



NH Monthly Indicators

August 2018

Rising home prices, higher interest rates and increased building material costs have pressured housing affordability to a ten-year low, according to the National Association of Home Builders. Keen market observers have been watching this situation take shape for quite some time. Nationally, median household income has risen 2.6% in the last 12 months, while home prices are up 6.0%. That kind of gap will eventually create fewer sales due to affordability concerns, which is happening in several markets, especially in the middle to high-middle price ranges.

New Listings were up 0.4 percent for single family homes but decreased 5.4 percent for condo properties. Pending Sales increased 10.4 percent for single family homes and 8.2 percent for condo properties.

The Median Sales Price was up 6.6 percent to \$287,950 for single family homes and 1.5 percent to \$200,750 for condo properties. Months Supply of Inventory decreased 18.8 percent for single family units and 29.4 percent for condo units.

While some are starting to look for recessionary signs like fewer sales, dropping prices and even foreclosures, others are taking a more cautious and research-based approach to their predictions. The fact remains that the trends do not yet support a dramatic shift away from what has been experienced over the last several years. Housing starts are performing admirably if not excitingly, prices are still inching upward, supply remains low and consumers are optimistic. The U.S. economy is under scrutiny but certainly not deteriorating.

Monthly Snapshot

+ 0.7%	+ 6.6%	+ 6.5%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	8-2017	8-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		2,007	2,021	+ 0.7%	11,568	11,589	+ 0.2%
Median Sales Price		\$270,000	\$287,950	+ 6.6%	\$265,164	\$284,000	+ 7.1%
\$ Volume of Closed Sales (in millions)		\$634.1	\$675.5	+ 6.5%	\$3,540.4	\$3,768.3	+ 6.4%
Days on Market		56	51	- 8.9%	69	62	- 10.1%
Pending Sales		1,772	1,956	+ 10.4%	12,898	13,202	+ 2.4%
Months Supply		4.8	3.9	- 18.8%	--	--	--
New Listings		2,339	2,349	+ 0.4%	17,801	17,532	- 1.5%
Homes for Sale		7,043	5,988	- 15.0%	--	--	--
Pct. of List Price Received		98.3%	97.9%	- 0.4%	98.2%	98.3%	+ 0.1%
Affordability Index		145	126	- 13.1%	147	128	- 12.9%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



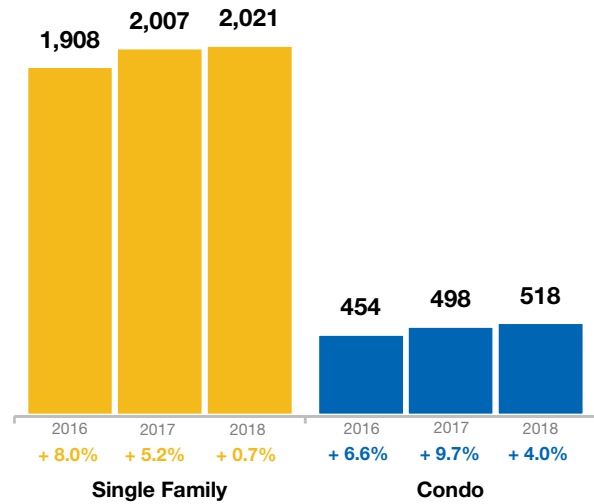
Key Metrics	Historical Sparkbars	8-2017	8-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		498	518	+ 4.0%	3,146	3,269	+ 3.9%
Median Sales Price		\$197,845	\$200,750	+ 1.5%	\$189,900	\$204,000	+ 7.4%
\$ Volume of Closed Sales (in millions)		\$116.0	\$122.7	+ 5.8%	\$704.8	\$786.1	+ 11.5%
Days on Market		51	40	- 21.6%	63	52	- 17.5%
Pending Sales		464	502	+ 8.2%	3,423	3,588	+ 4.8%
Months Supply		3.4	2.4	- 29.4%	--	--	--
New Listings		579	548	- 5.4%	4,226	4,183	- 1.0%
Homes for Sale		1,323	1,005	- 24.0%	--	--	--
Pct. of List Price Received		98.5%	98.9%	+ 0.4%	98.5%	98.9%	+ 0.4%
Affordability Index		198	181	- 8.6%	206	178	- 13.6%

NH Closed Sales

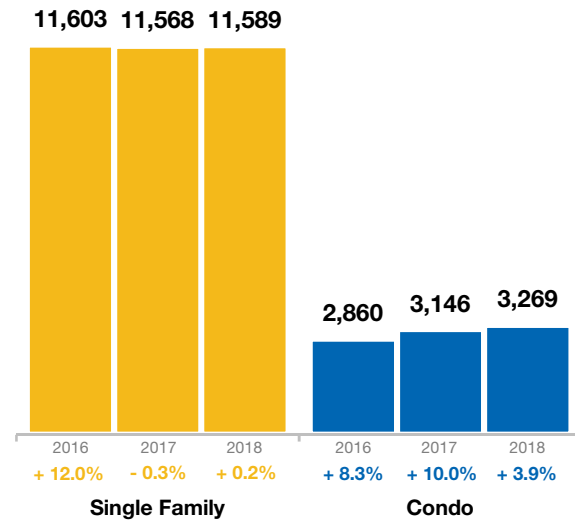
A count of the actual sales that closed in a given month.



August

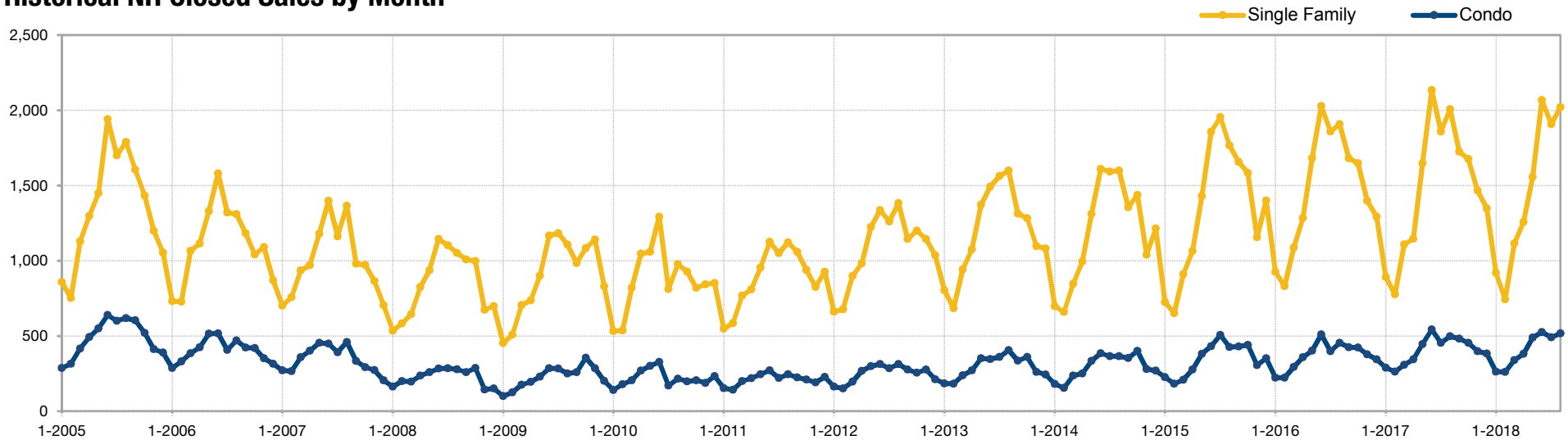


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2017	1,724	+2.6%	482	+13.7%
Oct-2017	1,676	+1.7%	454	+7.3%
Nov-2017	1,466	+4.8%	399	+5.6%
Dec-2017	1,348	+4.3%	383	+11.0%
Jan-2018	919	+3.0%	263	-9.0%
Feb-2018	744	-4.1%	261	-0.8%
Mar-2018	1,115	+0.7%	339	+10.1%
Apr-2018	1,258	+9.8%	382	+10.7%
May-2018	1,557	-5.5%	489	+9.6%
Jun-2018	2,068	-3.1%	526	-3.1%
Jul-2018	1,907	+2.6%	491	+8.1%
Aug-2018	2,021	+0.7%	518	+4.0%
12-Month Avg	1,484	+1.2%	416	+5.7%

