



NH Monthly Indicators

November 2018

The booming U.S. economy continues to prop up home sales and new listings in much of the nation, although housing affordability remains a concern. Historically, housing is still relatively affordable. Although Freddie Mac recently reported that the 30-year fixed rate is at its highest average in seven years, reaching 4.94 percent, average rates were 5.97 percent ten years ago, 6.78 percent 20 years ago and 10.39 percent 30 years ago. Nevertheless, affordability concerns are causing a slowdown in home price growth in some markets, while price reductions are becoming more common.

New Listings were down 7.2 percent for single family homes and 8.6 percent for condo properties. Pending Sales increased 4.0 percent for single family homes but decreased 4.6 percent for condo properties.

The Median Sales Price was up 7.1 percent to \$287,000 for single family homes and 11.1 percent to \$220,000 for condo properties. Months Supply of Inventory decreased 13.2 percent for single family units and 19.2 percent for condo units.

The Bureau of Labor Statistics recently reported that the national unemployment rate was at 3.7 percent. Low unemployment has helped the housing industry during this extensive period of U.S. economic prosperity. Home buying and selling activity relies on gainful employment. It also relies on demand, and builders are showing caution by breaking ground on fewer single-family home construction projects in the face of rising mortgage rates and fewer showings.

Monthly Snapshot

- 1.1%	+ 7.1%	+ 3.8%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	11-2017	11-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		1,466	1,450	- 1.1%	16,434	16,305	- 0.8%
Median Sales Price		\$268,000	\$287,000	+ 7.1%	\$265,000	\$284,500	+ 7.4%
\$ Volume of Closed Sales (in millions)		\$464.8	\$482.3	+ 3.8%	\$5,046.8	\$5,309.7	+ 5.2%
Days on Market		68	61	- 10.3%	68	61	- 10.3%
Pending Sales		1,149	1,195	+ 4.0%	17,112	17,154	+ 0.2%
Months Supply		3.8	3.3	- 13.2%	--	--	--
New Listings		1,149	1,066	- 7.2%	22,592	22,387	- 0.9%
Homes for Sale		5,648	4,922	- 12.9%	--	--	--
Pct. of List Price Received		97.9%	97.6%	- 0.3%	98.0%	98.1%	+ 0.1%
Affordability Index		145	118	- 18.6%	146	119	- 18.5%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



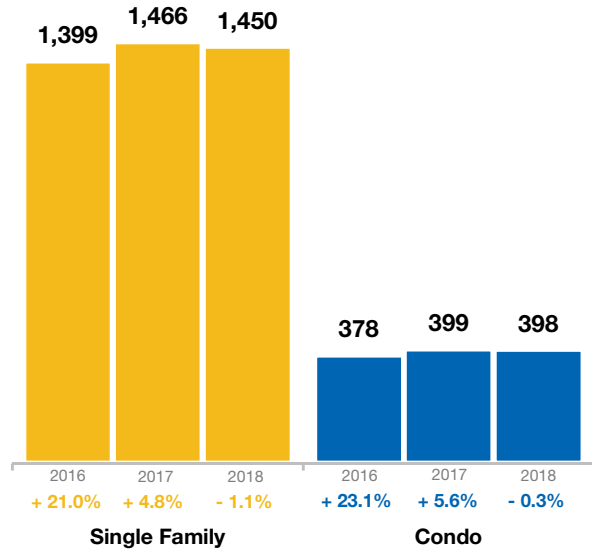
Key Metrics	Historical Sparkbars	11-2017	11-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		399	398	- 0.3%	4,481	4,542	+ 1.4%
Median Sales Price		\$198,000	\$220,000	+ 11.1%	\$192,000	\$205,000	+ 6.8%
\$ Volume of Closed Sales (in millions)		\$91.6	\$99.6	+ 8.7%	\$1,021.1	\$1,099.8	+ 7.7%
Days on Market		66	62	- 6.1%	63	52	- 17.5%
Pending Sales		306	292	- 4.6%	4,610	4,647	+ 0.8%
Months Supply		2.6	2.1	- 19.2%	--	--	--
New Listings		326	298	- 8.6%	5,490	5,400	- 1.6%
Homes for Sale		1,060	866	- 18.3%	--	--	--
Pct. of List Price Received		98.3%	98.7%	+ 0.4%	98.5%	98.8%	+ 0.3%
Affordability Index		196	154	- 21.4%	202	165	- 18.3%

NH Closed Sales

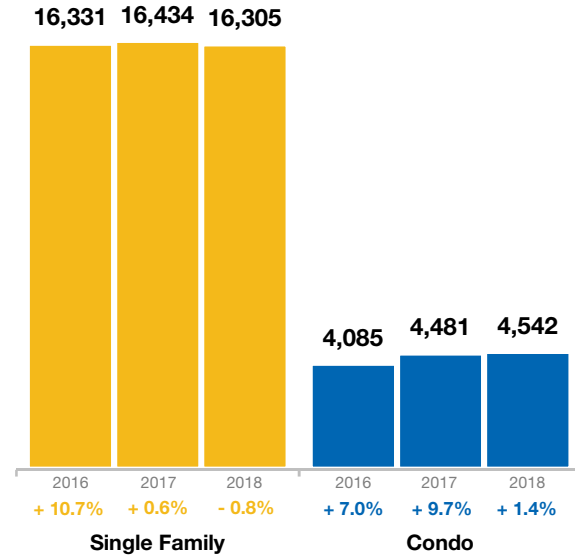
A count of the actual sales that closed in a given month.



November

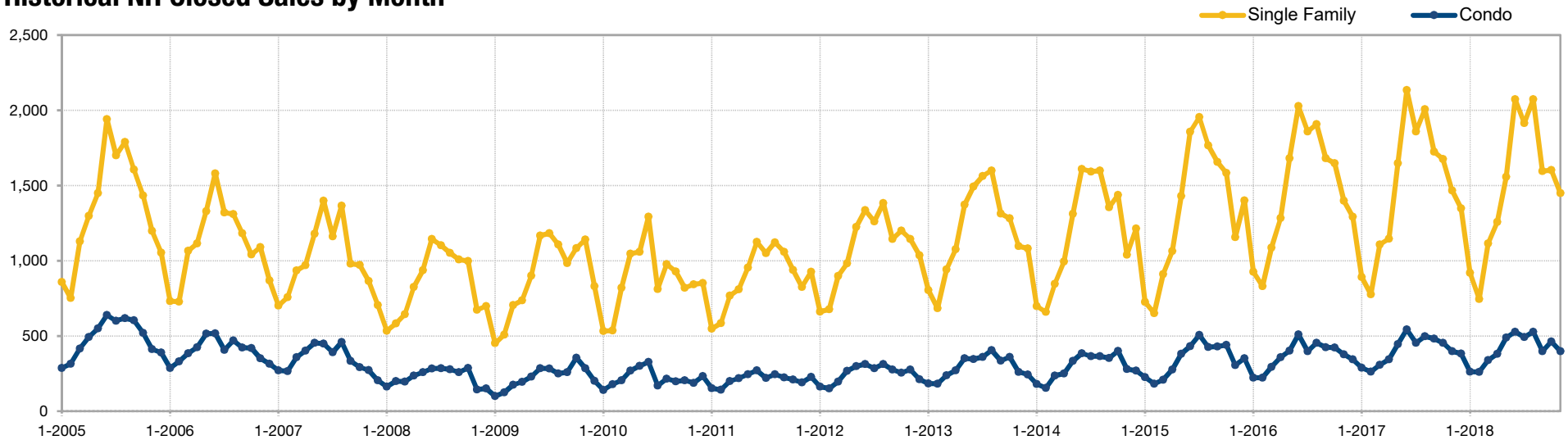


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2017	1,348	+4.3%	383	+11.0%
Jan-2018	919	+3.0%	263	-9.0%
Feb-2018	745	-4.0%	261	-0.8%
Mar-2018	1,115	+0.7%	339	+10.1%
Apr-2018	1,258	+9.8%	382	+10.7%
May-2018	1,558	-5.5%	490	+9.9%
Jun-2018	2,074	-2.8%	528	-2.8%
Jul-2018	1,914	+3.0%	492	+8.4%
Aug-2018	2,073	+3.3%	527	+5.8%
Sep-2018	1,596	-7.4%	399	-17.2%
Oct-2018	1,603	-4.4%	463	+2.0%
Nov-2018	1,450	-1.1%	398	-0.3%
12-Month Avg	1,471	-0.4%	410	+2.1%

