

# NH Monthly Indicators



## May 2020

While the effects of COVID-19 in the broader economy continue, real estate activity is beginning to recover across much of the country. According to Freddie Mac, mortgage rates have been below 3.3 percent for more than four weeks and are hovering near all-time lows, spurring strong interest by buyers and lifting showing activity up 4% nationally versus a year ago in the final week of May.

New Listings were down 31.0 percent for single family homes and 20.0 percent for condo properties. Pending Sales increased 0.9 percent for single family homes and 2.9 percent for condo properties.

The Median Sales Price was up 6.6 percent to \$319,900 for single family homes and 13.2 percent to \$248,950 for condo properties. Months Supply of Inventory decreased 40.0 percent for single family units and 20.8 percent for condo units.

Buyers have been quicker to return to the housing market in force than sellers, who have been showing a bit more reluctance to list their homes than is typical for this time of year. But trends are improving and as states and localities continue to moderate their COVID-19 policies, real estate activity is expected to continue to improve in the coming weeks.

## Monthly Snapshot

**- 24.8%**      **+ 6.6%**      **- 22.4%**

One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume
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This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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# NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	5-2019	5-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
<b>Closed Sales</b>		1,641	<b>1,234</b>	- 24.8%	5,566	<b>5,101</b>	- 8.4%
<b>Median Sales Price</b>		\$300,000	<b>\$319,900</b>	+ 6.6%	\$289,900	<b>\$310,000</b>	+ 6.9%
<b>\$ Volume of Closed Sales (in millions)</b>		\$568.9	<b>\$441.5</b>	- 22.4%	\$1,867.5	<b>\$1,781.2</b>	- 4.6%
<b>Days on Market</b>		55	<b>51</b>	- 7.3%	70	<b>63</b>	- 10.0%
<b>Pending Sales</b>		1,951	<b>1,968</b>	+ 0.9%	7,262	<b>6,701</b>	- 7.7%
<b>Months Supply</b>		3.5	<b>2.1</b>	- 40.0%	--	--	--
<b>New Listings</b>		2,977	<b>2,053</b>	- 31.0%	9,446	<b>7,558</b>	- 20.0%
<b>Homes for Sale</b>		5,084	<b>3,048</b>	- 40.0%	--	--	--
<b>Pct. of List Price Received</b>		98.7%	<b>98.6%</b>	- 0.1%	98.1%	<b>98.3%</b>	+ 0.2%
<b>Affordability Index</b>		126	<b>128</b>	+ 1.6%	130	<b>133</b>	+ 2.3%

# NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



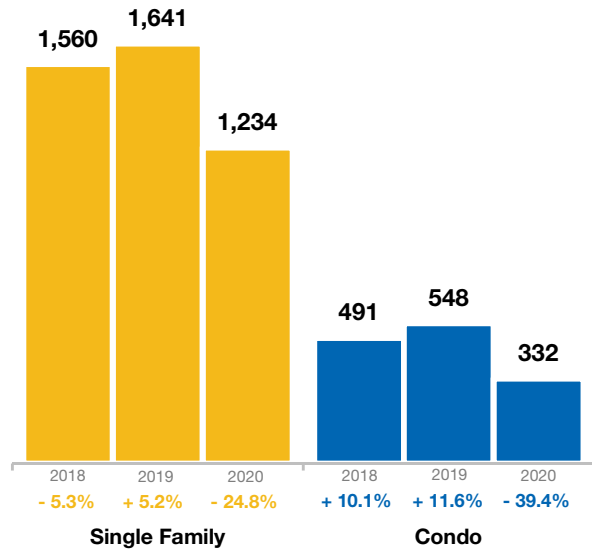
Key Metrics	Historical Sparkbars	5-2019	5-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
<b>Closed Sales</b>		548	<b>332</b>	- 39.4%	1,728	<b>1,473</b>	- 14.8%
<b>Median Sales Price</b>		\$220,000	<b>\$248,950</b>	+ 13.2%	\$210,000	<b>\$239,900</b>	+ 14.2%
<b>\$ Volume of Closed Sales (in millions)</b>		\$139.9	<b>\$92.6</b>	- 33.8%	\$417.0	<b>\$405.3</b>	- 2.8%
<b>Days on Market</b>		39	<b>42</b>	+ 7.7%	51	<b>50</b>	- 2.0%
<b>Pending Sales</b>		480	<b>494</b>	+ 2.9%	2,083	<b>1,772</b>	- 14.9%
<b>Months Supply</b>		2.4	<b>1.9</b>	- 20.8%	--	--	--
<b>New Listings</b>		631	<b>505</b>	- 20.0%	2,457	<b>1,994</b>	- 18.8%
<b>Homes for Sale</b>		940	<b>737</b>	- 21.6%	--	--	--
<b>Pct. of List Price Received</b>		99.2%	<b>99.5%</b>	+ 0.3%	98.6%	<b>99.2%</b>	+ 0.6%
<b>Affordability Index</b>		171	<b>165</b>	- 3.5%	180	<b>171</b>	- 5.0%

# NH Closed Sales

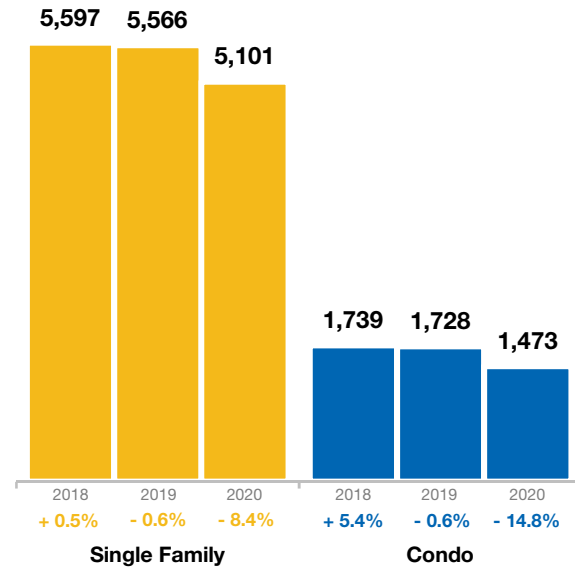
A count of the actual sales that closed in a given month.