Historical NH Closed Sales by Month

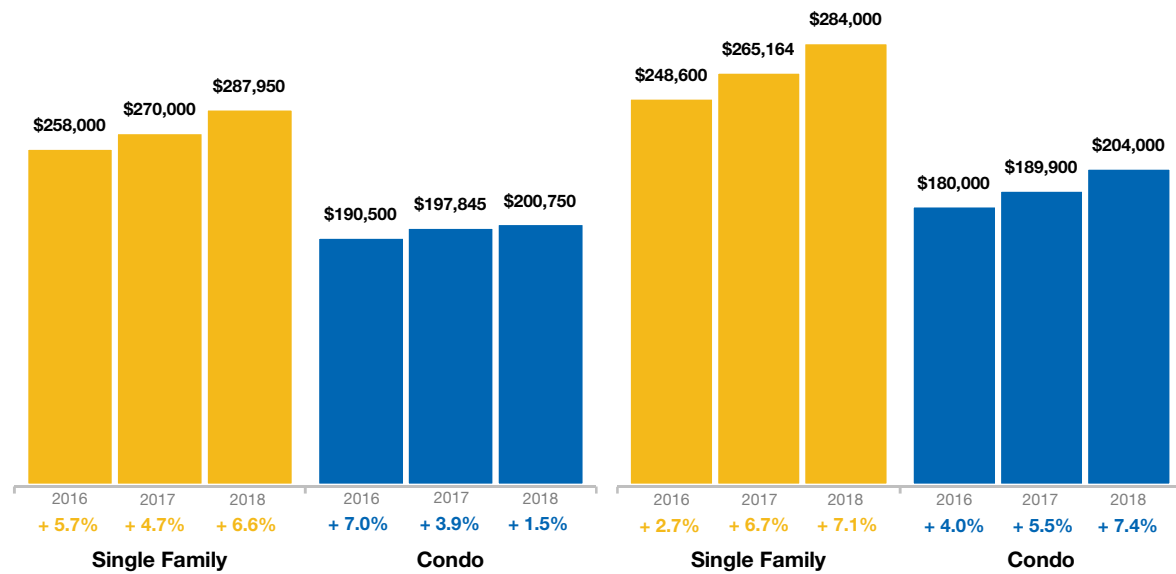


NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



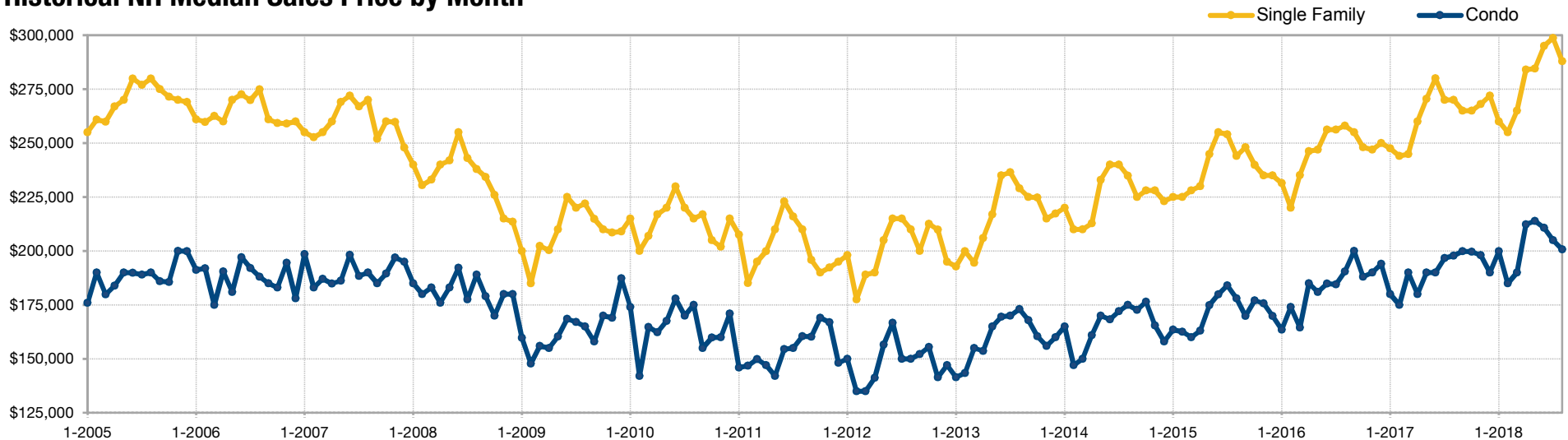
August



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2017	\$265,000	+3.9%	\$199,900	-0.0%
Oct-2017	\$265,000	+6.9%	\$199,675	+6.2%
Nov-2017	\$268,000	+8.5%	\$198,000	+4.2%
Dec-2017	\$272,000	+8.8%	\$190,000	-2.1%
Jan-2018	\$260,000	+5.1%	\$199,900	+11.1%
Feb-2018	\$255,000	+4.5%	\$185,000	+5.7%
Mar-2018	\$265,000	+8.2%	\$190,000	0.0%
Apr-2018	\$284,000	+9.2%	\$212,250	+17.9%
May-2018	\$284,500	+5.2%	\$213,900	+12.6%
Jun-2018	\$295,000	+5.4%	\$210,750	+10.9%
Jul-2018	\$298,700	+10.6%	\$205,000	+4.2%
Aug-2018	\$287,950	+6.6%	\$200,750	+1.5%
12-Month Avg*	\$277,500	+6.7%	\$200,000	+5.3%

* Median Sales Price for all properties from September 2017 through August 2018. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

