



# NH Monthly Indicators

## January 2019

Despite a strong U.S. economy, historically low unemployment and steady wage growth, home sales began to slow across the nation late last year. Blame was given to a combination of high prices and a steady stream of interest rate hikes by the Federal Reserve. This month, the Fed responded to the growing affordability conundrum. In a move described as a patient approach to further rate changes, the Fed did not increase rates during January 2019.

New Listings were up 5.5 percent for single family homes and 10.2 percent for condo properties. Pending Sales increased 19.3 percent for single family homes and 6.1 percent for condo properties.

The Median Sales Price was up 9.1 percent to \$283,750 for single family homes but decreased 2.5 percent to \$195,000 for condo properties. Months Supply of Inventory decreased 10.7 percent for single family units and 9.5 percent for condo units.

While the home affordability topic will continue to set the tone for the 2019 housing market, early signs point to an improving inventory situation, including in several markets that are beginning to show regular year-over-year percentage increases. As motivated sellers attempt to get a jump on annual goals, many new listings enter the market immediately after the turn of a calendar year. If home price appreciation falls more in line with wage growth, and rates can hold firm, consumer confidence and affordability are likely to improve.

## Monthly Snapshot

<b>- 13.9%</b>	<b>+ 9.1%</b>	<b>- 1.9%</b>
One-Year Change in Single Family <b>Closed Sales</b>	One-Year Change in Single Family <b>Median Sales Price</b>	One-Year Change in Single Family <b>Sales Volume</b>

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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# NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	1-2018	1-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
<b>Closed Sales</b>		920	<b>792</b>	- 13.9%	920	<b>792</b>	- 13.9%
<b>Median Sales Price</b>		\$260,000	<b>\$283,750</b>	+ 9.1%	\$260,000	<b>\$283,750</b>	+ 9.1%
<b>\$ Volume of Closed Sales (in millions)</b>		\$280.1	<b>\$274.8</b>	- 1.9%	\$280.1	<b>\$274.8</b>	- 1.9%
<b>Days on Market</b>		83	<b>80</b>	- 3.6%	83	<b>80</b>	- 3.6%
<b>Pending Sales</b>		988	<b>1,179</b>	+ 19.3%	988	<b>1,179</b>	+ 19.3%
<b>Months Supply</b>		2.8	<b>2.5</b>	- 10.7%	--	--	--
<b>New Listings</b>		1,069	<b>1,128</b>	+ 5.5%	1,069	<b>1,128</b>	+ 5.5%
<b>Homes for Sale</b>		4,195	<b>3,711</b>	- 11.5%	--	--	--
<b>Pct. of List Price Received</b>		97.0%	<b>97.2%</b>	+ 0.2%	97.0%	<b>97.2%</b>	+ 0.2%
<b>Affordability Index</b>		143	<b>129</b>	- 9.8%	143	<b>129</b>	- 9.8%

# NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



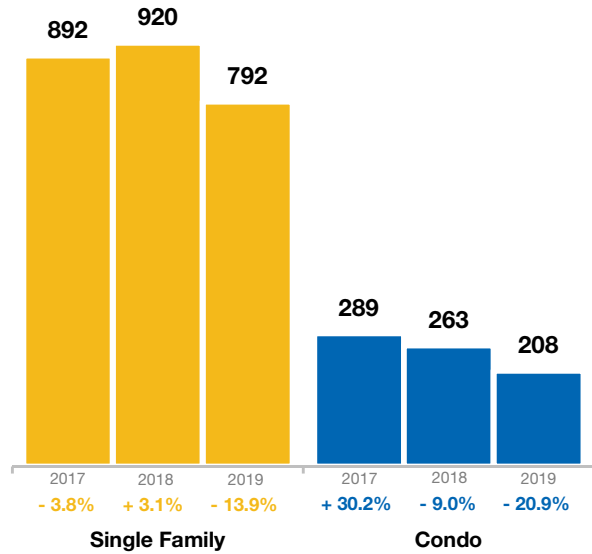
Key Metrics	Historical Sparkbars	1-2018	1-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
<b>Closed Sales</b>		263	<b>208</b>	- 20.9%	263	<b>208</b>	- 20.9%
<b>Median Sales Price</b>		\$199,900	<b>\$195,000</b>	- 2.5%	\$199,900	<b>\$195,000</b>	- 2.5%
<b>\$ Volume of Closed Sales (in millions)</b>		\$66.2	<b>\$45.8</b>	- 30.8%	\$66.2	<b>\$45.8</b>	- 30.8%
<b>Days on Market</b>		79	<b>59</b>	- 25.3%	79	<b>59</b>	- 25.3%
<b>Pending Sales</b>		311	<b>330</b>	+ 6.1%	311	<b>330</b>	+ 6.1%
<b>Months Supply</b>		2.1	<b>1.9</b>	- 9.5%	--	--	--
<b>New Listings</b>		354	<b>390</b>	+ 10.2%	354	<b>390</b>	+ 10.2%
<b>Homes for Sale</b>		874	<b>783</b>	- 10.4%	--	--	--
<b>Pct. of List Price Received</b>		98.1%	<b>97.7%</b>	- 0.4%	98.1%	<b>97.7%</b>	- 0.4%
<b>Affordability Index</b>		186	<b>188</b>	+ 1.1%	186	<b>188</b>	+ 1.1%

# NH Closed Sales

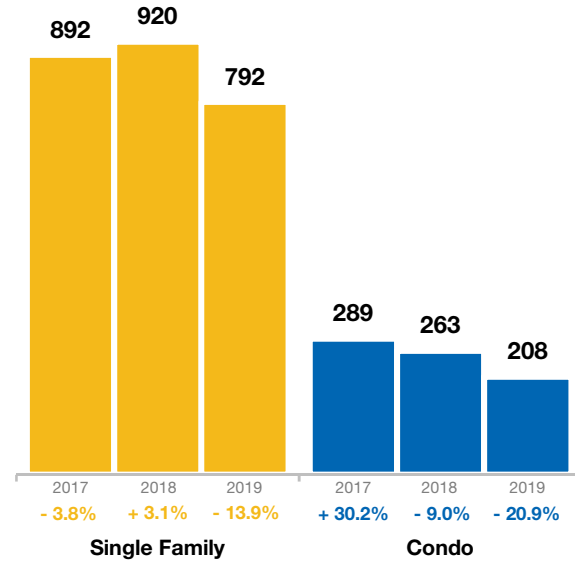
A count of the actual sales that closed in a given month.



## January

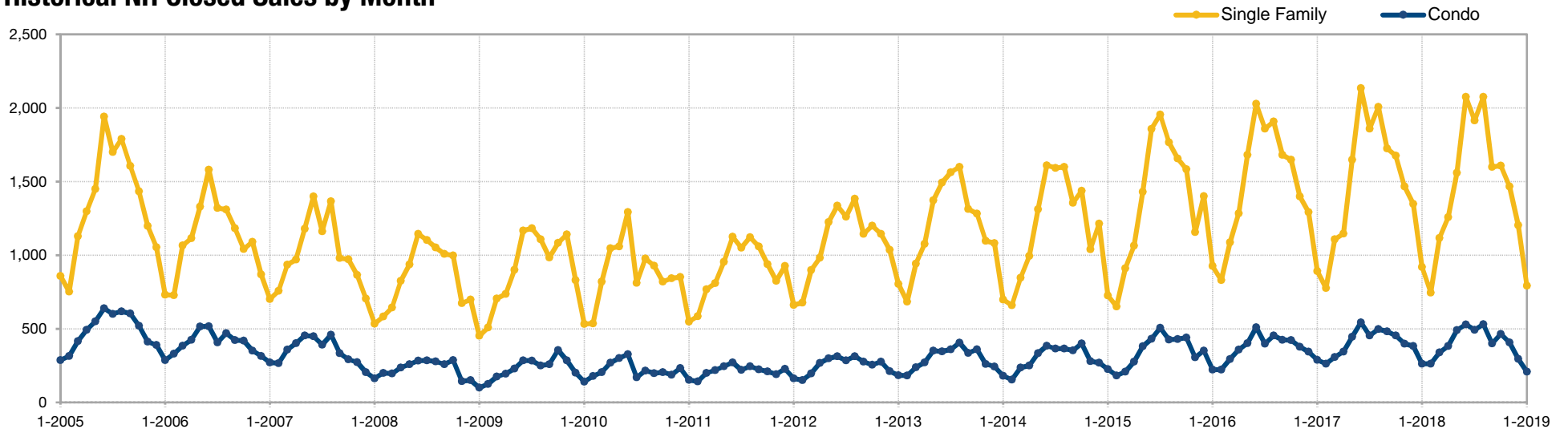


## Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2018	745	-4.0%	262	-0.4%
Mar-2018	1,116	+0.8%	339	+10.1%
Apr-2018	1,258	+9.8%	383	+11.0%
May-2018	1,559	-5.4%	491	+10.1%
Jun-2018	2,075	-2.8%	529	-2.6%
Jul-2018	1,915	+3.1%	493	+8.6%
Aug-2018	2,075	+3.4%	531	+6.6%
Sep-2018	1,599	-7.3%	401	-16.8%
Oct-2018	1,608	-4.1%	465	+2.4%
Nov-2018	1,467	0.0%	407	+2.0%
Dec-2018	1,204	-10.7%	296	-22.7%
<b>Jan-2019</b>	<b>792</b>	<b>-13.9%</b>	<b>208</b>	<b>-20.9%</b>
12-Month Avg	1,451	-2.2%	400	-0.7%

