

NH Monthly Indicators



October 2019

In October, mortgage rates increased slightly from the three-year lows seen in September. While the Federal Reserve reduced the federal-funds target rate by .25%, this decline was widely expected and largely factored into mortgage rates already, which are still approximately 1% lower than this time last year. Fannie Mae is predicting that continued low rates, and possibly lower rates, are expected in 2020.

New Listings were down 2.7 percent for single family homes but increased 12.1 percent for condo properties. Pending Sales increased 16.6 percent for single family homes and 27.0 percent for condo properties.

The Median Sales Price was up 6.6 percent to \$297,000 for single family homes and at \$220,000 for condo properties. Months Supply of Inventory decreased 20.0 percent for single family units and 12.0 percent for condo units.

As we begin the slower time of year for home sales, historically low mortgage rates will continue to support buyer demand and may create additional lift to home prices as excellent affordability gives buyers the ability to offer more to secure their dream home. Throughout much of the country, the continued low level of housing inventory also continues to constrain sales activity from where it would likely be in a balanced market.

Monthly Snapshot

+ 3.5%	+ 6.6%	+ 13.8%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	10-2018	10-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		1,611	1,667	+ 3.5%	14,877	14,713	- 1.1%
Median Sales Price		\$278,550	\$297,000	+ 6.6%	\$284,000	\$299,900	+ 5.6%
\$ Volume of Closed Sales (in millions)		\$513.3	\$584.0	+ 13.8%	\$4,837.1	\$5,058.2	+ 4.6%
Days on Market		58	52	- 10.3%	61	55	- 9.8%
Pending Sales		1,484	1,730	+ 16.6%	15,834	16,339	+ 3.2%
Months Supply		4.0	3.2	- 20.0%	--	--	--
New Listings		1,762	1,714	- 2.7%	21,340	20,440	- 4.2%
Homes for Sale		5,996	4,875	- 18.7%	--	--	--
Pct. of List Price Received		97.7%	98.1%	+ 0.4%	98.2%	98.3%	+ 0.1%
Affordability Index		119	136	+ 14.3%	117	134	+ 14.5%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



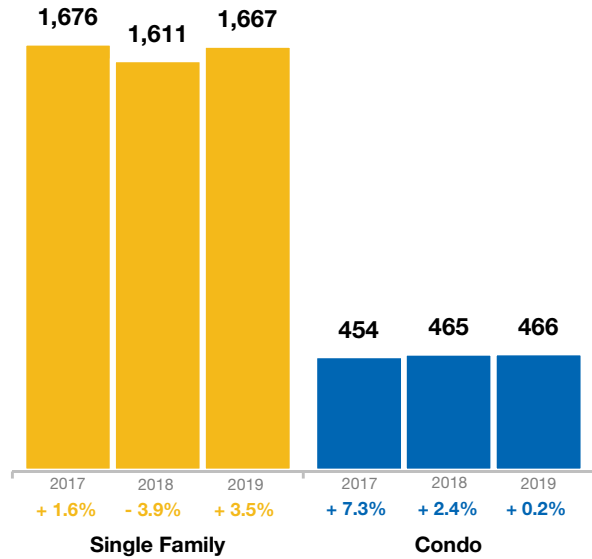
Key Metrics	Historical Sparkbars	10-2018	10-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		465	466	+ 0.2%	4,159	4,051	- 2.6%
Median Sales Price		\$219,900	\$220,000	+ 0.0%	\$204,000	\$215,000	+ 5.4%
\$ Volume of Closed Sales (in millions)		\$115.8	\$117.3	+ 1.3%	\$1,003.9	\$996.6	- 0.7%
Days on Market		49	38	- 22.4%	51	42	- 17.6%
Pending Sales		397	504	+ 27.0%	4,327	4,488	+ 3.7%
Months Supply		2.5	2.2	- 12.0%	--	--	--
New Listings		421	472	+ 12.1%	5,109	5,169	+ 1.2%
Homes for Sale		1,018	895	- 12.1%	--	--	--
Pct. of List Price Received		98.3%	98.9%	+ 0.6%	98.8%	98.9%	+ 0.1%
Affordability Index		151	183	+ 21.2%	162	187	+ 15.4%

NH Closed Sales

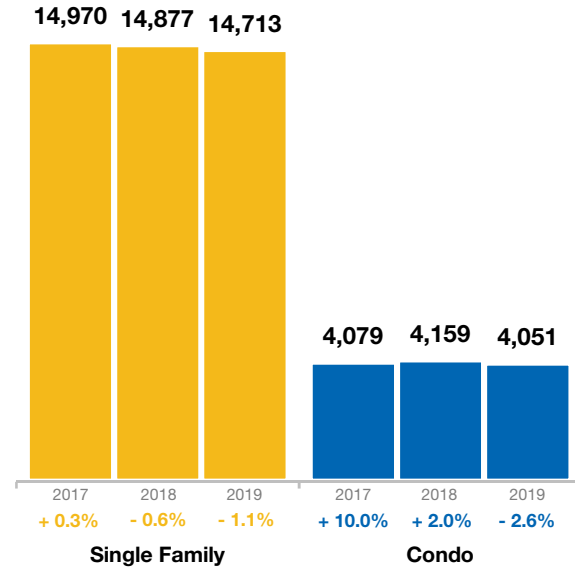
A count of the actual sales that closed in a given month.



October

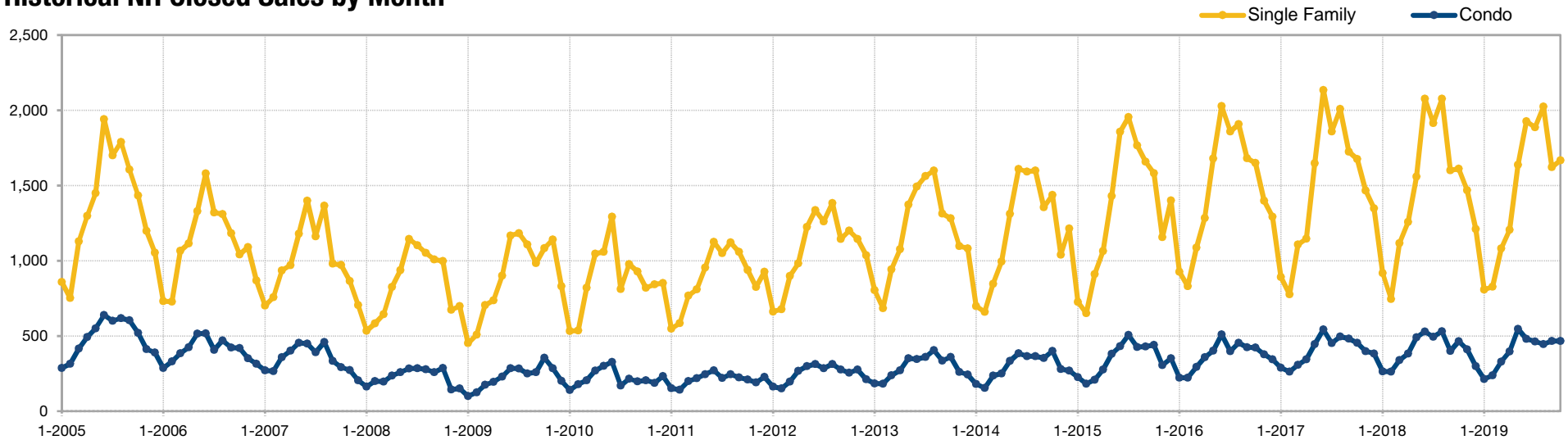


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2018	1,468	+0.1%	411	+3.0%
Dec-2018	1,210	-10.2%	299	-21.9%
Jan-2019	808	-12.0%	214	-18.9%
Feb-2019	827	+11.0%	239	-8.8%
Mar-2019	1,081	-3.1%	329	-2.9%
Apr-2019	1,206	-4.1%	397	+3.7%
May-2019	1,638	+5.0%	547	+11.4%
Jun-2019	1,926	-7.2%	480	-9.3%
Jul-2019	1,886	-1.5%	464	-6.1%
Aug-2019	2,024	-2.6%	445	-16.2%
Sep-2019	1,621	+1.2%	466	+16.2%
Oct-2019	1,667	+3.5%	466	+0.2%
12-Month Avg	1,449	-1.7%	397	-3.6%

