

NH Monthly Indicators



June 2019

As was widely expected, the Federal Reserve did not change the target range for the federal funds rate – currently set at 2.25 to 2.5 percent – during their June meeting. Although the economy is still performing well due to factors such as low unemployment and solid retail sales, uncertainty remains regarding trade tensions, slowed manufacturing and meek business investments.

New Listings were down 7.2 percent for single family homes and 6.1 percent for condo properties. Pending Sales increased 14.7 percent for single family homes and 6.2 percent for condo properties.

The Median Sales Price was up 6.8 percent to \$315,000 for single family homes and 6.1 percent to \$223,750 for condo properties. Months Supply of Inventory decreased 17.1 percent for single family units and 15.4 percent for condo units.

In terms of relative balance between buyer and seller interests, residential real estate markets across the country are performing well within an economic expansion that will become the longest in U.S. history in July. However, there are signs of a slowing economy. The Federal Reserve considers 2.0 percent a healthy inflation rate, but the U.S. is expected to remain below that this year. The Fed has received pressure from the White House to cut rates in order to spur further economic activity, and the possibility of a rate reduction in 2019 is definitely in play following a string of increases over the last several years.

Monthly Snapshot

- 9.1%	+ 6.8%	- 2.6%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	6-2018	6-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		2,075	1,887	- 9.1%	7,671	7,432	- 3.1%
Median Sales Price		\$295,000	\$315,000	+ 6.8%	\$280,000	\$295,750	+ 5.6%
\$ Volume of Closed Sales (in millions)		\$685.7	\$667.7	- 2.6%	\$2,454.7	\$2,526.1	+ 2.9%
Days on Market		52	43	- 17.3%	70	63	- 10.0%
Pending Sales		1,890	2,168	+ 14.7%	9,250	9,550	+ 3.2%
Months Supply		4.1	3.4	- 17.1%	--	--	--
New Listings		2,840	2,635	- 7.2%	12,834	12,060	- 6.0%
Homes for Sale		6,169	5,059	- 18.0%	--	--	--
Pct. of List Price Received		98.9%	98.8%	- 0.1%	98.2%	98.3%	+ 0.1%
Affordability Index		124	120	- 3.2%	130	128	- 1.5%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



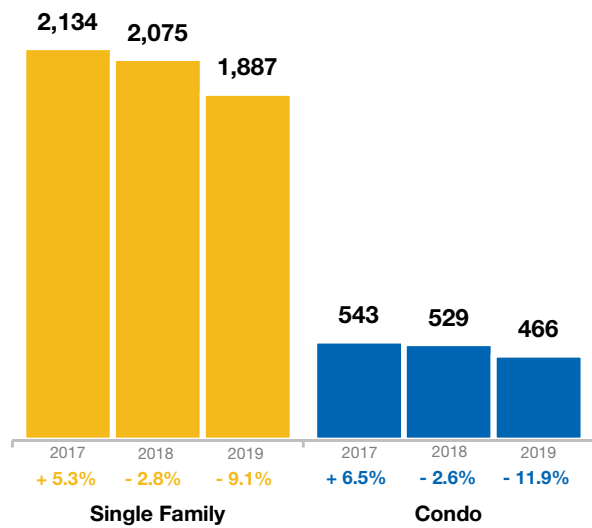
Key Metrics	Historical Sparkbars	6-2018	6-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		529	466	- 11.9%	2,268	2,185	- 3.7%
Median Sales Price		\$210,825	\$223,750	+ 6.1%	\$204,900	\$212,000	+ 3.5%
\$ Volume of Closed Sales (in millions)		\$128.6	\$119.8	- 6.8%	\$547.8	\$534.6	- 2.4%
Days on Market		46	37	- 19.6%	57	48	- 15.8%
Pending Sales		499	530	+ 6.2%	2,605	2,639	+ 1.3%
Months Supply		2.6	2.2	- 15.4%	--	--	--
New Listings		611	574	- 6.1%	3,109	3,018	- 2.9%
Homes for Sale		1,072	872	- 18.7%	--	--	--
Pct. of List Price Received		99.1%	99.1%	0.0%	98.8%	98.7%	- 0.1%
Affordability Index		173	169	- 2.3%	178	178	0.0%

NH Closed Sales

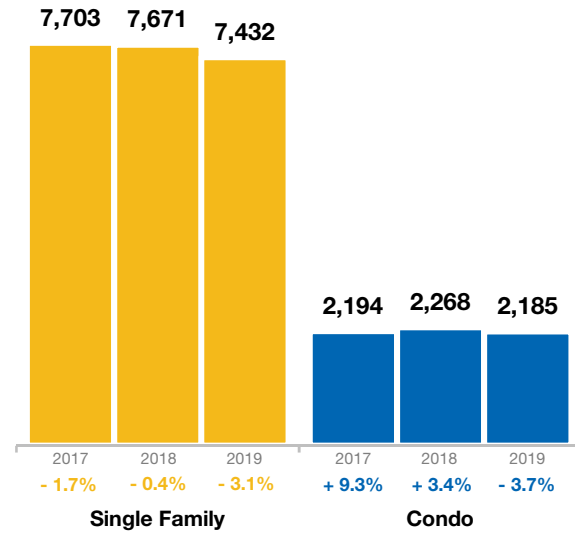
A count of the actual sales that closed in a given month.



June

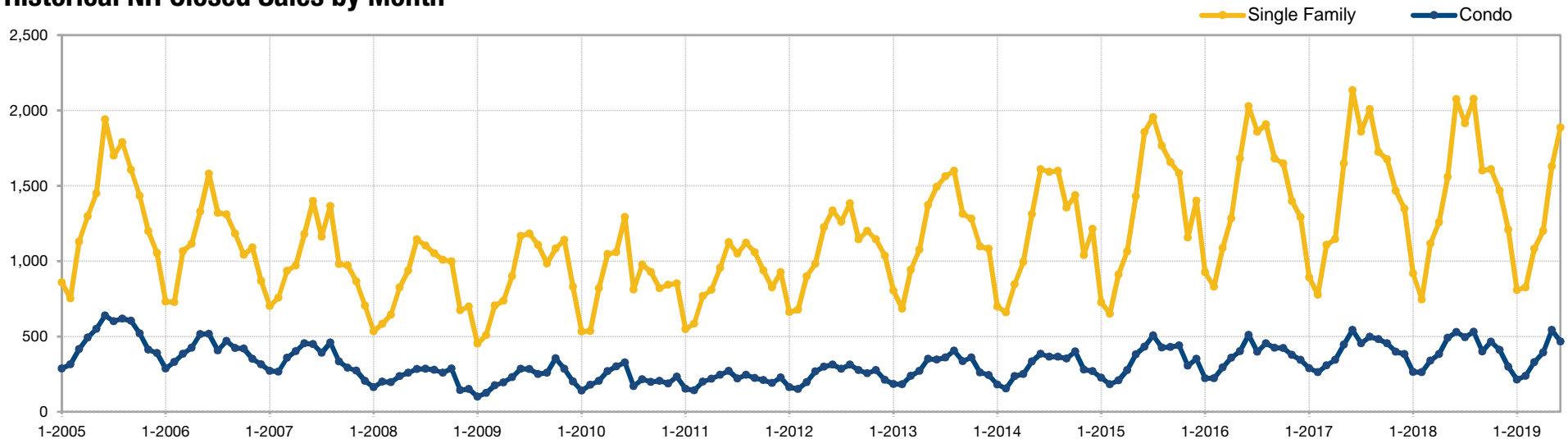


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2018	1,915	+3.1%	494	+8.8%
Aug-2018	2,077	+3.4%	531	+6.6%
Sep-2018	1,601	-7.1%	401	-16.8%
Oct-2018	1,609	-4.0%	465	+2.4%
Nov-2018	1,468	+0.1%	411	+3.0%
Dec-2018	1,209	-10.3%	299	-21.9%
Jan-2019	808	-12.0%	214	-18.9%
Feb-2019	826	+10.9%	239	-8.8%
Mar-2019	1,081	-3.1%	329	-2.9%
Apr-2019	1,201	-4.5%	393	+2.6%
May-2019	1,629	+4.5%	544	+10.8%
Jun-2019	1,887	-9.1%	466	-11.9%
12-Month Avg	1,443	-2.5%	399	-3.1%

