

# NH Monthly Indicators



## April 2019

For much of the country, the first quarter of 2019 provided several disruptive weather patterns that contributed to less foot traffic toward potential home sales. Coupled with low affordability, higher prices and an inventory situation in its infancy of recovering from record lows – not to mention several more days of wintry weather in April – slower sales persisted across most residential real estate markets. However, buyers are beginning to return in force this spring. For well-priced homes in desirable locations, competition is fierce.

New Listings were down 11.6 percent for single family homes and 3.7 percent for condo properties. Pending Sales increased 5.5 percent for single family homes and 12.3 percent for condo properties.

The Median Sales Price was up 2.1 percent to \$290,000 for single family homes but remained flat at \$212,500 for condo properties. Months Supply of Inventory decreased 15.6 percent for single family units and 21.7 percent for condo units.

Although hiring and wage gains have been below expectations, the national unemployment rate held firm at 3.8 percent. A historically low unemployment rate can provide reassurance to wary consumers. But in order for sales to increase on a grand scale, buyers will need more spending power, or sellers will need to reduce prices to land where buyers are most active. Neither situation is likely to occur in 2019, and yet inventory is straining to keep pace in the most competitive price ranges.

## Monthly Snapshot

<b>- 5.4%</b>	<b>+ 2.1%</b>	<b>- 2.6%</b>
One-Year Change in Single Family <b>Closed Sales</b>	One-Year Change in Single Family <b>Median Sales Price</b>	One-Year Change in Single Family <b>Sales Volume</b>

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

Single Family Activity Overview	<b>2</b>
Condo Activity Overview	<b>3</b>
Closed Sales	<b>4</b>
Median Sales Price	<b>5</b>
Dollar Volume of Closed Sales (in millions)	<b>6</b>
Days on Market Until Sale	<b>7</b>
Pending Sales	<b>8</b>
Months Supply of Inventory	<b>9</b>
New Listings	<b>10</b>
Inventory of Homes for Sale	<b>11</b>
Percent of List Price Received	<b>12</b>
Housing Affordability Index	<b>13</b>
All Properties Activity Overview	<b>14</b>
Single Family Residential Activity by County	<b>15</b>
Condo Activity by County	<b>16</b>



# NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	4-2018	4-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
<b>Closed Sales</b>		1,258	<b>1,190</b>	- 5.4%	4,038	<b>3,905</b>	- 3.3%
<b>Median Sales Price</b>		\$284,000	<b>\$290,000</b>	+ 2.1%	\$269,000	<b>\$285,000</b>	+ 5.9%
<b>\$ Volume of Closed Sales (in millions)</b>		\$420.7	<b>\$409.9</b>	- 2.6%	\$1,262.8	<b>\$1,288.5</b>	+ 2.0%
<b>Days on Market</b>		74	<b>65</b>	- 12.2%	82	<b>75</b>	- 8.5%
<b>Pending Sales</b>		1,788	<b>1,887</b>	+ 5.5%	5,361	<b>5,577</b>	+ 4.0%
<b>Months Supply</b>		3.2	<b>2.7</b>	- 15.6%	--	--	--
<b>New Listings</b>		2,551	<b>2,254</b>	- 11.6%	6,814	<b>6,421</b>	- 5.8%
<b>Homes for Sale</b>		4,771	<b>3,980</b>	- 16.6%	--	--	--
<b>Pct. of List Price Received</b>		98.4%	<b>98.4%</b>	0.0%	97.7%	<b>97.8%</b>	+ 0.1%
<b>Affordability Index</b>		128	<b>130</b>	+ 1.6%	135	<b>132</b>	- 2.2%

# NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



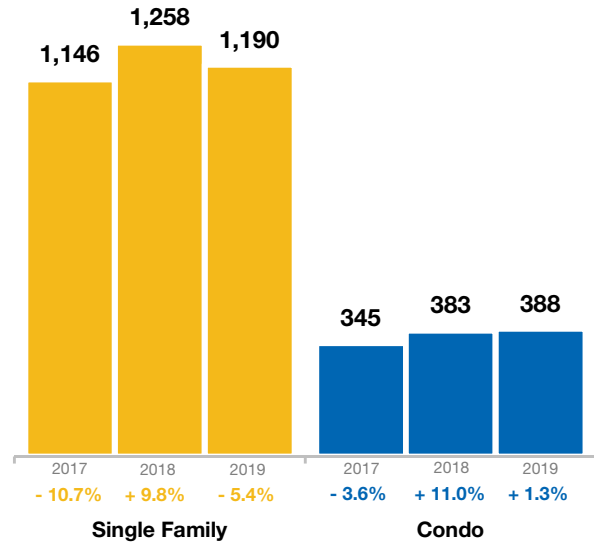
Key Metrics	Historical Sparkbars	4-2018	4-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
<b>Closed Sales</b>		383	388	+ 1.3%	1,247	1,166	- 6.5%
<b>Median Sales Price</b>		\$212,500	\$212,500	0.0%	\$199,000	\$205,000	+ 3.0%
<b>\$ Volume of Closed Sales (in millions)</b>		\$92.7	\$95.5	+ 3.0%	\$297.1	\$274.5	- 7.6%
<b>Days on Market</b>		59	50	- 15.3%	66	57	- 13.6%
<b>Pending Sales</b>		514	577	+ 12.3%	1,590	1,656	+ 4.2%
<b>Months Supply</b>		2.3	1.8	- 21.7%	--	--	--
<b>New Listings</b>		587	565	- 3.7%	1,850	1,806	- 2.4%
<b>Homes for Sale</b>		954	751	- 21.3%	--	--	--
<b>Pct. of List Price Received</b>		98.8%	98.6%	- 0.2%	98.5%	98.3%	- 0.2%
<b>Affordability Index</b>		171	178	+ 4.1%	182	184	+ 1.1%

# NH Closed Sales

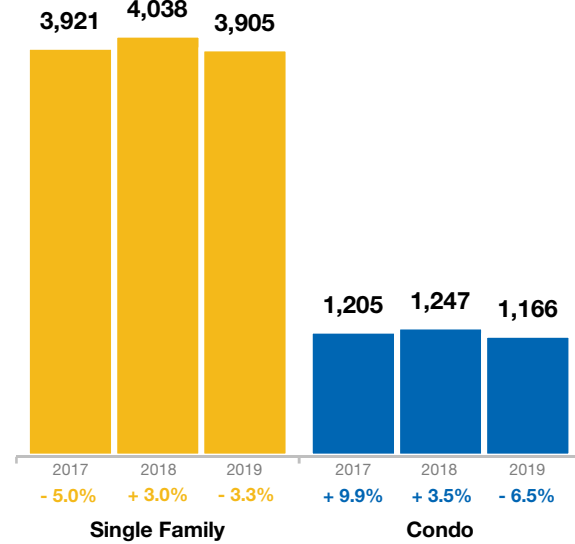
A count of the actual sales that closed in a given month.



## April

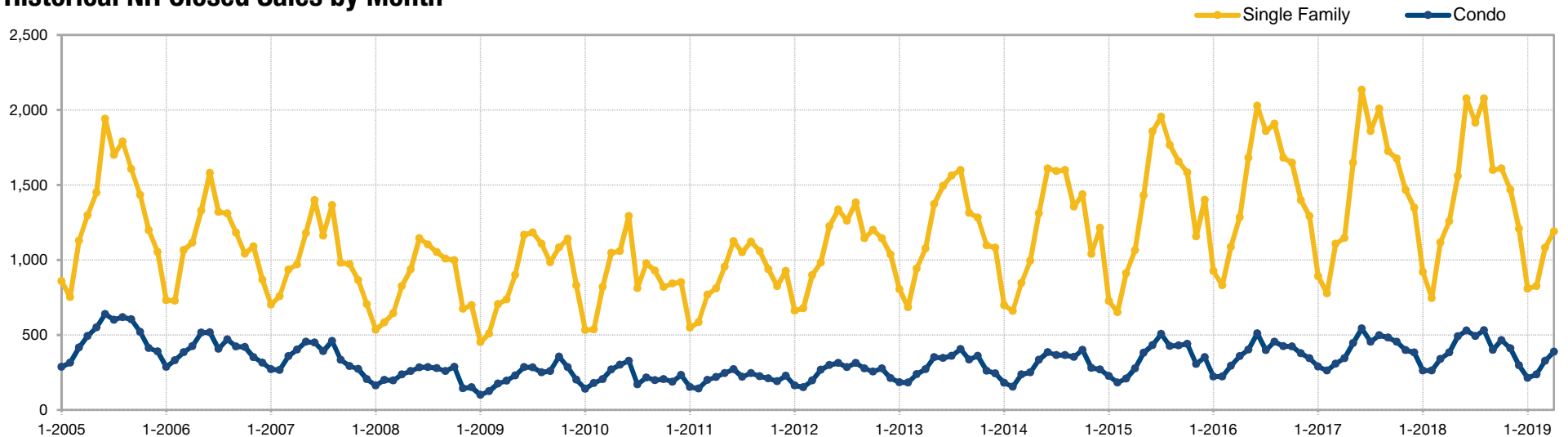


## Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2018	1,559	-5.4%	491	+10.1%
Jun-2018	2,076	-2.7%	529	-2.6%
Jul-2018	1,915	+3.1%	493	+8.6%
Aug-2018	2,076	+3.4%	531	+6.6%
Sep-2018	1,599	-7.3%	401	-16.8%
Oct-2018	1,610	-3.9%	465	+2.4%
Nov-2018	1,469	+0.1%	411	+3.0%
Dec-2018	1,209	-10.3%	298	-22.2%
Jan-2019	808	-12.1%	214	-18.6%
Feb-2019	826	+10.9%	237	-9.5%
Mar-2019	1,081	-3.1%	327	-3.5%
<b>Apr-2019</b>	<b>1,190</b>	<b>-5.4%</b>	<b>388</b>	<b>+1.3%</b>
12-Month Avg	1,452	-2.7%	399	-2.5%

