ 8.1%	860	856	- 0.5%
Median Sales Price		\$190,000	\$189,900	- 0.1%	\$181,500	\$190,000	+ 4.7%
\$ Volume of Closed Sales (in millions)		\$74.2	\$79.1	+ 6.6%	\$196.4	\$202.9	+ 3.3%
Days on Market		81	63	- 22.2%	80	69	- 13.8%
Pending Sales		463	418	- 9.7%	1,035	1,101	+ 6.4%
Months Supply		3.1	2.1	- 32.3%	--	--	--
New Listings		566	465	- 17.8%	1,261	1,243	- 1.4%
Homes for Sale		1,170	865	- 26.1%	--	--	--
Pct. of List Price Received		98.2%	98.4%	+ 0.2%	98.0%	98.3%	+ 0.3%
Affordability Index		198	194	- 2.0%	207	194	- 6.3%

NH Closed Sales

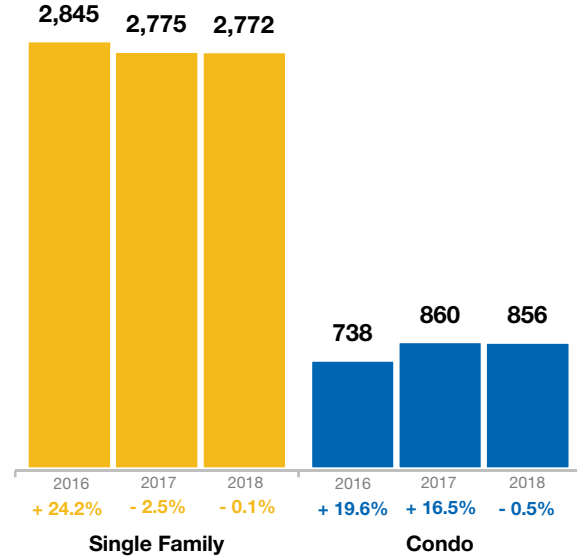
A count of the actual sales that closed in a given month.



March

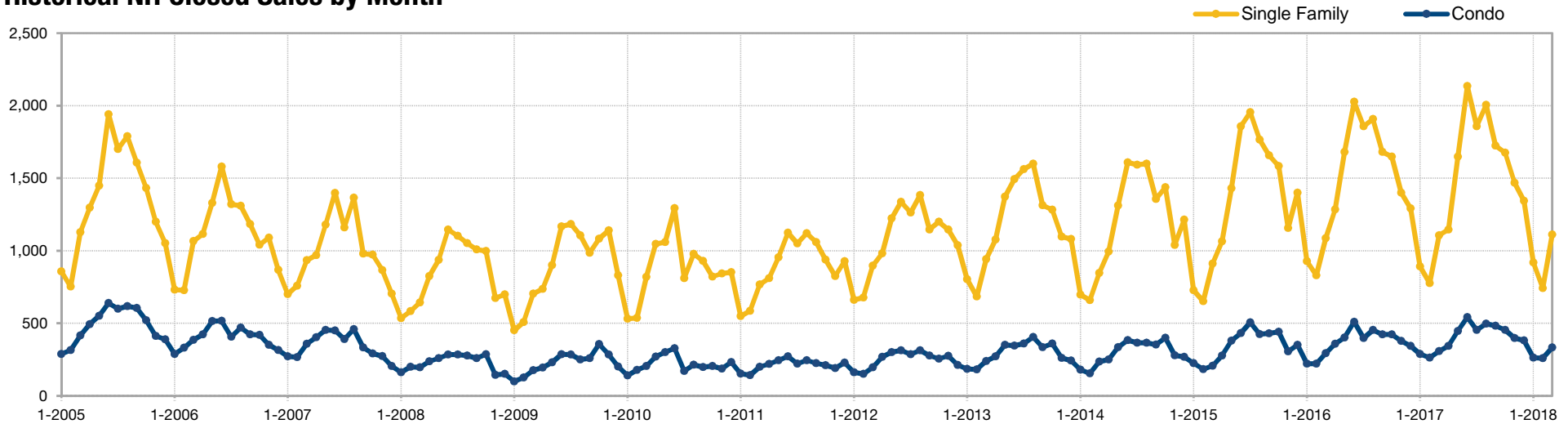


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2017	1,146	-10.7%	345	-3.6%
May-2017	1,648	-2.0%	446	+10.9%
Jun-2017	2,134	+5.3%	543	+6.5%
Jul-2017	1,858	0.0%	454	+14.1%
Aug-2017	2,006	+5.1%	498	+9.7%
Sep-2017	1,724	+2.6%	482	+13.7%
Oct-2017	1,675	+1.6%	454	+7.3%
Nov-2017	1,468	+4.9%	398	+5.3%
Dec-2017	1,344	+4.0%	382	+10.7%
Jan-2018	919	+3.0%	263	-9.0%
Feb-2018	742	-4.4%	260	-1.1%
Mar-2018	1,111	+0.4%	333	+8.1%
12-Month Avg	1,481	+1.3%	405	+6.7%

Historical NH Closed Sales by Month

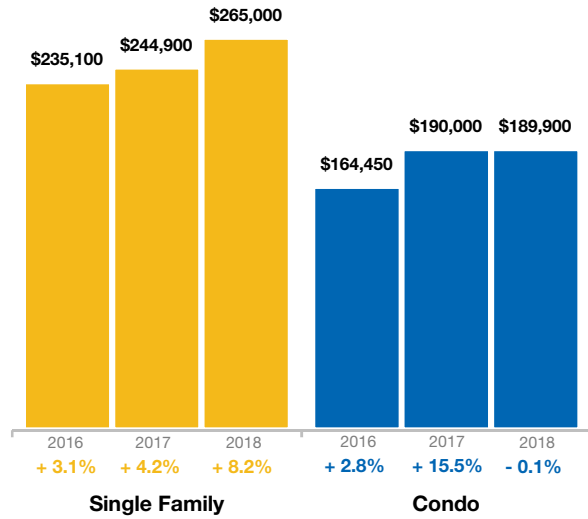


NH Median Sales Price

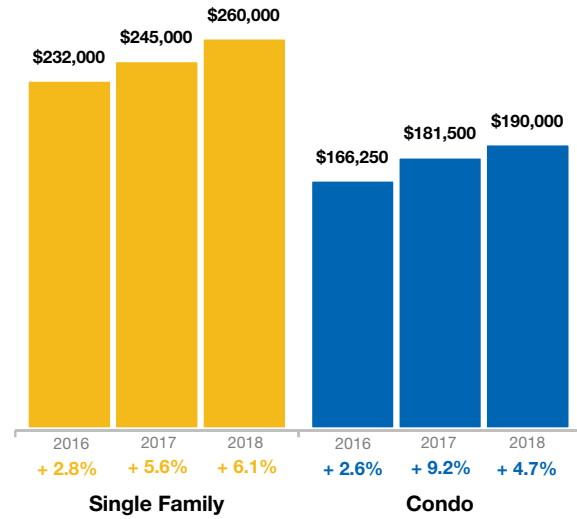
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



