

NH Monthly Indicators



August 2019

As the summer draws to a close, multiple opposing factors and trends are competing to define the direction of the real estate market. After the Federal Reserve lowered its benchmark interest rate on July 31, 30-year mortgage rates continued to decline, approaching all-time lows last seen in 2016. Yet most experts agree these reductions are unlikely to bring sufficient relief, at least in the short term, for first-time home buyers. The lack of affordable inventory and the persistence of historically high housing prices continue to affect the housing market, leading to lower-than-expected existing home sales at the national level.

New Listings were down 4.9 percent for single family homes but increased 1.4 percent for condo properties. Pending Sales increased 15.8 percent for single family homes and 11.9 percent for condo properties.

The Median Sales Price was up 5.9 percent to \$305,000 for single family homes and 4.2 percent to \$210,000 for condo properties. Months Supply of Inventory decreased 18.6 percent for single family units and 14.8 percent for condo units.

As many homeowners refinanced their homes to take advantage of declining interest rates, consumer confidence in housing was reported to be at historically high levels. Even so, real estate professionals will need to monitor the market for signs of continued imbalances. Although the inventory of affordable homes at this point remains largely stable, it is stable at historically low levels, which may continue to push prices higher and affect potential buyers across the U.S.

Monthly Snapshot

- 3.8%	+ 5.9%	+ 0.1%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	8-2018	8-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		2,077	1,999	- 3.8%	11,663	11,362	- 2.6%
Median Sales Price		\$287,950	\$305,000	+ 5.9%	\$284,000	\$299,900	+ 5.6%
\$ Volume of Closed Sales (in millions)		\$693.4	\$693.9	+ 0.1%	\$3,793.7	\$3,886.7	+ 2.5%
Days on Market		51	47	- 7.8%	62	56	- 9.7%
Pending Sales		1,759	2,037	+ 15.8%	12,885	13,214	+ 2.6%
Months Supply		4.3	3.5	- 18.6%	--	--	--
New Listings		2,369	2,252	- 4.9%	17,582	16,752	- 4.7%
Homes for Sale		6,408	5,284	- 17.5%	--	--	--
Pct. of List Price Received		97.9%	98.4%	+ 0.5%	98.3%	98.4%	+ 0.1%
Affordability Index		126	132	+ 4.8%	128	134	+ 4.7%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



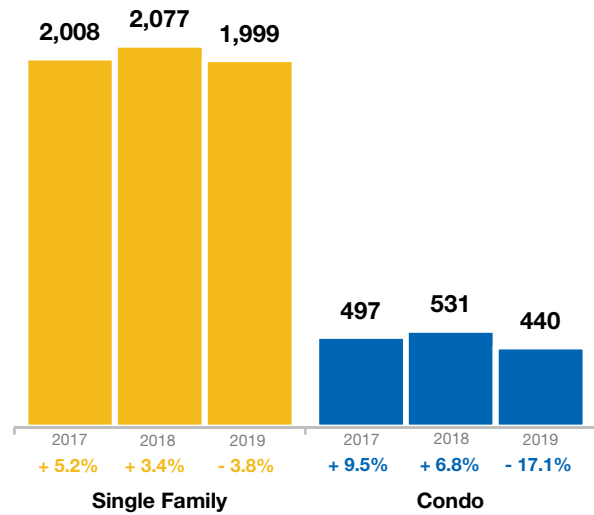
Key Metrics	Historical Sparkbars	8-2018	8-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		531	440	- 17.1%	3,293	3,103	- 5.8%
Median Sales Price		\$201,500	\$210,000	+ 4.2%	\$204,500	\$211,000	+ 3.2%
\$ Volume of Closed Sales (in millions)		\$125.4	\$107.3	- 14.4%	\$792.7	\$757.9	- 4.4%
Days on Market		40	39	- 2.5%	51	44	- 13.7%
Pending Sales		454	508	+ 11.9%	3,516	3,566	+ 1.4%
Months Supply		2.7	2.3	- 14.8%	--	--	--
New Listings		559	567	+ 1.4%	4,204	4,127	- 1.8%
Homes for Sale		1,100	919	- 16.5%	--	--	--
Pct. of List Price Received		98.9%	99.0%	+ 0.1%	98.9%	98.8%	- 0.1%
Affordability Index		180	192	+ 6.7%	177	191	+ 7.9%

NH Closed Sales

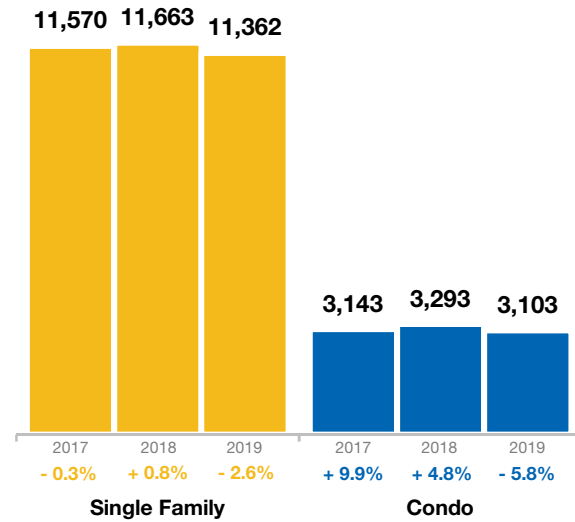
A count of the actual sales that closed in a given month.



August

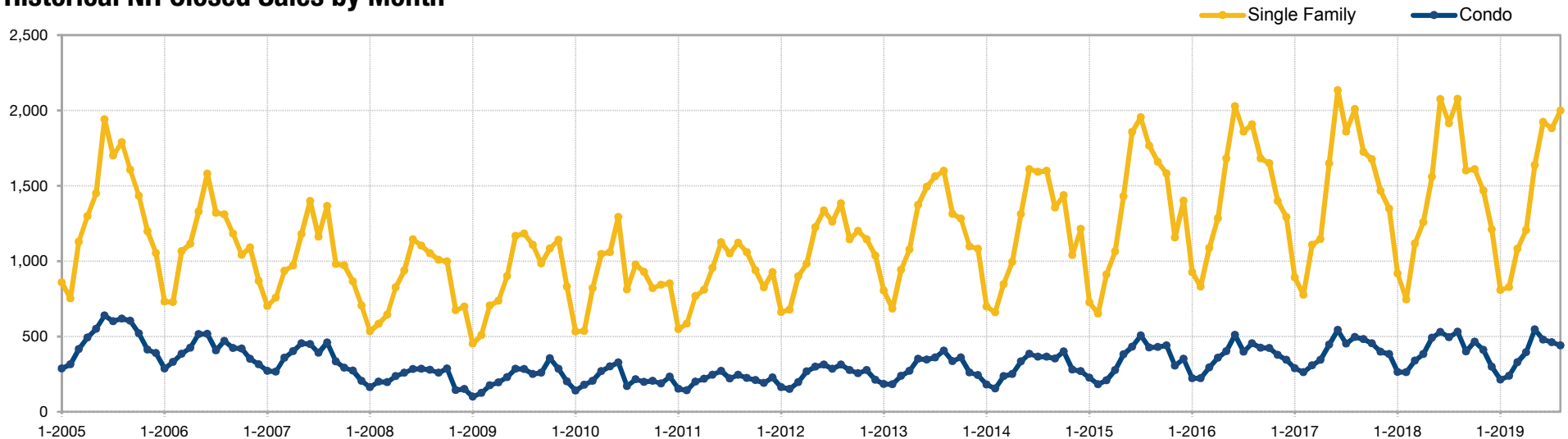


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2018	1,601	-7.1%	401	-16.8%
Oct-2018	1,610	-3.9%	465	+2.4%
Nov-2018	1,468	+0.1%	411	+3.0%
Dec-2018	1,210	-10.2%	299	-21.9%
Jan-2019	808	-12.0%	214	-18.9%
Feb-2019	827	+11.0%	239	-8.8%
Mar-2019	1,081	-3.1%	329	-2.9%
Apr-2019	1,205	-4.2%	395	+3.1%
May-2019	1,637	+5.0%	547	+11.4%
Jun-2019	1,923	-7.3%	478	-9.6%
Jul-2019	1,882	-1.7%	461	-6.7%
Aug-2019	1,999	-3.8%	440	-17.1%
12-Month Avg	1,438	-3.5%	390	-6.6%

