

NH Monthly Indicators



November 2019

In November, the Federal Reserve reduced its benchmark rate for the third time this year. This action was widely anticipated by the market. Mortgage rates have remained steady this month and are still down more than 1 percent from last year at this time. Residential new construction activity continues to rise nationally. The U.S. Commerce Department reports that new housing permits rose 5% in October to a new 12-year high of 1.46 million units.

New Listings were down 8.2 percent for single family homes but increased 10.9 percent for condo properties. Pending Sales increased 32.5 percent for single family homes and 40.4 percent for condo properties.

The Median Sales Price was up 5.7 percent to \$303,483 for single family homes but decreased 0.5 percent to \$222,450 for condo properties. Months Supply of Inventory decreased 27.8 percent for single family units and 17.4 percent for condo units.

While many economic signs are quite strong, total household debt has been rising for twenty-one consecutive quarters and is now \$1.3 trillion higher than the previous peak of \$12.68 trillion in 2008. While delinquency rates remain low across most debt types (including mortgages), higher consumer debt loads can limit future household spending capability and increase risk if the economy slows down.

Monthly Snapshot

+ 1.4%	+ 5.7%	+ 5.5%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	11-2018	11-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		1,468	1,488	+ 1.4%	16,345	16,230	- 0.7%
Median Sales Price		\$287,000	\$303,483	+ 5.7%	\$284,900	\$300,000	+ 5.3%
\$ Volume of Closed Sales (in millions)		\$488.9	\$516.0	+ 5.5%	\$5,326.0	\$5,582.8	+ 4.8%
Days on Market		60	55	- 8.3%	61	55	- 9.8%
Pending Sales		1,041	1,379	+ 32.5%	16,873	17,544	+ 4.0%
Months Supply		3.6	2.6	- 27.8%	--	--	--
New Listings		1,085	996	- 8.2%	22,426	21,454	- 4.3%
Homes for Sale		5,294	3,991	- 24.6%	--	--	--
Pct. of List Price Received		97.6%	98.0%	+ 0.4%	98.1%	98.3%	+ 0.2%
Affordability Index		118	130	+ 10.2%	119	131	+ 10.1%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



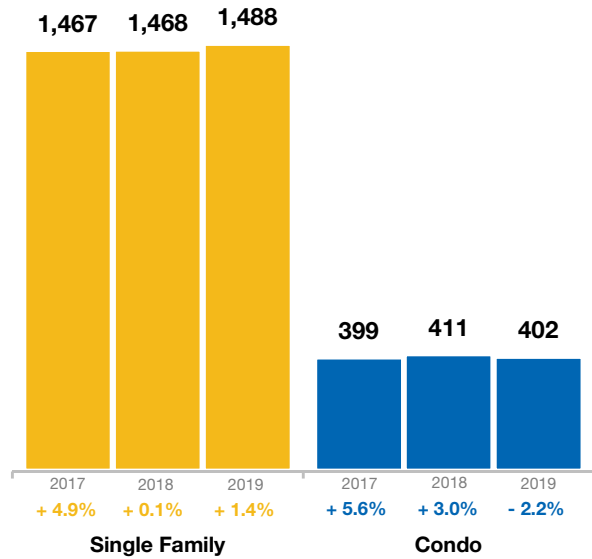
Key Metrics	Historical Sparkbars	11-2018	11-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		411	402	- 2.2%	4,570	4,465	- 2.3%
Median Sales Price		\$223,500	\$222,450	- 0.5%	\$205,000	\$215,000	+ 4.9%
\$ Volume of Closed Sales (in millions)		\$103.1	\$101.6	- 1.5%	\$1,107.0	\$1,101.4	- 0.5%
Days on Market		61	46	- 24.6%	52	43	- 17.3%
Pending Sales		267	375	+ 40.4%	4,594	4,828	+ 5.1%
Months Supply		2.3	1.9	- 17.4%	--	--	--
New Listings		302	335	+ 10.9%	5,410	5,509	+ 1.8%
Homes for Sale		943	803	- 14.8%	--	--	--
Pct. of List Price Received		98.7%	98.8%	+ 0.1%	98.8%	98.8%	0.0%
Affordability Index		152	177	+ 16.4%	165	183	+ 10.9%

NH Closed Sales

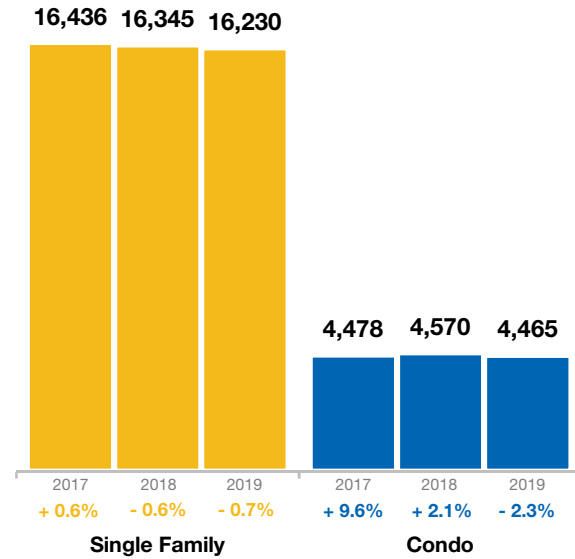
A count of the actual sales that closed in a given month.



November

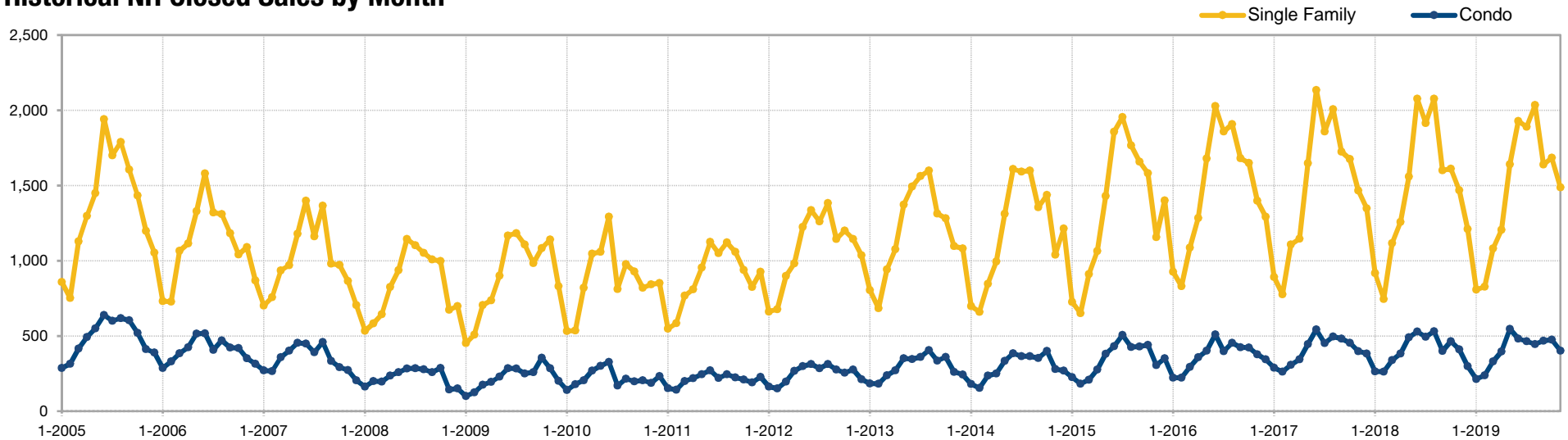


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2018	1,210	-10.2%	299	-21.9%
Jan-2019	809	-11.9%	214	-18.9%
Feb-2019	828	+11.1%	239	-8.8%
Mar-2019	1,081	-3.1%	330	-2.7%
Apr-2019	1,206	-4.1%	397	+3.7%
May-2019	1,641	+5.2%	547	+11.4%
Jun-2019	1,928	-7.1%	482	-8.9%
Jul-2019	1,890	-1.3%	465	-5.9%
Aug-2019	2,034	-2.1%	445	-16.2%
Sep-2019	1,640	+2.4%	468	+16.7%
Oct-2019	1,685	+4.6%	476	+2.4%
Nov-2019	1,488	+1.4%	402	-2.2%
12-Month Avg	1,453	-1.4%	397	-3.8%