March



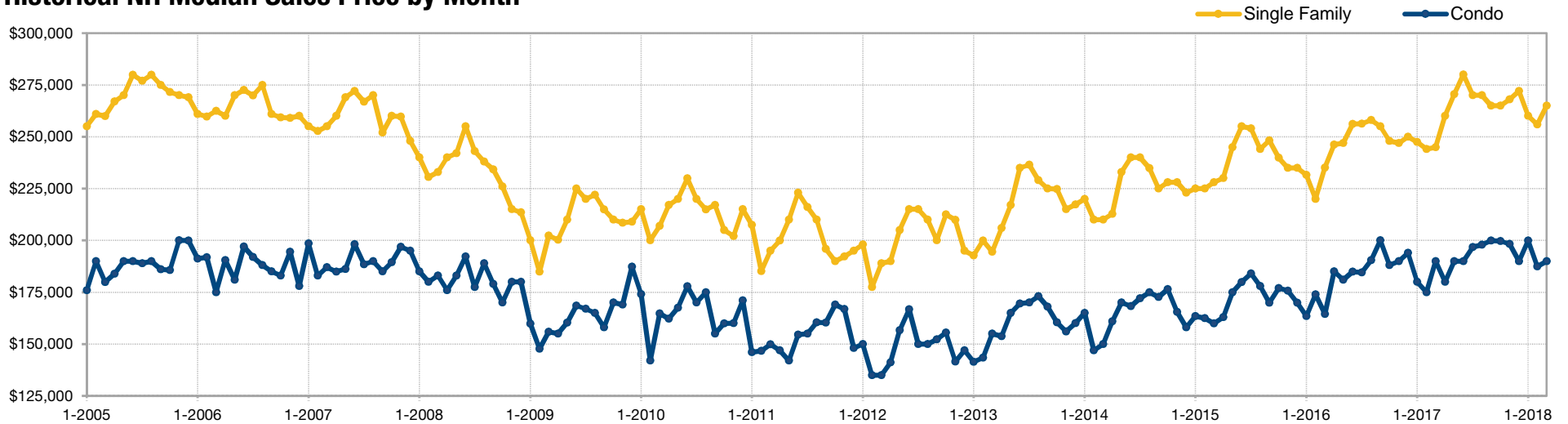
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2017	\$260,000	+5.6%	\$180,000	-2.7%
May-2017	\$270,500	+9.6%	\$190,000	+5.0%
Jun-2017	\$280,000	+9.3%	\$190,000	+2.8%
Jul-2017	\$270,000	+5.4%	\$196,709	+6.6%
Aug-2017	\$270,000	+4.7%	\$197,845	+3.9%
Sep-2017	\$265,000	+3.9%	\$199,900	-0.0%
Oct-2017	\$265,000	+6.9%	\$199,675	+6.2%
Nov-2017	\$268,000	+8.5%	\$198,250	+4.3%
Dec-2017	\$272,000	+8.8%	\$190,000	-2.1%
Jan-2018	\$260,000	+5.1%	\$199,900	+11.1%
Feb-2018	\$255,900	+4.9%	\$187,450	+7.1%
Mar-2018	\$265,000	+8.2%	\$189,900	-0.1%
12-Month Avg*	\$269,900	+8.0%	\$193,714	+3.6%

* Median Sales Price for all properties from April 2017 through March 2018. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

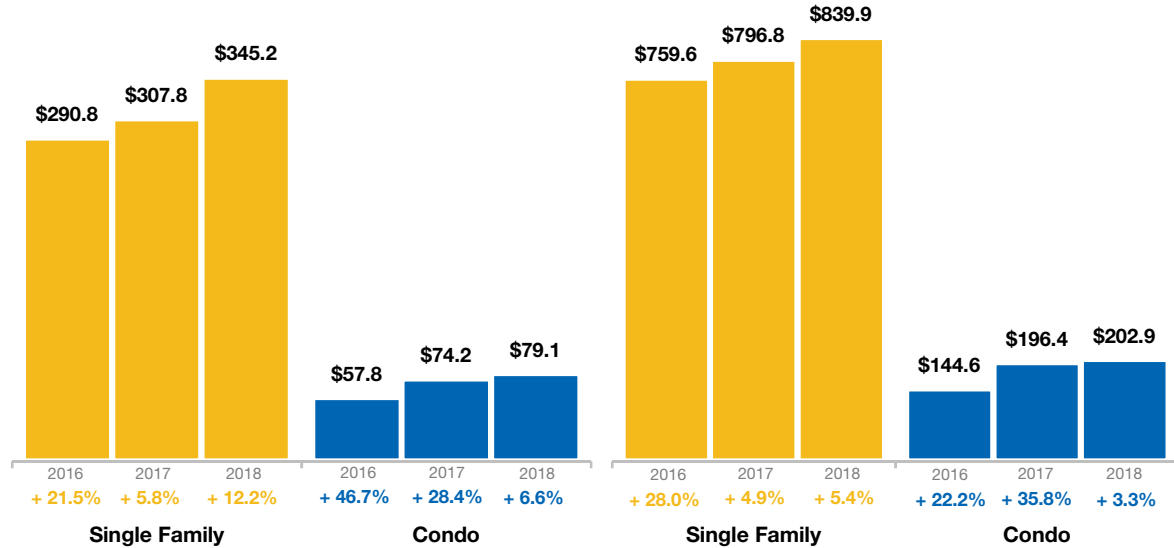


NH \$ Volume of Closed Sales

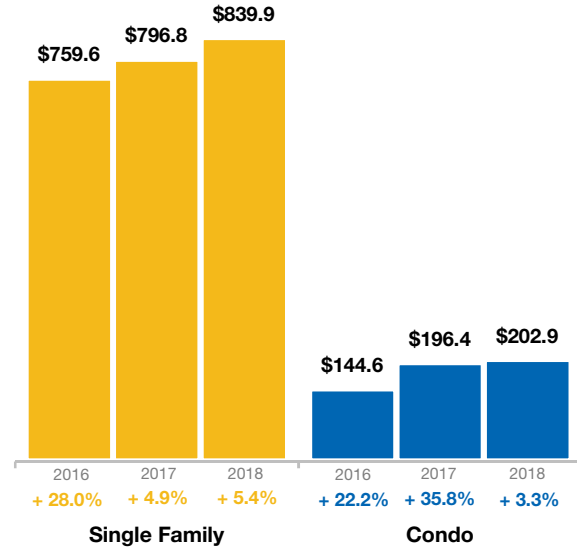
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



March



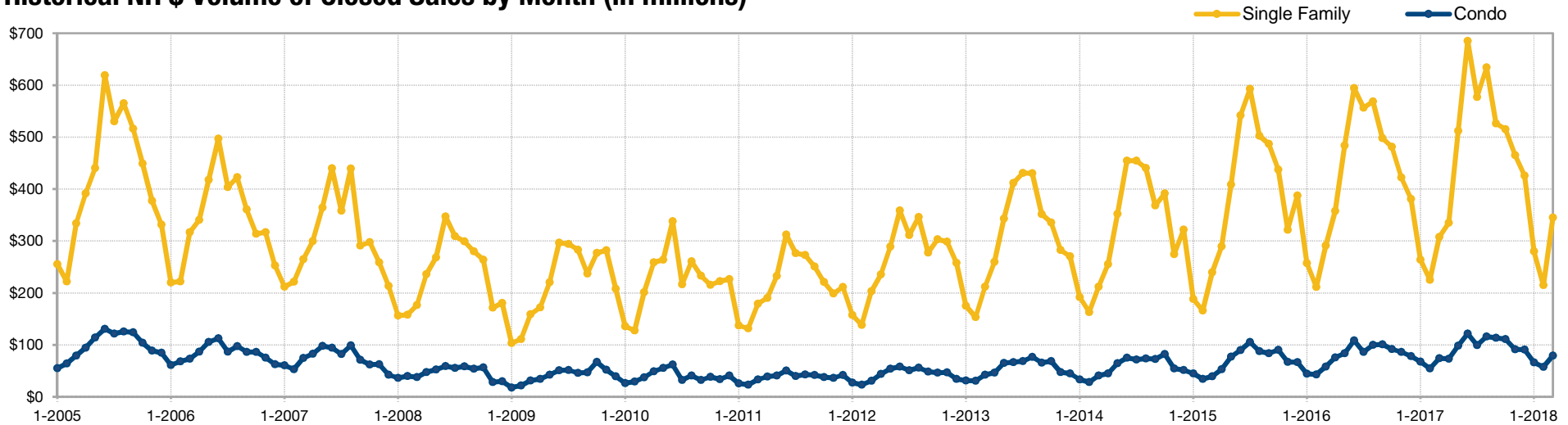
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2017	\$335.2	-6.3%	\$73.1	-3.3%
May-2017	\$512.0	+5.9%	\$98.2	+17.0%
Jun-2017	\$685.2	+15.4%	\$121.5	+12.2%
Jul-2017	\$577.2	+3.7%	\$99.6	+15.7%
Aug-2017	\$633.9	+11.5%	\$116.0	+16.3%
Sep-2017	\$526.2	+5.7%	\$113.5	+12.7%
Oct-2017	\$515.2	+7.0%	\$111.2	+21.0%
Nov-2017	\$465.1	+10.2%	\$91.4	+5.7%
Dec-2017	\$425.9	+11.9%	\$90.8	+16.3%
Jan-2018	\$279.8	+6.1%	\$66.2	-2.1%
Feb-2018	\$215.0	-4.5%	\$57.6	+5.5%
Mar-2018	\$345.2	+12.2%	\$79.1	+6.6%
12-Month Avg*	\$459.7	+7.3%	\$93.2	+11.0%