Historical NH Closed Sales by Month

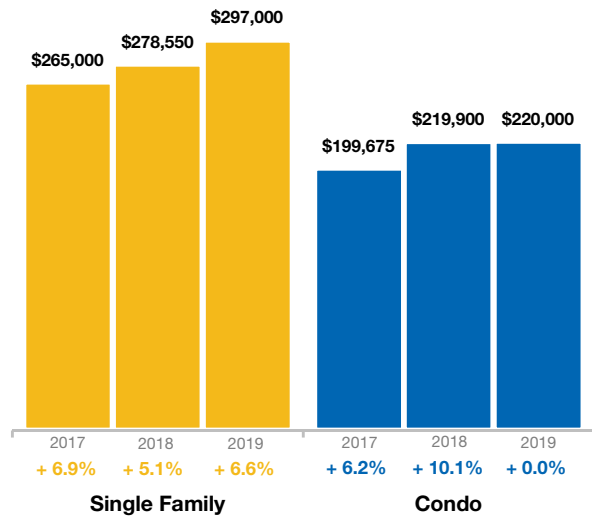


NH Median Sales Price

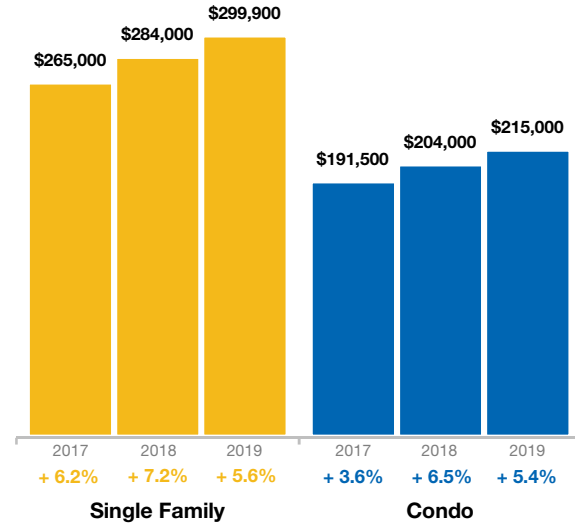
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



October



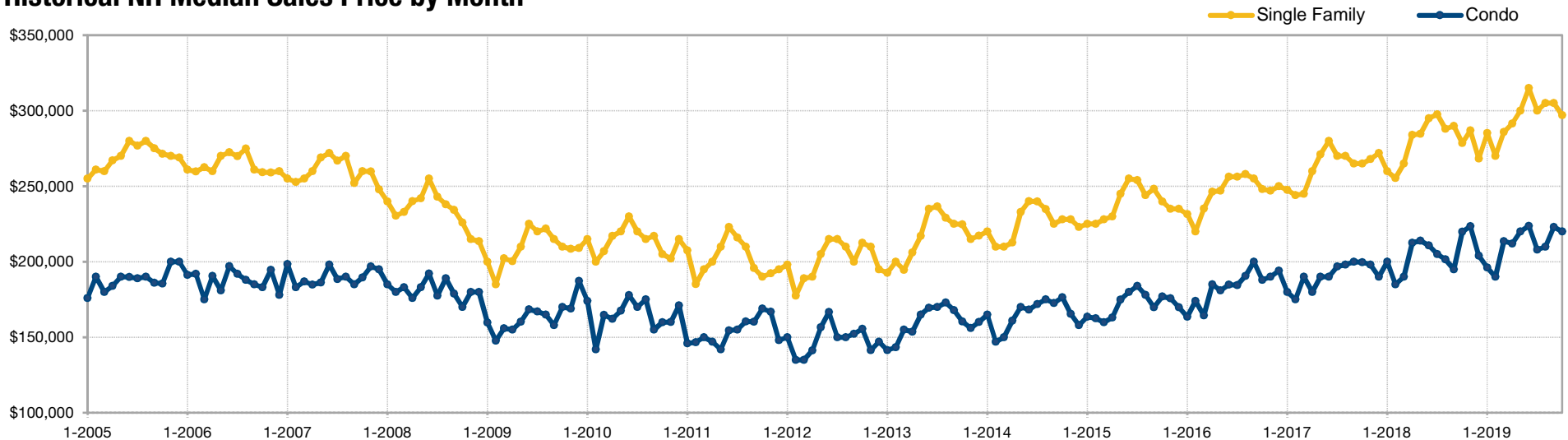
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2018	\$287,000	+7.1%	\$223,500	+12.9%
Dec-2018	\$268,250	-1.4%	\$204,000	+7.4%
Jan-2019	\$285,250	+9.7%	\$196,200	-1.9%
Feb-2019	\$270,000	+5.7%	\$190,000	+2.7%
Mar-2019	\$285,950	+7.9%	\$213,500	+12.4%
Apr-2019	\$291,500	+2.6%	\$212,000	-0.2%
May-2019	\$300,000	+5.4%	\$220,000	+2.9%
Jun-2019	\$315,000	+6.8%	\$223,750	+6.1%
Jul-2019	\$300,000	+0.8%	\$208,000	+1.5%
Aug-2019	\$305,000	+5.9%	\$210,000	+4.2%
Sep-2019	\$305,000	+5.2%	\$223,000	+14.4%
Oct-2019	\$297,000	+6.6%	\$220,000	+0.0%
12-Month Avg*	\$295,060	+5.4%	\$215,000	+6.8%

* Median Sales Price for all properties from November 2018 through October 2019. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

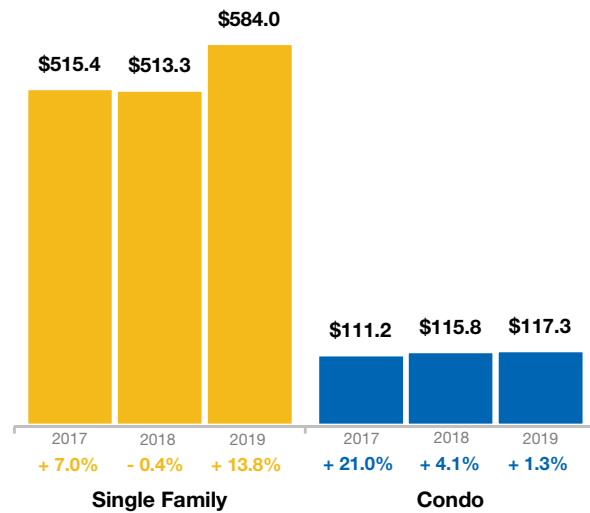


NH \$ Volume of Closed Sales

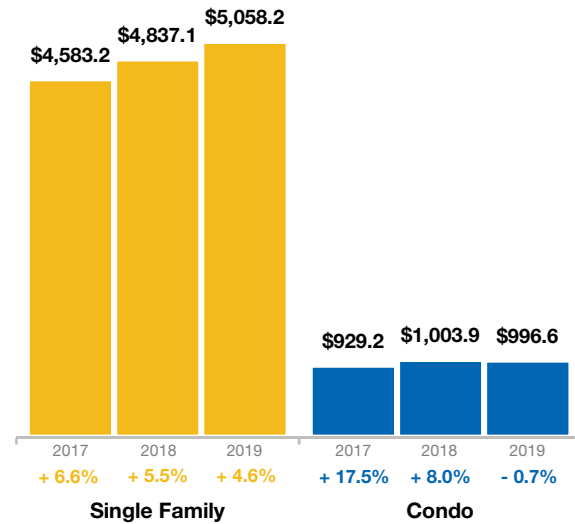
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