Historical NH Closed Sales by Month

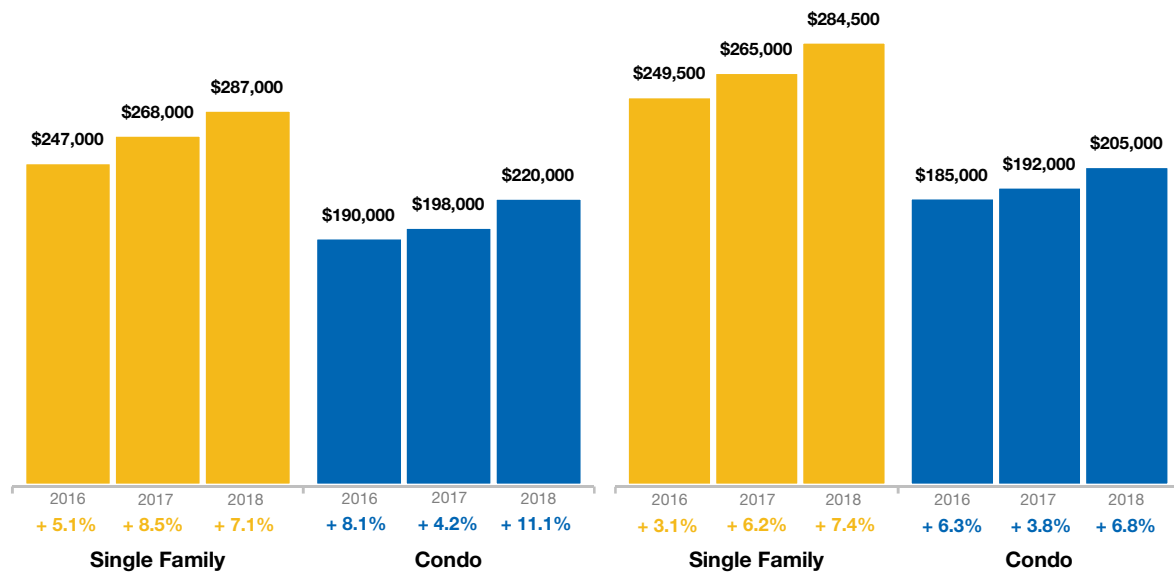


NH Median Sales Price

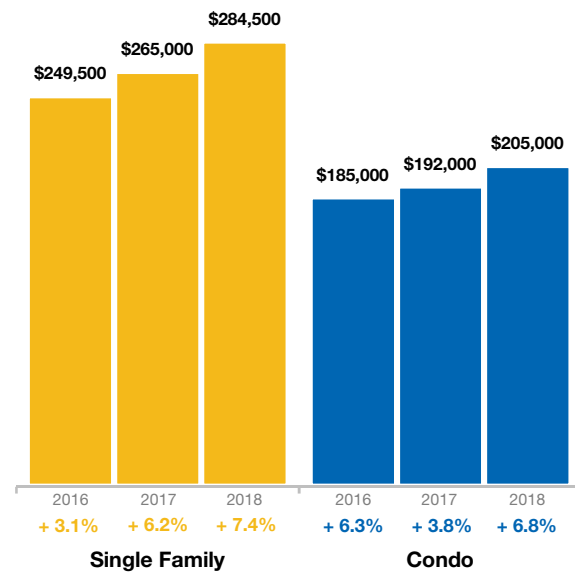
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



November



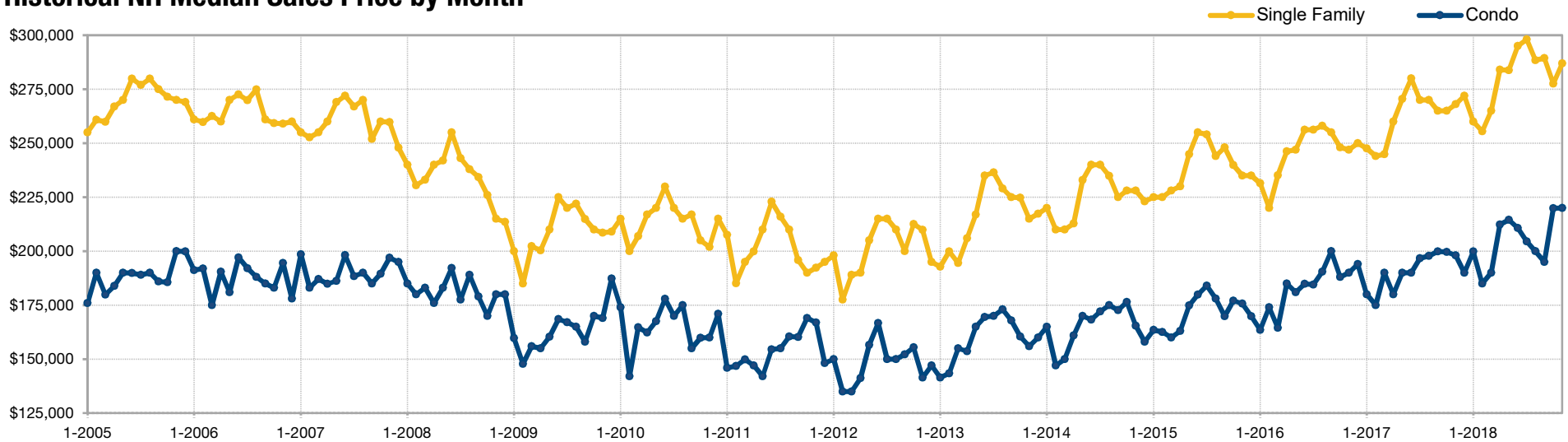
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2017	\$272,000	+8.8%	\$190,000	-2.1%
Jan-2018	\$260,000	+5.1%	\$199,900	+11.1%
Feb-2018	\$255,450	+4.7%	\$185,000	+5.7%
Mar-2018	\$265,000	+8.2%	\$190,000	0.0%
Apr-2018	\$284,000	+9.2%	\$212,250	+17.9%
May-2018	\$283,750	+4.9%	\$214,450	+12.9%
Jun-2018	\$295,000	+5.4%	\$210,750	+10.9%
Jul-2018	\$298,100	+10.4%	\$204,500	+4.0%
Aug-2018	\$288,375	+6.8%	\$200,000	+1.1%
Sep-2018	\$289,450	+9.2%	\$195,000	-2.5%
Oct-2018	\$277,500	+4.7%	\$219,900	+10.1%
Nov-2018	\$287,000	+7.1%	\$220,000	+11.1%
12-Month Avg*	\$282,000	+6.4%	\$204,300	+6.4%

* Median Sales Price for all properties from December 2017 through November 2018. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