* \$ Volume of Closed Sales (in millions) for all properties from April 2017 through March 2018. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

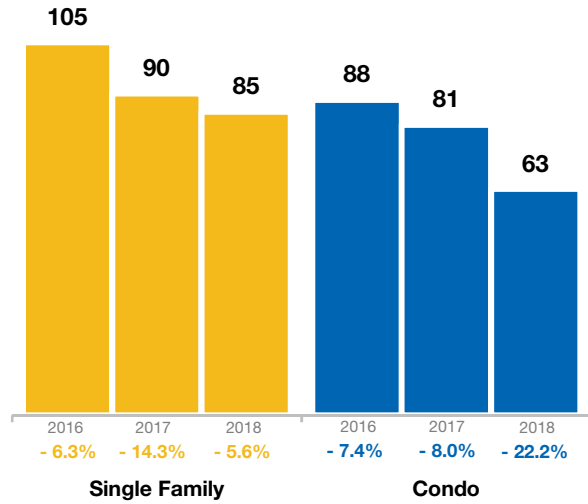


NH Days on Market

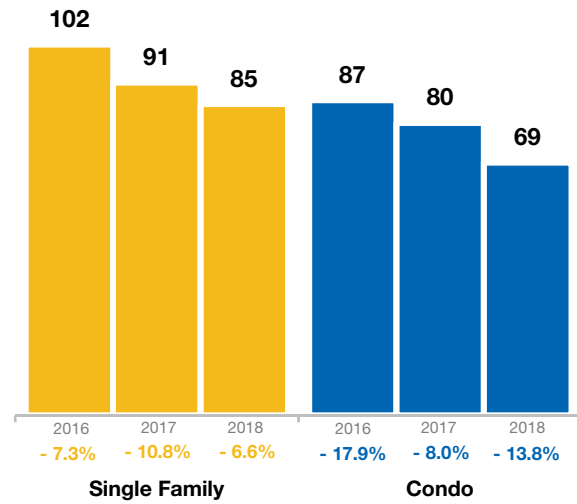
Average number of days between when a property is listed and when an offer is accepted in a given month.



March



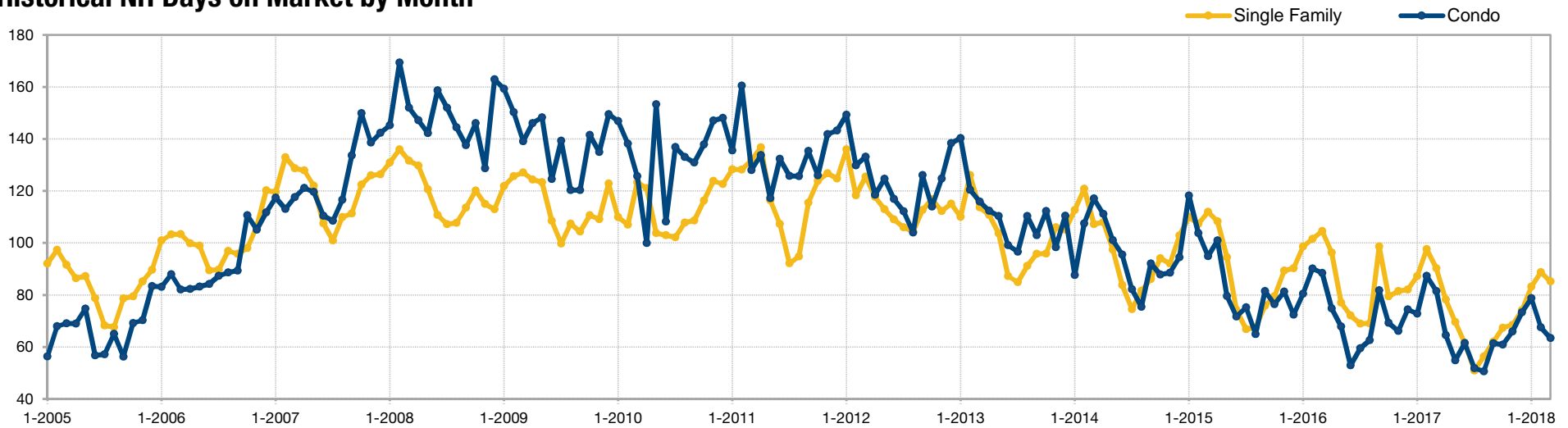
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2017	78	-18.8%	64	-14.7%
May-2017	70	-9.1%	55	-19.1%
Jun-2017	62	-13.9%	61	+15.1%
Jul-2017	51	-26.1%	52	-11.9%
Aug-2017	56	-18.8%	51	-19.0%
Sep-2017	62	-37.4%	61	-25.6%
Oct-2017	67	-15.2%	61	-11.6%
Nov-2017	68	-16.0%	66	0.0%
Dec-2017	74	-9.8%	73	-1.4%
Jan-2018	83	-4.6%	79	+8.2%
Feb-2018	89	-9.2%	68	-21.8%
Mar-2018	85	-5.6%	63	-22.2%
12-Month Avg*	67	-17.1%	62	-11.4%

* Days on Market for all properties from April 2017 through March 2018. This is not the average of the individual figures above.

Historical NH Days on Market by Month

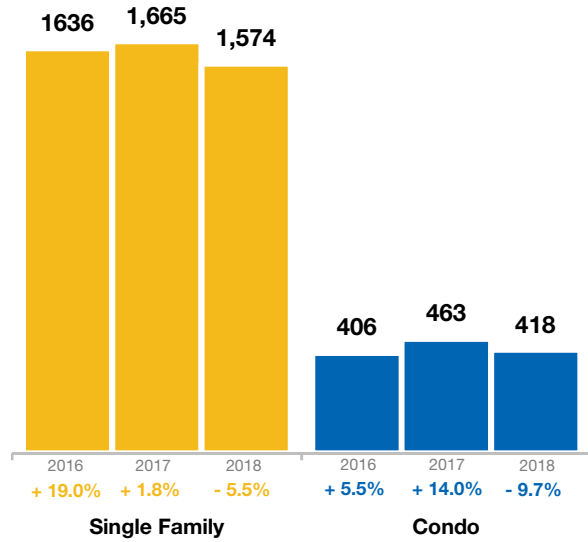


NH Pending Sales

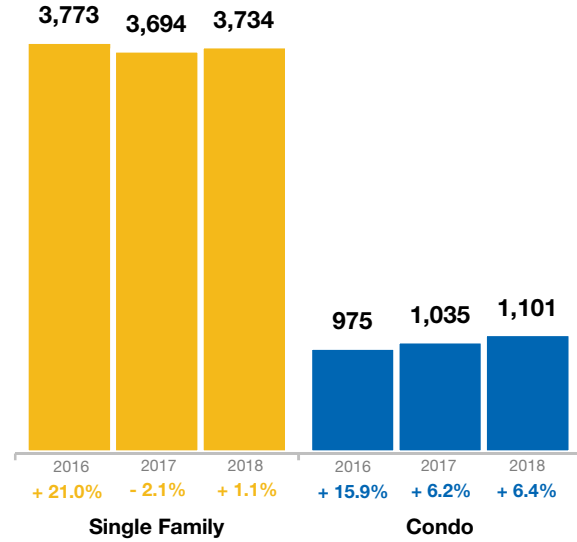
A count of the properties on which offers have been accepted in a given month.