October



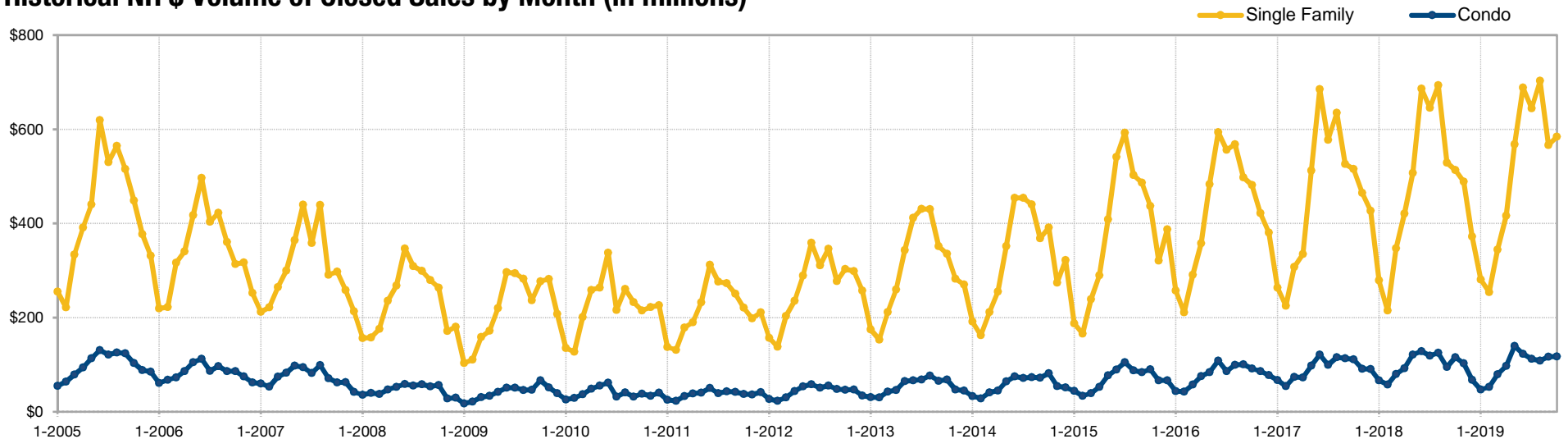
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2018	\$488.9	+5.1%	\$103.1	+12.6%
Dec-2018	\$372.4	-12.8%	\$68.2	-25.1%
Jan-2019	\$280.7	+0.5%	\$47.1	-29.5%
Feb-2019	\$254.1	+18.0%	\$52.8	-8.7%
Mar-2019	\$344.4	-0.7%	\$79.7	-0.9%
Apr-2019	\$416.4	-1.0%	\$97.2	+4.9%
May-2019	\$568.0	+12.0%	\$139.7	+15.0%
Jun-2019	\$688.3	+0.3%	\$123.3	-4.1%
Jul-2019	\$644.5	-0.2%	\$112.4	-5.9%
Aug-2019	\$702.7	+1.3%	\$108.7	-13.3%
Sep-2019	\$566.3	+7.0%	\$117.3	+23.0%
Oct-2019	\$584.0	+13.8%	\$117.3	+1.3%
12-Month Avg*	\$492.6	+3.2%	\$97.2	-1.7%

* \$ Volume of Closed Sales (in millions) for all properties from November 2018 through October 2019. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

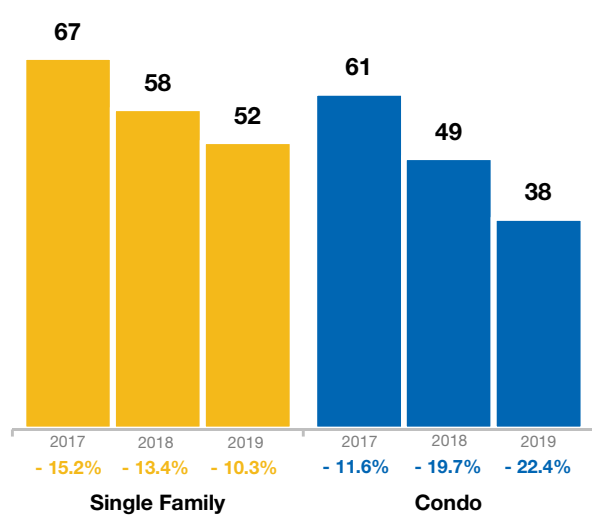


NH Days on Market

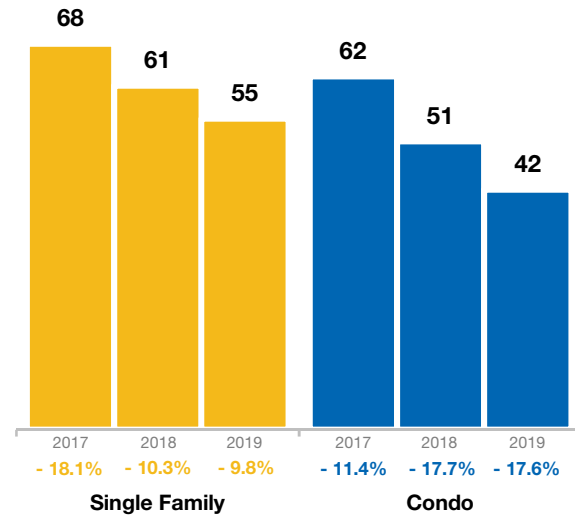
Average number of days between when a property is listed and when an offer is accepted in a given month.



October



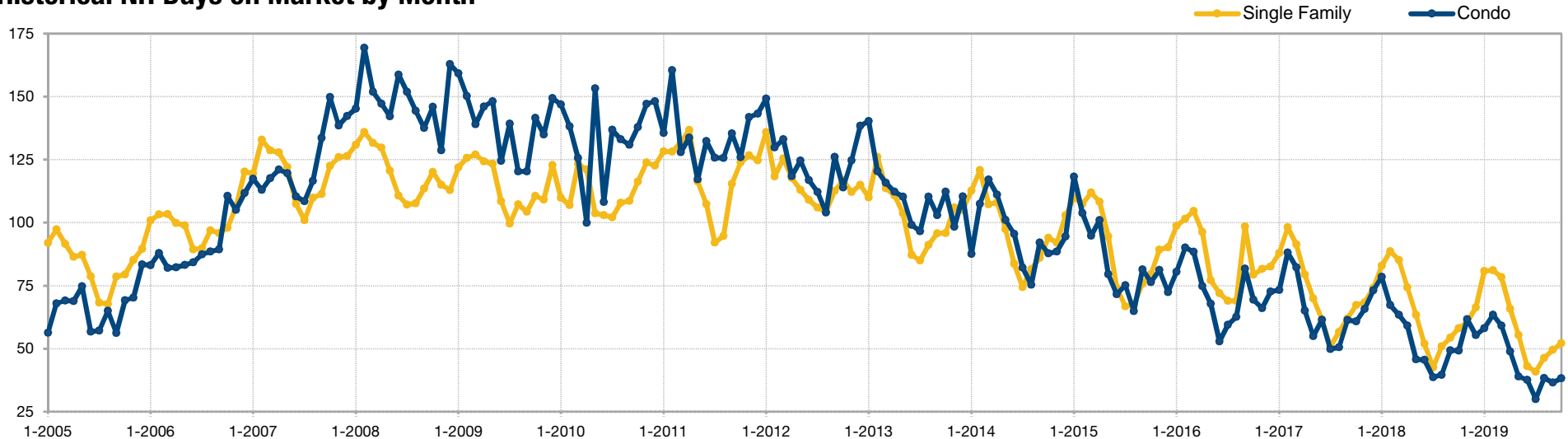
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2018	60	-11.8%	62	-6.1%
Dec-2018	66	-10.8%	55	-24.7%
Jan-2019	81	-2.4%	58	-25.6%
Feb-2019	81	-9.0%	63	-6.0%
Mar-2019	78	-8.2%	59	-6.3%
Apr-2019	66	-10.8%	49	-16.9%
May-2019	55	-12.7%	39	-15.2%
Jun-2019	43	-17.3%	38	-17.4%
Jul-2019	41	-2.4%	30	-23.1%
Aug-2019	46	-9.8%	38	-5.0%
Sep-2019	50	-7.4%	37	-24.5%
Oct-2019	52	-10.3%	38	-22.4%
12-Month Avg*	56	-10.0%	45	-16.7%

* Days on Market for all properties from November 2018 through October 2019. This is not the average of the individual figures above.