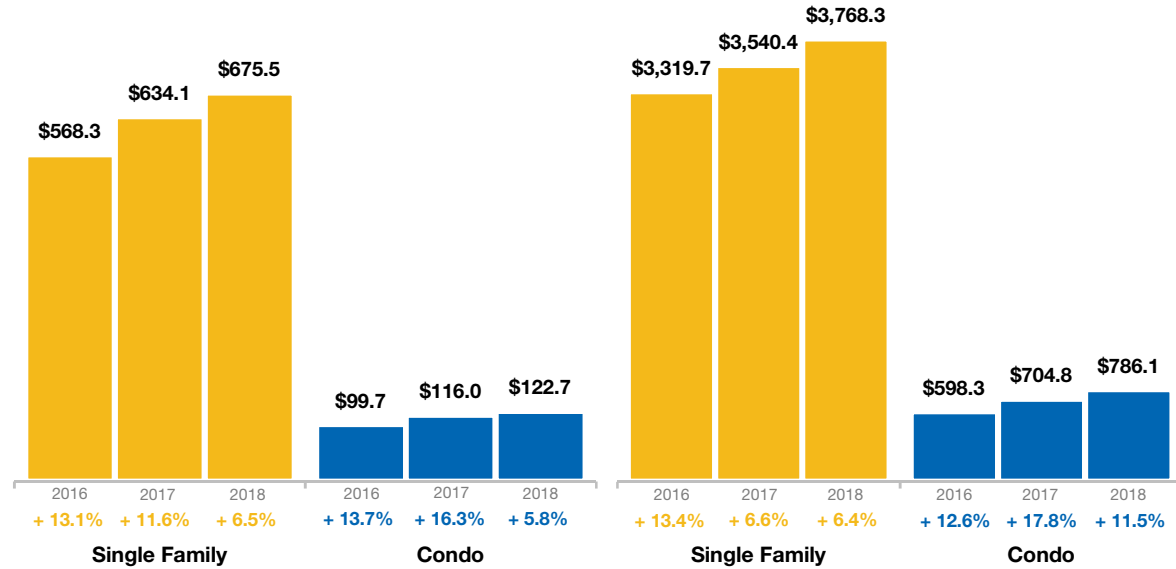


NH \$ Volume of Closed Sales

The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



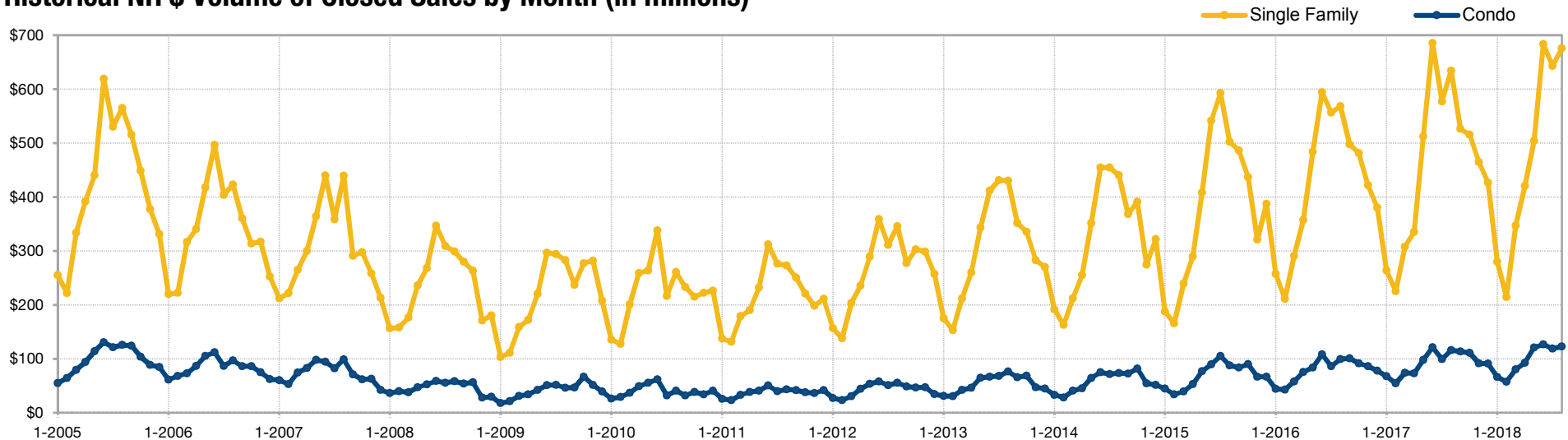
August



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2017	\$526.2	+5.7%	\$113.5	+12.7%
Oct-2017	\$515.4	+7.0%	\$111.2	+21.0%
Nov-2017	\$464.8	+10.1%	\$91.6	+5.9%
Dec-2017	\$426.9	+12.2%	\$91.0	+16.5%
Jan-2018	\$279.8	+6.1%	\$66.2	-2.1%
Feb-2018	\$214.8	-4.6%	\$57.7	+5.7%
Mar-2018	\$346.8	+12.7%	\$80.4	+8.4%
Apr-2018	\$420.7	+25.5%	\$92.4	+26.4%
May-2018	\$504.6	-1.4%	\$121.1	+23.3%
Jun-2018	\$683.2	-0.3%	\$127.0	+4.5%
Jul-2018	\$643.0	+11.4%	\$118.7	+19.2%
Aug-2018	\$675.5	+6.5%	\$122.7	+5.8%
12-Month Avg*	\$475.1	+7.1%	\$99.4	+12.4%

* \$ Volume of Closed Sales (in millions) for all properties from September 2017 through August 2018. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

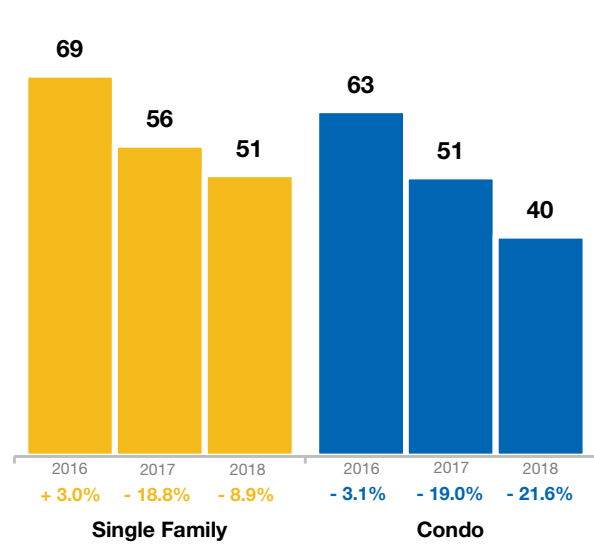


NH Days on Market

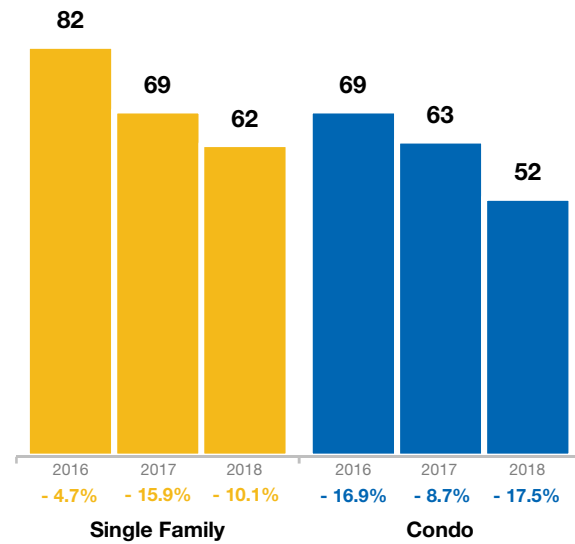
Average number of days between when a property is listed and when an offer is accepted in a given month.



August



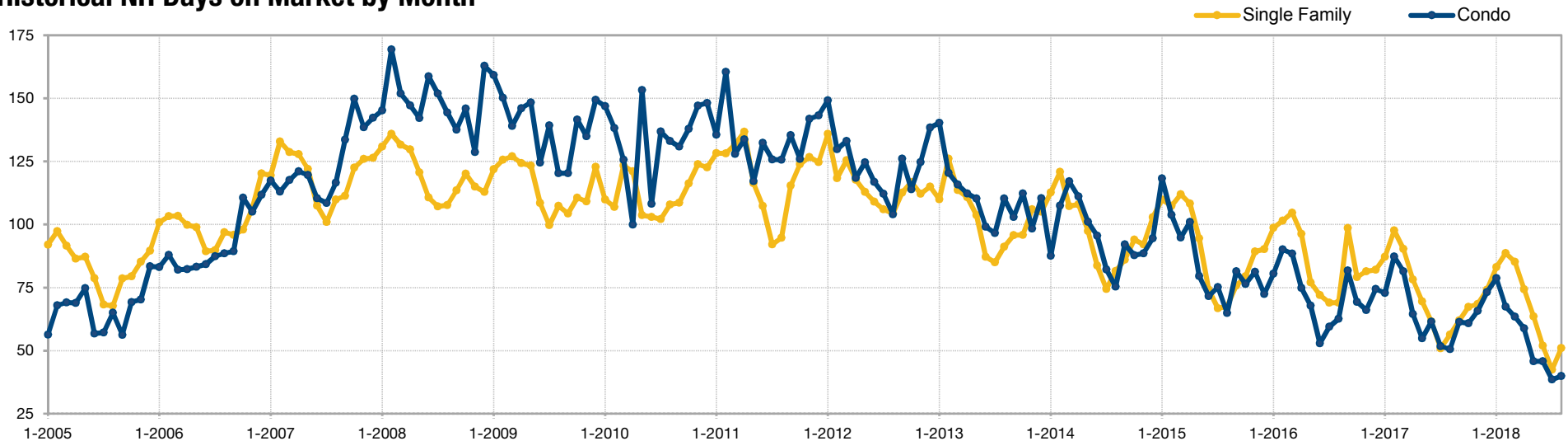
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2017	62	-37.4%	61	-25.6%
Oct-2017	67	-15.2%	61	-11.6%
Nov-2017	68	-16.0%	66	0.0%
Dec-2017	74	-9.8%	73	-1.4%
Jan-2018	83	-4.6%	79	+8.2%
Feb-2018	89	-9.2%	67	-23.0%
Mar-2018	85	-5.6%	63	-22.2%
Apr-2018	74	-5.1%	59	-7.8%
May-2018	64	-8.6%	46	-16.4%
Jun-2018	52	-16.1%	46	-24.6%
Jul-2018	42	-17.6%	39	-25.0%
Aug-2018	51	-8.9%	40	-21.6%
12-Month Avg*	64	-14.1%	56	-15.3%

* Days on Market for all properties from September 2017 through August 2018. This is not the average of the individual figures above.

