

NH Monthly Indicators



March 2020

As COVID-19's impact spread across the country in March, the stock market declines started in February accelerated downward before recovering a bit in the last week of the month. With volatility across all the financial markets, lenders began tightening underwriting standards and some buyers found they no longer were approved for a loan. Massive layoffs also shook the economy with 3.28 million initial jobless claims filed in a single week—the highest in history more than four times over.

New Listings were down 6.8 percent for single family homes and 10.5 percent for condo properties. Pending Sales remained flat for single family homes but decreased 13.6 percent for condo properties.

The Median Sales Price was up 9.0 percent to \$311,545 for single family homes and 14.2 percent to \$244,625 for condo properties. Months Supply of Inventory decreased 25.9 percent for single family units and 14.3 percent for condo units.

While the effect of COVID-19 is varied throughout the country, we are likely to see impacts to housing activity now and into the coming months. Its continued spread is leading many companies and consumers to change their daily activities. ShowingTime is closely monitoring the situation and releasing daily updates on changes in showing activity. See national and state showing activity trends at <https://www.showingtime.com/impact-of-coronavirus/>.

Monthly Snapshot

- 1.2%	+ 9.0%	+ 9.1%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

Single Family Activity Overview	2
Condo Activity Overview	3
Closed Sales	4
Median Sales Price	5
Dollar Volume of Closed Sales (in millions)	6
Days on Market Until Sale	7
Pending Sales	8
Months Supply of Inventory	9
New Listings	10
Inventory of Homes for Sale	11
Percent of List Price Received	12
Housing Affordability Index	13
All Properties Activity Overview	14
Single Family Residential Activity by County	15
Condo Activity by County	16



NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	3-2019	3-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
Closed Sales		1,081	1,068	- 1.2%	2,719	2,741	+ 0.8%
Median Sales Price		\$285,950	\$311,545	+ 9.0%	\$280,000	\$298,800	+ 6.7%
\$ Volume of Closed Sales (in millions)		\$344.4	\$375.9	+ 9.1%	\$882.2	\$928.7	+ 5.3%
Days on Market		78	68	- 12.8%	80	71	- 11.3%
Pending Sales		1,463	1,463	0.0%	3,611	3,691	+ 2.2%
Months Supply		2.7	2.0	- 25.9%	--	--	--
New Listings		1,820	1,696	- 6.8%	4,188	4,110	- 1.9%
Homes for Sale		4,023	3,005	- 25.3%	--	--	--
Pct. of List Price Received		98.0%	98.8%	+ 0.8%	97.5%	98.1%	+ 0.6%
Affordability Index		131	126	- 3.8%	134	132	- 1.5%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



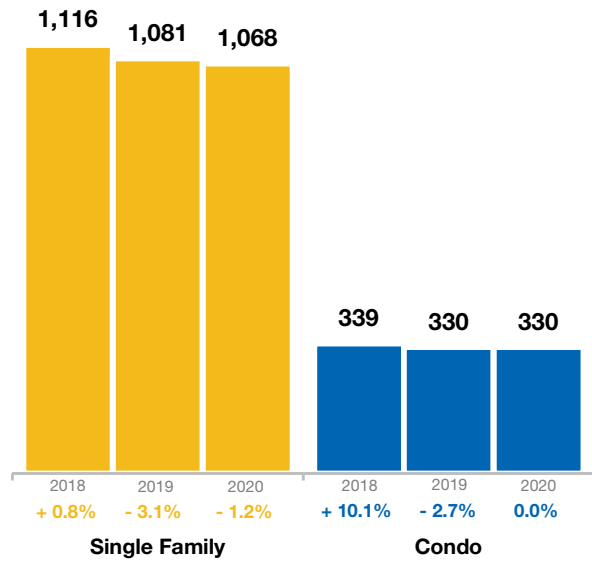
Key Metrics	Historical Sparkbars	3-2019	3-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
Closed Sales		330	330	0.0%	783	839	+ 7.2%
Median Sales Price		\$214,200	\$244,625	+ 14.2%	\$200,000	\$230,000	+ 15.0%
\$ Volume of Closed Sales (in millions)		\$80.0	\$91.3	+ 14.1%	\$179.9	\$226.8	+ 26.1%
Days on Market		59	56	- 5.1%	60	57	- 5.0%
Pending Sales		427	369	- 13.6%	1,064	1,069	+ 0.5%
Months Supply		2.1	1.8	- 14.3%	--	--	--
New Listings		503	450	- 10.5%	1,243	1,189	- 4.3%
Homes for Sale		856	743	- 13.2%	--	--	--
Pct. of List Price Received		98.4%	99.0%	+ 0.6%	98.1%	98.8%	+ 0.7%
Affordability Index		175	161	- 8.0%	187	171	- 8.6%

NH Closed Sales

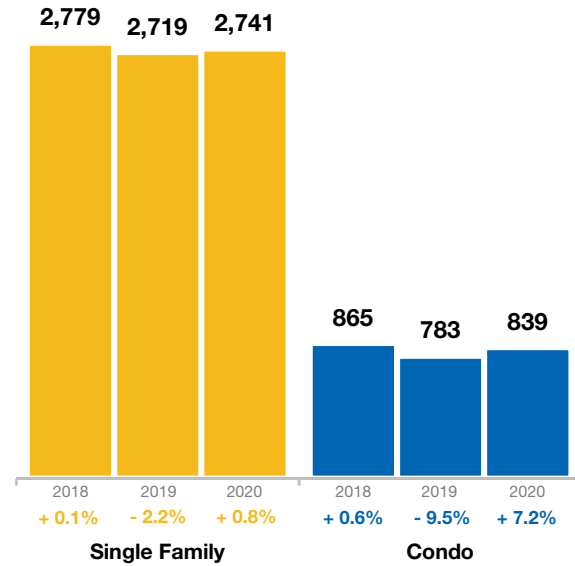
A count of the actual sales that closed in a given month.



March

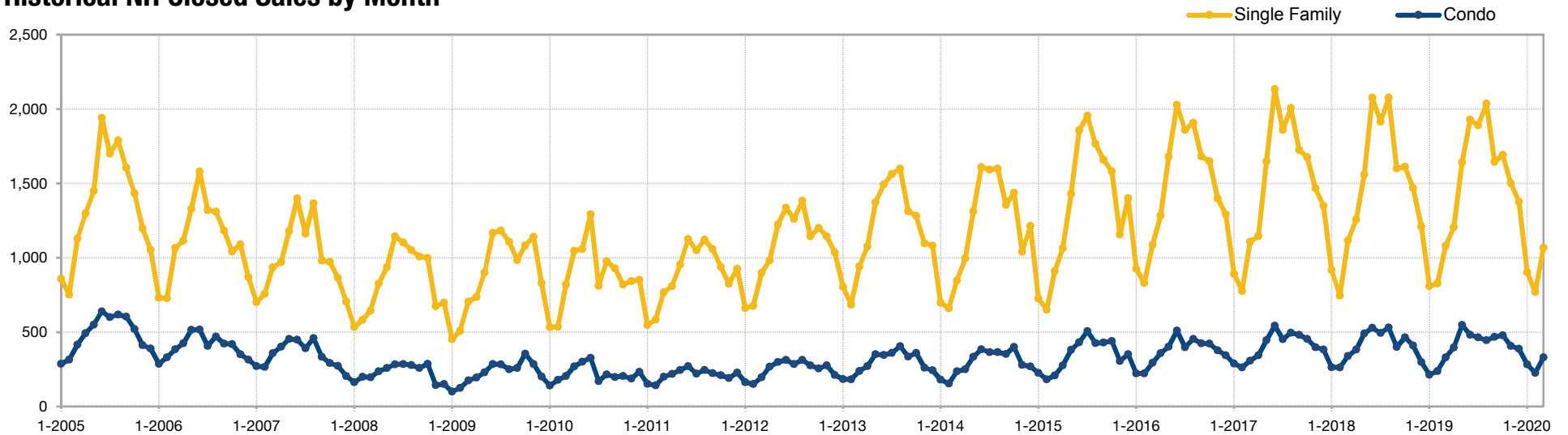


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2019	1,206	-4.1%	397	+3.7%
May-2019	1,641	+5.2%	548	+11.6%
Jun-2019	1,928	-7.1%	482	-8.9%
Jul-2019	1,891	-1.3%	465	-5.9%
Aug-2019	2,036	-2.0%	446	-16.0%
Sep-2019	1,644	+2.7%	469	+17.0%
Oct-2019	1,692	+5.0%	478	+2.8%
Nov-2019	1,502	+2.3%	408	-0.7%
Dec-2019	1,378	+13.9%	388	+29.8%
Jan-2020	903	+11.5%	283	+32.2%
Feb-2020	770	-7.0%	226	-5.4%
Mar-2020	1,068	-1.2%	330	0.0%
12-Month Avg	1,472	+0.9%	410	+2.8%