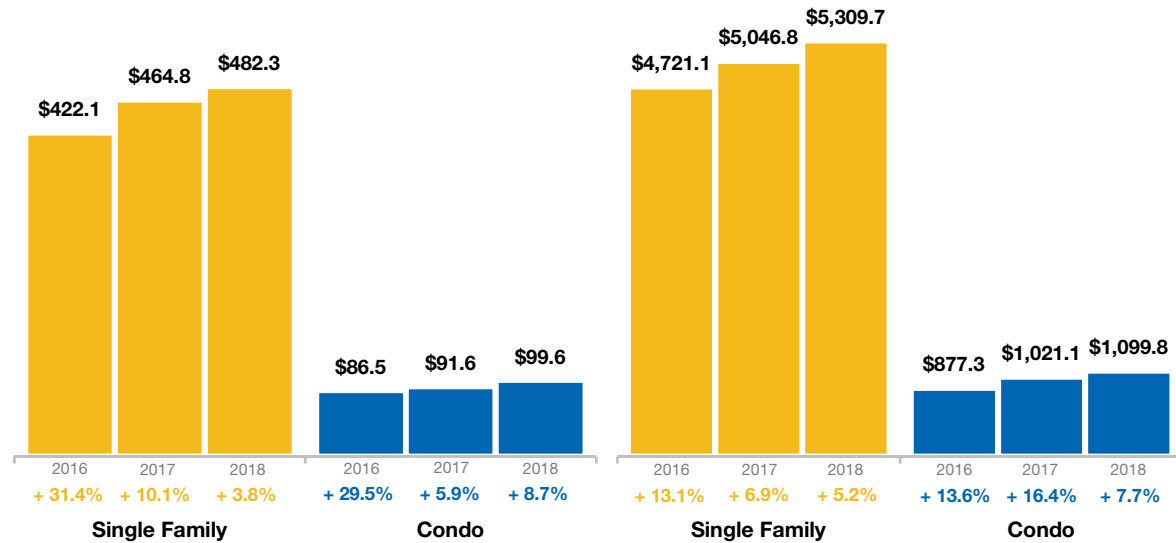


NH \$ Volume of Closed Sales

The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



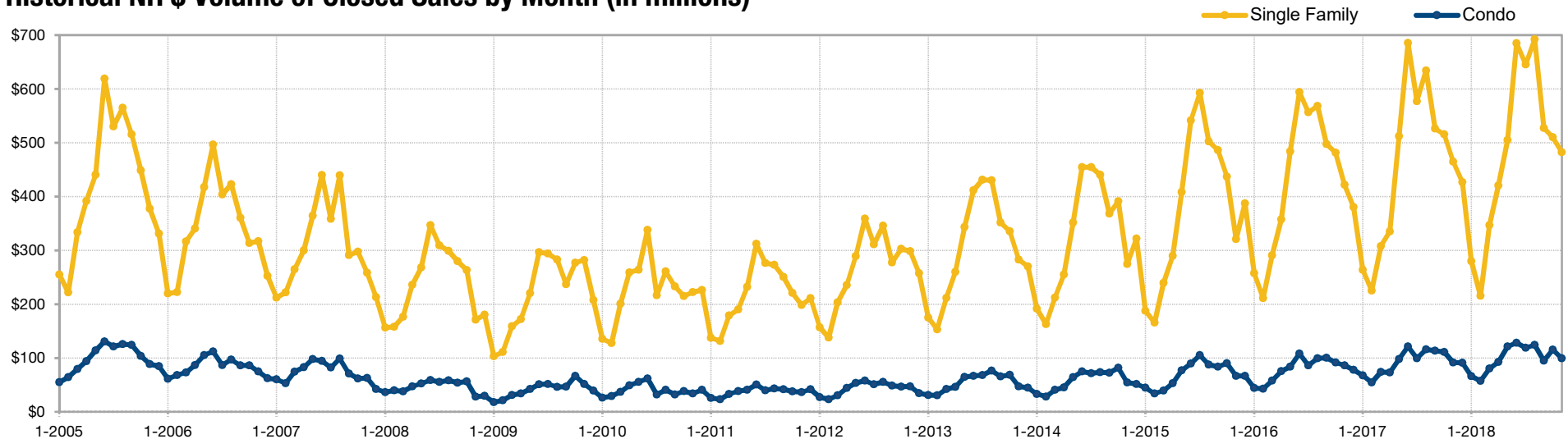
November



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2017	\$426.9	+12.2%	\$91.0	+16.5%
Jan-2018	\$279.8	+6.1%	\$66.2	-2.1%
Feb-2018	\$215.4	-4.4%	\$57.7	+5.7%
Mar-2018	\$346.8	+12.7%	\$80.4	+8.4%
Apr-2018	\$420.7	+25.5%	\$92.4	+26.4%
May-2018	\$504.9	-1.4%	\$121.4	+23.6%
Jun-2018	\$684.8	-0.1%	\$128.4	+5.7%
Jul-2018	\$645.3	+11.8%	\$118.9	+19.4%
Aug-2018	\$692.4	+9.2%	\$124.5	+7.3%
Sep-2018	\$527.3	+0.2%	\$95.1	-16.2%
Oct-2018	\$510.0	-1.0%	\$115.3	+3.7%
Nov-2018	\$482.3	+3.8%	\$99.6	+8.7%
12-Month Avg*	\$478.0	+5.7%	\$99.2	+8.3%

* \$ Volume of Closed Sales (in millions) for all properties from December 2017 through November 2018. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

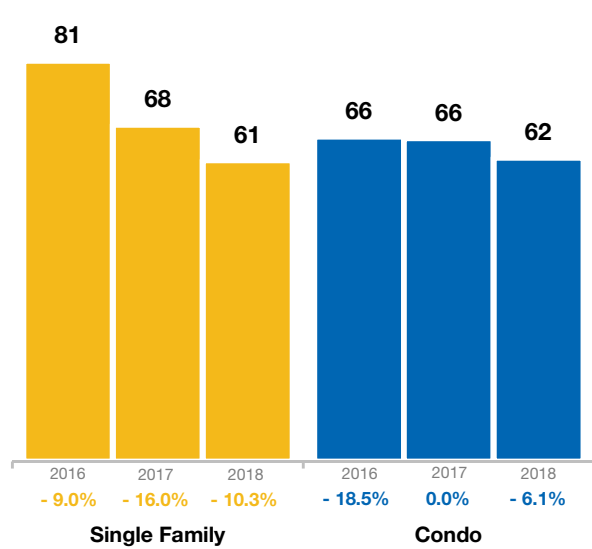


NH Days on Market

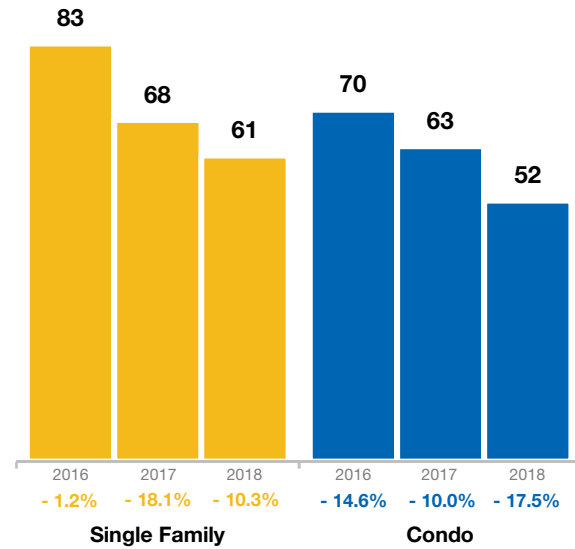
Average number of days between when a property is listed and when an offer is accepted in a given month.



November



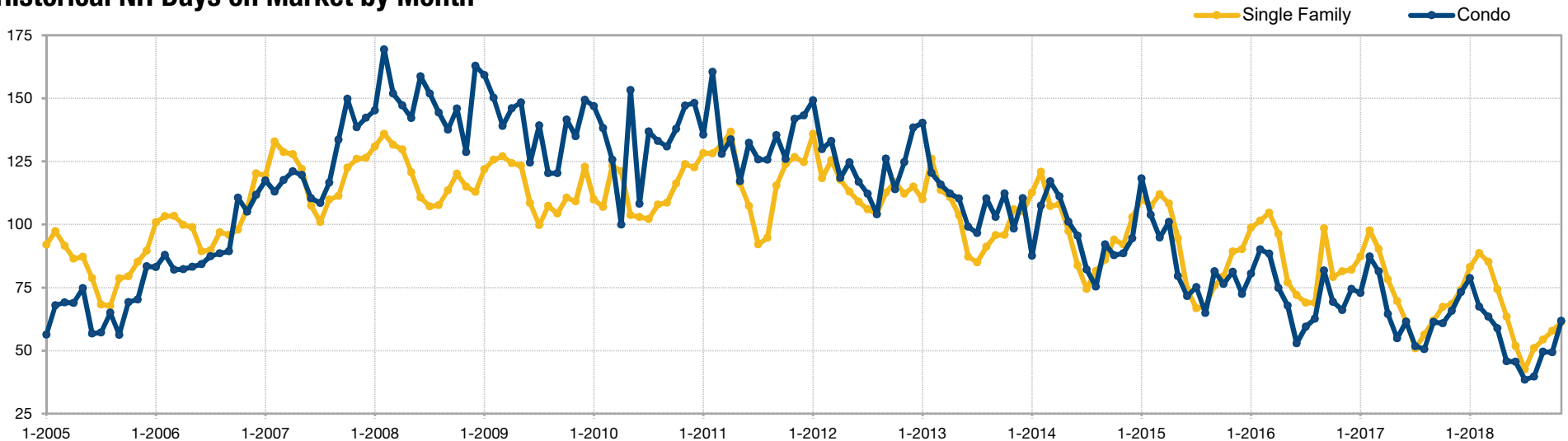
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2017	74	-9.8%	73	-1.4%
Jan-2018	83	-4.6%	79	+8.2%
Feb-2018	89	-9.2%	67	-23.0%
Mar-2018	85	-5.6%	63	-22.2%
Apr-2018	74	-5.1%	59	-9.2%
May-2018	63	-10.0%	46	-16.4%
Jun-2018	52	-16.1%	46	-24.6%
Jul-2018	43	-15.7%	39	-25.0%
Aug-2018	51	-8.9%	40	-21.6%
Sep-2018	54	-12.9%	50	-18.0%
Oct-2018	58	-13.4%	49	-19.7%
Nov-2018	61	-10.3%	62	-6.1%
12-Month Avg*	62	-10.3%	54	-15.8%

* Days on Market for all properties from December 2017 through November 2018. This is not the average of the individual figures above.