## May

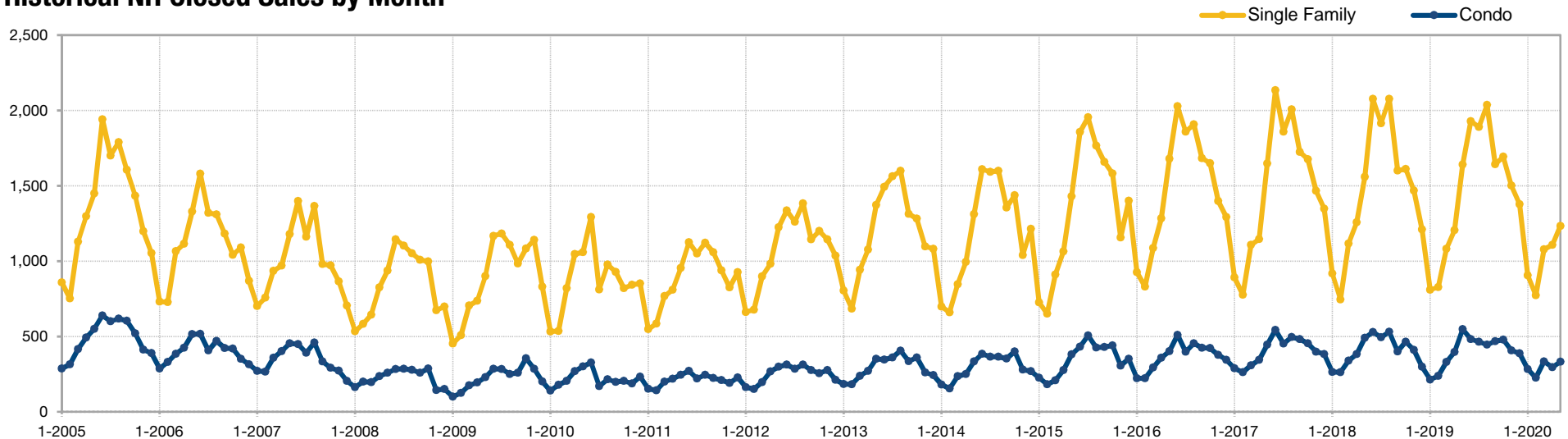


## Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2019	1,928	-7.1%	482	-8.9%
Jul-2019	1,891	-1.3%	465	-5.9%
Aug-2019	2,036	-2.0%	446	-16.0%
Sep-2019	1,643	+2.6%	469	+17.0%
Oct-2019	1,693	+5.1%	478	+2.8%
Nov-2019	1,502	+2.3%	408	-0.7%
Dec-2019	1,378	+13.9%	389	+30.1%
Jan-2020	906	+11.9%	283	+32.2%
Feb-2020	774	-6.5%	227	-5.0%
Mar-2020	1,079	-0.2%	335	+1.5%
Apr-2020	1,108	-8.1%	296	-25.4%
<b>May-2020</b>	<b>1,234</b>	<b>-24.8%</b>	<b>332</b>	<b>-39.4%</b>
12-Month Avg	1,431	-2.0%	384	-5.1%