Historical NH Closed Sales by Month

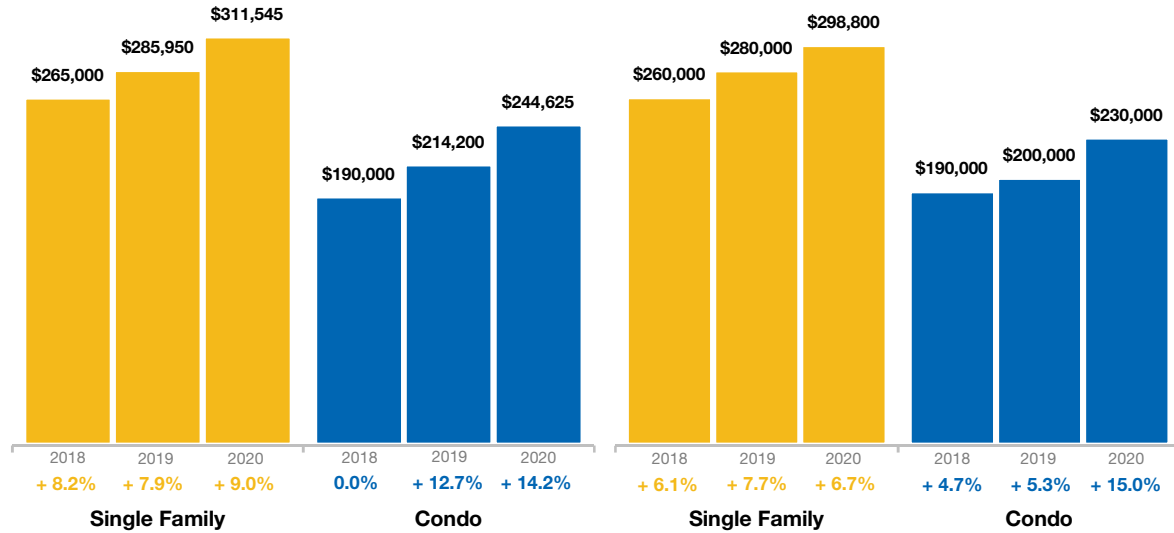


NH Median Sales Price

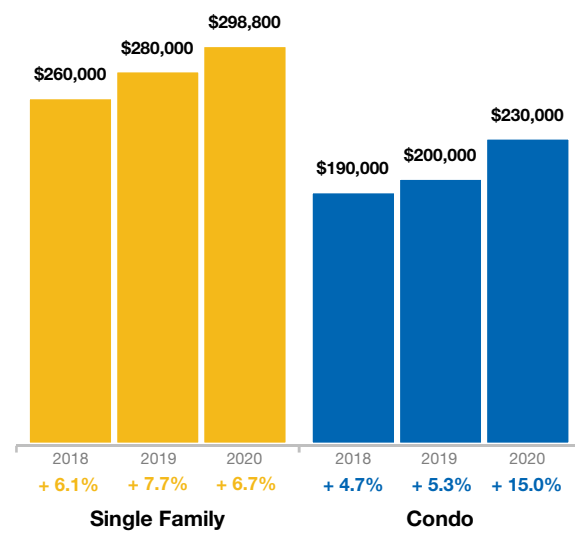
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



March



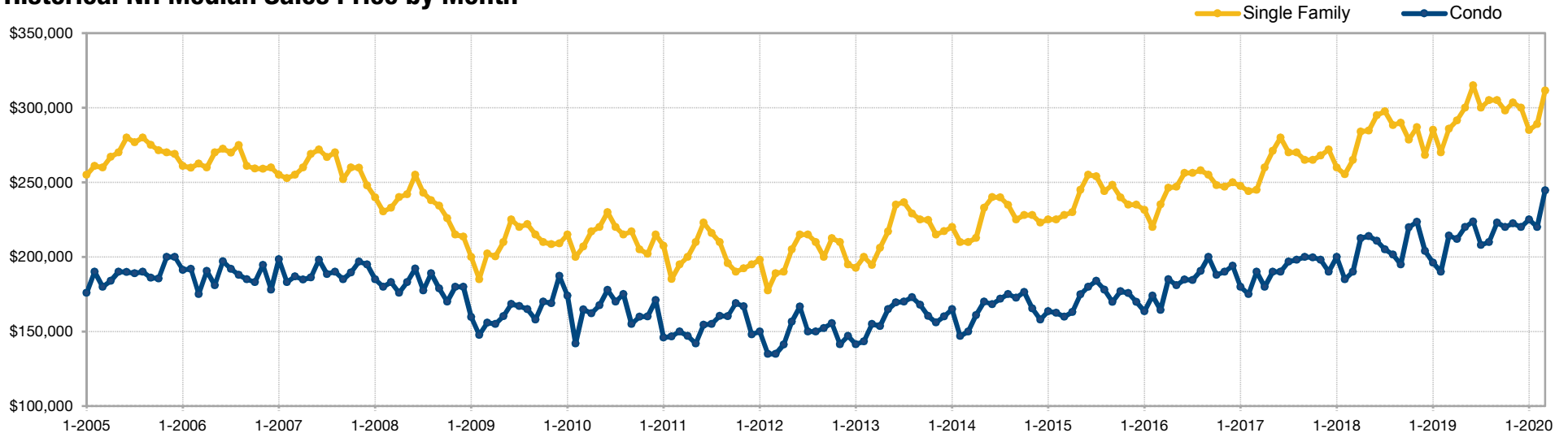
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2019	\$291,500	+2.6%	\$212,000	-0.2%
May-2019	\$300,000	+5.4%	\$220,000	+2.9%
Jun-2019	\$315,000	+6.8%	\$223,750	+6.1%
Jul-2019	\$300,000	+0.8%	\$208,000	+1.5%
Aug-2019	\$305,000	+5.8%	\$210,000	+4.2%
Sep-2019	\$305,000	+5.2%	\$223,000	+14.4%
Oct-2019	\$298,000	+7.0%	\$220,000	+0.0%
Nov-2019	\$303,483	+5.7%	\$222,450	-0.5%
Dec-2019	\$299,950	+11.8%	\$220,000	+7.8%
Jan-2020	\$285,000	-0.1%	\$225,000	+14.7%
Feb-2020	\$289,000	+7.0%	\$220,000	+15.8%
Mar-2020	\$311,545	+9.0%	\$244,625	+14.2%
12-Month Avg*	\$300,000	+5.3%	\$220,000	+6.8%

* Median Sales Price for all properties from April 2019 through March 2020. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