Historical NH Closed Sales by Month

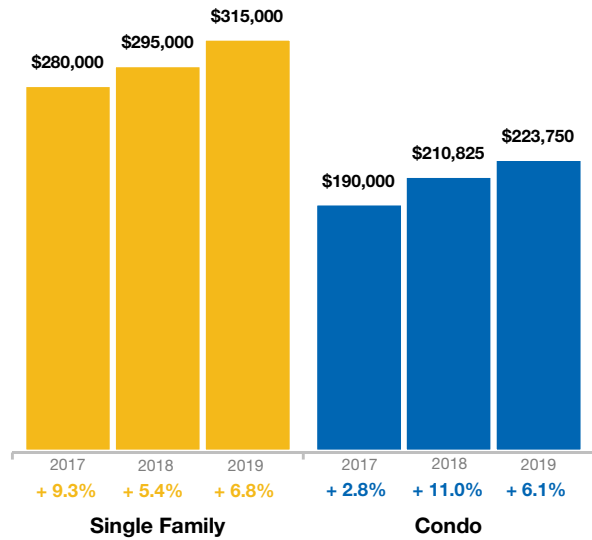


NH Median Sales Price

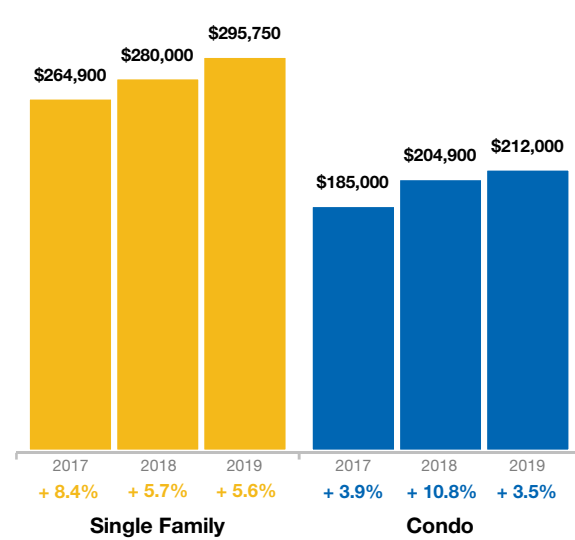
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



June



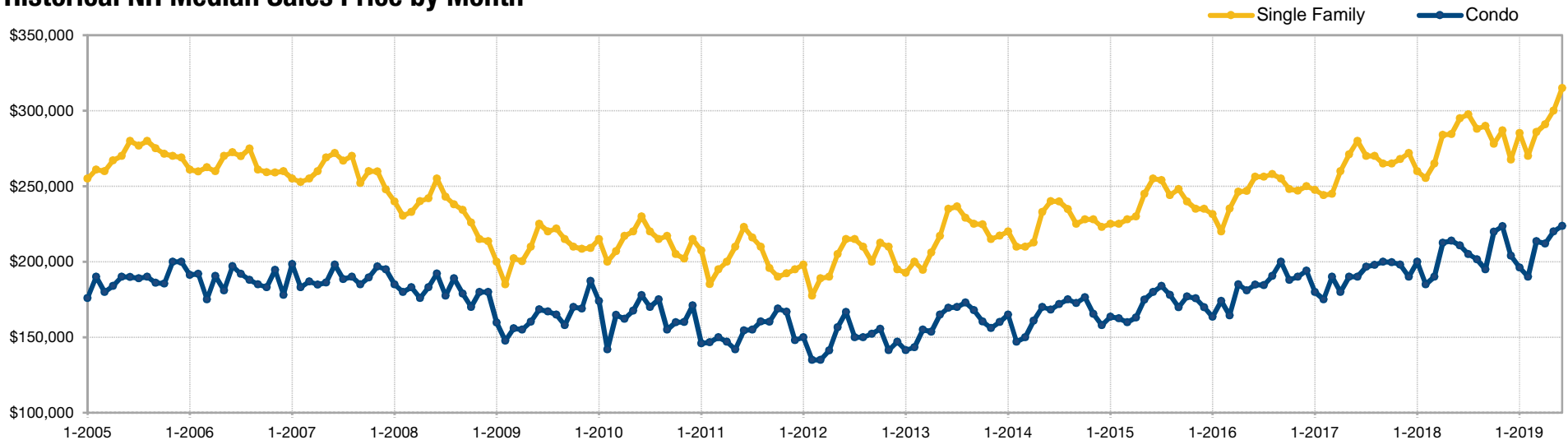
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2018	\$297,500	+10.2%	\$205,000	+4.2%
Aug-2018	\$287,950	+6.6%	\$201,500	+1.8%
Sep-2018	\$289,900	+9.4%	\$195,000	-2.5%
Oct-2018	\$278,050	+4.9%	\$219,900	+10.1%
Nov-2018	\$287,000	+7.1%	\$223,500	+12.9%
Dec-2018	\$267,500	-1.7%	\$204,000	+7.4%
Jan-2019	\$285,250	+9.7%	\$196,200	-1.9%
Feb-2019	\$269,950	+5.7%	\$190,000	+2.7%
Mar-2019	\$285,950	+7.9%	\$213,500	+12.4%
Apr-2019	\$291,000	+2.5%	\$212,000	-0.2%
May-2019	\$300,000	+5.4%	\$220,000	+2.9%
Jun-2019	\$315,000	+6.8%	\$223,750	+6.1%
12-Month Avg*	\$289,900	+5.5%	\$210,000	+5.0%

* Median Sales Price for all properties from July 2018 through June 2019. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month