## Historical NH Closed Sales by Month

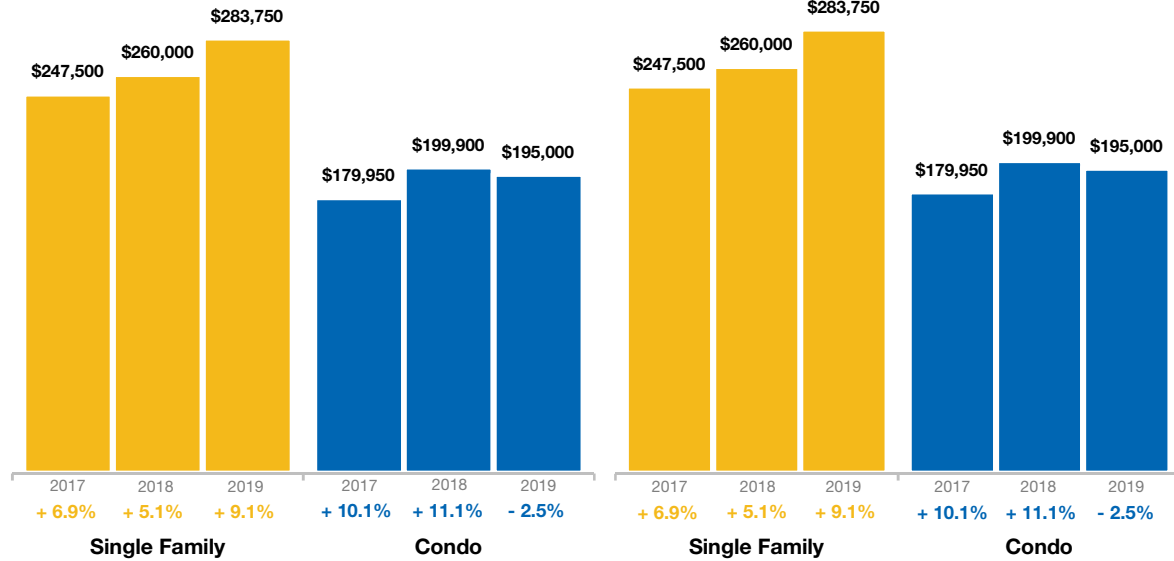


# NH Median Sales Price

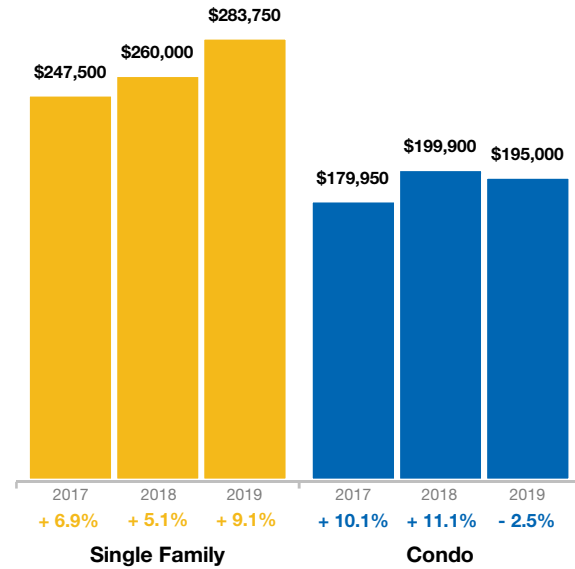
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## January



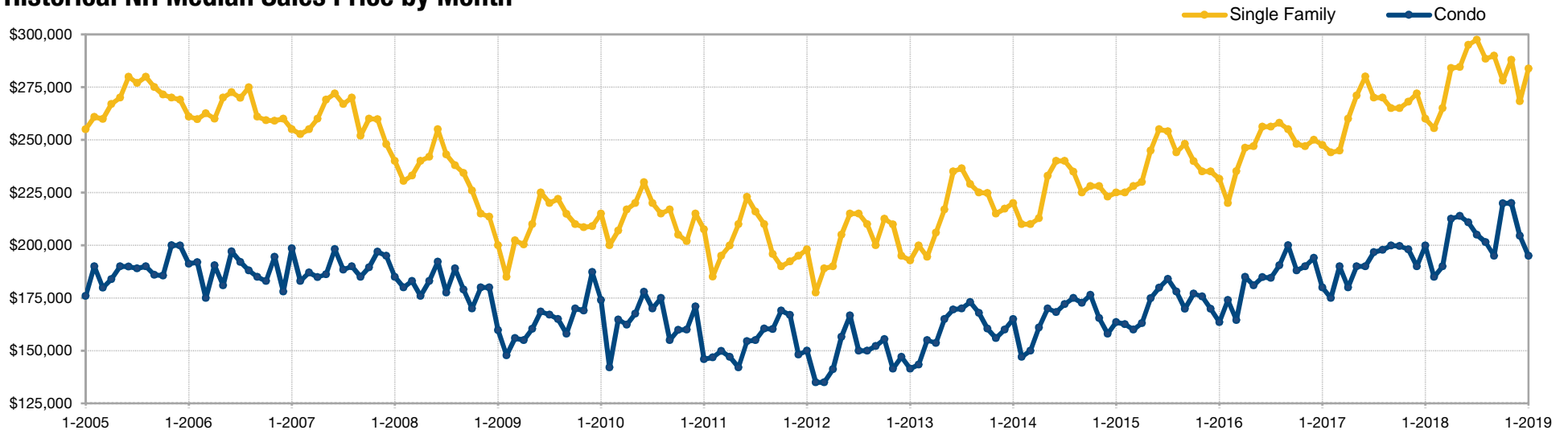
## Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2018	\$255,450	+4.7%	\$185,000	+5.7%
Mar-2018	\$265,000	+8.2%	\$190,000	0.0%
Apr-2018	\$284,000	+9.2%	\$212,500	+18.1%
May-2018	\$284,500	+5.0%	\$213,900	+12.6%
Jun-2018	\$295,000	+5.4%	\$210,825	+11.0%
Jul-2018	\$297,500	+10.2%	\$205,000	+4.2%
Aug-2018	\$288,375	+6.8%	\$201,500	+1.8%
Sep-2018	\$289,900	+9.4%	\$195,000	-2.5%
Oct-2018	\$278,000	+4.9%	\$219,900	+10.1%
Nov-2018	\$287,900	+7.4%	\$220,000	+11.1%
Dec-2018	\$268,250	-1.4%	\$204,500	+7.6%
<b>Jan-2019</b>	<b>\$283,750</b>	<b>+9.1%</b>	<b>\$195,000</b>	<b>-2.5%</b>
12-Month Avg*	\$284,963	+6.5%	\$205,000	+6.5%

\* Median Sales Price for all properties from February 2018 through January 2019. This is not the average of the individual figures above.