Historical NH Days on Market by Month

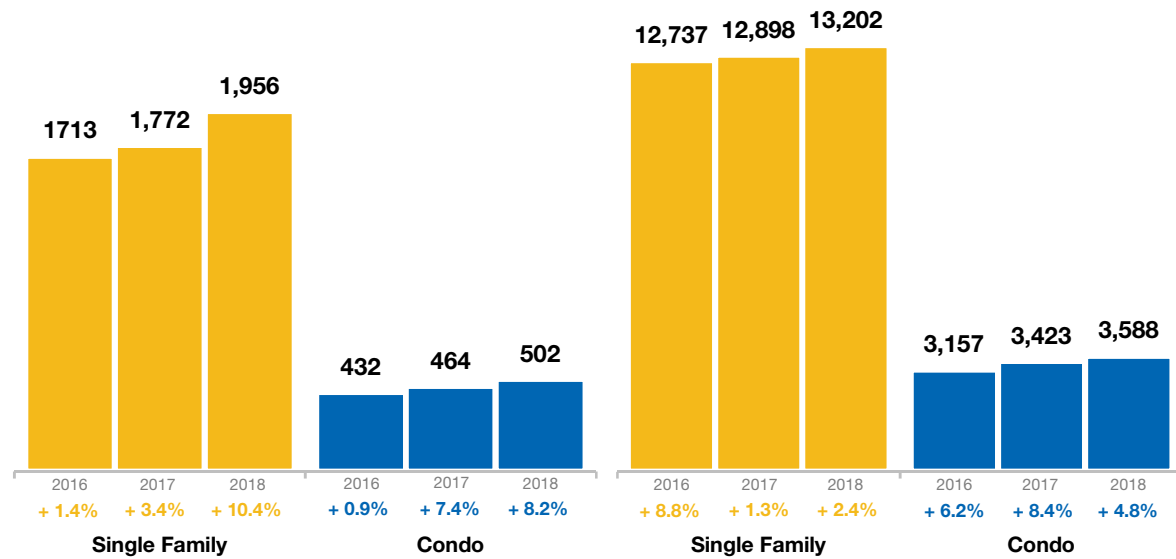


NH Pending Sales

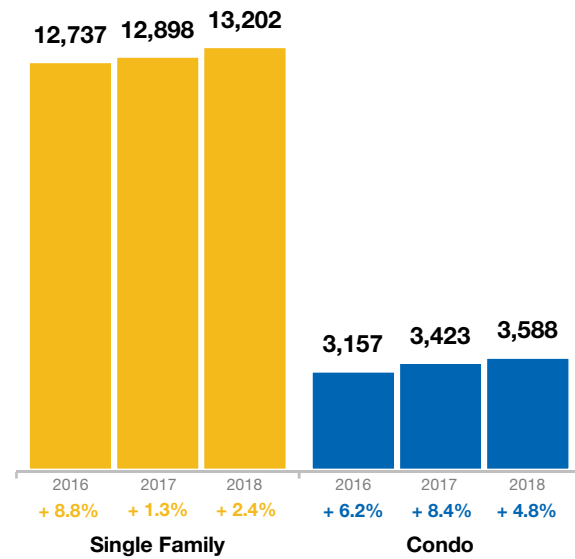
A count of the properties on which offers have been accepted in a given month.



August

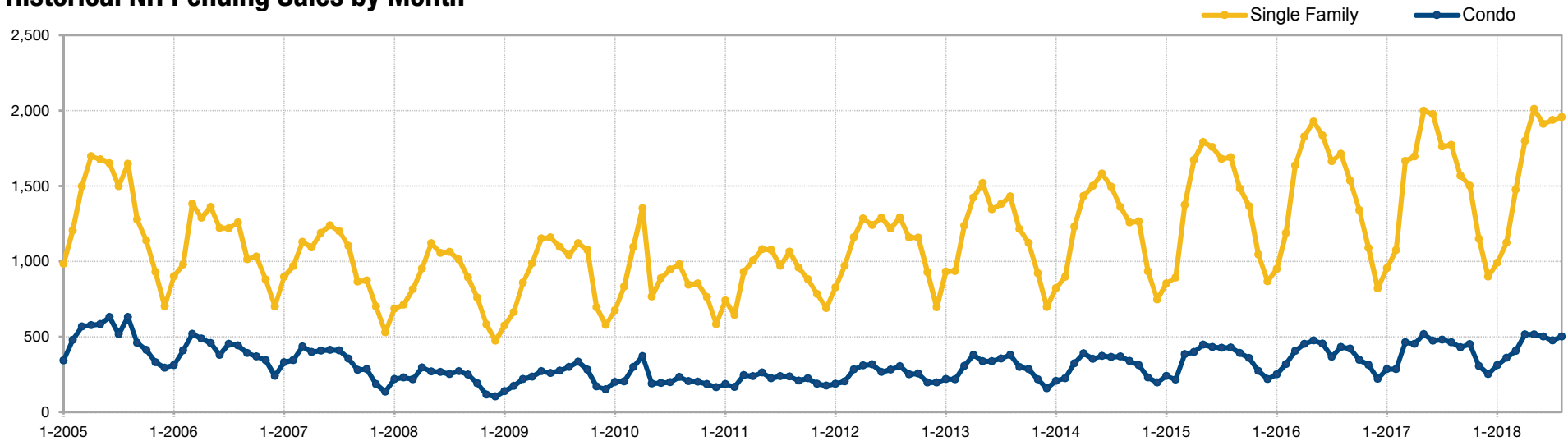


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2017	1,567	+2.2%	430	+2.1%
Oct-2017	1,501	+12.0%	451	+30.3%
Nov-2017	1,149	+5.6%	306	-2.2%
Dec-2017	899	+9.5%	252	+14.0%
Jan-2018	991	+3.8%	311	+8.7%
Feb-2018	1,123	+4.6%	361	+26.2%
Mar-2018	1,475	-11.5%	406	-12.3%
Apr-2018	1,798	+6.1%	516	+13.9%
May-2018	2,011	+0.6%	515	-0.4%
Jun-2018	1,911	-3.2%	502	+5.9%
Jul-2018	1,937	+9.9%	475	-1.0%
Aug-2018	1,956	+10.4%	502	+8.2%
12-Month Avg	1,527	+3.6%	419	+6.4%