Historical NH Closed Sales by Month

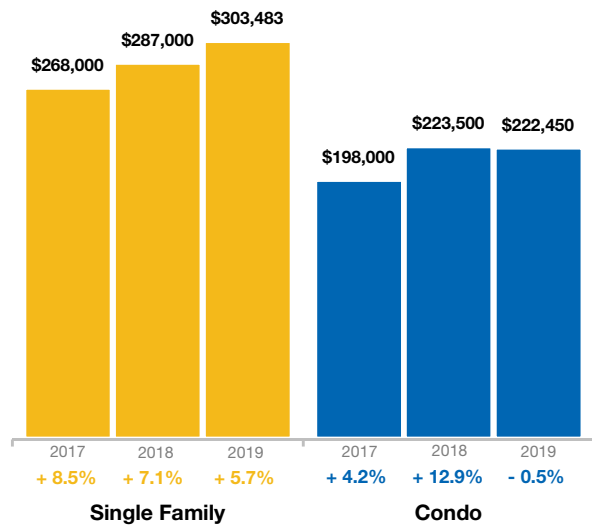


NH Median Sales Price

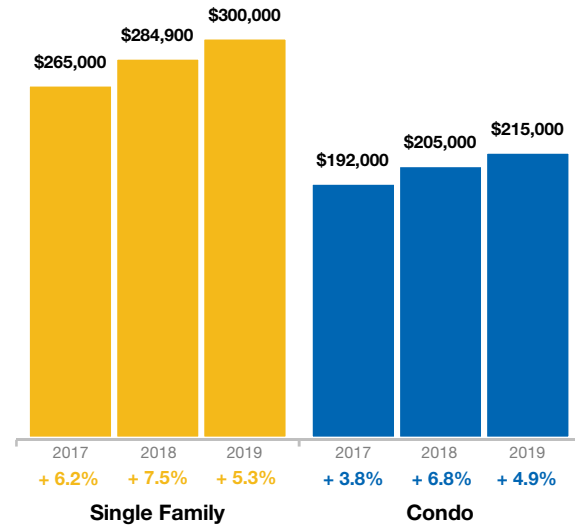
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



November



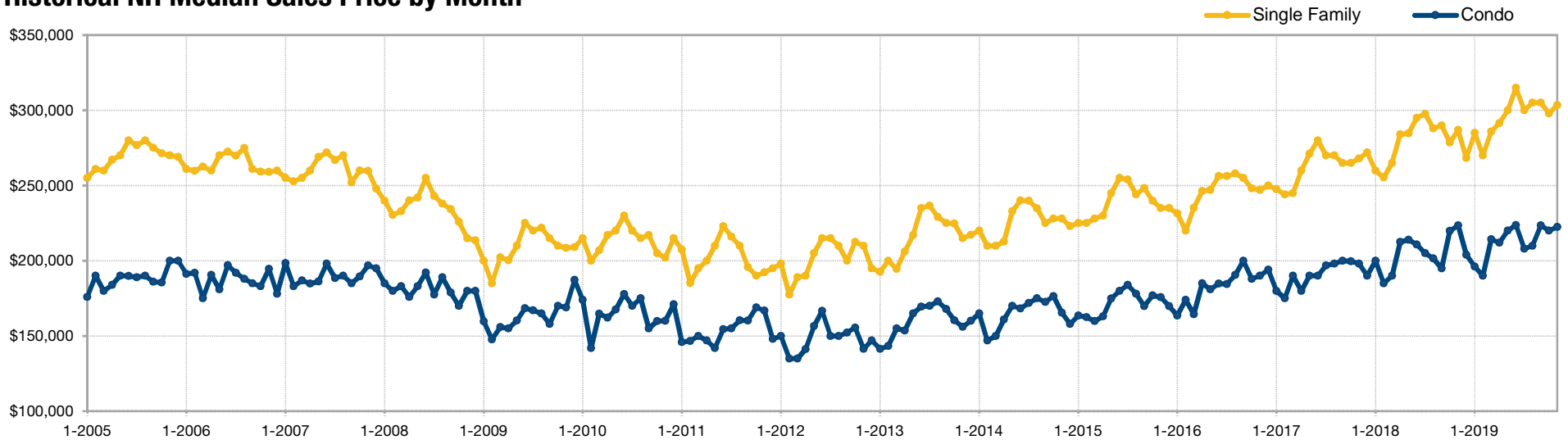
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2018	\$268,250	-1.4%	\$204,000	+7.4%
Jan-2019	\$285,000	+9.6%	\$196,200	-1.9%
Feb-2019	\$270,000	+5.7%	\$190,000	+2.7%
Mar-2019	\$285,950	+7.9%	\$214,200	+12.7%
Apr-2019	\$291,500	+2.6%	\$212,000	-0.2%
May-2019	\$300,000	+5.4%	\$220,000	+2.9%
Jun-2019	\$315,000	+6.8%	\$223,750	+6.1%
Jul-2019	\$300,000	+0.8%	\$208,000	+1.5%
Aug-2019	\$305,000	+5.9%	\$210,000	+4.2%
Sep-2019	\$305,000	+5.2%	\$223,500	+14.6%
Oct-2019	\$297,900	+6.9%	\$220,000	+0.0%
Nov-2019	\$303,483	+5.7%	\$222,450	-0.5%
12-Month Avg*	\$299,000	+5.8%	\$215,000	+4.9%

* Median Sales Price for all properties from December 2018 through November 2019. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

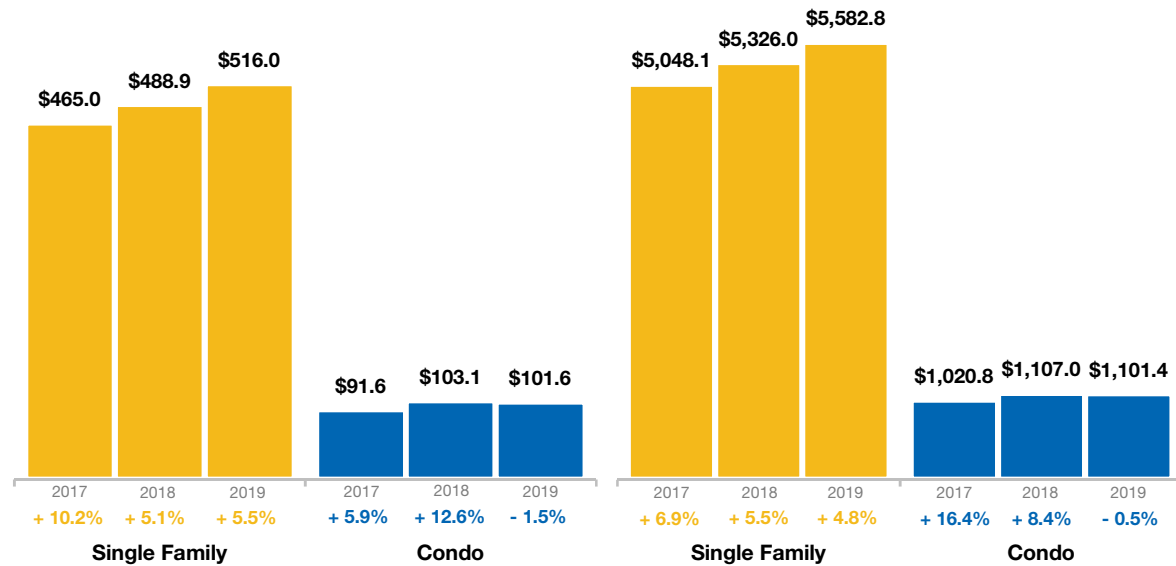


NH \$ Volume of Closed Sales

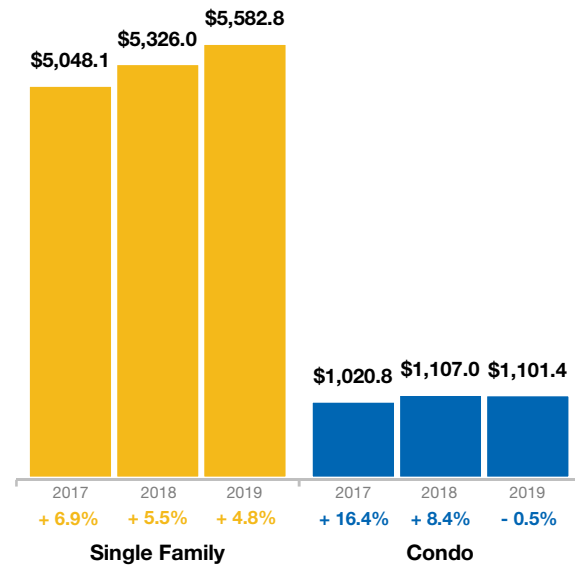
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



