



NH Monthly Indicators

September 2018

Some economy observers are pointing to 2018 as the final period in a long string of sentences touting several happy years of buyer demand and sales excitement for the housing industry. Although residential real estate should continue along a mostly positive line for the rest of the year, rising prices and interest rates coupled with salary stagnation and a generational trend toward home purchase delay or even disinterest could create an environment of declining sales.

New Listings were up 3.5 percent for single family homes but decreased 3.2 percent for condo properties. Pending Sales increased 4.7 percent for single family homes and 4.2 percent for condo properties.

The Median Sales Price was up 9.2 percent to \$289,450 for single family homes but decreased 2.5 percent to \$195,000 for condo properties. Months Supply of Inventory decreased 13.0 percent for single family units and 21.9 percent for condo units.

Tracking reputable news sources for housing market predictions makes good sense, as does observing trends based on meaningful statistics. By the numbers, we continue to see pockets of unprecedented price heights combined with low days on market and an economic backdrop conducive to consistent demand. We were reminded by Hurricane Florence of how quickly a situation can change. Rather than dwelling on predictions of a somber future, it is worth the effort to manage the fundamentals that will lead to an ongoing display of healthy balance.

Monthly Snapshot

- 8.4%	+ 9.2%	- 0.7%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	9-2017	9-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		1,724	1,580	- 8.4%	13,292	13,223	- 0.5%
Median Sales Price		\$265,000	\$289,450	+ 9.2%	\$265,000	\$285,000	+ 7.5%
\$ Volume of Closed Sales (in millions)		\$526.2	\$522.5	- 0.7%	\$4,066.6	\$4,308.5	+ 5.9%
Days on Market		62	54	- 12.9%	68	61	- 10.3%
Pending Sales		1,567	1,641	+ 4.7%	14,464	14,653	+ 1.3%
Months Supply		4.6	4.0	- 13.0%	--	--	--
New Listings		1,921	1,988	+ 3.5%	19,723	19,543	- 0.9%
Homes for Sale		6,837	6,058	- 11.4%	--	--	--
Pct. of List Price Received		97.9%	98.0%	+ 0.1%	98.1%	98.2%	+ 0.1%
Affordability Index		147	121	- 17.7%	147	123	- 16.3%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



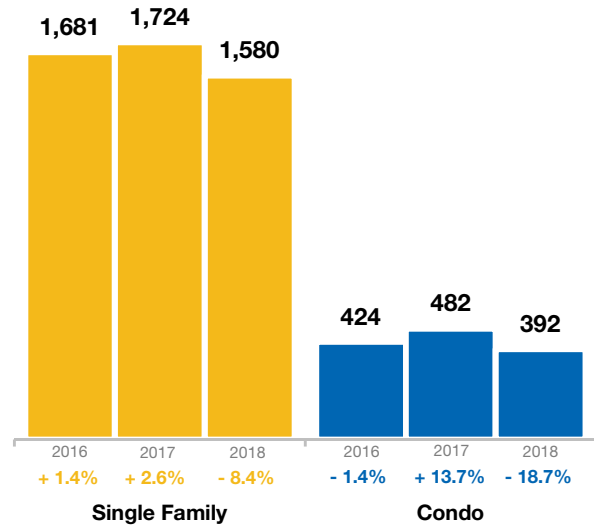
Key Metrics	Historical Sparkbars	9-2017	9-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		482	392	- 18.7%	3,628	3,673	+ 1.2%
Median Sales Price		\$199,900	\$195,000	- 2.5%	\$190,000	\$202,000	+ 6.3%
\$ Volume of Closed Sales (in millions)		\$113.5	\$93.5	- 17.6%	\$818.3	\$883.1	+ 7.9%
Days on Market		61	50	- 18.0%	63	51	- 19.0%
Pending Sales		430	448	+ 4.2%	3,853	3,993	+ 3.6%
Months Supply		3.2	2.5	- 21.9%	--	--	--
New Listings		499	483	- 3.2%	4,725	4,676	- 1.0%
Homes for Sale		1,279	1,022	- 20.1%	--	--	--
Pct. of List Price Received		98.9%	98.6%	- 0.3%	98.5%	98.9%	+ 0.4%
Affordability Index		195	180	- 7.7%	206	174	- 15.5%

NH Closed Sales

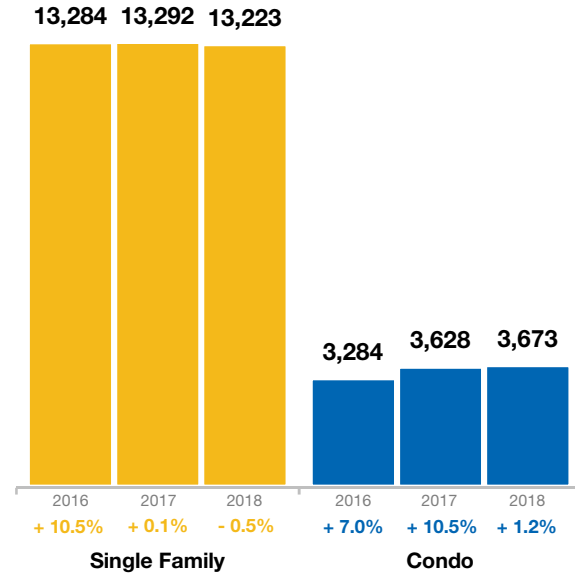
A count of the actual sales that closed in a given month.



September

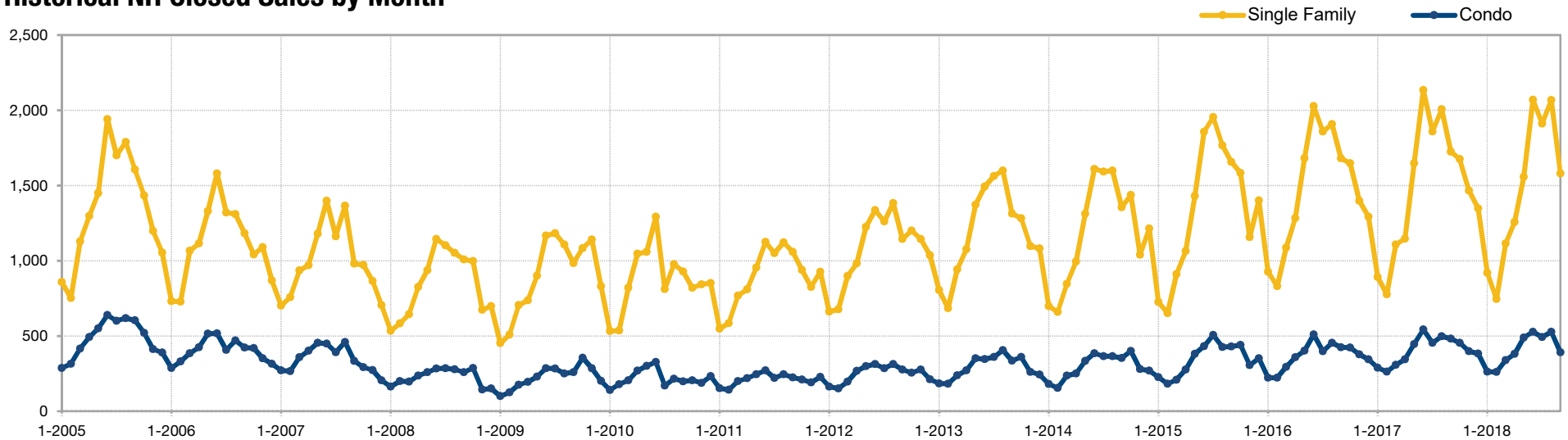


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2017	1,676	+1.7%	454	+7.3%
Nov-2017	1,466	+4.8%	399	+5.6%
Dec-2017	1,348	+4.3%	383	+11.0%
Jan-2018	919	+3.0%	263	-9.0%
Feb-2018	745	-4.0%	261	-0.8%
Mar-2018	1,115	+0.7%	339	+10.1%
Apr-2018	1,258	+9.8%	382	+10.7%
May-2018	1,557	-5.5%	490	+9.9%
Jun-2018	2,070	-3.0%	527	-2.9%
Jul-2018	1,911	+2.9%	492	+8.4%
Aug-2018	2,068	+3.0%	527	+5.8%
Sep-2018	1,580	-8.4%	392	-18.7%
12-Month Avg	1,476	+0.5%	409	+2.8%