March

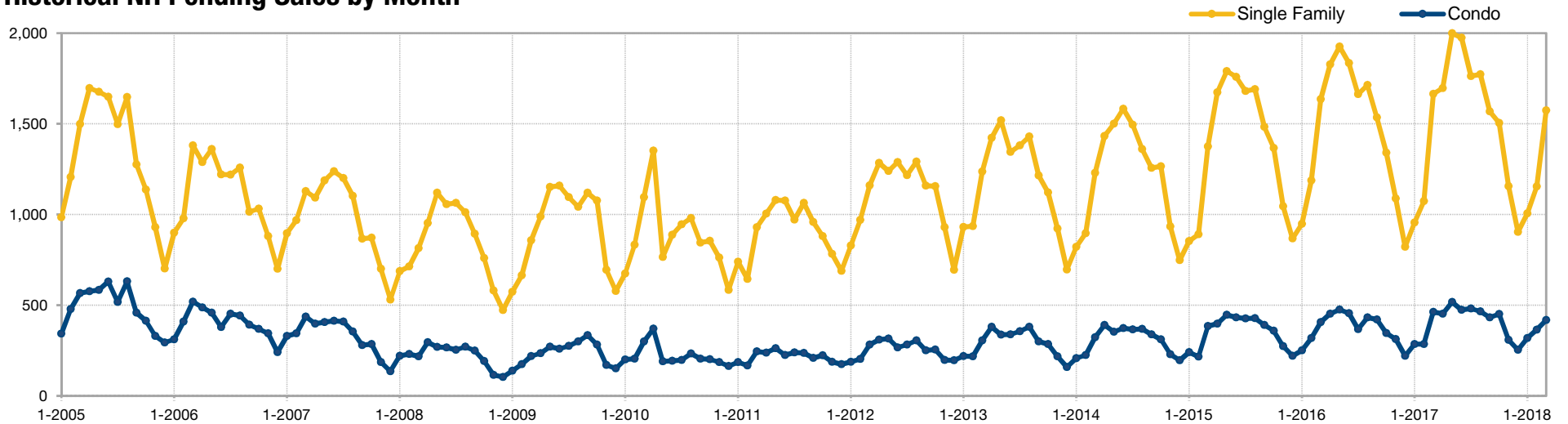


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2017	1,696	-7.2%	453	+0.2%
May-2017	1,999	+3.8%	517	+8.8%
Jun-2017	1,975	+7.6%	474	+4.2%
Jul-2017	1,762	+6.0%	482	+31.0%
Aug-2017	1,772	+3.4%	465	+7.6%
Sep-2017	1,568	+2.1%	432	+2.6%
Oct-2017	1,504	+12.2%	451	+30.3%
Nov-2017	1,156	+6.3%	308	-1.6%
Dec-2017	903	+9.9%	253	+14.5%
Jan-2018	1,006	+5.3%	318	+11.2%
Feb-2018	1,154	+7.4%	365	+27.6%
Mar-2018	1,574	-5.5%	418	-9.7%
12-Month Avg	1,506	+3.6%	411	+9.3%

Historical NH Pending Sales by Month

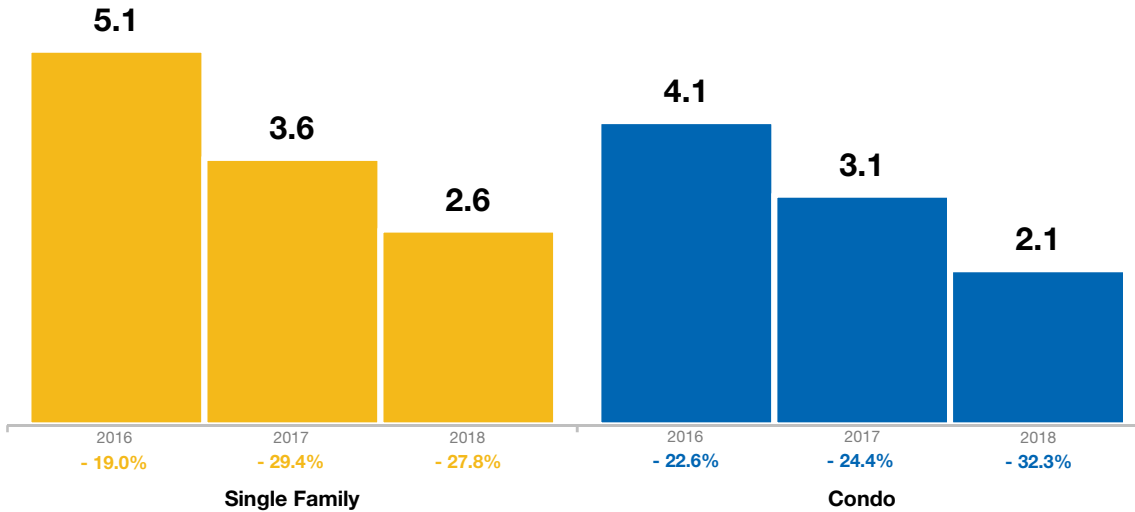


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



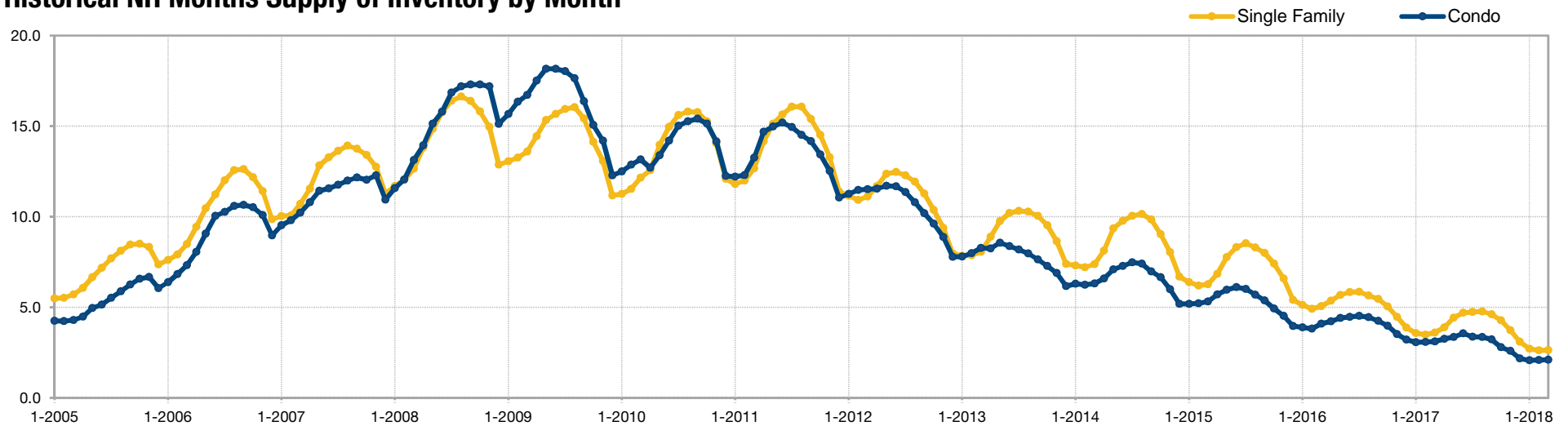
March



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2017	3.9	-27.8%	3.3	-21.4%
May-2017	4.4	-22.8%	3.4	-22.7%
Jun-2017	4.7	-19.0%	3.6	-20.0%
Jul-2017	4.7	-20.3%	3.4	-24.4%
Aug-2017	4.8	-15.8%	3.4	-24.4%
Sep-2017	4.6	-16.4%	3.2	-23.8%
Oct-2017	4.3	-14.0%	2.8	-30.0%
Nov-2017	3.7	-17.8%	2.6	-25.7%
Dec-2017	3.1	-20.5%	2.2	-31.3%
Jan-2018	2.7	-25.0%	2.1	-32.3%
Feb-2018	2.6	-25.7%	2.1	-32.3%
Mar-2018	2.6	-27.8%	2.1	-32.3%
12-Month Avg*	3.9	-20.2%	2.8	-26.7%