Historical NH Days on Market by Month

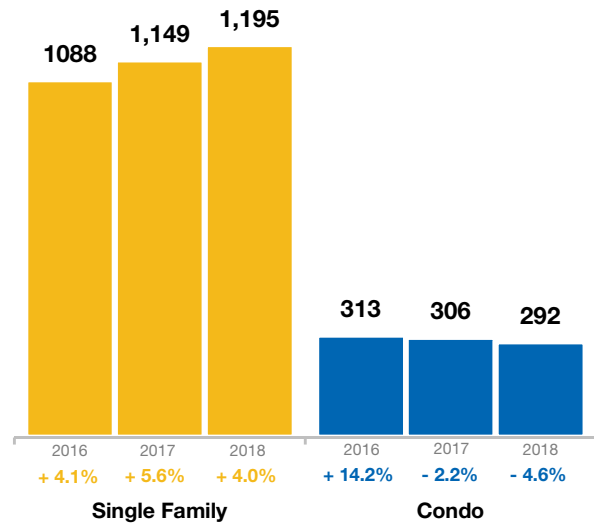


NH Pending Sales

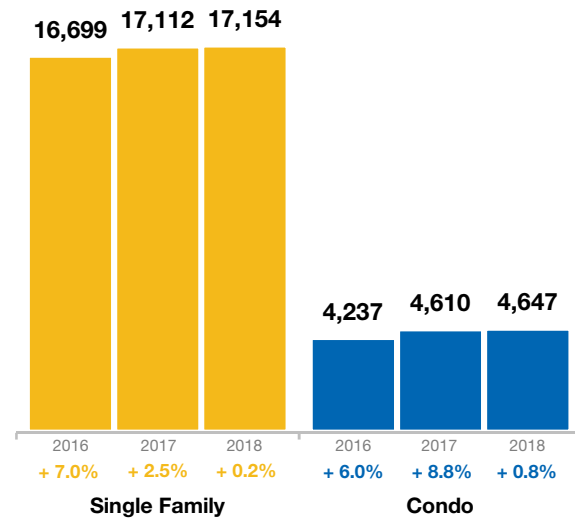
A count of the properties on which offers have been accepted in a given month.



November

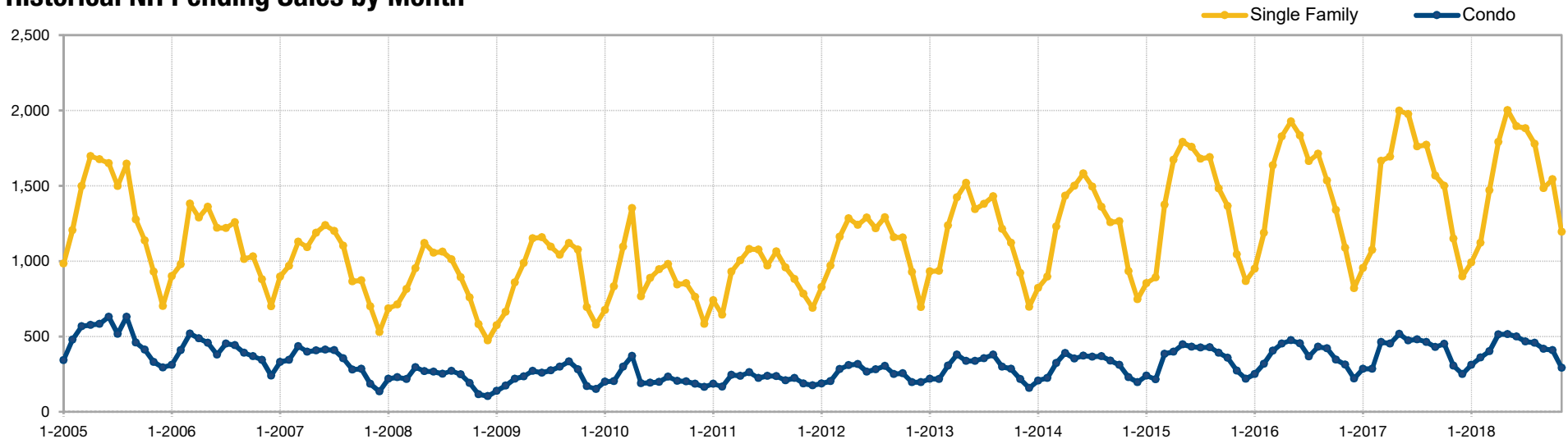


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2017	898	+9.4%	251	+13.6%
Jan-2018	991	+3.8%	311	+8.7%
Feb-2018	1,122	+4.5%	361	+26.2%
Mar-2018	1,470	-11.8%	403	-13.0%
Apr-2018	1,790	+5.7%	514	+13.5%
May-2018	2,002	+0.2%	515	-0.4%
Jun-2018	1,895	-4.1%	499	+5.3%
Jul-2018	1,882	+6.9%	466	-2.9%
Aug-2018	1,779	+0.4%	458	-1.3%
Sep-2018	1,484	-5.3%	418	-2.8%
Oct-2018	1,544	+2.9%	410	-9.1%
Nov-2018	1,195	+4.0%	292	-4.6%
12-Month Avg	1,504	+0.7%	408	+1.4%