Historical NH Pending Sales by Month

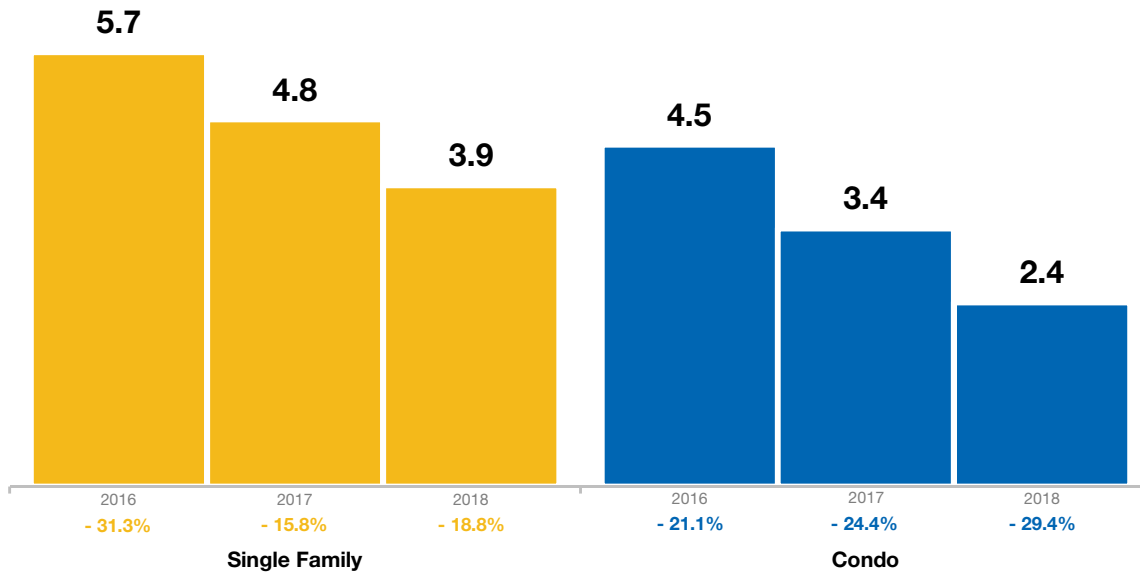


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



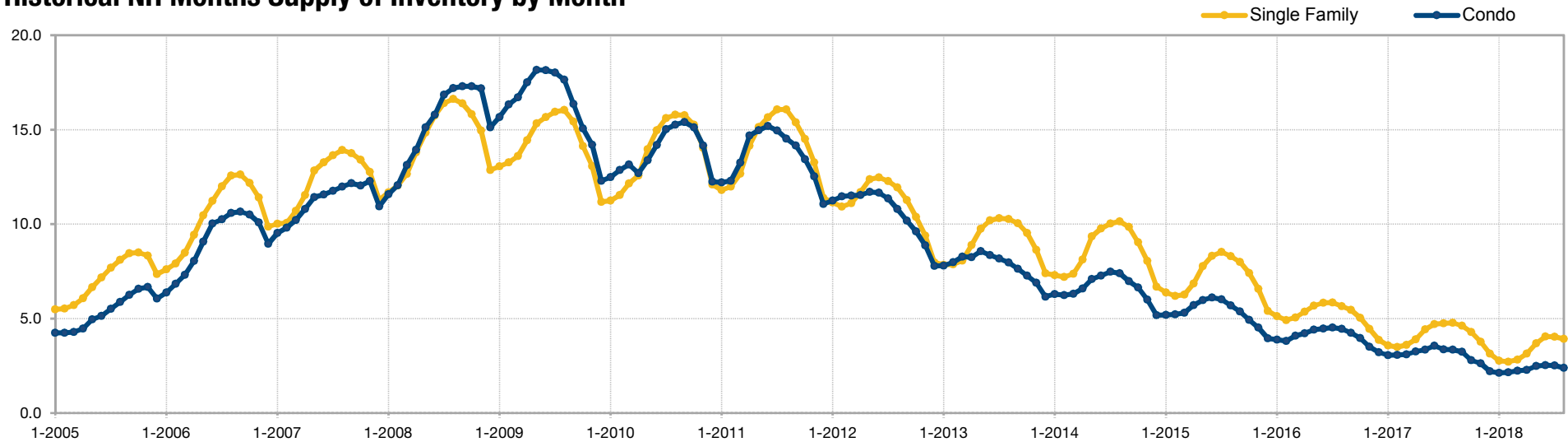
August



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2017	4.6	-16.4%	3.2	-23.8%
Oct-2017	4.3	-14.0%	2.8	-30.0%
Nov-2017	3.8	-15.6%	2.6	-25.7%
Dec-2017	3.1	-20.5%	2.2	-31.3%
Jan-2018	2.8	-22.2%	2.1	-32.3%
Feb-2018	2.7	-22.9%	2.2	-29.0%
Mar-2018	2.8	-22.2%	2.2	-29.0%
Apr-2018	3.1	-20.5%	2.3	-30.3%
May-2018	3.7	-15.9%	2.5	-26.5%
Jun-2018	4.1	-12.8%	2.5	-30.6%
Jul-2018	4.0	-14.9%	2.5	-26.5%
Aug-2018	3.9	-18.8%	2.4	-29.4%
12-Month Avg*	3.6	-17.4%	2.5	-27.9%

* Months Supply for all properties from September 2017 through August 2018. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

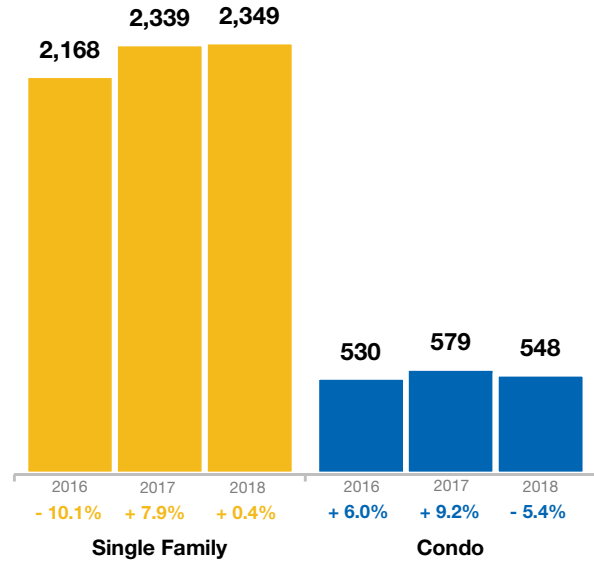


NH New Listings

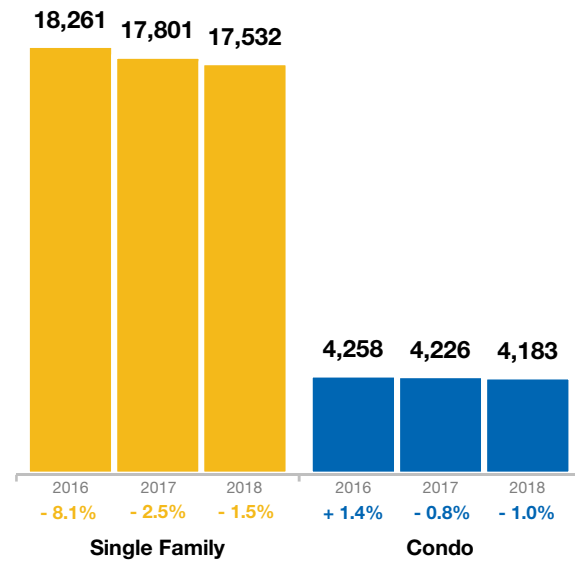
A count of the properties that have been newly listed on the market in a given month.



August

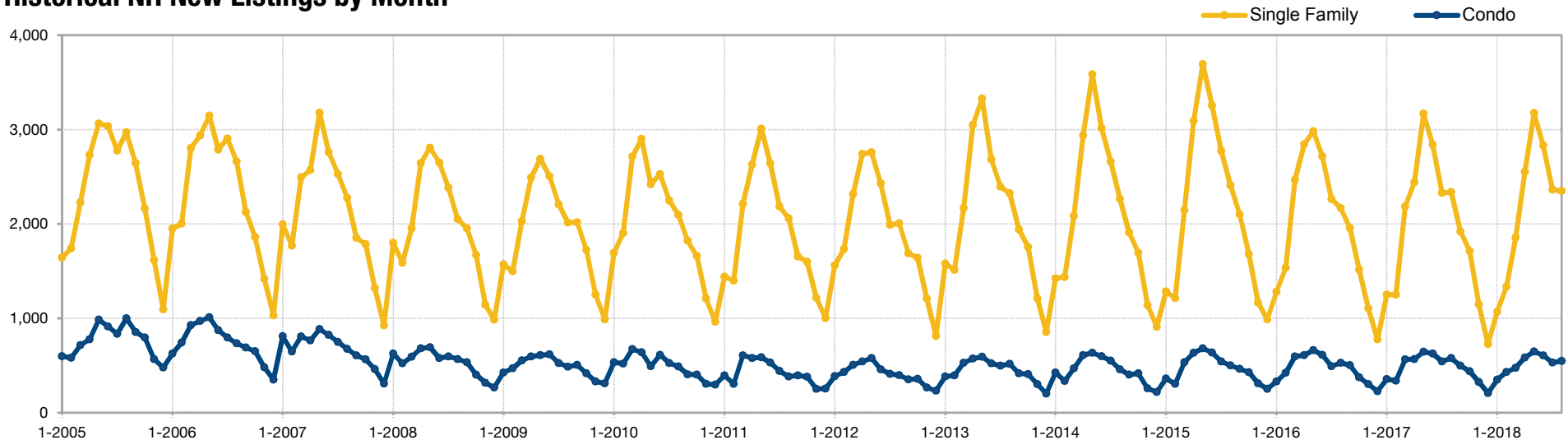


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2017	1,920	-1.8%	499	-1.2%
Oct-2017	1,715	+13.1%	439	+17.1%
Nov-2017	1,149	+3.8%	326	+7.9%
Dec-2017	726	-6.6%	208	-8.8%
Jan-2018	1,069	-14.5%	350	-1.4%
Feb-2018	1,336	+6.9%	433	+27.4%
Mar-2018	1,856	-15.0%	477	-15.7%
Apr-2018	2,552	+4.5%	585	+2.8%
May-2018	3,175	+0.2%	649	+0.3%
Jun-2018	2,831	-0.3%	608	-3.0%
Jul-2018	2,364	+1.5%	533	-1.8%
Aug-2018	2,349	+0.4%	548	-5.4%
12-Month Avg	1,930	-0.5%	470	+0.3%