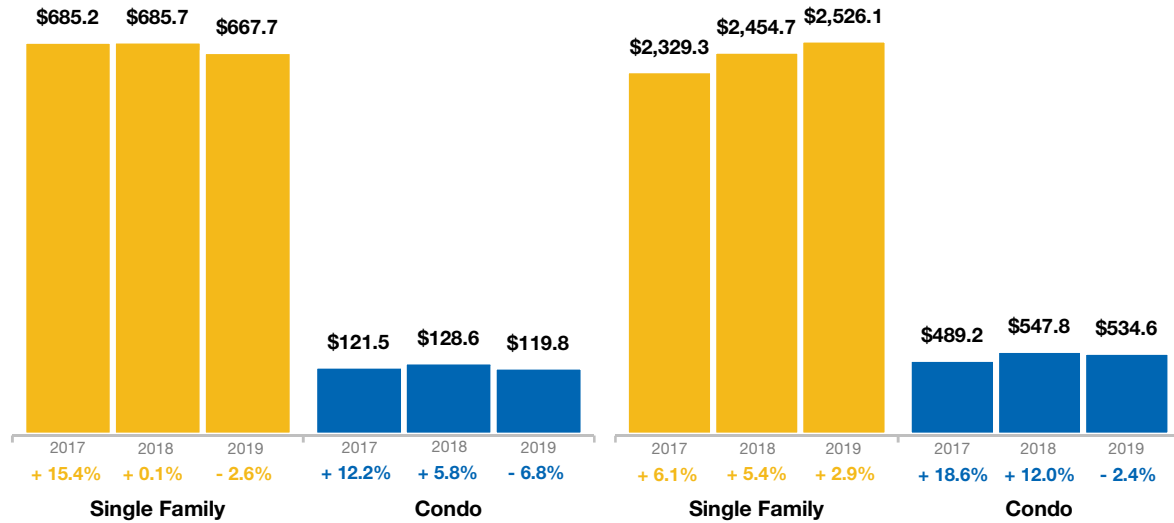
NH \$ Volume of Closed Sales

The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



June

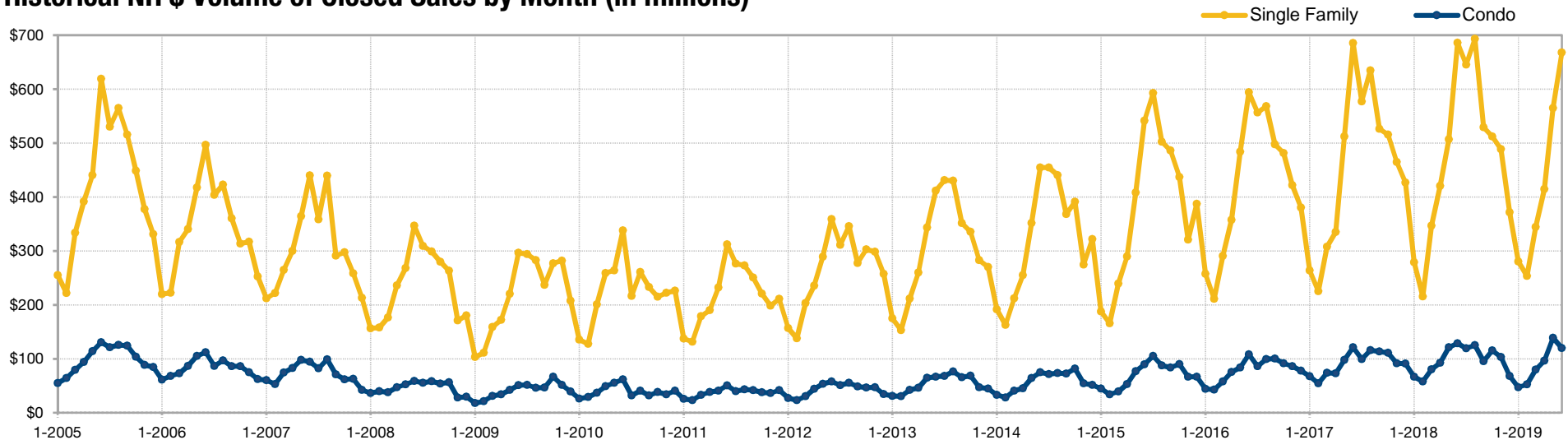
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2018	\$645.6	+11.9%	\$119.5	+20.0%
Aug-2018	\$693.4	+9.2%	\$125.4	+8.1%
Sep-2018	\$529.2	+0.6%	\$95.4	-15.9%
Oct-2018	\$512.4	-0.6%	\$115.8	+4.1%
Nov-2018	\$488.9	+5.1%	\$103.1	+12.6%
Dec-2018	\$371.8	-12.9%	\$68.2	-25.1%
Jan-2019	\$280.7	+0.5%	\$47.1	-29.5%
Feb-2019	\$253.6	+17.7%	\$52.8	-8.7%
Mar-2019	\$344.4	-0.7%	\$79.7	-0.9%
Apr-2019	\$414.7	-1.4%	\$96.3	+3.9%
May-2019	\$564.9	+11.5%	\$138.9	+14.3%
Jun-2019	\$667.7	-2.6%	\$119.8	-6.8%
12-Month Avg*	\$480.6	+3.0%	\$96.8	-0.7%

* \$ Volume of Closed Sales (in millions) for all properties from July 2018 through June 2019. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

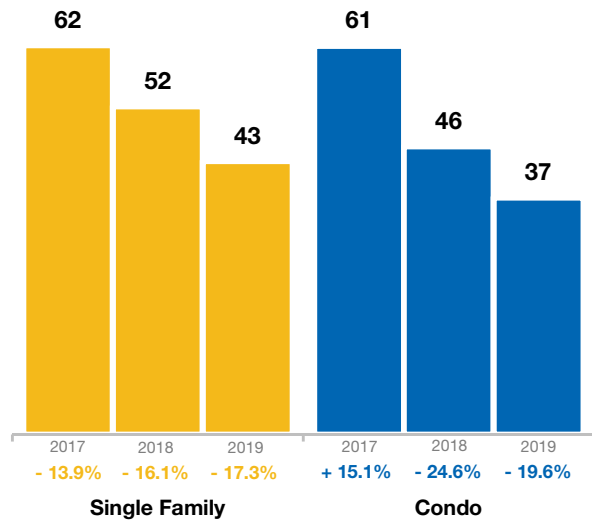


NH Days on Market

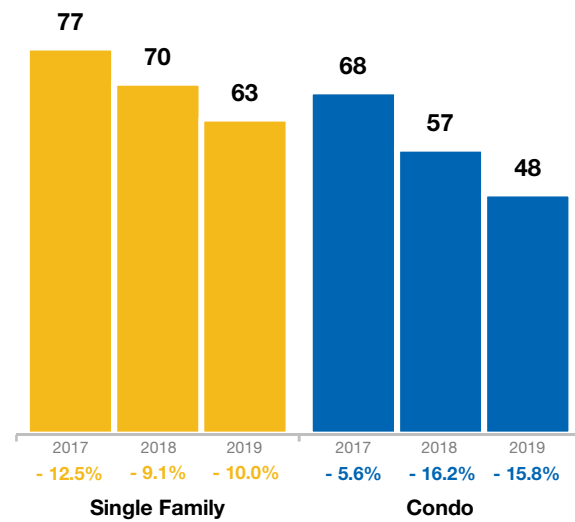
Average number of days between when a property is listed and when an offer is accepted in a given month.



June



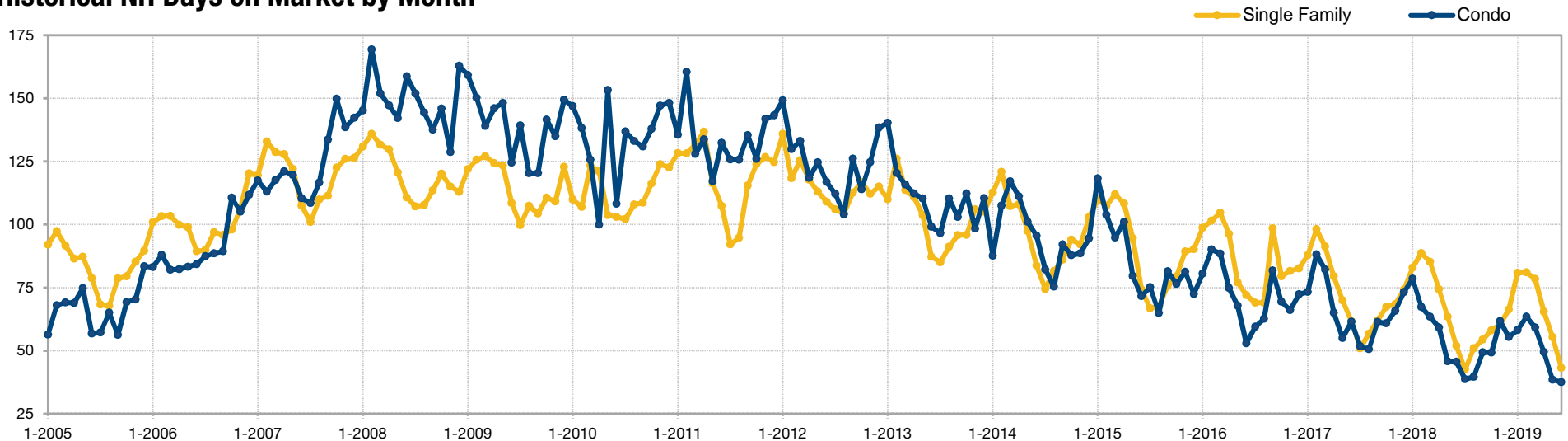
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2018	42	-17.6%	39	-25.0%
Aug-2018	51	-10.5%	40	-21.6%
Sep-2018	54	-12.9%	49	-19.7%
Oct-2018	58	-13.4%	49	-19.7%
Nov-2018	60	-11.8%	62	-6.1%
Dec-2018	66	-10.8%	55	-24.7%
Jan-2019	81	-2.4%	58	-25.6%
Feb-2019	81	-9.0%	63	-6.0%
Mar-2019	78	-8.2%	59	-6.3%
Apr-2019	65	-12.2%	49	-16.9%
May-2019	55	-12.7%	38	-17.4%
Jun-2019	43	-17.3%	37	-19.6%
12-Month Avg*	58	-11.7%	48	-18.1%

* Days on Market for all properties from July 2018 through June 2019. This is not the average of the individual figures above.