* Months Supply for all properties from April 2017 through March 2018. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

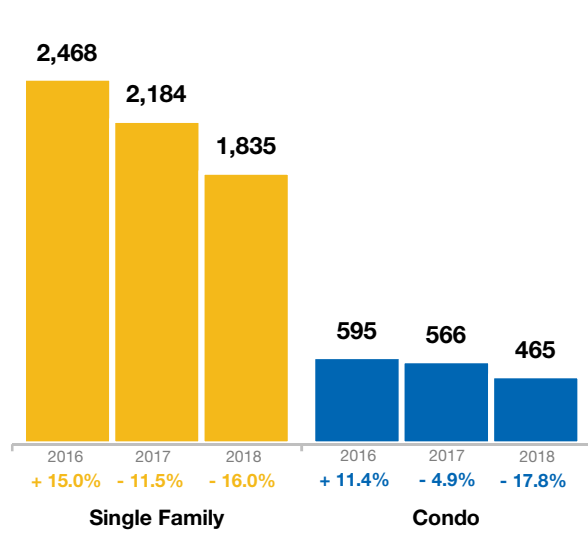


NH New Listings

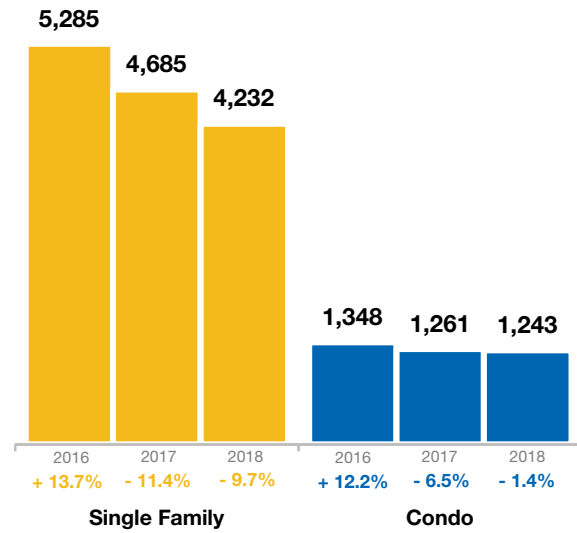
A count of the properties that have been newly listed on the market in a given month.



March

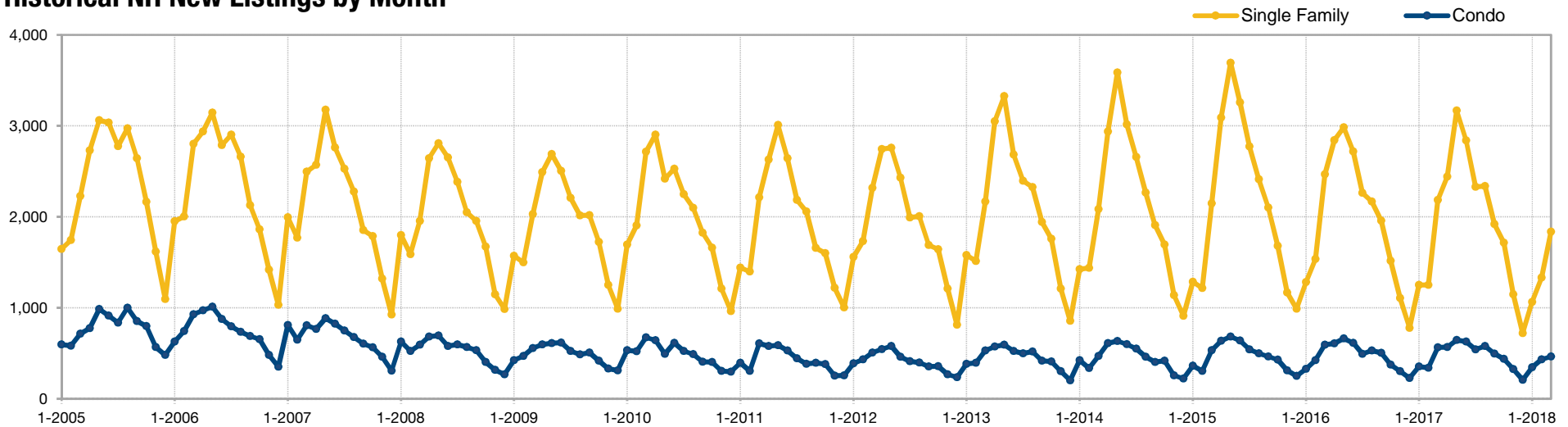


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2017	2,441	-14.1%	569	-6.6%
May-2017	3,168	+6.2%	647	-2.6%
Jun-2017	2,839	+4.4%	627	+2.1%
Jul-2017	2,329	+2.9%	542	+9.9%
Aug-2017	2,337	+7.8%	578	+9.1%
Sep-2017	1,920	-1.8%	497	-1.6%
Oct-2017	1,716	+13.2%	439	+17.1%
Nov-2017	1,148	+3.7%	325	+7.6%
Dec-2017	721	-7.2%	208	-8.8%
Jan-2018	1,065	-14.9%	346	-2.5%
Feb-2018	1,332	+6.6%	432	+27.1%
Mar-2018	1,835	-16.0%	465	-17.8%
12-Month Avg	1,918	-0.7%	465	+1.7%

