

# NH Monthly Indicators



## July 2019

In July, the U.S. economic expansion that began in June 2009 became the longest in the nation's history, marking 121 straight months of gross domestic product growth and surpassing the 120-month expansion from 1991 to 2001. The average rate of growth during this expansion has been a milder 2.3 percent per year compared to 3.6 percent during the 1990s. Although the economy should continue to perform well for the rest of 2019, most economists see a mild recession on the horizon.

New Listings were up 0.6 percent for single family homes but decreased 3.0 percent for condo properties. Pending Sales increased 11.0 percent for single family homes and 6.8 percent for condo properties.

The Median Sales Price was up 0.8 percent to \$300,000 for single family homes and 1.7 percent to \$208,500 for condo properties. Months Supply of Inventory decreased 16.7 percent for single family units and 15.4 percent for condo units.

During the record-setting 121-month economic expansion, the unemployment rate has dropped from 10.0 percent in 2009 to 3.7 percent, yet many consumers continue to struggle financially. Low mortgage interest rates have helped offset low housing affordability, but high home prices are outpacing median household income growth. In a move to stoke continued economic prosperity, the Federal Reserve reduced the benchmark interest rate by a quarter point to about 2.25 percent, marking the first reduction in more than a decade.

## Monthly Snapshot

**- 3.3%**

**+ 0.8%**

**- 1.9%**

One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume
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This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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# NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	7-2018	7-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
<b>Closed Sales</b>		1,915	1,851	- 3.3%	9,586	9,324	- 2.7%
<b>Median Sales Price</b>		\$297,500	\$300,000	+ 0.8%	\$282,500	\$299,000	+ 5.8%
<b>\$ Volume of Closed Sales (in millions)</b>		\$645.6	\$633.2	- 1.9%	\$3,100.3	\$3,180.6	+ 2.6%
<b>Days on Market</b>		42	41	- 2.4%	65	58	- 10.8%
<b>Pending Sales</b>		1,877	2,084	+ 11.0%	11,127	11,404	+ 2.5%
<b>Months Supply</b>		4.2	3.5	- 16.7%	--	--	--
<b>New Listings</b>		2,379	2,393	+ 0.6%	15,213	14,480	- 4.8%
<b>Homes for Sale</b>		6,289	5,205	- 17.2%	--	--	--
<b>Pct. of List Price Received</b>		98.8%	99.0%	+ 0.2%	98.4%	98.4%	0.0%
<b>Affordability Index</b>		123	128	+ 4.1%	129	129	0.0%

# NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



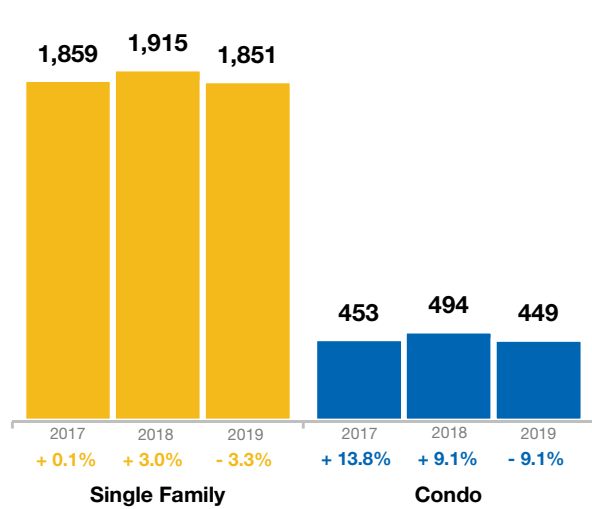
Key Metrics	Historical Sparkbars	7-2018	7-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
<b>Closed Sales</b>		494	<b>449</b>	- 9.1%	2,762	<b>2,643</b>	- 4.3%
<b>Median Sales Price</b>		\$205,000	<b>\$208,500</b>	+ 1.7%	\$204,900	<b>\$212,000</b>	+ 3.5%
<b>\$ Volume of Closed Sales (in millions)</b>		\$119.5	<b>\$109.0</b>	- 8.8%	\$667.3	<b>\$645.9</b>	- 3.2%
<b>Days on Market</b>		39	<b>30</b>	- 23.1%	54	<b>45</b>	- 16.7%
<b>Pending Sales</b>		457	<b>488</b>	+ 6.8%	3,062	<b>3,093</b>	+ 1.0%
<b>Months Supply</b>		2.6	<b>2.2</b>	- 15.4%	--	--	--
<b>New Listings</b>		536	<b>520</b>	- 3.0%	3,645	<b>3,550</b>	- 2.6%
<b>Homes for Sale</b>		1,082	<b>877</b>	- 18.9%	--	--	--
<b>Pct. of List Price Received</b>		99.5%	<b>99.4%</b>	- 0.1%	98.9%	<b>98.8%</b>	- 0.1%
<b>Affordability Index</b>		178	<b>185</b>	+ 3.9%	178	<b>182</b>	+ 2.2%

# NH Closed Sales

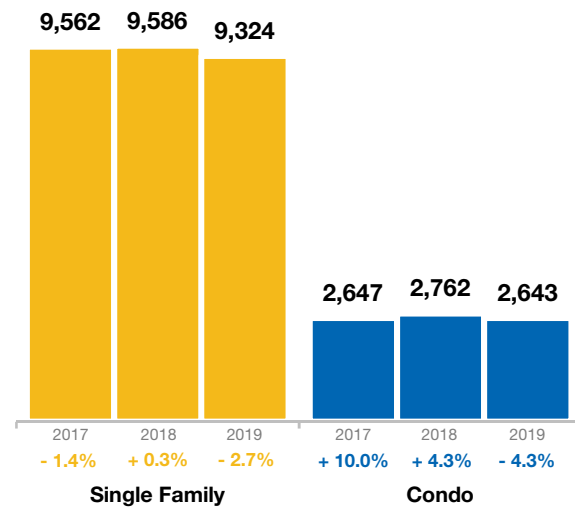
A count of the actual sales that closed in a given month.



## July

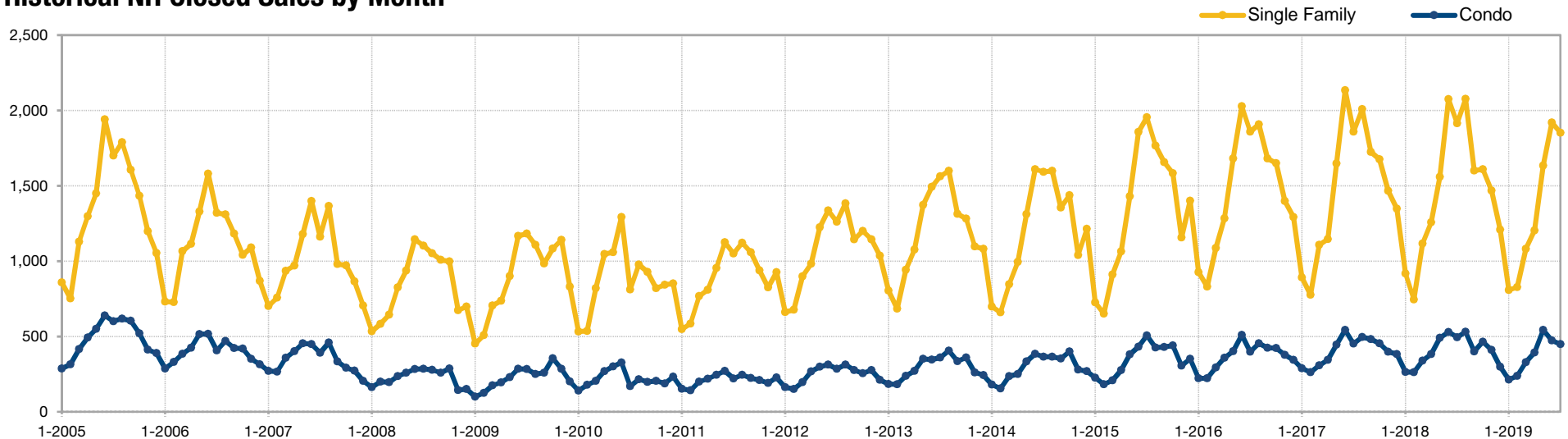


## Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2018	2,077	+3.4%	531	+6.8%
Sep-2018	1,601	-7.1%	401	-16.8%
Oct-2018	1,610	-3.9%	465	+2.4%
Nov-2018	1,468	+0.1%	411	+3.0%
Dec-2018	1,209	-10.3%	299	-21.9%
Jan-2019	808	-12.0%	214	-18.9%
Feb-2019	827	+11.0%	239	-8.8%
Mar-2019	1,081	-3.1%	329	-2.9%
Apr-2019	1,203	-4.4%	394	+2.9%
May-2019	1,634	+4.8%	544	+10.8%
Jun-2019	1,920	-7.5%	474	-10.4%
<b>Jul-2019</b>	<b>1,851</b>	<b>-3.3%</b>	<b>449</b>	<b>-9.1%</b>
12-Month Avg	1,441	-2.9%	396	-4.6%