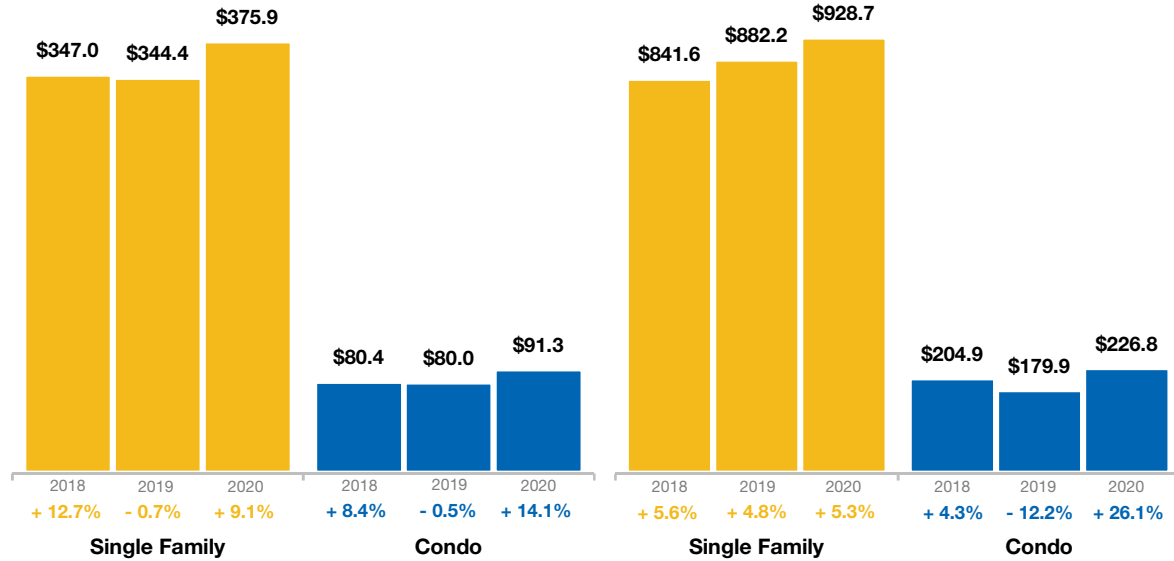


NH \$ Volume of Closed Sales

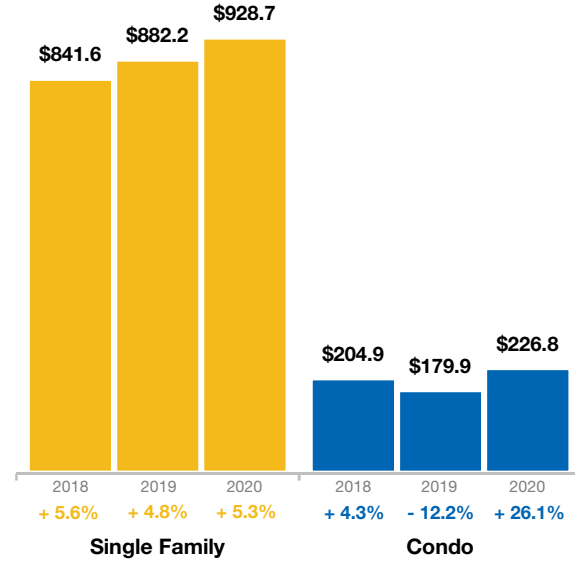
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



March



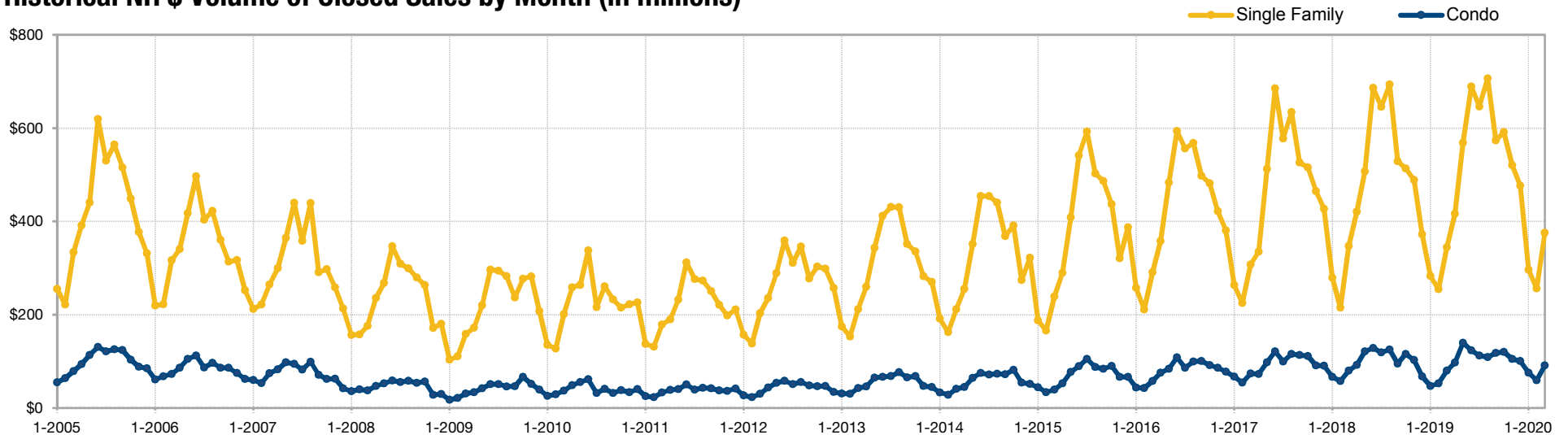
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2019	\$416.4	-1.0%	\$97.2	+4.9%
May-2019	\$568.9	+12.2%	\$139.9	+15.1%
Jun-2019	\$688.8	+0.4%	\$123.9	-3.7%
Jul-2019	\$646.2	+0.1%	\$112.5	-5.9%
Aug-2019	\$706.2	+1.8%	\$109.0	-13.1%
Sep-2019	\$573.5	+8.4%	\$118.0	+23.7%
Oct-2019	\$591.5	+15.2%	\$120.4	+4.0%
Nov-2019	\$520.6	+6.5%	\$105.4	+2.2%
Dec-2019	\$476.6	+28.0%	\$101.1	+48.2%
Jan-2020	\$296.5	+4.7%	\$75.8	+60.9%
Feb-2020	\$256.4	+0.7%	\$59.6	+12.9%
Mar-2020	\$375.9	+9.1%	\$91.3	+14.1%
12-Month Avg*	\$509.8	+6.6%	\$104.5	+9.1%

* \$ Volume of Closed Sales (in millions) for all properties from April 2019 through March 2020. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

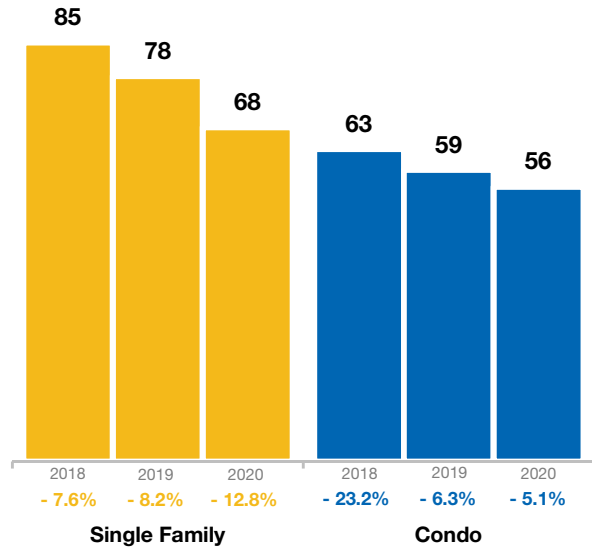


NH Days on Market

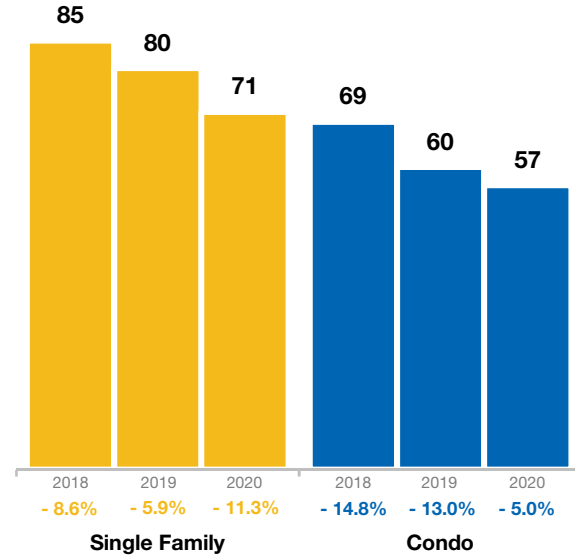
Average number of days between when a property is listed and when an offer is accepted in a given month.



March



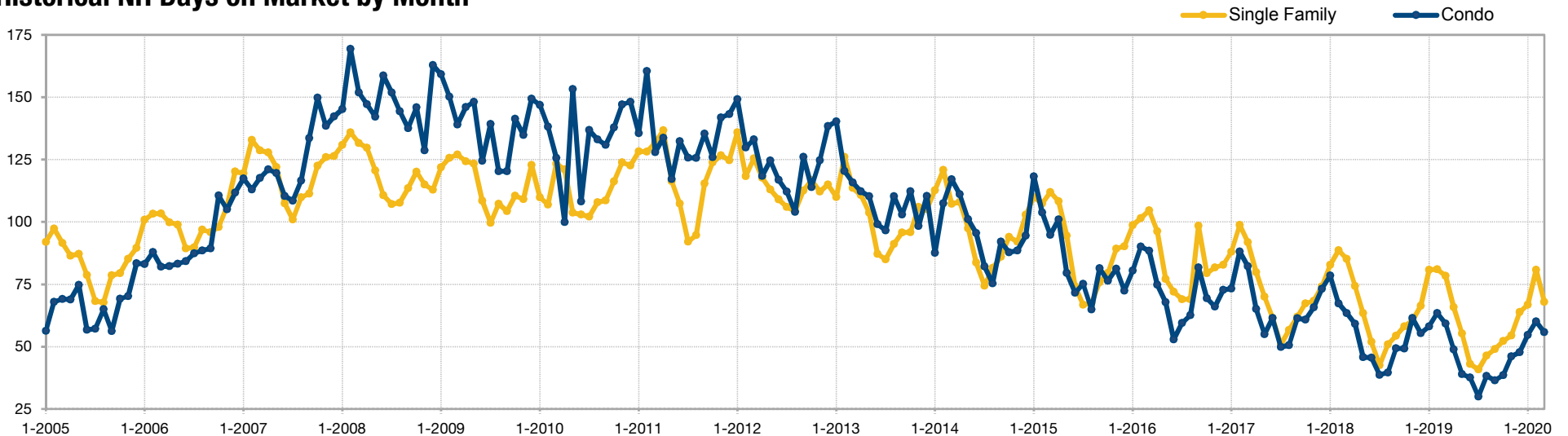
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2019	66	-10.8%	49	-16.9%
May-2019	55	-12.7%	39	-15.2%
Jun-2019	43	-17.3%	38	-17.4%
Jul-2019	41	-2.4%	30	-23.1%
Aug-2019	46	-9.8%	38	-5.0%
Sep-2019	49	-9.3%	36	-26.5%
Oct-2019	52	-10.3%	39	-20.4%
Nov-2019	54	-10.0%	46	-24.6%
Dec-2019	64	-3.0%	48	-12.7%
Jan-2020	67	-17.3%	55	-5.2%
Feb-2020	81	0.0%	60	-4.8%
Mar-2020	68	-12.8%	56	-5.1%
12-Month Avg*	54	-9.9%	43	-15.2%