November



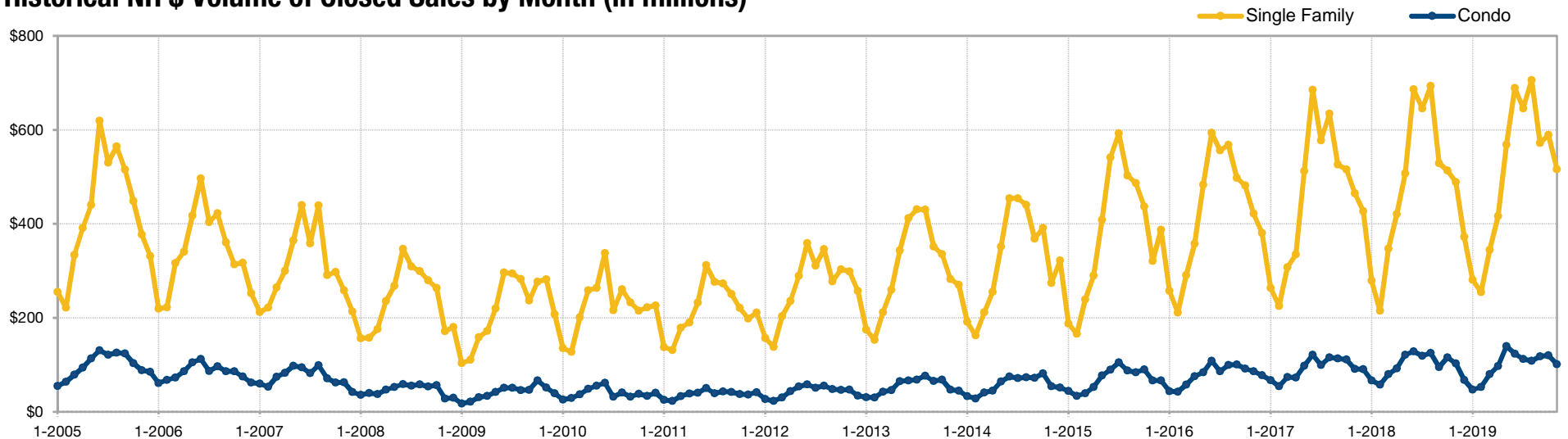
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2018	\$372.4	-12.8%	\$68.2	-25.1%
Jan-2019	\$280.9	+0.6%	\$47.1	-29.5%
Feb-2019	\$254.5	+18.2%	\$52.8	-8.7%
Mar-2019	\$344.4	-0.7%	\$80.0	-0.5%
Apr-2019	\$416.4	-1.0%	\$97.2	+4.9%
May-2019	\$568.9	+12.2%	\$139.7	+15.0%
Jun-2019	\$688.8	+0.4%	\$123.9	-3.7%
Jul-2019	\$645.8	+0.0%	\$112.5	-5.9%
Aug-2019	\$705.7	+1.8%	\$108.7	-13.3%
Sep-2019	\$572.2	+8.1%	\$117.8	+23.5%
Oct-2019	\$589.2	+14.8%	\$120.1	+3.7%
Nov-2019	\$516.0	+5.5%	\$101.6	-1.5%
12-Month Avg*	\$496.3	+3.5%	\$97.5	-2.4%

* \$ Volume of Closed Sales (in millions) for all properties from December 2018 through November 2019. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

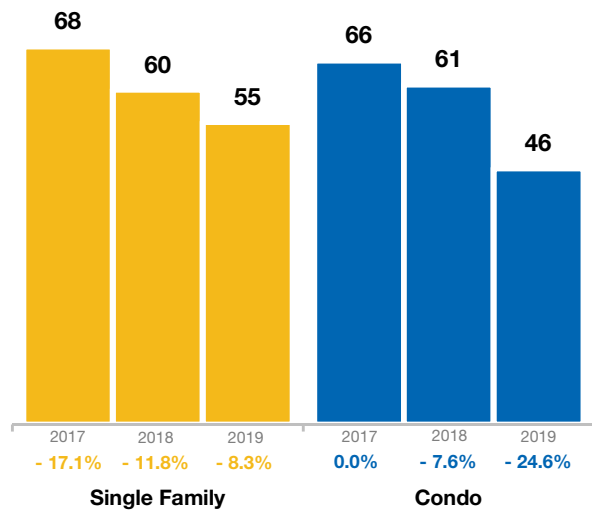


NH Days on Market

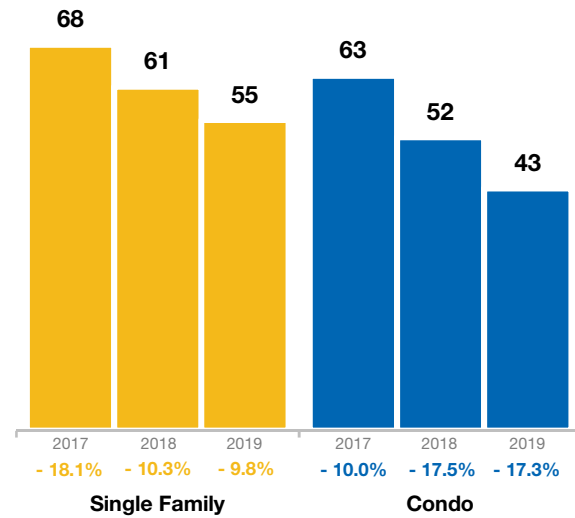
Average number of days between when a property is listed and when an offer is accepted in a given month.



November



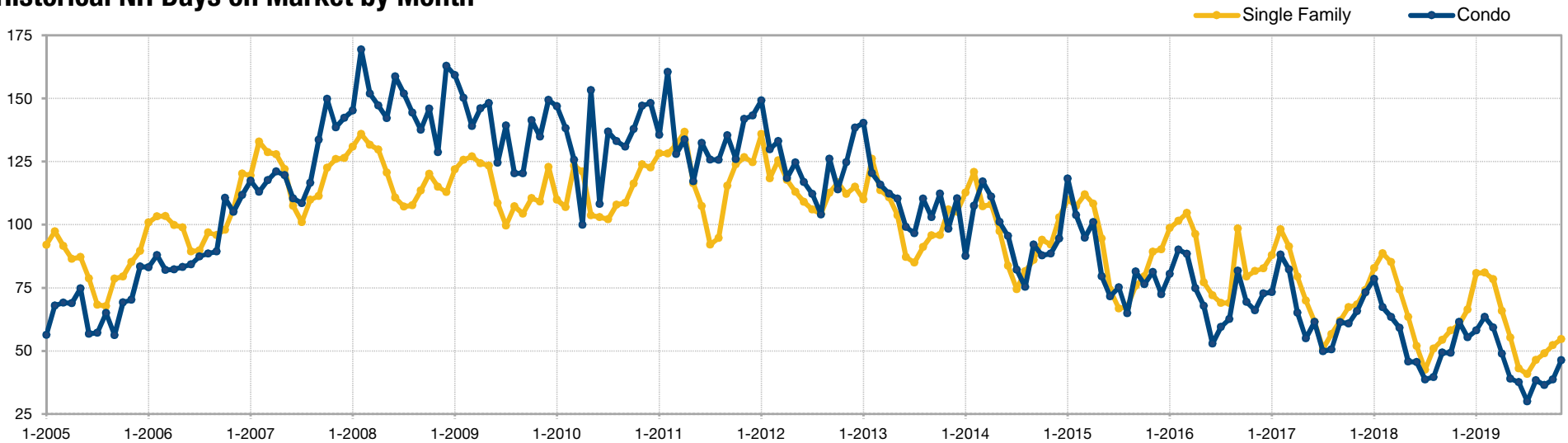
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2018	66	-10.8%	55	-24.7%
Jan-2019	81	-2.4%	58	-25.6%
Feb-2019	81	-9.0%	63	-6.0%
Mar-2019	78	-8.2%	59	-6.3%
Apr-2019	66	-10.8%	49	-16.9%
May-2019	55	-12.7%	39	-15.2%
Jun-2019	43	-17.3%	38	-17.4%
Jul-2019	41	-2.4%	30	-23.1%
Aug-2019	46	-9.8%	38	-5.0%
Sep-2019	49	-9.3%	36	-26.5%
Oct-2019	52	-10.3%	39	-20.4%
Nov-2019	55	-8.3%	46	-24.6%
12-Month Avg*	56	-9.9%	44	-18.6%

* Days on Market for all properties from December 2018 through November 2019. This is not the average of the individual figures above.