## Historical NH Closed Sales by Month

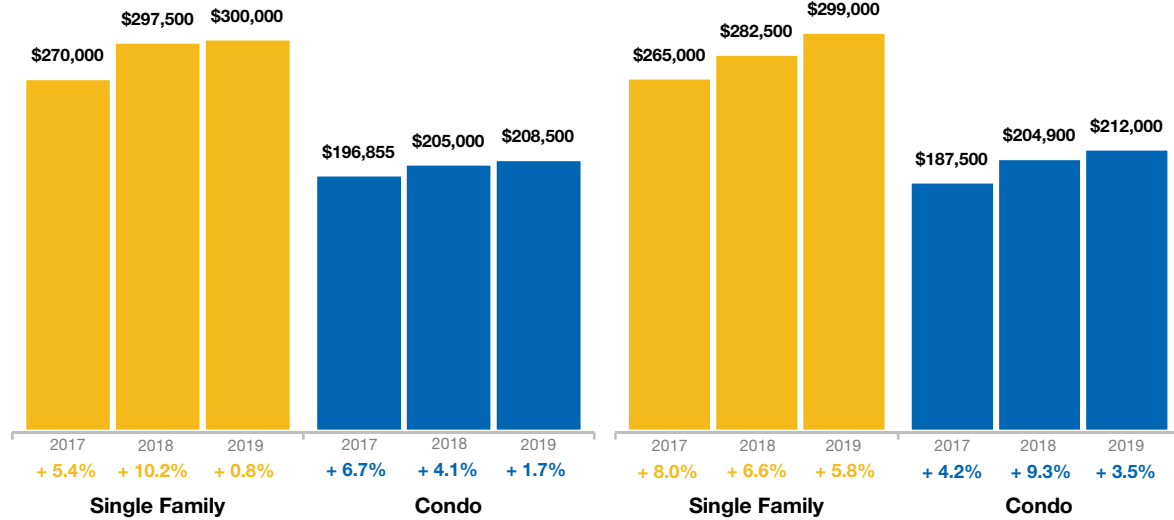


# NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



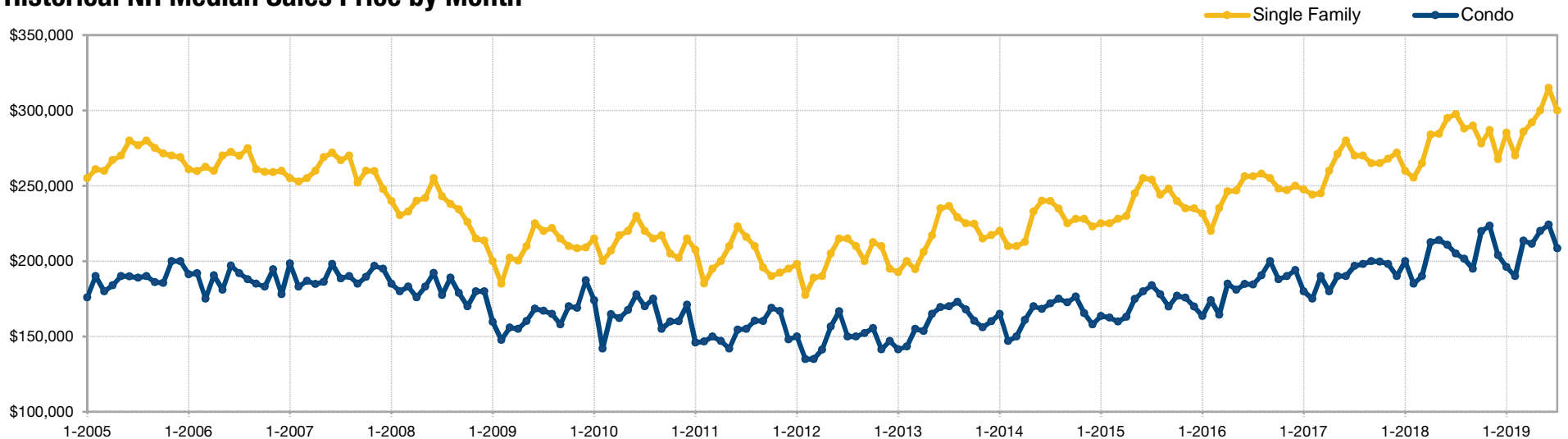
## July



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2018	\$287,950	+6.6%	\$201,500	+1.8%
Sep-2018	\$289,900	+9.4%	\$195,000	-2.5%
Oct-2018	\$278,100	+4.9%	\$219,900	+10.1%
Nov-2018	\$287,000	+7.1%	\$223,500	+12.9%
Dec-2018	\$267,500	-1.7%	\$204,000	+7.4%
Jan-2019	\$285,250	+9.7%	\$196,200	-1.9%
Feb-2019	\$270,000	+5.7%	\$190,000	+2.7%
Mar-2019	\$285,950	+7.9%	\$213,500	+12.4%
Apr-2019	\$292,000	+2.8%	\$211,500	-0.5%
May-2019	\$300,000	+5.4%	\$220,000	+2.9%
Jun-2019	\$315,000	+6.8%	\$224,250	+6.4%
<b>Jul-2019</b>	<b>\$300,000</b>	<b>+0.8%</b>	<b>\$208,500</b>	<b>+1.7%</b>
12-Month Avg*	\$290,000	+5.5%	\$210,000	+5.0%

\* Median Sales Price for all properties from August 2018 through July 2019. This is not the average of the individual figures above.

## Historical NH Median Sales Price by Month

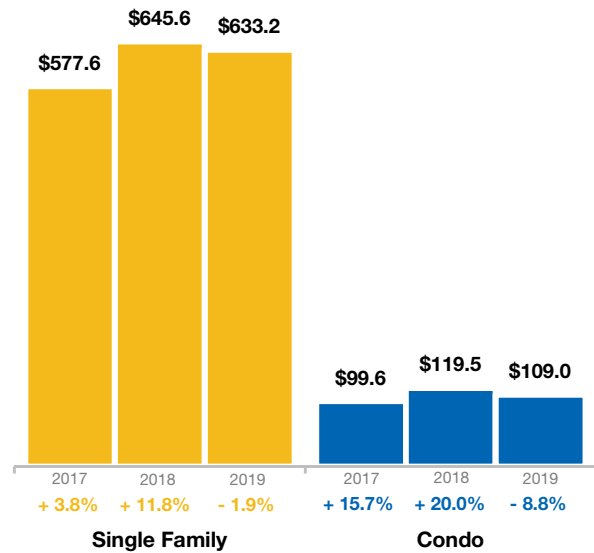


# NH \$ Volume of Closed Sales

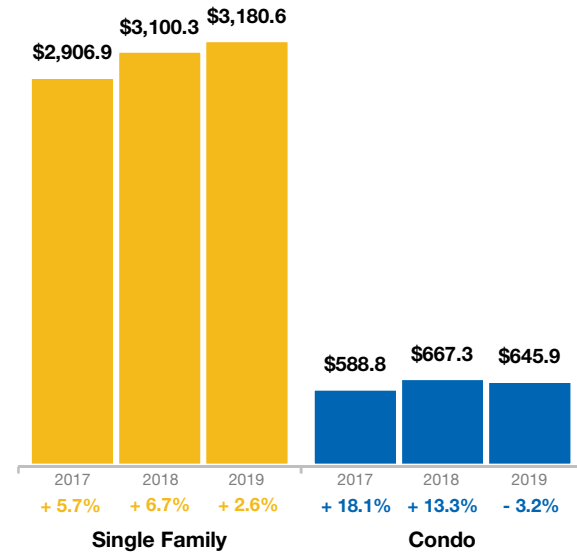
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