Historical NH Days on Market by Month

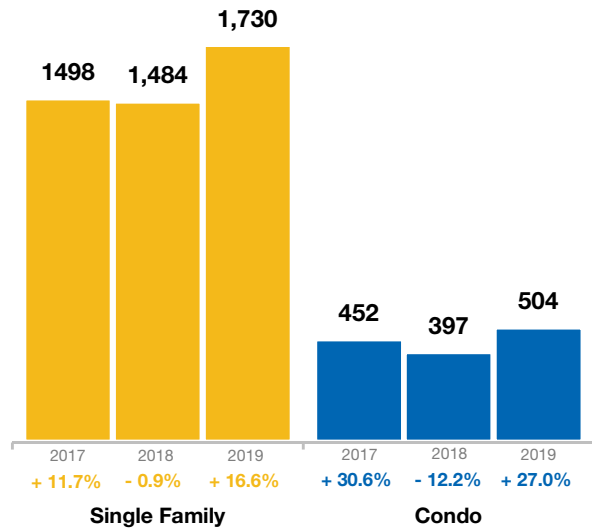


NH Pending Sales

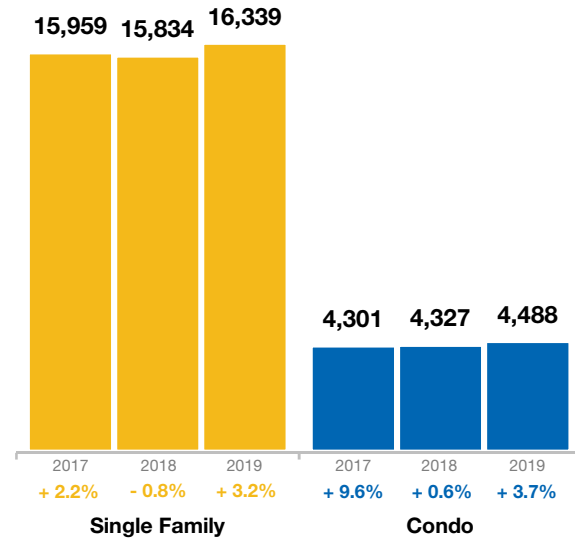
A count of the properties on which offers have been accepted in a given month.



October

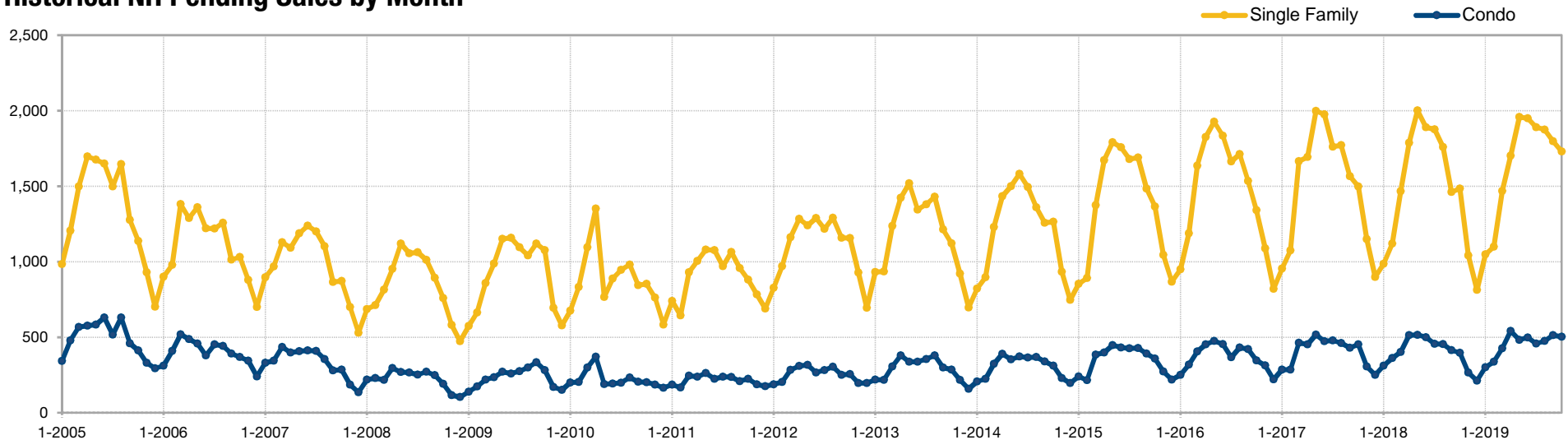


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2018	1,042	-9.4%	267	-12.7%
Dec-2018	814	-9.4%	213	-15.1%
Jan-2019	1,048	+6.3%	301	-3.2%
Feb-2019	1,099	-1.9%	337	-6.9%
Mar-2019	1,469	+0.2%	426	+5.7%
Apr-2019	1,702	-4.8%	542	+5.4%
May-2019	1,958	-2.1%	482	-6.6%
Jun-2019	1,949	+3.1%	498	-0.2%
Jul-2019	1,891	+0.7%	458	+0.2%
Aug-2019	1,874	+6.5%	476	+4.8%
Sep-2019	1,797	+22.9%	513	+23.9%
Oct-2019	1,730	+16.6%	504	+27.0%
12-Month Avg	1,516	+1.8%	414	+1.7%