Historical NH New Listings by Month

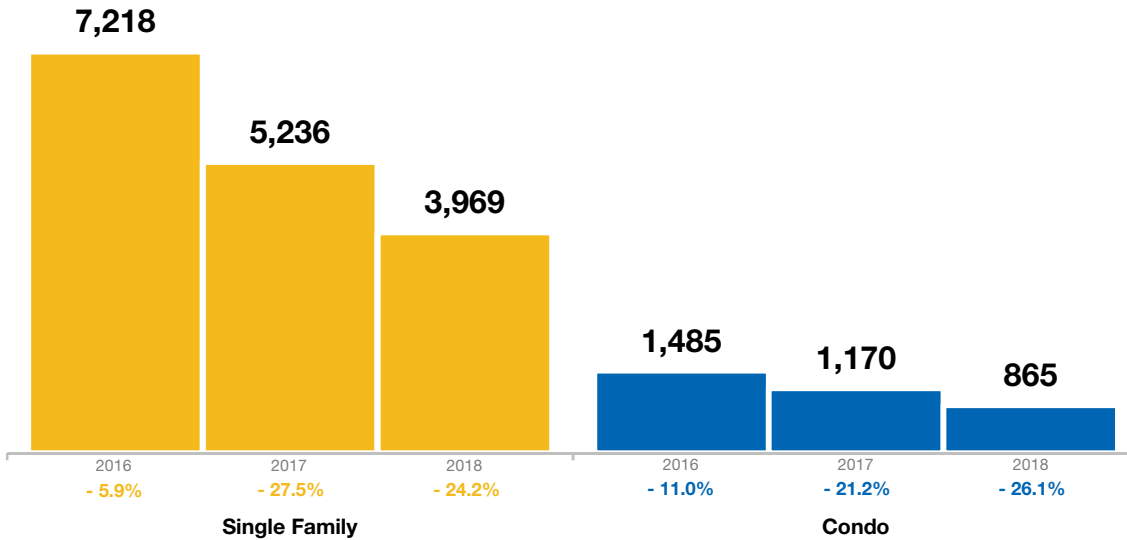


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

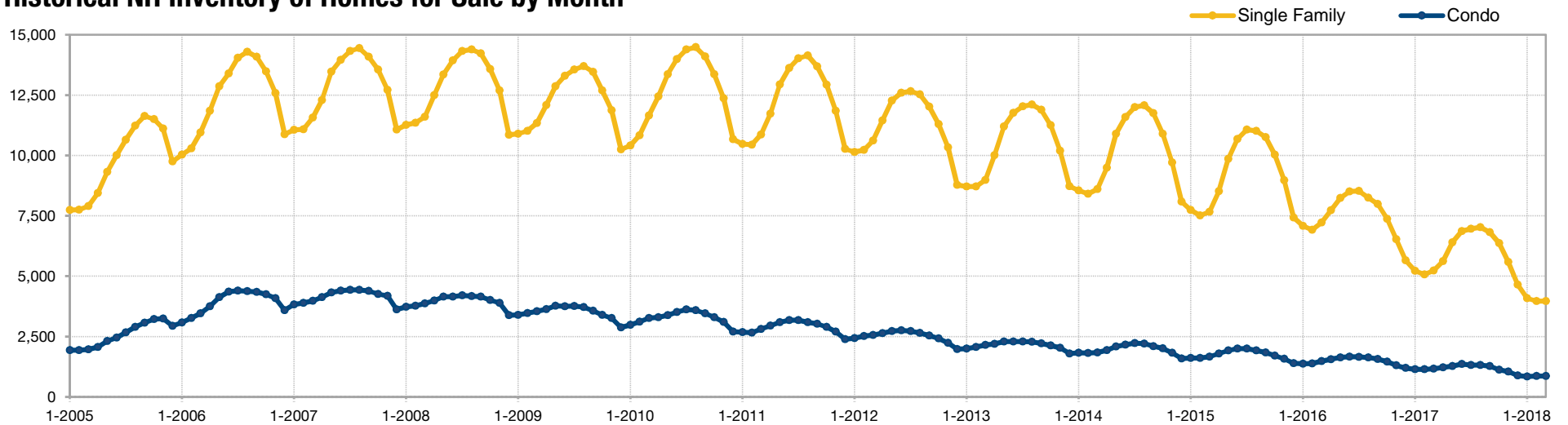


March



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2017	5,620	-27.2%	1,225	-21.1%
May-2017	6,404	-22.3%	1,277	-21.7%
Jun-2017	6,869	-19.2%	1,360	-18.1%
Jul-2017	6,960	-18.4%	1,317	-20.6%
Aug-2017	7,029	-14.7%	1,321	-19.1%
Sep-2017	6,816	-14.6%	1,273	-18.9%
Oct-2017	6,368	-13.6%	1,126	-23.0%
Nov-2017	5,588	-14.5%	1,048	-19.8%
Dec-2017	4,648	-17.8%	886	-25.9%
Jan-2018	4,088	-21.6%	846	-26.4%
Feb-2018	3,972	-21.6%	868	-24.1%
Mar-2018	3,969	-24.2%	865	-26.1%
12-Month Avg	5,694	-19.0%	1,118	-21.7%

Historical NH Inventory of Homes for Sale by Month



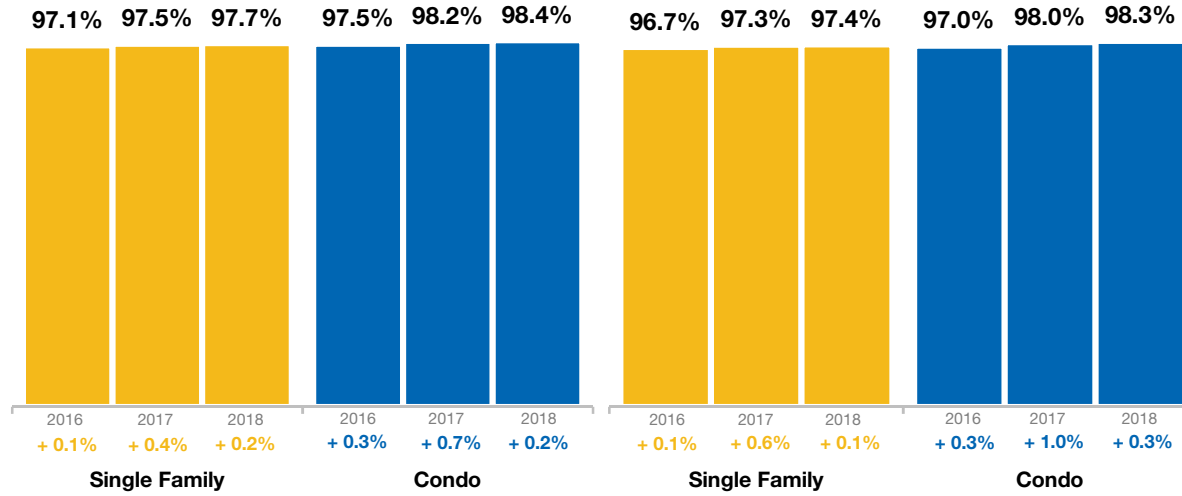
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

March

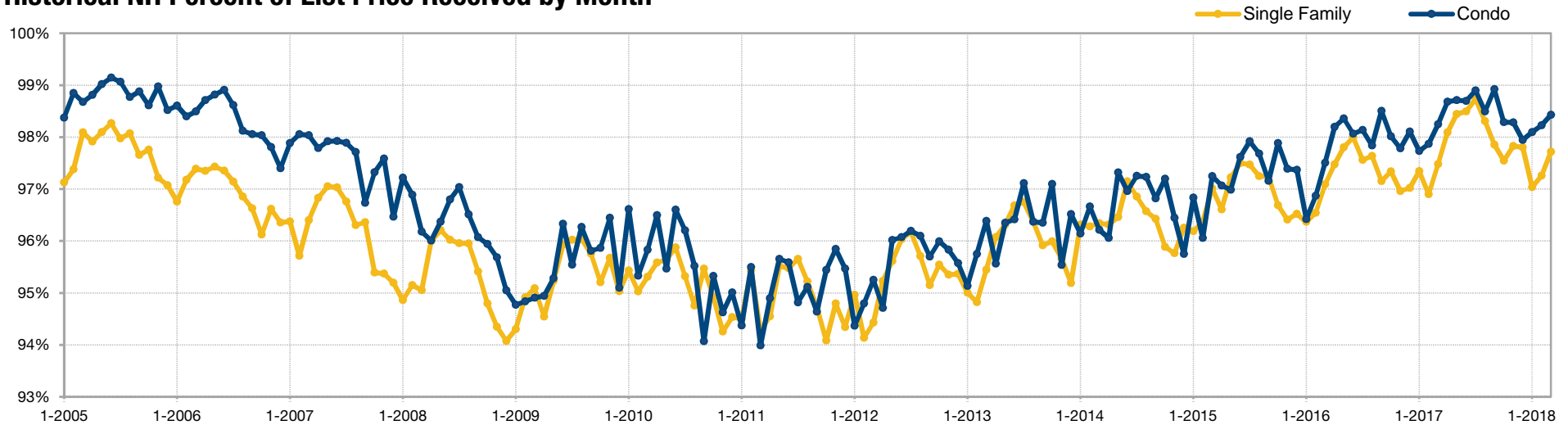
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2017	98.1%	+0.6%	98.7%	+0.5%
May-2017	98.4%	+0.6%	98.7%	+0.3%
Jun-2017	98.5%	+0.5%	98.7%	+0.6%
Jul-2017	98.7%	+1.1%	98.9%	+0.8%
Aug-2017	98.3%	+0.7%	98.5%	+0.7%
Sep-2017	97.9%	+0.7%	98.9%	+0.4%
Oct-2017	97.5%	+0.2%	98.3%	+0.3%
Nov-2017	97.8%	+0.8%	98.3%	+0.5%
Dec-2017	97.8%	+0.8%	97.9%	-0.2%
Jan-2018	97.0%	-0.3%	98.1%	+0.4%
Feb-2018	97.3%	+0.4%	98.2%	+0.3%
Mar-2018	97.7%	+0.2%	98.4%	+0.2%
12-Month Avg*	98.0%	+0.6%	98.5%	+0.4%