Historical NH Closed Sales by Month

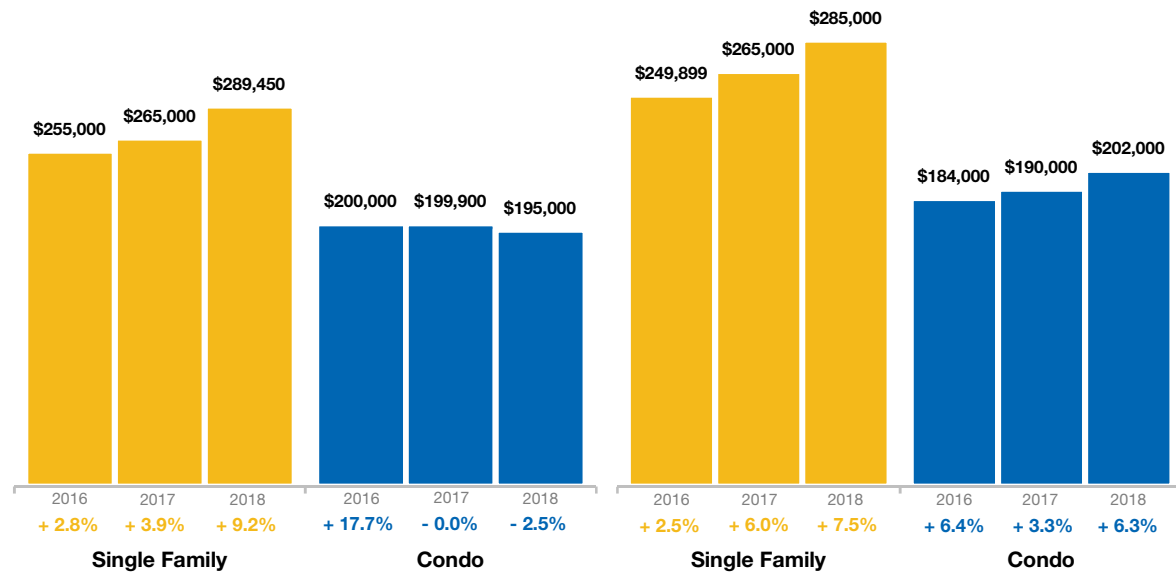


NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



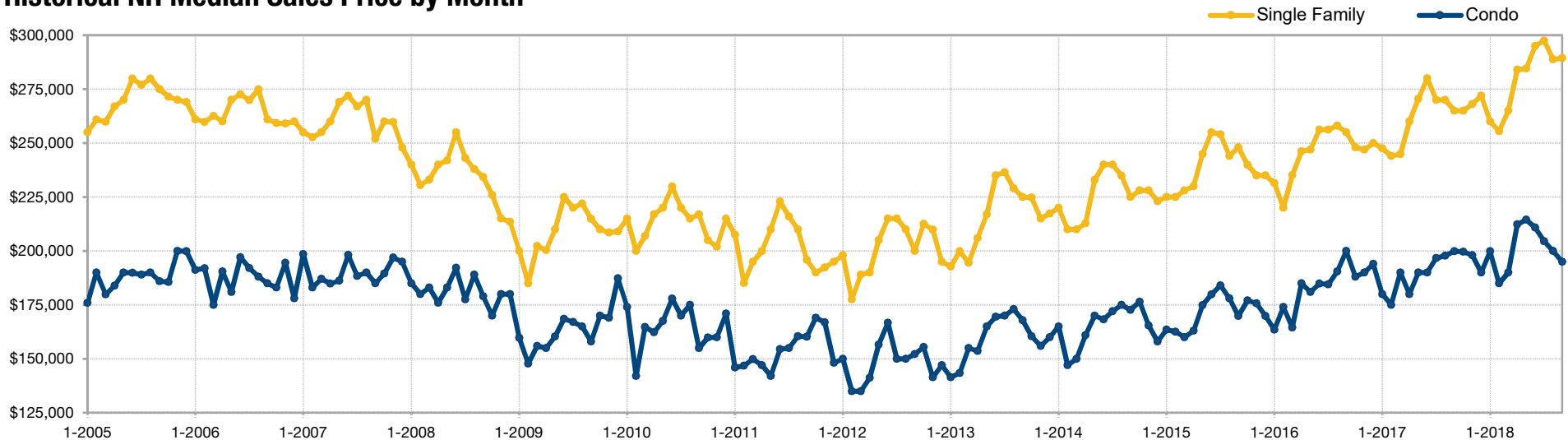
September



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2017	\$265,000	+6.9%	\$199,675	+6.2%
Nov-2017	\$268,000	+8.5%	\$198,000	+4.2%
Dec-2017	\$272,000	+8.8%	\$190,000	-2.1%
Jan-2018	\$260,000	+5.1%	\$199,900	+11.1%
Feb-2018	\$255,450	+4.7%	\$185,000	+5.7%
Mar-2018	\$265,000	+8.2%	\$190,000	0.0%
Apr-2018	\$284,000	+9.2%	\$212,250	+17.9%
May-2018	\$284,500	+5.2%	\$214,450	+12.9%
Jun-2018	\$295,000	+5.4%	\$210,825	+11.0%
Jul-2018	\$297,500	+10.2%	\$204,500	+4.0%
Aug-2018	\$288,750	+6.9%	\$200,000	+1.1%
Sep-2018	\$289,450	+9.2%	\$195,000	-2.5%
12-Month Avg*	\$280,000	+7.1%	\$200,000	+5.3%

* Median Sales Price for all properties from October 2017 through September 2018. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

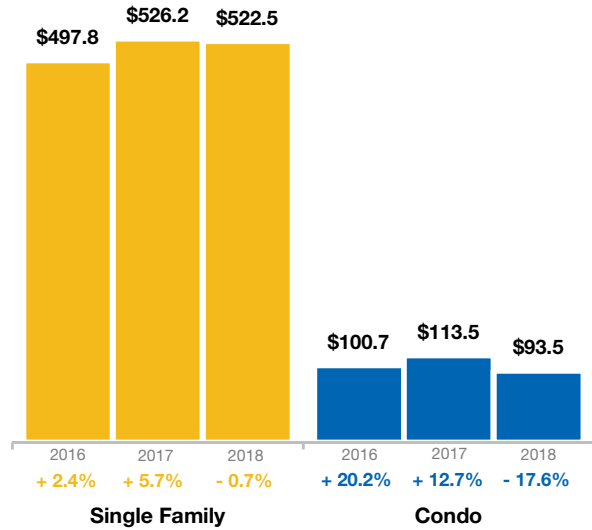


NH \$ Volume of Closed Sales

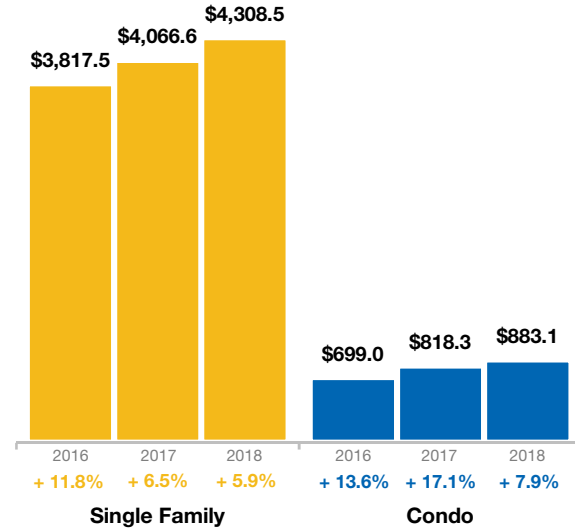
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