Historical NH Pending Sales by Month

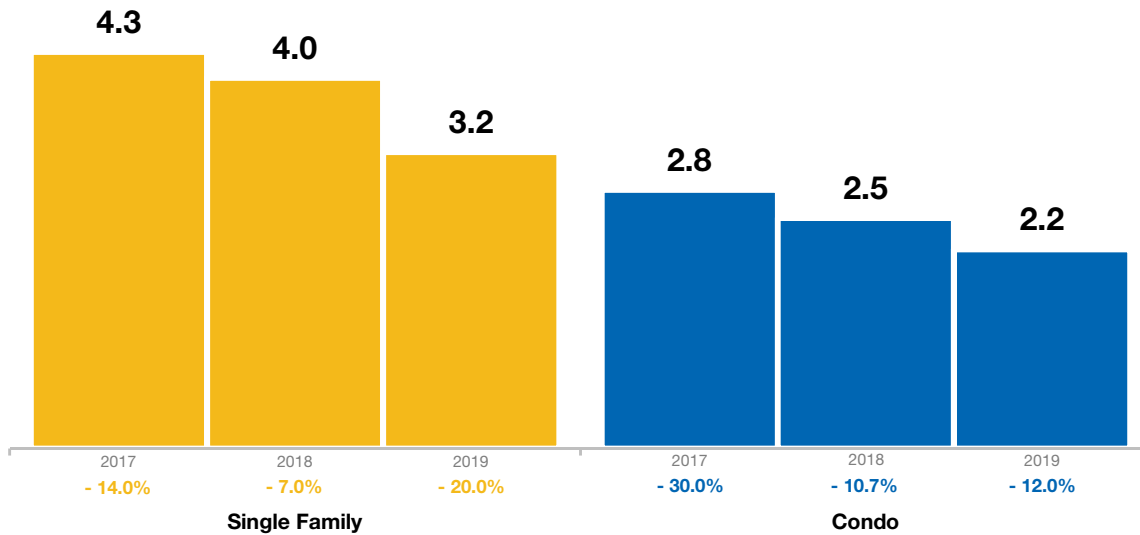


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



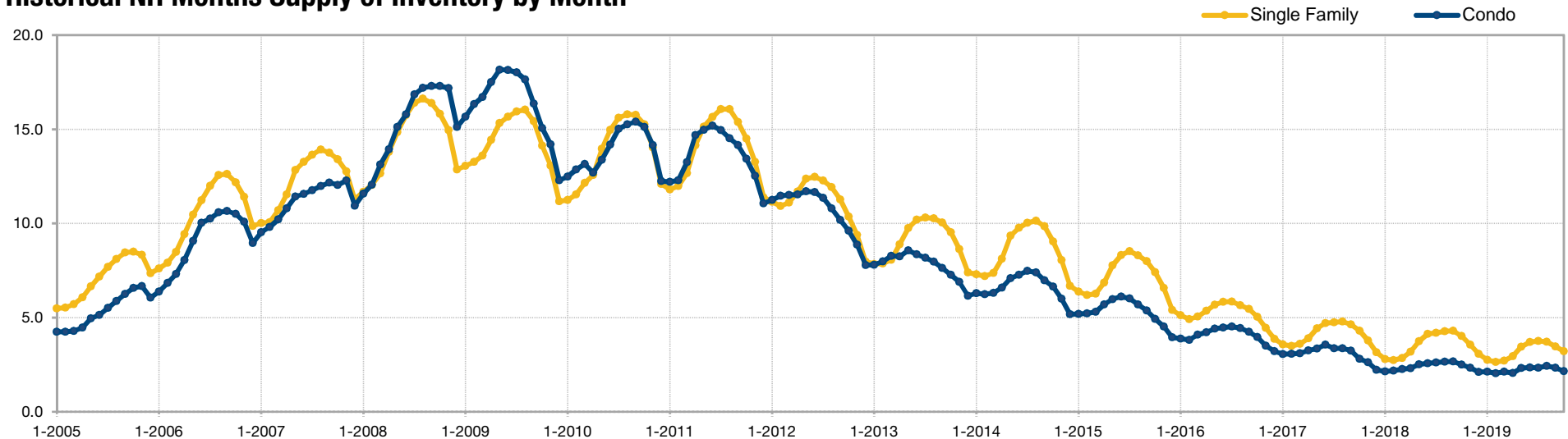
October



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2018	3.6	-5.3%	2.3	-11.5%
Dec-2018	3.1	-3.1%	2.1	-4.5%
Jan-2019	2.8	0.0%	2.1	0.0%
Feb-2019	2.6	-3.7%	2.0	-9.1%
Mar-2019	2.7	-6.9%	2.1	-8.7%
Apr-2019	3.0	-6.3%	2.1	-8.7%
May-2019	3.4	-8.1%	2.3	-8.0%
Jun-2019	3.7	-9.8%	2.4	-7.7%
Jul-2019	3.8	-9.5%	2.3	-11.5%
Aug-2019	3.7	-14.0%	2.4	-11.1%
Sep-2019	3.5	-18.6%	2.3	-14.8%
Oct-2019	3.2	-20.0%	2.2	-12.0%
12-Month Avg*	3.3	-9.1%	2.3	-7.7%

* Months Supply for all properties from November 2018 through October 2019. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

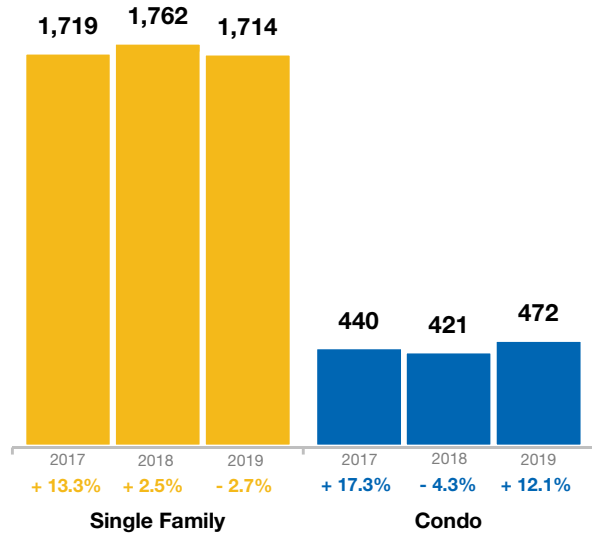


NH New Listings

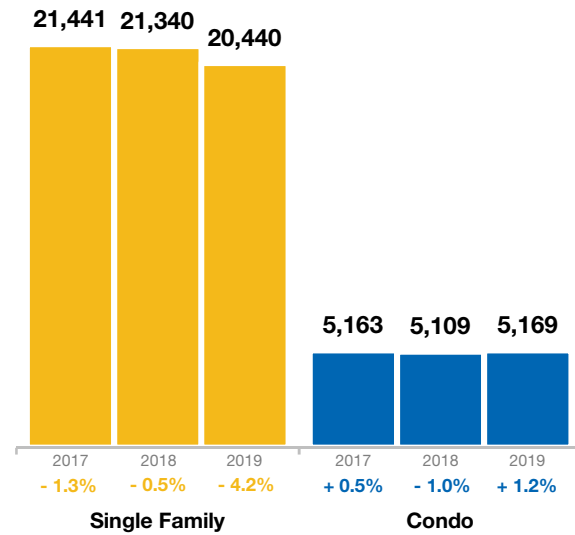
A count of the properties that have been newly listed on the market in a given month.



October

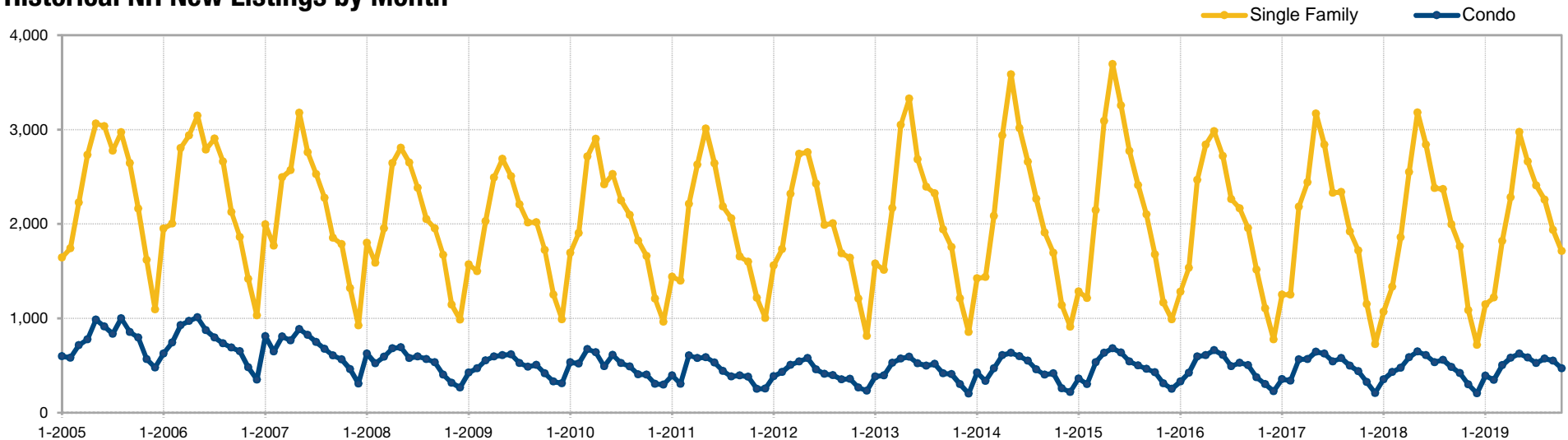


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2018	1,086	-5.6%	300	-8.0%
Dec-2018	720	-0.8%	207	-0.5%
Jan-2019	1,148	+7.4%	392	+10.7%
Feb-2019	1,220	-8.7%	348	-19.6%
Mar-2019	1,820	-2.0%	503	+5.7%
Apr-2019	2,282	-10.5%	583	-0.7%
May-2019	2,973	-6.5%	628	-3.1%
Jun-2019	2,661	-6.3%	586	-4.1%
Jul-2019	2,408	+1.2%	525	-2.1%
Aug-2019	2,257	-4.7%	573	+2.5%
Sep-2019	1,938	-2.9%	552	+14.0%
Oct-2019	1,714	-2.7%	472	+12.1%
12-Month Avg	1,935	-4.2%	470	+0.6%