Historical NH Days on Market by Month

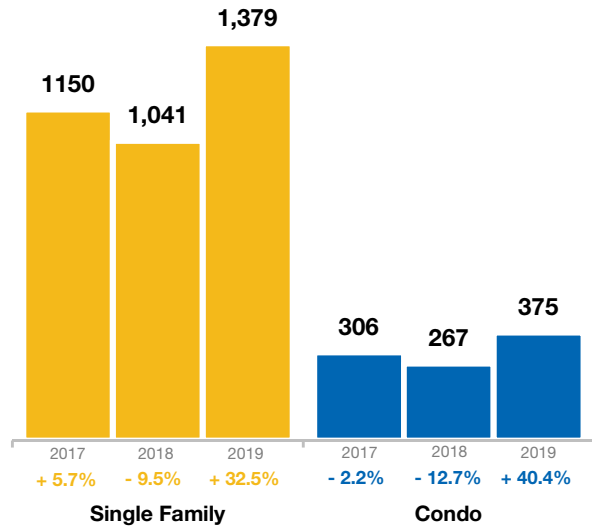


NH Pending Sales

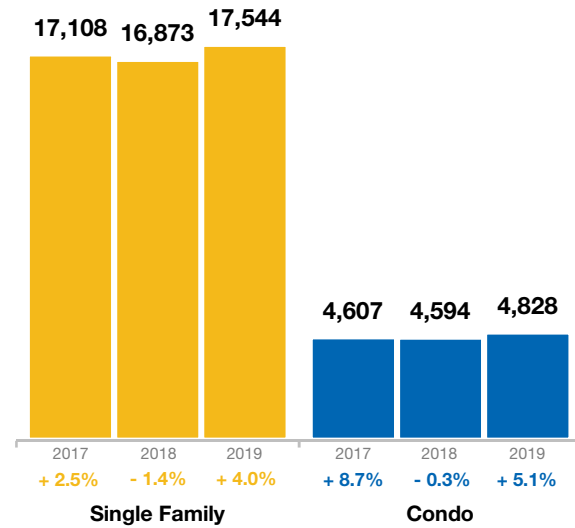
A count of the properties on which offers have been accepted in a given month.



November

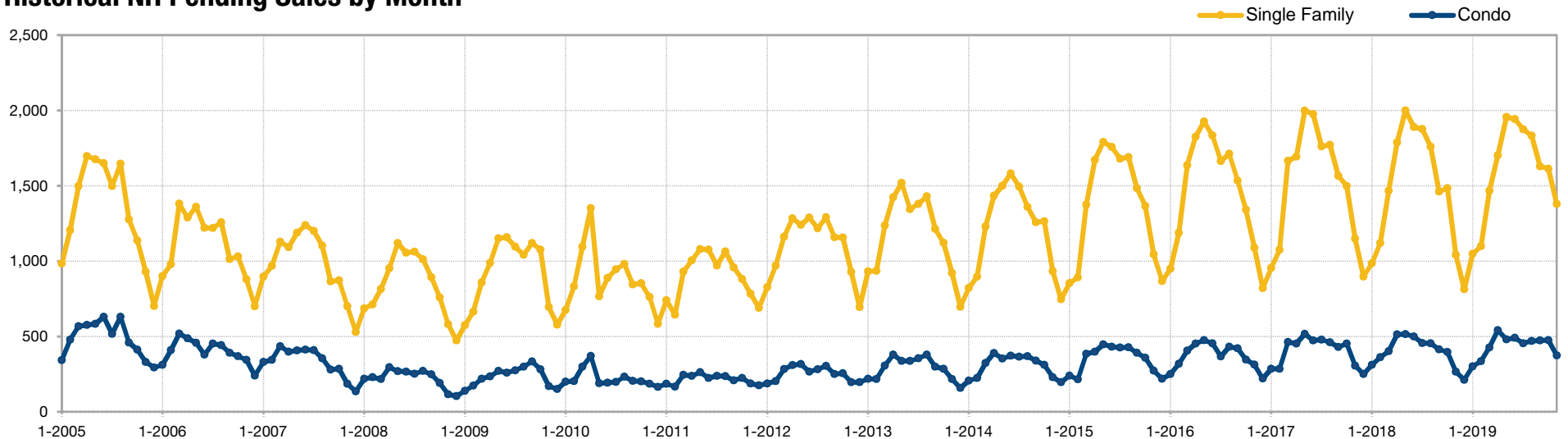


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2018	813	-9.4%	213	-15.1%
Jan-2019	1,049	+6.4%	301	-3.2%
Feb-2019	1,100	-1.8%	336	-7.2%
Mar-2019	1,466	0.0%	427	+6.0%
Apr-2019	1,702	-4.8%	542	+5.4%
May-2019	1,956	-2.2%	480	-7.0%
Jun-2019	1,943	+2.7%	491	-1.6%
Jul-2019	1,874	-0.2%	455	-0.4%
Aug-2019	1,833	+4.2%	471	+3.7%
Sep-2019	1,629	+11.5%	474	+14.5%
Oct-2019	1,613	+8.7%	476	+19.9%
Nov-2019	1,379	+32.5%	375	+40.4%
12-Month Avg	1,530	+3.3%	420	+4.0%