Historical NH Closed Sales by Month

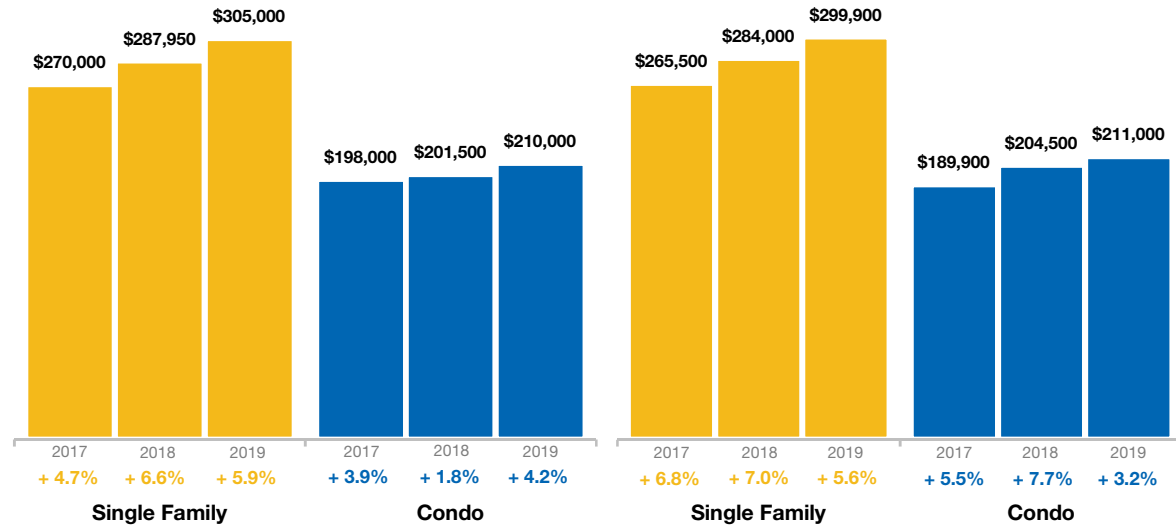


NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



August

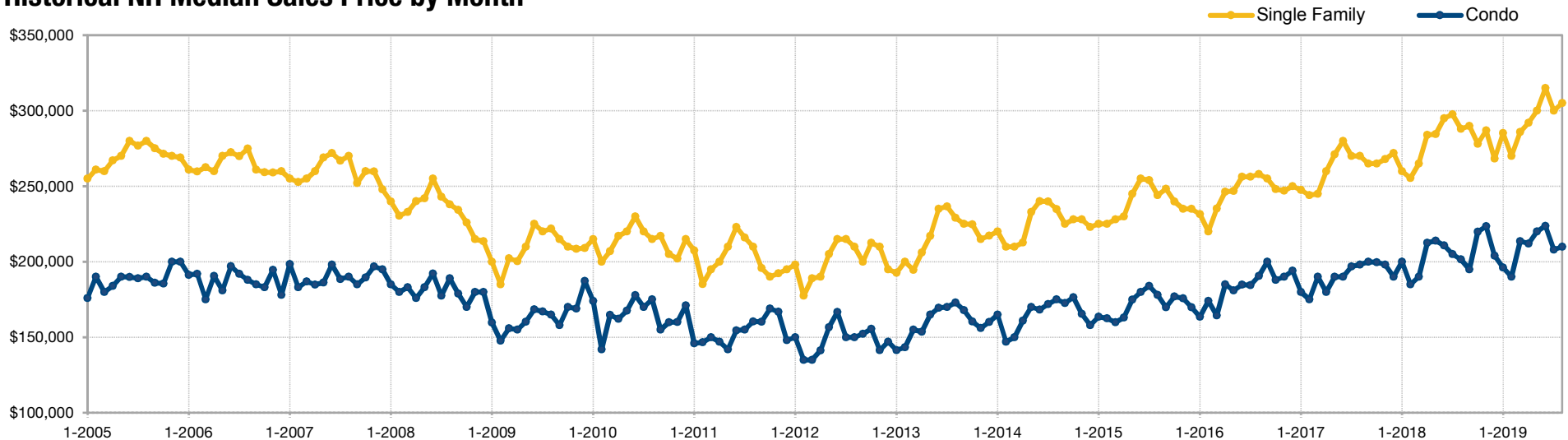


Year to Date

Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2018	\$289,900	+9.4%	\$195,000	-2.5%
Oct-2018	\$278,100	+4.9%	\$219,900	+10.1%
Nov-2018	\$287,000	+7.1%	\$223,500	+12.9%
Dec-2018	\$268,250	-1.4%	\$204,000	+7.4%
Jan-2019	\$285,250	+9.7%	\$196,200	-1.9%
Feb-2019	\$270,000	+5.7%	\$190,000	+2.7%
Mar-2019	\$285,950	+7.9%	\$213,500	+12.4%
Apr-2019	\$292,000	+2.8%	\$212,000	-0.2%
May-2019	\$300,000	+5.4%	\$220,000	+2.9%
Jun-2019	\$315,000	+6.8%	\$223,750	+6.1%
Jul-2019	\$300,000	+0.8%	\$208,000	+1.5%
Aug-2019	\$305,000	+5.9%	\$210,000	+4.2%
12-Month Avg*	\$292,000	+5.2%	\$210,000	+5.0%

* Median Sales Price for all properties from September 2018 through August 2019. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

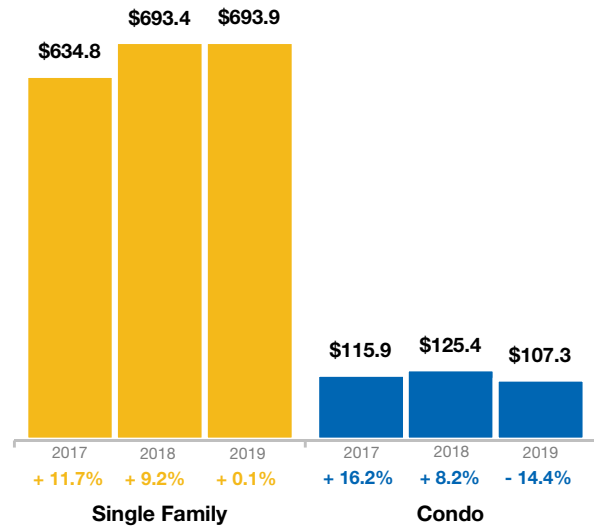


NH \$ Volume of Closed Sales

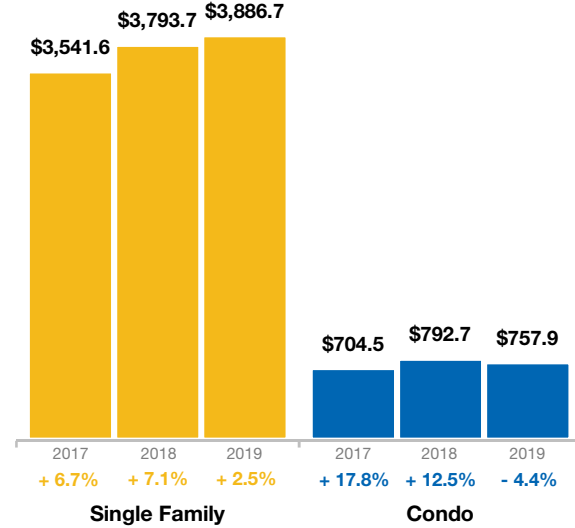
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