September



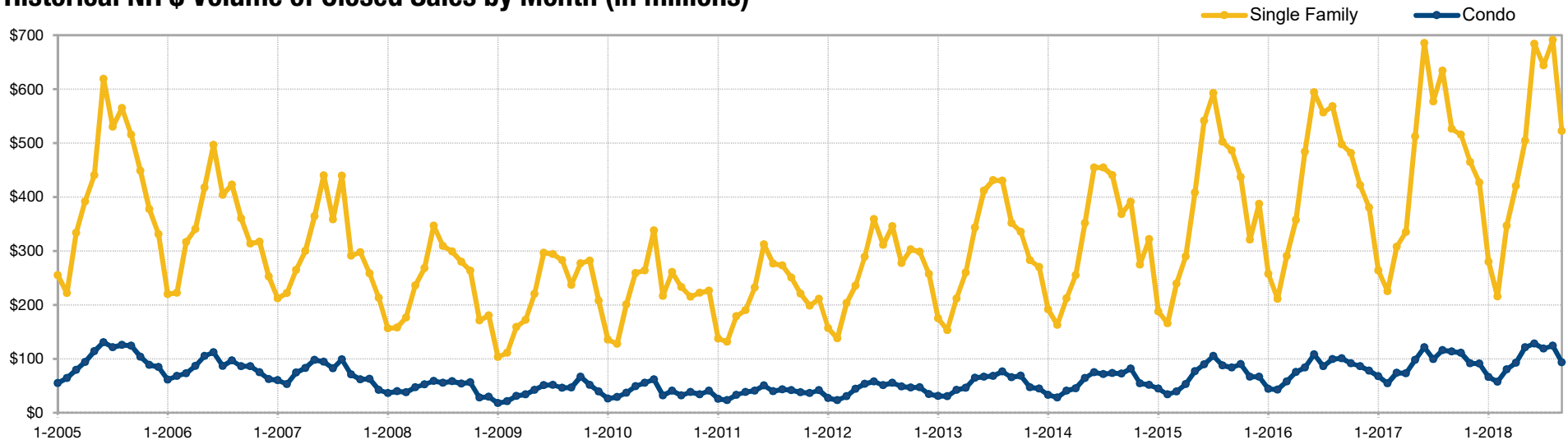
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2017	\$515.4	+7.0%	\$111.2	+21.0%
Nov-2017	\$464.8	+10.1%	\$91.6	+5.9%
Dec-2017	\$426.9	+12.2%	\$91.0	+16.5%
Jan-2018	\$279.8	+6.1%	\$66.2	-2.1%
Feb-2018	\$215.4	-4.4%	\$57.7	+5.7%
Mar-2018	\$346.8	+12.7%	\$80.4	+8.4%
Apr-2018	\$420.7	+25.5%	\$92.4	+26.4%
May-2018	\$504.6	-1.4%	\$121.4	+23.6%
Jun-2018	\$683.7	-0.2%	\$128.2	+5.5%
Jul-2018	\$644.0	+11.6%	\$118.9	+19.4%
Aug-2018	\$691.1	+9.0%	\$124.5	+7.3%
Sep-2018	\$522.5	-0.7%	\$93.5	-17.6%
12-Month Avg*	\$476.3	+6.8%	\$98.1	+9.5%

* \$ Volume of Closed Sales (in millions) for all properties from October 2017 through September 2018. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

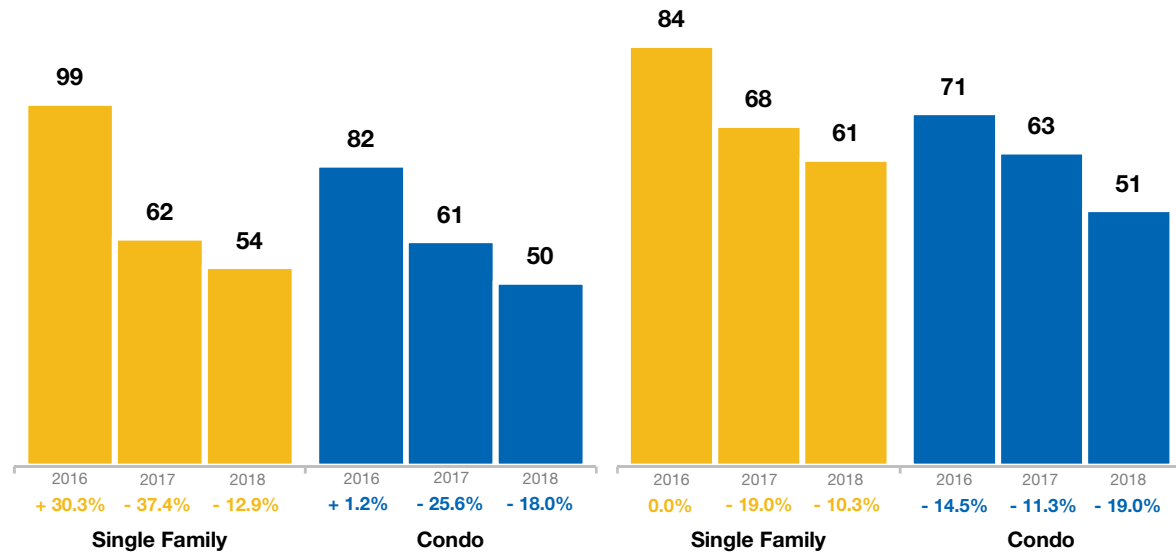


NH Days on Market

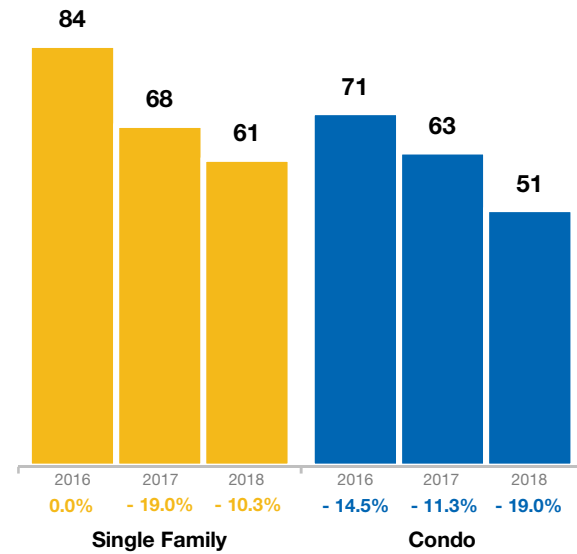
Average number of days between when a property is listed and when an offer is accepted in a given month.



September



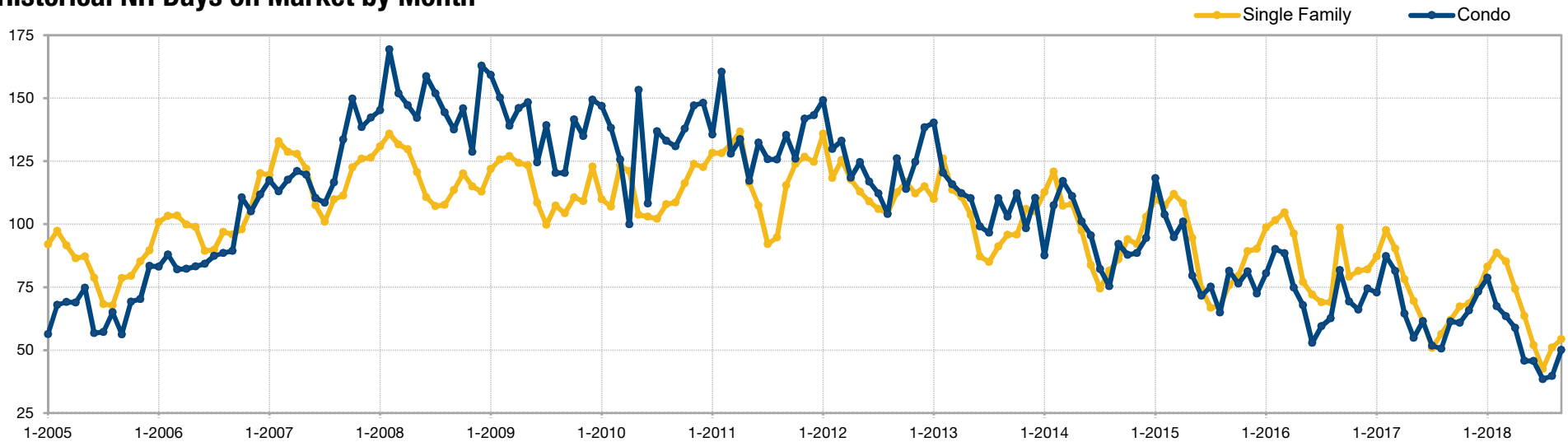
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2017	67	-15.2%	61	-11.6%
Nov-2017	68	-16.0%	66	0.0%
Dec-2017	74	-9.8%	73	-1.4%
Jan-2018	83	-4.6%	79	+8.2%
Feb-2018	89	-9.2%	67	-23.0%
Mar-2018	85	-5.6%	63	-22.2%
Apr-2018	74	-5.1%	59	-7.8%
May-2018	64	-8.6%	46	-16.4%
Jun-2018	52	-16.1%	46	-24.6%
Jul-2018	43	-15.7%	39	-25.0%
Aug-2018	51	-8.9%	40	-21.6%
Sep-2018	54	-12.9%	50	-18.0%
12-Month Avg*	63	-10.9%	55	-14.5%

* Days on Market for all properties from October 2017 through September 2018. This is not the average of the individual figures above.