Historical NH Pending Sales by Month

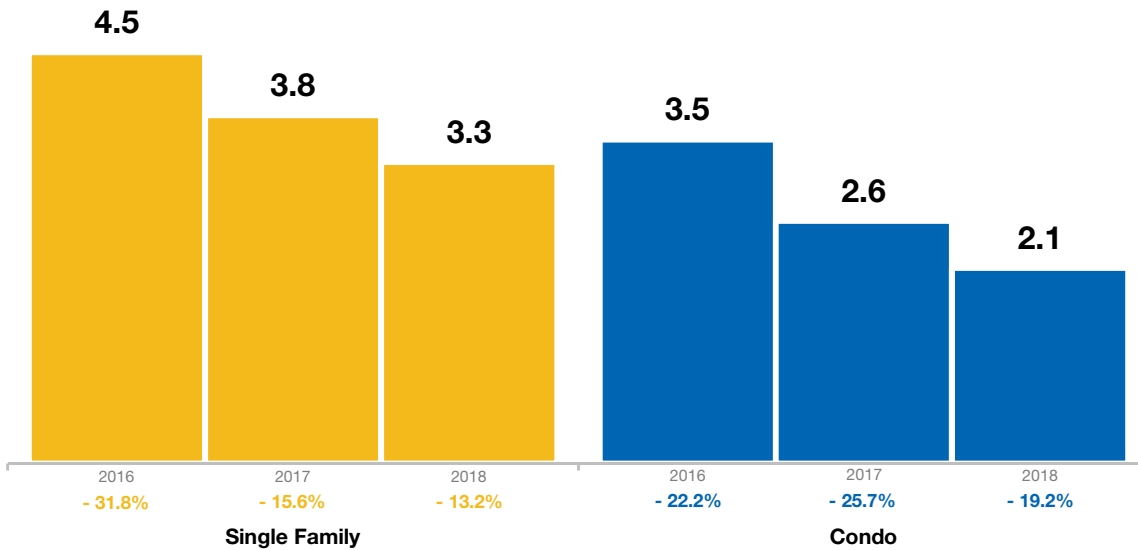


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



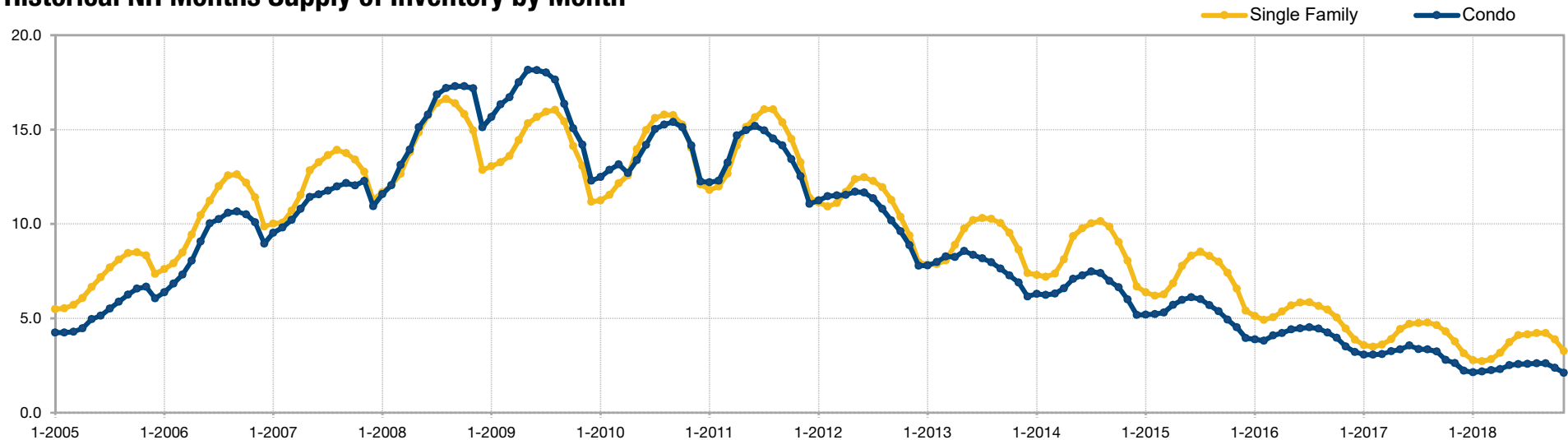
November



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2017	3.2	-17.9%	2.2	-31.3%
Jan-2018	2.8	-22.2%	2.1	-32.3%
Feb-2018	2.7	-22.9%	2.2	-29.0%
Mar-2018	2.8	-22.2%	2.3	-25.8%
Apr-2018	3.2	-17.9%	2.3	-30.3%
May-2018	3.7	-15.9%	2.5	-26.5%
Jun-2018	4.1	-12.8%	2.6	-27.8%
Jul-2018	4.2	-10.6%	2.6	-23.5%
Aug-2018	4.2	-12.5%	2.6	-23.5%
Sep-2018	4.2	-8.7%	2.6	-18.8%
Oct-2018	3.9	-9.3%	2.4	-14.3%
Nov-2018	3.3	-13.2%	2.1	-19.2%
12-Month Avg*	3.5	-15.2%	2.4	-25.1%

* Months Supply for all properties from December 2017 through November 2018. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

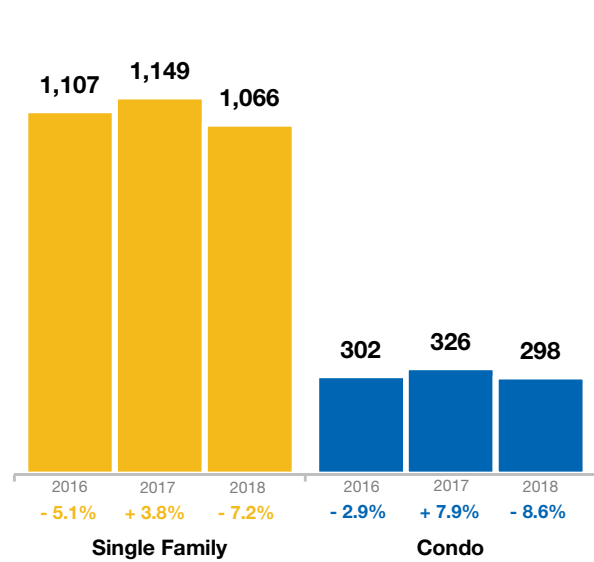


NH New Listings

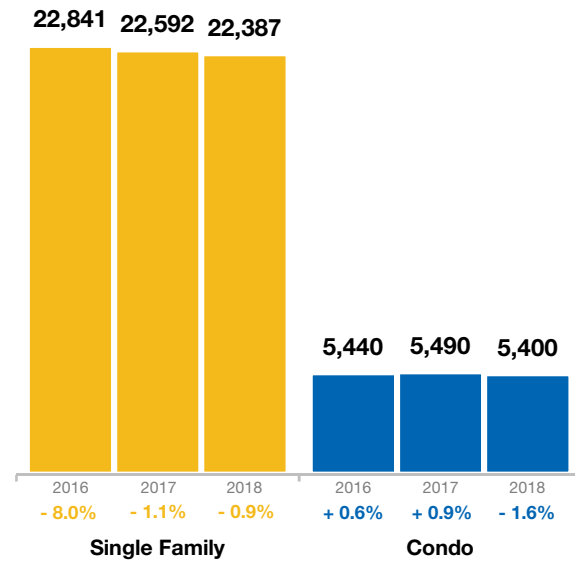
A count of the properties that have been newly listed on the market in a given month.



November

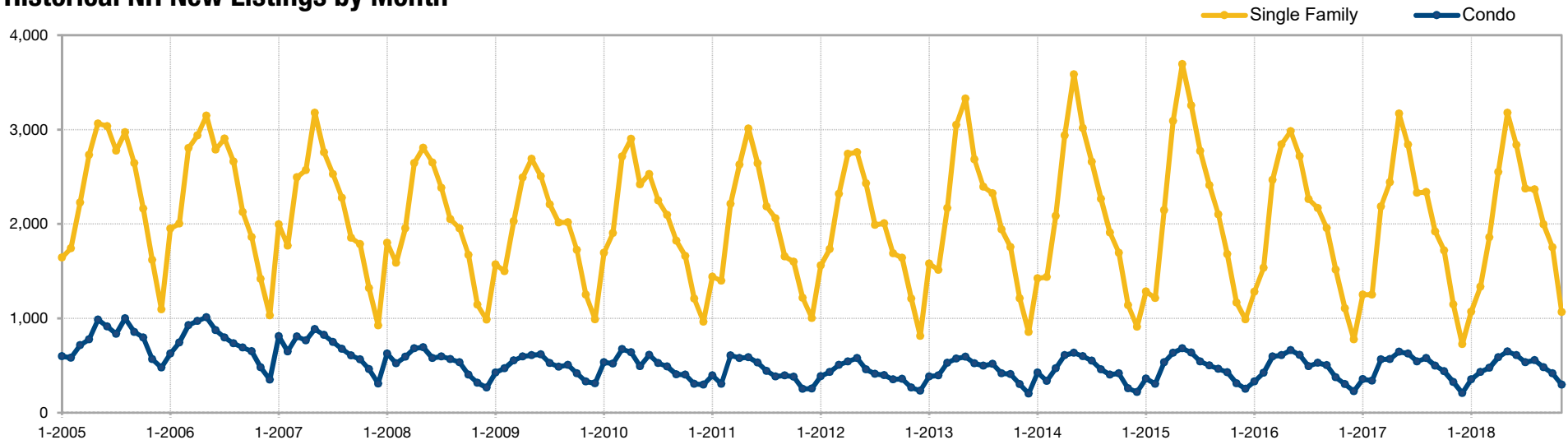


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2017	726	-6.6%	208	-8.8%
Jan-2018	1,069	-14.5%	353	-0.6%
Feb-2018	1,336	+6.9%	433	+27.4%
Mar-2018	1,858	-14.9%	477	-15.7%
Apr-2018	2,551	+4.5%	587	+3.2%
May-2018	3,179	+0.3%	649	+0.3%
Jun-2018	2,838	-0.1%	610	-2.7%
Jul-2018	2,375	+2.0%	535	-1.5%
Aug-2018	2,365	+1.1%	556	-4.0%
Sep-2018	1,996	+3.9%	483	-3.2%
Oct-2018	1,754	+2.0%	419	-4.6%
Nov-2018	1,066	-7.2%	298	-8.6%
12-Month Avg	1,947	-1.1%	477	-1.9%