* Days on Market for all properties from April 2019 through March 2020. This is not the average of the individual figures above.

Historical NH Days on Market by Month

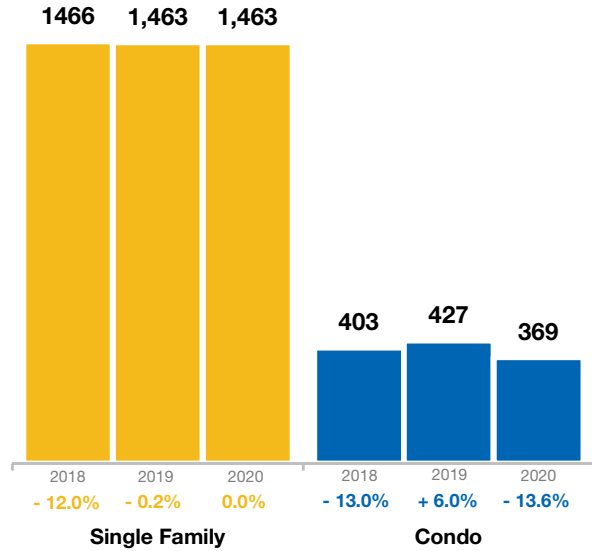


NH Pending Sales

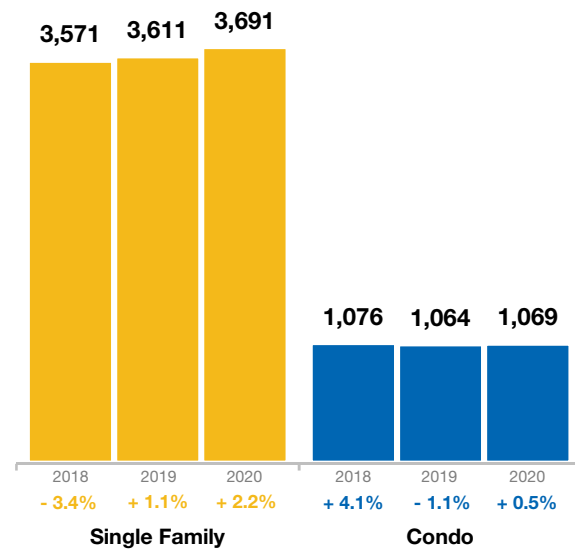
A count of the properties on which offers have been accepted in a given month.



March

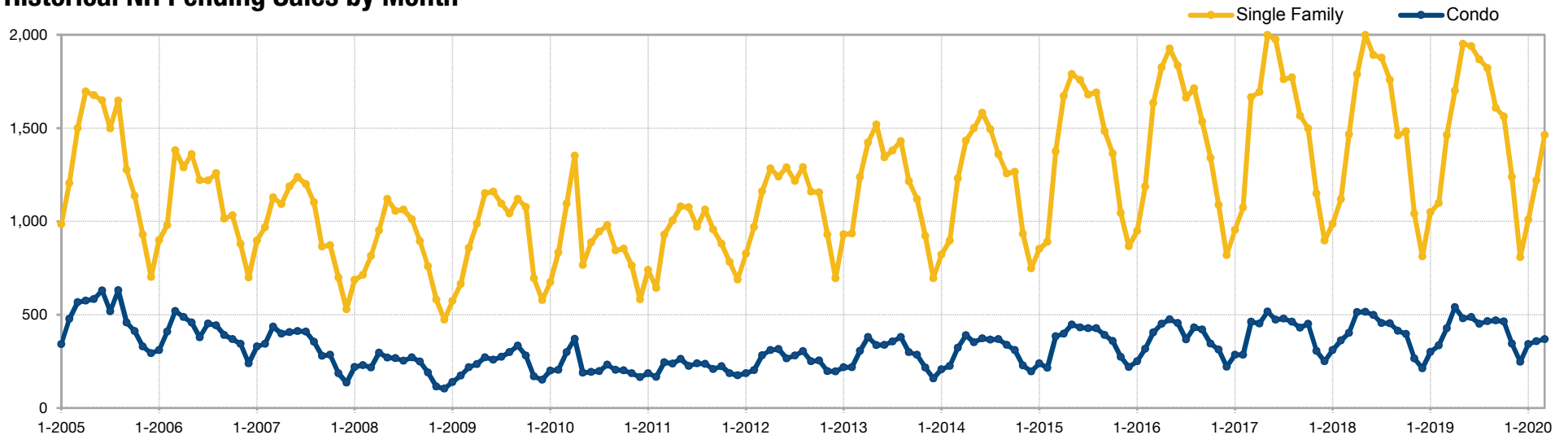


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2019	1,700	-4.9%	540	+5.1%
May-2019	1,951	-2.4%	480	-7.0%
Jun-2019	1,938	+2.5%	488	-2.2%
Jul-2019	1,868	-0.5%	452	-0.9%
Aug-2019	1,821	+3.5%	465	+2.4%
Sep-2019	1,609	+10.1%	469	+13.3%
Oct-2019	1,562	+5.3%	464	+16.9%
Nov-2019	1,239	+19.0%	345	+29.7%
Dec-2019	808	-0.5%	248	+16.4%
Jan-2020	1,009	-3.9%	342	+13.6%
Feb-2020	1,219	+11.0%	358	+6.5%
Mar-2020	1,463	0.0%	369	-13.6%
12-Month Avg	1,516	+2.6%	418	+4.7%