## Historical NH Median Sales Price by Month

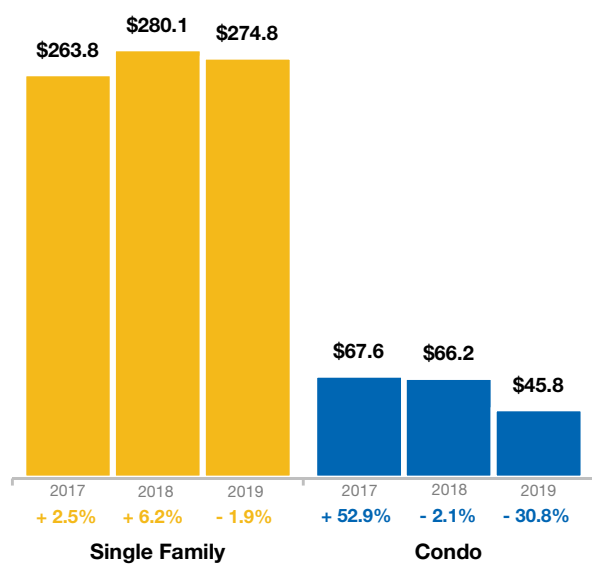


# NH \$ Volume of Closed Sales

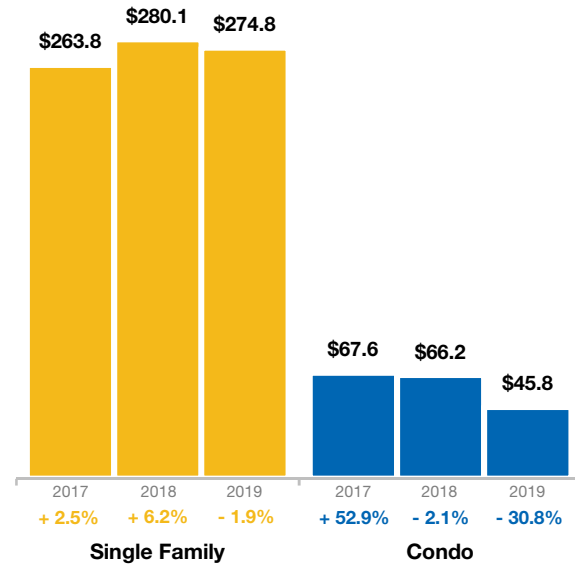
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



## January



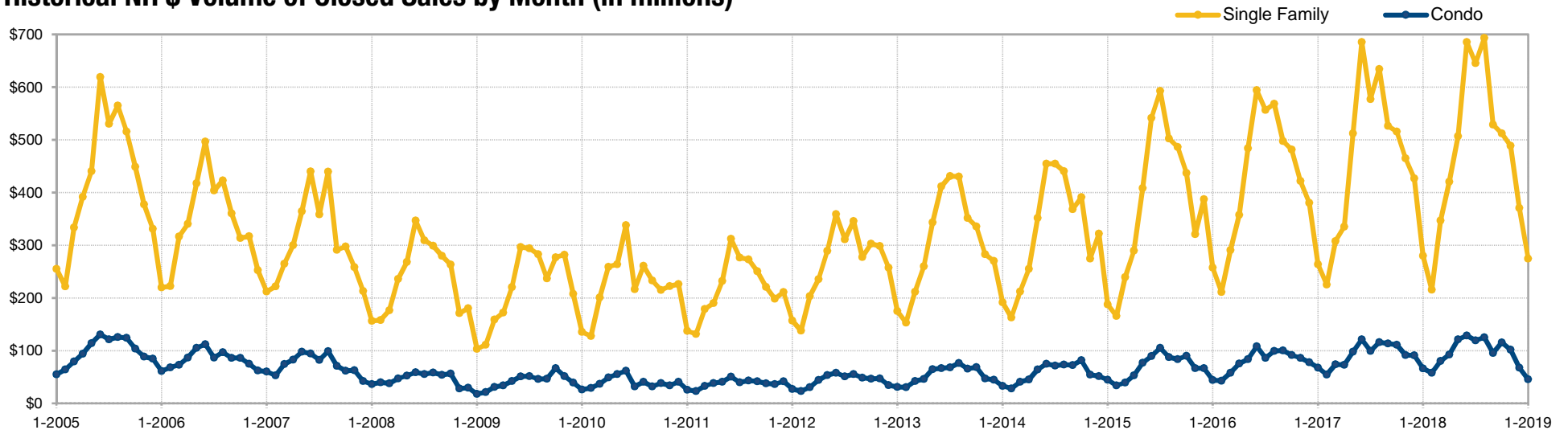
## Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2018	\$215.4	-4.4%	\$57.8	+5.9%
Mar-2018	\$347.0	+12.7%	\$80.4	+8.4%
Apr-2018	\$420.7	+25.5%	\$92.7	+26.8%
May-2018	\$506.6	-1.1%	\$121.5	+23.7%
Jun-2018	\$685.6	+0.1%	\$128.6	+5.8%
Jul-2018	\$645.6	+11.9%	\$119.2	+19.7%
Aug-2018	\$693.2	+9.3%	\$125.4	+8.1%
Sep-2018	\$528.6	+0.5%	\$95.4	-15.9%
Oct-2018	\$512.2	-0.6%	\$115.8	+4.1%
Nov-2018	\$488.7	+5.1%	\$101.8	+11.1%
Dec-2018	\$370.6	-13.2%	\$67.7	-25.7%
<b>Jan-2019</b>	<b>\$274.8</b>	<b>-1.9%</b>	<b>\$45.8</b>	<b>-30.8%</b>
12-Month Avg*	\$474.1	+3.6%	\$96.0	+3.7%

\* \$ Volume of Closed Sales (in millions) for all properties from February 2018 through January 2019. This is not the average of the individual figures above.

## Historical NH \$ Volume of Closed Sales by Month (in millions)

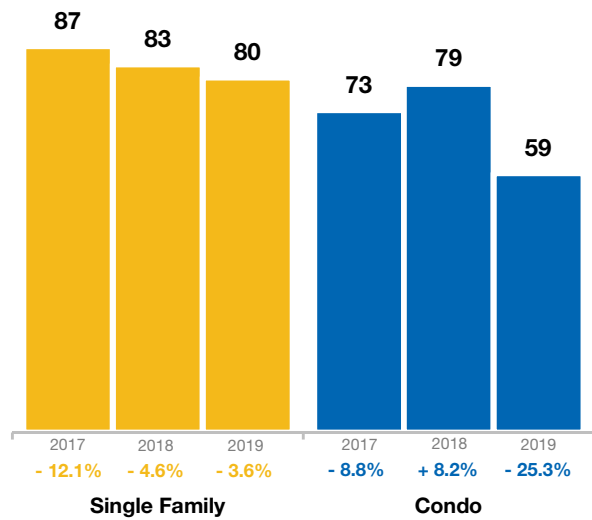


# NH Days on Market

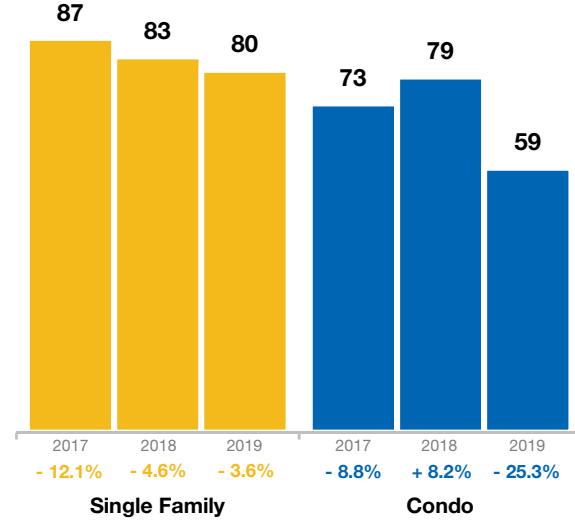
Average number of days between when a property is listed and when an offer is accepted in a given month.



## January



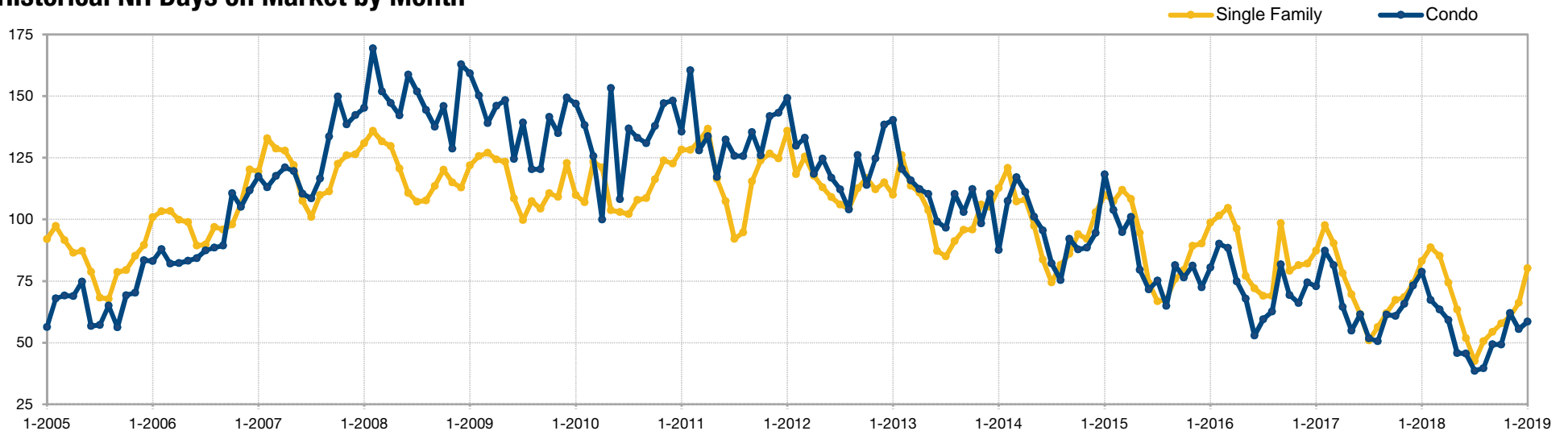
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2018	89	-9.2%	67	-23.0%
Mar-2018	85	-5.6%	63	-22.2%
Apr-2018	74	-5.1%	59	-9.2%
May-2018	63	-10.0%	46	-16.4%
Jun-2018	52	-16.1%	46	-24.6%
Jul-2018	43	-15.7%	39	-25.0%
Aug-2018	51	-8.9%	40	-21.6%
Sep-2018	54	-12.9%	49	-19.7%
Oct-2018	58	-13.4%	49	-19.7%
Nov-2018	61	-10.3%	62	-6.1%
Dec-2018	66	-10.8%	56	-23.3%
<b>Jan-2019</b>	<b>80</b>	<b>-3.6%</b>	<b>59</b>	<b>-25.3%</b>
12-Month Avg*	61	-10.8%	51	-20.2%

\* Days on Market for all properties from February 2018 through January 2019. This is not the average of the individual figures above.