Historical NH Days on Market by Month

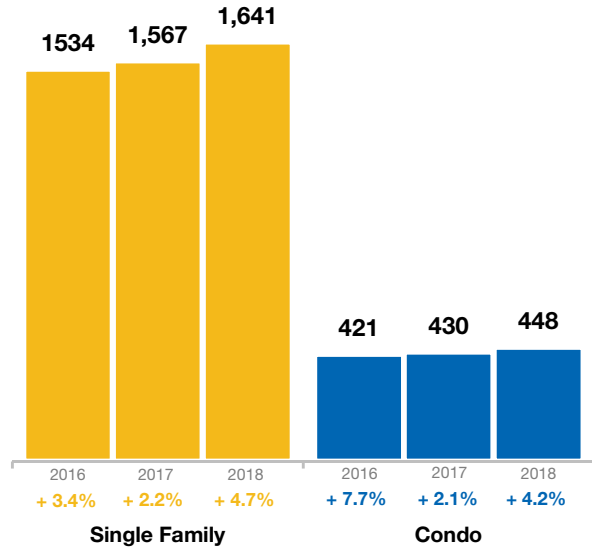


NH Pending Sales

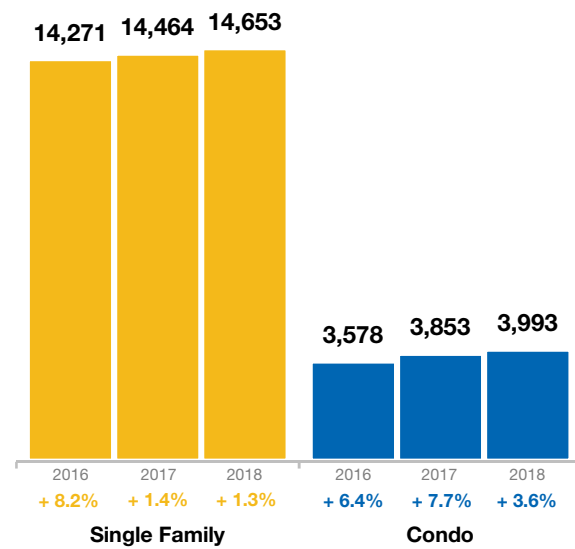
A count of the properties on which offers have been accepted in a given month.



September

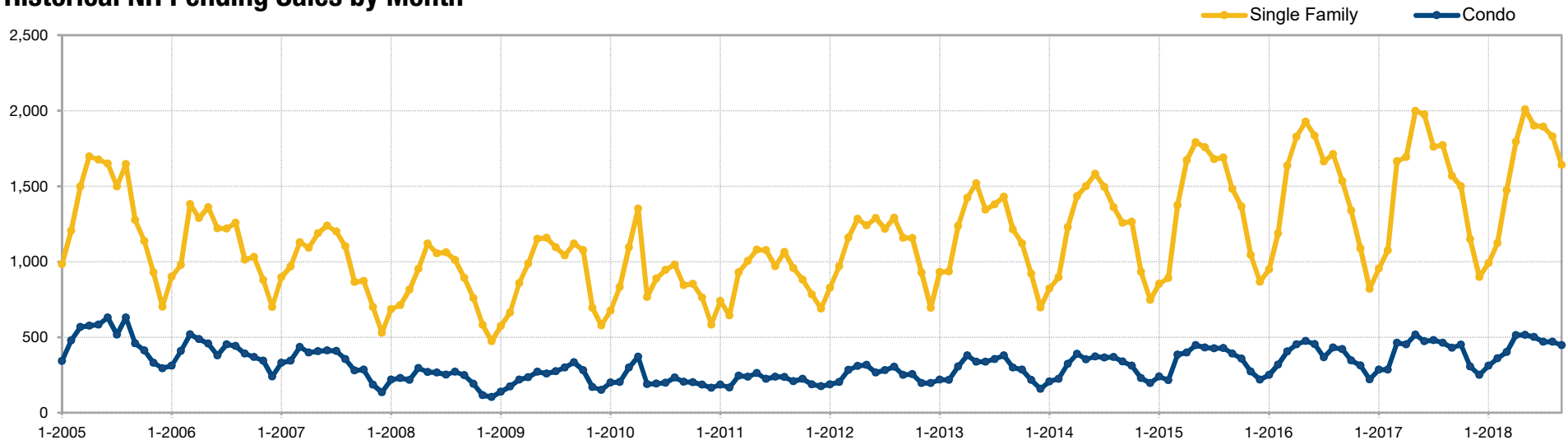


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2017	1,500	+11.9%	451	+30.3%
Nov-2017	1,149	+5.6%	306	-2.2%
Dec-2017	899	+9.5%	251	+13.6%
Jan-2018	991	+3.8%	311	+8.7%
Feb-2018	1,123	+4.6%	361	+26.2%
Mar-2018	1,473	-11.6%	403	-13.0%
Apr-2018	1,794	+5.9%	514	+13.5%
May-2018	2,008	+0.5%	515	-0.4%
Jun-2018	1,900	-3.8%	501	+5.7%
Jul-2018	1,894	+7.5%	470	-2.1%
Aug-2018	1,829	+3.2%	470	+1.3%
Sep-2018	1,641	+4.7%	448	+4.2%
12-Month Avg	1,517	+2.8%	417	+5.7%