## Historical NH Closed Sales by Month

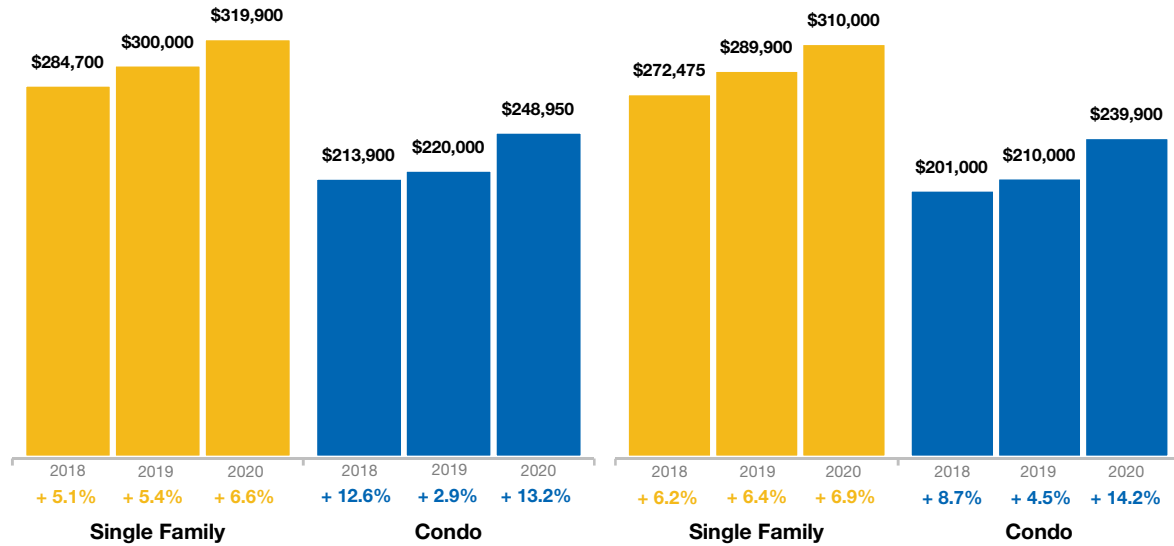


# NH Median Sales Price

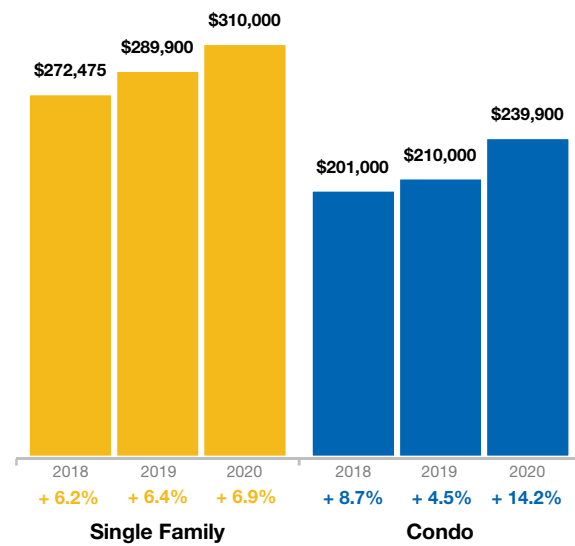
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## May



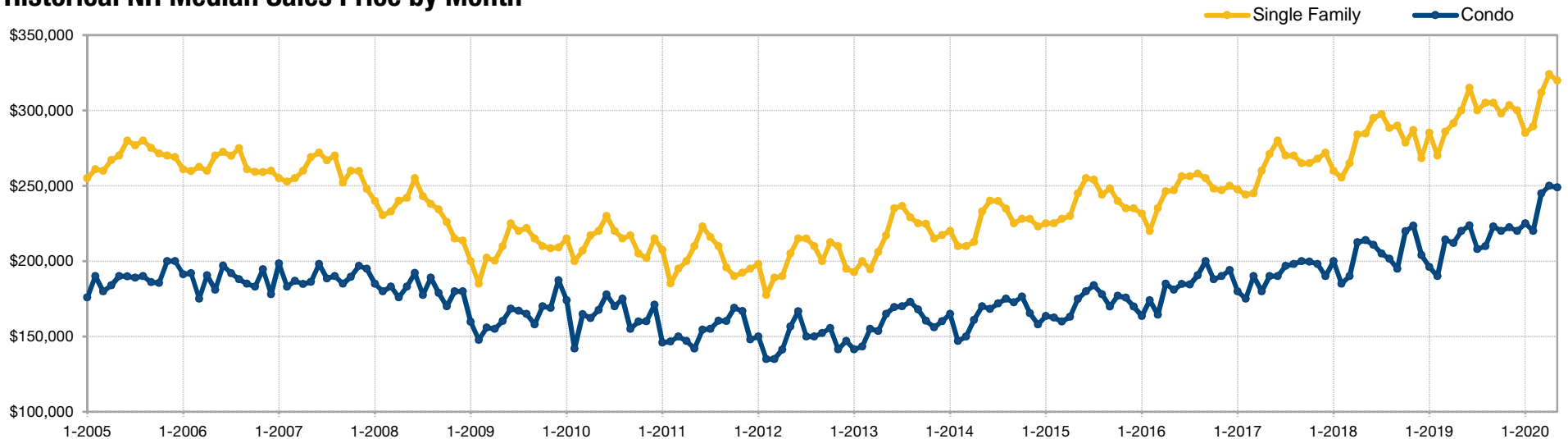
## Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2019	\$315,000	+6.8%	\$223,750	+6.1%
Jul-2019	\$300,000	+0.8%	\$208,000	+1.5%
Aug-2019	\$305,000	+5.8%	\$210,000	+4.2%
Sep-2019	\$305,000	+5.2%	\$223,000	+14.4%
Oct-2019	\$297,900	+6.9%	\$220,000	+0.0%
Nov-2019	\$303,483	+5.7%	\$222,450	-0.5%
Dec-2019	\$299,950	+11.8%	\$220,000	+7.8%
Jan-2020	\$285,000	-0.1%	\$225,000	+14.7%
Feb-2020	\$289,450	+7.2%	\$220,000	+15.8%
Mar-2020	\$311,875	+9.1%	\$245,000	+14.4%
Apr-2020	\$324,000	+11.1%	\$250,000	+17.9%
<b>May-2020</b>	<b>\$319,900</b>	<b>+6.6%</b>	<b>\$248,950</b>	<b>+13.2%</b>
12-Month Avg*	\$305,000	+5.8%	\$225,000	+7.9%

\* Median Sales Price for all properties from June 2019 through May 2020. This is not the average of the individual figures above.