## Historical NH Days on Market by Month

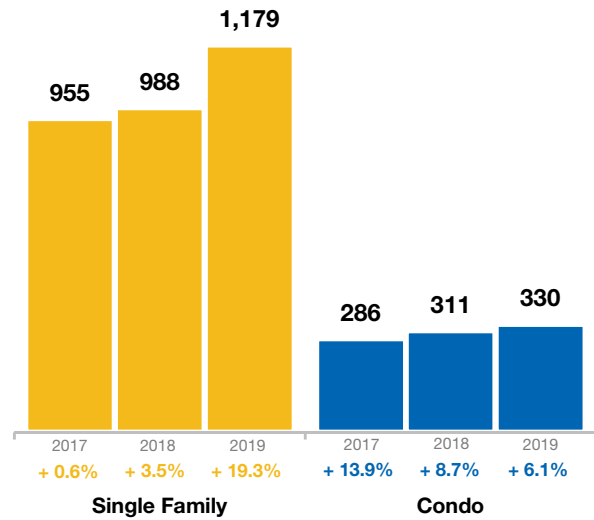


# NH Pending Sales

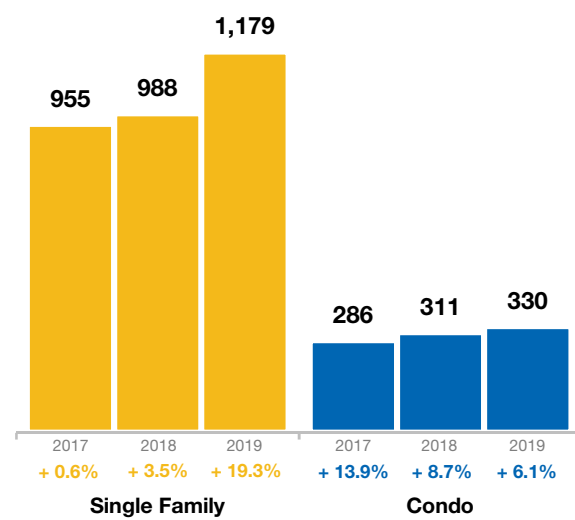
A count of the properties on which offers have been accepted in a given month.



## January

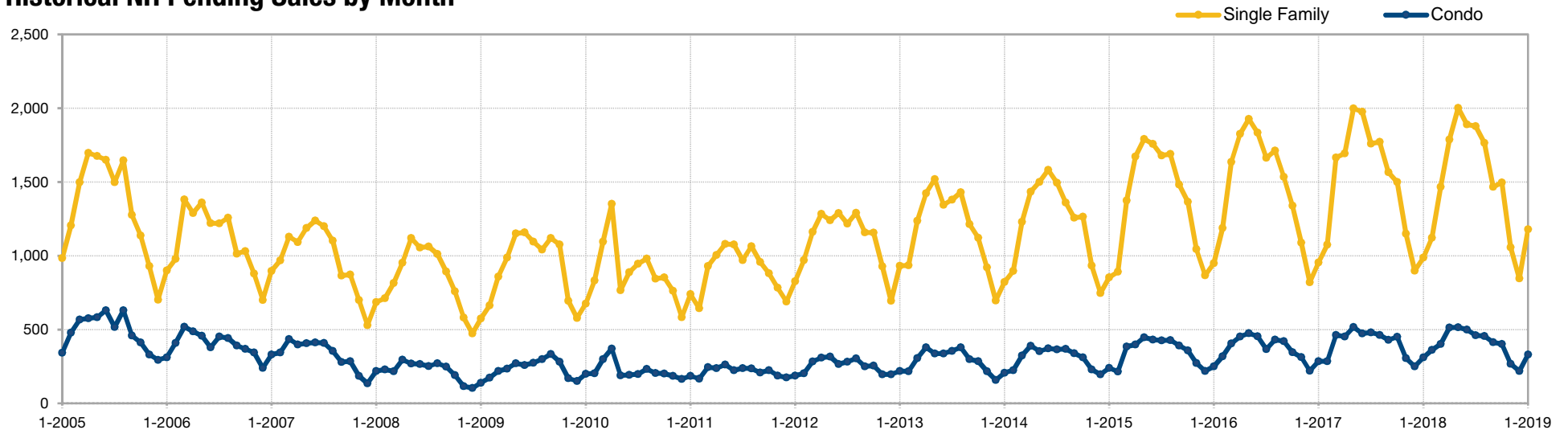


## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2018	1,121	+4.4%	362	+26.6%
Mar-2018	1,466	-12.0%	403	-13.0%
Apr-2018	1,788	+5.5%	514	+13.5%
May-2018	2,001	+0.1%	516	-0.2%
Jun-2018	1,891	-4.3%	499	+5.3%
Jul-2018	1,878	+6.7%	461	-4.0%
Aug-2018	1,765	-0.3%	456	-1.5%
Sep-2018	1,467	-6.3%	415	-3.5%
Oct-2018	1,496	-0.3%	403	-10.6%
Nov-2018	1,058	-8.0%	268	-12.4%
Dec-2018	846	-5.8%	220	-12.4%
<b>Jan-2019</b>	<b>1,179</b>	<b>+19.3%</b>	<b>330</b>	<b>+6.1%</b>
12-Month Avg	1,496	-0.5%	404	-0.8%