August



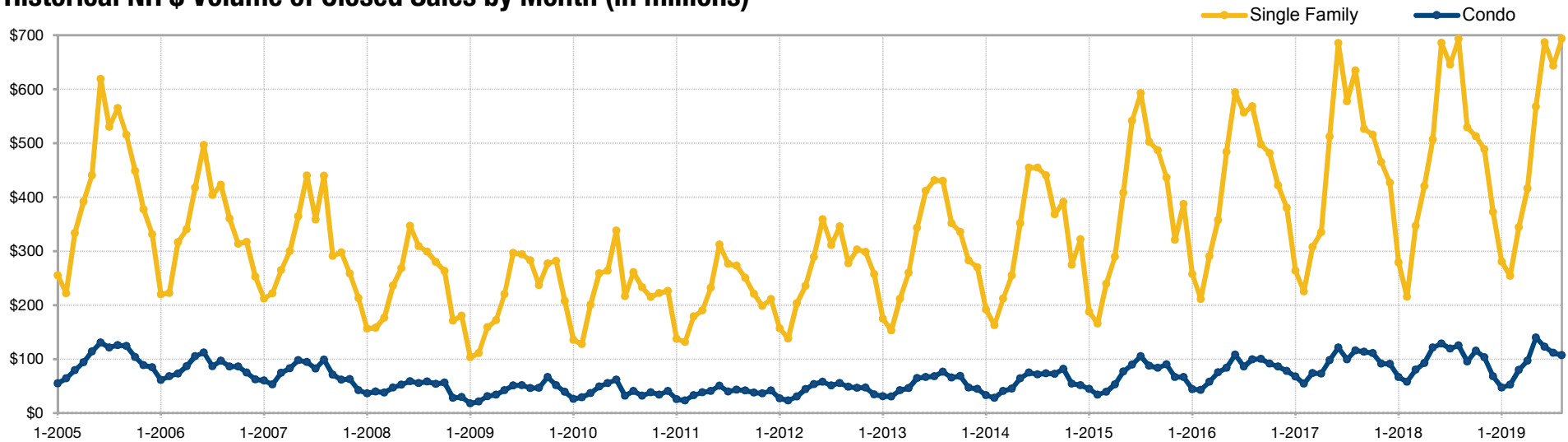
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2018	\$529.2	+0.6%	\$95.4	-15.9%
Oct-2018	\$512.8	-0.5%	\$115.8	+4.1%
Nov-2018	\$488.9	+5.1%	\$103.1	+12.6%
Dec-2018	\$372.4	-12.8%	\$68.2	-25.1%
Jan-2019	\$280.7	+0.5%	\$47.1	-29.5%
Feb-2019	\$254.1	+18.0%	\$52.8	-8.7%
Mar-2019	\$344.4	-0.7%	\$79.7	-0.9%
Apr-2019	\$416.2	-1.1%	\$96.8	+4.4%
May-2019	\$567.6	+12.0%	\$139.7	+15.0%
Jun-2019	\$686.6	+0.1%	\$122.7	-4.6%
Jul-2019	\$643.2	-0.4%	\$111.9	-6.4%
Aug-2019	\$693.9	+0.1%	\$107.3	-14.4%
12-Month Avg*	\$482.5	+1.1%	\$95.0	-5.0%

* \$ Volume of Closed Sales (in millions) for all properties from September 2018 through August 2019. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

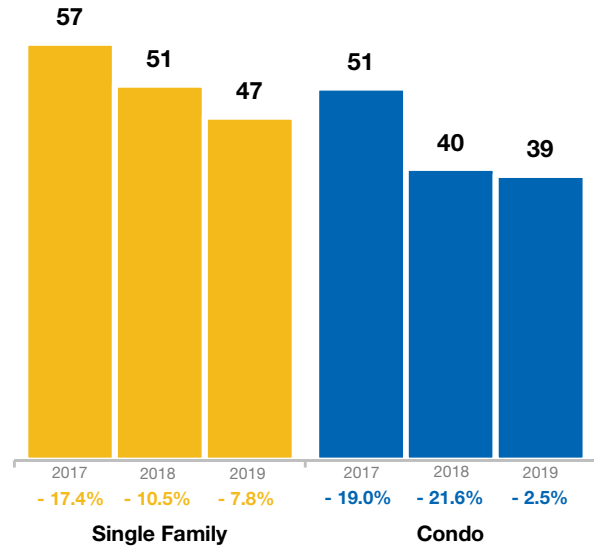


NH Days on Market

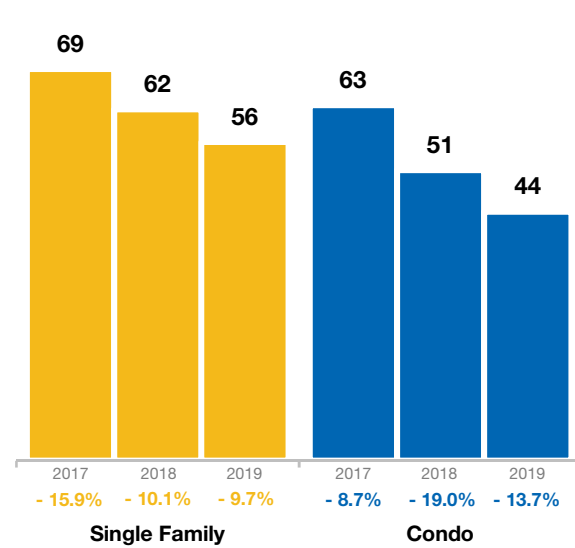
Average number of days between when a property is listed and when an offer is accepted in a given month.



August



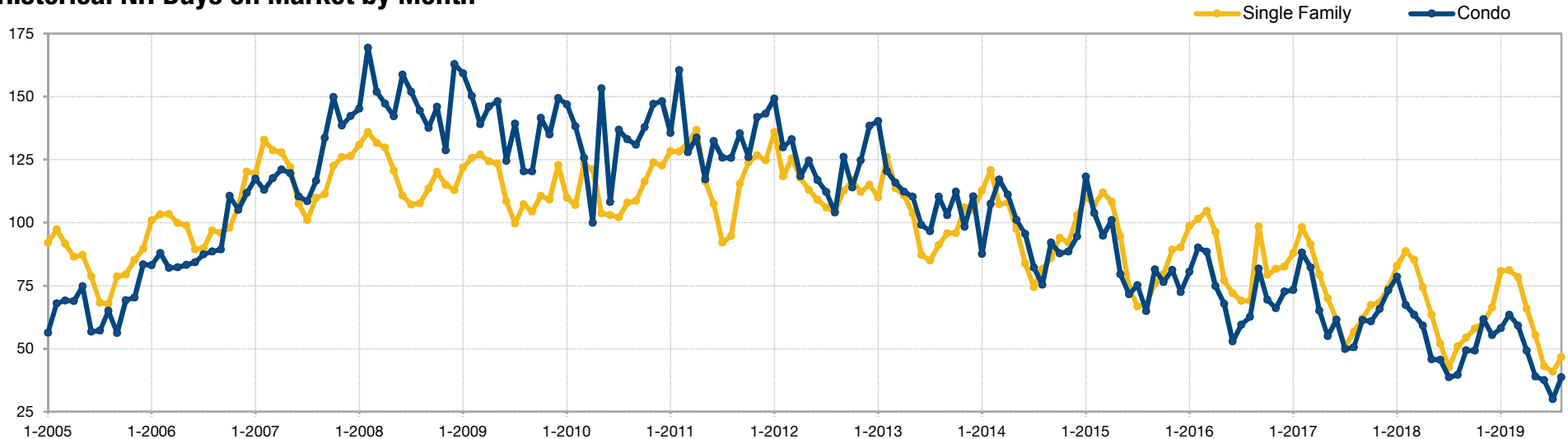
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2018	54	-12.9%	49	-19.7%
Oct-2018	58	-13.4%	49	-19.7%
Nov-2018	60	-11.8%	62	-6.1%
Dec-2018	66	-10.8%	55	-24.7%
Jan-2019	81	-2.4%	58	-25.6%
Feb-2019	81	-9.0%	63	-6.0%
Mar-2019	78	-8.2%	59	-6.3%
Apr-2019	66	-10.8%	49	-16.9%
May-2019	55	-12.7%	39	-15.2%
Jun-2019	43	-17.3%	38	-17.4%
Jul-2019	41	-2.4%	30	-23.1%
Aug-2019	47	-7.8%	39	-2.5%
12-Month Avg*	57	-10.4%	47	-15.6%

* Days on Market for all properties from September 2018 through August 2019. This is not the average of the individual figures above.