Historical NH Pending Sales by Month

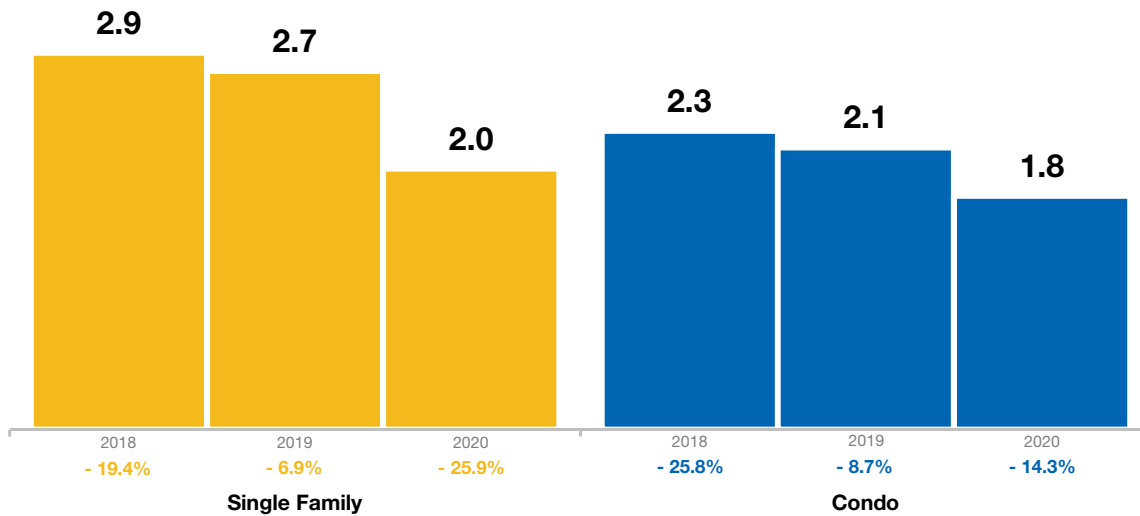


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



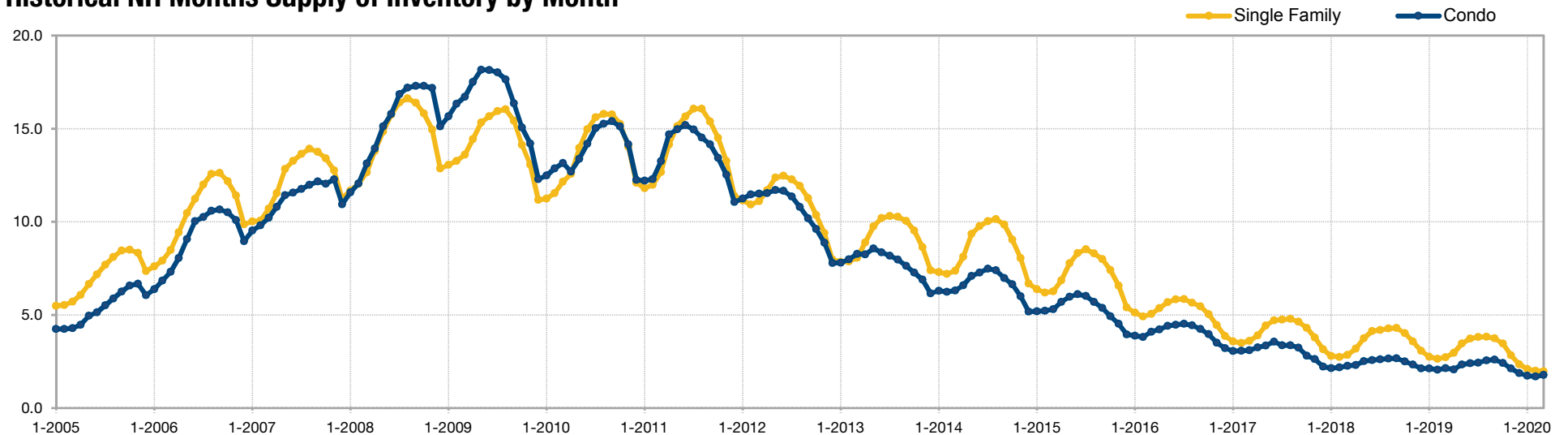
March



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2019	3.0	-6.3%	2.1	-8.7%
May-2019	3.5	-7.9%	2.3	-8.0%
Jun-2019	3.7	-9.8%	2.4	-7.7%
Jul-2019	3.8	-9.5%	2.4	-7.7%
Aug-2019	3.8	-11.6%	2.6	-3.7%
Sep-2019	3.7	-14.0%	2.6	-3.7%
Oct-2019	3.5	-12.5%	2.4	-4.0%
Nov-2019	2.8	-22.2%	2.1	-8.7%
Dec-2019	2.4	-22.6%	1.9	-9.5%
Jan-2020	2.1	-25.0%	1.7	-19.0%
Feb-2020	2.0	-23.1%	1.7	-19.0%
Mar-2020	2.0	-25.9%	1.8	-14.3%
12-Month Avg*	3.0	-14.9%	2.2	-9.0%

* Months Supply for all properties from April 2019 through March 2020. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

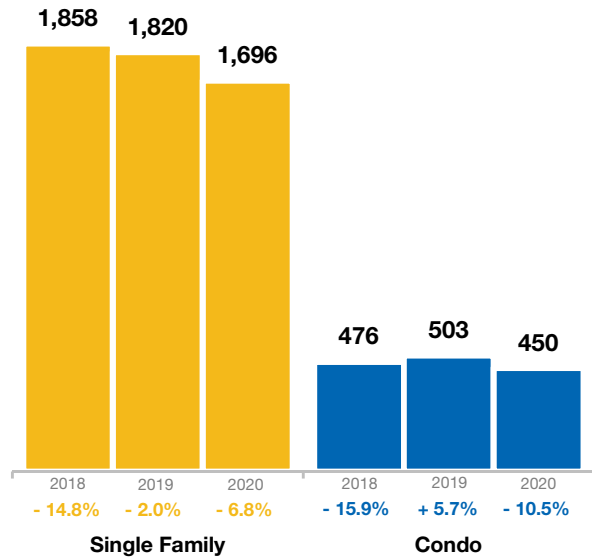


NH New Listings

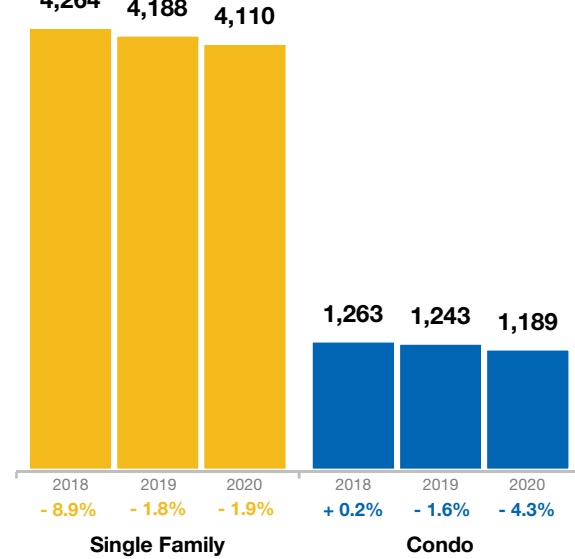
A count of the properties that have been newly listed on the market in a given month.



March

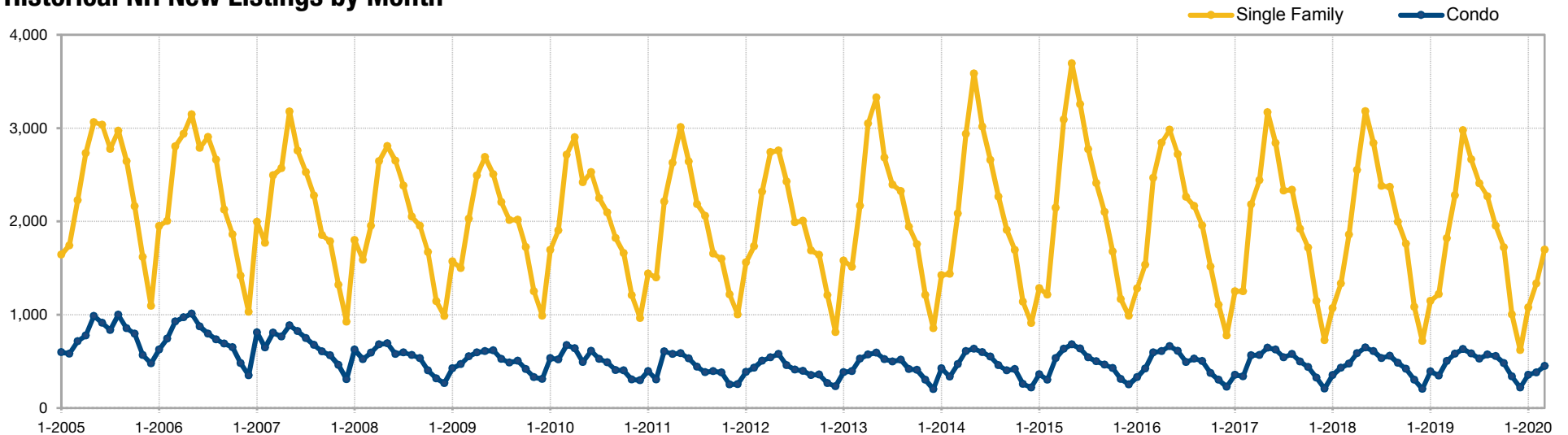


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2019	2,281	-10.6%	583	-0.7%
May-2019	2,977	-6.4%	631	-2.6%
Jun-2019	2,665	-6.2%	586	-4.1%
Jul-2019	2,409	+1.2%	528	-1.3%
Aug-2019	2,268	-4.3%	575	+2.9%
Sep-2019	1,955	-2.1%	558	+15.3%
Oct-2019	1,722	-2.3%	482	+14.5%
Nov-2019	1,004	-7.5%	339	+12.3%
Dec-2019	620	-13.8%	219	+5.8%
Jan-2020	1,078	-6.1%	357	-8.9%
Feb-2020	1,336	+9.5%	382	+9.8%
Mar-2020	1,696	-6.8%	450	-10.5%
12-Month Avg	1,923	-4.6%	466	+1.7%