Historical NH New Listings by Month

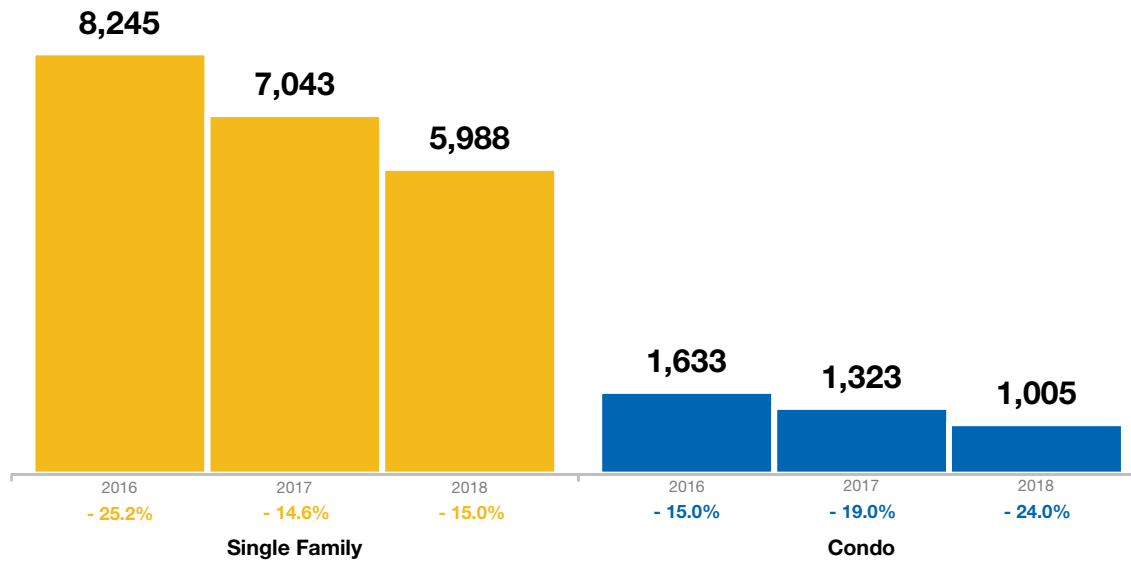


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

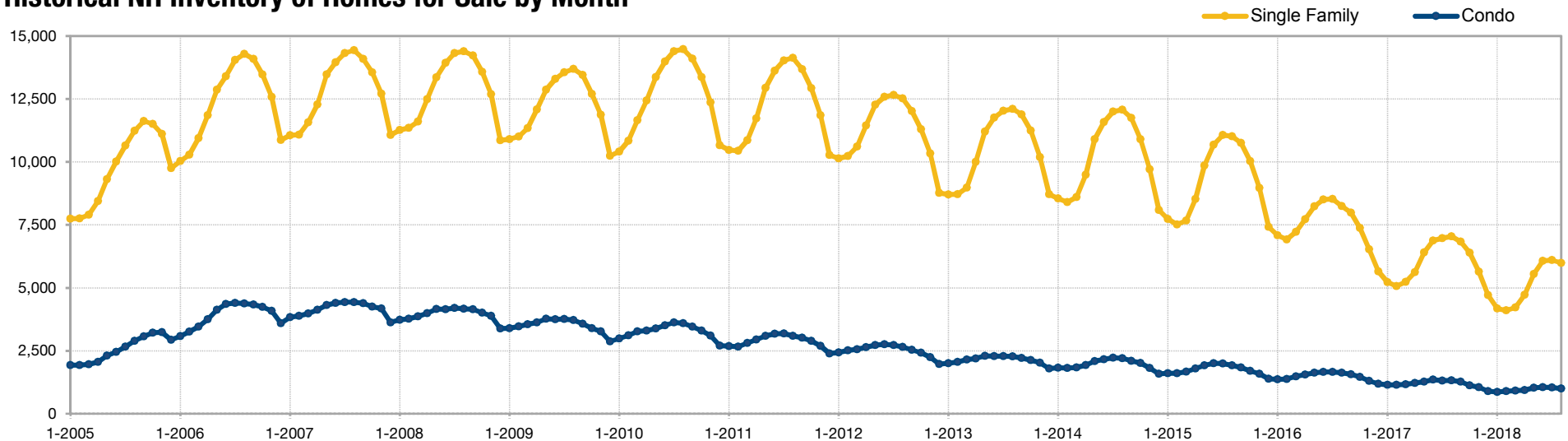


August



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2017	6,835	-14.4%	1,278	-18.5%
Oct-2017	6,394	-13.3%	1,130	-22.7%
Nov-2017	5,639	-13.7%	1,058	-19.0%
Dec-2017	4,718	-16.6%	897	-24.9%
Jan-2018	4,178	-20.0%	866	-24.6%
Feb-2018	4,103	-19.1%	895	-21.8%
Mar-2018	4,217	-19.5%	917	-21.6%
Apr-2018	4,724	-16.0%	943	-23.0%
May-2018	5,546	-13.5%	1,029	-19.4%
Jun-2018	6,069	-11.7%	1,054	-22.5%
Jul-2018	6,104	-12.4%	1,046	-20.6%
Aug-2018	5,988	-15.0%	1,005	-24.0%
12-Month Avg	5,376	-15.1%	1,010	-21.8%

Historical NH Inventory of Homes for Sale by Month



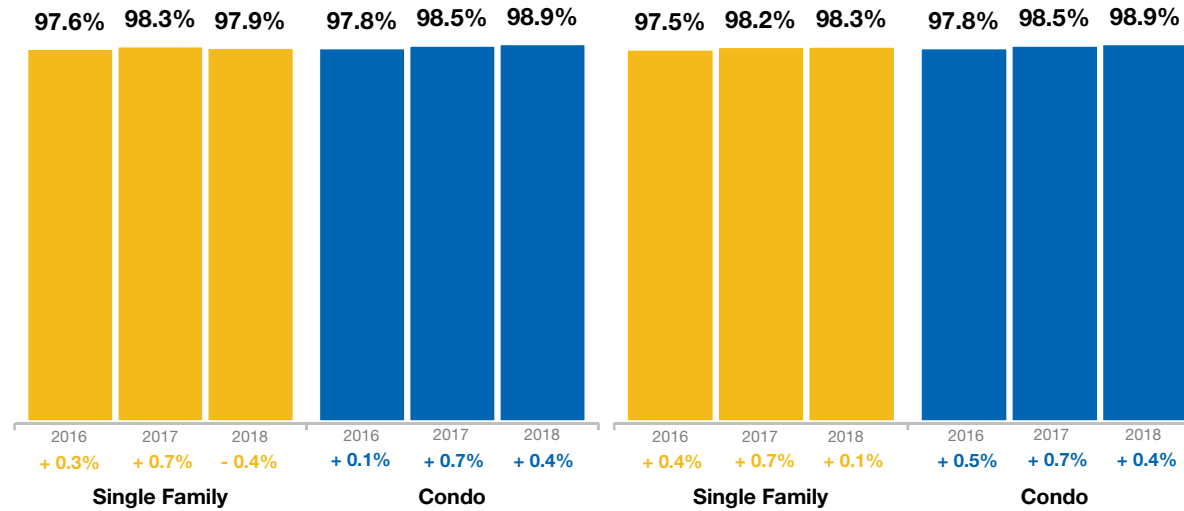
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

August

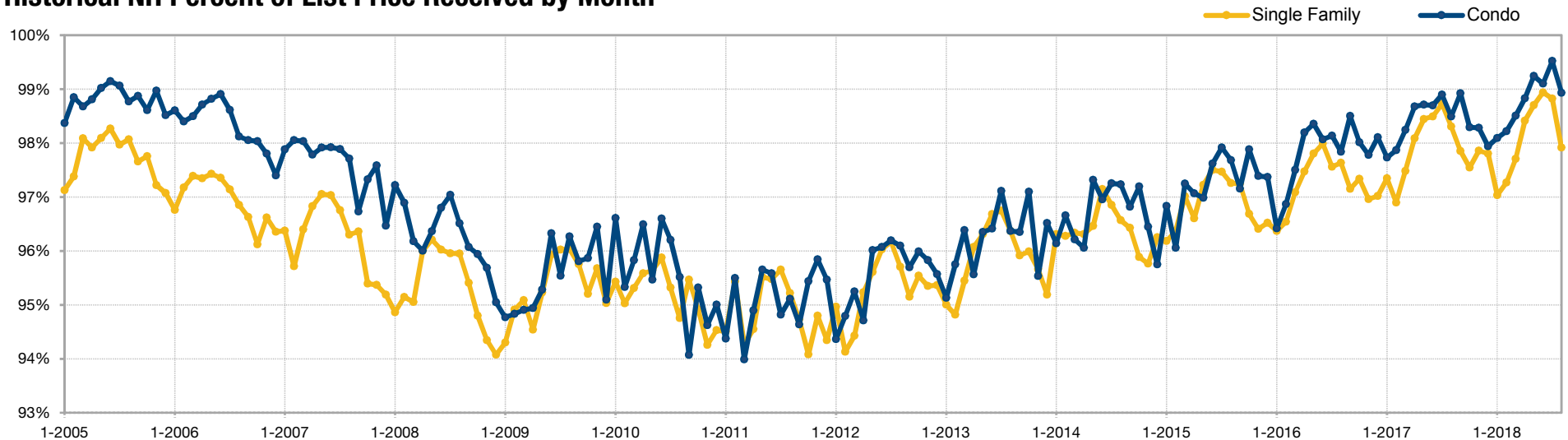
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2017	97.9%	+0.7%	98.9%	+0.4%
Oct-2017	97.5%	+0.2%	98.3%	+0.3%
Nov-2017	97.9%	+0.9%	98.3%	+0.5%
Dec-2017	97.8%	+0.8%	97.9%	-0.2%
Jan-2018	97.0%	-0.3%	98.1%	+0.4%
Feb-2018	97.3%	+0.4%	98.2%	+0.3%
Mar-2018	97.7%	+0.2%	98.5%	+0.3%
Apr-2018	98.4%	+0.3%	98.8%	+0.1%
May-2018	98.7%	+0.3%	99.2%	+0.5%
Jun-2018	98.9%	+0.4%	99.1%	+0.4%
Jul-2018	98.8%	+0.1%	99.5%	+0.6%
Aug-2018	97.9%	-0.4%	98.9%	+0.4%
12-Month Avg*	98.1%	+0.3%	98.7%	+0.4%