Historical NH New Listings by Month

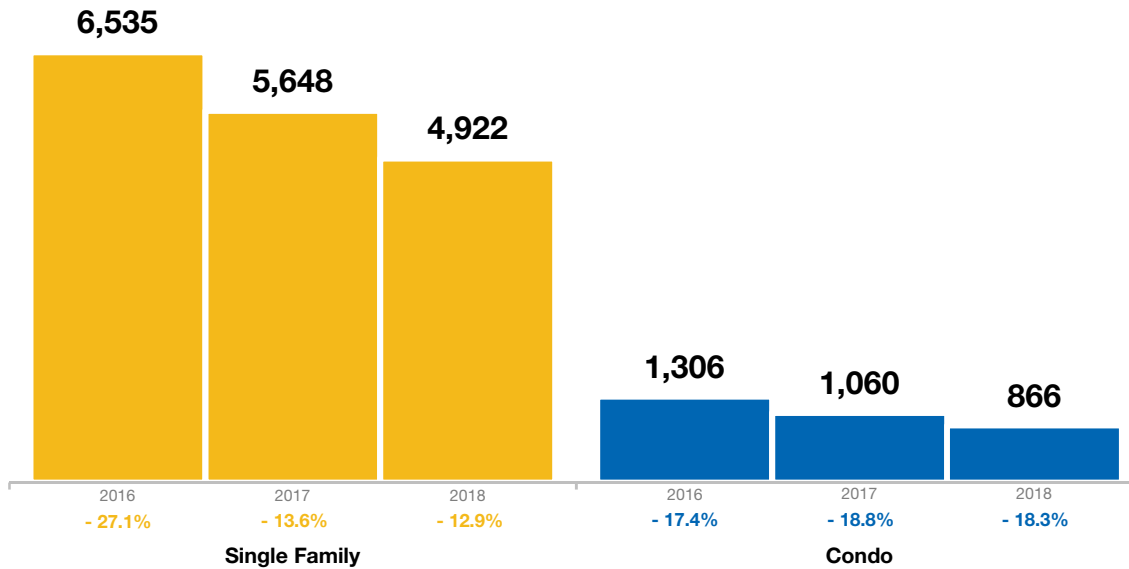


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

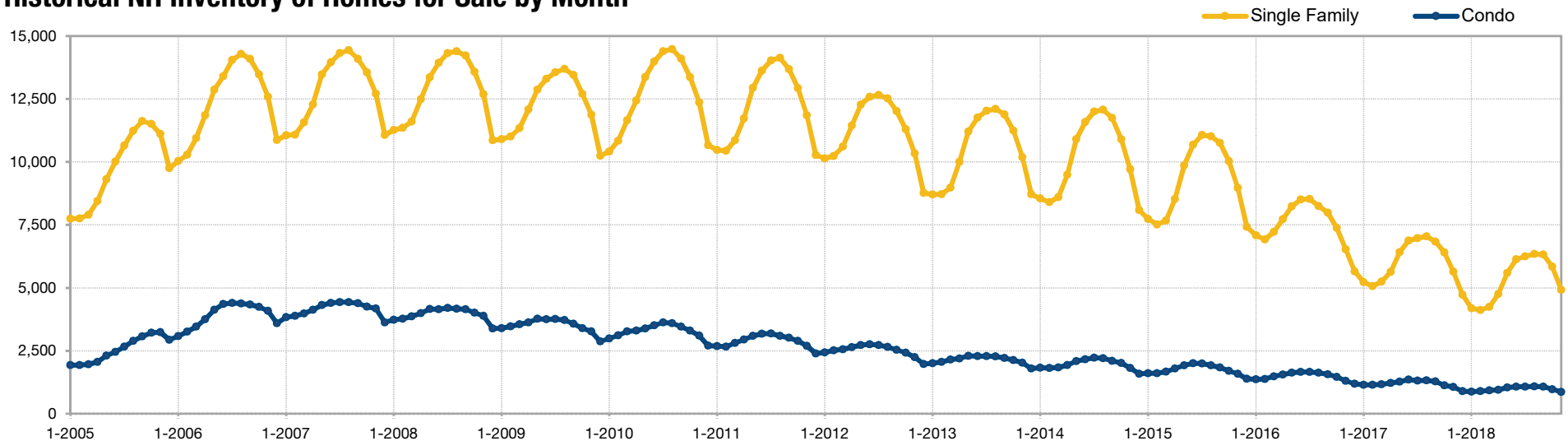


November



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2017	4,728	-16.4%	900	-24.7%
Jan-2018	4,191	-19.7%	872	-24.2%
Feb-2018	4,118	-18.8%	901	-21.3%
Mar-2018	4,242	-19.1%	924	-21.1%
Apr-2018	4,755	-15.5%	953	-22.3%
May-2018	5,591	-12.8%	1,039	-18.7%
Jun-2018	6,140	-10.7%	1,070	-21.4%
Jul-2018	6,246	-10.4%	1,071	-18.8%
Aug-2018	6,339	-10.0%	1,083	-18.2%
Sep-2018	6,325	-7.5%	1,078	-15.7%
Oct-2018	5,837	-8.8%	975	-13.8%
Nov-2018	4,922	-12.9%	866	-18.3%
12-Month Avg	5,286	-13.1%	978	-19.9%

Historical NH Inventory of Homes for Sale by Month



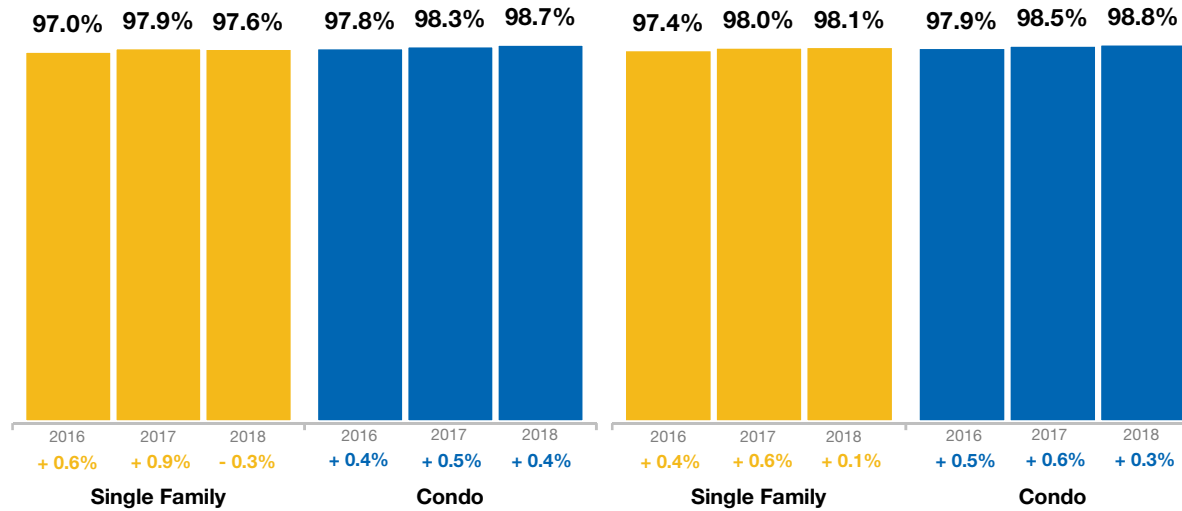
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

November

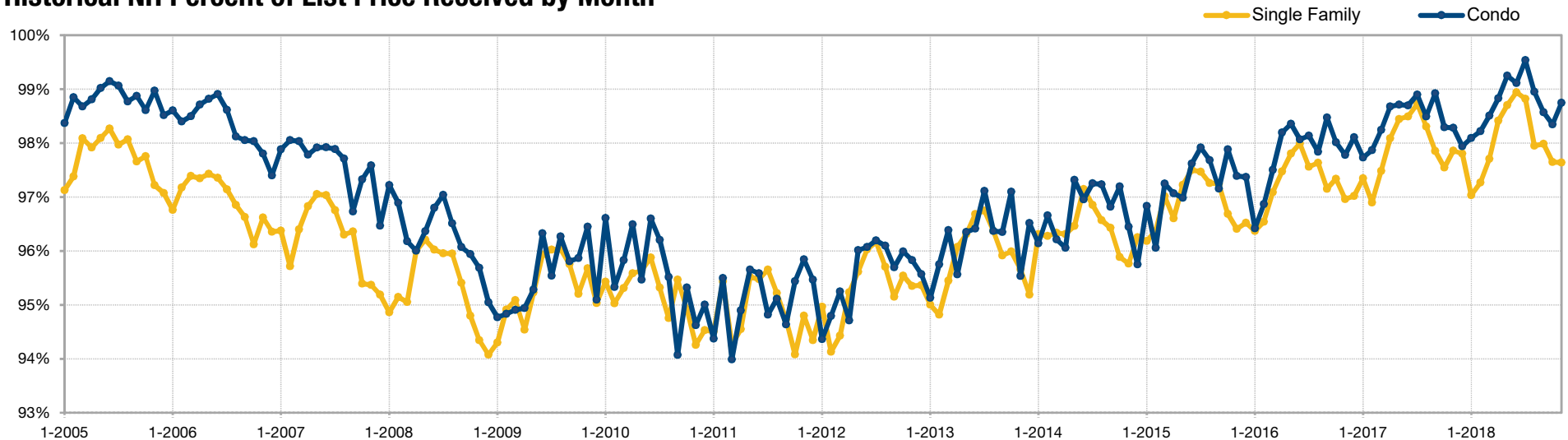
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2017	97.8%	+0.8%	97.9%	-0.2%
Jan-2018	97.0%	-0.3%	98.1%	+0.4%
Feb-2018	97.3%	+0.4%	98.2%	+0.3%
Mar-2018	97.7%	+0.2%	98.5%	+0.3%
Apr-2018	98.4%	+0.3%	98.8%	+0.1%
May-2018	98.7%	+0.3%	99.2%	+0.5%
Jun-2018	98.9%	+0.4%	99.1%	+0.4%
Jul-2018	98.8%	+0.1%	99.5%	+0.6%
Aug-2018	98.0%	-0.3%	98.9%	+0.4%
Sep-2018	98.0%	+0.1%	98.6%	-0.3%
Oct-2018	97.6%	+0.1%	98.3%	0.0%
Nov-2018	97.6%	-0.3%	98.7%	+0.4%
12-Month Avg*	98.1%	+0.1%	98.7%	+0.3%