Historical NH Days on Market by Month

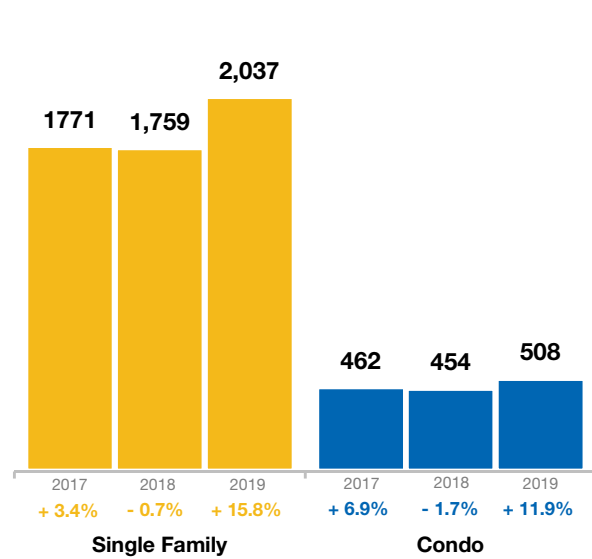


NH Pending Sales

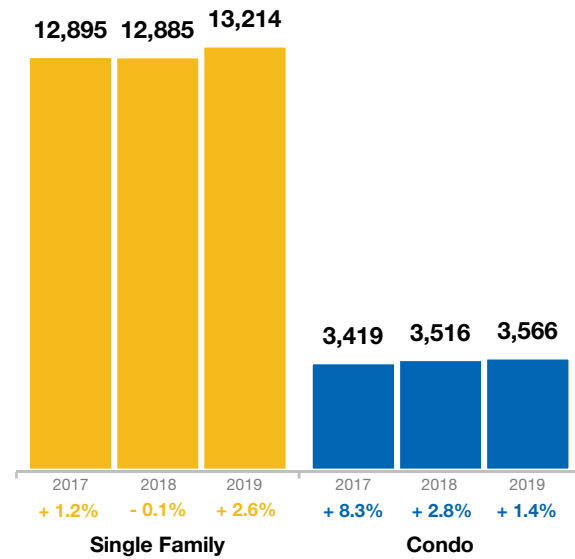
A count of the properties on which offers have been accepted in a given month.



August

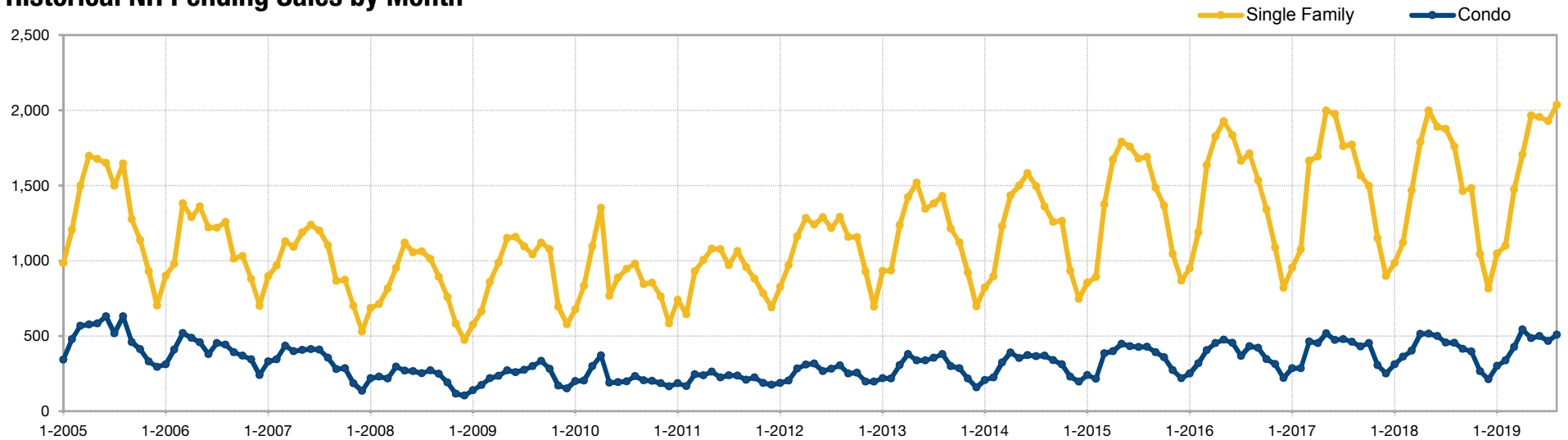


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2018	1,463	-6.6%	414	-3.7%
Oct-2018	1,483	-1.0%	397	-12.2%
Nov-2018	1,043	-9.3%	267	-12.7%
Dec-2018	815	-9.2%	213	-15.1%
Jan-2019	1,049	+6.4%	301	-3.2%
Feb-2019	1,099	-1.9%	337	-6.9%
Mar-2019	1,474	+0.5%	426	+5.7%
Apr-2019	1,706	-4.6%	543	+5.6%
May-2019	1,965	-1.7%	485	-6.0%
Jun-2019	1,955	+3.4%	499	0.0%
Jul-2019	1,929	+2.8%	467	+2.2%
Aug-2019	2,037	+15.8%	508	+11.9%
12-Month Avg	1,502	+0.1%	405	-2.0%