Historical NH Pending Sales by Month

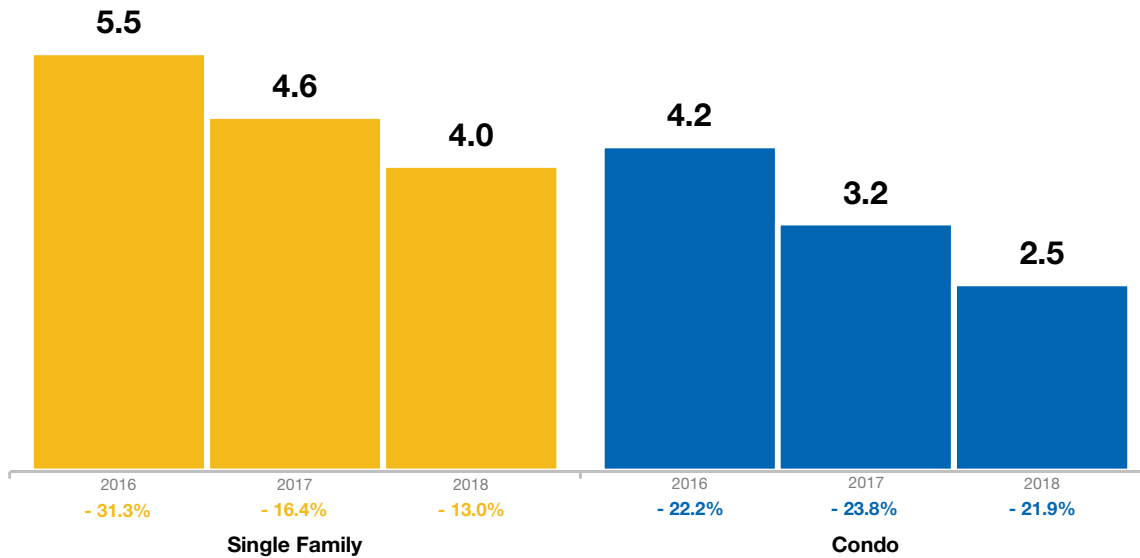


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



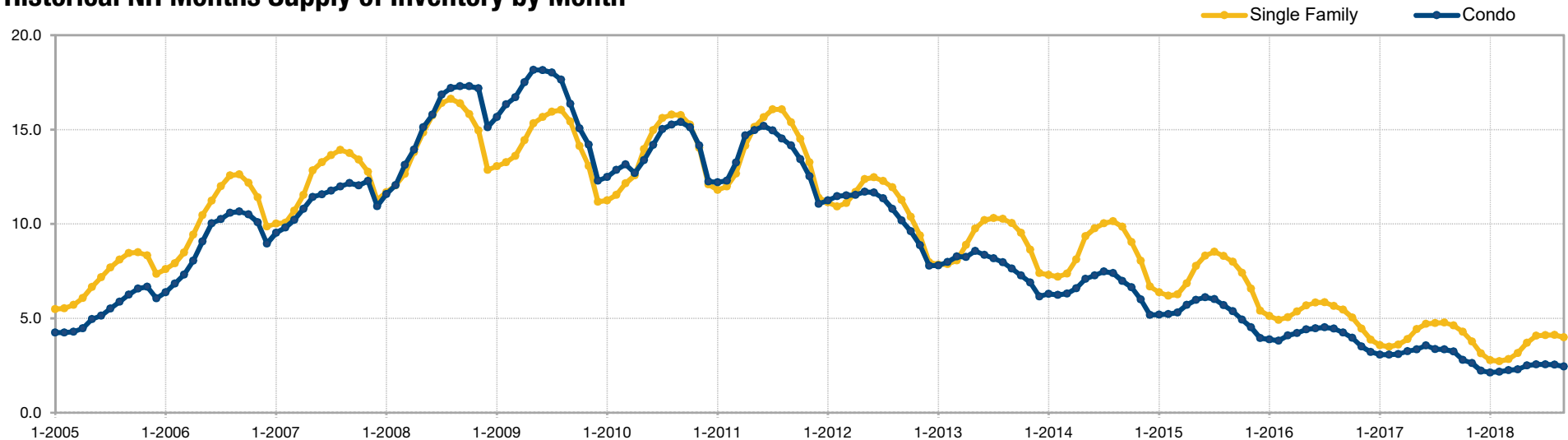
September



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2017	4.3	-14.0%	2.8	-30.0%
Nov-2017	3.8	-15.6%	2.6	-25.7%
Dec-2017	3.1	-20.5%	2.2	-31.3%
Jan-2018	2.8	-22.2%	2.1	-32.3%
Feb-2018	2.7	-22.9%	2.2	-29.0%
Mar-2018	2.8	-22.2%	2.3	-25.8%
Apr-2018	3.2	-17.9%	2.3	-30.3%
May-2018	3.7	-15.9%	2.5	-26.5%
Jun-2018	4.1	-12.8%	2.6	-27.8%
Jul-2018	4.1	-12.8%	2.6	-23.5%
Aug-2018	4.1	-14.6%	2.6	-23.5%
Sep-2018	4.0	-13.0%	2.5	-21.9%
12-Month Avg*	3.6	-16.6%	2.4	-27.3%

* Months Supply for all properties from October 2017 through September 2018. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

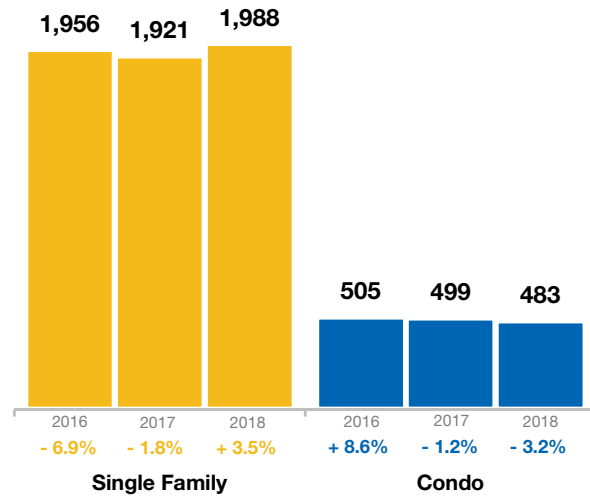


NH New Listings

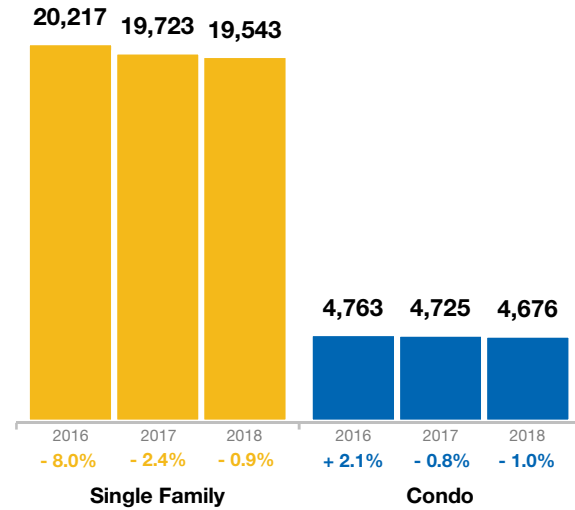
A count of the properties that have been newly listed on the market in a given month.



September

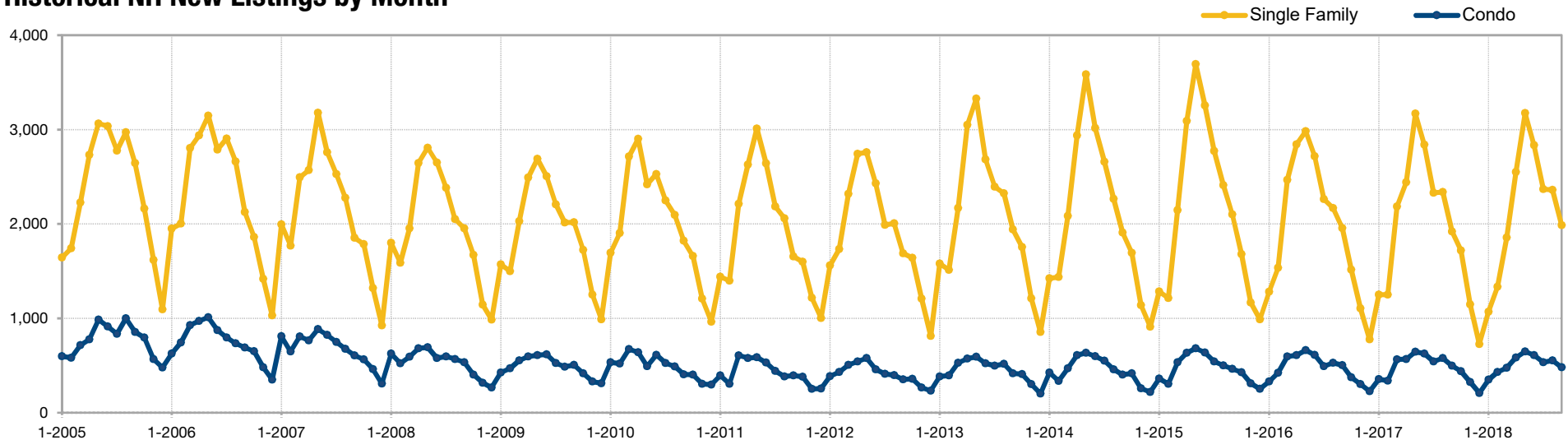


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2017	1,720	+13.4%	439	+17.1%
Nov-2017	1,149	+3.8%	326	+7.9%
Dec-2017	726	-6.6%	208	-8.8%
Jan-2018	1,069	-14.5%	351	-1.1%
Feb-2018	1,336	+6.9%	433	+27.4%
Mar-2018	1,857	-15.0%	477	-15.7%
Apr-2018	2,551	+4.5%	586	+3.0%
May-2018	3,176	+0.3%	649	+0.3%
Jun-2018	2,836	-0.1%	610	-2.7%
Jul-2018	2,370	+1.8%	534	-1.7%
Aug-2018	2,360	+0.9%	553	-4.5%
Sep-2018	1,988	+3.5%	483	-3.2%
12-Month Avg	1,927	+0.1%	469	+0.3%