Historical NH Pending Sales by Month

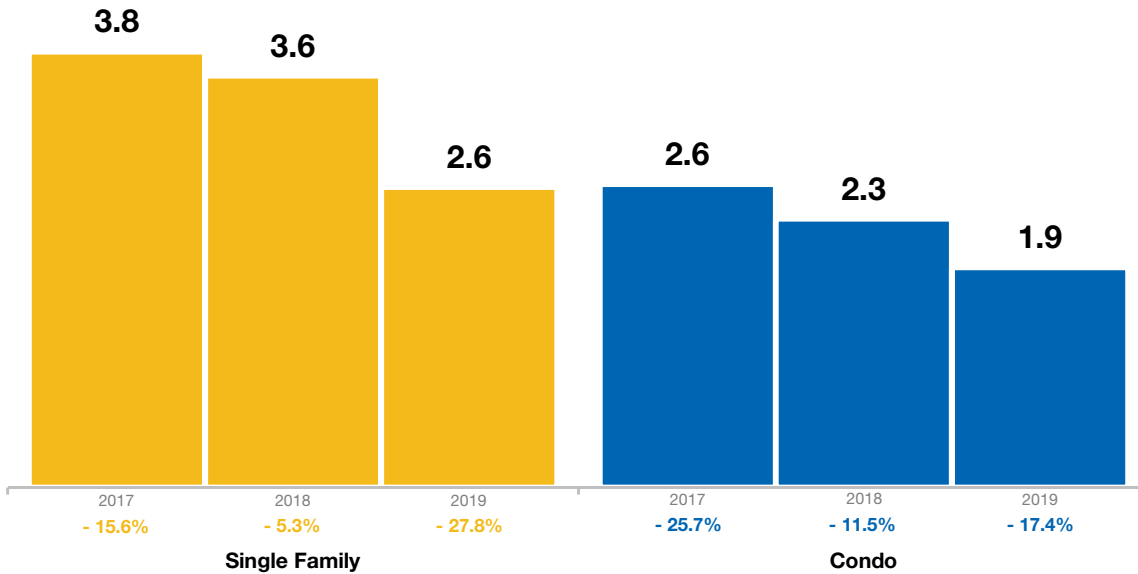


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



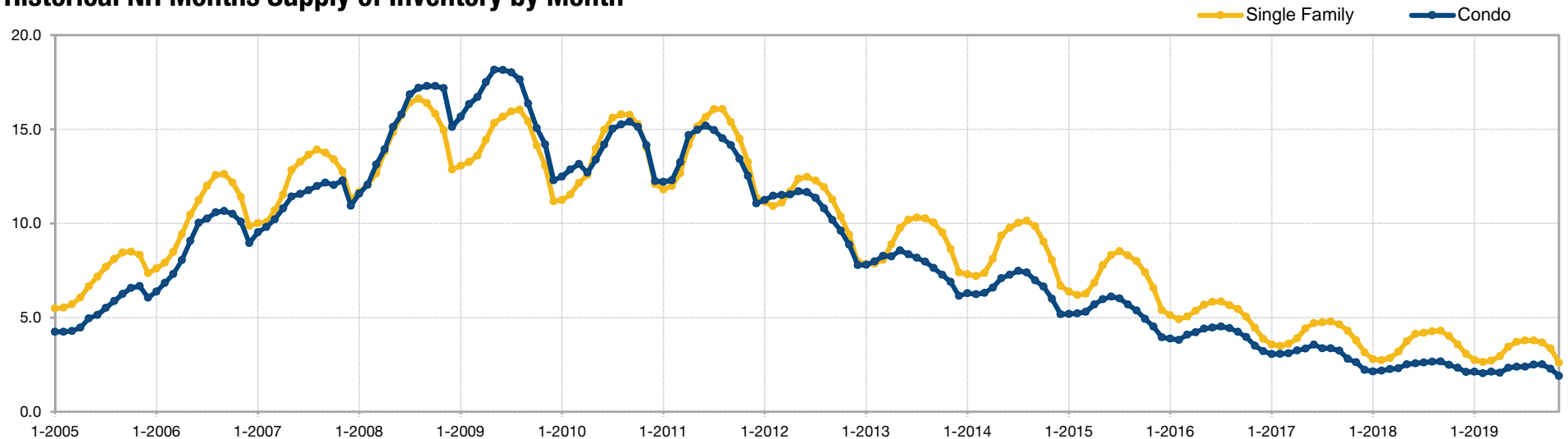
November



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2018	3.1	-3.1%	2.1	-4.5%
Jan-2019	2.8	0.0%	2.1	0.0%
Feb-2019	2.6	-3.7%	2.1	-4.5%
Mar-2019	2.7	-6.9%	2.1	-8.7%
Apr-2019	3.0	-6.3%	2.1	-8.7%
May-2019	3.5	-5.4%	2.3	-8.0%
Jun-2019	3.7	-9.8%	2.4	-7.7%
Jul-2019	3.8	-9.5%	2.4	-7.7%
Aug-2019	3.8	-11.6%	2.5	-7.4%
Sep-2019	3.7	-14.0%	2.5	-7.4%
Oct-2019	3.4	-15.0%	2.3	-8.0%
Nov-2019	2.6	-27.8%	1.9	-17.4%
12-Month Avg*	3.2	-10.3%	2.2	-7.4%

* Months Supply for all properties from December 2018 through November 2019. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

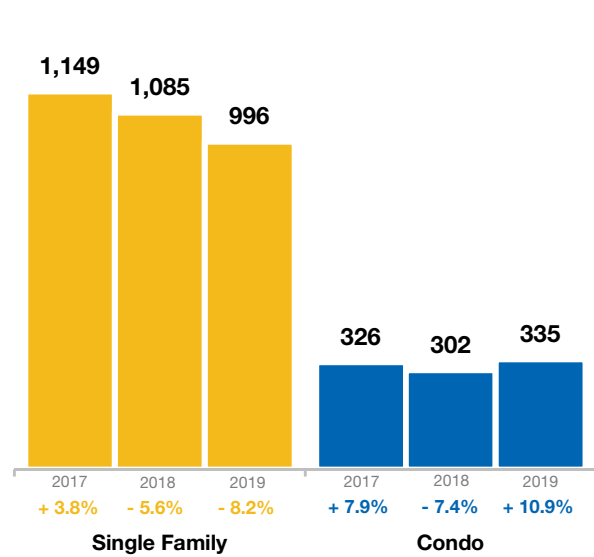


NH New Listings

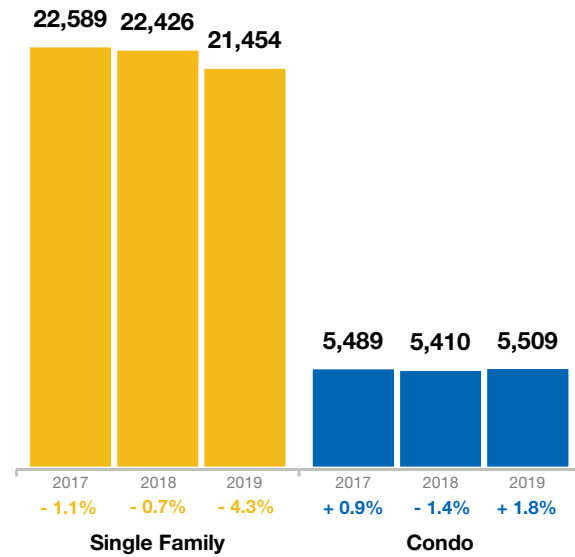
A count of the properties that have been newly listed on the market in a given month.



November

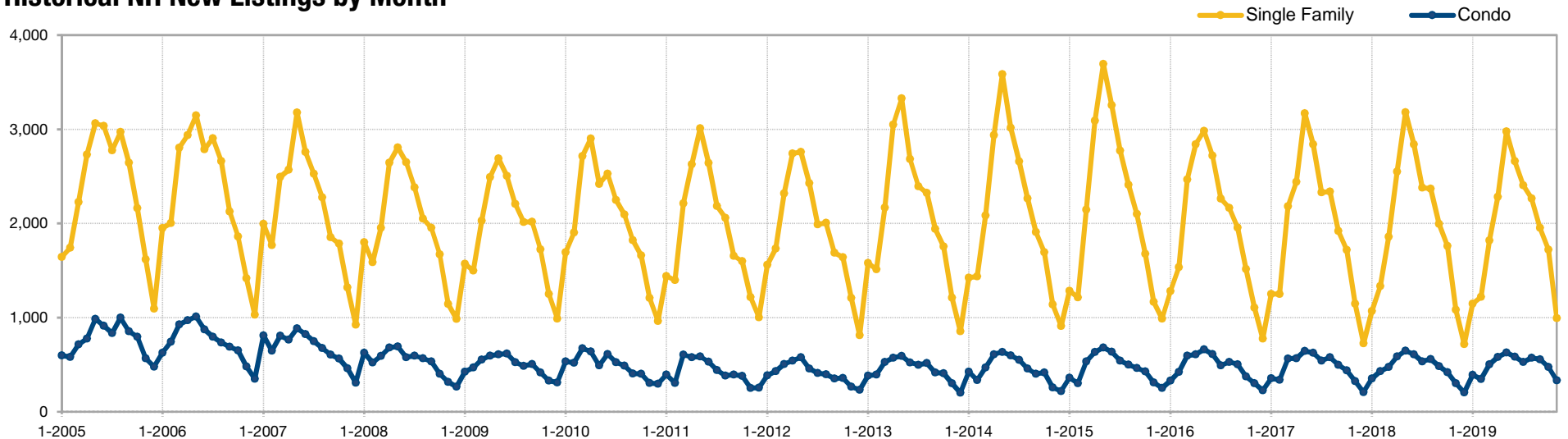


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2018	719	-1.0%	207	-0.5%
Jan-2019	1,148	+7.3%	392	+10.7%
Feb-2019	1,220	-8.7%	348	-19.6%
Mar-2019	1,820	-2.0%	503	+5.7%
Apr-2019	2,282	-10.5%	583	-0.7%
May-2019	2,976	-6.4%	629	-2.9%
Jun-2019	2,663	-6.2%	586	-4.1%
Jul-2019	2,406	+1.1%	528	-1.3%
Aug-2019	2,267	-4.3%	574	+2.7%
Sep-2019	1,954	-2.1%	556	+14.9%
Oct-2019	1,722	-2.3%	475	+12.8%
Nov-2019	996	-8.2%	335	+10.9%
12-Month Avg	1,929	-4.2%	468	+1.7%