Historical NH Pending Sales by Month

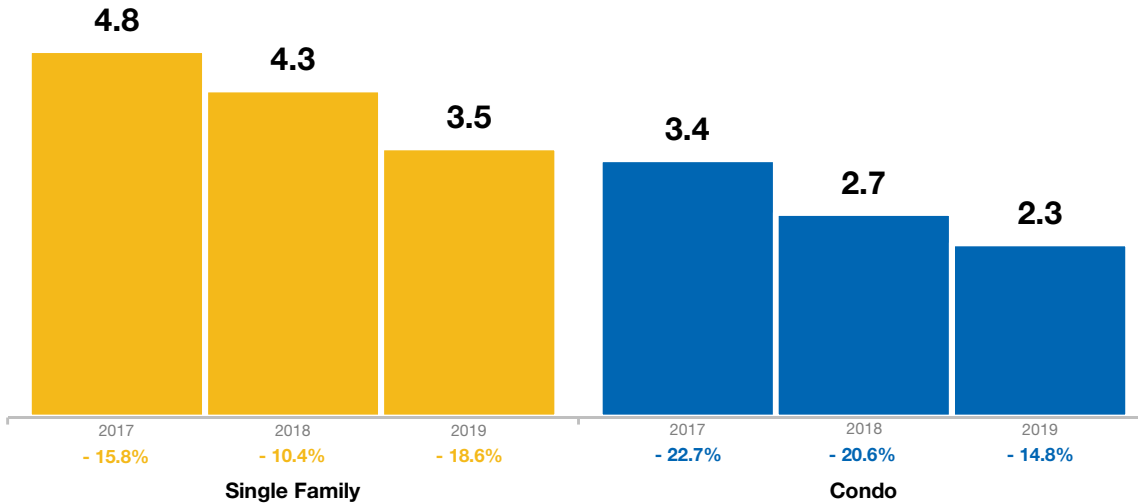


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



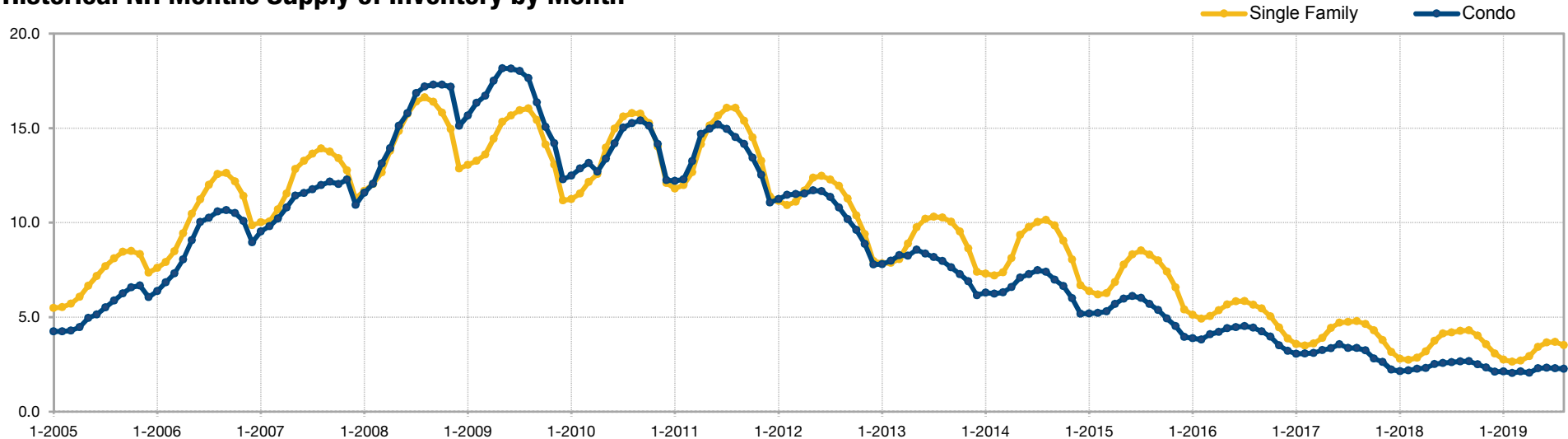
August



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2018	4.3	-6.5%	2.7	-15.6%
Oct-2018	4.0	-7.0%	2.5	-10.7%
Nov-2018	3.6	-5.3%	2.3	-11.5%
Dec-2018	3.1	-3.1%	2.1	-4.5%
Jan-2019	2.8	0.0%	2.1	0.0%
Feb-2019	2.6	-3.7%	2.0	-9.1%
Mar-2019	2.7	-6.9%	2.1	-8.7%
Apr-2019	2.9	-9.4%	2.1	-8.7%
May-2019	3.4	-8.1%	2.3	-8.0%
Jun-2019	3.7	-9.8%	2.3	-11.5%
Jul-2019	3.7	-11.9%	2.3	-11.5%
Aug-2019	3.5	-18.6%	2.3	-14.8%
12-Month Avg*	3.4	-8.0%	2.3	-10.0%

* Months Supply for all properties from September 2018 through August 2019. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

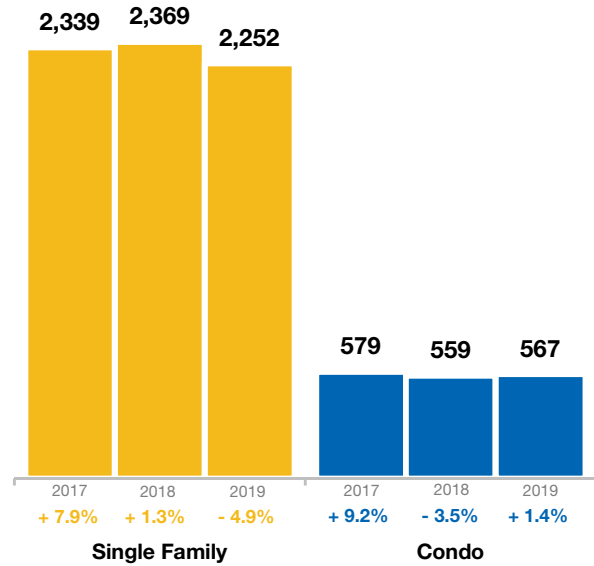


NH New Listings

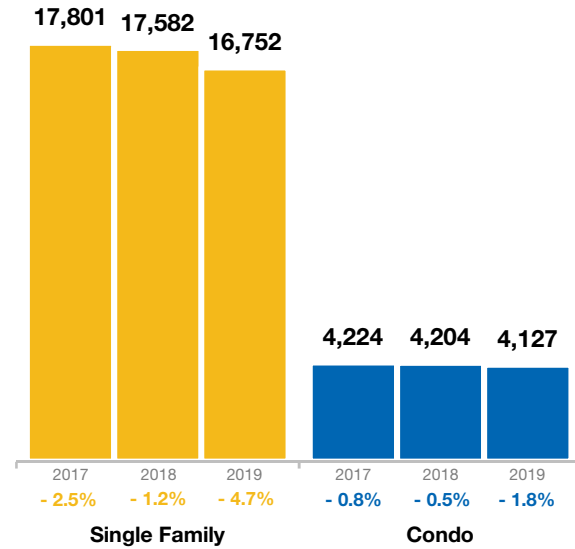
A count of the properties that have been newly listed on the market in a given month.



August

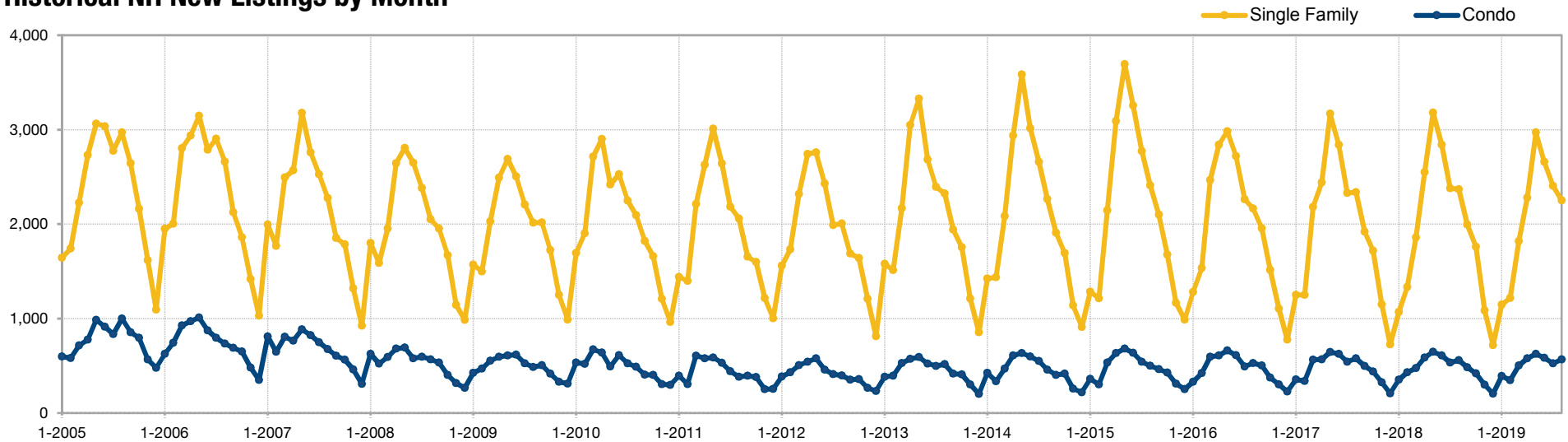


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2018	1,996	+3.9%	484	-3.0%
Oct-2018	1,762	+2.5%	421	-4.3%
Nov-2018	1,086	-5.6%	300	-8.0%
Dec-2018	720	-0.8%	207	-0.5%
Jan-2019	1,148	+7.4%	392	+10.7%
Feb-2019	1,219	-8.8%	348	-19.6%
Mar-2019	1,820	-2.0%	503	+5.7%
Apr-2019	2,280	-10.6%	580	-1.2%
May-2019	2,970	-6.6%	627	-3.2%
Jun-2019	2,658	-6.4%	585	-4.3%
Jul-2019	2,405	+1.1%	525	-2.1%
Aug-2019	2,252	-4.9%	567	+1.4%
12-Month Avg	1,925	-3.4%	473	-2.4%