## July



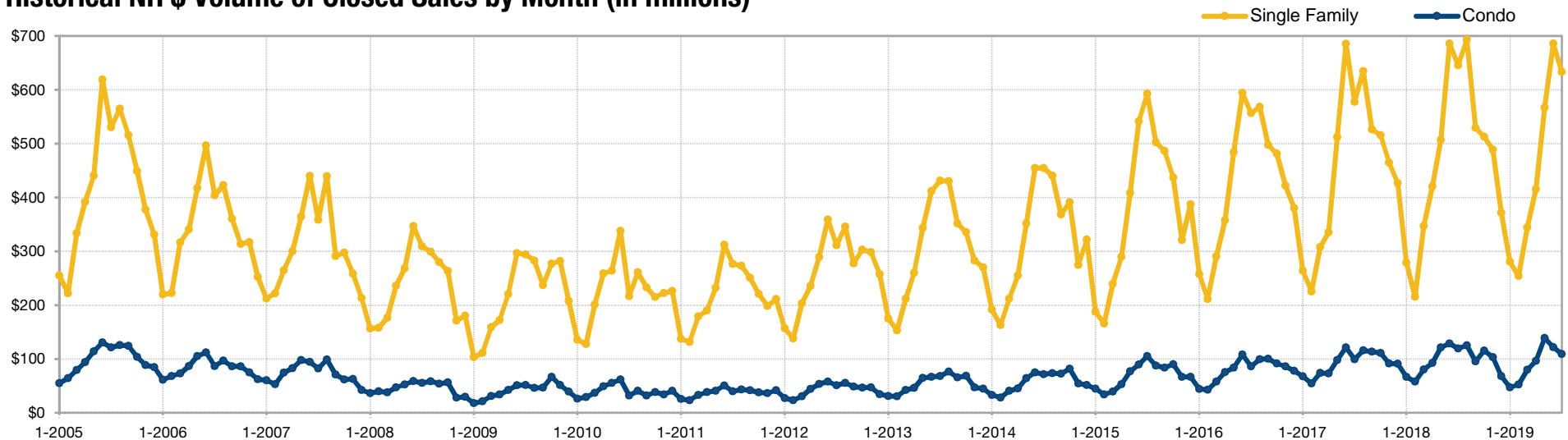
## Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2018	\$693.4	+9.2%	\$125.4	+8.2%
Sep-2018	\$529.2	+0.6%	\$95.4	-15.9%
Oct-2018	\$512.8	-0.5%	\$115.8	+4.1%
Nov-2018	\$488.9	+5.1%	\$103.1	+12.6%
Dec-2018	\$371.8	-12.9%	\$68.2	-25.1%
Jan-2019	\$280.7	+0.5%	\$47.1	-29.5%
Feb-2019	\$254.1	+18.0%	\$52.8	-8.7%
Mar-2019	\$344.4	-0.7%	\$79.7	-0.9%
Apr-2019	\$415.6	-1.2%	\$96.5	+4.1%
May-2019	\$566.8	+11.9%	\$138.9	+14.3%
Jun-2019	\$685.8	+0.0%	\$121.8	-5.3%
<b>Jul-2019</b>	<b>\$633.2</b>	<b>-1.9%</b>	<b>\$109.0</b>	<b>-8.8%</b>
12-Month Avg*	\$481.4	+1.9%	\$96.2	-3.1%

\* \$ Volume of Closed Sales (in millions) for all properties from August 2018 through July 2019. This is not the average of the individual figures above.

## Historical NH \$ Volume of Closed Sales by Month (in millions)

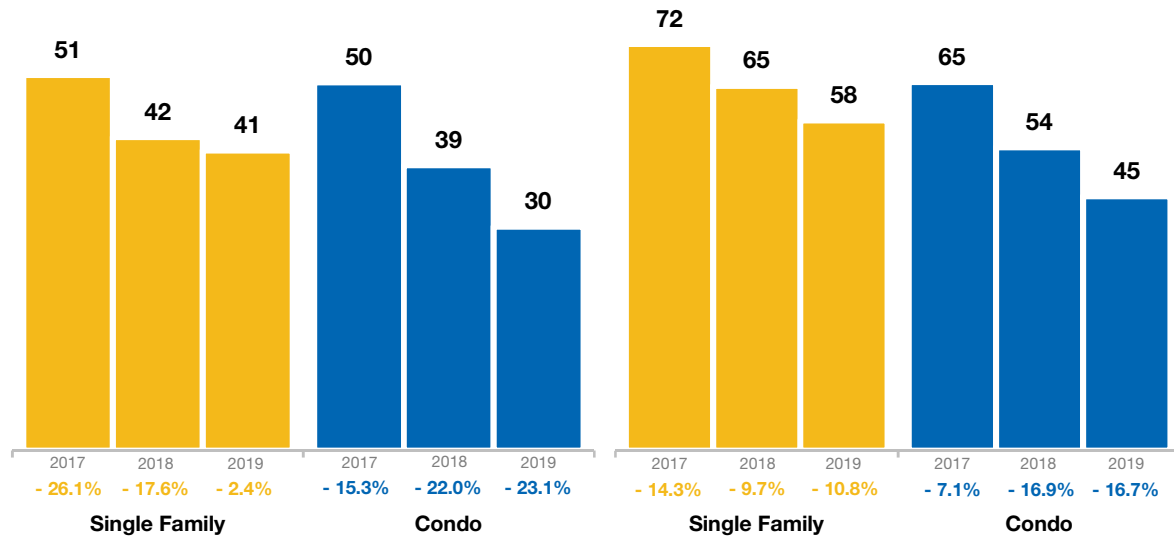


# NH Days on Market

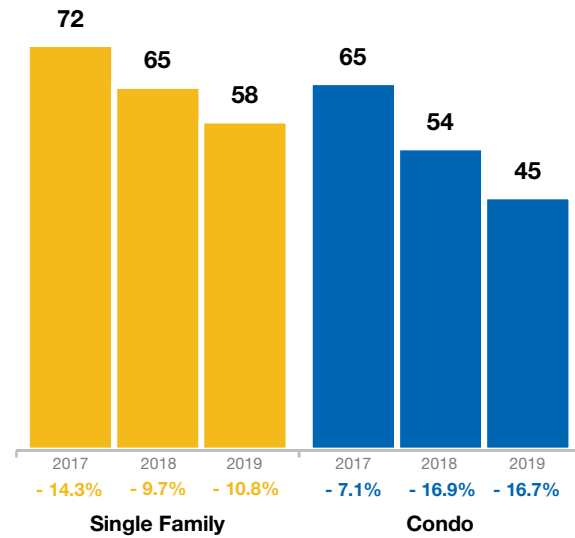
Average number of days between when a property is listed and when an offer is accepted in a given month.



## July



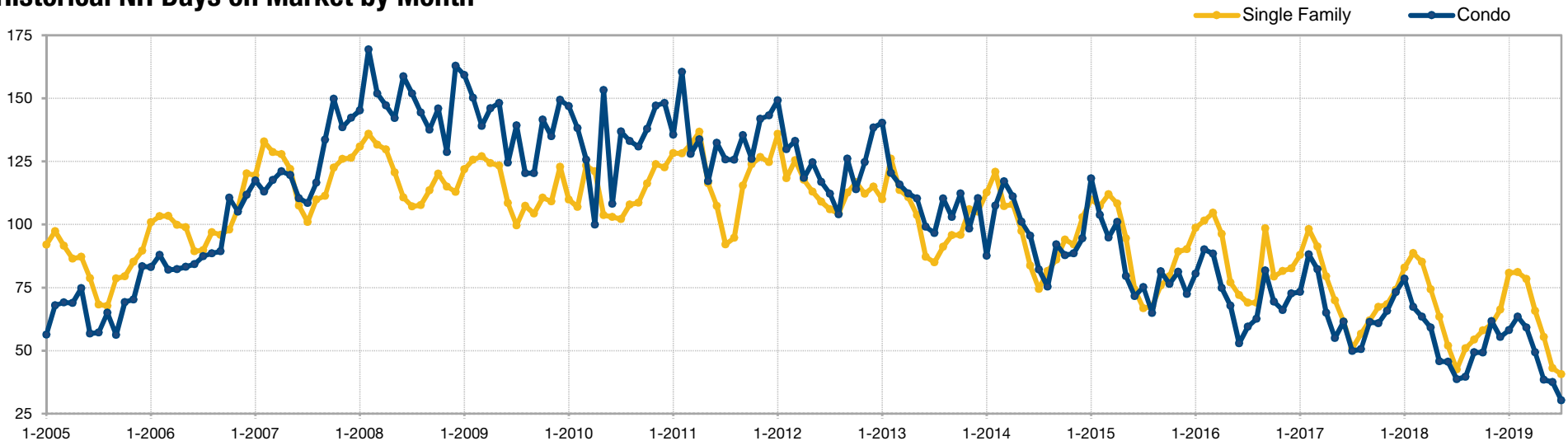
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2018	51	-10.5%	40	-21.6%
Sep-2018	54	-12.9%	49	-19.7%
Oct-2018	58	-13.4%	49	-19.7%
Nov-2018	60	-11.8%	62	-6.1%
Dec-2018	66	-10.8%	55	-24.7%
Jan-2019	81	-2.4%	58	-25.6%
Feb-2019	81	-9.0%	63	-6.0%
Mar-2019	78	-8.2%	59	-6.3%
Apr-2019	66	-10.8%	49	-16.9%
May-2019	55	-12.7%	38	-17.4%
Jun-2019	43	-17.3%	38	-17.4%
<b>Jul-2019</b>	<b>41</b>	<b>-2.4%</b>	<b>30</b>	<b>-23.1%</b>
12-Month Avg*	58	-10.6%	47	-17.4%

\* Days on Market for all properties from August 2018 through July 2019. This is not the average of the individual figures above.