Historical NH Days on Market by Month

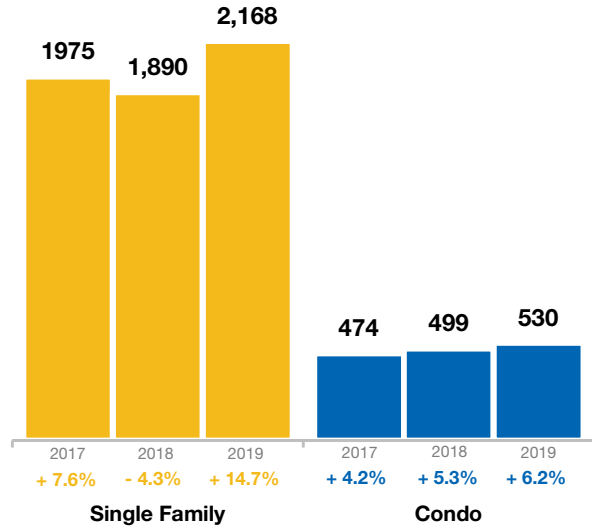


NH Pending Sales

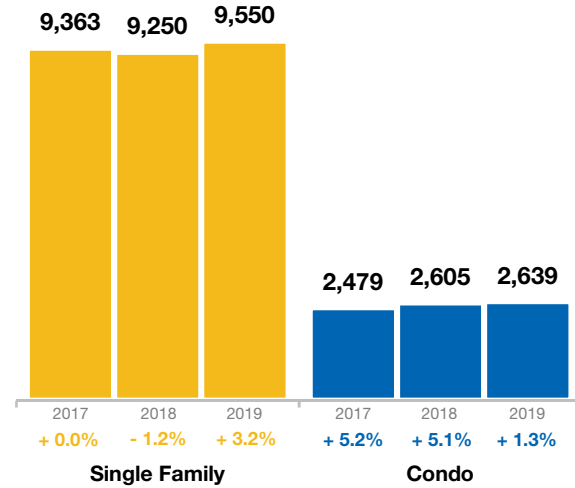
A count of the properties on which offers have been accepted in a given month.



June

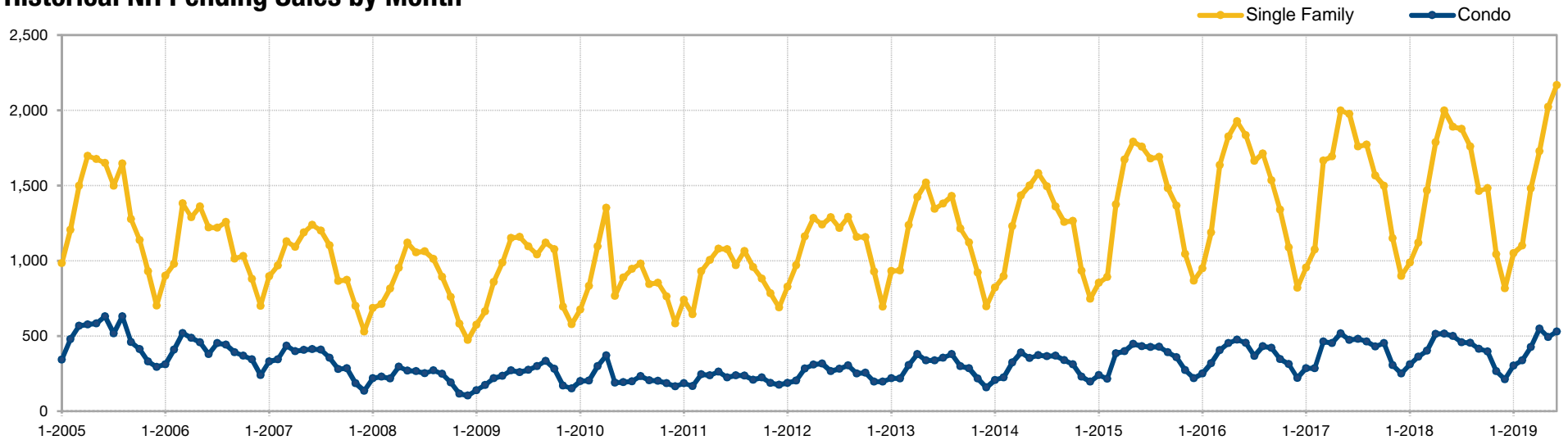


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2018	1,877	+6.6%	458	-4.6%
Aug-2018	1,759	-0.7%	455	-1.7%
Sep-2018	1,463	-6.6%	414	-3.7%
Oct-2018	1,482	-1.1%	397	-12.2%
Nov-2018	1,043	-9.3%	267	-12.7%
Dec-2018	816	-9.1%	213	-15.1%
Jan-2019	1,050	+6.4%	303	-2.6%
Feb-2019	1,101	-1.7%	338	-6.6%
Mar-2019	1,481	+1.0%	427	+6.0%
Apr-2019	1,728	-3.4%	548	+6.6%
May-2019	2,022	+1.2%	493	-4.5%
Jun-2019	2,168	+14.7%	530	+6.2%
12-Month Avg	1,499	+0.5%	404	-2.9%