Historical NH New Listings by Month

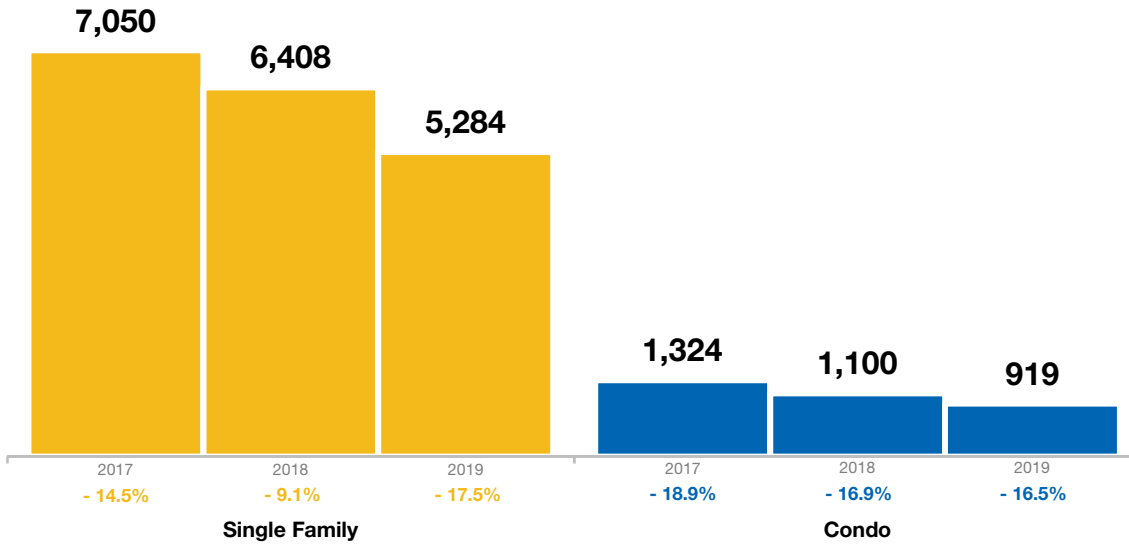


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

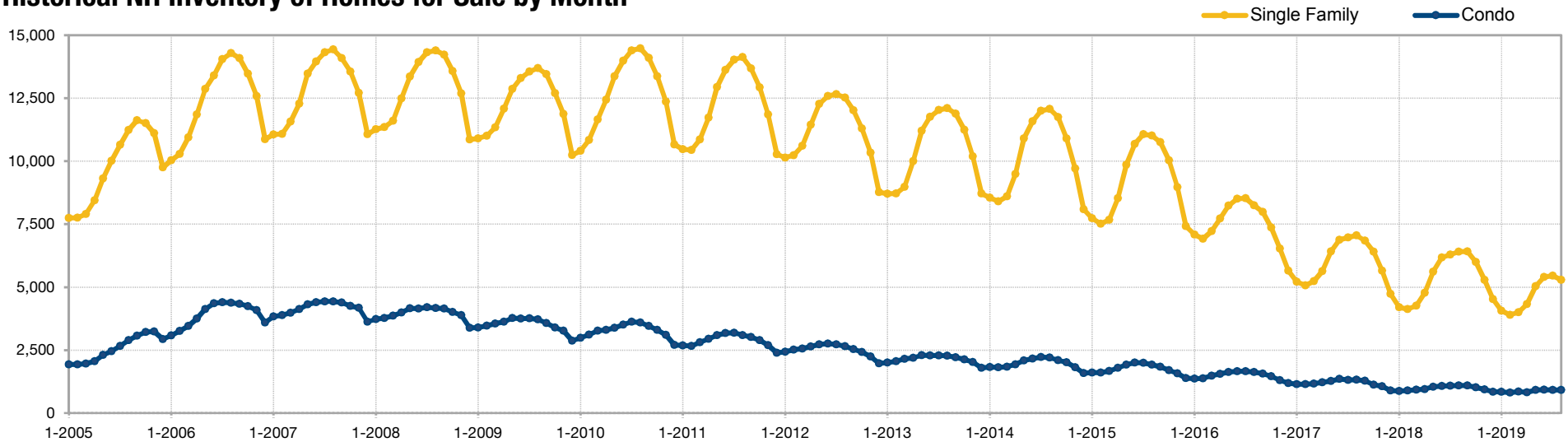


August



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2018	6,412	-6.3%	1,101	-13.9%
Oct-2018	5,995	-6.5%	1,018	-10.0%
Nov-2018	5,289	-6.5%	942	-11.1%
Dec-2018	4,527	-4.5%	849	-5.7%
Jan-2019	4,069	-3.2%	849	-2.9%
Feb-2019	3,900	-5.6%	813	-9.9%
Mar-2019	4,001	-6.1%	851	-8.1%
Apr-2019	4,328	-9.4%	826	-13.4%
May-2019	5,032	-10.4%	920	-11.5%
Jun-2019	5,407	-12.4%	931	-13.2%
Jul-2019	5,457	-13.3%	918	-15.2%
Aug-2019	5,284	-17.5%	919	-16.5%
12-Month Avg	4,975	-8.9%	911	-11.2%

Historical NH Inventory of Homes for Sale by Month



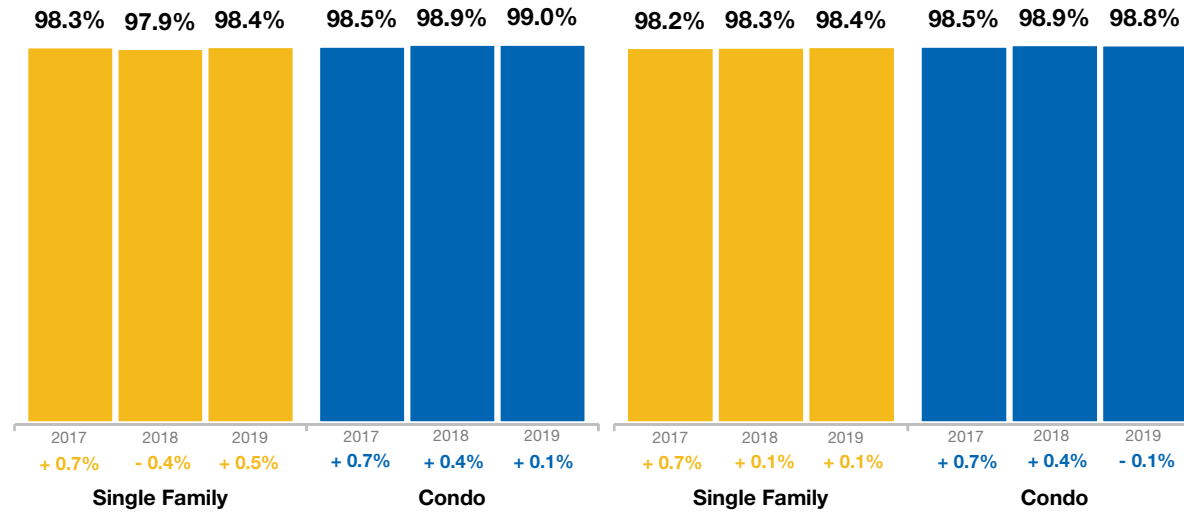
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

August

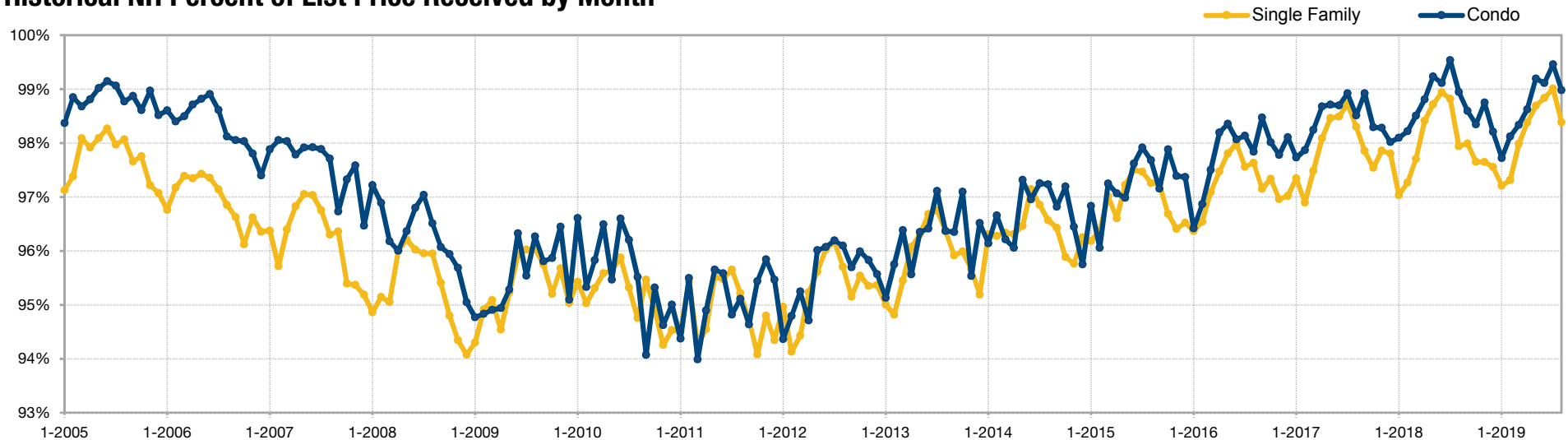
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2018	98.0%	+0.1%	98.6%	-0.3%
Oct-2018	97.7%	+0.2%	98.3%	0.0%
Nov-2018	97.6%	-0.3%	98.7%	+0.4%
Dec-2018	97.6%	-0.2%	98.2%	+0.2%
Jan-2019	97.2%	+0.2%	97.7%	-0.4%
Feb-2019	97.3%	0.0%	98.1%	-0.1%
Mar-2019	98.0%	+0.3%	98.3%	-0.2%
Apr-2019	98.4%	0.0%	98.6%	-0.2%
May-2019	98.7%	0.0%	99.2%	0.0%
Jun-2019	98.8%	-0.1%	99.1%	0.0%
Jul-2019	99.0%	+0.2%	99.5%	0.0%
Aug-2019	98.4%	+0.5%	99.0%	+0.1%
12-Month Avg*	98.2%	+0.1%	98.7%	-0.0%