Historical NH New Listings by Month

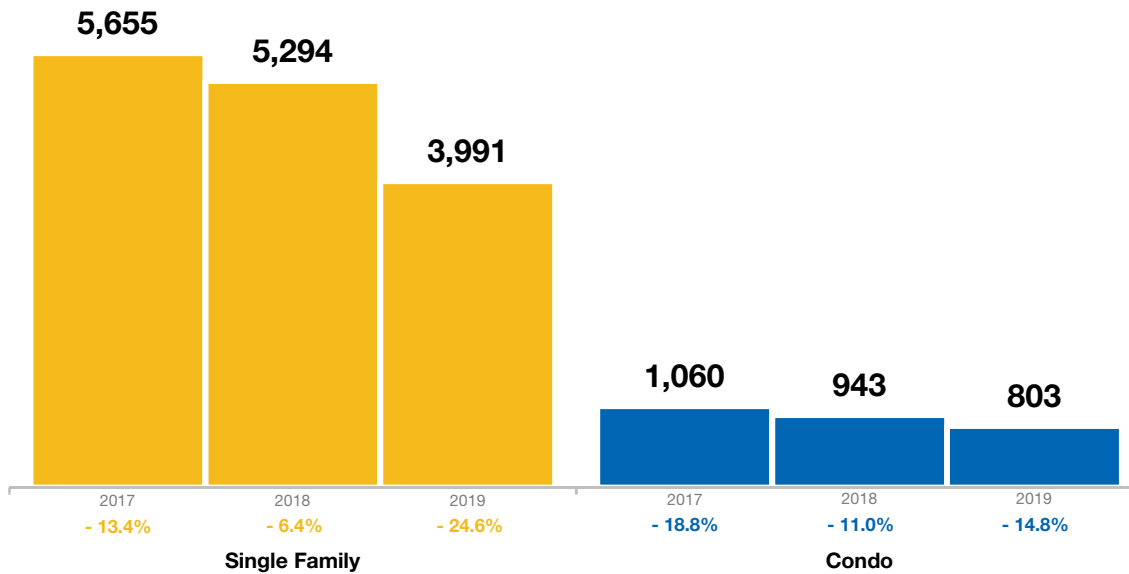


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

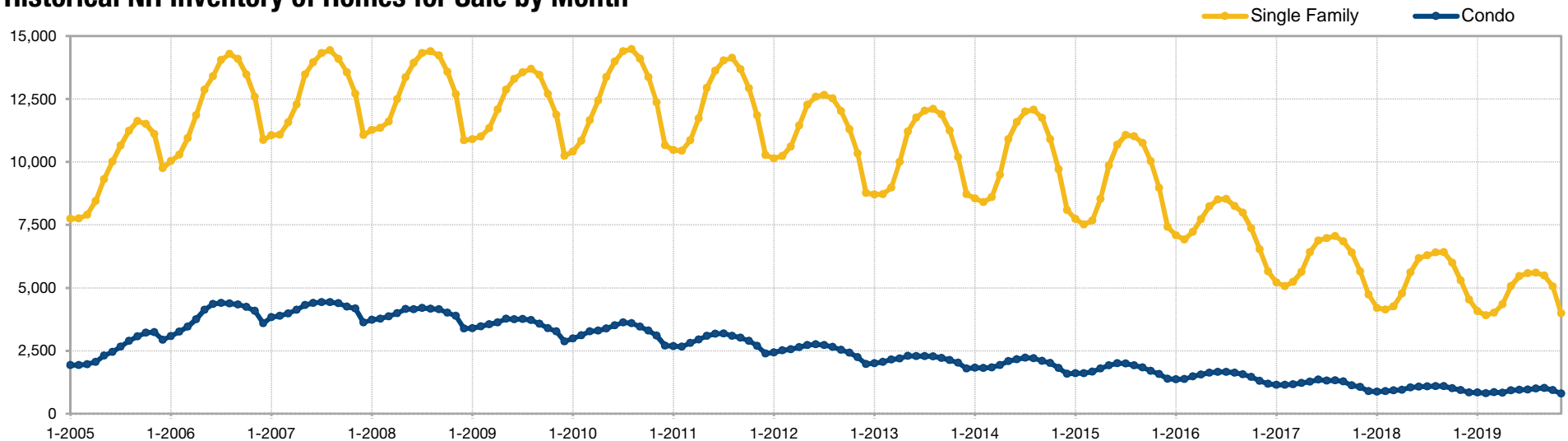


November



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2018	4,533	-4.3%	850	-5.6%
Jan-2019	4,075	-3.1%	850	-2.7%
Feb-2019	3,908	-5.5%	816	-9.5%
Mar-2019	4,016	-5.8%	853	-7.9%
Apr-2019	4,350	-9.0%	831	-12.9%
May-2019	5,071	-9.7%	931	-10.4%
Jun-2019	5,469	-11.4%	953	-11.1%
Jul-2019	5,576	-11.4%	955	-11.7%
Aug-2019	5,603	-12.6%	1,003	-8.7%
Sep-2019	5,486	-14.5%	1,020	-7.3%
Oct-2019	5,056	-15.7%	940	-7.6%
Nov-2019	3,991	-24.6%	803	-14.8%
12-Month Avg	4,761	-11.2%	900	-9.3%

Historical NH Inventory of Homes for Sale by Month



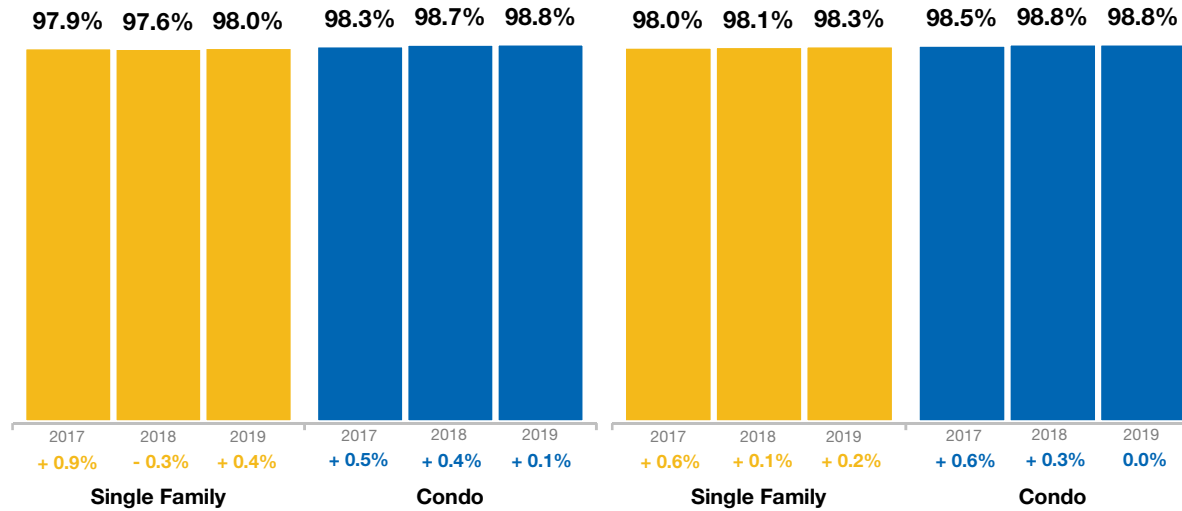
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

November

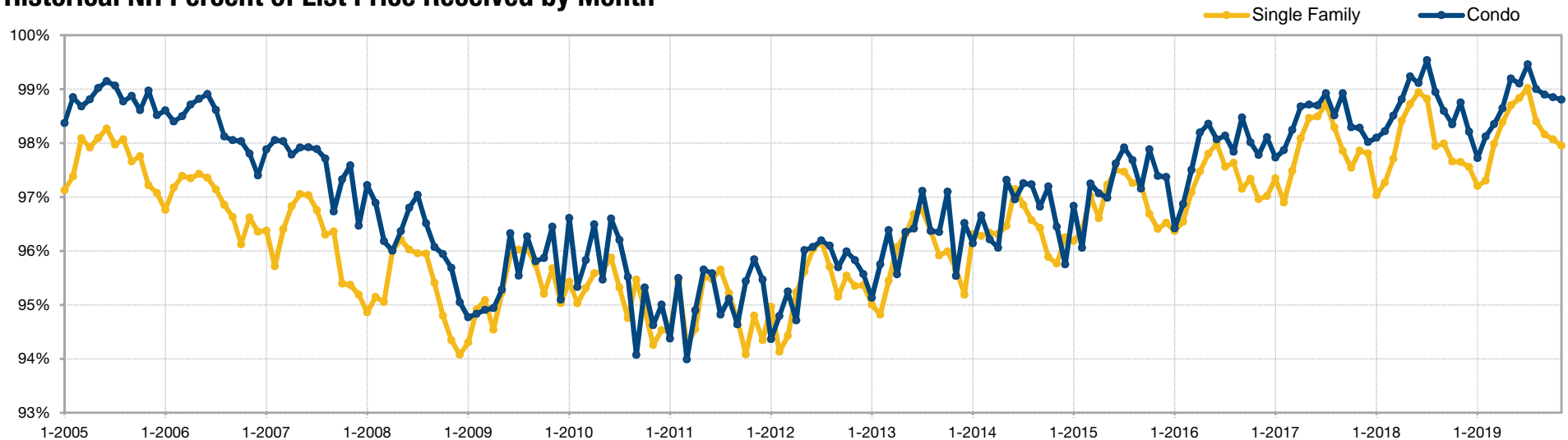
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2018	97.6%	-0.2%	98.2%	+0.2%
Jan-2019	97.2%	+0.2%	97.7%	-0.4%
Feb-2019	97.3%	0.0%	98.1%	-0.1%
Mar-2019	98.0%	+0.3%	98.4%	-0.1%
Apr-2019	98.4%	0.0%	98.6%	-0.2%
May-2019	98.7%	0.0%	99.2%	0.0%
Jun-2019	98.8%	-0.1%	99.1%	0.0%
Jul-2019	99.0%	+0.2%	99.5%	0.0%
Aug-2019	98.4%	+0.5%	99.0%	+0.1%
Sep-2019	98.2%	+0.2%	98.9%	+0.3%
Oct-2019	98.1%	+0.4%	98.8%	+0.5%
Nov-2019	98.0%	+0.4%	98.8%	+0.1%
12-Month Avg*	98.3%	+0.1%	98.8%	+0.1%