## Historical NH Days on Market by Month

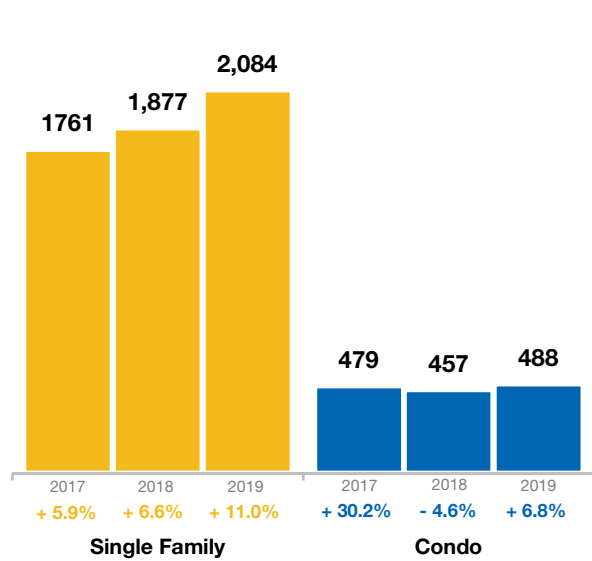


# NH Pending Sales

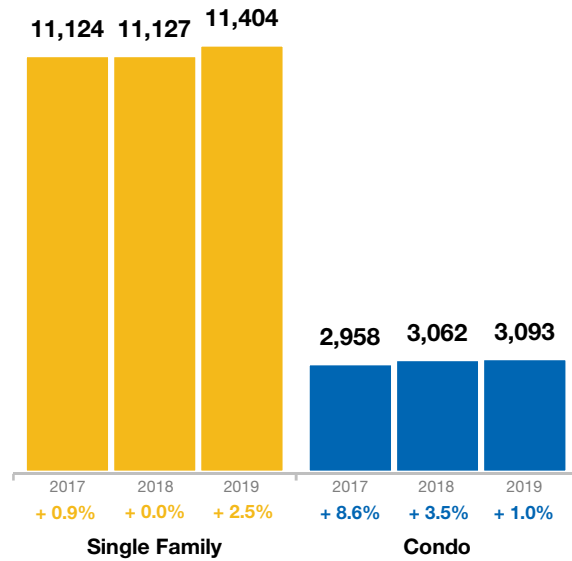
A count of the properties on which offers have been accepted in a given month.



## July

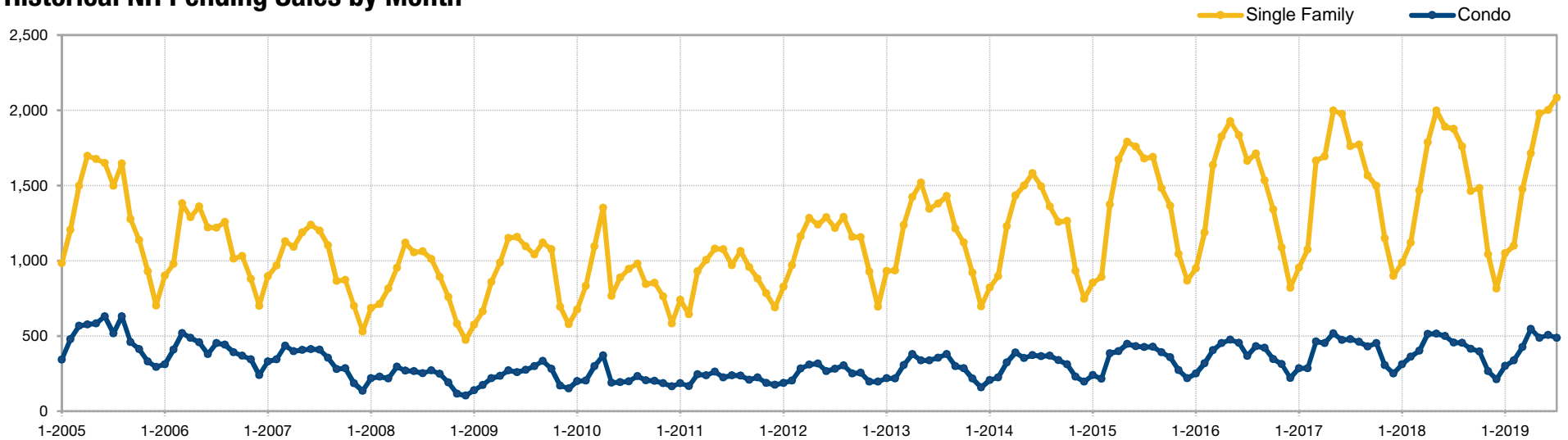


## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2018	1,759	-0.7%	455	-1.5%
Sep-2018	1,463	-6.6%	414	-3.7%
Oct-2018	1,483	-1.0%	397	-12.2%
Nov-2018	1,043	-9.3%	267	-12.7%
Dec-2018	815	-9.2%	213	-15.1%
Jan-2019	1,050	+6.4%	301	-3.2%
Feb-2019	1,100	-1.8%	338	-6.6%
Mar-2019	1,475	+0.6%	427	+6.0%
Apr-2019	1,715	-4.1%	546	+6.2%
May-2019	1,979	-1.0%	487	-5.6%
Jun-2019	2,001	+5.9%	506	+1.4%
<b>Jul-2019</b>	<b>2,084</b>	<b>+11.0%</b>	<b>488</b>	<b>+6.8%</b>
12-Month Avg	1,497	-0.2%	403	-2.5%