## Historical NH Closed Sales by Month

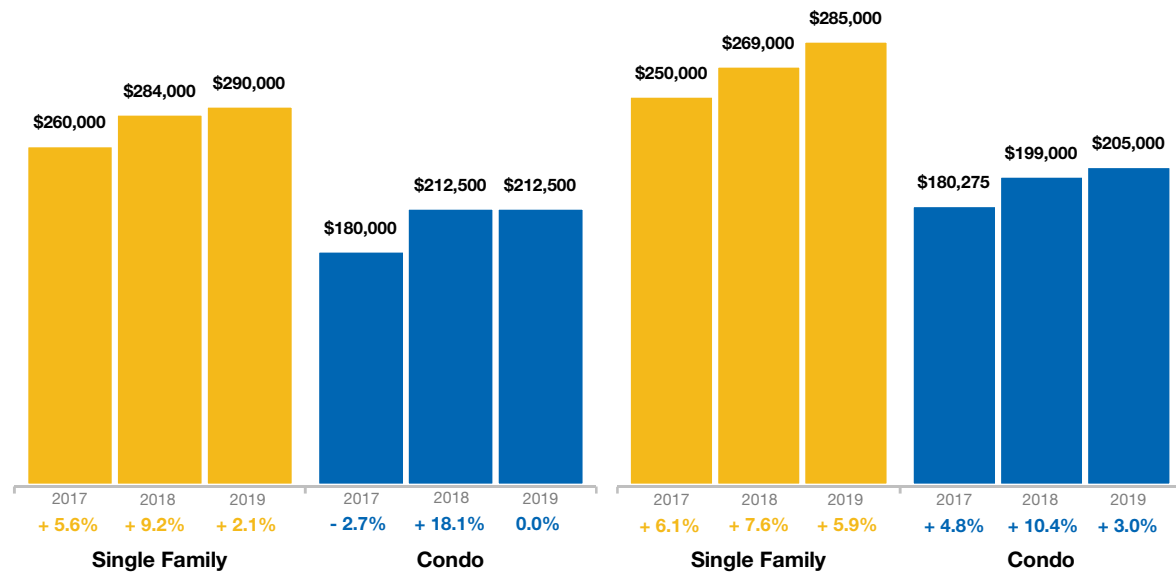


# NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



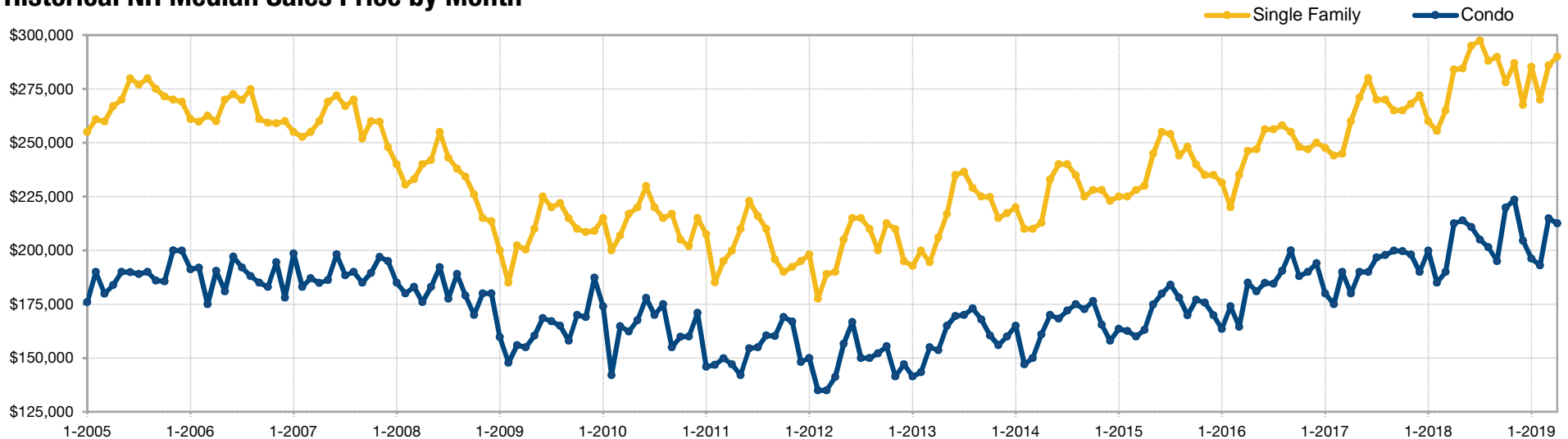
## April



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2018	\$284,500	+5.0%	\$213,900	+12.6%
Jun-2018	\$295,000	+5.4%	\$210,825	+11.0%
Jul-2018	\$297,500	+10.2%	\$205,000	+4.2%
Aug-2018	\$288,000	+6.7%	\$201,500	+1.8%
Sep-2018	\$289,900	+9.4%	\$195,000	-2.5%
Oct-2018	\$278,000	+4.9%	\$219,900	+10.1%
Nov-2018	\$287,000	+7.1%	\$223,500	+12.9%
Dec-2018	\$267,500	-1.7%	\$204,500	+7.6%
Jan-2019	\$285,250	+9.7%	\$196,200	-1.9%
Feb-2019	\$269,950	+5.7%	\$193,000	+4.3%
Mar-2019	\$285,950	+7.9%	\$214,900	+13.1%
<b>Apr-2019</b>	<b>\$290,000</b>	<b>+2.1%</b>	<b>\$212,500</b>	<b>0.0%</b>
12-Month Avg*	\$285,900	+5.9%	\$207,000	+6.2%

\* Median Sales Price for all properties from May 2018 through April 2019. This is not the average of the individual figures above.

## Historical NH Median Sales Price by Month

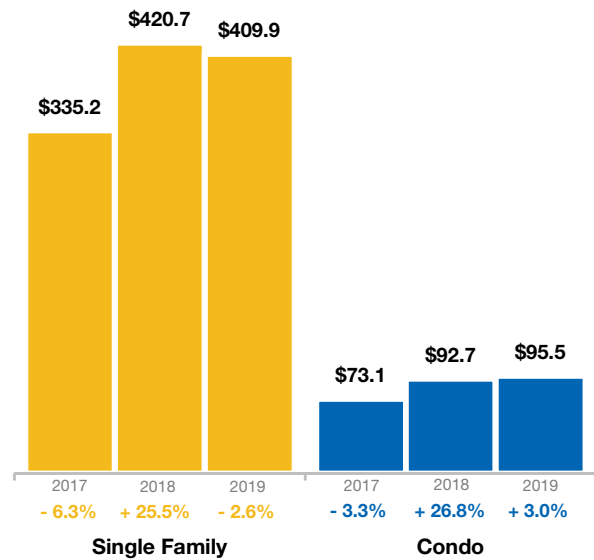


# NH \$ Volume of Closed Sales

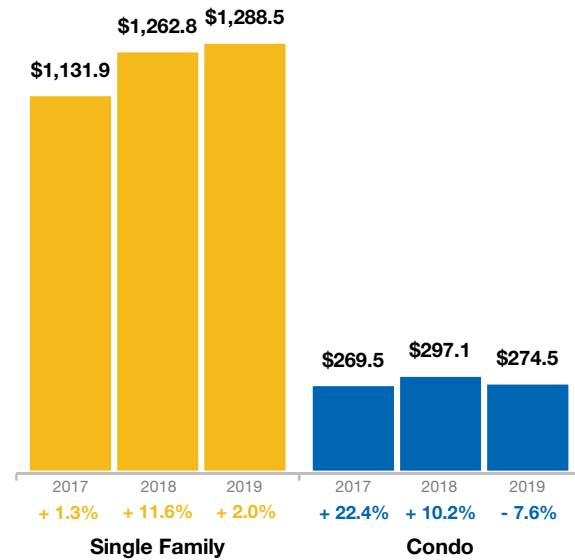
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