Historical NH New Listings by Month

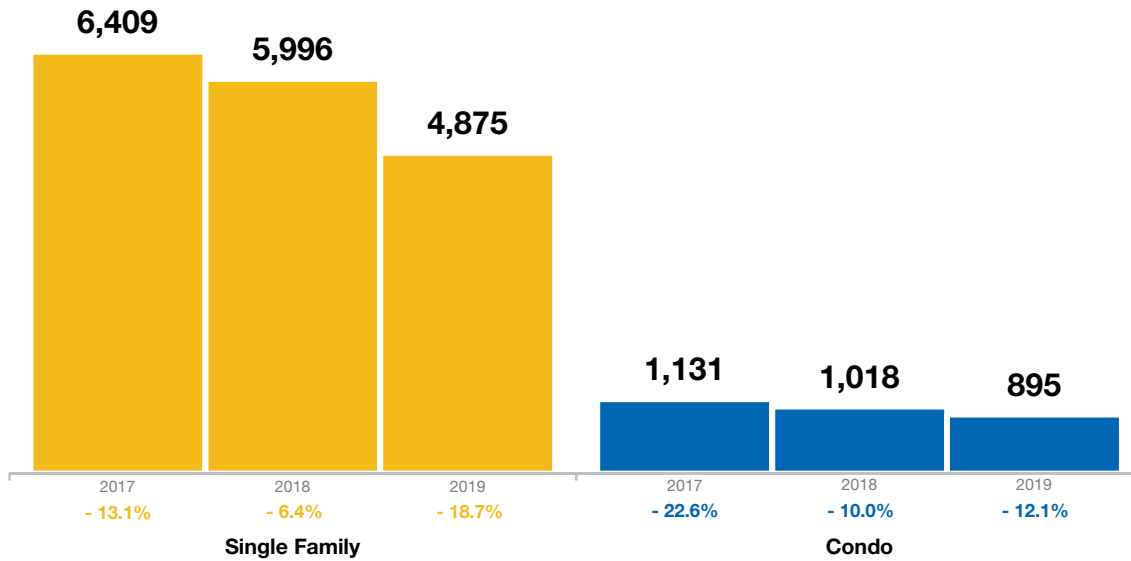


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

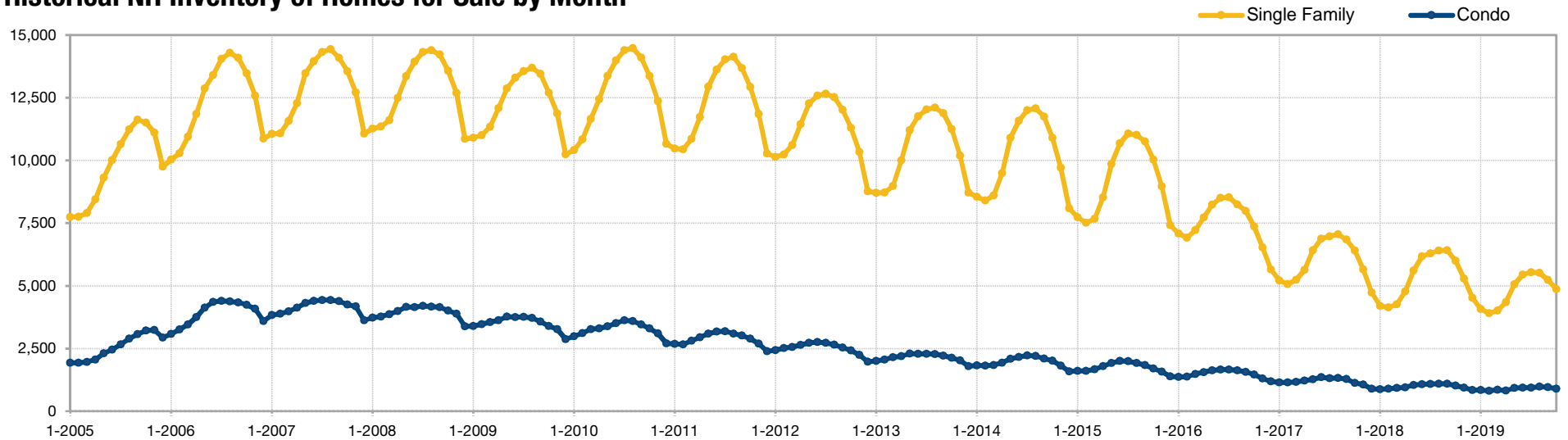


October



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2018	5,292	-6.4%	942	-11.1%
Dec-2018	4,530	-4.4%	849	-5.7%
Jan-2019	4,073	-3.1%	849	-2.9%
Feb-2019	3,906	-5.5%	813	-9.9%
Mar-2019	4,011	-5.9%	851	-8.1%
Apr-2019	4,343	-9.1%	828	-13.2%
May-2019	5,060	-9.9%	926	-10.9%
Jun-2019	5,450	-11.7%	940	-12.3%
Jul-2019	5,543	-11.9%	934	-13.7%
Aug-2019	5,522	-13.8%	976	-11.3%
Sep-2019	5,238	-18.3%	955	-13.3%
Oct-2019	4,875	-18.7%	895	-12.1%
12-Month Avg	4,846	-10.1%	905	-9.7%

Historical NH Inventory of Homes for Sale by Month



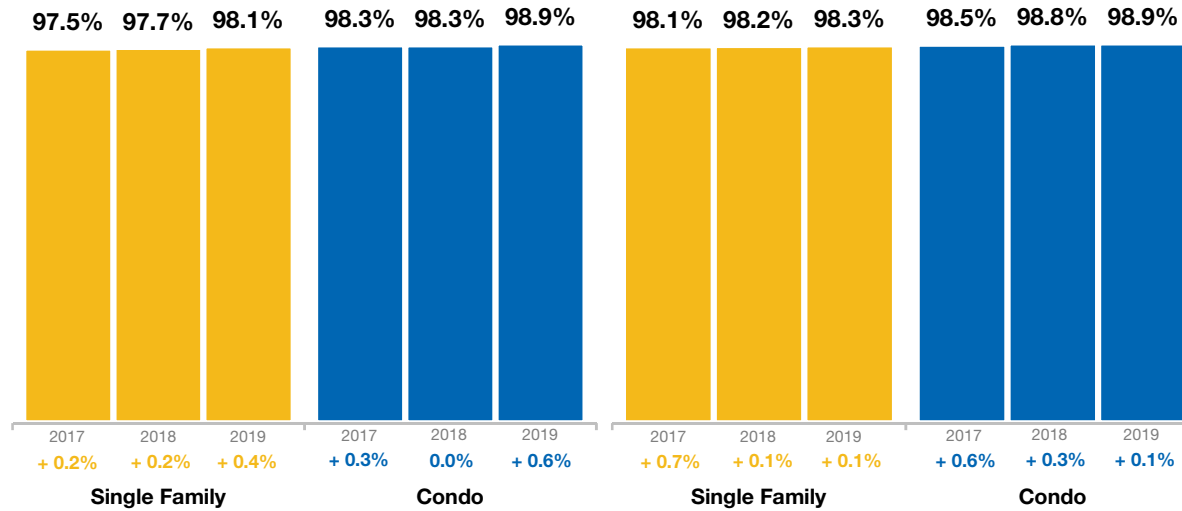
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

October

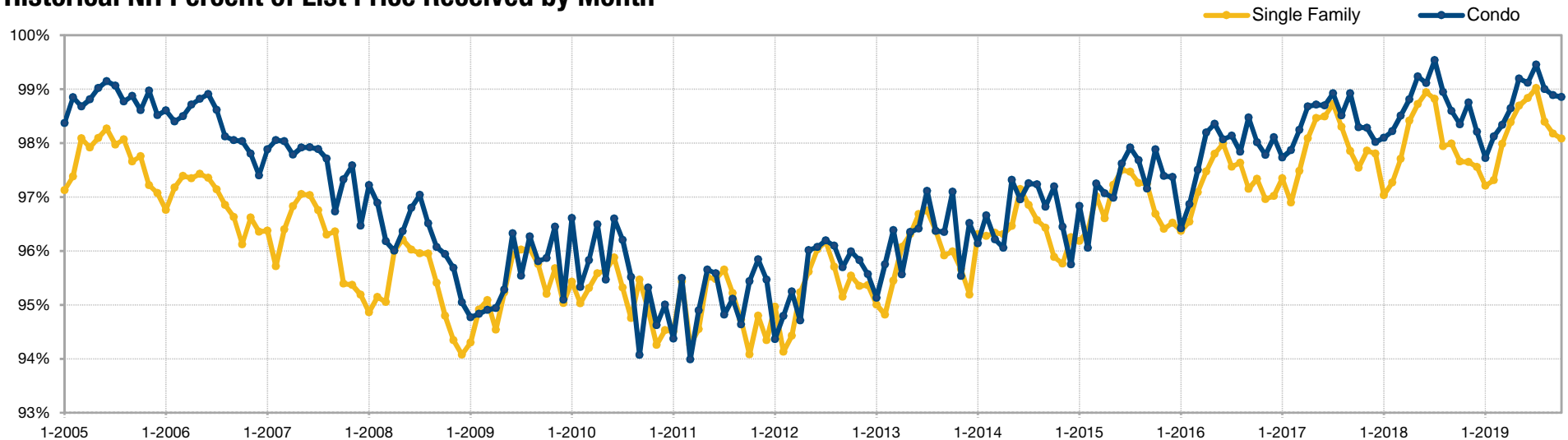
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2018	97.6%	-0.3%	98.7%	+0.4%
Dec-2018	97.6%	-0.2%	98.2%	+0.2%
Jan-2019	97.2%	+0.2%	97.7%	-0.4%
Feb-2019	97.3%	0.0%	98.1%	-0.1%
Mar-2019	98.0%	+0.3%	98.3%	-0.2%
Apr-2019	98.4%	0.0%	98.6%	-0.2%
May-2019	98.7%	0.0%	99.2%	0.0%
Jun-2019	98.8%	-0.1%	99.1%	0.0%
Jul-2019	99.0%	+0.2%	99.5%	0.0%
Aug-2019	98.4%	+0.5%	99.0%	+0.1%
Sep-2019	98.2%	+0.2%	98.9%	+0.3%
Oct-2019	98.1%	+0.4%	98.9%	+0.6%
12-Month Avg*	98.2%	+0.1%	98.8%	+0.1%