## Historical NH Pending Sales by Month



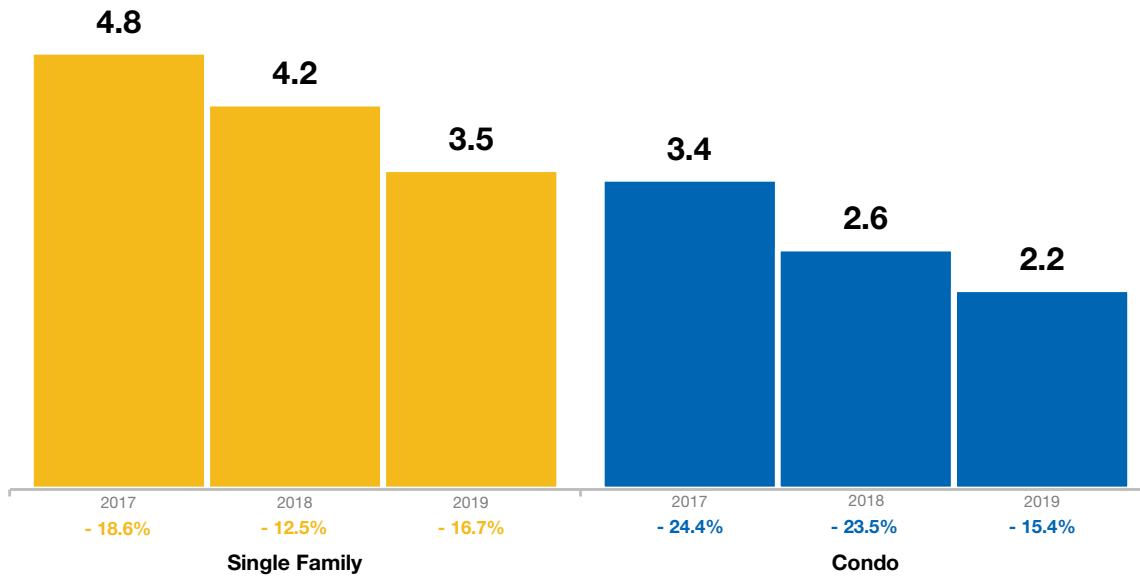


# NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



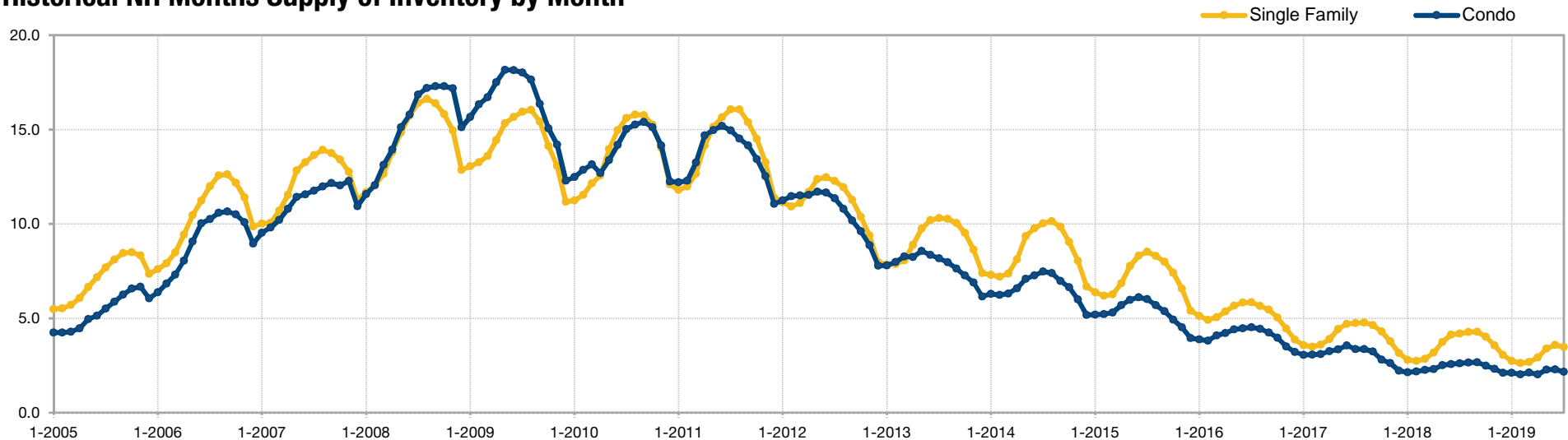
July



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2018	4.3	-10.4%	2.7	-20.6%
Sep-2018	4.3	-6.5%	2.7	-15.6%
Oct-2018	4.0	-7.0%	2.5	-10.7%
Nov-2018	3.6	-5.3%	2.3	-11.5%
Dec-2018	3.1	-3.1%	2.1	-4.5%
Jan-2019	2.7	-3.6%	2.1	0.0%
Feb-2019	2.6	-3.7%	2.0	-9.1%
Mar-2019	2.7	-6.9%	2.1	-8.7%
Apr-2019	2.9	-9.4%	2.0	-13.0%
May-2019	3.4	-8.1%	2.3	-8.0%
Jun-2019	3.6	-12.2%	2.3	-11.5%
<b>Jul-2019</b>	<b>3.5</b>	<b>-16.7%</b>	<b>2.2</b>	<b>-15.4%</b>
12-Month Avg*	3.4	-8.2%	2.3	-11.5%

\* Months Supply for all properties from August 2018 through July 2019. This is not the average of the individual figures above.

## Historical NH Months Supply of Inventory by Month

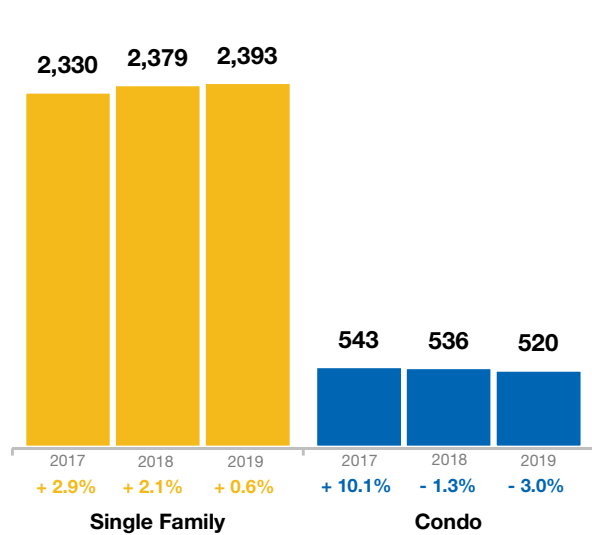


# NH New Listings

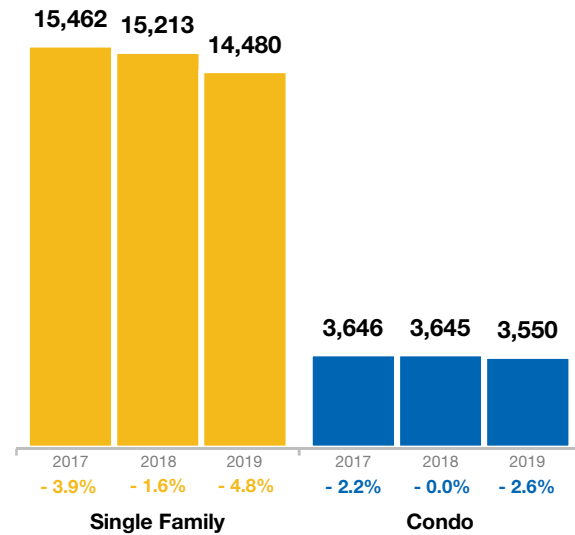
A count of the properties that have been newly listed on the market in a given month.



## July

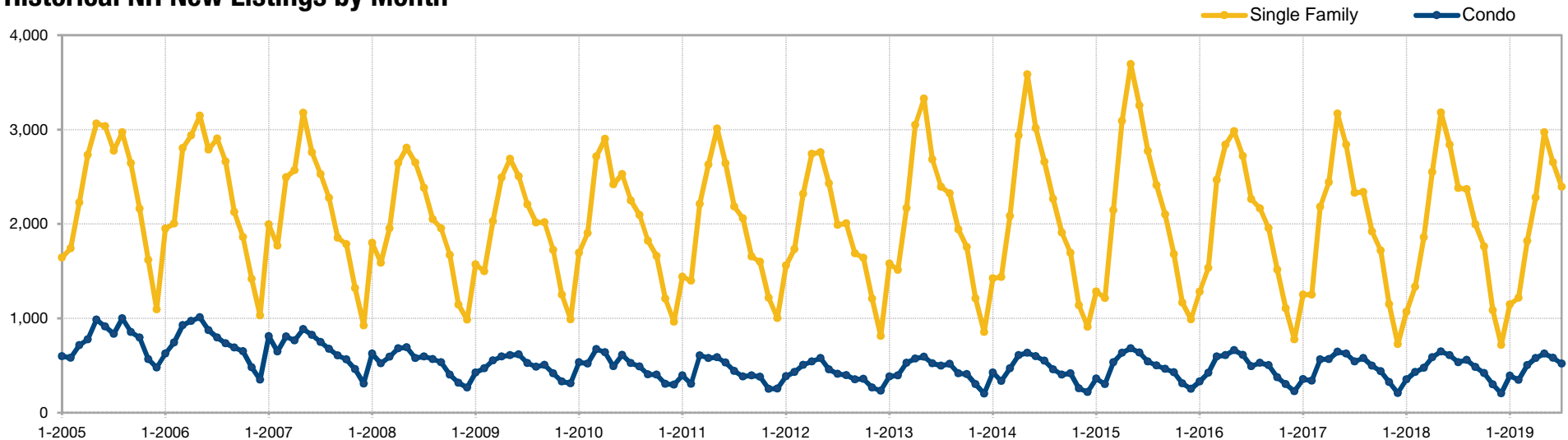


## Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2018	2,369	+1.3%	559	-3.5%
Sep-2018	1,996	+3.9%	484	-3.0%
Oct-2018	1,762	+2.5%	421	-4.3%
Nov-2018	1,086	-5.6%	300	-8.0%
Dec-2018	720	-0.8%	207	-0.5%
Jan-2019	1,148	+7.4%	392	+10.7%
Feb-2019	1,218	-8.8%	348	-19.6%
Mar-2019	1,819	-2.1%	504	+5.9%
Apr-2019	2,279	-10.7%	578	-1.5%
May-2019	2,970	-6.6%	627	-3.2%
Jun-2019	2,653	-6.6%	581	-4.9%
<b>Jul-2019</b>	<b>2,393</b>	<b>+0.6%</b>	<b>520</b>	<b>-3.0%</b>
12-Month Avg	1,922	-2.8%	475	-3.1%