## Historical NH Pending Sales by Month



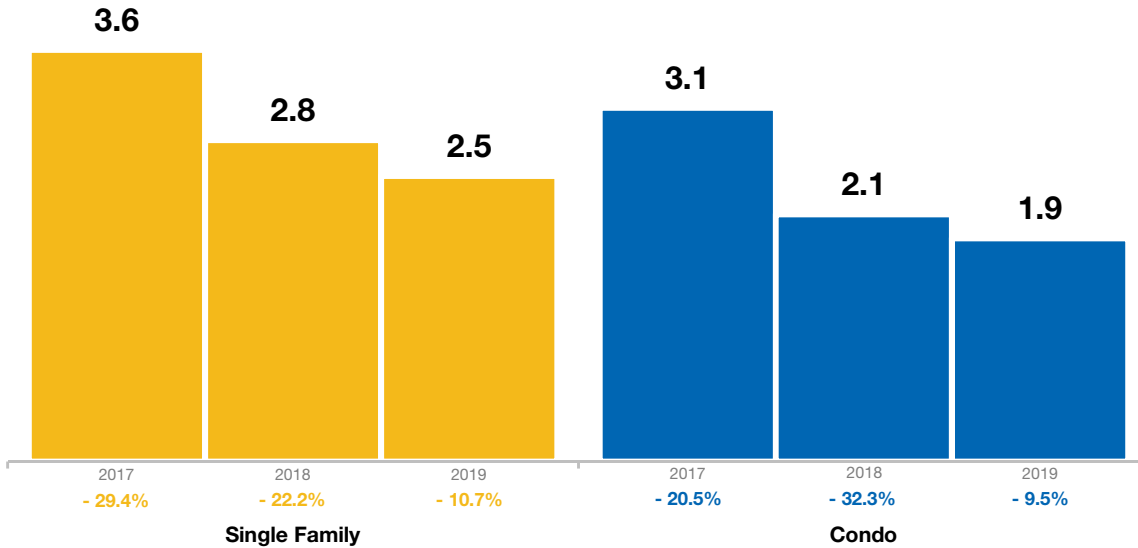


# NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



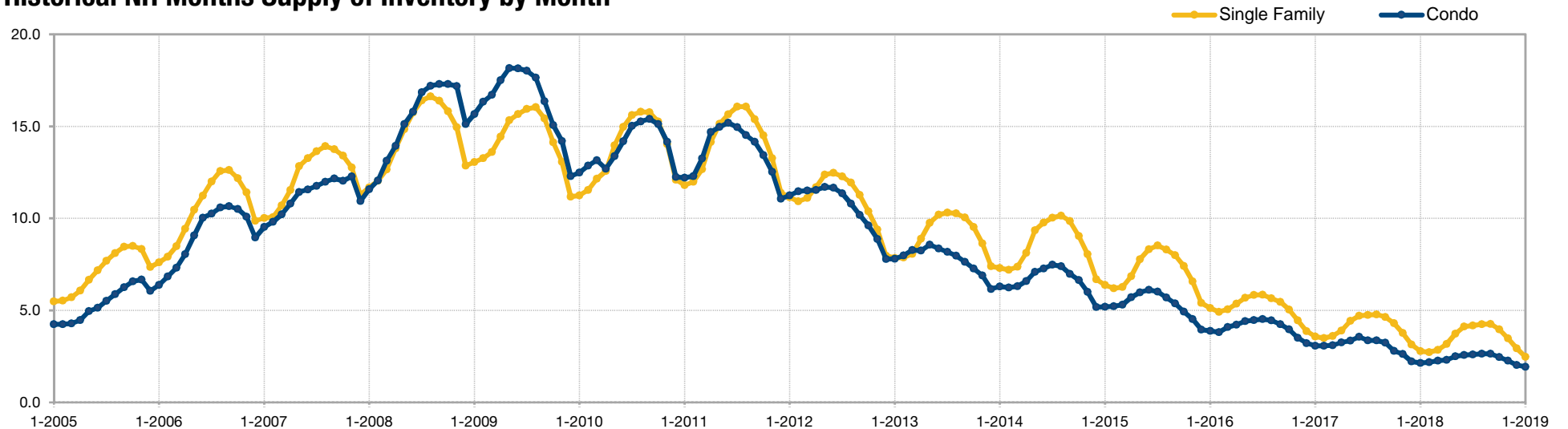
## January



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2018	2.7	-22.9%	2.2	-29.0%
Mar-2018	2.9	-19.4%	2.3	-25.8%
Apr-2018	3.2	-17.9%	2.3	-30.3%
May-2018	3.7	-15.9%	2.5	-26.5%
Jun-2018	4.1	-12.8%	2.6	-27.8%
Jul-2018	4.2	-10.6%	2.6	-23.5%
Aug-2018	4.2	-12.5%	2.6	-23.5%
Sep-2018	4.3	-6.5%	2.6	-18.8%
Oct-2018	4.0	-7.0%	2.5	-10.7%
Nov-2018	3.5	-7.9%	2.3	-11.5%
Dec-2018	2.9	-9.4%	2.0	-9.1%
<b>Jan-2019</b>	<b>2.5</b>	<b>-10.7%</b>	<b>1.9</b>	<b>-9.5%</b>
12-Month Avg*	3.5	-12.7%	2.4	-21.4%

\* Months Supply for all properties from February 2018 through January 2019. This is not the average of the individual figures above.

## Historical NH Months Supply of Inventory by Month

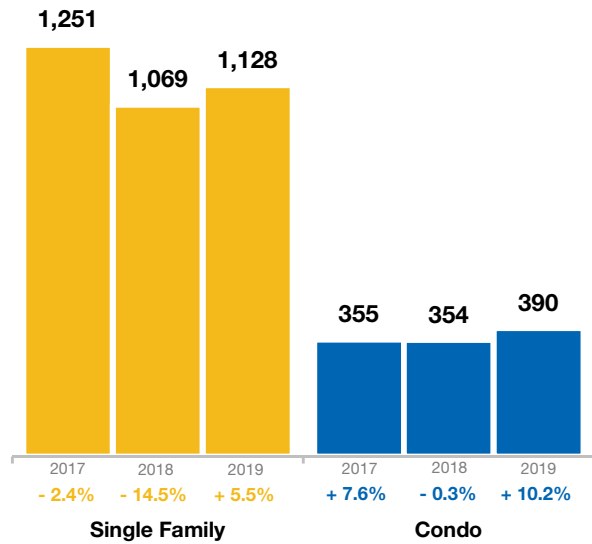


# NH New Listings

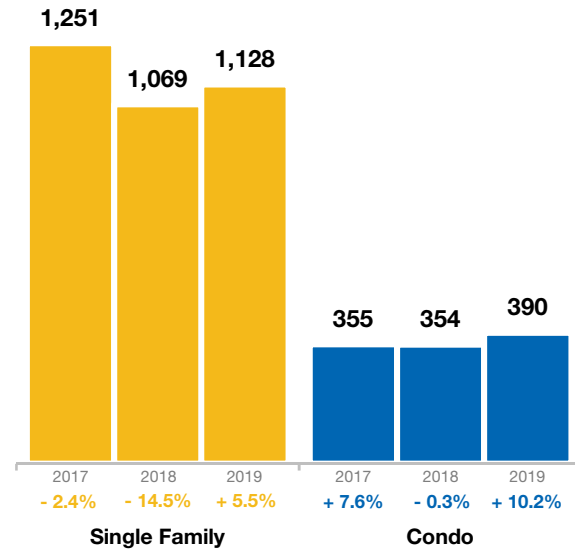
A count of the properties that have been newly listed on the market in a given month.



## January

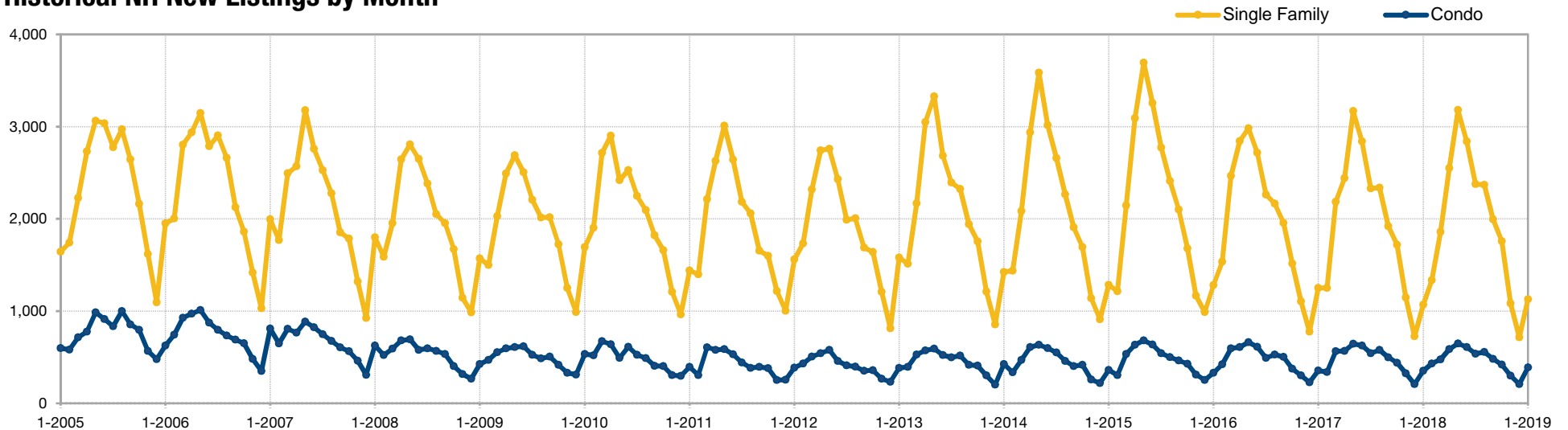


## Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2018	1,336	+6.9%	433	+27.4%
Mar-2018	1,858	-14.9%	476	-15.9%
Apr-2018	2,551	+4.5%	587	+3.2%
May-2018	3,181	+0.4%	648	+0.2%
Jun-2018	2,841	+0.0%	610	-2.7%
Jul-2018	2,377	+2.1%	537	-1.1%
Aug-2018	2,368	+1.2%	558	-3.6%
Sep-2018	1,995	+3.9%	483	-3.2%
Oct-2018	1,760	+2.3%	421	-4.1%
Nov-2018	1,083	-5.7%	300	-8.0%
Dec-2018	716	-1.4%	208	0.0%
<b>Jan-2019</b>	<b>1,128</b>	<b>+5.5%</b>	<b>390</b>	<b>+10.2%</b>
12-Month Avg	1,928	+0.3%	475	-0.8%