* Pct. of List Price Received for all properties from September 2017 through August 2018. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



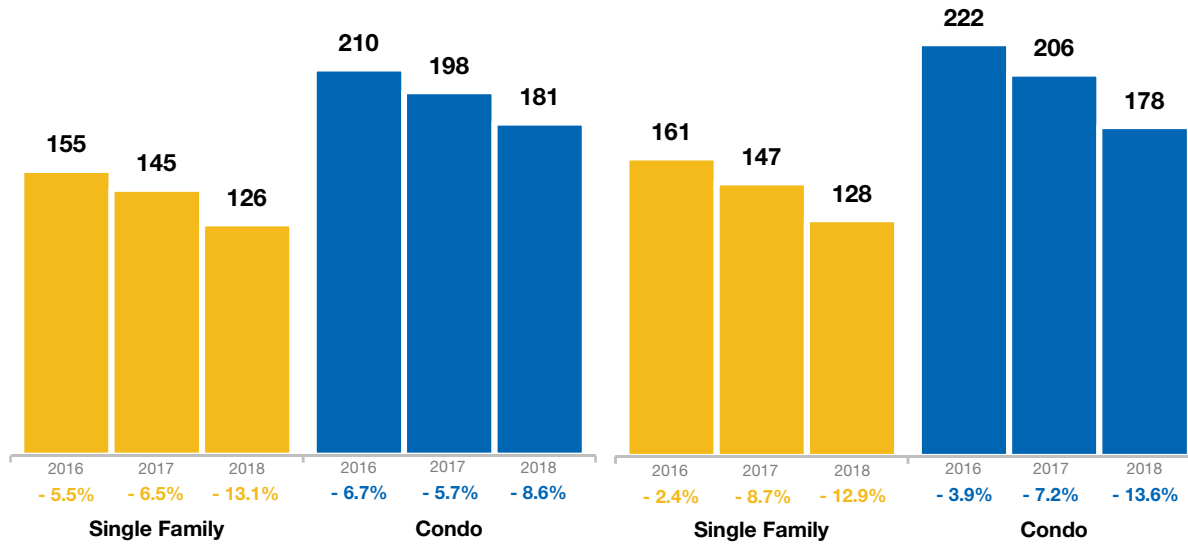
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

August

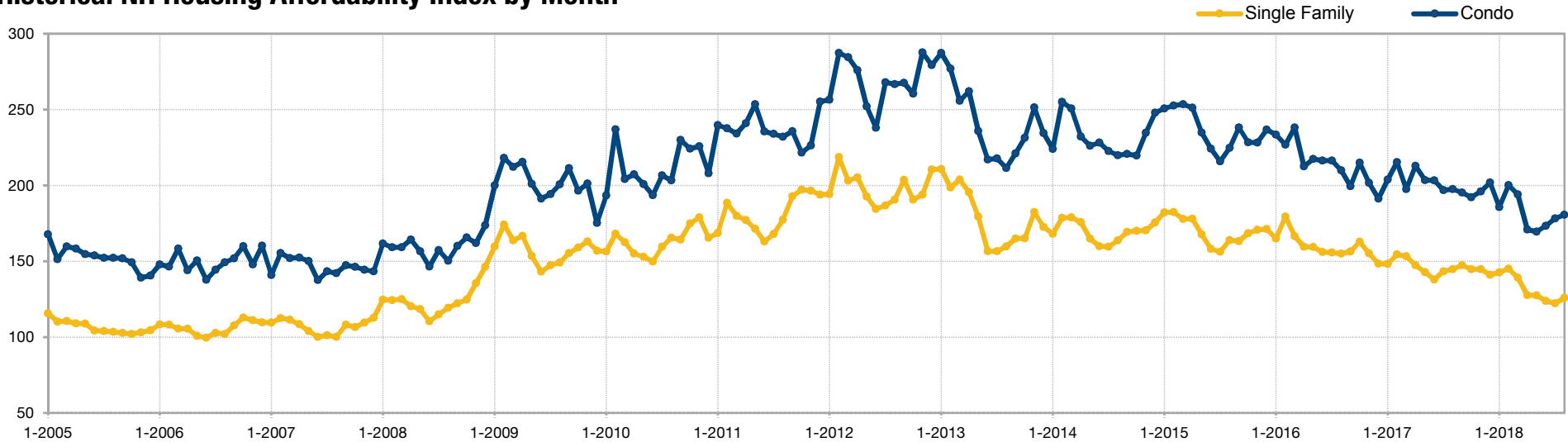
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2017	147	-5.8%	195	-2.0%
Oct-2017	145	-11.0%	192	-10.7%
Nov-2017	145	-6.5%	196	-3.0%
Dec-2017	141	-4.7%	202	+5.8%
Jan-2018	143	-3.4%	186	-8.8%
Feb-2018	145	-5.8%	200	-7.0%
Mar-2018	139	-9.2%	194	-2.0%
Apr-2018	128	-12.9%	171	-19.7%
May-2018	127	-11.2%	170	-16.3%
Jun-2018	124	-10.1%	173	-14.8%
Jul-2018	122	-14.7%	178	-9.6%
Aug-2018	126	-13.1%	181	-8.6%
12-Month Avg*	136	-15.8%	150	-10.9%