Historical NH Pending Sales by Month

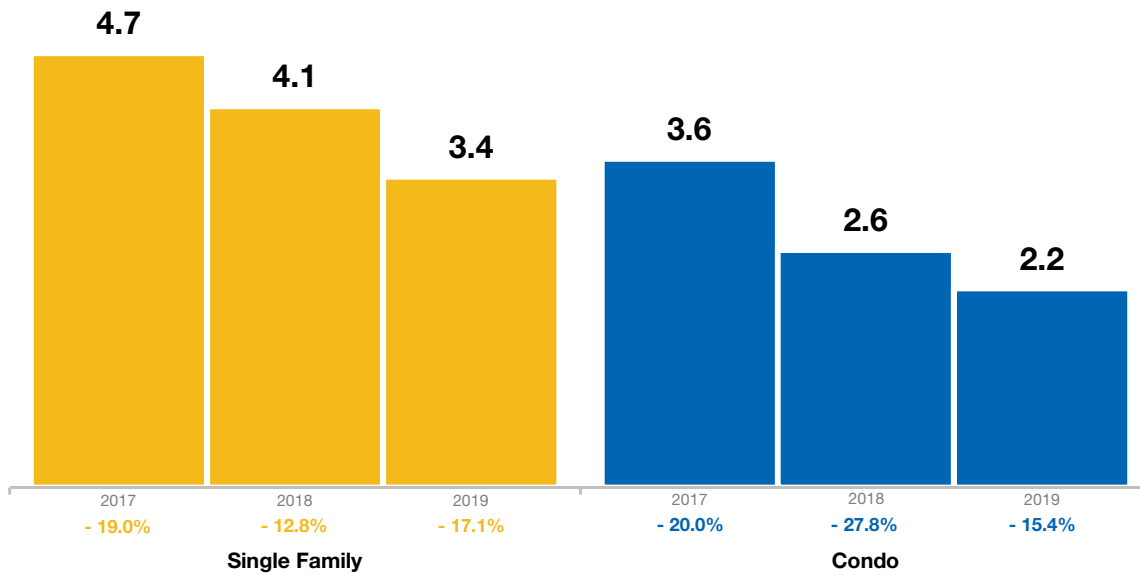


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



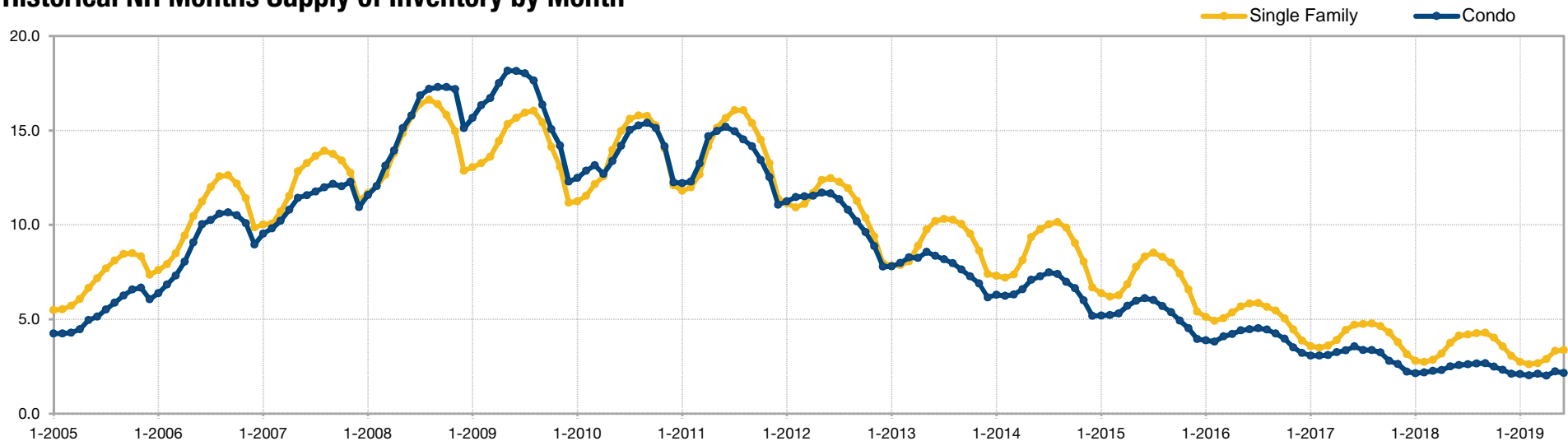
June



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2018	4.2	-12.5%	2.6	-23.5%
Aug-2018	4.3	-10.4%	2.7	-20.6%
Sep-2018	4.3	-6.5%	2.7	-15.6%
Oct-2018	4.0	-7.0%	2.5	-10.7%
Nov-2018	3.6	-5.3%	2.3	-11.5%
Dec-2018	3.1	-3.1%	2.1	-4.5%
Jan-2019	2.7	-3.6%	2.1	0.0%
Feb-2019	2.6	-3.7%	2.0	-9.1%
Mar-2019	2.7	-6.9%	2.1	-8.7%
Apr-2019	2.9	-9.4%	2.0	-13.0%
May-2019	3.3	-10.8%	2.2	-12.0%
Jun-2019	3.4	-17.1%	2.2	-15.4%
12-Month Avg*	3.4	-8.5%	2.3	-12.9%

* Months Supply for all properties from July 2018 through June 2019. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

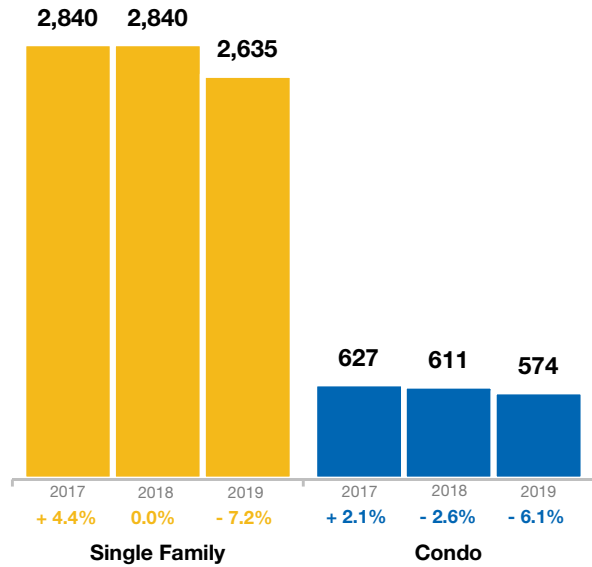


NH New Listings

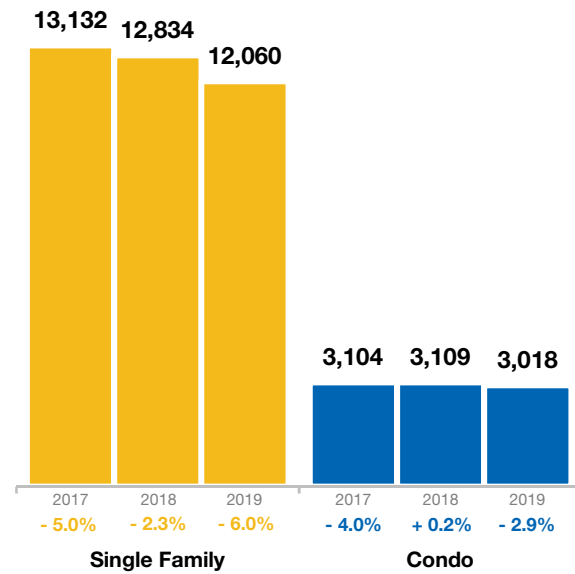
A count of the properties that have been newly listed on the market in a given month.



June

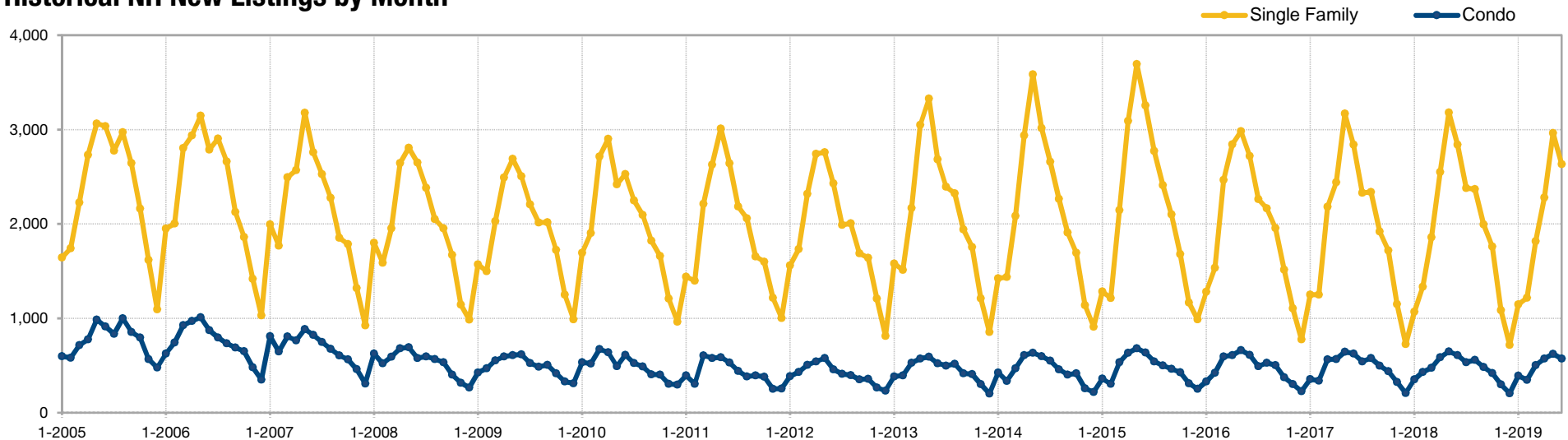


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2018	2,379	+2.1%	536	-1.3%
Aug-2018	2,369	+1.3%	559	-3.5%
Sep-2018	1,996	+3.9%	484	-3.0%
Oct-2018	1,761	+2.4%	421	-4.3%
Nov-2018	1,086	-5.6%	300	-8.0%
Dec-2018	719	-1.0%	207	-0.5%
Jan-2019	1,147	+7.3%	392	+10.7%
Feb-2019	1,218	-8.8%	348	-19.6%
Mar-2019	1,817	-2.2%	504	+5.9%
Apr-2019	2,280	-10.6%	575	-2.0%
May-2019	2,963	-6.8%	625	-3.5%
Jun-2019	2,635	-7.2%	574	-6.1%
12-Month Avg	1,918	-2.8%	475	-3.1%