## April



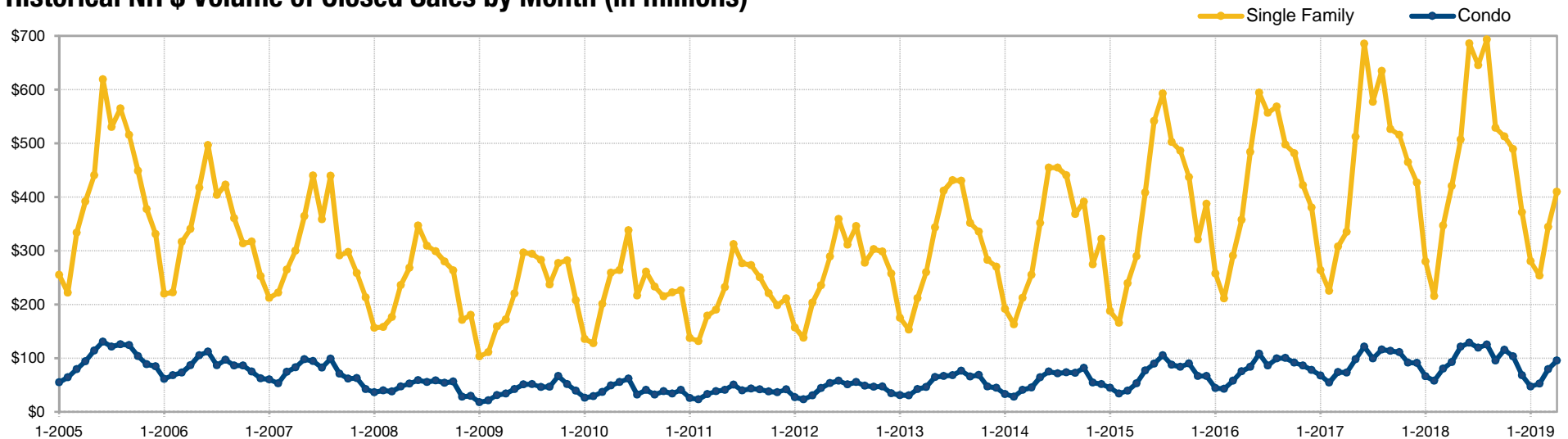
## Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2018	\$506.7	-1.1%	\$121.5	+23.7%
Jun-2018	\$685.8	+0.1%	\$128.6	+5.8%
Jul-2018	\$645.6	+11.9%	\$119.2	+19.7%
Aug-2018	\$693.2	+9.2%	\$125.4	+8.1%
Sep-2018	\$528.6	+0.5%	\$95.4	-15.9%
Oct-2018	\$512.6	-0.5%	\$115.8	+4.1%
Nov-2018	\$489.3	+5.2%	\$103.1	+12.6%
Dec-2018	\$371.8	-12.9%	\$68.0	-25.4%
Jan-2019	\$280.7	+0.4%	\$47.1	-28.9%
Feb-2019	\$253.6	+17.7%	\$52.5	-9.2%
Mar-2019	\$344.3	-0.8%	\$79.4	-1.2%
<b>Apr-2019</b>	<b>\$409.9</b>	<b>-2.6%</b>	<b>\$95.5</b>	<b>+3.0%</b>
12-Month Avg*	\$476.8	+2.1%	\$96.0	+1.0%

\* \$ Volume of Closed Sales (in millions) for all properties from May 2018 through April 2019. This is not the average of the individual figures above.

## Historical NH \$ Volume of Closed Sales by Month (in millions)

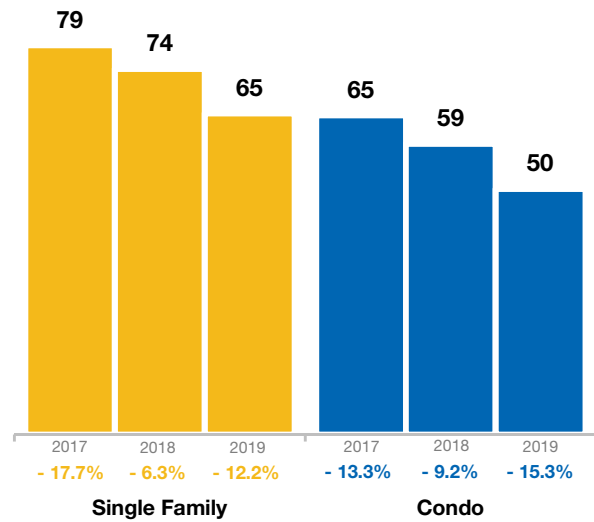


# NH Days on Market

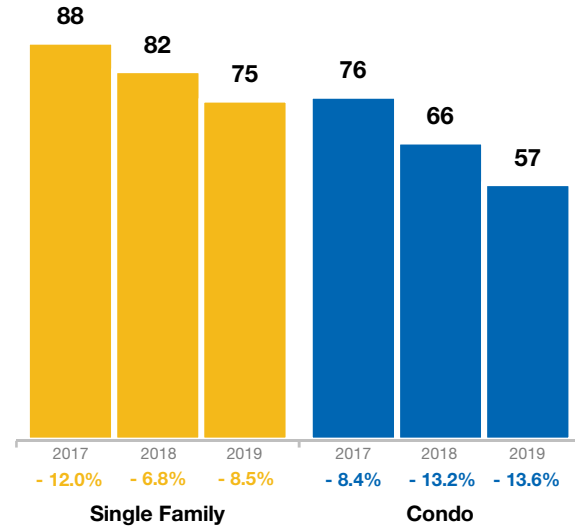
Average number of days between when a property is listed and when an offer is accepted in a given month.



## April



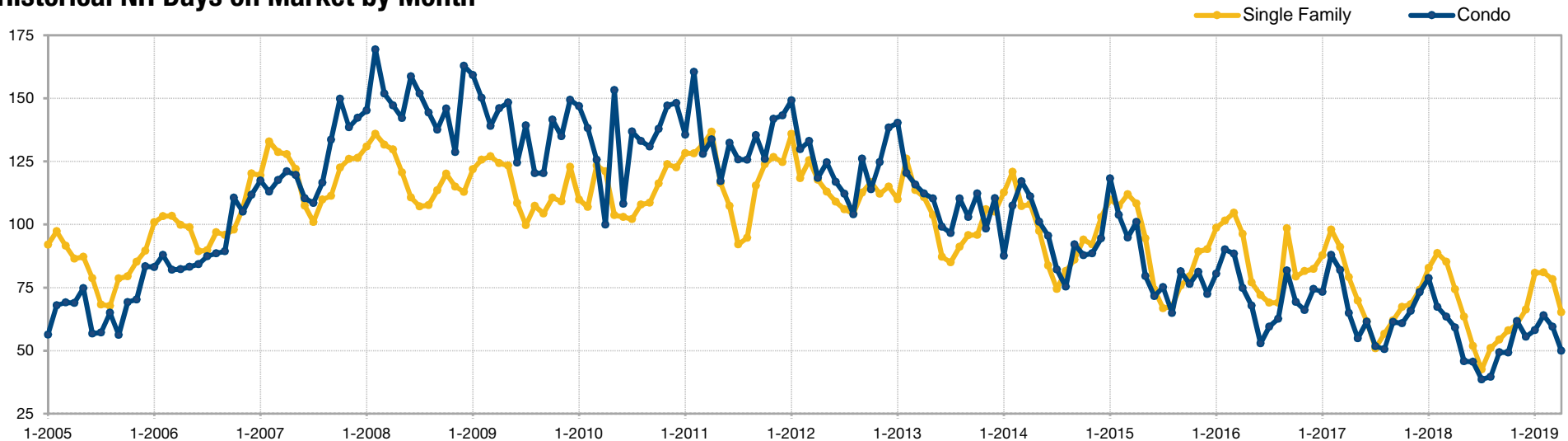
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2018	63	-10.0%	46	-16.4%
Jun-2018	52	-16.1%	46	-24.6%
Jul-2018	42	-17.6%	39	-25.0%
Aug-2018	51	-10.5%	40	-21.6%
Sep-2018	54	-12.9%	49	-19.7%
Oct-2018	58	-13.4%	49	-19.7%
Nov-2018	60	-11.8%	62	-6.1%
Dec-2018	66	-10.8%	55	-24.7%
Jan-2019	81	-2.4%	58	-26.6%
Feb-2019	81	-9.0%	64	-4.5%
Mar-2019	78	-8.2%	59	-6.3%
<b>Apr-2019</b>	<b>65</b>	<b>-12.2%</b>	<b>50</b>	<b>-15.3%</b>
12-Month Avg*	60	-11.5%	50	-18.9%

\* Days on Market for all properties from May 2018 through April 2019. This is not the average of the individual figures above.