* Pct. of List Price Received for all properties from December 2017 through November 2018. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



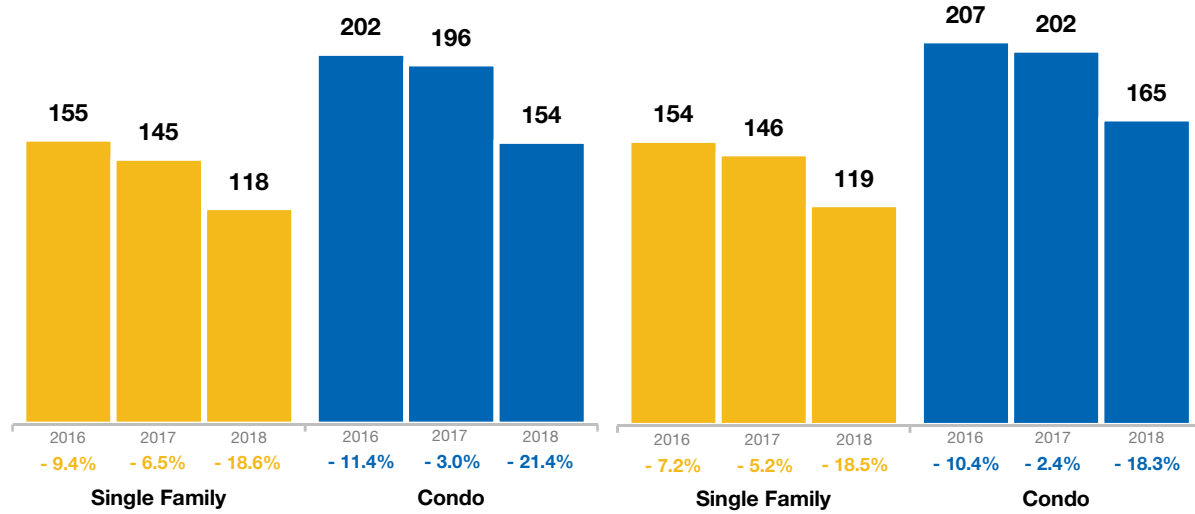
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

November

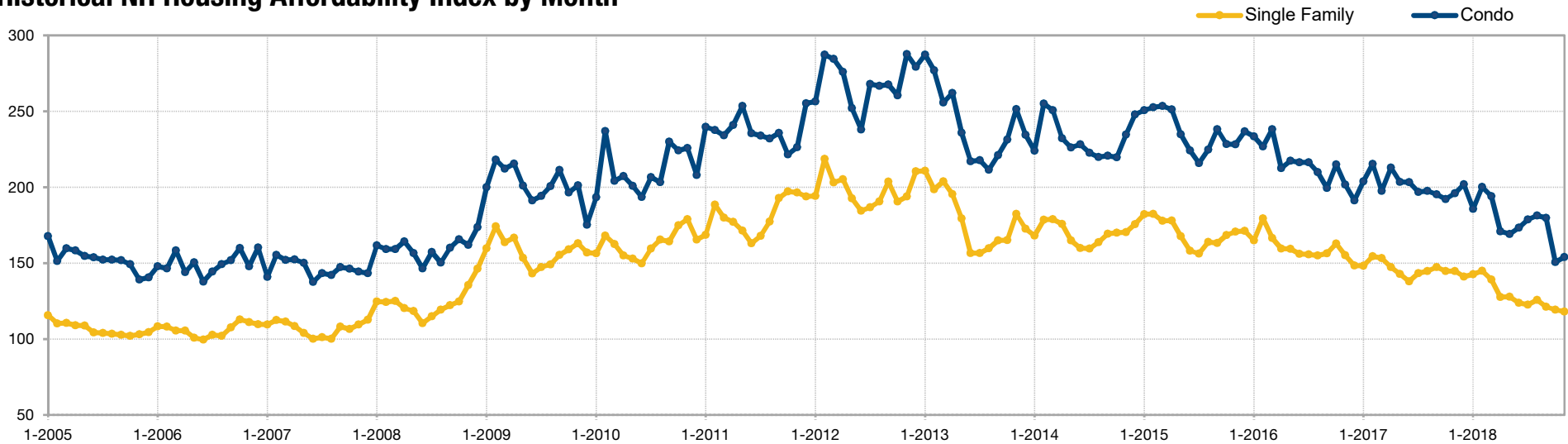
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2017	141	-4.7%	202	+5.8%
Jan-2018	143	-3.4%	186	-8.8%
Feb-2018	145	-5.8%	200	-7.0%
Mar-2018	139	-9.2%	194	-2.0%
Apr-2018	128	-12.9%	171	-19.7%
May-2018	128	-10.5%	169	-16.7%
Jun-2018	124	-10.1%	173	-14.8%
Jul-2018	123	-14.0%	179	-9.1%
Aug-2018	126	-13.1%	181	-8.6%
Sep-2018	121	-17.7%	180	-7.7%
Oct-2018	119	-17.9%	151	-21.4%
Nov-2018	118	-18.6%	154	-21.4%
12-Month Avg*	129	-19.4%	146	-23.2%