Historical NH New Listings by Month

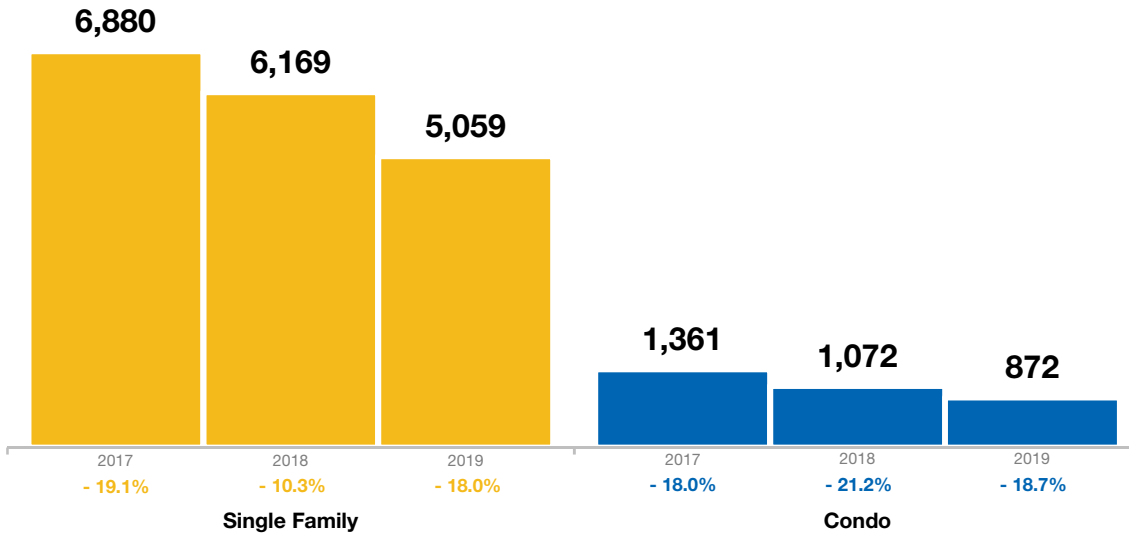


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

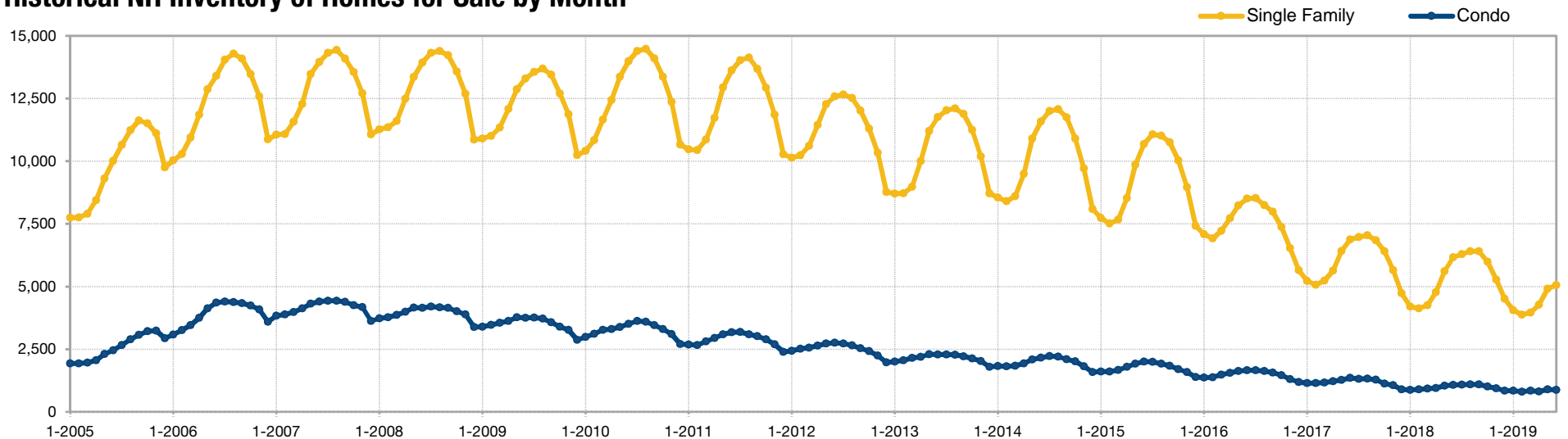


June



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2018	6,288	-9.8%	1,082	-18.0%
Aug-2018	6,404	-9.2%	1,099	-17.0%
Sep-2018	6,406	-6.4%	1,100	-14.0%
Oct-2018	5,988	-6.6%	1,017	-10.1%
Nov-2018	5,280	-6.6%	940	-11.3%
Dec-2018	4,515	-4.7%	846	-6.0%
Jan-2019	4,054	-3.5%	843	-3.5%
Feb-2019	3,879	-6.1%	807	-10.5%
Mar-2019	3,964	-6.9%	845	-8.7%
Apr-2019	4,276	-10.4%	812	-14.9%
May-2019	4,911	-12.5%	899	-13.5%
Jun-2019	5,059	-18.0%	872	-18.7%
12-Month Avg	5,085	-8.7%	930	-12.7%

Historical NH Inventory of Homes for Sale by Month



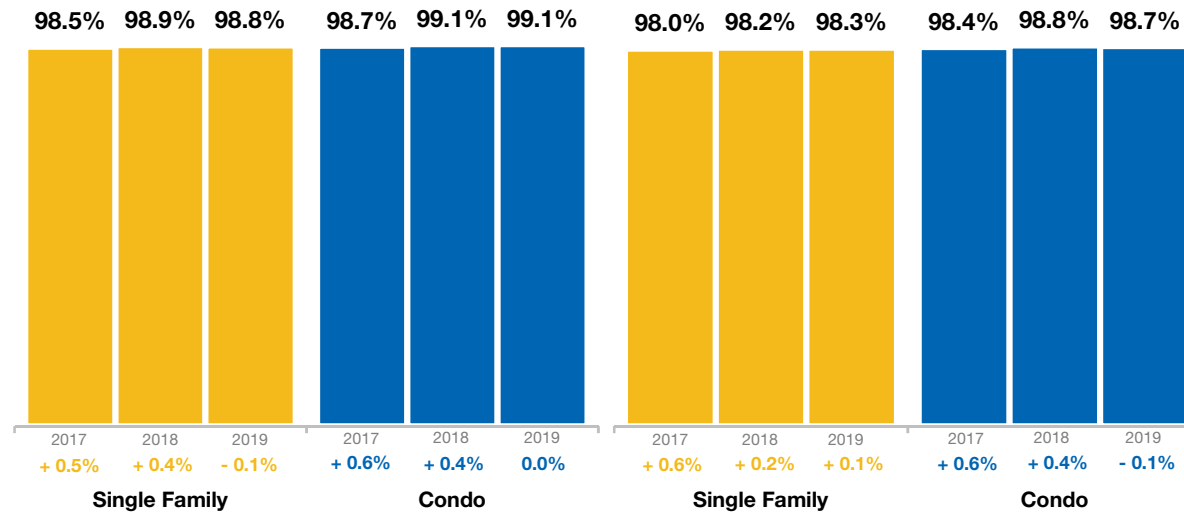
NH Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



June

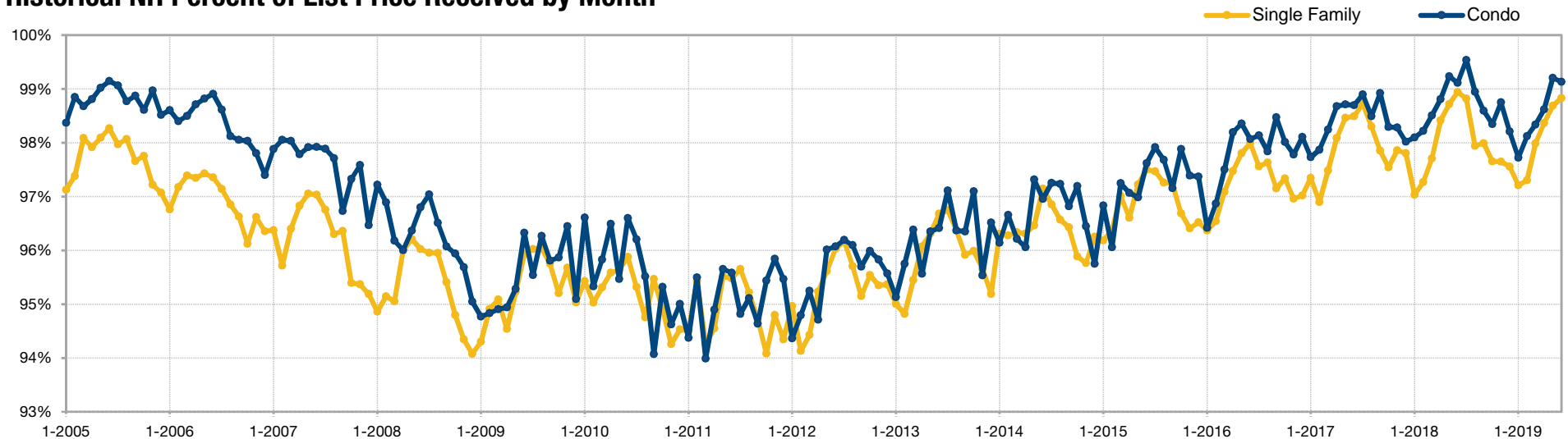
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2018	98.8%	+0.1%	99.5%	+0.6%
Aug-2018	97.9%	-0.4%	98.9%	+0.4%
Sep-2018	98.0%	+0.1%	98.6%	-0.3%
Oct-2018	97.7%	+0.2%	98.3%	0.0%
Nov-2018	97.6%	-0.3%	98.7%	+0.4%
Dec-2018	97.6%	-0.2%	98.2%	+0.2%
Jan-2019	97.2%	+0.2%	97.7%	-0.4%
Feb-2019	97.3%	0.0%	98.1%	-0.1%
Mar-2019	98.0%	+0.3%	98.3%	-0.2%
Apr-2019	98.4%	0.0%	98.6%	-0.2%
May-2019	98.7%	0.0%	99.2%	0.0%
Jun-2019	98.8%	-0.1%	99.1%	0.0%
12-Month Avg*	98.1%	-0.0%	98.7%	+0.1%