## Historical NH Days on Market by Month

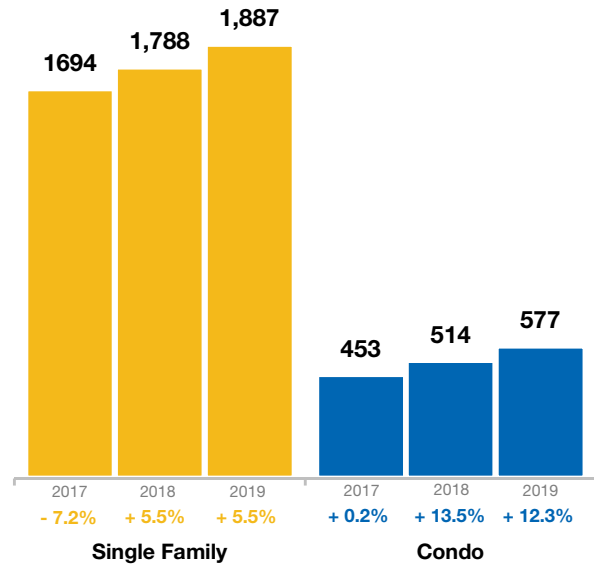


# NH Pending Sales

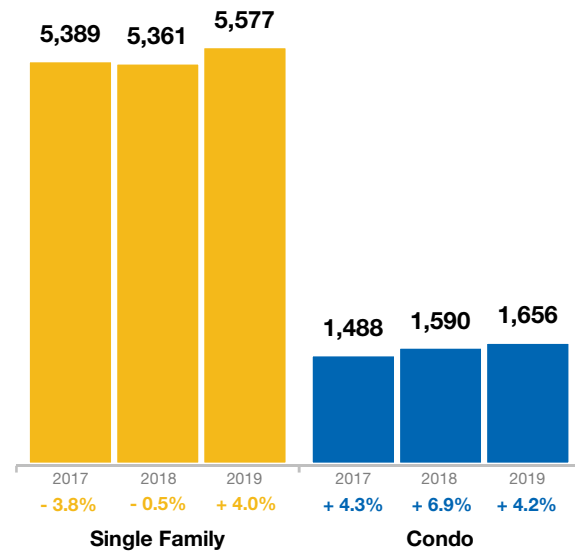
A count of the properties on which offers have been accepted in a given month.



## April

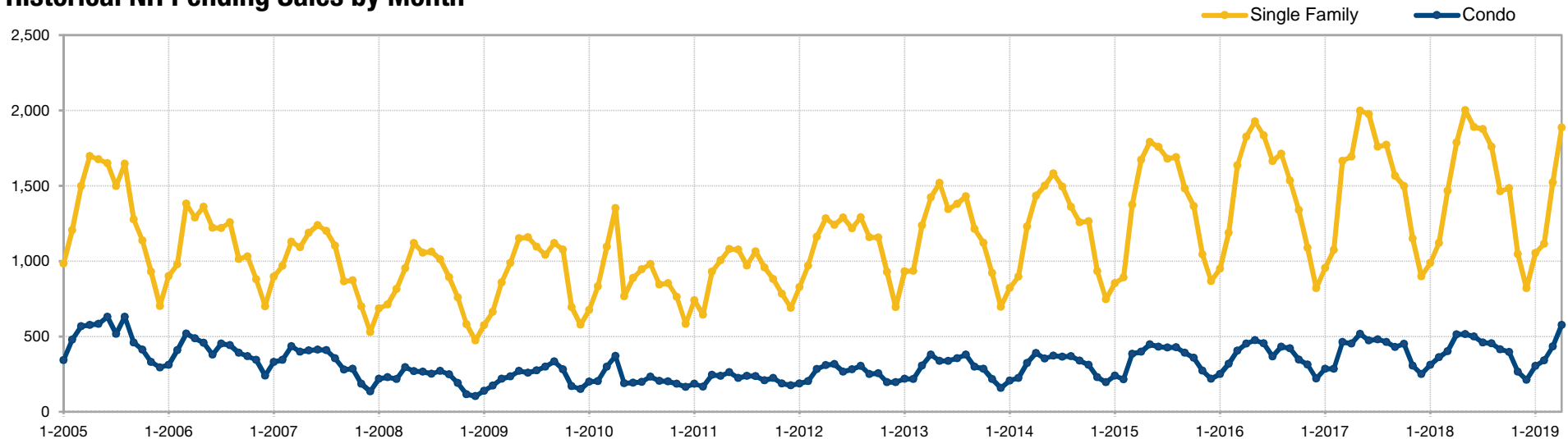


## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2018	2,001	+0.1%	516	-0.2%
Jun-2018	1,891	-4.3%	499	+5.3%
Jul-2018	1,877	+6.6%	459	-4.4%
Aug-2018	1,760	-0.7%	455	-1.7%
Sep-2018	1,463	-6.6%	414	-3.7%
Oct-2018	1,484	-1.0%	397	-12.0%
Nov-2018	1,046	-9.0%	267	-12.7%
Dec-2018	821	-8.6%	213	-15.1%
Jan-2019	1,053	+6.7%	305	-1.9%
Feb-2019	1,115	-0.4%	341	-5.8%
Mar-2019	1,522	+3.8%	433	+7.4%
<b>Apr-2019</b>	<b>1,887</b>	<b>+5.5%</b>	<b>577</b>	<b>+12.3%</b>
12-Month Avg	1,493	-0.3%	406	-1.7%