Historical NH New Listings by Month

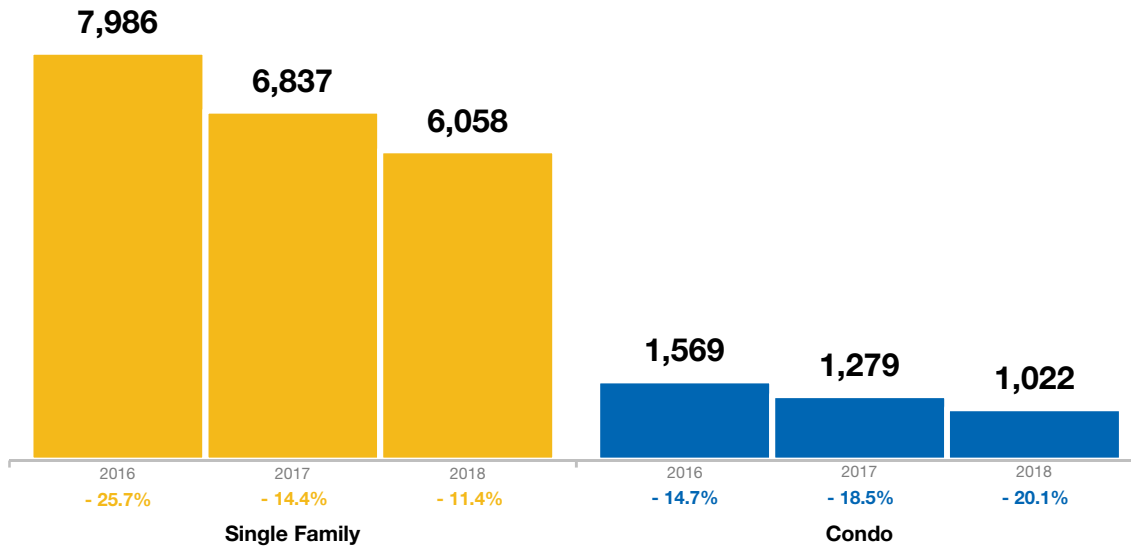


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

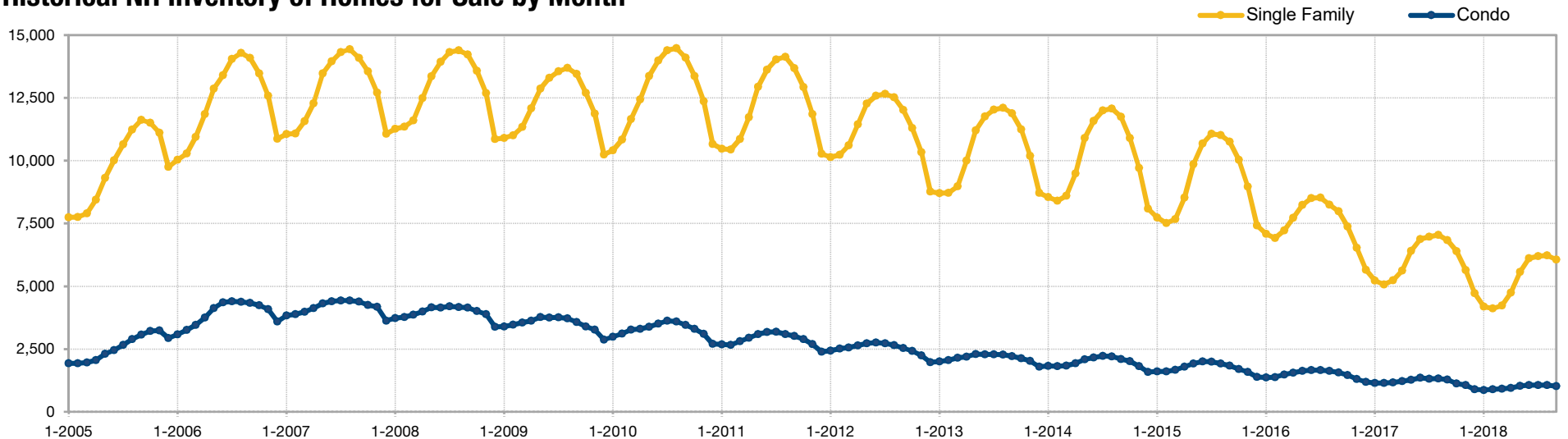


September



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2017	6,401	-13.2%	1,131	-22.6%
Nov-2017	5,646	-13.6%	1,060	-18.8%
Dec-2017	4,726	-16.4%	900	-24.7%
Jan-2018	4,187	-19.8%	870	-24.3%
Feb-2018	4,114	-18.9%	899	-21.5%
Mar-2018	4,234	-19.2%	922	-21.3%
Apr-2018	4,741	-15.7%	950	-22.5%
May-2018	5,569	-13.1%	1,036	-18.9%
Jun-2018	6,111	-11.1%	1,066	-21.7%
Jul-2018	6,198	-11.1%	1,064	-19.3%
Aug-2018	6,230	-11.6%	1,060	-19.9%
Sep-2018	6,058	-11.4%	1,022	-20.1%
12-Month Avg	5,351	-14.2%	998	-21.3%

Historical NH Inventory of Homes for Sale by Month



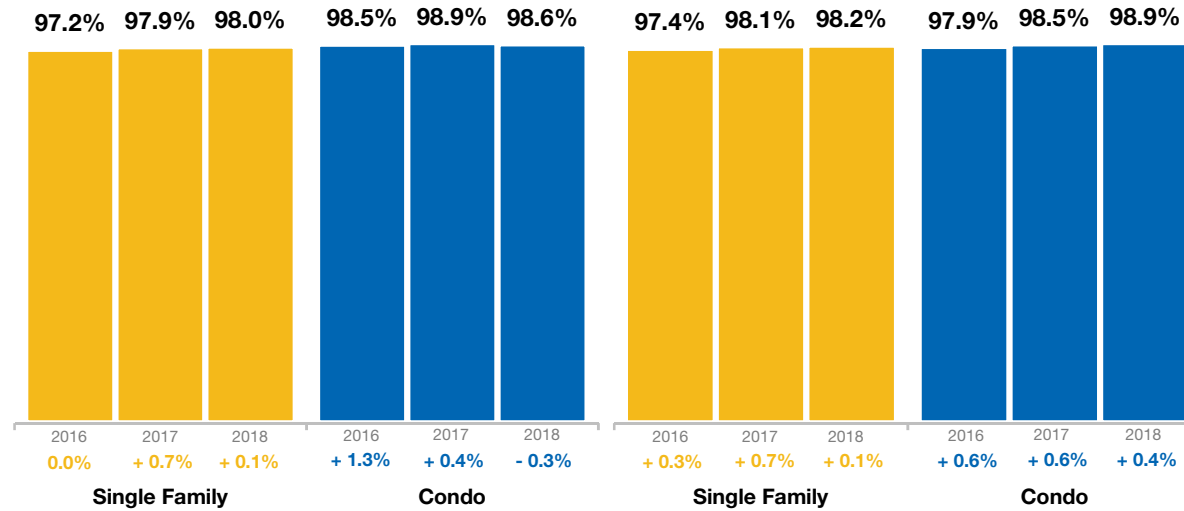
NH Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



September

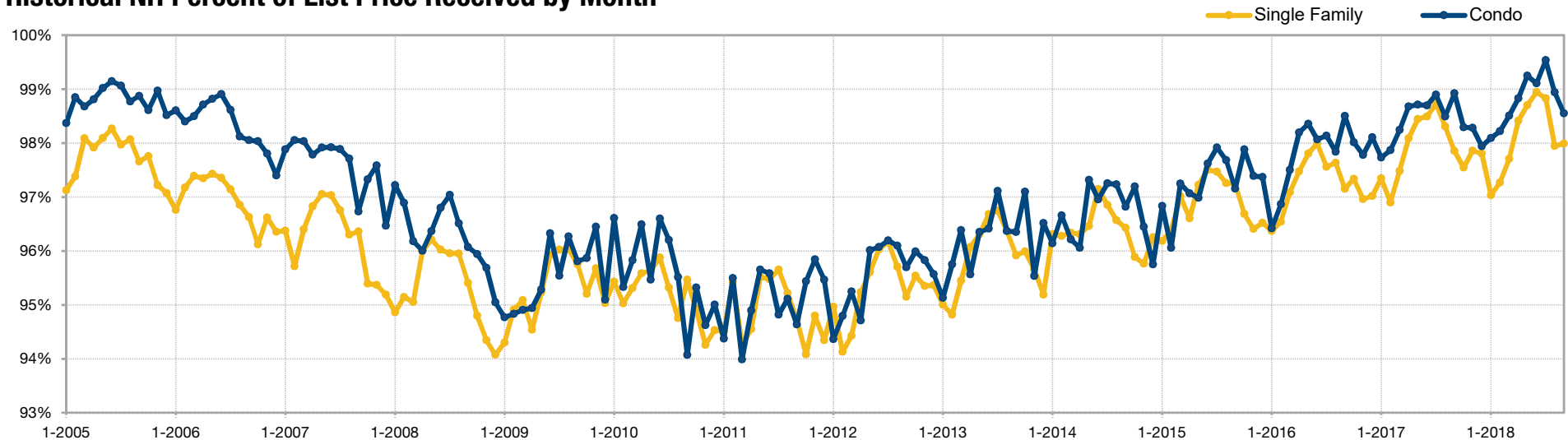
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2017	97.5%	+0.2%	98.3%	+0.3%
Nov-2017	97.9%	+0.9%	98.3%	+0.5%
Dec-2017	97.8%	+0.8%	97.9%	-0.2%
Jan-2018	97.0%	-0.3%	98.1%	+0.4%
Feb-2018	97.3%	+0.4%	98.2%	+0.3%
Mar-2018	97.7%	+0.2%	98.5%	+0.3%
Apr-2018	98.4%	+0.3%	98.8%	+0.1%
May-2018	98.7%	+0.3%	99.2%	+0.5%
Jun-2018	98.9%	+0.4%	99.1%	+0.4%
Jul-2018	98.8%	+0.1%	99.5%	+0.6%
Aug-2018	97.9%	-0.4%	98.9%	+0.4%
Sep-2018	98.0%	+0.1%	98.6%	-0.3%
12-Month Avg*	98.1%	+0.2%	98.7%	+0.3%