## Historical NH Median Sales Price by Month

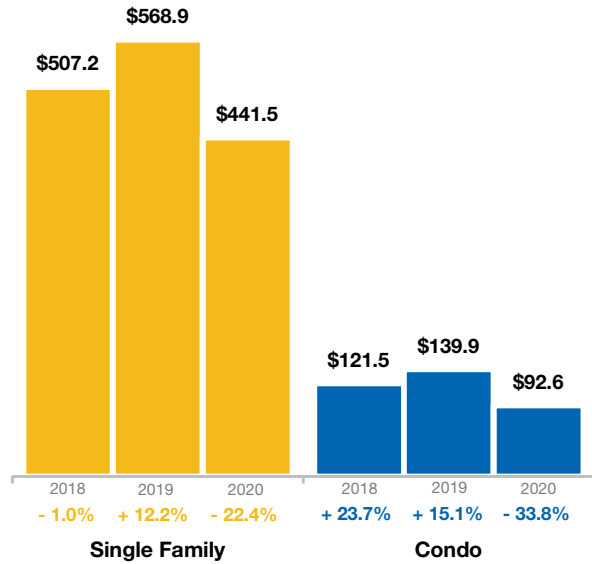


# NH \$ Volume of Closed Sales

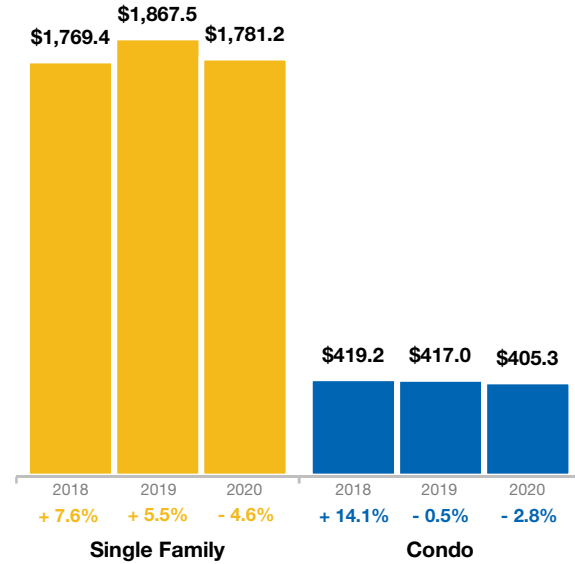
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



## May



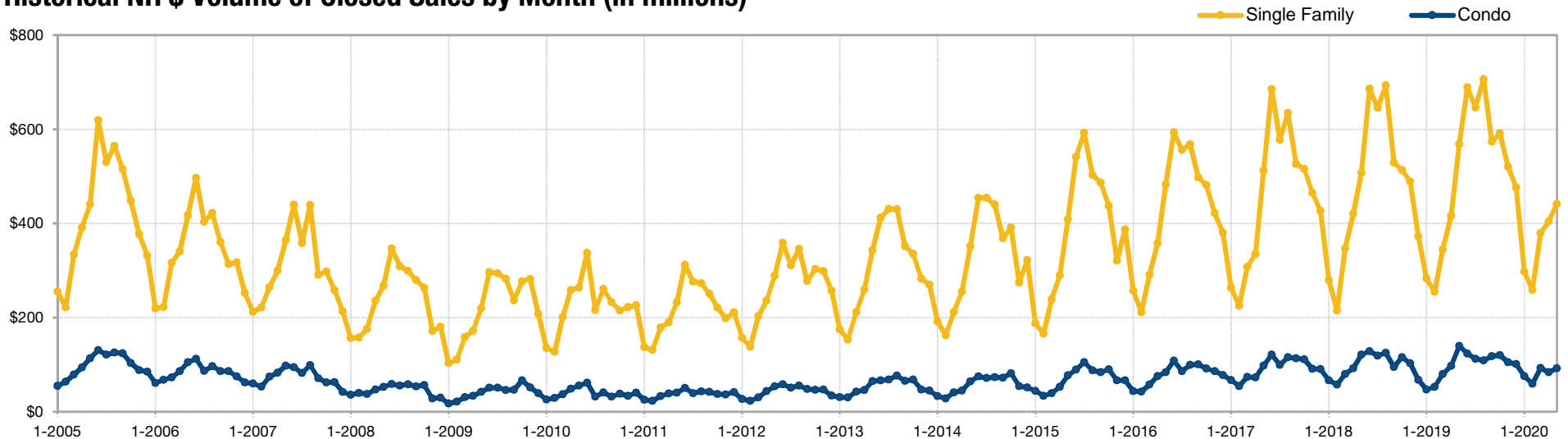
## Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2019	\$688.8	+0.4%	\$123.9	-3.7%
Jul-2019	\$646.2	+0.1%	\$112.5	-5.9%
Aug-2019	\$706.2	+1.8%	\$109.0	-13.1%
Sep-2019	\$573.4	+8.4%	\$118.0	+23.7%
Oct-2019	\$591.6	+15.3%	\$120.4	+4.0%
Nov-2019	\$520.6	+6.5%	\$105.4	+2.2%
Dec-2019	\$476.6	+28.0%	\$101.3	+48.5%
Jan-2020	\$297.5	+5.0%	\$75.8	+60.9%
Feb-2020	\$258.4	+1.5%	\$59.8	+13.3%
Mar-2020	\$379.7	+10.2%	\$92.7	+15.9%
Apr-2020	\$404.0	-3.0%	\$84.3	-13.3%
<b>May-2020</b>	<b>\$441.5</b>	<b>-22.4%</b>	<b>\$92.6</b>	<b>-33.8%</b>
12-Month Avg*	\$498.7	+3.2%	\$99.7	+1.9%

\* \$ Volume of Closed Sales (in millions) for all properties from June 2019 through May 2020. This is not the average of the individual figures above.