## Historical NH Pending Sales by Month



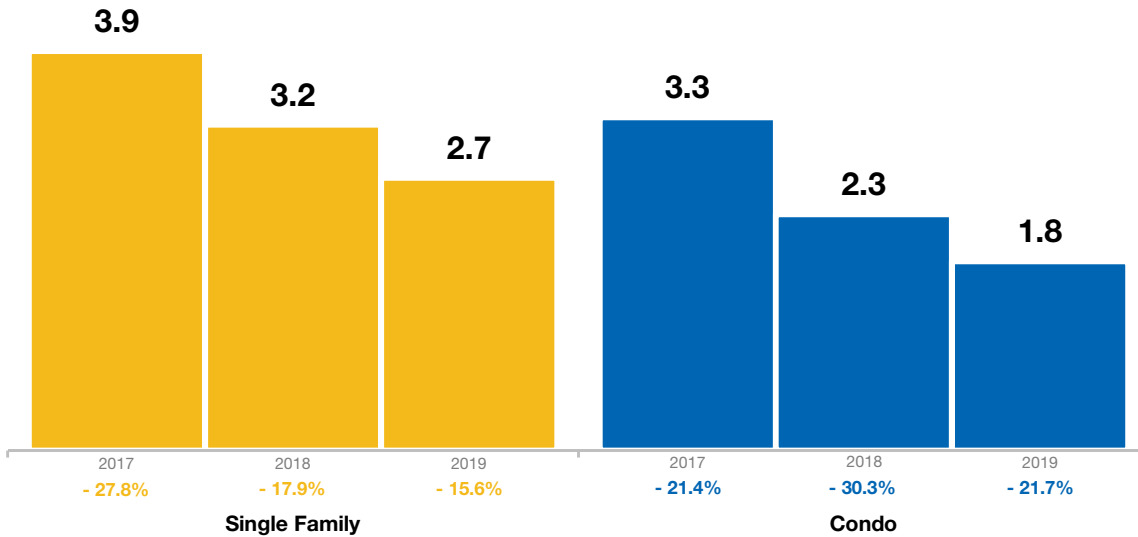


# NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



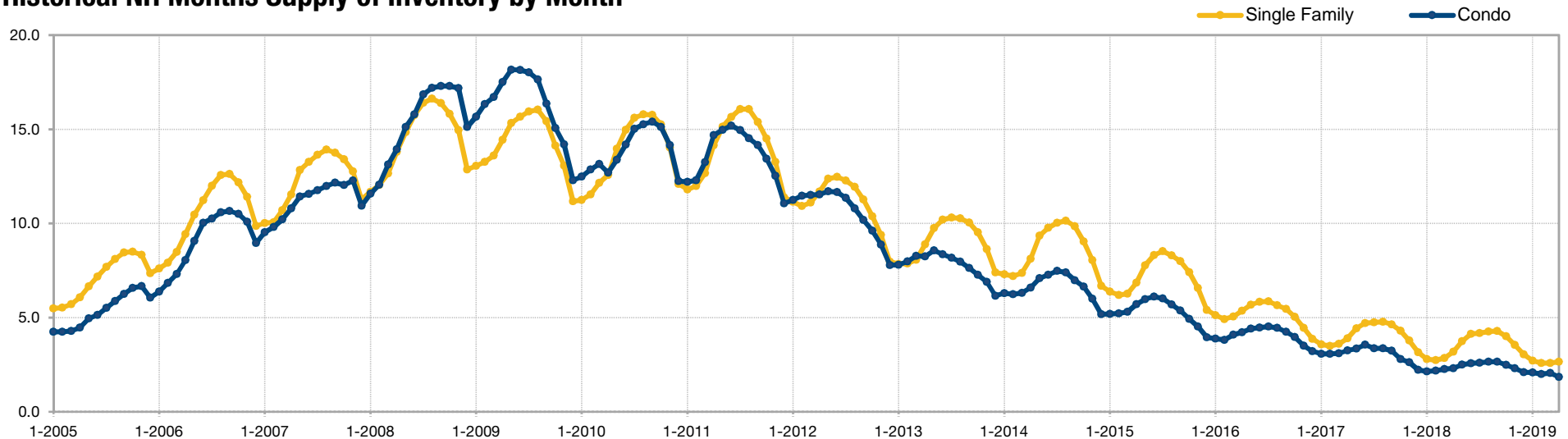
## April



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2018	3.7	-15.9%	2.5	-26.5%
Jun-2018	4.1	-12.8%	2.6	-27.8%
Jul-2018	4.2	-10.6%	2.6	-23.5%
Aug-2018	4.3	-10.4%	2.7	-20.6%
Sep-2018	4.3	-6.5%	2.7	-15.6%
Oct-2018	4.0	-7.0%	2.5	-10.7%
Nov-2018	3.6	-5.3%	2.3	-11.5%
Dec-2018	3.0	-6.3%	2.1	-4.5%
Jan-2019	2.7	-3.6%	2.1	0.0%
Feb-2019	2.6	-3.7%	2.0	-9.1%
Mar-2019	2.6	-10.3%	2.1	-8.7%
<b>Apr-2019</b>	<b>2.7</b>	<b>-15.6%</b>	<b>1.8</b>	<b>-21.7%</b>
12-Month Avg*	3.5	-9.4%	2.3	-16.5%

\* Months Supply for all properties from May 2018 through April 2019. This is not the average of the individual figures above.

## Historical NH Months Supply of Inventory by Month

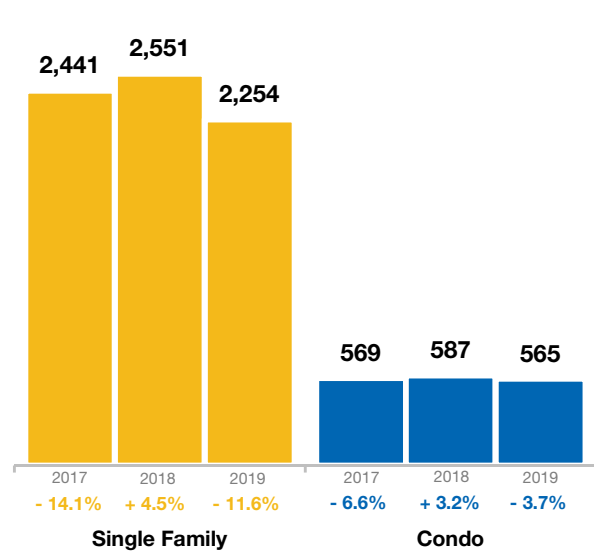


# NH New Listings

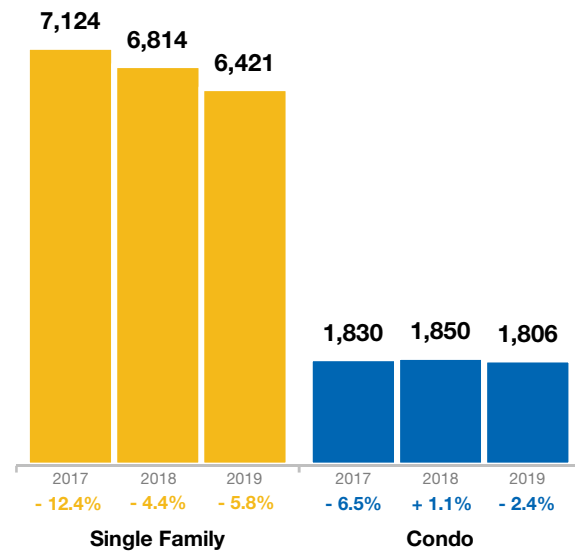
A count of the properties that have been newly listed on the market in a given month.



## April

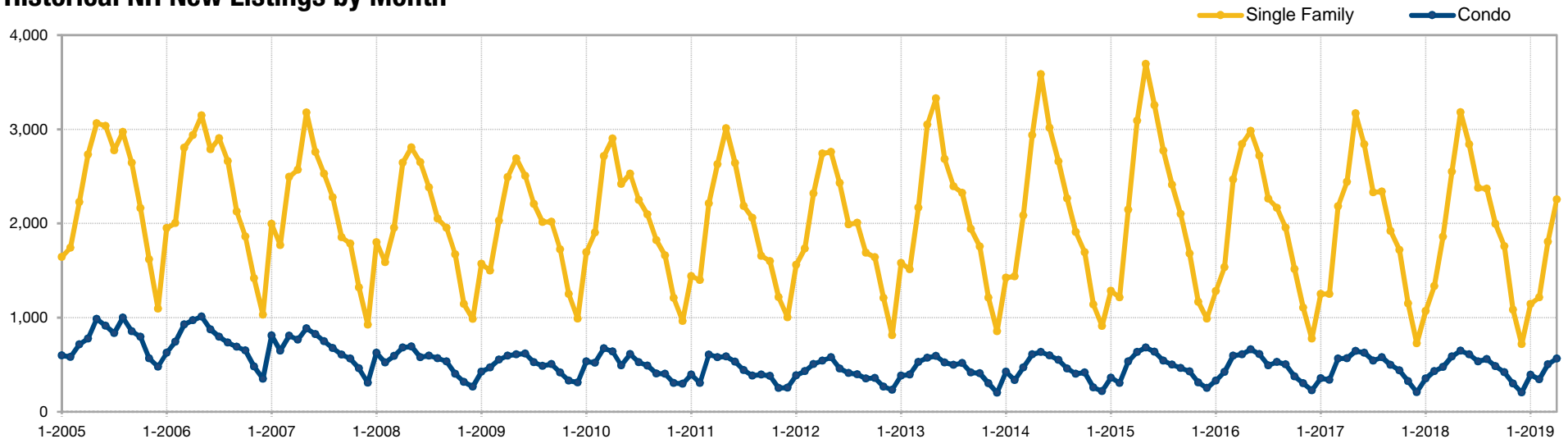


## Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2018	3,181	+0.4%	648	+0.2%
Jun-2018	2,840	0.0%	611	-2.6%
Jul-2018	2,378	+2.1%	536	-1.3%
Aug-2018	2,368	+1.2%	559	-3.5%
Sep-2018	1,996	+3.9%	484	-3.0%
Oct-2018	1,760	+2.3%	421	-4.1%
Nov-2018	1,085	-5.7%	300	-8.0%
Dec-2018	718	-1.1%	207	-0.5%
Jan-2019	1,145	+7.1%	392	+10.7%
Feb-2019	1,215	-9.1%	346	-20.1%
Mar-2019	1,807	-2.7%	503	+5.7%
<b>Apr-2019</b>	<b>2,254</b>	<b>-11.6%</b>	<b>565</b>	<b>-3.7%</b>
12-Month Avg	1,917	-1.1%	477	-2.6%