* Pct. of List Price Received for all properties from December 2018 through November 2019. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



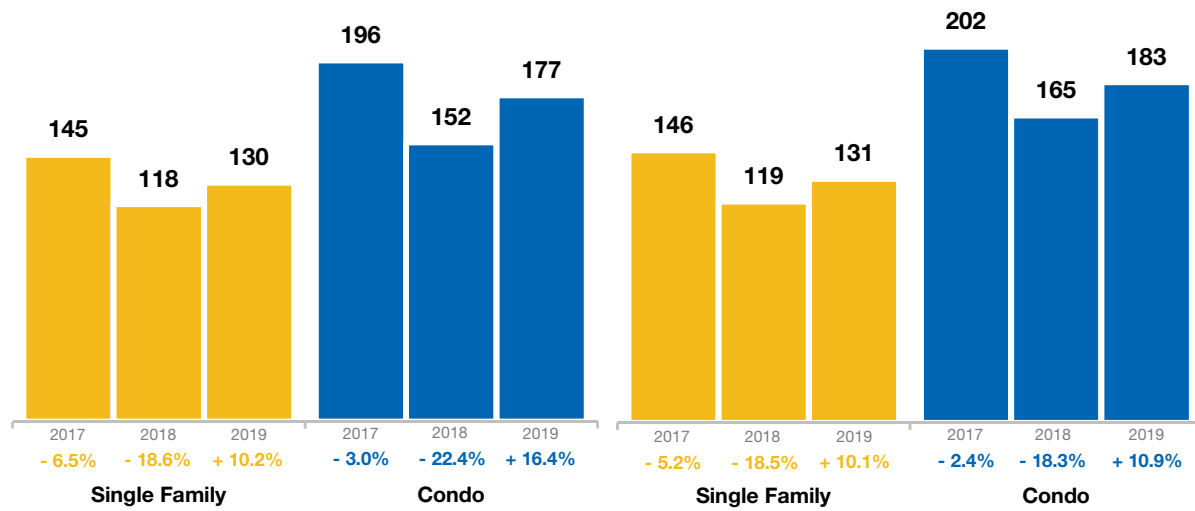
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

November

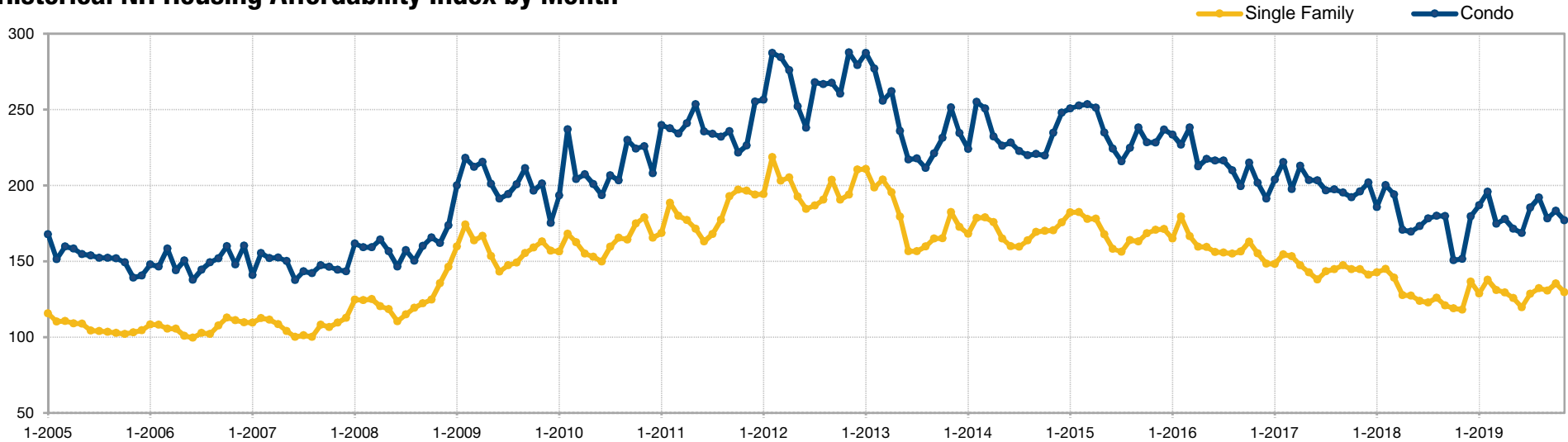
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2018	137	-2.8%	180	-10.9%
Jan-2019	129	-9.8%	187	+0.5%
Feb-2019	138	-4.8%	196	-2.0%
Mar-2019	131	-5.8%	175	-9.8%
Apr-2019	129	+0.8%	178	+4.1%
May-2019	126	-0.8%	171	+0.6%
Jun-2019	120	-3.2%	169	-2.3%
Jul-2019	128	+4.1%	185	+3.9%
Aug-2019	132	+4.8%	192	+6.7%
Sep-2019	131	+8.3%	178	-1.1%
Oct-2019	135	+13.4%	183	+21.2%
Nov-2019	130	+10.2%	177	+16.4%
12-Month Avg*	130	+0.4%	129	-0.5%