* Pct. of List Price Received for all properties from April 2017 through March 2018. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



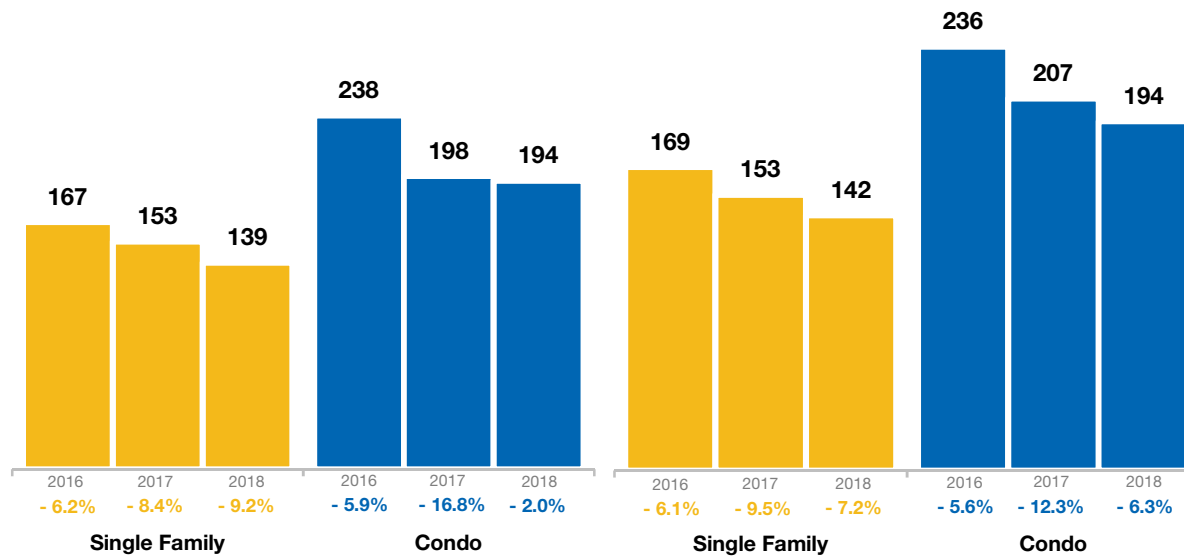
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

March

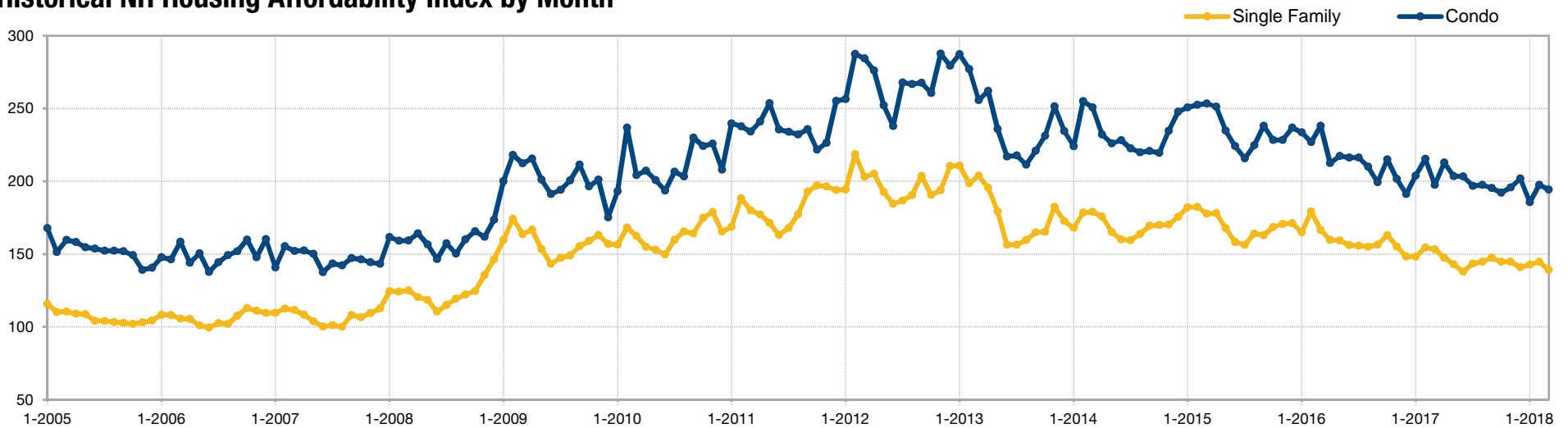
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2017	147	-8.1%	213	0.0%
May-2017	143	-10.1%	203	-6.5%
Jun-2017	138	-11.5%	203	-6.0%
Jul-2017	143	-8.3%	197	-8.8%
Aug-2017	145	-6.5%	198	-5.7%
Sep-2017	147	-5.8%	195	-2.0%
Oct-2017	145	-11.0%	192	-10.7%
Nov-2017	145	-6.5%	196	-3.0%
Dec-2017	141	-4.7%	202	+5.8%
Jan-2018	143	-3.4%	186	-8.8%
Feb-2018	145	-5.8%	198	-7.9%
Mar-2018	139	-9.2%	194	-2.0%
12-Month Avg*	143	-10.6%	155	-6.8%