* Affordability Index for all properties from September 2017 through August 2018. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	8-2017	8-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		2,633	2,695	+ 2.4%	15,435	15,599	+ 1.1%
Median Sales Price		\$247,000	\$260,000	+ 5.3%	\$243,500	\$259,900	+ 6.7%
\$ Volume of Closed Sales (in millions)		\$758.2	\$810.2	+ 6.9%	\$4,291.3	\$4,606.0	+ 7.3%
Days on Market		55	48	- 12.7%	67	60	- 10.4%
Pending Sales		2,380	2,600	+ 9.2%	17,114	17,633	+ 3.0%
Months Supply		4.4	3.5	- 20.5%	--	--	--
New Listings		3,054	3,036	- 0.6%	22,944	22,683	- 1.1%
Homes for Sale		8,618	7,227	- 16.1%	--	--	--
Pct. of List Price Received		98.1%	97.9%	- 0.2%	98.0%	98.2%	+ 0.2%
Affordability Index		158	139	- 11.9%	161	140	- 13.1%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	8-2017	8-2018	+ / -	8-2017	8-2018	+ / -	8-2017	8-2018	+ / -	8-2017	8-2018	+ / -	8-2017	8-2018	+ / -
Belknap	126	129	+ 2.4%	\$215,000	\$257,000	+ 19.5%	\$33.9	\$59.2	+ 74.6%	67	60	- 10.4%	126	157	+ 24.6%
Belknap Year-to-Date	749	721	- 3.7%	\$220,000	\$245,000	+ 11.4%	\$226.5	\$244.9	+ 8.1%	83	66	- 20.5%	841	863	+ 2.6%
Carroll	130	139	+ 6.9%	\$232,500	\$260,000	+ 11.8%	\$46.9	\$48.0	+ 2.3%	74	60	- 18.9%	156	136	- 12.8%
Carroll Year-to-Date	723	695	- 3.9%	\$229,575	\$245,000	+ 6.7%	\$234.2	\$239.4	+ 2.2%	105	88	- 16.2%	873	828	- 5.2%
Cheshire	105	126	+ 20.0%	\$177,500	\$190,000	+ 7.0%	\$21.5	\$27.3	+ 27.0%	60	72	+ 20.0%	103	127	+ 23.3%
Cheshire Year-to-Date	622	645	+ 3.7%	\$185,000	\$196,250	+ 6.1%	\$127.5	\$139.7	+ 9.6%	87	81	- 6.9%	692	738	+ 6.6%
Coos	56	47	- 16.1%	\$105,500	\$111,950	+ 6.1%	\$6.5	\$6.7	+ 3.1%	152	132	- 13.2%	51	55	+ 7.8%
Coos Year-to-Date	292	321	+ 9.9%	\$99,500	\$118,000	+ 18.6%	\$33.9	\$45.6	+ 34.5%	158	149	- 5.7%	334	358	+ 7.2%
Grafton	139	122	- 12.2%	\$205,000	\$190,800	- 6.9%	\$36.7	\$29.6	- 19.3%	81	93	+ 14.8%	109	133	+ 22.0%
Grafton Year-to-Date	744	783	+ 5.2%	\$203,515	\$226,000	+ 11.0%	\$195.7	\$224.8	+ 14.9%	105	107	+ 1.9%	842	892	+ 5.9%
Hillsborough	485	480	- 1.0%	\$289,500	\$291,000	+ 0.5%	\$155.6	\$154.2	- 0.9%	45	39	- 13.3%	429	492	+ 14.7%
Hillsborough Year-to-Date	3,017	3,083	+ 2.2%	\$284,500	\$298,940	+ 5.1%	\$940.2	\$1,001.3	+ 6.5%	50	46	- 8.0%	3,324	3,468	+ 4.3%
Merrimack	248	220	- 11.3%	\$239,000	\$265,000	+ 10.9%	\$65.7	\$65.3	- 0.6%	52	43	- 17.3%	190	207	+ 8.9%
Merrimack Year-to-Date	1,351	1,289	- 4.6%	\$240,000	\$260,000	+ 8.3%	\$353.4	\$369.6	+ 4.6%	67	59	- 11.9%	1,443	1,459	+ 1.1%
Rockingham	463	482	+ 4.1%	\$365,000	\$380,000	+ 4.1%	\$198.6	\$208.8	+ 5.1%	39	37	- 5.1%	390	395	+ 1.3%
Rockingham Year-to-Date	2,571	2,542	- 1.1%	\$350,000	\$375,000	+ 7.1%	\$1,042.4	\$1,080.1	+ 3.6%	51	46	- 9.8%	2,885	2,873	- 0.4%
Strafford	184	186	+ 1.1%	\$260,000	\$265,450	+ 2.1%	\$51.2	\$53.8	+ 5.1%	45	44	- 2.2%	152	174	+ 14.5%
Strafford Year-to-Date	1,109	1,095	- 1.3%	\$245,000	\$270,000	+ 10.2%	\$295.8	\$328.0	+ 10.9%	54	52	- 3.7%	1,222	1,226	+ 0.3%
Sullivan	71	90	+ 26.8%	\$179,000	\$211,750	+ 18.3%	\$17.5	\$22.6	+ 29.1%	114	70	- 38.6%	66	80	+ 21.2%
Sullivan Year-to-Date	390	415	+ 6.4%	\$172,000	\$174,900	+ 1.7%	\$90.8	\$95.0	+ 4.6%	122	92	- 24.6%	442	497	+ 12.4%
Entire State	2,007	2,021	+ 0.7%	\$270,000	\$287,950	+ 6.6%	\$634.1	\$675.5	+ 6.5%	56	51	- 8.9%	1,772	1,956	+ 10.4%
Entire State Year-to-Date	11,568	11,589	+ 0.2%	\$265,164	\$284,000	+ 7.1%	\$3,540.4	\$3,768.3	+ 6.4%	69	62	- 10.1%	12,898	13,202	+ 2.4%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	8-2017	8-2018	+ / -	8-2017	8-2018	+ / -	8-2017	8-2018	+ / -	8-2017	8-2018	+ / -	8-2017	8-2018	+ / -
Belknap	28	40	+ 42.9%	\$185,500	\$192,500	+ 3.8%	\$6.6	\$8.4	+ 27.3%	55	48	- 12.7%	26	31	+ 19.2%
Belknap Year-to-Date	181	184	+ 1.7%	\$170,000	\$178,250	+ 4.9%	\$37.6	\$39.8	+ 5.9%	91	68	- 25.3%	207	199	- 3.9%
Carroll	23	27	+ 17.4%	\$180,000	\$200,000	+ 11.1%	\$5.1	\$5.8	+ 13.7%	61	60	- 1.6%	27	24	- 11.1%
Carroll Year-to-Date	151	175	+ 15.9%	\$171,500	\$186,900	+ 9.0%	\$30.7	\$37.1	+ 20.8%	94	86	- 8.5%	177	182	+ 2.8%
Cheshire	6	13	+ 116.7%	\$172,250	\$175,000	+ 1.6%	\$1.2	\$2.8	+ 133.3%	103	71	- 31.1%	5	9	+ 80.0%
Cheshire Year-to-Date	44	66	+ 50.0%	\$145,900	\$159,950	+ 9.6%	\$7.6	\$11.7	+ 53.9%	96	89	- 7.3%	44	80	+ 81.8%
Coos	3	2	- 33.3%	\$507,000	\$610,000	+ 20.3%	\$1.3	\$1.2	- 7.7%	83	298	+ 259.0%	3	1	- 66.7%
Coos Year-to-Date	12	17	+ 41.7%	\$400,000	\$342,000	- 14.5%	\$4.3	\$5.7	+ 32.6%	98	141	+ 43.9%	20	16	- 20.0%
Grafton	50	60	+ 20.0%	\$185,000	\$130,500	- 29.5%	\$9.7	\$9.6	- 1.0%	71	72	+ 1.4%	59	67	+ 13.6%
Grafton Year-to-Date	303	329	+ 8.6%	\$154,900	\$164,900	+ 6.5%	\$54.6	\$65.4	+ 19.8%	124	88	- 29.0%	367	371	+ 1.1%
Hillsborough	168	158	- 6.0%	\$187,725	\$192,000	+ 2.3%	\$36.2	\$34.7	- 4.1%	44	23	- 47.7%	141	152	+ 7.8%
Hillsborough Year-to-Date	1,072	1,069	- 0.3%	\$183,500	\$196,950	+ 7.3%	\$224.8	\$236.3	+ 5.1%	43	36	- 16.3%	1,134	1,168	+ 3.0%
Merrimack	44	35	- 20.5%	\$181,500	\$144,900	- 20.2%	\$7.9	\$5.9	- 25.3%	57	36	- 36.8%	33	32	- 3.0%
Merrimack Year-to-Date	251	237	- 5.6%	\$165,000	\$176,800	+ 7.2%	\$43.9	\$43.7	- 0.5%	67	41	- 38.8%	260	256	- 1.5%
Rockingham	150	159	+ 6.0%	\$234,000	\$255,000	+ 9.0%	\$43.2	\$49.6	+ 14.8%	46	37	- 19.6%	144	151	+ 4.9%
Rockingham Year-to-Date	976	995	+ 1.9%	\$233,800	\$262,000	+ 12.1%	\$273.9	\$308.6	+ 12.7%	54	48	- 11.1%	1,035	1,095	+ 5.8%
Strafford	21	20	- 4.8%	\$163,400	\$179,250	+ 9.7%	\$3.7	\$4.0	+ 8.1%	34	19	- 44.1%	24	30	+ 25.0%
Strafford Year-to-Date	138	167	+ 21.0%	\$162,000	\$175,000	+ 8.0%	\$24.0	\$31.9	+ 32.9%	45	34	- 24.4%	158	188	+ 19.0%
Sullivan	5	4	- 20.0%	\$95,000	\$181,500	+ 91.1%	\$1.0	\$0.7	- 30.0%	83	37	- 55.4%	2	5	+ 150.0%
Sullivan Year-to-Date	18	30	+ 66.7%	\$147,500	\$181,500	+ 23.1%	\$3.4	\$5.9	+ 73.5%	83	73	- 12.0%	21	33	+ 57.1%
Entire State	498	518	+ 4.0%	\$197,845	\$200,750	+ 1.5%	\$116.0	\$122.7	+ 5.8%	51	40	- 21.6%	464	502	+ 8.2%
Entire State Year-to-Date	3,146	3,269	+ 3.9%	\$189,900	\$204,000	+ 7.4%	\$704.8	\$786.1	+ 11.5%	63	52	- 17.5%	3,423	3,588	+ 4.8%