* Affordability Index for all properties from December 2018 through November 2019. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	11-2018	11-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		1,983	1,977	- 0.3%	21,996	21,780	- 1.0%
Median Sales Price		\$264,850	\$279,000	+ 5.3%	\$260,000	\$275,000	+ 5.8%
\$ Volume of Closed Sales (in millions)		\$599.3	\$624.1	+ 4.1%	\$6,509.4	\$6,768.5	+ 4.0%
Days on Market		60	53	- 11.7%	59	52	- 11.9%
Pending Sales		1,384	1,843	+ 33.2%	22,569	23,518	+ 4.2%
Months Supply		3.3	2.4	- 27.3%	--	--	--
New Listings		1,471	1,436	- 2.4%	29,140	28,291	- 2.9%
Homes for Sale		6,486	4,999	- 22.9%	--	--	--
Pct. of List Price Received		97.7%	98.0%	+ 0.3%	98.1%	98.3%	+ 0.2%
Affordability Index		128	141	+ 10.3%	130	143	+ 9.8%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	11-2018	11-2019	+ / -	11-2018	11-2019	+ / -	11-2018	11-2019	+ / -	11-2018	11-2019	+ / -	11-2018	11-2019	+ / -
Belknap	95	109	+ 14.7%	\$251,000	\$287,500	+ 14.5%	\$32.7	\$40.7	+ 24.5%	73	70	- 4.1%	57	94	+ 64.9%
Belknap Year-to-Date	1,036	1,083	+ 4.5%	\$249,900	\$269,000	+ 7.6%	\$356.2	\$401.2	+ 12.6%	67	66	- 1.5%	1,084	1,186	+ 9.4%
Carroll	122	98	- 19.7%	\$259,500	\$277,550	+ 7.0%	\$47.6	\$41.3	- 13.2%	100	72	- 28.0%	66	99	+ 50.0%
Carroll Year-to-Date	1,052	1,027	- 2.4%	\$248,500	\$264,000	+ 6.2%	\$372.4	\$396.7	+ 6.5%	86	71	- 17.4%	1,107	1,138	+ 2.8%
Cheshire	82	87	+ 6.1%	\$181,875	\$215,000	+ 18.2%	\$18.6	\$20.4	+ 9.7%	53	60	+ 13.2%	57	79	+ 38.6%
Cheshire Year-to-Date	918	940	+ 2.4%	\$195,000	\$220,000	+ 12.8%	\$202.2	\$220.4	+ 9.0%	76	67	- 11.8%	942	999	+ 6.1%
Coos	39	37	- 5.1%	\$118,000	\$90,000	- 23.7%	\$5.4	\$5.1	- 5.6%	152	95	- 37.5%	32	32	0.0%
Coos Year-to-Date	456	460	+ 0.9%	\$115,000	\$116,100	+ 1.0%	\$64.1	\$61.8	- 3.6%	145	119	- 17.9%	467	501	+ 7.3%
Grafton	96	105	+ 9.4%	\$235,000	\$200,000	- 14.9%	\$28.6	\$27.5	- 3.8%	83	105	+ 26.5%	68	76	+ 11.8%
Grafton Year-to-Date	1,083	1,098	+ 1.4%	\$228,000	\$225,000	- 1.3%	\$311.4	\$319.3	+ 2.5%	99	83	- 16.2%	1,130	1,201	+ 6.3%
Hillsborough	347	370	+ 6.6%	\$300,000	\$317,750	+ 5.9%	\$114.9	\$126.5	+ 10.1%	34	37	+ 8.8%	258	376	+ 45.7%
Hillsborough Year-to-Date	4,277	4,183	- 2.2%	\$299,500	\$318,000	+ 6.2%	\$1,390.4	\$1,444.2	+ 3.9%	44	39	- 11.4%	4,395	4,508	+ 2.6%
Merrimack	163	148	- 9.2%	\$265,000	\$289,950	+ 9.4%	\$44.4	\$46.0	+ 3.6%	57	48	- 15.8%	117	135	+ 15.4%
Merrimack Year-to-Date	1,827	1,857	+ 1.6%	\$260,000	\$270,000	+ 3.8%	\$523.5	\$571.5	+ 9.2%	58	50	- 13.8%	1,888	1,970	+ 4.3%
Rockingham	323	320	- 0.9%	\$375,000	\$385,000	+ 2.7%	\$140.3	\$142.2	+ 1.4%	52	44	- 15.4%	251	314	+ 25.1%
Rockingham Year-to-Date	3,535	3,509	- 0.7%	\$371,900	\$385,000	+ 3.5%	\$1,502.0	\$1,562.6	+ 4.0%	46	46	0.0%	3,663	3,812	+ 4.1%
Strafford	150	164	+ 9.3%	\$255,000	\$284,000	+ 11.4%	\$43.2	\$50.9	+ 17.8%	52	52	0.0%	89	123	+ 38.2%
Strafford Year-to-Date	1,565	1,508	- 3.6%	\$269,900	\$283,875	+ 5.2%	\$466.8	\$470.2	+ 0.7%	50	49	- 2.0%	1,575	1,629	+ 3.4%
Sullivan	51	50	- 2.0%	\$194,000	\$173,000	- 10.8%	\$13.2	\$15.2	+ 15.2%	116	68	- 41.4%	46	51	+ 10.9%
Sullivan Year-to-Date	596	565	- 5.2%	\$178,000	\$187,500	+ 5.3%	\$136.9	\$134.9	- 1.5%	95	82	- 13.7%	622	600	- 3.5%
Entire State	1,468	1,488	+ 1.4%	\$287,000	\$303,483	+ 5.7%	\$488.9	\$516.0	+ 5.5%	60	55	- 8.3%	1,041	1,379	+ 32.5%
Entire State Year-to-Date	16,345	16,230	- 0.7%	\$284,900	\$300,000	+ 5.3%	\$5,326.0	\$5,582.8	+ 4.8%	61	55	- 9.8%	16,873	17,544	+ 4.0%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	11-2018	11-2019	+ / -	11-2018	11-2019	+ / -	11-2018	11-2019	+ / -	11-2018	11-2019	+ / -	11-2018	11-2019	+ / -
Belknap	24	21	- 12.5%	\$239,500	\$218,000	- 9.0%	\$5.4	\$4.9	- 9.3%	43	32	- 25.6%	18	22	+ 22.2%
Belknap Year-to-Date	257	242	- 5.8%	\$180,900	\$189,950	+ 5.0%	\$55.6	\$56.2	+ 1.1%	64	46	- 28.1%	266	272	+ 2.3%
Carroll	23	23	0.0%	\$230,000	\$245,000	+ 6.5%	\$5.5	\$5.7	+ 3.6%	117	43	- 63.2%	12	19	+ 58.3%
Carroll Year-to-Date	236	229	- 3.0%	\$195,550	\$213,500	+ 9.2%	\$52.6	\$54.7	+ 4.0%	84	57	- 32.1%	235	257	+ 9.4%
Cheshire	10	1	- 90.0%	\$153,200	\$172,500	+ 12.6%	\$1.8	\$0.2	- 88.9%	60	12	- 80.0%	4	2	- 50.0%
Cheshire Year-to-Date	93	76	- 18.3%	\$159,900	\$152,750	- 4.5%	\$16.4	\$11.7	- 28.7%	82	37	- 54.9%	97	74	- 23.7%
Coos	2	2	0.0%	\$446,525	\$519,500	+ 16.3%	\$0.9	\$1.0	+ 11.1%	103	13	- 87.4%	0	4	--
Coos Year-to-Date	25	20	- 20.0%	\$342,000	\$354,725	+ 3.7%	\$8.4	\$7.7	- 8.3%	129	86	- 33.3%	22	25	+ 13.6%
Grafton	40	53	+ 32.5%	\$155,000	\$176,000	+ 13.5%	\$7.2	\$9.5	+ 31.9%	107	88	- 17.8%	26	30	+ 15.4%
Grafton Year-to-Date	462	448	- 3.0%	\$164,450	\$168,250	+ 2.3%	\$90.6	\$90.4	- 0.2%	92	76	- 17.4%	474	484	+ 2.1%
Hillsborough	119	121	+ 1.7%	\$208,000	\$222,500	+ 7.0%	\$27.0	\$28.0	+ 3.7%	37	34	- 8.1%	95	131	+ 37.9%
Hillsborough Year-to-Date	1,468	1,466	- 0.1%	\$199,900	\$210,000	+ 5.1%	\$325.7	\$332.3	+ 2.0%	37	32	- 13.5%	1,496	1,562	+ 4.4%
Merrimack	34	32	- 5.9%	\$189,850	\$194,250	+ 2.3%	\$7.3	\$6.2	- 15.1%	60	41	- 31.7%	17	32	+ 88.2%
Merrimack Year-to-Date	340	350	+ 2.9%	\$177,000	\$192,950	+ 9.0%	\$63.7	\$70.3	+ 10.4%	42	34	- 19.0%	338	370	+ 9.5%
Rockingham	128	127	- 0.8%	\$287,000	\$300,000	+ 4.5%	\$41.0	\$41.4	+ 1.0%	57	48	- 15.8%	78	112	+ 43.6%
Rockingham Year-to-Date	1,394	1,359	- 2.5%	\$265,000	\$275,000	+ 3.8%	\$436.7	\$425.2	- 2.6%	47	43	- 8.5%	1,373	1,484	+ 8.1%
Strafford	26	20	- 23.1%	\$191,250	\$189,750	- 0.8%	\$5.8	\$3.8	- 34.5%	48	27	- 43.8%	15	20	+ 33.3%
Strafford Year-to-Date	251	231	- 8.0%	\$174,000	\$164,900	- 5.2%	\$48.2	\$42.7	- 11.4%	36	35	- 2.8%	250	252	+ 0.8%
Sullivan	5	2	- 60.0%	\$180,000	\$400,000	+ 122.2%	\$1.1	\$0.8	- 27.3%	286	66	- 76.9%	2	3	+ 50.0%
Sullivan Year-to-Date	44	44	0.0%	\$181,250	\$189,750	+ 4.7%	\$9.2	\$10.1	+ 9.8%	286	88	- 69.2%	43	48	+ 11.6%
Entire State	411	402	- 2.2%	\$223,500	\$222,450	- 0.5%	\$103.1	\$101.6	- 1.5%	61	46	- 24.6%	267	375	+ 40.4%
Entire State Year-to-Date	4,570	4,465	- 2.3%	\$205,000	\$215,000	+ 4.9%	\$1,107.0	\$1,101.4	- 0.5%	52	43	- 17.3%	4,594	4,828	+ 5.1%