## Historical NH New Listings by Month

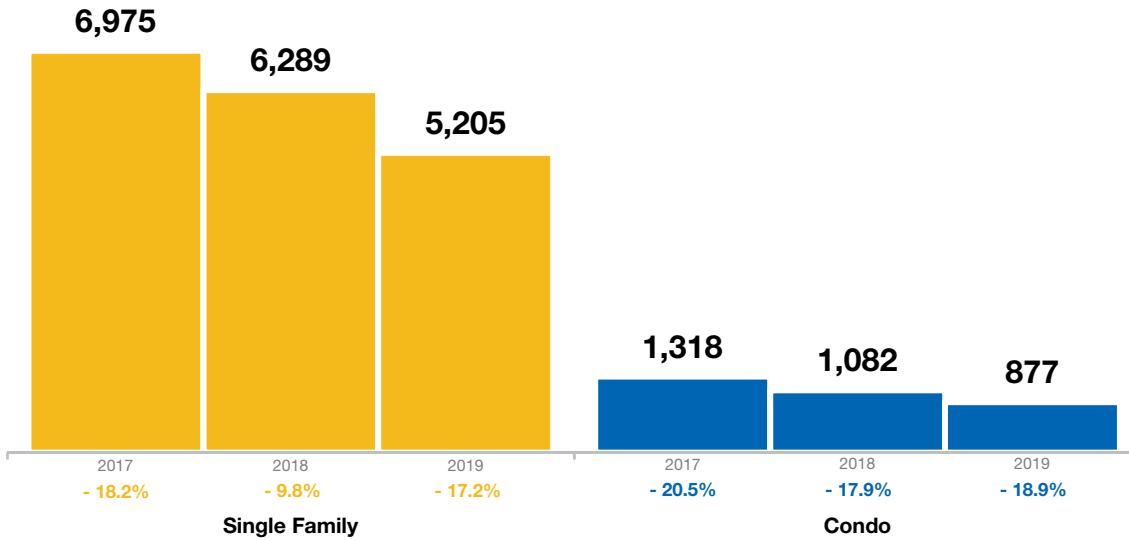


# NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

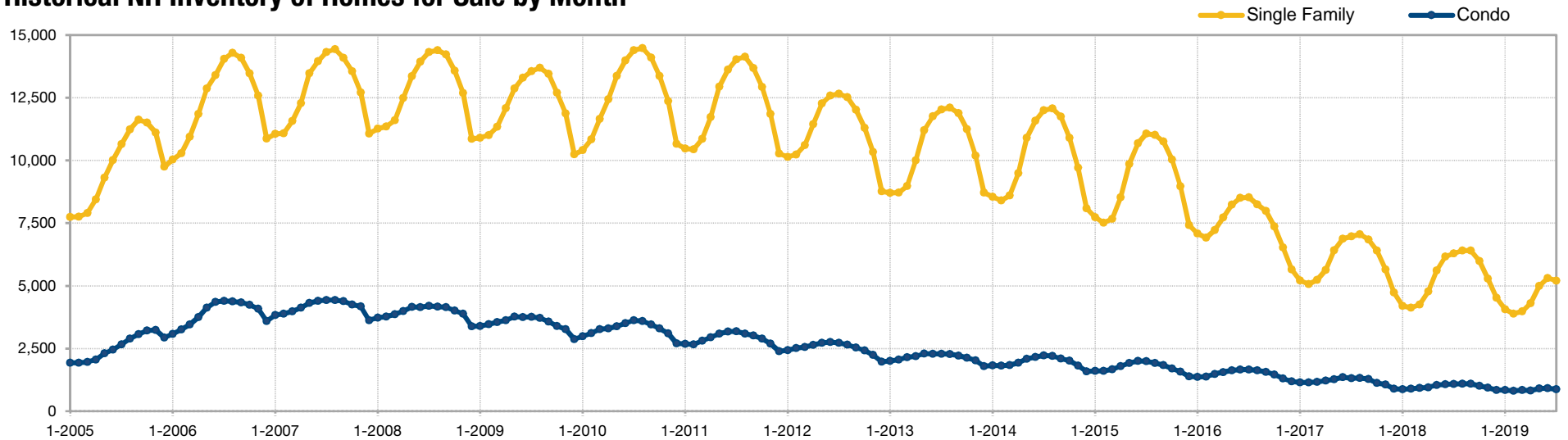


## July



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2018	6,406	-9.1%	1,099	-17.0%
Sep-2018	6,408	-6.4%	1,100	-14.0%
Oct-2018	5,990	-6.5%	1,017	-10.1%
Nov-2018	5,284	-6.6%	940	-11.3%
Dec-2018	4,523	-4.5%	847	-5.9%
Jan-2019	4,063	-3.3%	847	-3.1%
Feb-2019	3,888	-5.9%	810	-10.2%
Mar-2019	3,983	-6.4%	849	-8.3%
Apr-2019	4,305	-9.8%	820	-14.0%
May-2019	4,992	-11.1%	912	-12.2%
Jun-2019	5,314	-13.9%	918	-14.4%
<b>Jul-2019</b>	<b>5,205</b>	<b>-17.2%</b>	<b>877</b>	<b>-18.9%</b>
12-Month Avg	5,030	-8.7%	920	-12.0%

## Historical NH Inventory of Homes for Sale by Month



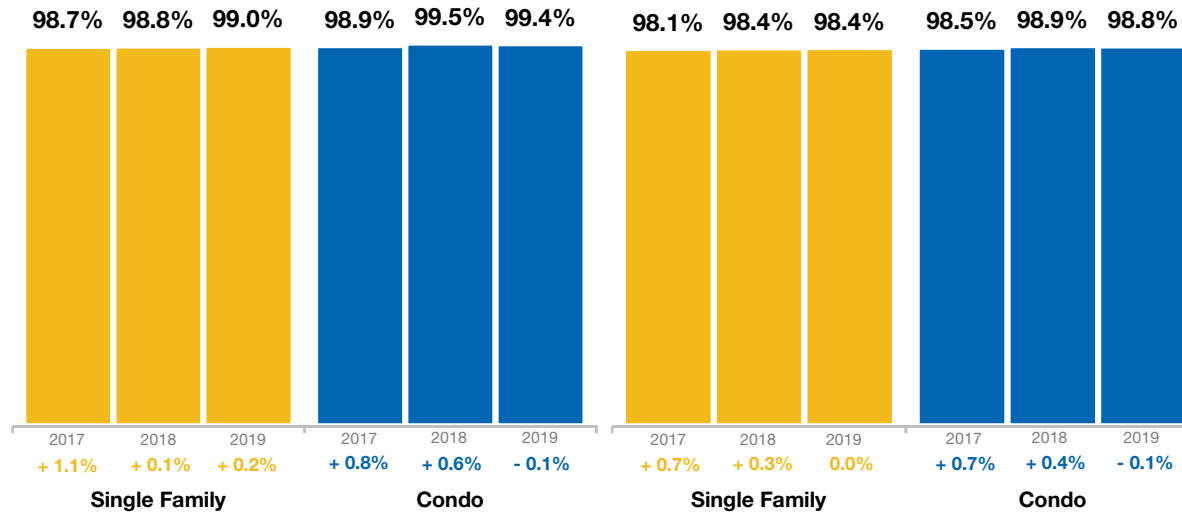
# NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## July

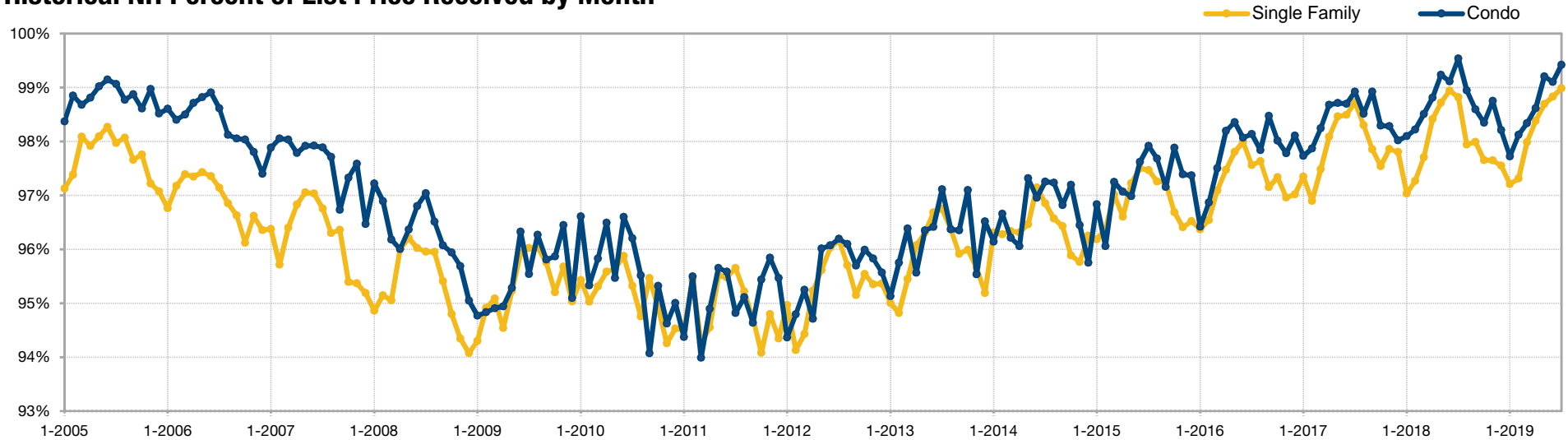
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2018	97.9%	-0.4%	98.9%	+0.4%
Sep-2018	98.0%	+0.1%	98.6%	-0.3%
Oct-2018	97.7%	+0.2%	98.3%	0.0%
Nov-2018	97.6%	-0.3%	98.7%	+0.4%
Dec-2018	97.6%	-0.2%	98.2%	+0.2%
Jan-2019	97.2%	+0.2%	97.7%	-0.4%
Feb-2019	97.3%	0.0%	98.1%	-0.1%
Mar-2019	98.0%	+0.3%	98.3%	-0.2%
Apr-2019	98.4%	0.0%	98.6%	-0.2%
May-2019	98.7%	0.0%	99.2%	0.0%
Jun-2019	98.8%	-0.1%	99.1%	0.0%
<b>Jul-2019</b>	<b>99.0%</b>	<b>+0.2%</b>	<b>99.4%</b>	<b>-0.1%</b>
12-Month Avg*	98.1%	-0.0%	98.7%	+0.0%

\* Pct. of List Price Received for all properties from August 2018 through July 2019. This is not the average of the individual figures above.