Historical NH New Listings by Month

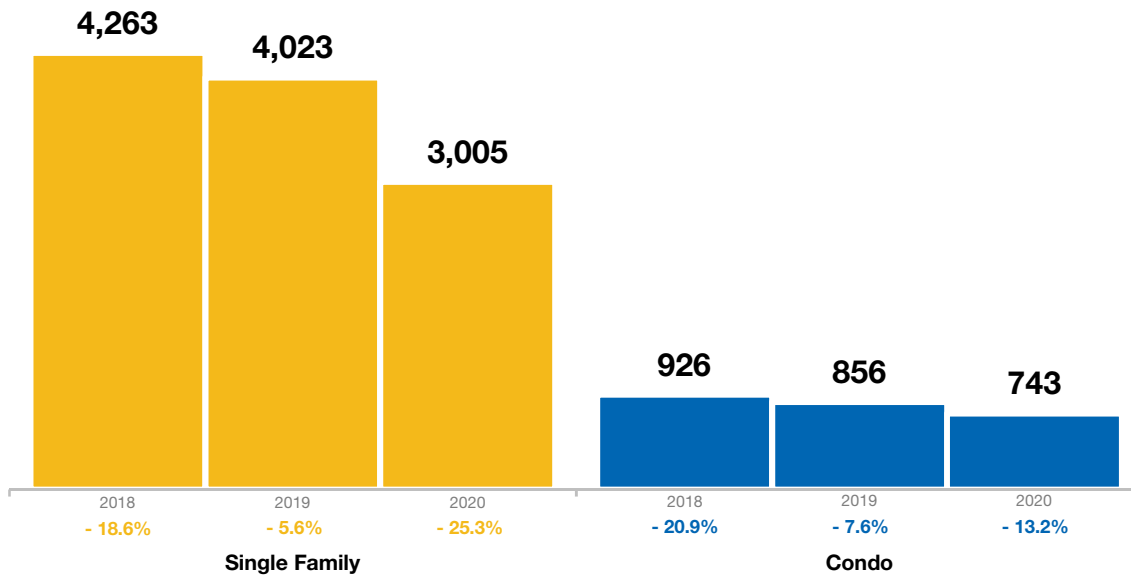


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

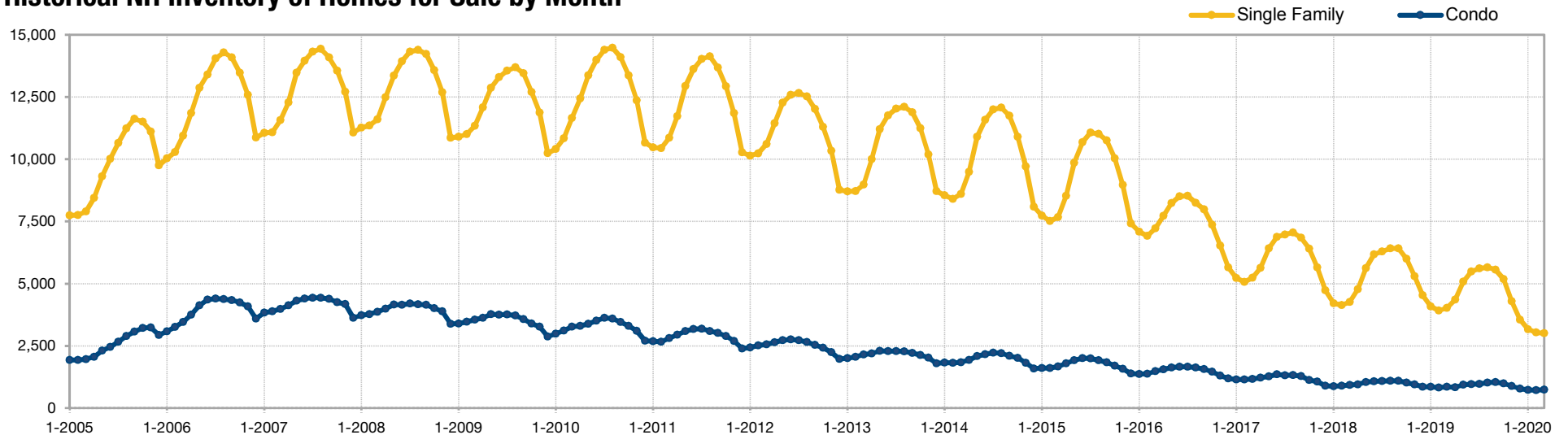


March



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2019	4,356	-8.9%	834	-12.6%
May-2019	5,080	-9.6%	935	-10.0%
Jun-2019	5,486	-11.2%	959	-10.5%
Jul-2019	5,607	-10.9%	969	-10.4%
Aug-2019	5,650	-11.9%	1,022	-7.1%
Sep-2019	5,565	-13.3%	1,048	-4.8%
Oct-2019	5,187	-13.6%	990	-2.8%
Nov-2019	4,293	-19.0%	886	-6.2%
Dec-2019	3,554	-21.7%	785	-7.9%
Jan-2020	3,170	-22.3%	733	-14.1%
Feb-2020	3,044	-22.2%	717	-12.5%
Mar-2020	3,005	-25.3%	743	-13.2%
12-Month Avg	4,500	-15.0%	885	-9.2%

Historical NH Inventory of Homes for Sale by Month



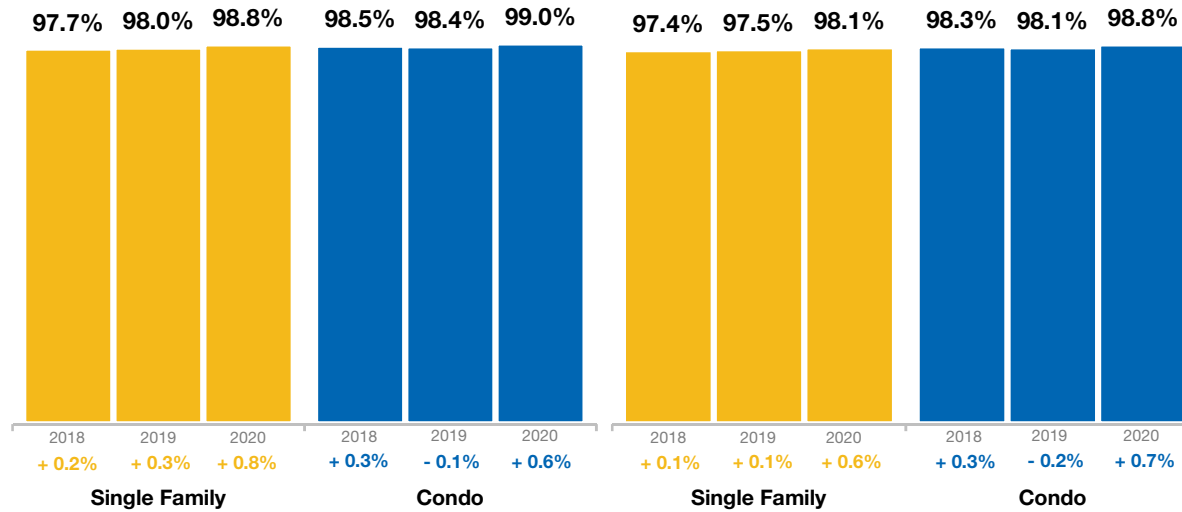
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