* Pct. of List Price Received for all properties from July 2018 through June 2019. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



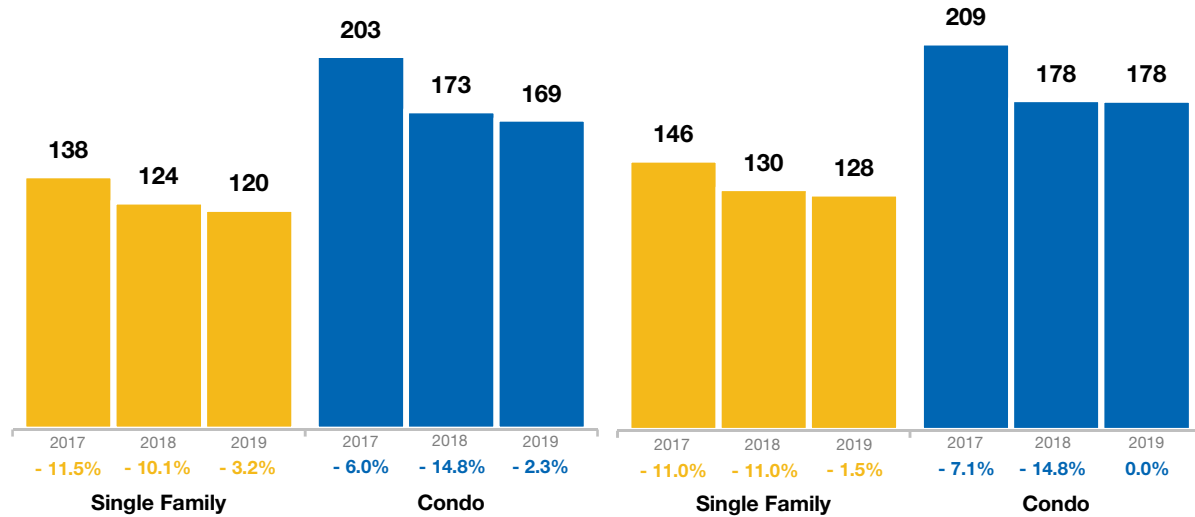
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

June

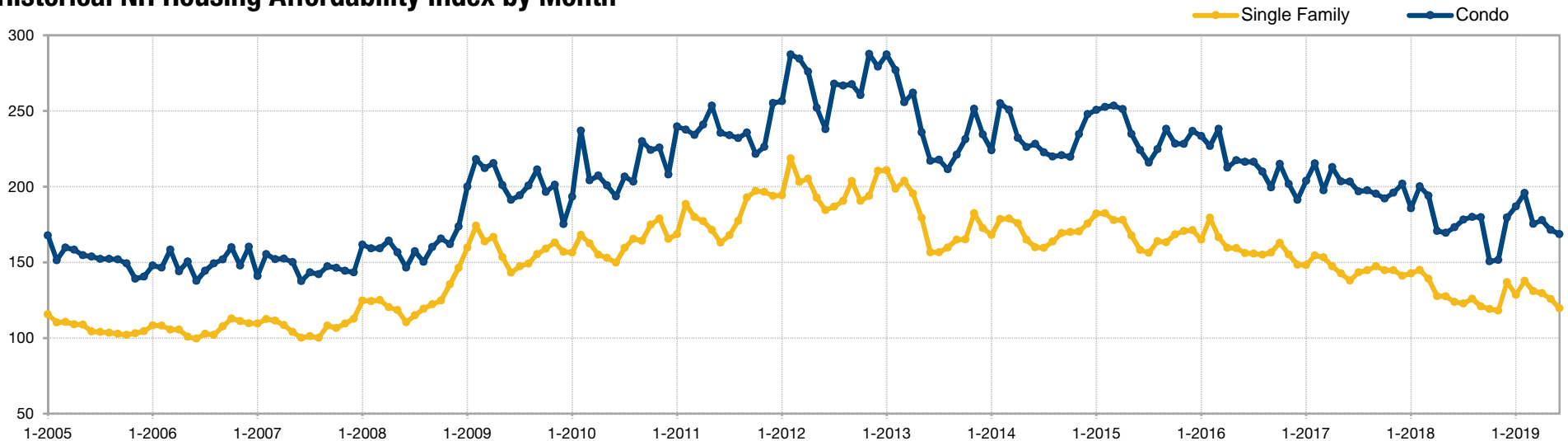
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2018	123	-14.0%	178	-9.6%
Aug-2018	126	-13.1%	180	-9.1%
Sep-2018	121	-17.7%	180	-7.7%
Oct-2018	119	-17.9%	151	-21.4%
Nov-2018	118	-18.6%	152	-22.4%
Dec-2018	137	-2.8%	180	-10.9%
Jan-2019	129	-9.8%	187	+0.5%
Feb-2019	138	-4.8%	196	-2.0%
Mar-2019	131	-5.8%	175	-9.8%
Apr-2019	130	+1.6%	178	+4.1%
May-2019	126	-0.8%	171	+0.6%
Jun-2019	120	-3.2%	169	-2.3%
12-Month Avg*	126	-13.9%	139	-10.8%