* Affordability Index for all properties from December 2017 through November 2018. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	11-2017	11-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		1,970	1,952	- 0.9%	21,951	21,922	- 0.1%
Median Sales Price		\$245,000	\$264,000	+ 7.8%	\$244,900	\$260,000	+ 6.2%
\$ Volume of Closed Sales (in millions)		\$563.8	\$589.2	+ 4.5%	\$6,135.4	\$6,485.6	+ 5.7%
Days on Market		68	61	- 10.3%	67	59	- 11.9%
Pending Sales		1,530	1,575	+ 2.9%	22,774	22,920	+ 0.6%
Months Supply		3.5	3.0	- 14.3%	--	--	--
New Listings		1,552	1,449	- 6.6%	29,324	29,092	- 0.8%
Homes for Sale		6,961	6,020	- 13.5%	--	--	--
Pct. of List Price Received		97.7%	97.7%	0.0%	98.0%	98.1%	+ 0.1%
Affordability Index		158	128	- 19.0%	158	130	- 17.8%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	11-2017	11-2018	+ / -	11-2017	11-2018	+ / -	11-2017	11-2018	+ / -	11-2017	11-2018	+ / -	11-2017	11-2018	+ / -
Belknap	96	95	- 1.0%	\$224,500	\$251,000	+ 11.8%	\$31.8	\$32.7	+ 2.8%	82	73	- 11.0%	71	71	0.0%
Belknap Year-to-Date	1,092	1,036	- 5.1%	\$225,000	\$249,900	+ 11.1%	\$345.4	\$356.2	+ 3.1%	82	67	- 18.3%	1,138	1,109	- 2.5%
Carroll	115	122	+ 6.1%	\$226,900	\$259,500	+ 14.4%	\$41.9	\$47.6	+ 13.6%	102	100	- 2.0%	65	76	+ 16.9%
Carroll Year-to-Date	1,109	1,050	- 5.3%	\$230,000	\$248,500	+ 8.0%	\$363.0	\$370.6	+ 2.1%	100	86	- 14.0%	1,151	1,128	- 2.0%
Cheshire	84	82	- 2.4%	\$180,000	\$181,875	+ 1.0%	\$16.5	\$18.6	+ 12.7%	68	53	- 22.1%	69	63	- 8.7%
Cheshire Year-to-Date	902	915	+ 1.4%	\$185,000	\$195,000	+ 5.4%	\$184.3	\$200.9	+ 9.0%	83	76	- 8.4%	927	952	+ 2.7%
Coos	35	39	+ 11.4%	\$120,000	\$118,000	- 1.7%	\$4.8	\$5.4	+ 12.5%	171	152	- 11.1%	39	38	- 2.6%
Coos Year-to-Date	433	456	+ 5.3%	\$100,000	\$115,000	+ 15.0%	\$51.2	\$64.1	+ 25.2%	155	145	- 6.5%	463	479	+ 3.5%
Grafton	97	95	- 2.1%	\$188,895	\$232,950	+ 23.3%	\$26.4	\$28.4	+ 7.6%	100	82	- 18.0%	68	79	+ 16.2%
Grafton Year-to-Date	1,052	1,083	+ 2.9%	\$198,500	\$228,000	+ 14.9%	\$276.6	\$311.4	+ 12.6%	106	99	- 6.6%	1,103	1,154	+ 4.6%
Hillsborough	374	340	- 9.1%	\$282,350	\$300,000	+ 6.3%	\$118.8	\$112.7	- 5.1%	46	35	- 23.9%	302	296	- 2.0%
Hillsborough Year-to-Date	4,224	4,261	+ 0.9%	\$282,388	\$299,500	+ 6.1%	\$1,308.0	\$1,385.5	+ 5.9%	48	44	- 8.3%	4,400	4,464	+ 1.5%
Merrimack	173	160	- 7.5%	\$245,700	\$265,000	+ 7.9%	\$47.9	\$43.7	- 8.8%	72	56	- 22.2%	137	139	+ 1.5%
Merrimack Year-to-Date	1,885	1,821	- 3.4%	\$243,000	\$260,000	+ 7.0%	\$501.5	\$522.2	+ 4.1%	66	58	- 12.1%	1,923	1,916	- 0.4%
Rockingham	328	317	- 3.4%	\$361,950	\$369,000	+ 1.9%	\$135.1	\$136.8	+ 1.3%	61	53	- 13.1%	262	280	+ 6.9%
Rockingham Year-to-Date	3,641	3,523	- 3.2%	\$350,000	\$370,900	+ 6.0%	\$1,477.8	\$1,495.3	+ 1.2%	52	46	- 11.5%	3,840	3,724	- 3.0%
Strafford	117	150	+ 28.2%	\$255,000	\$255,000	0.0%	\$31.9	\$43.2	+ 35.4%	44	52	+ 18.2%	103	103	0.0%
Strafford Year-to-Date	1,540	1,565	+ 1.6%	\$246,000	\$269,900	+ 9.7%	\$412.0	\$466.6	+ 13.3%	52	50	- 3.8%	1,597	1,594	- 0.2%
Sullivan	47	50	+ 6.4%	\$170,000	\$195,500	+ 15.0%	\$9.7	\$13.1	+ 35.1%	97	124	+ 27.8%	33	50	+ 51.5%
Sullivan Year-to-Date	556	595	+ 7.0%	\$174,900	\$178,950	+ 2.3%	\$127.0	\$136.8	+ 7.7%	119	96	- 19.3%	570	634	+ 11.2%
Entire State	1,466	1,450	- 1.1%	\$268,000	\$287,000	+ 7.1%	\$464.8	\$482.3	+ 3.8%	68	61	- 10.3%	1,149	1,195	+ 4.0%
Entire State Year-to-Date	16,434	16,305	- 0.8%	\$265,000	\$284,500	+ 7.4%	\$5,046.8	\$5,309.7	+ 5.2%	68	61	- 10.3%	17,112	17,154	+ 0.2%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	11-2017	11-2018	+ / -	11-2017	11-2018	+ / -	11-2017	11-2018	+ / -	11-2017	11-2018	+ / -	11-2017	11-2018	+ / -
Belknap	13	23	+ 76.9%	\$205,000	\$230,000	+ 12.2%	\$3.0	\$4.9	+ 63.3%	84	44	- 47.6%	6	18	+ 200.0%
Belknap Year-to-Date	258	254	- 1.6%	\$175,000	\$180,000	+ 2.9%	\$54.7	\$54.4	- 0.5%	91	64	- 29.7%	258	265	+ 2.7%
Carroll	32	22	- 31.3%	\$184,500	\$234,950	+ 27.3%	\$7.1	\$5.3	- 25.4%	112	121	+ 8.0%	12	13	+ 8.3%
Carroll Year-to-Date	235	235	0.0%	\$180,000	\$195,100	+ 8.4%	\$49.3	\$52.3	+ 6.1%	94	84	- 10.6%	235	236	+ 0.4%
Cheshire	4	10	+ 150.0%	\$166,000	\$153,200	- 7.7%	\$0.6	\$1.8	+ 200.0%	75	60	- 20.0%	4	5	+ 25.0%
Cheshire Year-to-Date	59	93	+ 57.6%	\$147,900	\$159,900	+ 8.1%	\$9.8	\$16.4	+ 67.3%	90	82	- 8.9%	59	98	+ 66.1%
Coos	1	2	+ 100.0%	\$560,000	\$447,025	- 20.2%	\$0.6	\$0.9	+ 50.0%	44	103	+ 134.1%			#VALUE!
Coos Year-to-Date	20	25	+ 25.0%	\$385,000	\$342,000	- 11.2%	\$7.5	\$8.4	+ 12.0%	126	129	+ 2.4%	24	22	- 8.3%
Grafton	33	39	+ 18.2%	\$150,000	\$158,000	+ 5.3%	\$5.6	\$7.2	+ 28.6%	144	101	- 29.9%	26	27	+ 3.8%
Grafton Year-to-Date	427	459	+ 7.5%	\$156,000	\$164,900	+ 5.7%	\$78.7	\$90.3	+ 14.7%	127	91	- 28.3%	473	478	+ 1.1%
Hillsborough	149	117	- 21.5%	\$185,500	\$210,000	+ 13.2%	\$30.4	\$26.7	- 12.2%	50	37	- 26.0%	107	100	- 6.5%
Hillsborough Year-to-Date	1,529	1,463	- 4.3%	\$185,000	\$199,900	+ 8.1%	\$322.8	\$324.9	+ 0.7%	44	37	- 15.9%	1,547	1,509	- 2.5%
Merrimack	25	33	+ 32.0%	\$189,000	\$189,700	+ 0.4%	\$4.8	\$7.1	+ 47.9%	83	62	- 25.3%	20	20	0.0%
Merrimack Year-to-Date	332	337	+ 1.5%	\$169,500	\$177,000	+ 4.4%	\$60.0	\$63.1	+ 5.2%	66	43	- 34.8%	328	341	+ 4.0%
Rockingham	117	122	+ 4.3%	\$260,000	\$282,500	+ 8.7%	\$33.7	\$39.1	+ 16.0%	54	59	+ 9.3%	112	84	- 25.0%
Rockingham Year-to-Date	1,382	1,382	0.0%	\$235,000	\$265,000	+ 12.8%	\$393.9	\$432.9	+ 9.9%	53	47	- 11.3%	1,433	1,396	- 2.6%
Strafford	21	25	+ 19.0%	\$176,900	\$187,500	+ 6.0%	\$4.2	\$5.6	+ 33.3%	25	48	+ 92.0%	18	23	+ 27.8%
Strafford Year-to-Date	211	250	+ 18.5%	\$162,700	\$174,000	+ 6.9%	\$38.1	\$48.0	+ 26.0%	41	36	- 12.2%	222	258	+ 16.2%
Sullivan	4	5	+ 25.0%	\$424,000	\$180,000	- 57.5%	\$1.6	\$1.1	- 31.3%	24	286	+ 1,091.7%	1	2	+ 100.0%
Sullivan Year-to-Date	28	44	+ 57.1%	\$182,500	\$181,250	- 0.7%	\$6.3	\$9.2	+ 46.0%	24	107	+ 345.8%	31	44	+ 41.9%
Entire State	399	398	- 0.3%	\$198,000	\$220,000	+ 11.1%	\$91.6	\$99.6	+ 8.7%	66	62	- 6.1%	306	292	- 4.6%
Entire State Year-to-Date	4,481	4,542	+ 1.4%	\$192,000	\$205,000	+ 6.8%	\$1,021.1	\$1,099.8	+ 7.7%	63	52	- 17.5%	4,610	4,647	+ 0.8%