March

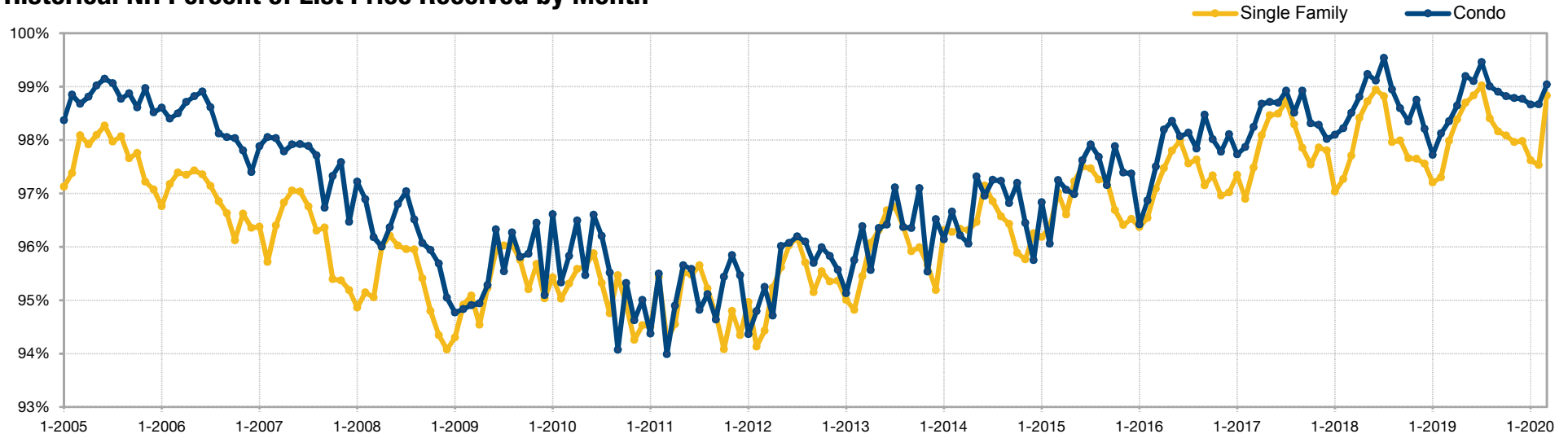
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2019	98.4%	0.0%	98.6%	-0.2%
May-2019	98.7%	0.0%	99.2%	0.0%
Jun-2019	98.8%	-0.1%	99.1%	0.0%
Jul-2019	99.0%	+0.2%	99.5%	0.0%
Aug-2019	98.4%	+0.4%	99.0%	+0.1%
Sep-2019	98.2%	+0.2%	98.9%	+0.3%
Oct-2019	98.1%	+0.4%	98.8%	+0.5%
Nov-2019	98.0%	+0.4%	98.8%	+0.1%
Dec-2019	98.0%	+0.4%	98.8%	+0.6%
Jan-2020	97.6%	+0.4%	98.7%	+1.0%
Feb-2020	97.5%	+0.2%	98.7%	+0.6%
Mar-2020	98.8%	+0.8%	99.0%	+0.6%
12-Month Avg*	98.4%	+0.2%	99.0%	+0.2%

* Pct. of List Price Received for all properties from April 2019 through March 2020. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



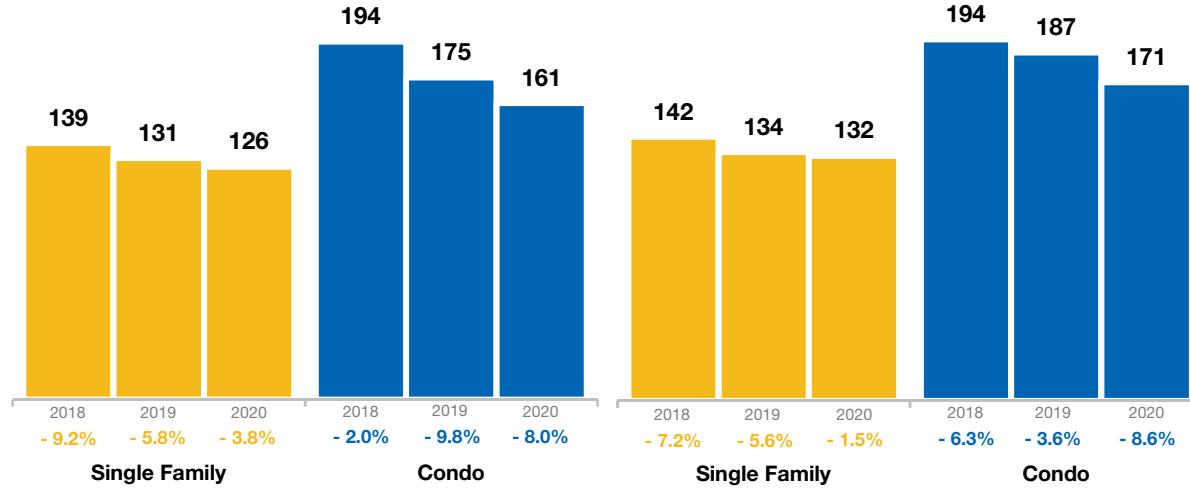
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

March

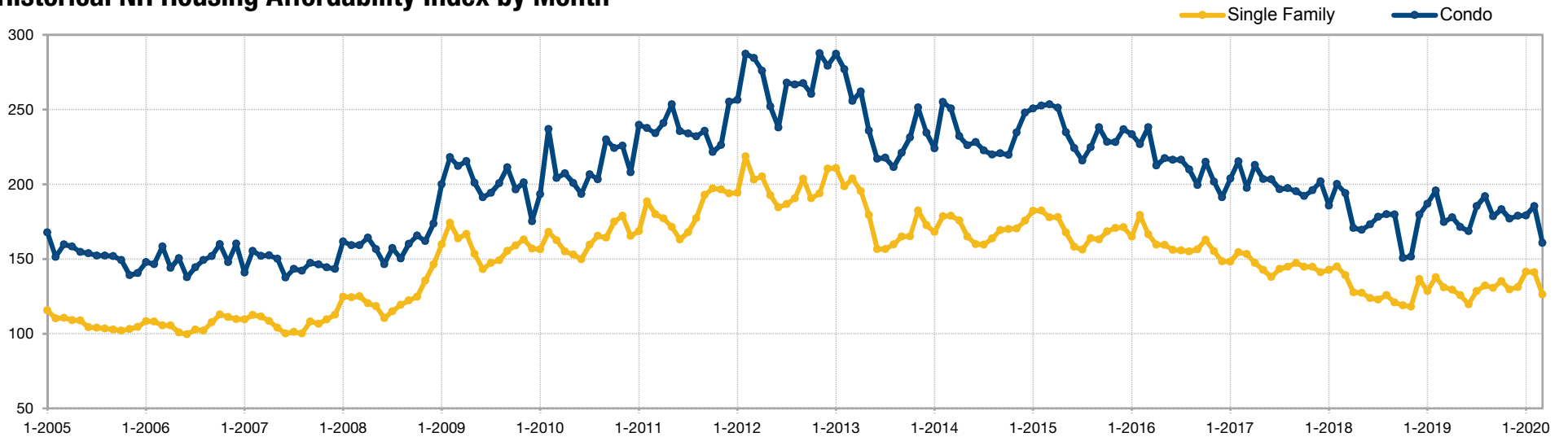
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2019	129	+0.8%	178	+4.1%
May-2019	126	-0.8%	171	+0.6%
Jun-2019	120	-3.2%	169	-2.3%
Jul-2019	128	+4.1%	185	+3.9%
Aug-2019	132	+4.8%	192	+6.7%
Sep-2019	131	+8.3%	179	-0.6%
Oct-2019	135	+13.4%	183	+21.2%
Nov-2019	130	+10.2%	177	+16.4%
Dec-2019	131	-4.4%	179	-0.6%
Jan-2020	141	+9.3%	179	-4.3%
Feb-2020	141	+2.2%	185	-5.6%
Mar-2020	126	-3.8%	161	-8.0%
12-Month Avg*	131	-0.5%	127	-7.6%

* Affordability Index for all properties from April 2019 through March 2020. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.