* Affordability Index for all properties from July 2018 through June 2019. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	6-2018	6-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		2,709	2,469	- 8.9%	10,417	10,108	- 3.0%
Median Sales Price		\$275,000	\$290,000	+ 5.5%	\$255,000	\$270,000	+ 5.9%
\$ Volume of Closed Sales (in millions)		\$821.8	\$796.7	- 3.1%	\$3,034.7	\$3,096.2	+ 2.0%
Days on Market		50	43	- 14.0%	67	59	- 11.9%
Pending Sales		2,504	2,833	+ 13.1%	12,399	12,797	+ 3.2%
Months Supply		3.8	3.1	- 18.4%	--	--	--
New Listings		3,621	3,350	- 7.5%	16,629	15,766	- 5.2%
Homes for Sale		7,529	6,154	- 18.3%	--	--	--
Pct. of List Price Received		98.8%	98.7%	- 0.1%	98.2%	98.2%	0.0%
Affordability Index		133	130	- 2.0%	143	140	- 2.4%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	6-2018	6-2019	+ / -	6-2018	6-2019	+ / -	6-2018	6-2019	+ / -	6-2018	6-2019	+ / -	6-2018	6-2019	+ / -
Belknap	117	116	- 0.9%	\$259,999	\$266,450	+ 2.5%	\$38.7	\$40.7	+ 5.2%	56	49	- 12.5%	102	134	+ 31.4%
Belknap Year-to-Date	467	498	+ 6.6%	\$243,250	\$255,000	+ 4.8%	\$145.1	\$181.6	+ 25.2%	73	75	+ 2.7%	576	629	+ 9.2%
Carroll	123	99	- 19.5%	\$245,000	\$270,000	+ 10.2%	\$45.2	\$38.6	- 14.6%	98	64	- 34.7%	113	142	+ 25.7%
Carroll Year-to-Date	465	435	- 6.5%	\$241,000	\$275,000	+ 14.1%	\$157.4	\$172.6	+ 9.7%	105	86	- 18.1%	554	552	- 0.4%
Cheshire	120	105	- 12.5%	\$231,500	\$221,900	- 4.1%	\$28.8	\$26.6	- 7.6%	66	59	- 10.6%	110	120	+ 9.1%
Cheshire Year-to-Date	408	432	+ 5.9%	\$201,000	\$215,000	+ 7.0%	\$88.6	\$96.7	+ 9.1%	88	80	- 9.1%	493	551	+ 11.8%
Coos	60	48	- 20.0%	\$107,000	\$129,900	+ 21.4%	\$8.4	\$7.3	- 13.1%	157	101	- 35.7%	41	65	+ 58.5%
Coos Year-to-Date	227	212	- 6.6%	\$118,950	\$112,500	- 5.4%	\$32.7	\$27.4	- 16.2%	162	126	- 22.2%	242	277	+ 14.5%
Grafton	135	130	- 3.7%	\$227,000	\$233,000	+ 2.6%	\$40.1	\$41.4	+ 3.2%	105	65	- 38.1%	122	136	+ 11.5%
Grafton Year-to-Date	533	486	- 8.8%	\$229,450	\$225,750	- 1.6%	\$158.3	\$145.8	- 7.9%	117	90	- 23.1%	632	649	+ 2.7%
Hillsborough	563	501	- 11.0%	\$314,000	\$330,000	+ 5.1%	\$191.3	\$180.0	- 5.9%	32	29	- 9.4%	500	548	+ 9.6%
Hillsborough Year-to-Date	2,073	1,955	- 5.7%	\$295,000	\$312,000	+ 5.8%	\$670.1	\$666.4	- 0.6%	52	45	- 13.5%	2,488	2,476	- 0.5%
Merrimack	233	234	+ 0.4%	\$277,500	\$289,900	+ 4.5%	\$66.9	\$72.1	+ 7.8%	47	39	- 17.0%	211	247	+ 17.1%
Merrimack Year-to-Date	862	832	- 3.5%	\$259,000	\$270,000	+ 4.2%	\$244.3	\$252.5	+ 3.4%	68	57	- 16.2%	1,040	1,102	+ 6.0%
Rockingham	471	438	- 7.0%	\$370,000	\$400,928	+ 8.4%	\$198.2	\$197.8	- 0.2%	37	34	- 8.1%	440	500	+ 13.6%
Rockingham Year-to-Date	1,647	1,636	- 0.7%	\$365,000	\$385,000	+ 5.5%	\$686.9	\$722.9	+ 5.2%	51	53	+ 3.9%	2,048	2,105	+ 2.8%
Strafford	185	158	- 14.6%	\$280,000	\$285,000	+ 1.8%	\$55.2	\$49.1	- 11.1%	36	40	+ 11.1%	170	205	+ 20.6%
Strafford Year-to-Date	735	675	- 8.2%	\$270,000	\$270,240	+ 0.1%	\$215.3	\$200.9	- 6.7%	59	57	- 3.4%	852	876	+ 2.8%
Sullivan	68	58	- 14.7%	\$169,250	\$214,000	+ 26.4%	\$13.0	\$14.1	+ 8.5%	74	92	+ 24.3%	81	71	- 12.3%
Sullivan Year-to-Date	254	271	+ 6.7%	\$161,500	\$185,740	+ 15.0%	\$56.0	\$59.2	+ 5.7%	106	100	- 5.7%	325	333	+ 2.5%
Entire State	2,075	1,887	- 9.1%	\$295,000	\$315,000	+ 6.8%	\$685.7	\$667.7	- 2.6%	52	43	- 17.3%	1,890	2,168	+ 14.7%
Entire State Year-to-Date	7,671	7,432	- 3.1%	\$280,000	\$295,750	+ 5.6%	\$2,454.7	\$2,526.1	+ 2.9%	70	63	- 10.0%	9,250	9,550	+ 3.2%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	6-2018	6-2019	+ / -	6-2018	6-2019	+ / -	6-2018	6-2019	+ / -	6-2018	6-2019	+ / -	6-2018	6-2019	+ / -
Belknap	24	22	- 8.3%	\$152,700	\$190,000	+ 24.4%	\$5.2	\$4.6	- 11.5%	39	53	+ 35.9%	26	31	+ 19.2%
Belknap Year-to-Date	118	112	- 5.1%	\$169,750	\$185,500	+ 9.3%	\$25.9	\$23.8	- 8.1%	79	51	- 35.4%	143	142	- 0.7%
Carroll	28	22	- 21.4%	\$199,250	\$205,000	+ 2.9%	\$6.2	\$5.3	- 14.5%	101	46	- 54.5%	21	26	+ 23.8%
Carroll Year-to-Date	129	108	- 16.3%	\$181,500	\$210,000	+ 15.7%	\$27.5	\$25.3	- 8.0%	90	82	- 8.9%	137	129	- 5.8%
Cheshire	16	12	- 25.0%	\$160,825	\$134,750	- 16.2%	\$3.0	\$1.7	- 43.3%	91	32	- 64.8%	11	7	- 36.4%
Cheshire Year-to-Date	47	45	- 4.3%	\$159,900	\$139,000	- 13.1%	\$7.9	\$6.7	- 15.2%	92	48	- 47.8%	64	51	- 20.3%
Coos	4	2	- 50.0%	\$333,500	\$198,500	- 40.5%	\$1.3	\$0.4	- 69.2%	35	9	- 74.3%		4	#VALUE!
Coos Year-to-Date	13	11	- 15.4%	\$325,000	\$322,450	- 0.8%	\$3.9	\$3.6	- 7.7%	113	81	- 28.3%	10	14	+ 40.0%
Grafton	54	45	- 16.7%	\$164,500	\$168,000	+ 2.1%	\$10.5	\$9.6	- 8.6%	90	89	- 1.1%	51	45	- 11.8%
Grafton Year-to-Date	229	223	- 2.6%	\$175,000	\$162,000	- 7.4%	\$47.5	\$45.4	- 4.4%	95	85	- 10.5%	255	270	+ 5.9%
Hillsborough	164	162	- 1.2%	\$194,500	\$215,000	+ 10.5%	\$34.7	\$37.5	+ 8.1%	26	25	- 3.8%	168	169	+ 0.6%
Hillsborough Year-to-Date	728	755	+ 3.7%	\$196,000	\$209,900	+ 7.1%	\$159.8	\$170.5	+ 6.7%	42	36	- 14.3%	858	872	+ 1.6%
Merrimack	41	27	- 34.1%	\$200,000	\$175,000	- 12.5%	\$8.9	\$5.7	- 36.0%	36	14	- 61.1%	36	52	+ 44.4%
Merrimack Year-to-Date	163	155	- 4.9%	\$180,000	\$183,000	+ 1.7%	\$30.9	\$30.7	- 0.6%	44	34	- 22.7%	179	197	+ 10.1%
Rockingham	157	146	- 7.0%	\$279,000	\$295,053	+ 5.8%	\$50.7	\$49.3	- 2.8%	42	39	- 7.1%	153	164	+ 7.2%
Rockingham Year-to-Date	704	648	- 8.0%	\$259,900	\$270,750	+ 4.2%	\$218.0	\$204.5	- 6.2%	52	45	- 13.5%	803	799	- 0.5%
Strafford	33	21	- 36.4%	\$179,000	\$177,500	- 0.8%	\$6.1	\$4.2	- 31.1%	38	13	- 65.8%	32	25	- 21.9%
Strafford Year-to-Date	113	105	- 7.1%	\$171,000	\$175,000	+ 2.3%	\$21.3	\$19.7	- 7.5%	39	41	+ 5.1%	133	134	+ 0.8%
Sullivan	8	7	- 12.5%	\$241,350	\$189,500	- 21.5%	\$2.0	\$1.4	- 30.0%	46	83	+ 80.4%	1	7	+ 600.0%
Sullivan Year-to-Date	24	23	- 4.2%	\$192,500	\$189,500	- 1.6%	\$5.0	\$4.5	- 10.0%	46	113	+ 145.7%	23	31	+ 34.8%
Entire State	529	466	- 11.9%	\$210,825	\$223,750	+ 6.1%	\$128.6	\$119.8	- 6.8%	46	37	- 19.6%	499	530	+ 6.2%
Entire State Year-to-Date	2,268	2,185	- 3.7%	\$204,900	\$212,000	+ 3.5%	\$547.8	\$534.6	- 2.4%	57	48	- 15.8%	2,605	2,639	+ 1.3%