* Pct. of List Price Received for all properties from September 2018 through August 2019. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



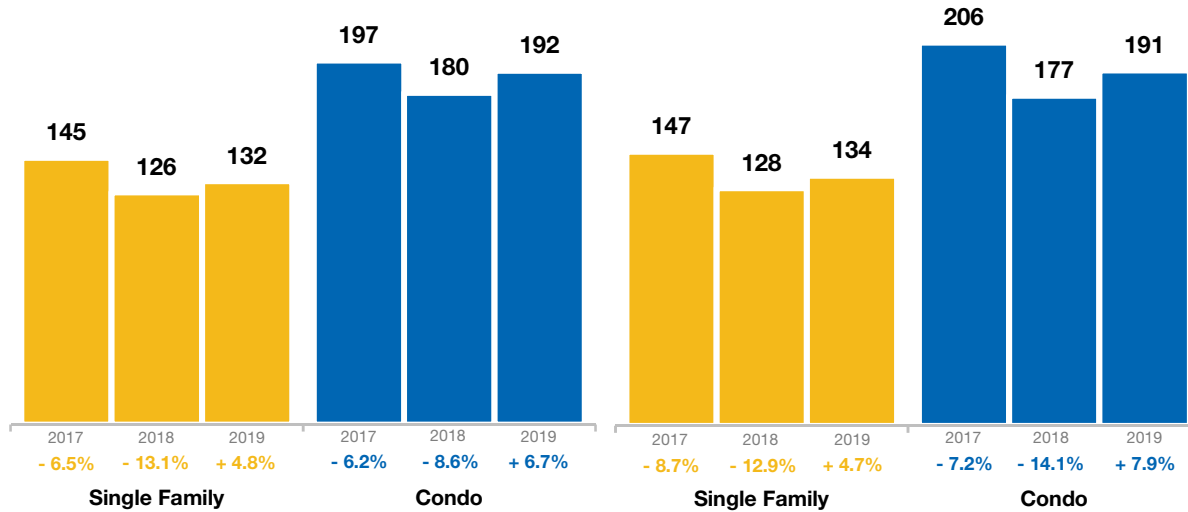
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

August

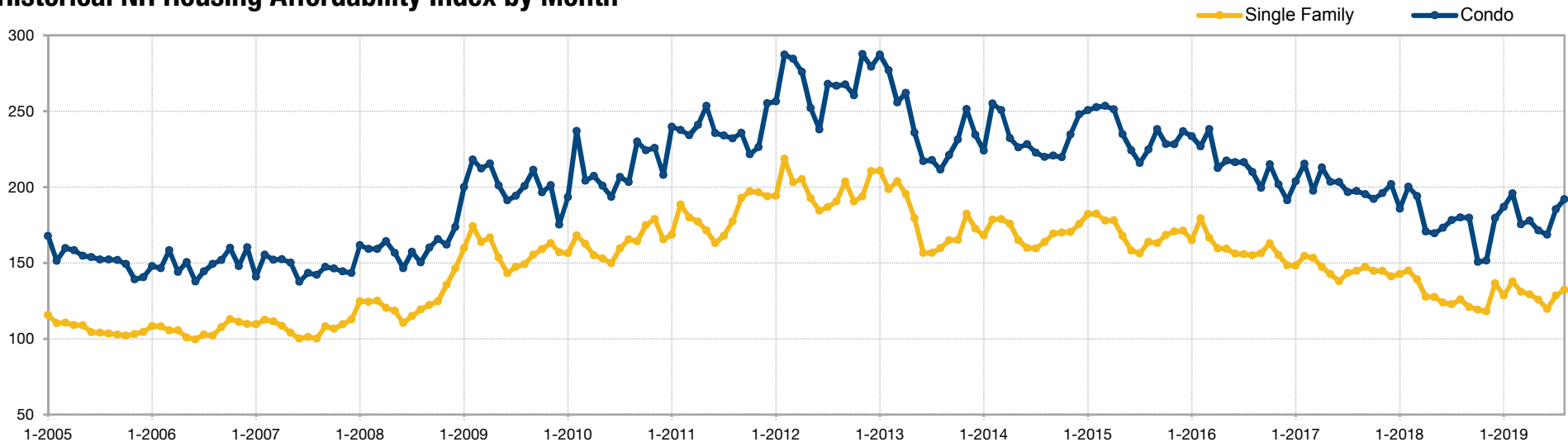
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2018	121	-17.7%	180	-7.7%
Oct-2018	119	-17.9%	151	-21.4%
Nov-2018	118	-18.6%	152	-22.4%
Dec-2018	137	-2.8%	180	-10.9%
Jan-2019	129	-9.8%	187	+0.5%
Feb-2019	138	-4.8%	196	-2.0%
Mar-2019	131	-5.8%	175	-9.8%
Apr-2019	129	+0.8%	178	+4.1%
May-2019	126	-0.8%	171	+0.6%
Jun-2019	120	-3.2%	169	-2.3%
Jul-2019	128	+4.1%	185	+3.9%
Aug-2019	132	+4.8%	192	+6.7%
12-Month Avg*	127	-3.0%	136	+3.0%