## Historical NH New Listings by Month

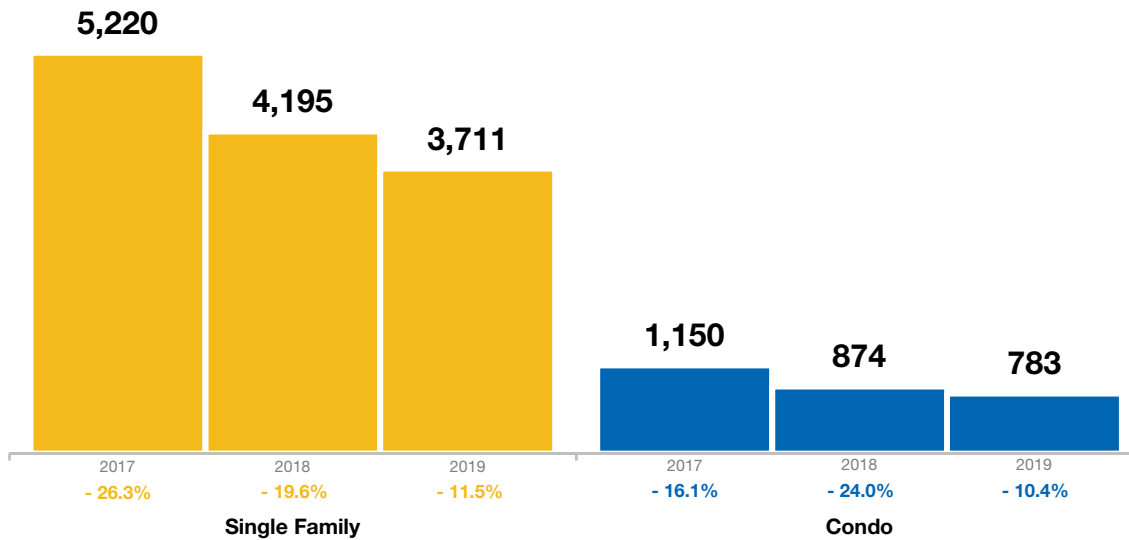


# NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

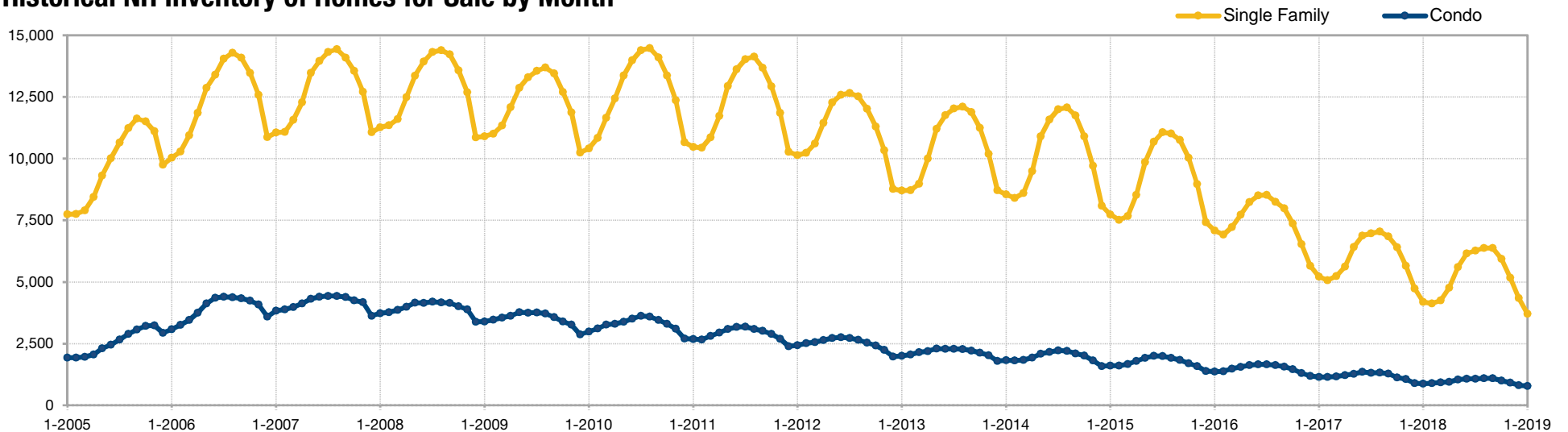


## January



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2018	4,123	-18.7%	902	-21.2%
Mar-2018	4,249	-18.9%	926	-20.9%
Apr-2018	4,763	-15.4%	954	-22.2%
May-2018	5,602	-12.6%	1,039	-18.7%
Jun-2018	6,157	-10.5%	1,070	-21.4%
Jul-2018	6,269	-10.1%	1,078	-18.3%
Aug-2018	6,373	-9.6%	1,093	-17.4%
Sep-2018	6,371	-6.9%	1,092	-14.6%
Oct-2018	5,931	-7.4%	1,003	-11.3%
Nov-2018	5,174	-8.4%	918	-13.4%
Dec-2018	4,342	-8.2%	817	-9.2%
<b>Jan-2019</b>	<b>3,711</b>	<b>-11.5%</b>	<b>783</b>	<b>-10.4%</b>
12-Month Avg	5,255	-11.3%	973	-17.0%

## Historical NH Inventory of Homes for Sale by Month



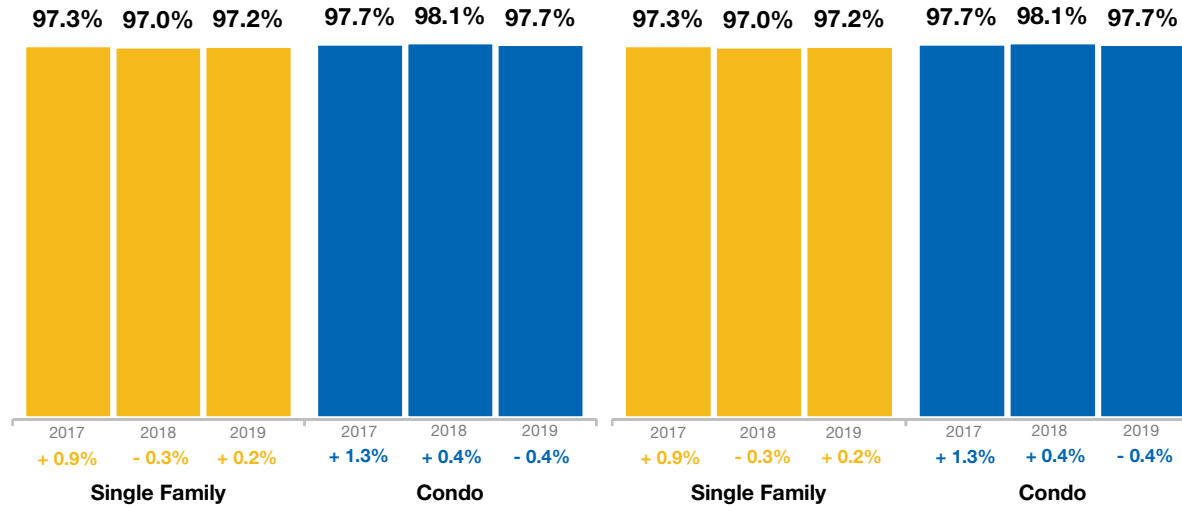
# NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## January

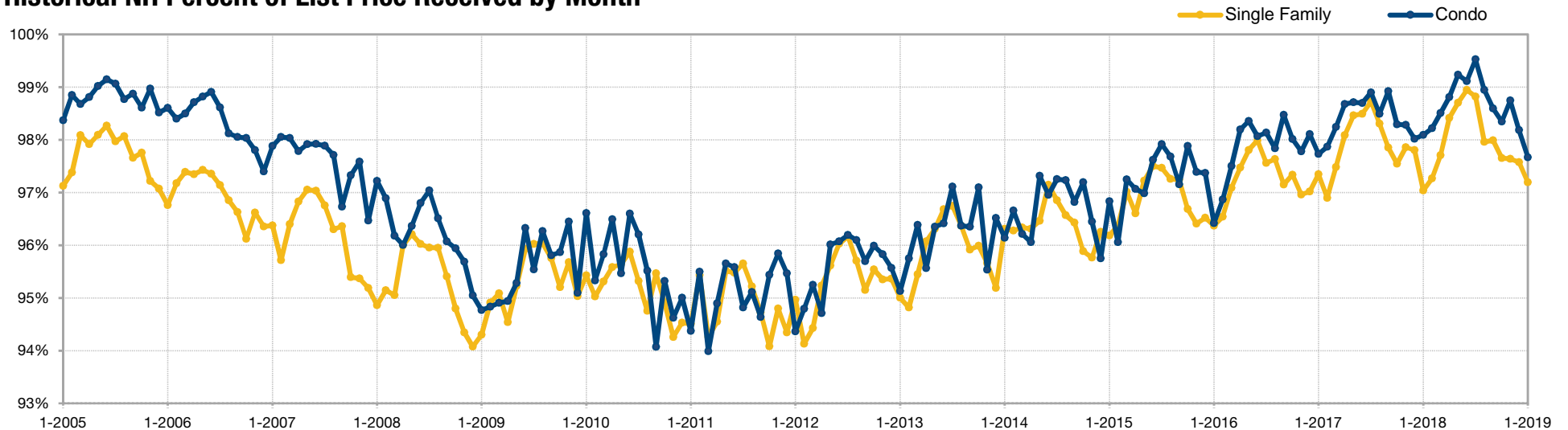
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2018	97.3%	+0.4%	98.2%	+0.3%
Mar-2018	97.7%	+0.2%	98.5%	+0.3%
Apr-2018	98.4%	+0.3%	98.8%	+0.1%
May-2018	98.7%	+0.2%	99.2%	+0.5%
Jun-2018	98.9%	+0.4%	99.1%	+0.4%
Jul-2018	98.8%	+0.1%	99.5%	+0.6%
Aug-2018	98.0%	-0.3%	98.9%	+0.4%
Sep-2018	98.0%	+0.1%	98.6%	-0.3%
Oct-2018	97.7%	+0.2%	98.3%	0.0%
Nov-2018	97.6%	-0.3%	98.7%	+0.4%
Dec-2018	97.6%	-0.2%	98.2%	+0.2%
<b>Jan-2019</b>	<b>97.2%</b>	<b>+0.2%</b>	<b>97.7%</b>	<b>-0.4%</b>
12-Month Avg*	98.1%	+0.1%	98.8%	+0.3%

\* Pct. of List Price Received for all properties from February 2018 through January 2019. This is not the average of the individual figures above.