## Historical NH \$ Volume of Closed Sales by Month (in millions)

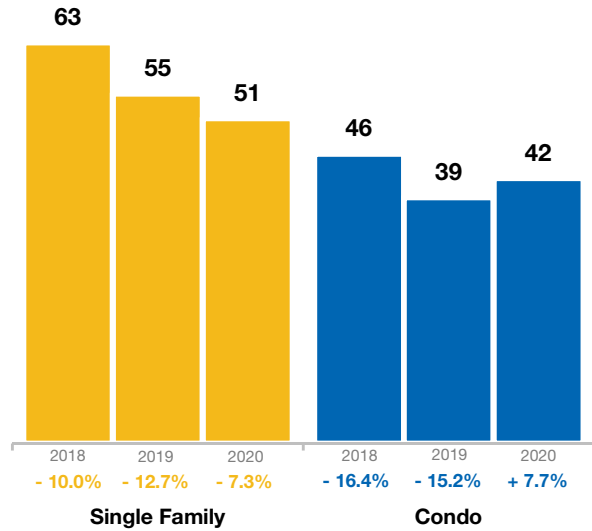


# NH Days on Market

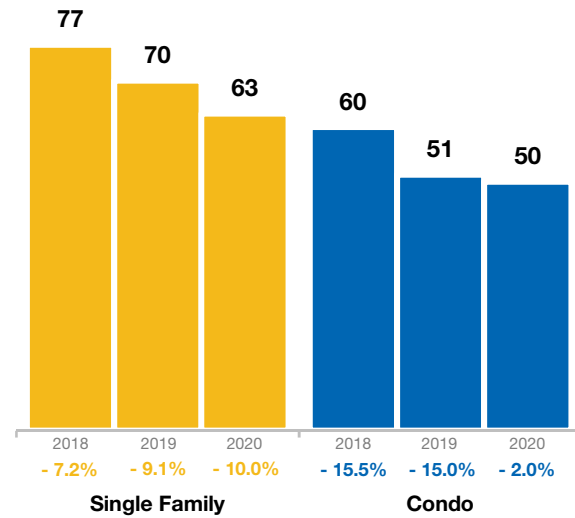
Average number of days between when a property is listed and when an offer is accepted in a given month.



## May



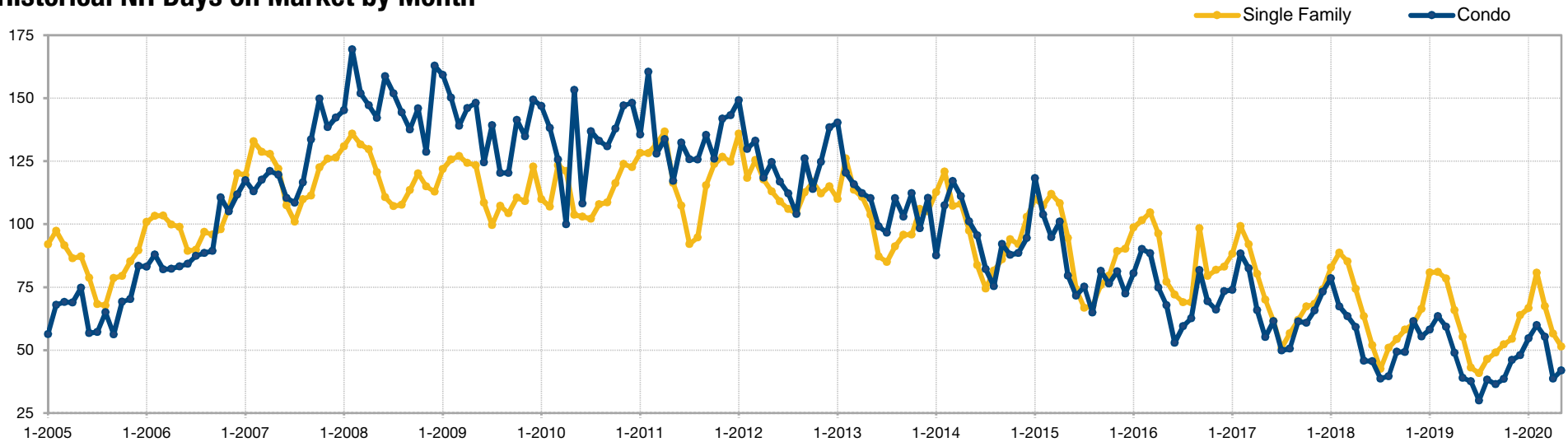
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2019	43	-17.3%	38	-17.4%
Jul-2019	41	-2.4%	30	-23.1%
Aug-2019	46	-9.8%	38	-5.0%
Sep-2019	49	-9.3%	36	-26.5%
Oct-2019	52	-10.3%	39	-20.4%
Nov-2019	54	-10.0%	46	-24.6%
Dec-2019	64	-3.0%	48	-12.7%
Jan-2020	67	-17.3%	55	-5.2%
Feb-2020	81	0.0%	60	-4.8%
Mar-2020	67	-14.1%	55	-6.8%
Apr-2020	57	-13.6%	39	-20.4%
<b>May-2020</b>	<b>51</b>	<b>-7.3%</b>	<b>42</b>	<b>+7.7%</b>
12-Month Avg*	53	-9.5%	42	-13.2%

\* Days on Market for all properties from June 2019 through May 2020. This is not the average of the individual figures above.