* Pct. of List Price Received for all properties from October 2017 through September 2018. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



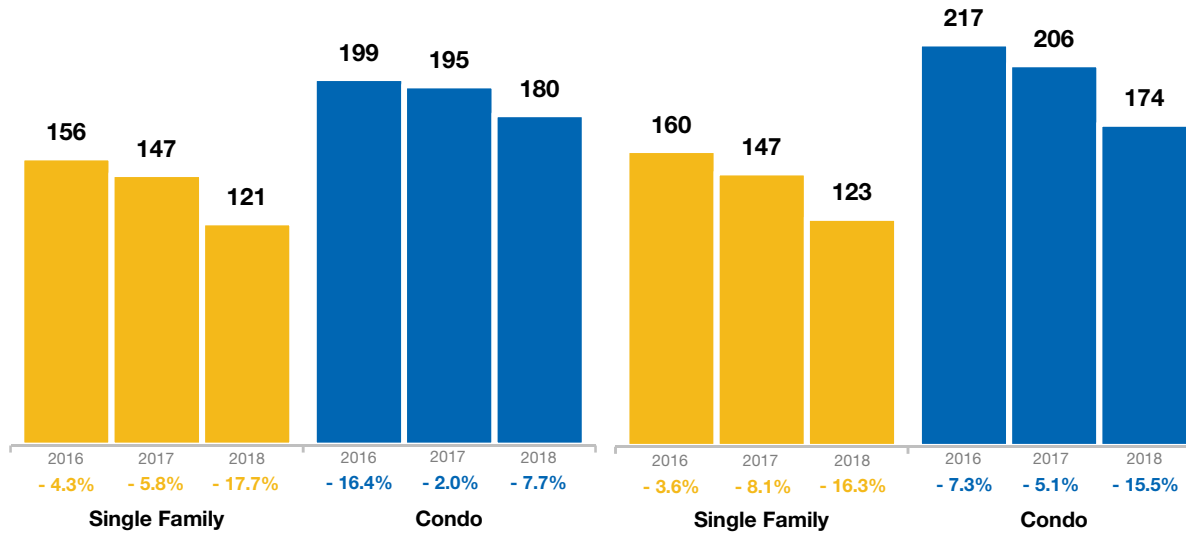
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

September

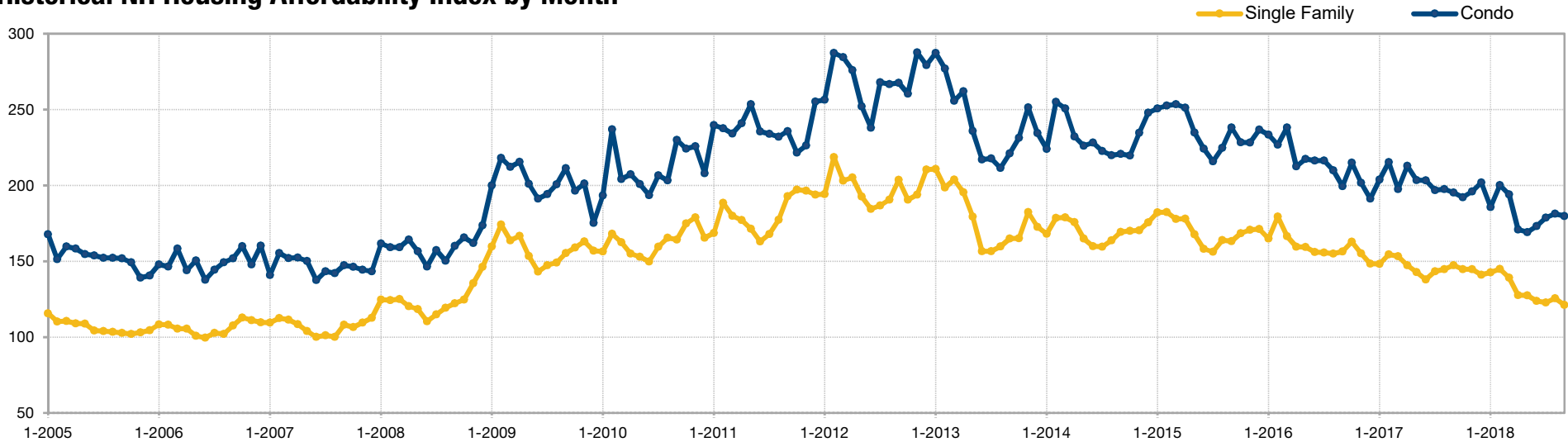
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2017	145	-11.0%	192	-10.7%
Nov-2017	145	-6.5%	196	-3.0%
Dec-2017	141	-4.7%	202	+5.8%
Jan-2018	143	-3.4%	186	-8.8%
Feb-2018	145	-5.8%	200	-7.0%
Mar-2018	139	-9.2%	194	-2.0%
Apr-2018	128	-12.9%	171	-19.7%
May-2018	127	-11.2%	169	-16.7%
Jun-2018	124	-10.1%	173	-14.8%
Jul-2018	123	-14.0%	179	-9.1%
Aug-2018	126	-13.1%	181	-8.6%
Sep-2018	121	-17.7%	180	-7.7%
12-Month Avg*	134	-18.7%	149	-11.3%