Key Metrics	Historical Sparkbars	3-2019	3-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
Closed Sales		1,492	1,473	- 1.3%	3,680	3,779	+ 2.7%
Median Sales Price		\$256,500	\$289,900	+ 13.0%	\$253,850	\$272,250	+ 7.2%
\$ Volume of Closed Sales (in millions)		\$430.3	\$473.0	+ 9.9%	\$1,074.4	\$1,170.6	+ 9.0%
Days on Market		73	65	- 11.0%	75	67	- 10.7%
Pending Sales		1,987	1,933	- 2.7%	4,905	5,024	+ 2.4%
Months Supply		2.6	1.9	- 26.9%	--	--	--
New Listings		2,433	2,229	- 8.4%	5,715	5,549	- 2.9%
Homes for Sale		5,116	3,905	- 23.7%	--	--	--
Pct. of List Price Received		98.1%	98.7%	+ 0.6%	97.6%	98.0%	+ 0.4%
Affordability Index		146	136	- 7.0%	147	145	- 2.0%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	3-2019	3-2020	+ / -	3-2019	3-2020	+ / -	3-2019	3-2020	+ / -	3-2019	3-2020	+ / -	3-2019	3-2020	+ / -
Belknap	75	64	- 14.7%	\$249,900	\$283,250	+ 13.3%	\$24.3	\$24.0	- 1.2%	104	85	- 18.3%	95	79	- 16.8%
Belknap Year-to-Date	190	168	- 11.6%	\$232,000	\$267,000	+ 15.1%	\$69.3	\$63.5	- 8.4%	97	86	- 11.3%	252	237	- 6.0%
Carroll	60	81	+ 35.0%	\$249,950	\$274,900	+ 10.0%	\$17.7	\$27.6	+ 55.9%	101	86	- 14.9%	78	89	+ 14.1%
Carroll Year-to-Date	172	177	+ 2.9%	\$262,850	\$255,000	- 3.0%	\$68.5	\$63.7	- 7.0%	98	92	- 6.1%	221	231	+ 4.5%
Cheshire	61	45	- 26.2%	\$183,750	\$227,500	+ 23.8%	\$11.5	\$10.5	- 8.7%	82	89	+ 8.5%	78	75	- 3.8%
Cheshire Year-to-Date	145	151	+ 4.1%	\$185,000	\$215,000	+ 16.2%	\$27.9	\$36.5	+ 30.8%	90	88	- 2.2%	213	185	- 13.1%
Coos	29	40	+ 37.9%	\$105,000	\$129,750	+ 23.6%	\$3.3	\$5.7	+ 72.7%	147	131	- 10.9%	35	45	+ 28.6%
Coos Year-to-Date	79	103	+ 30.4%	\$96,000	\$125,000	+ 30.2%	\$7.8	\$14.4	+ 84.6%	136	145	+ 6.6%	107	123	+ 15.0%
Grafton	63	71	+ 12.7%	\$210,000	\$244,100	+ 16.2%	\$20.3	\$21.6	+ 6.4%	97	105	+ 8.2%	101	99	- 2.0%
Grafton Year-to-Date	162	190	+ 17.3%	\$192,450	\$209,950	+ 9.1%	\$43.2	\$49.9	+ 15.5%	116	106	- 8.6%	240	289	+ 20.4%
Hillsborough	281	273	- 2.8%	\$302,500	\$333,500	+ 10.2%	\$93.4	\$96.7	+ 3.5%	62	51	- 17.7%	389	419	+ 7.7%
Hillsborough Year-to-Date	719	690	- 4.0%	\$300,000	\$315,000	+ 5.0%	\$235.6	\$234.5	- 0.5%	62	51	- 17.7%	931	964	+ 3.5%
Merrimack	134	120	- 10.4%	\$255,500	\$280,000	+ 9.6%	\$37.4	\$36.1	- 3.5%	68	46	- 32.4%	156	165	+ 5.8%
Merrimack Year-to-Date	296	311	+ 5.1%	\$251,500	\$276,000	+ 9.7%	\$81.5	\$95.8	+ 17.5%	75	59	- 21.3%	388	403	+ 3.9%
Rockingham	231	232	+ 0.4%	\$379,900	\$415,000	+ 9.2%	\$98.2	\$112.2	+ 14.3%	74	61	- 17.6%	325	298	- 8.3%
Rockingham Year-to-Date	600	562	- 6.3%	\$369,950	\$400,000	+ 8.1%	\$257.7	\$259.2	+ 0.6%	70	63	- 10.0%	779	751	- 3.6%
Strafford	104	97	- 6.7%	\$251,950	\$298,500	+ 18.5%	\$30.6	\$31.1	+ 1.6%	73	50	- 31.5%	138	139	+ 0.7%
Strafford Year-to-Date	248	272	+ 9.7%	\$252,950	\$280,000	+ 10.7%	\$70.3	\$83.9	+ 19.3%	73	56	- 23.3%	326	344	+ 5.5%
Sullivan	43	45	+ 4.7%	\$160,000	\$221,000	+ 38.1%	\$7.8	\$10.5	+ 34.6%	101	110	+ 8.9%	68	55	- 19.1%
Sullivan Year-to-Date	108	117	+ 8.3%	\$163,450	\$175,000	+ 7.1%	\$20.4	\$27.1	+ 32.8%	117	99	- 15.4%	154	164	+ 6.5%
Entire State	1,081	1,068	- 1.2%	\$285,950	\$311,545	+ 9.0%	\$344.4	\$375.9	+ 9.1%	78	68	- 12.8%	1,463	1,463	0.0%
Entire State Year-to-Date	2,719	2,741	+ 0.8%	\$280,000	\$298,800	+ 6.7%	\$882.2	\$928.7	+ 5.3%	80	71	- 11.3%	3,611	3,691	+ 2.2%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	3-2019	3-2020	+ / -	3-2019	3-2020	+ / -	3-2019	3-2020	+ / -	3-2019	3-2020	+ / -	3-2019	3-2020	+ / -
Belknap	15	24	+ 60.0%	\$171,000	\$204,000	+ 19.3%	\$2.9	\$6.3	+ 117.2%	44	70	+ 59.1%	25	25	0.0%
Belknap Year-to-Date	33	50	+ 51.5%	\$185,000	\$160,000	- 13.5%	\$6.5	\$11.3	+ 73.8%	56	74	+ 32.1%	56	59	+ 5.4%
Carroll	23	16	- 30.4%	\$182,500	\$235,000	+ 28.8%	\$5.3	\$4.2	- 20.8%	130	36	- 72.3%	23	13	- 43.5%
Carroll Year-to-Date	48	38	- 20.8%	\$202,500	\$239,450	+ 18.2%	\$10.7	\$10.6	- 0.9%	124	60	- 51.6%	56	50	- 10.7%
Cheshire	4	2	- 50.0%	\$139,100	\$145,750	+ 4.8%	\$0.5	\$0.3	- 40.0%	37	5	- 86.5%	10	2	- 80.0%
Cheshire Year-to-Date	9	7	- 22.2%	\$156,000	\$150,000	- 3.8%	\$1.3	\$1.1	- 15.4%	71	30	- 57.7%	19	7	- 63.2%
Coos	5	0	- 100.0%	\$341,950	\$0	- 100.0%	\$2.0	\$0.0	- 100.0%	65	0	- 100.0%	1	2	+ 100.0%
Coos Year-to-Date	6	0	- 100.0%	\$332,200	\$0	- 100.0%	\$2.2	\$0.0	- 100.0%	81	32	- 60.5%	7	6	- 14.3%
Grafton	33	30	- 9.1%	\$125,000	\$257,950	+ 106.4%	\$6.1	\$7.4	+ 21.3%	93	99	+ 6.5%	59	33	- 44.1%
Grafton Year-to-Date	68	76	+ 11.8%	\$125,000	\$166,500	+ 33.2%	\$10.8	\$15.3	+ 41.7%	100	82	- 18.0%	129	100	- 22.5%
Hillsborough	102	111	+ 8.8%	\$197,450	\$244,250	+ 23.7%	\$22.9	\$27.5	+ 20.1%	51	34	- 33.3%	141	121	- 14.2%
Hillsborough Year-to-Date	274	283	+ 3.3%	\$190,000	\$227,500	+ 19.7%	\$58.0	\$69.4	+ 19.7%	44	42	- 4.5%	352	348	- 1.1%
Merrimack	30	20	- 33.3%	\$224,500	\$216,750	- 3.5%	\$6.3	\$4.3	- 31.7%	53	28	- 47.2%	23	30	+ 30.4%
Merrimack Year-to-Date	65	58	- 10.8%	\$190,000	\$219,750	+ 15.7%	\$13.2	\$12.5	- 5.3%	50	49	- 2.0%	74	82	+ 10.8%
Rockingham	97	109	+ 12.4%	\$262,000	\$324,000	+ 23.7%	\$29.8	\$37.8	+ 26.8%	45	78	+ 73.3%	126	119	- 5.6%
Rockingham Year-to-Date	233	272	+ 16.7%	\$248,000	\$296,450	+ 19.5%	\$68.1	\$93.9	+ 37.9%	53	65	+ 22.6%	312	353	+ 13.1%
Strafford	19	16	- 15.8%	\$185,000	\$160,000	- 13.5%	\$3.8	\$3.1	- 18.4%	54	21	- 61.1%	14	23	+ 64.3%
Strafford Year-to-Date	41	42	+ 2.4%	\$184,610	\$191,000	+ 3.5%	\$8.1	\$8.7	+ 7.4%	73	37	- 49.3%	48	56	+ 16.7%
Sullivan	2	2	0.0%	\$213,000	\$208,861	- 1.9%	\$0.4	\$0.4	0.0%	77	44	- 42.9%	5	1	- 80.0%
Sullivan Year-to-Date	6	7	+ 16.7%	\$142,000	\$170,000	+ 19.7%	\$0.8	\$1.7	+ 112.5%	77	135	+ 75.3%	11	8	- 27.3%
Entire State	330	330	0.0%	\$214,200	\$244,625	+ 14.2%	\$80.0	\$91.3	+ 14.1%	59	56	- 5.1%	427	369	- 13.6%
Entire State Year-to-Date	783	839	+ 7.2%	\$200,000	\$230,000	+ 15.0%	\$179.9	\$226.8	+ 26.1%	60	57	- 5.0%	1,064	1,069	+ 0.5%