* Pct. of List Price Received for all properties from November 2018 through October 2019. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



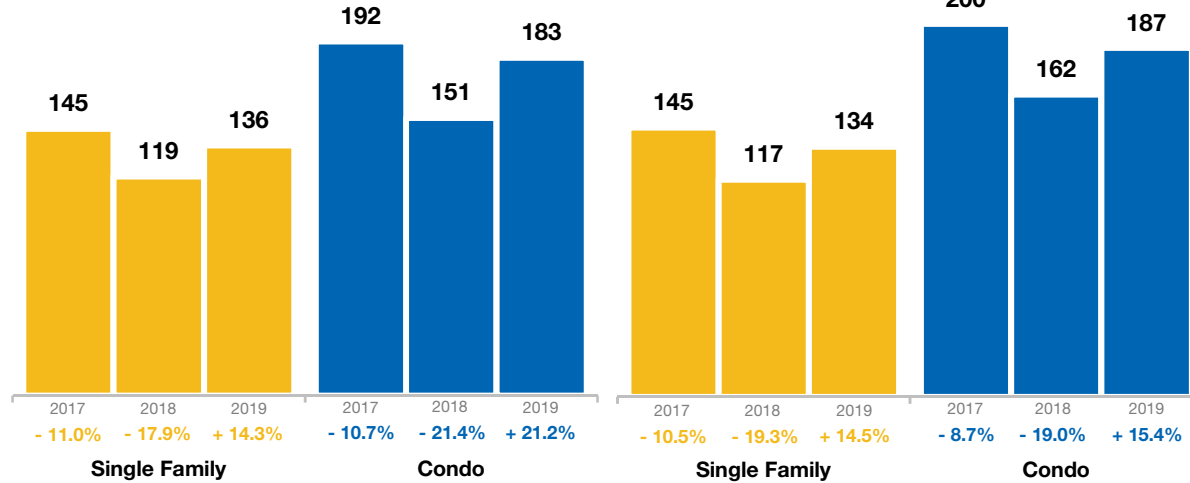
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

October

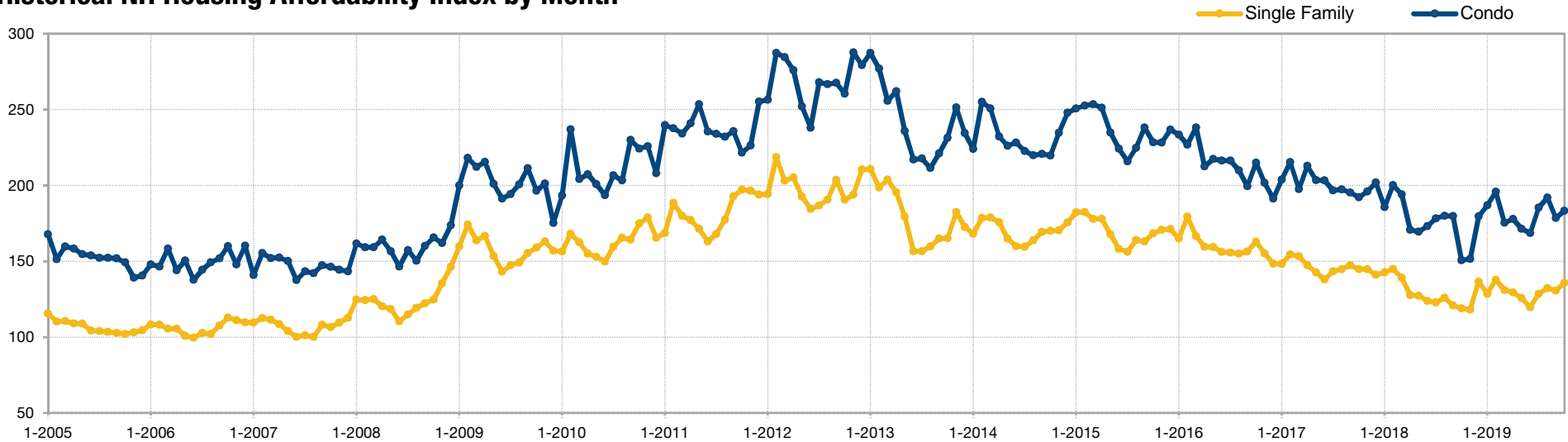
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2018	118	-18.6%	152	-22.4%
Dec-2018	137	-2.8%	180	-10.9%
Jan-2019	129	-9.8%	187	+0.5%
Feb-2019	138	-4.8%	196	-2.0%
Mar-2019	131	-5.8%	175	-9.8%
Apr-2019	129	+0.8%	178	+4.1%
May-2019	126	-0.8%	171	+0.6%
Jun-2019	120	-3.2%	169	-2.3%
Jul-2019	128	+4.1%	185	+3.9%
Aug-2019	132	+4.8%	192	+6.7%
Sep-2019	131	+8.3%	179	-0.6%
Oct-2019	136	+14.3%	183	+21.2%
12-Month Avg*	129	+3.3%	132	+0.7%