* Affordability Index for all properties from October 2017 through September 2018. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	9-2017	9-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		2,316	2,068	- 10.7%	17,751	17,738	- 0.1%
Median Sales Price		\$242,000	\$266,130	+ 10.0%	\$243,000	\$260,000	+ 7.0%
\$ Volume of Closed Sales (in millions)		\$646.8	\$624.0	- 3.5%	\$4,938.1	\$5,251.7	+ 6.4%
Days on Market		61	53	- 13.1%	67	59	- 11.9%
Pending Sales		2,084	2,209	+ 6.0%	19,197	19,592	+ 2.1%
Months Supply		4.3	3.6	- 16.3%	--	--	--
New Listings		2,537	2,595	+ 2.3%	25,482	25,311	- 0.7%
Homes for Sale		8,385	7,316	- 12.7%	--	--	--
Pct. of List Price Received		98.0%	98.0%	0.0%	98.0%	98.2%	+ 0.2%
Affordability Index		161	132	- 18.3%	161	135	- 16.1%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	9-2017	9-2018	+ / -	9-2017	9-2018	+ / -	9-2017	9-2018	+ / -	9-2017	9-2018	+ / -	9-2017	9-2018	+ / -
Belknap	116	115	- 0.9%	\$235,500	\$279,900	+ 18.9%	\$35.8	\$41.3	+ 15.4%	79	81	+ 2.5%	120	108	- 10.0%
Belknap Year-to-Date	865	836	- 3.4%	\$222,500	\$249,000	+ 11.9%	\$262.3	\$286.2	+ 9.1%	83	68	- 18.1%	961	949	- 1.2%
Carroll	150	105	- 30.0%	\$235,000	\$269,000	+ 14.5%	\$48.9	\$42.0	- 14.1%	83	66	- 20.5%	108	137	+ 26.9%
Carroll Year-to-Date	873	801	- 8.2%	\$230,000	\$249,000	+ 8.3%	\$283.1	\$281.5	- 0.6%	101	85	- 15.8%	981	948	- 3.4%
Cheshire	91	94	+ 3.3%	\$178,000	\$192,000	+ 7.9%	\$18.2	\$19.7	+ 8.2%	89	54	- 39.3%	94	79	- 16.0%
Cheshire Year-to-Date	713	743	+ 4.2%	\$184,900	\$195,000	+ 5.5%	\$145.7	\$160.7	+ 10.3%	87	77	- 11.5%	786	811	+ 3.2%
Coos	48	49	+ 2.1%	\$98,500	\$92,000	- 6.6%	\$5.4	\$6.5	+ 20.4%	115	119	+ 3.5%	58	51	- 12.1%
Coos Year-to-Date	340	370	+ 8.8%	\$99,500	\$112,500	+ 13.1%	\$39.3	\$52.2	+ 32.8%	152	145	- 4.6%	392	403	+ 2.8%
Grafton	91	96	+ 5.5%	\$191,700	\$232,750	+ 21.4%	\$21.7	\$28.8	+ 32.7%	101	77	- 23.8%	98	96	- 2.0%
Grafton Year-to-Date	835	880	+ 5.4%	\$200,000	\$227,000	+ 13.5%	\$217.5	\$253.7	+ 16.6%	105	104	- 1.0%	940	980	+ 4.3%
Hillsborough	430	417	- 3.0%	\$279,000	\$305,000	+ 9.3%	\$130.6	\$138.3	+ 5.9%	40	40	0.0%	393	388	- 1.3%
Hillsborough Year-to-Date	3,447	3,518	+ 2.1%	\$282,900	\$299,900	+ 6.0%	\$1,070.8	\$1,145.1	+ 6.9%	49	45	- 8.2%	3,717	3,815	+ 2.6%
Merrimack	179	175	- 2.2%	\$249,900	\$265,000	+ 6.0%	\$52.9	\$52.9	0.0%	60	51	- 15.0%	184	196	+ 6.5%
Merrimack Year-to-Date	1,530	1,470	- 3.9%	\$242,000	\$260,000	+ 7.4%	\$406.2	\$423.8	+ 4.3%	66	59	- 10.6%	1,627	1,629	+ 0.1%
Rockingham	378	294	- 22.2%	\$350,000	\$370,000	+ 5.7%	\$153.9	\$126.6	- 17.7%	50	42	- 16.0%	336	370	+ 10.1%
Rockingham Year-to-Date	2,949	2,857	- 3.1%	\$350,000	\$374,000	+ 6.9%	\$1,196.2	\$1,215.3	+ 1.6%	51	46	- 9.8%	3,220	3,206	- 0.4%
Strafford	175	169	- 3.4%	\$240,000	\$276,000	+ 15.0%	\$44.1	\$52.4	+ 18.8%	49	43	- 12.2%	131	150	+ 14.5%
Strafford Year-to-Date	1,284	1,266	- 1.4%	\$244,225	\$270,000	+ 10.6%	\$339.9	\$380.8	+ 12.0%	53	51	- 3.8%	1,353	1,359	+ 0.4%
Sullivan	66	66	0.0%	\$177,450	\$190,000	+ 7.1%	\$14.7	\$13.9	- 5.4%	115	100	- 13.0%	45	66	+ 46.7%
Sullivan Year-to-Date	456	482	+ 5.7%	\$173,000	\$175,000	+ 1.2%	\$105.6	\$109.3	+ 3.5%	121	93	- 23.1%	487	553	+ 13.6%
Entire State	1,724	1,580	- 8.4%	\$265,000	\$289,450	+ 9.2%	\$526.2	\$522.5	- 0.7%	62	54	- 12.9%	1,567	1,641	+ 4.7%
Entire State Year-to-Date	13,292	13,223	- 0.5%	\$265,000	\$285,000	+ 7.5%	\$4,066.6	\$4,308.5	+ 5.9%	68	61	- 10.3%	14,464	14,653	+ 1.3%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	9-2017	9-2018	+ / -	9-2017	9-2018	+ / -	9-2017	9-2018	+ / -	9-2017	9-2018	+ / -	9-2017	9-2018	+ / -
Belknap	35	24	- 31.4%	\$189,900	\$176,000	- 7.3%	\$7.7	\$5.2	- 32.5%	89	55	- 38.2%	29	27	- 6.9%
Belknap Year-to-Date	216	208	- 3.7%	\$173,000	\$178,250	+ 3.0%	\$45.3	\$44.9	- 0.9%	91	67	- 26.4%	236	223	- 5.5%
Carroll	25	14	- 44.0%	\$196,000	\$187,250	- 4.5%	\$4.9	\$3.6	- 26.5%	98	34	- 65.3%	28	24	- 14.3%
Carroll Year-to-Date	176	189	+ 7.4%	\$175,000	\$186,900	+ 6.8%	\$35.7	\$40.7	+ 14.0%	95	82	- 13.7%	205	206	+ 0.5%
Cheshire	5	6	+ 20.0%	\$164,950	\$162,000	- 1.8%	\$0.9	\$1.0	+ 11.1%	37	72	+ 94.6%	7	6	- 14.3%
Cheshire Year-to-Date	49	72	+ 46.9%	\$150,000	\$160,000	+ 6.7%	\$8.5	\$12.7	+ 49.4%	90	87	- 3.3%	51	85	+ 66.7%
Coos	6	1	- 83.3%	\$347,000	\$65,000	- 81.3%	\$2.3	\$0.1	- 95.7%	215	174	- 19.1%	1	4	+ 300.0%
Coos Year-to-Date	18	18	0.0%	\$385,000	\$333,500	- 13.4%	\$6.6	\$5.8	- 12.1%	137	143	+ 4.4%	21	20	- 4.8%
Grafton	56	39	- 30.4%	\$157,750	\$157,000	- 0.5%	\$11.3	\$7.6	- 32.7%	137	128	- 6.6%	29	49	+ 69.0%
Grafton Year-to-Date	359	368	+ 2.5%	\$155,000	\$163,250	+ 5.3%	\$65.8	\$73.0	+ 10.9%	126	92	- 27.0%	396	412	+ 4.0%
Hillsborough	165	134	- 18.8%	\$189,400	\$189,950	+ 0.3%	\$36.7	\$29.0	- 21.0%	42	38	- 9.5%	150	152	+ 1.3%
Hillsborough Year-to-Date	1,237	1,207	- 2.4%	\$185,000	\$195,000	+ 5.4%	\$261.5	\$266.0	+ 1.7%	43	36	- 16.3%	1,284	1,303	+ 1.5%
Merrimack	27	37	+ 37.0%	\$170,000	\$165,000	- 2.9%	\$5.1	\$6.5	+ 27.5%	46	40	- 13.0%	19	33	+ 73.7%
Merrimack Year-to-Date	278	274	- 1.4%	\$165,000	\$174,950	+ 6.0%	\$49.0	\$50.1	+ 2.2%	65	41	- 36.9%	279	286	+ 2.5%
Rockingham	130	114	- 12.3%	\$240,000	\$269,000	+ 12.1%	\$38.5	\$35.7	- 7.3%	41	43	+ 4.9%	142	121	- 14.8%
Rockingham Year-to-Date	1,106	1,116	+ 0.9%	\$235,000	\$262,000	+ 11.5%	\$312.4	\$346.9	+ 11.0%	52	47	- 9.6%	1,177	1,208	+ 2.6%
Strafford	30	21	- 30.0%	\$142,750	\$164,000	+ 14.9%	\$5.4	\$4.2	- 22.2%	36	32	- 11.1%	22	24	+ 9.1%
Strafford Year-to-Date	168	189	+ 12.5%	\$160,000	\$175,000	+ 9.4%	\$29.3	\$36.2	+ 23.5%	44	34	- 22.7%	180	209	+ 16.1%
Sullivan	3	2	- 33.3%	\$109,400	\$389,000	+ 255.6%	\$0.7	\$0.8	+ 14.3%	92	75	- 18.5%	3	8	+ 166.7%
Sullivan Year-to-Date	21	32	+ 52.4%	\$115,000	\$181,500	+ 57.8%	\$4.1	\$6.7	+ 63.4%	92	74	- 19.6%	24	41	+ 70.8%
Entire State	482	392	- 18.7%	\$199,900	\$195,000	- 2.5%	\$113.5	\$93.5	- 17.6%	61	50	- 18.0%	430	448	+ 4.2%
Entire State Year-to-Date	3,628	3,673	+ 1.2%	\$190,000	\$202,000	+ 6.3%	\$818.3	\$883.1	+ 7.9%	63	51	- 19.0%	3,853	3,993	+ 3.6%