* Affordability Index for all properties from April 2017 through March 2018. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	3-2017	3-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		1,498	1,503	+ 0.3%	3,835	3,810	- 0.7%
Median Sales Price		\$227,250	\$243,950	+ 7.3%	\$225,000	\$240,000	+ 6.7%
\$ Volume of Closed Sales (in millions)		\$386.7	\$427.9	+ 10.6%	\$1,005.1	\$1,053.7	+ 4.8%
Days on Market		87	80	- 8.0%	88	81	- 8.0%
Pending Sales		2,210	2,078	- 6.0%	4,948	5,058	+ 2.2%
Months Supply		3.5	2.5	- 28.6%	--	--	--
New Listings		2,832	2,392	- 15.5%	6,163	5,707	- 7.4%
Homes for Sale		6,615	5,030	- 24.0%	--	--	--
Pct. of List Price Received		97.3%	97.7%	+ 0.4%	97.2%	97.4%	+ 0.2%
Affordability Index		165	151	- 8.5%	167	154	- 7.9%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	3-2017	3-2018	+ / -	3-2017	3-2018	+ / -	3-2017	3-2018	+ / -	3-2017	3-2018	+ / -	3-2017	3-2018	+ / -
Belknap	79	73	- 7.6%	\$205,000	\$250,000	+ 22.0%	\$19.0	\$22.6	+ 18.9%	107	76	- 29.0%	92	98	+ 6.5%
Belknap Year-to-Date	184	170	- 7.6%	\$199,500	\$230,000	+ 15.3%	\$54.3	\$46.8	- 13.8%	112	86	- 23.2%	217	238	+ 9.7%
Carroll	71	67	- 5.6%	\$220,000	\$229,000	+ 4.1%	\$22.5	\$24.5	+ 8.9%	146	135	- 7.5%	91	96	+ 5.5%
Carroll Year-to-Date	178	162	- 9.0%	\$199,950	\$227,250	+ 13.7%	\$52.8	\$50.1	- 5.1%	145	123	- 15.2%	222	237	+ 6.8%
Cheshire	59	53	- 10.2%	\$171,900	\$169,000	- 1.7%	\$10.0	\$9.3	- 7.0%	97	114	+ 17.5%	71	76	+ 7.0%
Cheshire Year-to-Date	156	143	- 8.3%	\$172,200	\$175,000	+ 1.6%	\$28.4	\$26.3	- 7.4%	111	100	- 9.9%	190	180	- 5.3%
Coos	33	31	- 6.1%	\$61,000	\$120,500	+ 97.5%	\$3.8	\$4.0	+ 5.3%	186	149	- 19.9%	34	50	+ 47.1%
Coos Year-to-Date	82	82	0.0%	\$95,000	\$113,000	+ 18.9%	\$10.0	\$11.5	+ 15.0%	177	157	- 11.3%	92	108	+ 17.4%
Grafton	71	78	+ 9.9%	\$190,000	\$179,000	- 5.8%	\$17.8	\$18.6	+ 4.5%	125	132	+ 5.6%	106	120	+ 13.2%
Grafton Year-to-Date	181	192	+ 6.1%	\$190,000	\$207,000	+ 8.9%	\$43.5	\$49.3	+ 13.3%	114	130	+ 14.0%	248	288	+ 16.1%
Hillsborough	286	306	+ 7.0%	\$275,000	\$269,500	- 2.0%	\$83.1	\$95.7	+ 15.2%	72	69	- 4.2%	473	429	- 9.3%
Hillsborough Year-to-Date	718	762	+ 6.1%	\$270,000	\$270,000	0.0%	\$210.3	\$236.9	+ 12.6%	68	71	+ 4.4%	996	1,005	+ 0.9%
Merrimack	133	129	- 3.0%	\$223,250	\$250,000	+ 12.0%	\$30.8	\$37.0	+ 20.1%	94	85	- 9.6%	196	178	- 9.2%
Merrimack Year-to-Date	336	317	- 5.7%	\$228,000	\$249,950	+ 9.6%	\$82.1	\$87.6	+ 6.7%	89	86	- 3.4%	435	431	- 0.9%
Rockingham	231	226	- 2.2%	\$324,400	\$369,950	+ 14.0%	\$89.3	\$95.0	+ 6.4%	73	71	- 2.7%	362	340	- 6.1%
Rockingham Year-to-Date	583	573	- 1.7%	\$330,000	\$360,000	+ 9.1%	\$235.6	\$238.7	+ 1.3%	75	69	- 8.0%	804	768	- 4.5%
Strafford	107	114	+ 6.5%	\$220,000	\$268,500	+ 22.0%	\$26.2	\$31.8	+ 21.4%	58	64	+ 10.3%	185	139	- 24.9%
Strafford Year-to-Date	266	280	+ 5.3%	\$220,000	\$253,900	+ 15.4%	\$64.4	\$75.8	+ 17.7%	75	71	- 5.3%	366	358	- 2.2%
Sullivan	37	34	- 8.1%	\$126,100	\$172,450	+ 36.8%	\$5.4	\$6.6	+ 22.2%	114	106	- 7.0%	55	48	- 12.7%
Sullivan Year-to-Date	91	91	0.0%	\$147,000	\$152,500	+ 3.7%	\$15.3	\$17.0	+ 11.1%	140	110	- 21.4%	124	121	- 2.4%
Entire State	1,107	1,111	+ 0.4%	\$244,900	\$265,000	+ 8.2%	\$307.8	\$345.2	+ 12.2%	90	85	- 5.6%	1,665	1,574	- 5.5%
Entire State Year-to-Date	2,775	2,772	- 0.1%	\$245,000	\$260,000	+ 6.1%	\$796.8	\$839.9	+ 5.4%	91	85	- 6.6%	3,694	3,734	+ 1.1%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	3-2017	3-2018	+ / -	3-2017	3-2018	+ / -	3-2017	3-2018	+ / -	3-2017	3-2018	+ / -	3-2017	3-2018	+ / -
Belknap	14	22	+ 57.1%	\$164,250	\$176,450	+ 7.4%	\$2.3	\$5.1	+ 121.7%	125	86	- 31.2%	39	21	- 46.2%
Belknap Year-to-Date	44	45	+ 2.3%	\$173,950	\$159,850	- 8.1%	\$9.6	\$9.6	0.0%	125	115	- 8.0%	62	66	+ 6.5%
Carroll	12	21	+ 75.0%	\$132,000	\$132,000	0.0%	\$2.1	\$3.5	+ 66.7%	110	64	- 41.8%	28	27	- 3.6%
Carroll Year-to-Date	38	51	+ 34.2%	\$154,250	\$145,000	- 6.0%	\$6.8	\$9.3	+ 36.8%	108	100	- 7.4%	54	68	+ 25.9%
Cheshire	6	4	- 33.3%	\$224,065	\$183,600	- 18.1%	\$1.2	\$0.7	- 41.7%	152	97	- 36.2%	2	12	+ 500.0%
Cheshire Year-to-Date	14	8	- 42.9%	\$148,500	\$135,000	- 9.1%	\$2.5	\$1.2	- 52.0%	127	76	- 40.2%	12	22	+ 83.3%
Coos	3	2	- 33.3%	\$405,000	\$316,500	- 21.9%	\$1.1	\$0.6	- 45.5%	127	291	+ 129.1%	2	2	0.0%
Coos Year-to-Date	3	5	+ 66.7%	\$405,000	\$220,000	- 45.7%	\$1.1	\$1.3	+ 18.2%	127	207	+ 63.0%	6	5	- 16.7%
Grafton	29	30	+ 3.4%	\$155,000	\$142,300	- 8.2%	\$4.7	\$6.0	+ 27.7%	156	45	- 71.2%	52	44	- 15.4%
Grafton Year-to-Date	92	78	- 15.2%	\$136,000	\$167,500	+ 23.2%	\$15.6	\$17.4	+ 11.5%	148	98	- 33.8%	137	113	- 17.5%
Hillsborough	109	96	- 11.9%	\$183,000	\$179,750	- 1.8%	\$23.4	\$19.6	- 16.2%	45	52	+ 15.6%	144	144	0.0%
Hillsborough Year-to-Date	293	263	- 10.2%	\$178,000	\$179,900	+ 1.1%	\$59.9	\$55.1	- 8.0%	52	54	+ 3.8%	338	352	+ 4.1%
Merrimack	22	30	+ 36.4%	\$171,500	\$183,450	+ 7.0%	\$4.2	\$6.0	+ 42.9%	128	47	- 63.3%	36	20	- 44.4%
Merrimack Year-to-Date	67	73	+ 9.0%	\$168,000	\$170,450	+ 1.5%	\$12.6	\$13.1	+ 4.0%	98	53	- 45.9%	72	74	+ 2.8%
Rockingham	101	111	+ 9.9%	\$280,000	\$259,900	- 7.2%	\$33.1	\$35.0	+ 5.7%	70	72	+ 2.9%	141	127	- 9.9%
Rockingham Year-to-Date	273	280	+ 2.6%	\$240,000	\$244,000	+ 1.7%	\$82.4	\$86.6	+ 5.1%	68	66	- 2.9%	306	339	+ 10.8%
Strafford	10	13	+ 30.0%	\$159,250	\$149,900	- 5.9%	\$2.0	\$2.2	+ 10.0%	47	26	- 44.7%	18	19	+ 5.6%
Strafford Year-to-Date	33	45	+ 36.4%	\$160,000	\$169,162	+ 5.7%	\$5.7	\$8.0	+ 40.4%	76	45	- 40.8%	44	54	+ 22.7%
Sullivan	2	4	+ 100.0%	\$83,750	\$117,500	+ 40.3%	\$0.2	\$0.4	+ 100.0%	453	259	- 42.8%	1	2	+ 100.0%
Sullivan Year-to-Date	3	8	+ 166.7%	\$83,000	\$132,000	+ 59.0%	\$0.3	\$1.2	+ 300.0%	453	169	- 62.7%	4	8	+ 100.0%
Entire State	308	333	+ 8.1%	\$190,000	\$189,900	- 0.1%	\$74.2	\$79.1	+ 6.6%	81	63	- 22.2%	463	418	- 9.7%
Entire State Year-to-Date	860	856	- 0.5%	\$181,500	\$190,000	+ 4.7%	\$196.4	\$202.9	+ 3.3%	80	69	- 13.8%	1,035	1,101	+ 6.4%