* Affordability Index for all properties from November 2018 through October 2019. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	10-2018	10-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		2,204	2,251	+ 2.1%	20,013	19,760	- 1.3%
Median Sales Price		\$260,000	\$270,000	+ 3.8%	\$260,000	\$274,500	+ 5.6%
\$ Volume of Closed Sales (in millions)		\$637.7	\$711.0	+ 11.5%	\$5,910.1	\$6,132.4	+ 3.8%
Days on Market		56	49	- 12.5%	59	52	- 11.9%
Pending Sales		1,987	2,326	+ 17.1%	21,185	21,897	+ 3.4%
Months Supply		3.6	2.9	- 19.4%	--	--	--
New Listings		2,308	2,285	- 1.0%	27,668	26,833	- 3.0%
Homes for Sale		7,276	5,972	- 17.9%	--	--	--
Pct. of List Price Received		97.6%	98.1%	+ 0.5%	98.1%	98.3%	+ 0.2%
Affordability Index		127	149	+ 17.2%	127	147	+ 15.2%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	10-2018	10-2019	+ / -	10-2018	10-2019	+ / -	10-2018	10-2019	+ / -	10-2018	10-2019	+ / -	10-2018	10-2019	+ / -
Belknap	102	120	+ 17.6%	\$255,000	\$292,000	+ 14.5%	\$36.4	\$43.2	+ 18.7%	57	59	+ 3.5%	104	124	+ 19.2%
Belknap Year-to-Date	941	974	+ 3.5%	\$249,700	\$268,500	+ 7.5%	\$323.5	\$360.5	+ 11.4%	67	65	- 3.0%	1,027	1,102	+ 7.3%
Carroll	125	129	+ 3.2%	\$235,000	\$245,000	+ 4.3%	\$40.8	\$52.4	+ 28.4%	73	64	- 12.3%	111	124	+ 11.7%
Carroll Year-to-Date	930	928	- 0.2%	\$245,000	\$262,000	+ 6.9%	\$324.7	\$355.3	+ 9.4%	84	70	- 16.7%	1,041	1,050	+ 0.9%
Cheshire	89	92	+ 3.4%	\$193,000	\$227,200	+ 17.7%	\$20.8	\$23.6	+ 13.5%	87	61	- 29.9%	85	89	+ 4.7%
Cheshire Year-to-Date	836	853	+ 2.0%	\$195,000	\$220,950	+ 13.3%	\$183.6	\$200.0	+ 8.9%	78	68	- 12.8%	885	931	+ 5.2%
Coos	47	55	+ 17.0%	\$125,000	\$120,000	- 4.0%	\$6.5	\$7.0	+ 7.7%	136	150	+ 10.3%	42	65	+ 54.8%
Coos Year-to-Date	417	422	+ 1.2%	\$115,000	\$117,750	+ 2.4%	\$58.7	\$56.6	- 3.6%	144	122	- 15.3%	435	478	+ 9.9%
Grafton	105	106	+ 1.0%	\$236,000	\$235,950	- 0.0%	\$28.6	\$31.8	+ 11.2%	79	69	- 12.7%	100	127	+ 27.0%
Grafton Year-to-Date	987	992	+ 0.5%	\$227,750	\$229,000	+ 0.5%	\$282.8	\$291.5	+ 3.1%	101	81	- 19.8%	1,062	1,147	+ 8.0%
Hillsborough	396	416	+ 5.1%	\$292,250	\$325,000	+ 11.2%	\$126.0	\$144.6	+ 14.8%	45	38	- 15.6%	389	432	+ 11.1%
Hillsborough Year-to-Date	3,930	3,798	- 3.4%	\$298,970	\$318,638	+ 6.6%	\$1,275.6	\$1,312.9	+ 2.9%	45	39	- 13.3%	4,137	4,174	+ 0.9%
Merrimack	191	199	+ 4.2%	\$265,000	\$275,000	+ 3.8%	\$54.6	\$66.3	+ 21.4%	55	49	- 10.9%	175	181	+ 3.4%
Merrimack Year-to-Date	1,664	1,708	+ 2.6%	\$260,000	\$270,000	+ 3.8%	\$479.1	\$525.2	+ 9.6%	58	50	- 13.8%	1,771	1,856	+ 4.8%
Rockingham	350	335	- 4.3%	\$359,000	\$385,000	+ 7.2%	\$144.1	\$152.7	+ 6.0%	45	44	- 2.2%	293	383	+ 30.7%
Rockingham Year-to-Date	3,212	3,184	- 0.9%	\$371,700	\$385,000	+ 3.6%	\$1,361.7	\$1,418.6	+ 4.2%	46	46	0.0%	3,412	3,526	+ 3.3%
Strafford	143	157	+ 9.8%	\$265,250	\$285,000	+ 7.4%	\$40.9	\$50.5	+ 23.5%	42	41	- 2.4%	148	161	+ 8.8%
Strafford Year-to-Date	1,415	1,339	- 5.4%	\$270,000	\$284,000	+ 5.2%	\$423.6	\$418.1	- 1.3%	50	49	- 2.0%	1,486	1,519	+ 2.2%
Sullivan	63	58	- 7.9%	\$178,000	\$177,000	- 0.6%	\$14.4	\$11.8	- 18.1%	94	65	- 30.9%	37	44	+ 18.9%
Sullivan Year-to-Date	545	515	- 5.5%	\$175,000	\$189,950	+ 8.5%	\$123.7	\$119.7	- 3.2%	93	83	- 10.8%	576	556	- 3.5%
Entire State	1,611	1,667	+ 3.5%	\$278,550	\$297,000	+ 6.6%	\$513.3	\$584.0	+ 13.8%	58	52	- 10.3%	1,484	1,730	+ 16.6%
Entire State Year-to-Date	14,877	14,713	- 1.1%	\$284,000	\$299,900	+ 5.6%	\$4,837.1	\$5,058.2	+ 4.6%	61	55	- 9.8%	15,834	16,339	+ 3.2%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	10-2018	10-2019	+ / -	10-2018	10-2019	+ / -	10-2018	10-2019	+ / -	10-2018	10-2019	+ / -	10-2018	10-2019	+ / -
Belknap	24	20	- 16.7%	\$192,000	\$180,000	- 6.3%	\$4.8	\$4.7	- 2.1%	63	40	- 36.5%	24	33	+ 37.5%
Belknap Year-to-Date	233	221	- 5.2%	\$180,000	\$189,900	+ 5.5%	\$50.2	\$51.3	+ 2.2%	66	48	- 27.3%	248	253	+ 2.0%
Carroll	24	36	+ 50.0%	\$236,500	\$220,000	- 7.0%	\$6.4	\$8.3	+ 29.7%	69	32	- 53.6%	23	26	+ 13.0%
Carroll Year-to-Date	213	206	- 3.3%	\$192,000	\$211,750	+ 10.3%	\$47.0	\$49.1	+ 4.5%	81	59	- 27.2%	223	241	+ 8.1%
Cheshire	11	8	- 27.3%	\$144,000	\$144,500	+ 0.3%	\$1.9	\$1.2	- 36.8%	66	41	- 37.9%	8	2	- 75.0%
Cheshire Year-to-Date	83	75	- 9.6%	\$160,000	\$152,500	- 4.7%	\$14.7	\$11.6	- 21.1%	85	37	- 56.5%	93	72	- 22.6%
Coos	5	1	- 80.0%	\$310,000	\$115,500	- 62.7%	\$1.7	\$0.1	- 94.1%	87	485	+ 457.5%	2	4	+ 100.0%
Coos Year-to-Date	23	18	- 21.7%	\$325,000	\$335,975	+ 3.4%	\$7.5	\$6.7	- 10.7%	131	95	- 27.5%	22	21	- 4.5%
Grafton	51	47	- 7.8%	\$172,500	\$177,000	+ 2.6%	\$10.0	\$10.4	+ 4.0%	79	71	- 10.1%	41	58	+ 41.5%
Grafton Year-to-Date	422	395	- 6.4%	\$165,000	\$168,000	+ 1.8%	\$83.4	\$80.9	- 3.0%	90	74	- 17.8%	448	455	+ 1.6%
Hillsborough	138	147	+ 6.5%	\$215,500	\$210,000	- 2.6%	\$32.0	\$33.4	+ 4.4%	48	32	- 33.3%	117	144	+ 23.1%
Hillsborough Year-to-Date	1,349	1,340	- 0.7%	\$199,000	\$209,900	+ 5.5%	\$298.7	\$302.9	+ 1.4%	37	31	- 16.2%	1,401	1,442	+ 2.9%
Merrimack	30	42	+ 40.0%	\$191,000	\$217,175	+ 13.7%	\$5.9	\$9.2	+ 55.9%	36	23	- 36.1%	36	26	- 27.8%
Merrimack Year-to-Date	306	316	+ 3.3%	\$176,900	\$191,950	+ 8.5%	\$56.4	\$63.6	+ 12.8%	40	34	- 15.0%	321	337	+ 5.0%
Rockingham	139	141	+ 1.4%	\$273,900	\$285,000	+ 4.1%	\$45.6	\$45.9	+ 0.7%	34	38	+ 11.8%	115	175	+ 52.2%
Rockingham Year-to-Date	1,266	1,227	- 3.1%	\$264,257	\$273,000	+ 3.3%	\$395.6	\$382.4	- 3.3%	46	42	- 8.7%	1,295	1,387	+ 7.1%
Strafford	36	22	- 38.9%	\$153,250	\$145,950	- 4.8%	\$6.1	\$3.9	- 36.1%	38	30	- 21.1%	30	32	+ 6.7%
Strafford Year-to-Date	225	211	- 6.2%	\$171,000	\$161,250	- 5.7%	\$42.4	\$38.9	- 8.3%	35	35	0.0%	235	234	- 0.4%
Sullivan	7	2	- 71.4%	\$182,500	\$150,000	- 17.8%	\$1.4	\$0.3	- 78.6%	130	42	- 67.7%	1	4	+ 300.0%
Sullivan Year-to-Date	39	42	+ 7.7%	\$182,500	\$189,750	+ 4.0%	\$8.1	\$9.3	+ 14.8%	130	89	- 31.5%	41	46	+ 12.2%
Entire State	465	466	+ 0.2%	\$219,900	\$220,000	+ 0.0%	\$115.8	\$117.3	+ 1.3%	49	38	- 22.4%	397	504	+ 27.0%
Entire State Year-to-Date	4,159	4,051	- 2.6%	\$204,000	\$215,000	+ 5.4%	\$1,003.9	\$996.6	- 0.7%	51	42	- 17.6%	4,327	4,488	+ 3.7%