## Historical NH Days on Market by Month

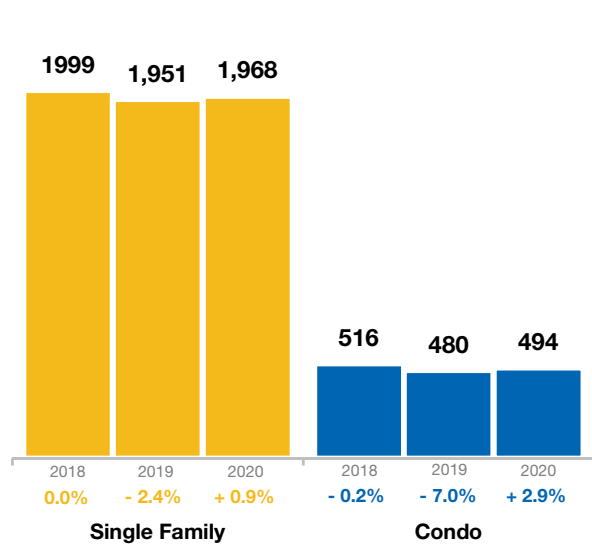


# NH Pending Sales

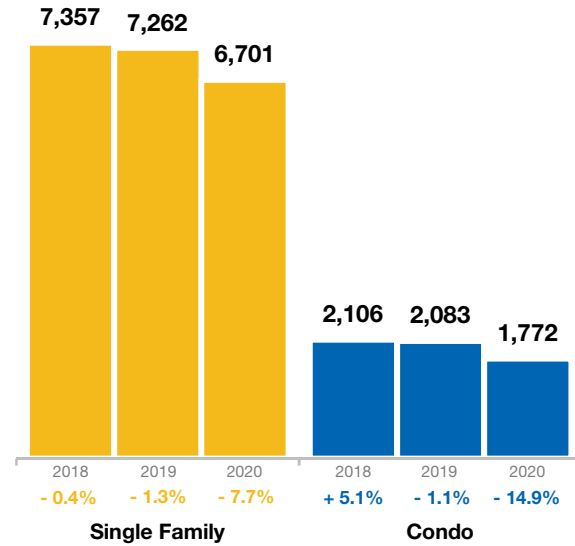
A count of the properties on which offers have been accepted in a given month.



## May

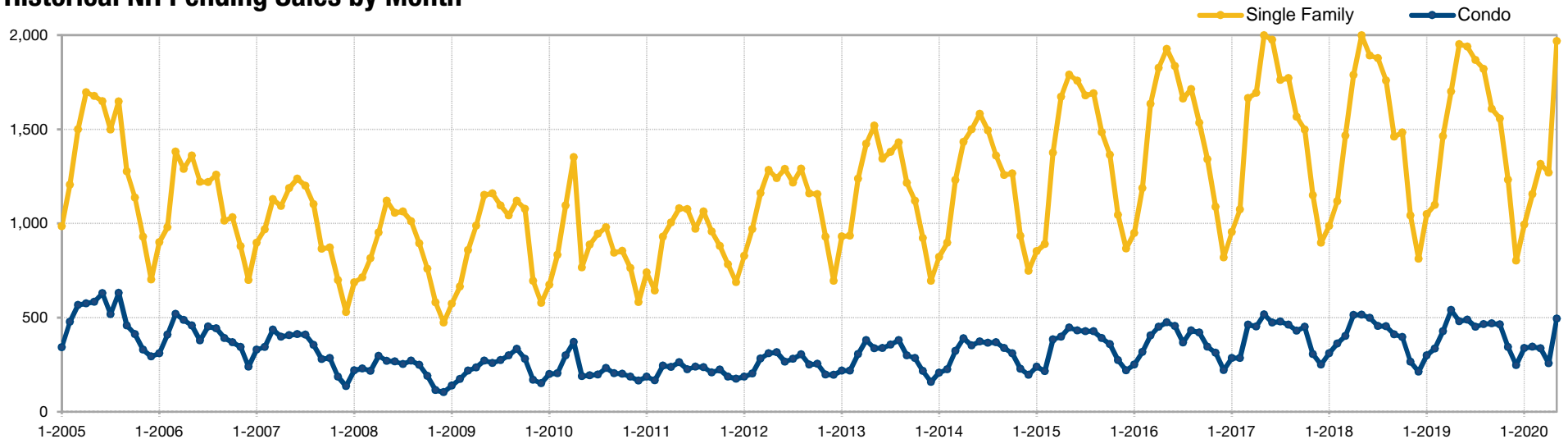


## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2019	1,938	+2.5%	489	-2.0%
Jul-2019	1,868	-0.5%	452	-0.9%
Aug-2019	1,820	+3.5%	465	+2.4%
Sep-2019	1,608	+10.1%	469	+14.1%
Oct-2019	1,557	+5.0%	464	+16.9%
Nov-2019	1,232	+18.2%	344	+29.3%
Dec-2019	803	-1.1%	248	+16.4%
Jan-2020	993	-5.4%	338	+12.7%
Feb-2020	1,156	+5.3%	345	+2.7%
Mar-2020	1,315	-10.1%	337	-21.1%
Apr-2020	1,269	-25.4%	258	-52.2%
<b>May-2020</b>	<b>1,968</b>	<b>+0.9%</b>	<b>494</b>	<b>+2.9%</b>
12-Month Avg	1,461	-0.3%	392	-1.6%