* Affordability Index for all properties from September 2018 through August 2019. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	8-2018	8-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		2,770	2,576	- 7.0%	15,705	15,215	- 3.1%
Median Sales Price		\$260,000	\$280,000	+ 7.7%	\$259,900	\$274,000	+ 5.4%
\$ Volume of Closed Sales (in millions)		\$831.4	\$812.2	- 2.3%	\$4,638.7	\$4,701.8	+ 1.4%
Days on Market		48	45	- 6.3%	60	54	- 10.0%
Pending Sales		2,332	2,692	+ 15.4%	17,212	17,646	+ 2.5%
Months Supply		3.9	3.2	- 17.9%	--	--	--
New Listings		3,067	2,978	- 2.9%	22,756	21,887	- 3.8%
Homes for Sale		7,770	6,453	- 16.9%	--	--	--
Pct. of List Price Received		98.0%	98.3%	+ 0.3%	98.2%	98.4%	+ 0.2%
Affordability Index		139	144	+ 3.2%	140	147	+ 5.4%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	8-2018	8-2019	+ / -	8-2018	8-2019	+ / -	8-2018	8-2019	+ / -	8-2018	8-2019	+ / -	8-2018	8-2019	+ / -
Belknap	130	122	- 6.2%	\$255,950	\$268,525	+ 4.9%	\$59.4	\$46.8	- 21.2%	60	58	- 3.3%	135	150	+ 11.1%
Belknap Year-to-Date	722	732	+ 1.4%	\$245,000	\$260,000	+ 6.1%	\$245.1	\$276.5	+ 12.8%	66	68	+ 3.0%	831	895	+ 7.7%
Carroll	142	131	- 7.7%	\$257,000	\$260,000	+ 1.2%	\$48.6	\$42.4	- 12.8%	64	51	- 20.3%	124	147	+ 18.5%
Carroll Year-to-Date	700	674	- 3.7%	\$245,000	\$269,450	+ 10.0%	\$241.9	\$251.1	+ 3.8%	89	72	- 19.1%	807	819	+ 1.5%
Cheshire	130	116	- 10.8%	\$190,000	\$213,500	+ 12.4%	\$28.0	\$27.9	- 0.4%	71	63	- 11.3%	119	118	- 0.8%
Cheshire Year-to-Date	653	658	+ 0.8%	\$199,000	\$219,900	+ 10.5%	\$143.1	\$152.3	+ 6.4%	80	73	- 8.8%	731	762	+ 4.2%
Coos	47	57	+ 21.3%	\$111,950	\$105,000	- 6.2%	\$6.7	\$7.7	+ 14.9%	132	118	- 10.6%	47	53	+ 12.8%
Coos Year-to-Date	321	321	0.0%	\$118,000	\$118,000	0.0%	\$45.6	\$43.4	- 4.8%	149	118	- 20.8%	348	378	+ 8.6%
Grafton	123	140	+ 13.8%	\$189,600	\$233,250	+ 23.0%	\$29.7	\$40.4	+ 36.0%	92	65	- 29.3%	122	178	+ 45.9%
Grafton Year-to-Date	786	748	- 4.8%	\$225,800	\$226,750	+ 0.4%	\$225.3	\$218.0	- 3.2%	107	83	- 22.4%	876	935	+ 6.7%
Hillsborough	499	499	0.0%	\$290,000	\$330,000	+ 13.8%	\$160.2	\$182.2	+ 13.7%	38	33	- 13.2%	447	504	+ 12.8%
Hillsborough Year-to-Date	3,108	2,968	- 4.5%	\$298,000	\$318,000	+ 6.7%	\$1,008.7	\$1,026.9	+ 1.8%	46	40	- 13.0%	3,392	3,378	- 0.4%
Merrimack	225	247	+ 9.8%	\$263,950	\$265,000	+ 0.4%	\$66.4	\$72.6	+ 9.3%	45	42	- 6.7%	186	241	+ 29.6%
Merrimack Year-to-Date	1,296	1,321	+ 1.9%	\$260,000	\$270,000	+ 3.8%	\$371.1	\$399.3	+ 7.6%	60	51	- 15.0%	1,421	1,520	+ 7.0%
Rockingham	503	444	- 11.7%	\$380,000	\$385,000	+ 1.3%	\$217.4	\$198.2	- 8.8%	38	42	+ 10.5%	350	397	+ 13.4%
Rockingham Year-to-Date	2,561	2,505	- 2.2%	\$375,000	\$385,000	+ 2.7%	\$1,088.0	\$1,109.1	+ 1.9%	46	48	+ 4.3%	2,797	2,864	+ 2.4%
Strafford	187	182	- 2.7%	\$265,000	\$296,000	+ 11.7%	\$54.2	\$60.5	+ 11.6%	41	40	- 2.4%	159	188	+ 18.2%
Strafford Year-to-Date	1,100	1,035	- 5.9%	\$270,000	\$280,000	+ 3.7%	\$329.5	\$318.6	- 3.3%	51	50	- 2.0%	1,201	1,210	+ 0.7%
Sullivan	91	61	- 33.0%	\$215,000	\$192,000	- 10.7%	\$22.9	\$15.3	- 33.2%	69	57	- 17.4%	70	61	- 12.9%
Sullivan Year-to-Date	416	400	- 3.8%	\$174,900	\$188,500	+ 7.8%	\$95.3	\$91.6	- 3.9%	92	89	- 3.3%	481	453	- 5.8%
Entire State	2,077	1,999	- 3.8%	\$287,950	\$305,000	+ 5.9%	\$693.4	\$693.9	+ 0.1%	51	47	- 7.8%	1,759	2,037	+ 15.8%
Entire State Year-to-Date	11,663	11,362	- 2.6%	\$284,000	\$299,900	+ 5.6%	\$3,793.7	\$3,886.7	+ 2.5%	62	56	- 9.7%	12,885	13,214	+ 2.6%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	8-2018	8-2019	+ / -	8-2018	8-2019	+ / -	8-2018	8-2019	+ / -	8-2018	8-2019	+ / -	8-2018	8-2019	+ / -
Belknap	41	24	- 41.5%	\$195,000	\$250,000	+ 28.2%	\$8.8	\$7.0	- 20.5%	47	70	+ 48.9%	31	32	+ 3.2%
Belknap Year-to-Date	185	167	- 9.7%	\$179,000	\$189,900	+ 6.1%	\$40.2	\$38.5	- 4.2%	68	48	- 29.4%	197	201	+ 2.0%
Carroll	27	20	- 25.9%	\$200,000	\$260,000	+ 30.0%	\$5.8	\$6.2	+ 6.9%	60	36	- 40.0%	24	36	+ 50.0%
Carroll Year-to-Date	175	155	- 11.4%	\$186,900	\$215,000	+ 15.0%	\$37.1	\$38.5	+ 3.8%	86	65	- 24.4%	182	185	+ 1.6%
Cheshire	13	8	- 38.5%	\$175,000	\$171,250	- 2.1%	\$2.8	\$1.5	- 46.4%	71	16	- 77.5%	8	4	- 50.0%
Cheshire Year-to-Date	66	60	- 9.1%	\$159,950	\$145,500	- 9.0%	\$11.7	\$9.2	- 21.4%	89	39	- 56.2%	79	63	- 20.3%
Coos	2	1	- 50.0%	\$610,000	\$411,000	- 32.6%	\$1.2	\$0.4	- 66.7%	298	3	- 99.0%	1	1	0.0%
Coos Year-to-Date	17	15	- 11.8%	\$342,000	\$330,000	- 3.5%	\$5.7	\$5.3	- 7.0%	141	79	- 44.0%	16	17	+ 6.3%
Grafton	61	44	- 27.9%	\$130,000	\$189,000	+ 45.4%	\$9.6	\$9.3	- 3.1%	72	68	- 5.6%	58	47	- 19.0%
Grafton Year-to-Date	330	306	- 7.3%	\$164,450	\$166,969	+ 1.5%	\$65.5	\$61.8	- 5.6%	88	77	- 12.5%	359	353	- 1.7%
Hillsborough	162	122	- 24.7%	\$192,000	\$200,000	+ 4.2%	\$35.6	\$27.5	- 22.8%	23	31	+ 34.8%	133	181	+ 36.1%
Hillsborough Year-to-Date	1,076	1,028	- 4.5%	\$196,900	\$205,000	+ 4.1%	\$237.6	\$231.1	- 2.7%	36	33	- 8.3%	1,144	1,175	+ 2.7%
Merrimack	35	47	+ 34.3%	\$144,900	\$162,000	+ 11.8%	\$5.9	\$8.3	+ 40.7%	36	31	- 13.9%	29	39	+ 34.5%
Merrimack Year-to-Date	238	237	- 0.4%	\$176,900	\$175,900	- 0.6%	\$43.9	\$46.2	+ 5.2%	41	34	- 17.1%	252	277	+ 9.9%
Rockingham	165	142	- 13.9%	\$250,000	\$265,000	+ 6.0%	\$50.9	\$40.0	- 21.4%	37	34	- 8.1%	138	146	+ 5.8%
Rockingham Year-to-Date	1,008	940	- 6.7%	\$261,250	\$269,700	+ 3.2%	\$313.0	\$289.8	- 7.4%	48	43	- 10.4%	1,069	1,075	+ 0.6%
Strafford	21	23	+ 9.5%	\$176,000	\$150,000	- 14.8%	\$4.2	\$4.4	+ 4.8%	19	39	+ 105.3%	27	21	- 22.2%
Strafford Year-to-Date	168	158	- 6.0%	\$175,000	\$167,450	- 4.3%	\$32.0	\$29.4	- 8.1%	34	38	+ 11.8%	185	180	- 2.7%
Sullivan	4	9	+ 125.0%	\$181,500	\$250,000	+ 37.7%	\$0.7	\$2.7	+ 285.7%	37	61	+ 64.9%	5	1	- 80.0%
Sullivan Year-to-Date	30	37	+ 23.3%	\$181,500	\$189,500	+ 4.4%	\$5.9	\$8.1	+ 37.3%	37	94	+ 154.1%	33	40	+ 21.2%
Entire State	531	440	- 17.1%	\$201,500	\$210,000	+ 4.2%	\$125.4	\$107.3	- 14.4%	40	39	- 2.5%	454	508	+ 11.9%
Entire State Year-to-Date	3,293	3,103	- 5.8%	\$204,500	\$211,000	+ 3.2%	\$792.7	\$757.9	- 4.4%	51	44	- 13.7%	3,516	3,566	+ 1.4%