## Historical NH Percent of List Price Received by Month



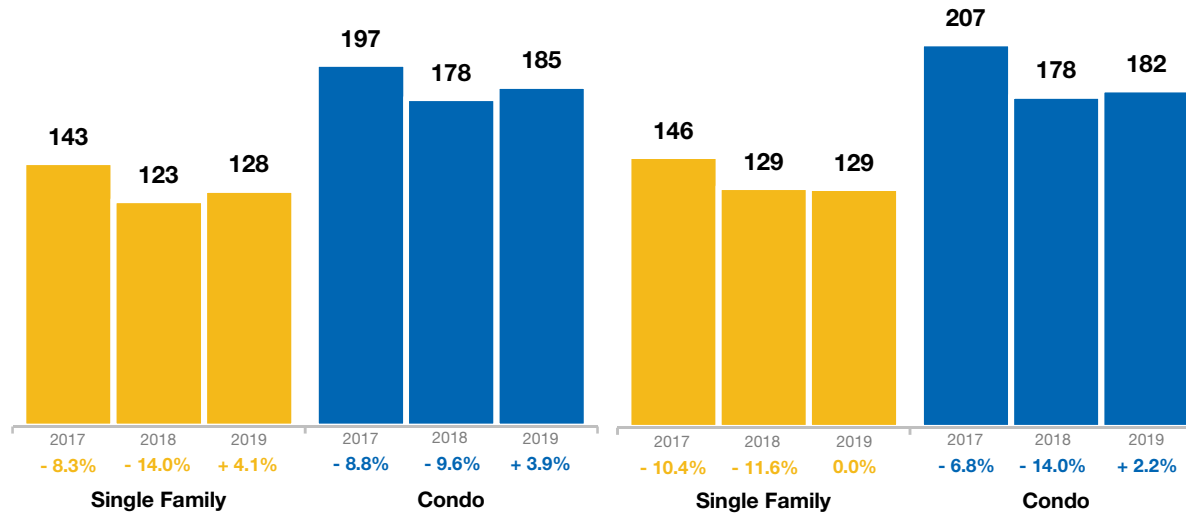
# NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## July

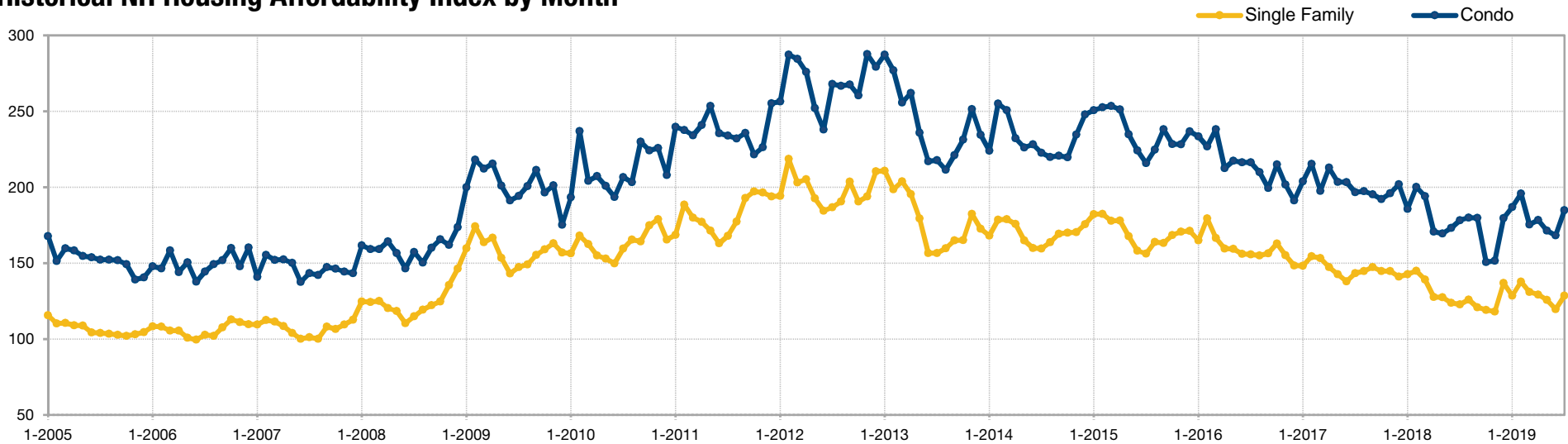
## Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2018	126	-13.1%	180	-8.6%
Sep-2018	121	-17.7%	180	-7.7%
Oct-2018	119	-17.9%	151	-21.4%
Nov-2018	118	-18.6%	152	-22.4%
Dec-2018	137	-2.8%	180	-10.9%
Jan-2019	129	-9.8%	187	+0.5%
Feb-2019	138	-4.8%	196	-2.0%
Mar-2019	131	-5.8%	175	-9.8%
Apr-2019	129	+0.8%	178	+4.1%
May-2019	126	-0.8%	171	+0.6%
Jun-2019	120	-3.2%	168	-2.9%
<b>Jul-2019</b>	<b>128</b>	<b>+4.1%</b>	<b>185</b>	<b>+3.9%</b>
12-Month Avg*	127	-7.0%	138	-1.5%

\* Affordability Index for all properties from August 2018 through July 2019. This is not the average of the individual figures above.

## Historical NH Housing Affordability Index by Month



# NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	7-2018	7-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
<b>Closed Sales</b>		2,518	<b>2,415</b>	- 4.1%	12,935	<b>12,576</b>	- 2.8%
<b>Median Sales Price</b>		\$270,000	<b>\$279,000</b>	+ 3.3%	\$259,900	<b>\$271,000</b>	+ 4.3%
<b>\$ Volume of Closed Sales (in millions)</b>		\$772.6	<b>\$752.3</b>	- 2.6%	\$3,807.3	<b>\$3,872.2</b>	+ 1.7%
<b>Days on Market</b>		42	<b>39</b>	- 7.1%	62	<b>56</b>	- 9.7%
<b>Pending Sales</b>		2,482	<b>2,714</b>	+ 9.3%	14,881	<b>15,225</b>	+ 2.3%
<b>Months Supply</b>		3.8	<b>3.2</b>	- 15.8%	--	--	--
<b>New Listings</b>		3,060	<b>3,065</b>	+ 0.2%	19,689	<b>18,875</b>	- 4.1%
<b>Homes for Sale</b>		7,640	<b>6,325</b>	- 17.2%	--	--	--
<b>Pct. of List Price Received</b>		98.8%	<b>99.0%</b>	+ 0.2%	98.3%	<b>98.4%</b>	+ 0.1%
<b>Affordability Index</b>		135	<b>138</b>	+ 2.1%	141	<b>142</b>	+ 1.1%

# NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	7-2018	7-2019	+ / -	7-2018	7-2019	+ / -	7-2018	7-2019	+ / -	7-2018	7-2019	+ / -	7-2018	7-2019	+ / -
<b>Belknap</b>	125	109	- 12.8%	\$240,000	\$264,000	+ 10.0%	\$40.7	\$41.8	+ 2.7%	44	46	+ 4.5%	120	149	+ 24.2%
Belknap Year-to-Date	592	609	+ 2.9%	\$242,500	\$260,000	+ 7.2%	\$185.8	\$229.1	+ 23.3%	67	70	+ 4.5%	696	762	+ 9.5%
<b>Carroll</b>	93	108	+ 16.1%	\$240,005	\$255,000	+ 6.2%	\$35.9	\$36.1	+ 0.6%	46	44	- 4.3%	129	167	+ 29.5%
Carroll Year-to-Date	558	543	- 2.7%	\$240,503	\$269,900	+ 12.2%	\$193.3	\$208.7	+ 8.0%	95	77	- 18.9%	683	698	+ 2.2%
<b>Cheshire</b>	115	107	- 7.0%	\$209,000	\$239,000	+ 14.4%	\$26.4	\$27.1	+ 2.7%	63	58	- 7.9%	119	121	+ 1.7%
Cheshire Year-to-Date	523	541	+ 3.4%	\$202,000	\$220,000	+ 8.9%	\$115.0	\$124.3	+ 8.1%	82	75	- 8.5%	612	658	+ 7.5%
<b>Coos</b>	47	52	+ 10.6%	\$106,500	\$139,000	+ 30.5%	\$6.3	\$8.3	+ 31.7%	104	86	- 17.3%	59	61	+ 3.4%
Coos Year-to-Date	274	264	- 3.6%	\$118,000	\$120,250	+ 1.9%	\$38.9	\$35.7	- 8.2%	152	118	- 22.4%	301	336	+ 11.6%
<b>Grafton</b>	130	119	- 8.5%	\$232,500	\$225,000	- 3.2%	\$37.3	\$31.1	- 16.6%	79	72	- 8.9%	122	148	+ 21.3%
Grafton Year-to-Date	663	606	- 8.6%	\$229,950	\$225,000	- 2.2%	\$195.6	\$177.1	- 9.5%	109	87	- 20.2%	754	775	+ 2.8%
<b>Hillsborough</b>	536	487	- 9.1%	\$307,000	\$321,000	+ 4.6%	\$178.4	\$169.7	- 4.9%	28	25	- 10.7%	458	503	+ 9.8%
Hillsborough Year-to-Date	2,609	2,452	- 6.0%	\$299,900	\$315,000	+ 5.0%	\$848.5	\$839.8	- 1.0%	47	41	- 12.8%	2,946	2,928	- 0.6%
<b>Merrimack</b>	209	231	+ 10.5%	\$265,000	\$273,950	+ 3.4%	\$60.5	\$71.1	+ 17.5%	43	40	- 7.0%	195	234	+ 20.0%
Merrimack Year-to-Date	1,071	1,068	- 0.3%	\$259,900	\$270,000	+ 3.9%	\$304.8	\$325.2	+ 6.7%	63	53	- 15.9%	1,235	1,304	+ 5.6%
<b>Rockingham</b>	411	398	- 3.2%	\$389,900	\$389,900	0.0%	\$183.7	\$175.1	- 4.7%	35	35	0.0%	399	439	+ 10.0%
Rockingham Year-to-Date	2,058	2,052	- 0.3%	\$372,000	\$385,000	+ 3.5%	\$870.6	\$907.0	+ 4.2%	48	50	+ 4.2%	2,447	2,501	+ 2.2%
<b>Strafford</b>	178	172	- 3.4%	\$285,093	\$297,450	+ 4.3%	\$59.9	\$55.8	- 6.8%	33	32	- 3.0%	190	194	+ 2.1%
Strafford Year-to-Date	913	850	- 6.9%	\$270,000	\$276,100	+ 2.3%	\$275.2	\$257.3	- 6.5%	54	52	- 3.7%	1,042	1,046	+ 0.4%
<b>Sullivan</b>	71	68	- 4.2%	\$155,000	\$192,500	+ 24.2%	\$16.4	\$17.1	+ 4.3%	71	76	+ 7.0%	86	68	- 20.9%
Sullivan Year-to-Date	325	339	+ 4.3%	\$160,000	\$187,000	+ 16.9%	\$72.4	\$76.4	+ 5.5%	98	95	- 3.1%	411	396	- 3.6%
<b>Entire State</b>	1,915	1,851	- 3.3%	\$297,500	\$300,000	+ 0.8%	\$645.6	\$633.2	- 1.9%	42	41	- 2.4%	1,877	2,084	+ 11.0%
Entire State Year-to-Date	9,586	9,324	- 2.7%	\$282,500	\$299,000	+ 5.8%	\$3,100.3	\$3,180.6	+ 2.6%	65	58	- 10.8%	11,127	11,404	+ 2.5%

# NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	7-2018	7-2019	+ / -	7-2018	7-2019	+ / -	7-2018	7-2019	+ / -	7-2018	7-2019	+ / -	7-2018	7-2019	+ / -
<b>Belknap</b>	26	30	+ 15.4%	\$170,000	\$166,500	- 2.1%	\$5.5	\$7.4	+ 34.5%	52	18	- 65.4%	23	33	+ 43.5%
Belknap Year-to-Date	144	142	- 1.4%	\$170,000	\$184,000	+ 8.2%	\$31.4	\$31.2	- 0.6%	74	44	- 40.5%	166	173	+ 4.2%
<b>Carroll</b>	19	26	+ 36.8%	\$195,000	\$232,000	+ 19.0%	\$3.7	\$7.1	+ 91.9%	95	21	- 77.9%	21	21	0.0%
Carroll Year-to-Date	148	135	- 8.8%	\$183,450	\$210,000	+ 14.5%	\$31.3	\$32.4	+ 3.5%	91	69	- 24.2%	158	149	- 5.7%
<b>Cheshire</b>	6	6	0.0%	\$173,950	\$165,000	- 5.1%	\$1.1	\$0.9	- 18.2%	101	9	- 91.1%	7	8	+ 14.3%
Cheshire Year-to-Date	53	51	- 3.8%	\$159,900	\$141,200	- 11.7%	\$9.0	\$7.6	- 15.6%	93	44	- 52.7%	71	59	- 16.9%
<b>Coos</b>	2	3	+ 50.0%	\$336,250	\$415,000	+ 23.4%	\$0.7	\$1.3	+ 85.7%	168	97	- 42.3%	5	2	- 60.0%
Coos Year-to-Date	15	14	- 6.7%	\$325,000	\$327,000	+ 0.6%	\$4.5	\$4.9	+ 8.9%	120	84	- 30.0%	15	16	+ 6.7%
<b>Grafton</b>	40	39	- 2.5%	\$162,500	\$135,000	- 16.9%	\$8.3	\$7.1	- 14.5%	70	41	- 41.4%	46	41	- 10.9%
Grafton Year-to-Date	269	262	- 2.6%	\$170,000	\$160,000	- 5.9%	\$55.8	\$52.5	- 5.9%	91	78	- 14.3%	301	309	+ 2.7%
<b>Hillsborough</b>	186	142	- 23.7%	\$202,750	\$200,005	- 1.4%	\$42.2	\$31.3	- 25.8%	24	20	- 16.7%	153	144	- 5.9%
Hillsborough Year-to-Date	914	899	- 1.6%	\$199,000	\$208,000	+ 4.5%	\$202.1	\$202.3	+ 0.1%	38	33	- 13.2%	1,011	1,008	- 0.3%
<b>Merrimack</b>	40	34	- 15.0%	\$172,000	\$177,950	+ 3.5%	\$7.1	\$6.8	- 4.2%	35	36	+ 2.9%	44	50	+ 13.6%
Merrimack Year-to-Date	203	189	- 6.9%	\$180,000	\$180,000	0.0%	\$38.0	\$37.5	- 1.3%	42	35	- 16.7%	223	241	+ 8.1%
<b>Rockingham</b>	139	139	0.0%	\$285,000	\$269,900	- 5.3%	\$44.1	\$42.0	- 4.8%	38	41	+ 7.9%	128	153	+ 19.5%
Rockingham Year-to-Date	843	790	- 6.3%	\$264,900	\$270,250	+ 2.0%	\$262.2	\$247.5	- 5.6%	50	45	- 10.0%	931	939	+ 0.9%
<b>Strafford</b>	34	25	- 26.5%	\$177,900	\$164,900	- 7.3%	\$6.5	\$4.3	- 33.8%	27	21	- 22.2%	25	27	+ 8.0%
Strafford Year-to-Date	147	133	- 9.5%	\$175,000	\$172,500	- 1.4%	\$27.8	\$24.6	- 11.5%	36	38	+ 5.6%	158	160	+ 1.3%
<b>Sullivan</b>	2	5	+ 150.0%	\$108,700	\$177,000	+ 62.8%	\$0.2	\$0.8	+ 300.0%	33	69	+ 109.1%	5	9	+ 80.0%
Sullivan Year-to-Date	26	28	+ 7.7%	\$177,500	\$184,000	+ 3.7%	\$5.2	\$5.4	+ 3.8%	33	105	+ 218.2%	28	39	+ 39.3%
<b>Entire State</b>	494	449	- 9.1%	\$205,000	\$208,500	+ 1.7%	\$119.5	\$109.0	- 8.8%	39	30	- 23.1%	457	488	+ 6.8%
Entire State Year-to-Date	2,762	2,643	- 4.3%	\$204,900	\$212,000	+ 3.5%	\$667.3	\$645.9	- 3.2%	54	45	- 16.7%	3,062	3,093	+ 1.0%