## Historical NH Pending Sales by Month



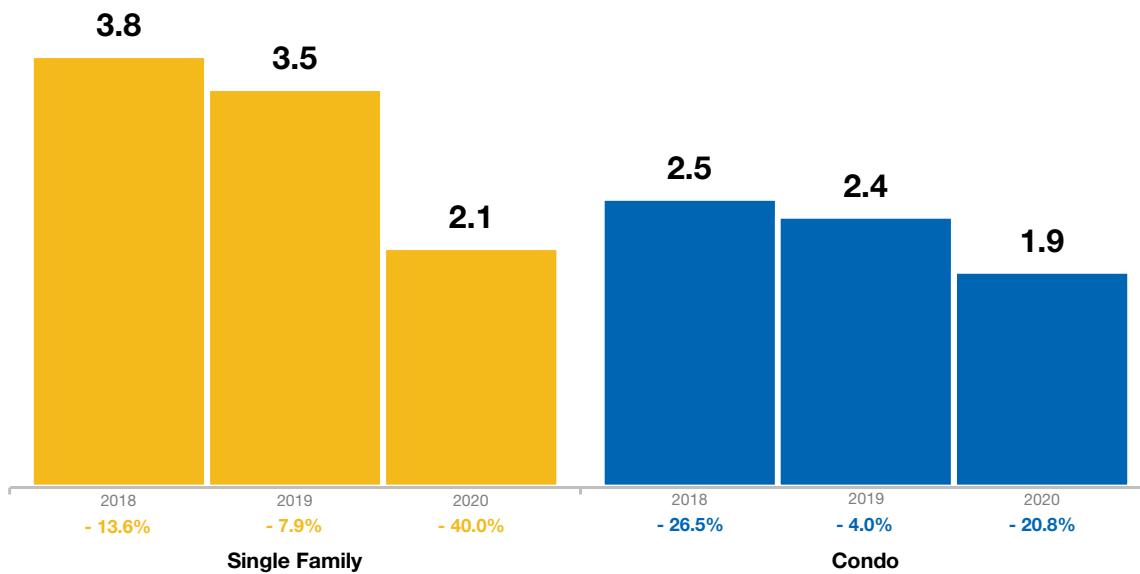


# NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



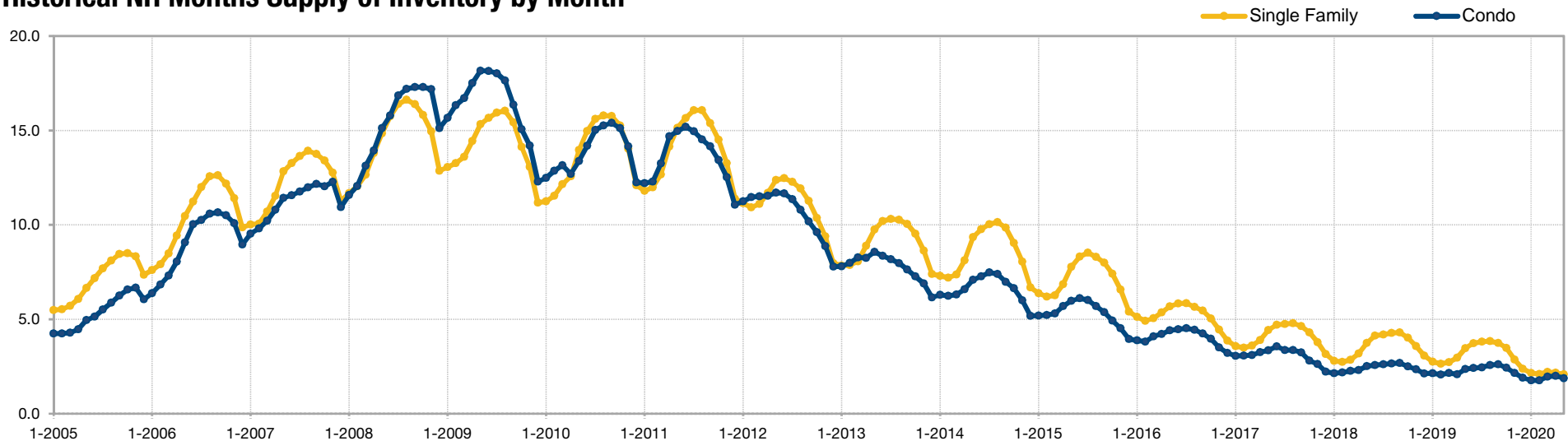
May



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2019	3.7	-9.8%	2.4	-7.7%
Jul-2019	3.8	-9.5%	2.5	-3.8%
Aug-2019	3.8	-11.6%	2.6	-3.7%
Sep-2019	3.8	-11.6%	2.6	-3.7%
Oct-2019	3.5	-12.5%	2.4	-4.0%
Nov-2019	2.9	-19.4%	2.2	-8.3%
Dec-2019	2.4	-22.6%	1.9	-9.5%
Jan-2020	2.2	-21.4%	1.8	-14.3%
Feb-2020	2.1	-22.2%	1.8	-14.3%
Mar-2020	2.2	-18.5%	2.0	-9.1%
Apr-2020	2.2	-26.7%	2.0	-4.8%
<b>May-2020</b>	<b>2.1</b>	<b>-40.0%</b>	<b>1.9</b>	<b>-20.8%</b>
12-Month Avg*	2.9	-17.9%	2.2	-8.5%

\* Months Supply for all properties from June 2019 through May 2020. This is not the average of the individual figures above.