## Historical NH New Listings by Month

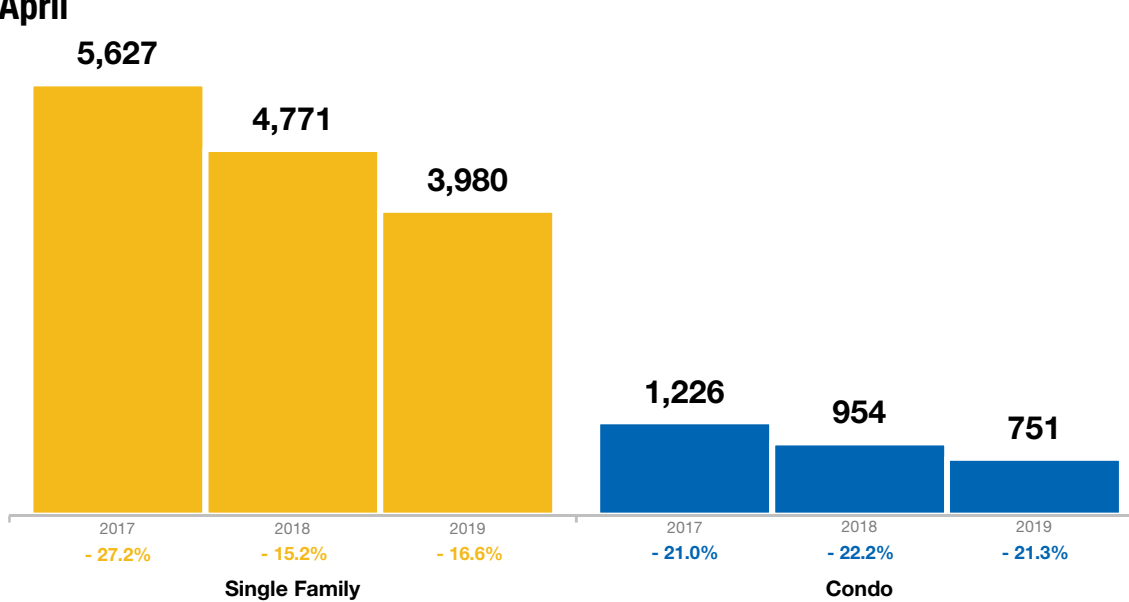


# NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

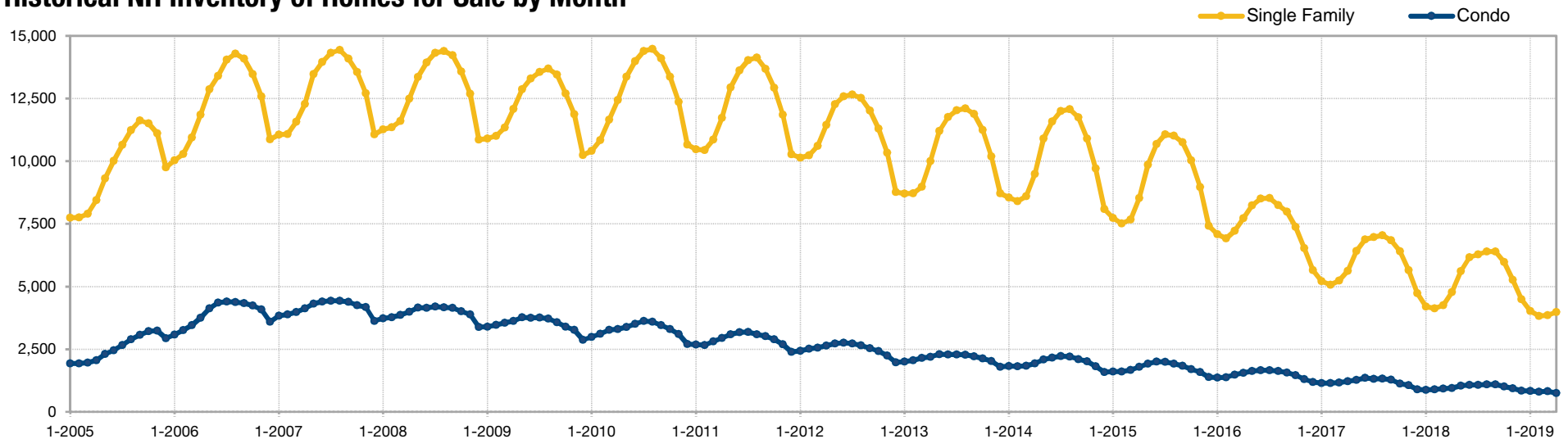


## April



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2018	5,610	-12.5%	1,039	-18.7%
Jun-2018	6,166	-10.4%	1,071	-21.3%
Jul-2018	6,283	-9.9%	1,080	-18.1%
Aug-2018	6,396	-9.3%	1,097	-17.1%
Sep-2018	6,399	-6.5%	1,098	-14.2%
Oct-2018	5,977	-6.7%	1,015	-10.3%
Nov-2018	5,265	-6.9%	936	-11.7%
Dec-2018	4,493	-5.1%	842	-6.4%
Jan-2019	4,020	-4.3%	838	-4.1%
Feb-2019	3,827	-7.3%	799	-11.4%
Mar-2019	3,856	-9.4%	827	-10.7%
<b>Apr-2019</b>	<b>3,980</b>	<b>-16.6%</b>	<b>751</b>	<b>-21.3%</b>
12-Month Avg	5,189	-8.8%	949	-14.4%

## Historical NH Inventory of Homes for Sale by Month



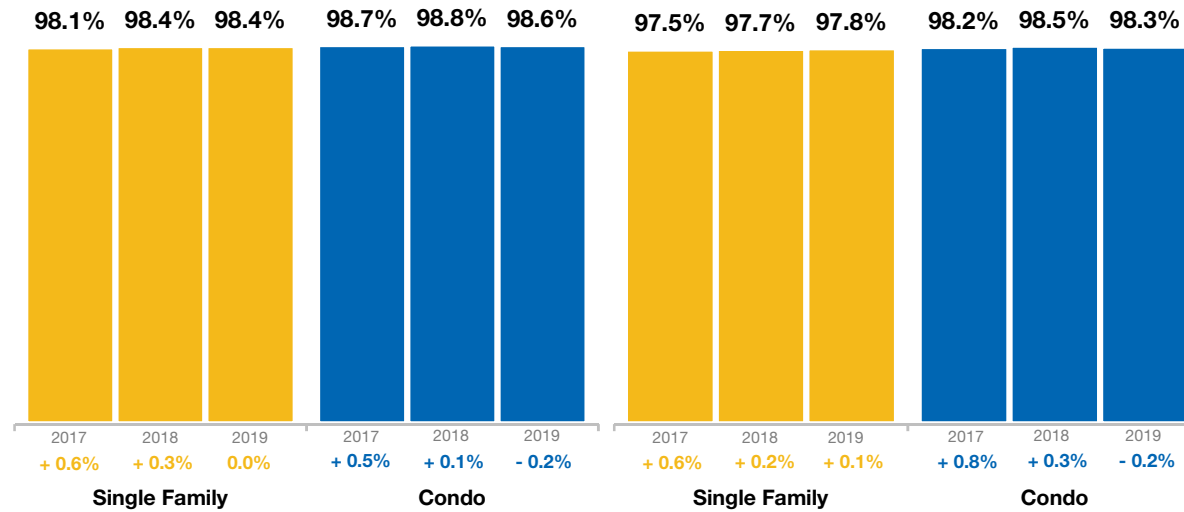
# NH Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



## April

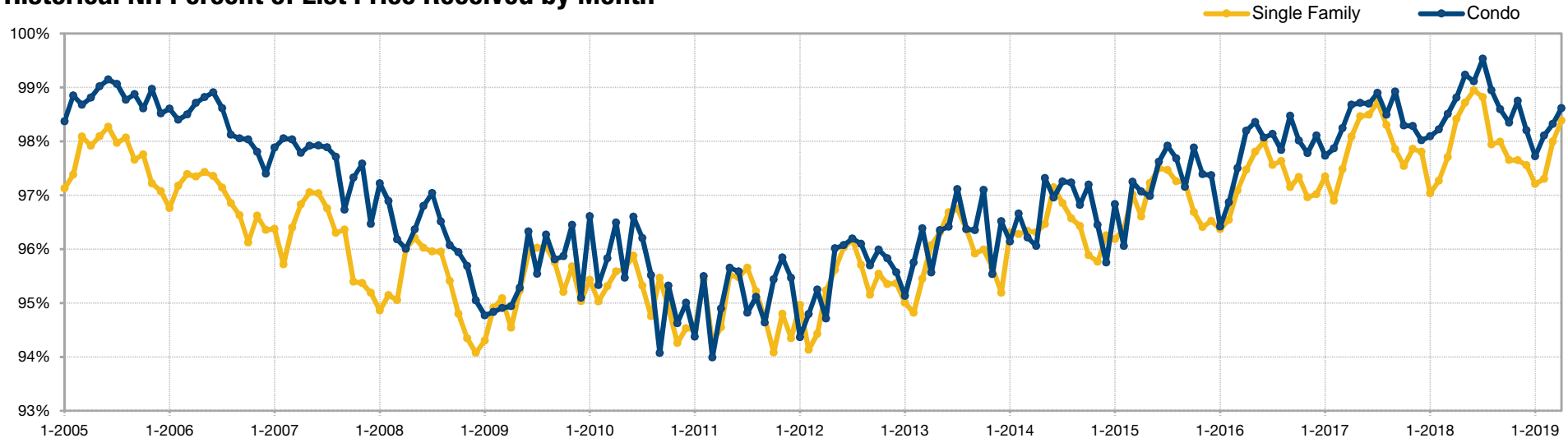
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2018	98.7%	+0.2%	99.2%	+0.5%
Jun-2018	98.9%	+0.4%	99.1%	+0.4%
Jul-2018	98.8%	+0.1%	99.5%	+0.6%
Aug-2018	97.9%	-0.4%	98.9%	+0.4%
Sep-2018	98.0%	+0.1%	98.6%	-0.3%
Oct-2018	97.7%	+0.2%	98.3%	0.0%
Nov-2018	97.6%	-0.3%	98.7%	+0.4%
Dec-2018	97.6%	-0.2%	98.2%	+0.2%
Jan-2019	97.2%	+0.2%	97.7%	-0.4%
Feb-2019	97.3%	0.0%	98.1%	-0.1%
Mar-2019	98.0%	+0.3%	98.3%	-0.2%
<b>Apr-2019</b>	<b>98.4%</b>	<b>0.0%</b>	<b>98.6%</b>	<b>-0.2%</b>
12-Month Avg*	98.1%	+0.1%	98.7%	+0.2%

\* Pct. of List Price Received for all properties from May 2018 through April 2019. This is not the average of the individual figures above.