## Historical NH Percent of List Price Received by Month



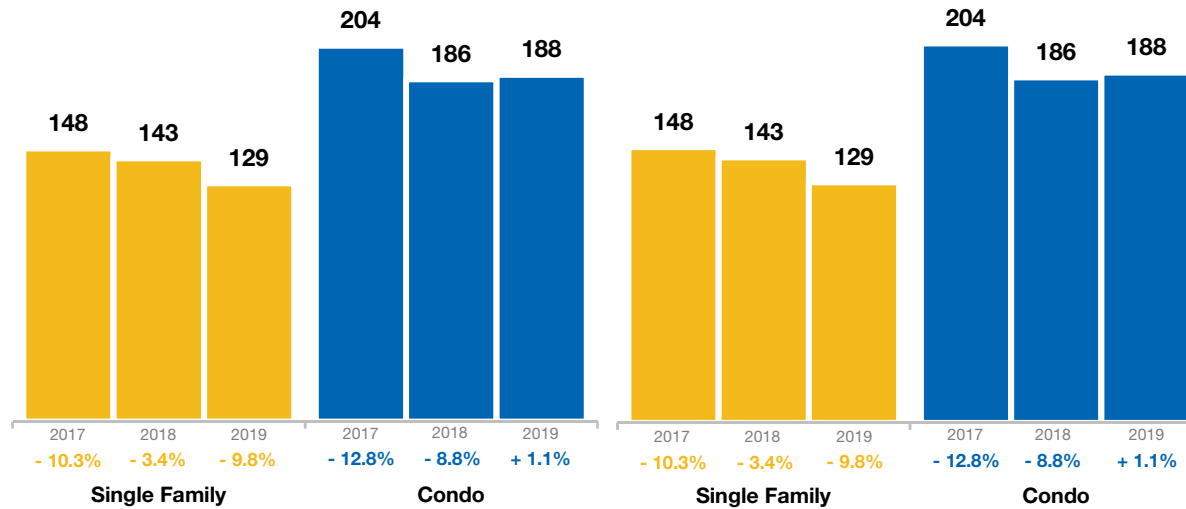
# NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## January

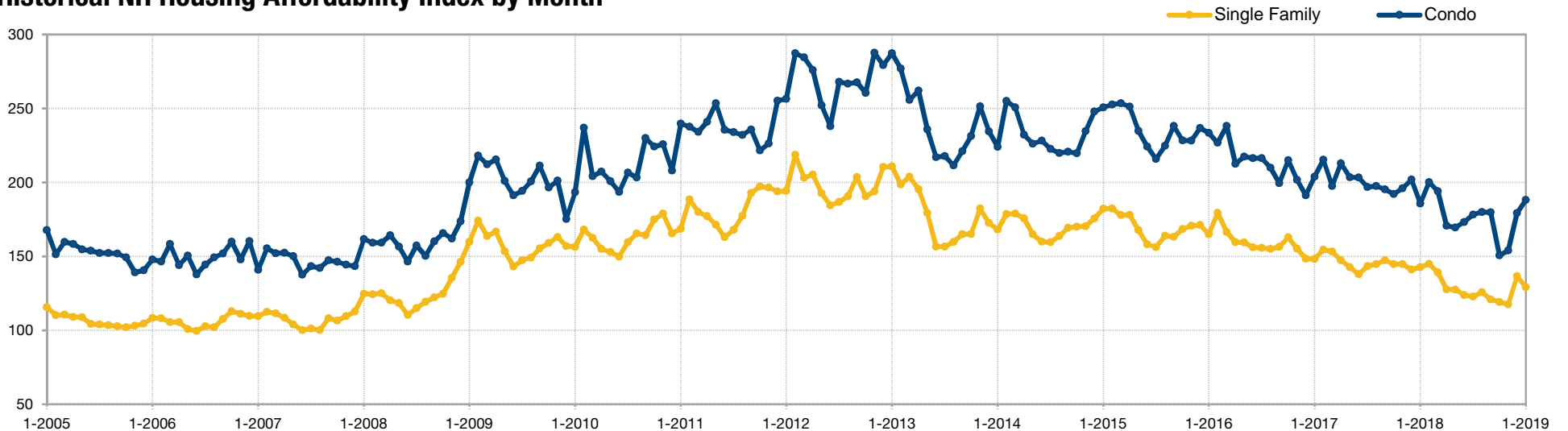
## Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2018	145	-5.8%	200	-7.0%
Mar-2018	139	-9.2%	194	-2.0%
Apr-2018	128	-12.9%	171	-19.7%
May-2018	127	-11.2%	170	-16.3%
Jun-2018	124	-10.1%	173	-14.8%
Jul-2018	123	-14.0%	178	-9.6%
Aug-2018	126	-13.1%	180	-9.1%
Sep-2018	121	-17.7%	180	-7.7%
Oct-2018	119	-17.9%	151	-21.4%
Nov-2018	118	-18.6%	154	-21.4%
Dec-2018	137	-2.8%	179	-11.4%
<b>Jan-2019</b>	<b>129</b>	<b>-9.8%</b>	<b>188</b>	<b>+1.1%</b>
12-Month Avg*	128	-11.3%	145	-5.9%

\* Affordability Index for all properties from February 2018 through January 2019. This is not the average of the individual figures above.

## Historical NH Housing Affordability Index by Month



# NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	1-2018	1-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
<b>Closed Sales</b>		1,242	<b>1,042</b>	- 16.1%	1,242	<b>1,042</b>	- 16.1%
<b>Median Sales Price</b>		\$243,500	<b>\$259,875</b>	+ 6.7%	\$243,500	<b>\$259,875</b>	+ 6.7%
<b>\$ Volume of Closed Sales (in millions)</b>		\$350.1	<b>\$323.7</b>	- 7.5%	\$350.1	<b>\$323.7</b>	- 7.5%
<b>Days on Market</b>		81	<b>75</b>	- 7.4%	81	<b>75</b>	- 7.4%
<b>Pending Sales</b>		1,358	<b>1,574</b>	+ 15.9%	1,358	<b>1,574</b>	+ 15.9%
<b>Months Supply</b>		2.6	<b>2.4</b>	- 7.7%	--	--	--
<b>New Listings</b>		1,486	<b>1,605</b>	+ 8.0%	1,486	<b>1,605</b>	+ 8.0%
<b>Homes for Sale</b>		5,291	<b>4,720</b>	- 10.8%	--	--	--
<b>Pct. of List Price Received</b>		97.0%	<b>97.1%</b>	+ 0.1%	97.0%	<b>97.1%</b>	+ 0.1%
<b>Affordability Index</b>		152	<b>141</b>	- 7.4%	152	<b>141</b>	- 7.4%

# NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	1-2018	1-2019	+ / -	1-2018	1-2019	+ / -	1-2018	1-2019	+ / -	1-2018	1-2019	+ / -	1-2018	1-2019	+ / -
<b>Belknap</b>	57	66	+ 15.8%	\$200,000	\$231,000	+ 15.5%	\$13.5	\$24.2	+ 79.3%	96	103	+ 7.3%	60	99	+ 65.0%
Belknap Year-to-Date	57	66	+ 15.8%	\$200,000	\$231,000	+ 15.5%	\$13.5	\$24.2	+ 79.3%	96	103	+ 7.3%	60	99	+ 65.0%
<b>Carroll</b>	48	51	+ 6.3%	\$216,500	\$269,900	+ 24.7%	\$14.5	\$27.5	+ 89.7%	96	88	- 8.3%	60	83	+ 38.3%
Carroll Year-to-Date	48	51	+ 6.3%	\$216,500	\$269,900	+ 24.7%	\$14.5	\$27.5	+ 89.7%	96	88	- 8.3%	60	83	+ 38.3%
<b>Cheshire</b>	53	37	- 30.2%	\$185,000	\$173,000	- 6.5%	\$10.3	\$6.8	- 34.0%	94	102	+ 8.5%	46	66	+ 43.5%
Cheshire Year-to-Date	53	37	- 30.2%	\$185,000	\$173,000	- 6.5%	\$10.3	\$6.8	- 34.0%	94	102	+ 8.5%	46	66	+ 43.5%
<b>Coos</b>	32	20	- 37.5%	\$99,950	\$73,000	- 27.0%	\$4.1	\$1.8	- 56.1%	118	135	+ 14.4%	22	49	+ 122.7%
Coos Year-to-Date	32	20	- 37.5%	\$99,950	\$73,000	- 27.0%	\$4.1	\$1.8	- 56.1%	118	135	+ 14.4%	22	49	+ 122.7%
<b>Grafton</b>	61	43	- 29.5%	\$260,000	\$173,250	- 33.4%	\$16.2	\$10.1	- 37.7%	123	126	+ 2.4%	74	78	+ 5.4%
Grafton Year-to-Date	61	43	- 29.5%	\$260,000	\$173,250	- 33.4%	\$16.2	\$10.1	- 37.7%	123	126	+ 2.4%	74	78	+ 5.4%
<b>Hillsborough</b>	251	203	- 19.1%	\$289,900	\$305,000	+ 5.2%	\$82.1	\$67.0	- 18.4%	73	62	- 15.1%	274	310	+ 13.1%
Hillsborough Year-to-Date	251	203	- 19.1%	\$289,900	\$305,000	+ 5.2%	\$82.1	\$67.0	- 18.4%	73	62	- 15.1%	274	310	+ 13.1%
<b>Merrimack</b>	107	84	- 21.5%	\$250,000	\$272,500	+ 9.0%	\$28.5	\$23.7	- 16.8%	81	78	- 3.7%	131	117	- 10.7%
Merrimack Year-to-Date	107	84	- 21.5%	\$250,000	\$272,500	+ 9.0%	\$28.5	\$23.7	- 16.8%	81	78	- 3.7%	131	117	- 10.7%
<b>Rockingham</b>	188	186	- 1.1%	\$360,000	\$390,500	+ 8.5%	\$80.7	\$86.8	+ 7.6%	68	66	- 2.9%	183	245	+ 33.9%
Rockingham Year-to-Date	188	186	- 1.1%	\$360,000	\$390,500	+ 8.5%	\$80.7	\$86.8	+ 7.6%	68	66	- 2.9%	183	245	+ 33.9%
<b>Strafford</b>	94	76	- 19.1%	\$244,900	\$248,450	+ 1.4%	\$25.6	\$20.9	- 18.4%	76	74	- 2.6%	103	92	- 10.7%
Strafford Year-to-Date	94	76	- 19.1%	\$244,900	\$248,450	+ 1.4%	\$25.6	\$20.9	- 18.4%	76	74	- 2.6%	103	92	- 10.7%
<b>Sullivan</b>	29	26	- 10.3%	\$127,000	\$211,000	+ 66.1%	\$4.7	\$6.0	+ 27.7%	115	134	+ 16.5%	35	40	+ 14.3%
Sullivan Year-to-Date	29	26	- 10.3%	\$127,000	\$211,000	+ 66.1%	\$4.7	\$6.0	+ 27.7%	115	134	+ 16.5%	35	40	+ 14.3%
<b>Entire State</b>	920	792	- 13.9%	\$260,000	\$283,750	+ 9.1%	\$280.1	\$274.8	- 1.9%	83	80	- 3.6%	988	1,179	+ 19.3%
Entire State Year-to-Date	920	792	- 13.9%	\$260,000	\$283,750	+ 9.1%	\$280.1	\$274.8	- 1.9%	83	80	- 3.6%	988	1,179	+ 19.3%

# NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	1-2018	1-2019	+ / -	1-2018	1-2019	+ / -	1-2018	1-2019	+ / -	1-2018	1-2019	+ / -	1-2018	1-2019	+ / -
<b>Belknap</b>	8	9	+ 12.5%	\$152,950	\$187,400	+ 22.5%	\$1.7	\$1.9	+ 11.8%	199	82	- 58.8%	14	17	+ 21.4%
Belknap Year-to-Date	8	9	+ 12.5%	\$152,950	\$187,400	+ 22.5%	\$1.7	\$1.9	+ 11.8%	199	82	- 58.8%	14	17	+ 21.4%
<b>Carroll</b>	14	12	- 14.3%	\$194,500	\$187,450	- 3.6%	\$3.2	\$2.3	- 28.1%	164	75	- 54.3%	22	20	- 9.1%
Carroll Year-to-Date	14	12	- 14.3%	\$194,500	\$187,450	- 3.6%	\$3.2	\$2.3	- 28.1%	164	75	- 54.3%	22	20	- 9.1%
<b>Cheshire</b>	2	1	- 50.0%	\$123,250	\$289,130	+ 134.6%	\$0.2	\$0.3	+ 50.0%	72	1	- 98.6%	6	3	- 50.0%
Cheshire Year-to-Date	2	1	- 50.0%	\$123,250	\$289,130	+ 134.6%	\$0.2	\$0.3	+ 50.0%	72	1	- 98.6%	6	3	- 50.0%
<b>Coos</b>	3	1	- 66.7%	\$220,000	\$290,013	+ 31.8%	\$0.7	\$0.3	- 57.1%	152	162	+ 6.6%	1	1	0.0%
Coos Year-to-Date	3	1	- 66.7%	\$220,000	\$290,013	+ 31.8%	\$0.7	\$0.3	- 57.1%	152	162	+ 6.6%	1	1	0.0%
<b>Grafton</b>	21	17	- 19.0%	\$185,000	\$121,000	- 34.6%	\$5.5	\$2.1	- 61.8%	118	131	+ 11.0%	28	34	+ 21.4%
Grafton Year-to-Date	21	17	- 19.0%	\$185,000	\$121,000	- 34.6%	\$5.5	\$2.1	- 61.8%	118	131	+ 11.0%	28	34	+ 21.4%
<b>Hillsborough</b>	87	79	- 9.2%	\$183,000	\$200,000	+ 9.3%	\$18.9	\$16.7	- 11.6%	59	37	- 37.3%	102	109	+ 6.9%
Hillsborough Year-to-Date	87	79	- 9.2%	\$183,000	\$200,000	+ 9.3%	\$18.9	\$16.7	- 11.6%	59	37	- 37.3%	102	109	+ 6.9%
<b>Merrimack</b>	17	18	+ 5.9%	\$132,900	\$188,763	+ 42.0%	\$2.5	\$3.5	+ 40.0%	46	42	- 8.7%	28	22	- 21.4%
Merrimack Year-to-Date	17	18	+ 5.9%	\$132,900	\$188,763	+ 42.0%	\$2.5	\$3.5	+ 40.0%	46	42	- 8.7%	28	22	- 21.4%
<b>Rockingham</b>	90	62	- 31.1%	\$240,950	\$227,500	- 5.6%	\$29.6	\$16.8	- 43.2%	76	57	- 25.0%	88	104	+ 18.2%
Rockingham Year-to-Date	90	62	- 31.1%	\$240,950	\$227,500	- 5.6%	\$29.6	\$16.8	- 43.2%	76	57	- 25.0%	88	104	+ 18.2%
<b>Strafford</b>	20	9	- 55.0%	\$170,500	\$182,000	+ 6.7%	\$3.7	\$1.9	- 48.6%	47	110	+ 134.0%	20	15	- 25.0%
Strafford Year-to-Date	20	9	- 55.0%	\$170,500	\$182,000	+ 6.7%	\$3.7	\$1.9	- 48.6%	47	110	+ 134.0%	20	15	- 25.0%
<b>Sullivan</b>	1	0	- 100.0%	\$155,000	\$0	- 100.0%	\$0.2	\$0.0	- 100.0%	89	0	- 100.0%	2	5	+ 150.0%
Sullivan Year-to-Date	1	0	- 100.0%	\$155,000	\$0	- 100.0%	\$0.2	\$0.0	- 100.0%	89	0	- 100.0%	2	5	+ 150.0%
<b>Entire State</b>	263	208	- 20.9%	\$199,900	\$195,000	- 2.5%	\$66.2	\$45.8	- 30.8%	79	59	- 25.3%	311	330	+ 6.1%
Entire State Year-to-Date	263	208	- 20.9%	\$199,900	\$195,000	- 2.5%	\$66.2	\$45.8	- 30.8%	79	59	- 25.3%	311	330	+ 6.1%