## Historical NH Percent of List Price Received by Month



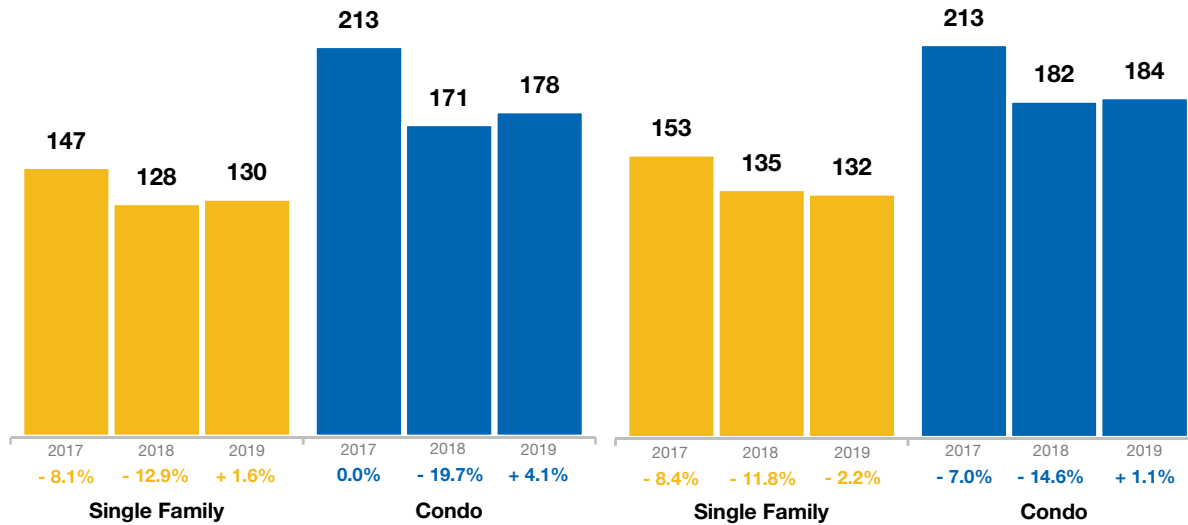
# NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## April

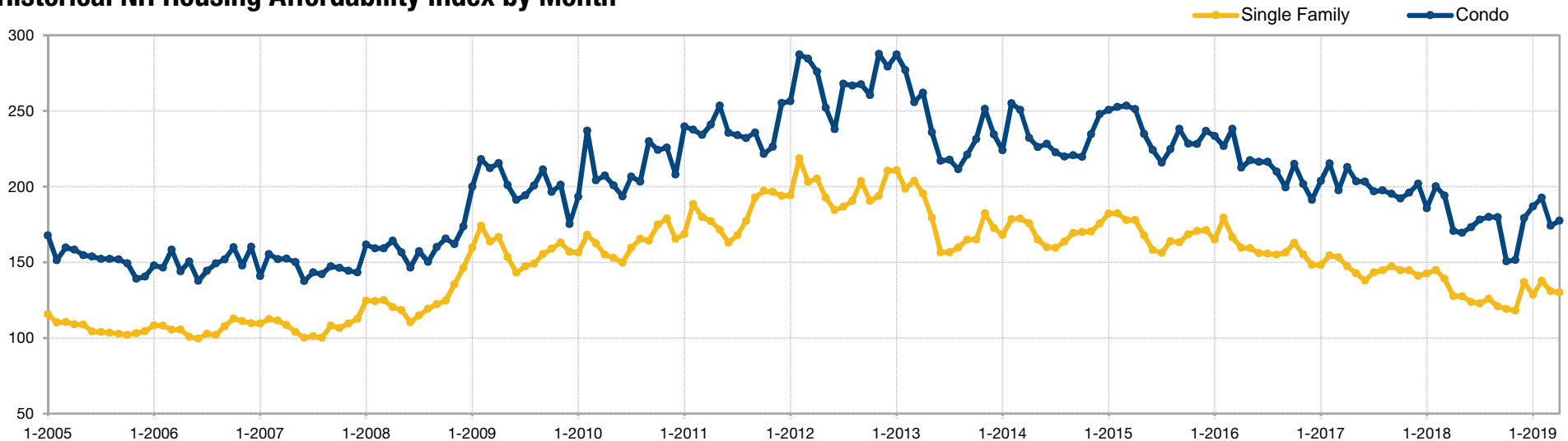
## Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2018	127	-11.2%	170	-16.3%
Jun-2018	124	-10.1%	173	-14.8%
Jul-2018	123	-14.0%	178	-9.6%
Aug-2018	126	-13.1%	180	-9.1%
Sep-2018	121	-17.7%	180	-7.7%
Oct-2018	119	-17.9%	151	-21.4%
Nov-2018	118	-18.6%	152	-22.4%
Dec-2018	137	-2.8%	179	-11.4%
Jan-2019	129	-9.8%	187	+0.5%
Feb-2019	138	-4.8%	193	-3.5%
Mar-2019	131	-5.8%	174	-10.3%
<b>Apr-2019</b>	<b>130</b>	<b>+1.6%</b>	<b>178</b>	<b>+4.1%</b>
12-Month Avg*	127	-8.3%	142	-8.6%

\* Affordability Index for all properties from May 2018 through April 2019. This is not the average of the individual figures above.

## Historical NH Housing Affordability Index by Month



# NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	4-2018	4-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
<b>Closed Sales</b>		1,733	<b>1,661</b>	- 4.2%	5,563	<b>5,330</b>	- 4.2%
<b>Median Sales Price</b>		\$260,000	<b>\$264,900</b>	+ 1.9%	\$245,000	<b>\$257,500</b>	+ 5.1%
<b>\$ Volume of Closed Sales (in millions)</b>		\$520.0	<b>\$510.7</b>	- 1.8%	\$1,577.7	<b>\$1,580.4</b>	+ 0.2%
<b>Days on Market</b>		71	<b>61</b>	- 14.1%	78	<b>70</b>	- 10.3%
<b>Pending Sales</b>		2,405	<b>2,592</b>	+ 7.8%	7,271	<b>7,598</b>	+ 4.5%
<b>Months Supply</b>		3.0	<b>2.5</b>	- 16.7%	--	--	--
<b>New Listings</b>		3,254	<b>2,929</b>	- 10.0%	9,013	<b>8,619</b>	- 4.4%
<b>Homes for Sale</b>		5,929	<b>4,928</b>	- 16.9%	--	--	--
<b>Pct. of List Price Received</b>		98.3%	<b>98.2%</b>	- 0.1%	97.6%	<b>97.8%</b>	+ 0.2%
<b>Affordability Index</b>		139	<b>142</b>	+ 2.1%	148	<b>146</b>	- 1.0%

# NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	4-2018	4-2019	+ / -	4-2018	4-2019	+ / -	4-2018	4-2019	+ / -	4-2018	4-2019	+ / -	4-2018	4-2019	+ / -
<b>Belknap</b>	75	81	+ 8.0%	\$259,900	\$240,000	- 7.7%	\$26.7	\$26.5	- 0.7%	81	84	+ 3.7%	119	119	0.0%
Belknap Year-to-Date	245	271	+ 10.6%	\$240,000	\$235,000	- 2.1%	\$73.5	\$95.8	+ 30.3%	84	93	+ 10.7%	341	377	+ 10.6%
<b>Carroll</b>	79	66	- 16.5%	\$235,000	\$279,752	+ 19.0%	\$24.6	\$28.0	+ 13.8%	102	85	- 16.7%	95	96	+ 1.1%
Carroll Year-to-Date	241	238	- 1.2%	\$229,000	\$268,000	+ 17.0%	\$74.7	\$96.5	+ 29.2%	116	94	- 19.0%	323	325	+ 0.6%
<b>Cheshire</b>	66	89	+ 34.8%	\$237,500	\$234,000	- 1.5%	\$17.0	\$21.0	+ 23.5%	108	90	- 16.7%	97	108	+ 11.3%
Cheshire Year-to-Date	210	234	+ 11.4%	\$189,250	\$199,000	+ 5.2%	\$44.0	\$48.8	+ 10.9%	102	90	- 11.8%	268	327	+ 22.0%
<b>Coos</b>	40	39	- 2.5%	\$132,500	\$125,000	- 5.7%	\$6.0	\$5.6	- 6.7%	158	127	- 19.6%	44	72	+ 63.6%
Coos Year-to-Date	122	118	- 3.3%	\$124,750	\$99,750	- 20.0%	\$17.4	\$13.4	- 23.0%	157	133	- 15.3%	150	183	+ 22.0%
<b>Grafton</b>	94	66	- 29.8%	\$274,500	\$265,000	- 3.5%	\$37.3	\$24.5	- 34.3%	117	121	+ 3.4%	116	124	+ 6.9%
Grafton Year-to-Date	287	228	- 20.6%	\$227,500	\$215,500	- 5.3%	\$86.9	\$67.7	- 22.1%	125	118	- 5.6%	394	368	- 6.6%
<b>Hillsborough</b>	340	310	- 8.8%	\$295,000	\$306,000	+ 3.7%	\$107.3	\$103.6	- 3.4%	55	45	- 18.2%	489	487	- 0.4%
Hillsborough Year-to-Date	1,103	1,029	- 6.7%	\$278,000	\$302,450	+ 8.8%	\$344.4	\$339.2	- 1.5%	66	57	- 13.6%	1,455	1,431	- 1.6%
<b>Merrimack</b>	131	124	- 5.3%	\$259,000	\$252,500	- 2.5%	\$39.8	\$39.3	- 1.3%	75	51	- 32.0%	179	219	+ 22.3%
Merrimack Year-to-Date	448	420	- 6.3%	\$250,000	\$251,500	+ 0.6%	\$127.3	\$120.8	- 5.1%	83	68	- 18.1%	587	621	+ 5.8%
<b>Rockingham</b>	264	260	- 1.5%	\$367,450	\$382,500	+ 4.1%	\$110.6	\$119.1	+ 7.7%	50	50	0.0%	402	414	+ 3.0%
Rockingham Year-to-Date	840	856	+ 1.9%	\$361,500	\$372,500	+ 3.0%	\$349.9	\$373.3	+ 6.7%	63	64	+ 1.6%	1,137	1,206	+ 6.1%
<b>Strafford</b>	128	110	- 14.1%	\$285,000	\$270,000	- 5.3%	\$42.9	\$31.4	- 26.8%	65	68	+ 4.6%	165	199	+ 20.6%
Strafford Year-to-Date	410	358	- 12.7%	\$263,000	\$259,500	- 1.3%	\$119.2	\$101.7	- 14.7%	69	71	+ 2.9%	514	533	+ 3.7%
<b>Sullivan</b>	41	45	+ 9.8%	\$159,000	\$210,500	+ 32.4%	\$8.4	\$10.8	+ 28.6%	116	88	- 24.1%	82	49	- 40.2%
Sullivan Year-to-Date	132	153	+ 15.9%	\$157,500	\$187,000	+ 18.7%	\$25.5	\$31.2	+ 22.4%	112	108	- 3.6%	192	206	+ 7.3%
<b>Entire State</b>	1,258	1,190	- 5.4%	\$284,000	\$290,000	+ 2.1%	\$420.7	\$409.9	- 2.6%	74	65	- 12.2%	1,788	1,887	+ 5.5%
Entire State Year-to-Date	4,038	3,905	- 3.3%	\$269,000	\$285,000	+ 5.9%	\$1,262.8	\$1,288.5	+ 2.0%	82	75	- 8.5%	5,361	5,577	+ 4.0%

# NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	4-2018	4-2019	+ / -	4-2018	4-2019	+ / -	4-2018	4-2019	+ / -	4-2018	4-2019	+ / -	4-2018	4-2019	+ / -
<b>Belknap</b>	25	27	+ 8.0%	\$169,500	\$184,500	+ 8.8%	\$5.9	\$5.6	- 5.1%	83	37	- 55.4%	22	35	+ 59.1%
Belknap Year-to-Date	70	60	- 14.3%	\$166,000	\$184,750	+ 11.3%	\$15.5	\$12.1	- 21.9%	103	47	- 54.4%	87	92	+ 5.7%
<b>Carroll</b>	24	17	- 29.2%	\$207,500	\$190,000	- 8.4%	\$5.7	\$3.4	- 40.4%	66	55	- 16.7%	27	24	- 11.1%
Carroll Year-to-Date	75	65	- 13.3%	\$175,000	\$195,000	+ 11.4%	\$15.0	\$14.2	- 5.3%	89	106	+ 19.1%	95	83	- 12.6%
<b>Cheshire</b>	7	9	+ 28.6%	\$135,000	\$152,500	+ 13.0%	\$1.0	\$1.4	+ 40.0%	97	59	- 39.2%	20	15	- 25.0%
Cheshire Year-to-Date	15	18	+ 20.0%	\$135,000	\$154,250	+ 14.3%	\$2.2	\$2.8	+ 27.3%	86	65	- 24.4%	41	34	- 17.1%
<b>Coos</b>	2	1	- 50.0%	\$118,500	\$319,900	+ 170.0%	\$0.2	\$0.3	+ 50.0%	98	3	- 96.9%	3	1	- 66.7%
Coos Year-to-Date	7	7	0.0%	\$178,000	\$322,450	+ 81.2%	\$1.6	\$2.6	+ 62.5%	176	70	- 60.2%	8	8	0.0%
<b>Grafton</b>	45	44	- 2.2%	\$155,000	\$188,000	+ 21.3%	\$8.0	\$9.3	+ 16.3%	108	97	- 10.2%	58	57	- 1.7%
Grafton Year-to-Date	123	111	- 9.8%	\$160,000	\$150,000	- 6.3%	\$25.4	\$19.9	- 21.7%	102	100	- 2.0%	164	186	+ 13.4%
<b>Hillsborough</b>	123	134	+ 8.9%	\$210,000	\$213,000	+ 1.4%	\$28.5	\$30.1	+ 5.6%	49	45	- 8.2%	172	196	+ 14.0%
Hillsborough Year-to-Date	389	407	+ 4.6%	\$190,000	\$200,000	+ 5.3%	\$84.3	\$88.0	+ 4.4%	53	44	- 17.0%	514	553	+ 7.6%
<b>Merrimack</b>	22	24	+ 9.1%	\$184,900	\$205,500	+ 11.1%	\$4.1	\$4.7	+ 14.6%	47	27	- 42.6%	35	38	+ 8.6%
Merrimack Year-to-Date	96	89	- 7.3%	\$172,675	\$191,000	+ 10.6%	\$17.4	\$18.0	+ 3.4%	51	44	- 13.7%	109	112	+ 2.8%
<b>Rockingham</b>	118	115	- 2.5%	\$269,950	\$260,000	- 3.7%	\$35.9	\$37.5	+ 4.5%	46	46	0.0%	153	170	+ 11.1%
Rockingham Year-to-Date	402	345	- 14.2%	\$249,950	\$254,900	+ 2.0%	\$123.2	\$105.0	- 14.8%	59	51	- 13.6%	486	488	+ 0.4%
<b>Strafford</b>	14	14	0.0%	\$166,600	\$148,950	- 10.6%	\$2.9	\$2.5	- 13.8%	40	33	- 17.5%	18	34	+ 88.9%
Strafford Year-to-Date	59	55	- 6.8%	\$169,162	\$183,500	+ 8.5%	\$10.9	\$10.7	- 1.8%	44	63	+ 43.2%	72	82	+ 13.9%
<b>Sullivan</b>	3	3	0.0%	\$146,000	\$208,000	+ 42.5%	\$0.5	\$0.5	0.0%	79	101	+ 27.8%	6	7	+ 16.7%
Sullivan Year-to-Date	11	9	- 18.2%	\$139,000	\$175,000	+ 25.9%	\$1.7	\$1.3	- 23.5%	79	132	+ 67.1%	14	18	+ 28.6%
<b>Entire State</b>	383	388	+ 1.3%	\$212,500	\$212,500	0.0%	\$92.7	\$95.5	+ 3.0%	59	50	- 15.3%	514	577	+ 12.3%
Entire State Year-to-Date	1,247	1,166	- 6.5%	\$199,000	\$205,000	+ 3.0%	\$297.1	\$274.5	- 7.6%	66	57	- 13.6%	1,590	1,656	+ 4.2%