## Historical NH Months Supply of Inventory by Month

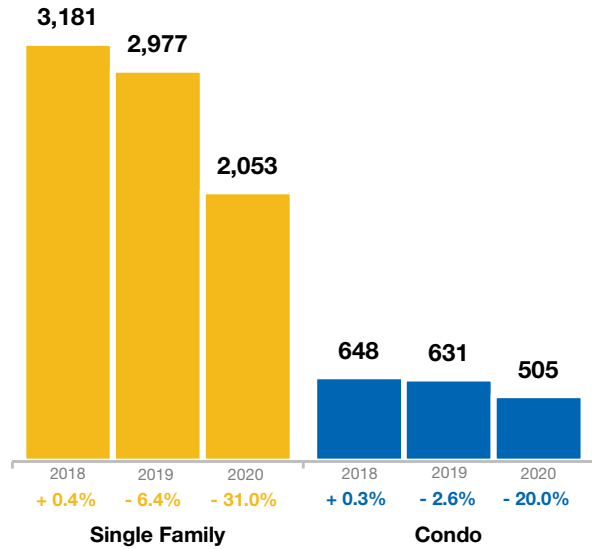


# NH New Listings

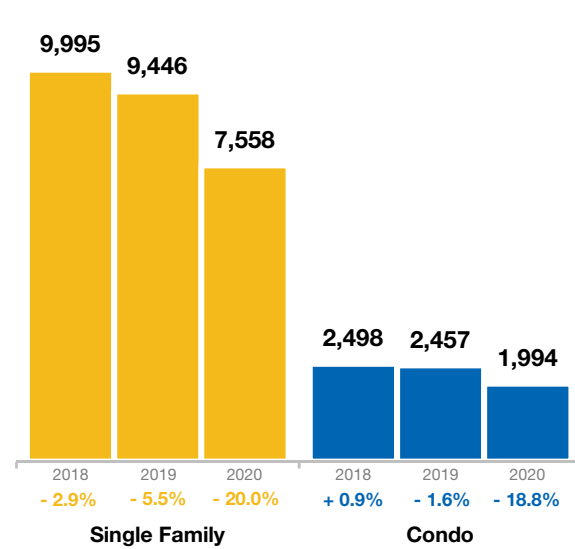
A count of the properties that have been newly listed on the market in a given month.



## May

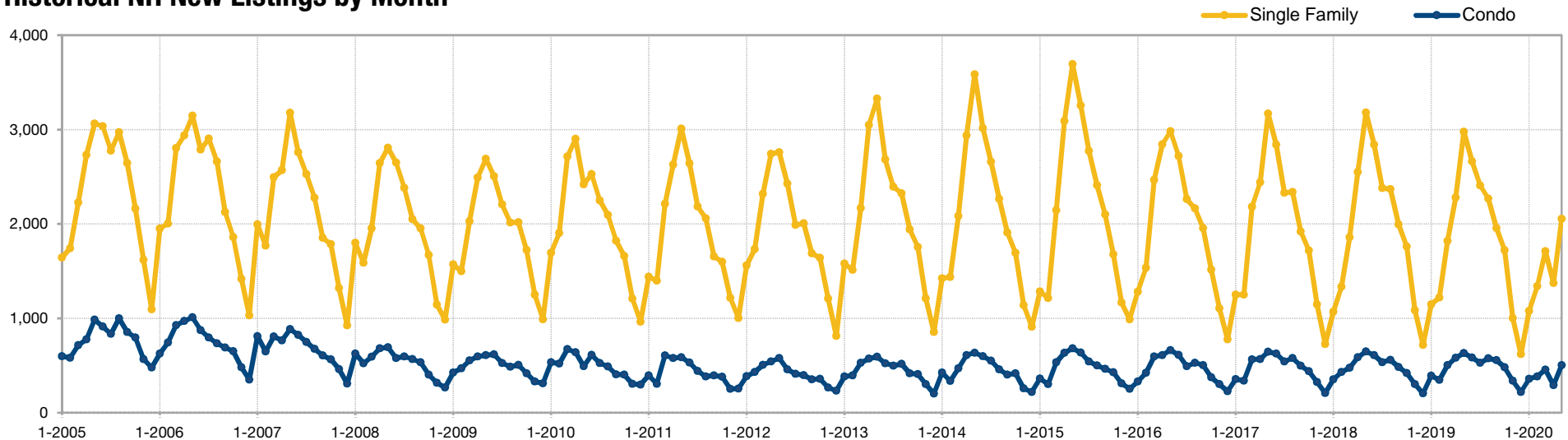


## Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2019	2,665	-6.2%	586	-4.1%
Jul-2019	2,409	+1.2%	528	-1.3%
Aug-2019	2,269	-4.2%	576	+3.0%
Sep-2019	1,957	-2.0%	558	+15.3%
Oct-2019	1,721	-2.3%	482	+14.5%
Nov-2019	1,004	-7.6%	339	+12.3%
Dec-2019	620	-13.8%	220	+6.3%
Jan-2020	1,079	-6.0%	358	-8.7%
Feb-2020	1,341	+9.9%	383	+10.1%
Mar-2020	1,710	-6.0%	457	-9.1%
Apr-2020	1,375	-39.7%	291	-50.1%
<b>May-2020</b>	<b>2,053</b>	<b>-31.0%</b>	<b>505</b>	<b>-20.0%</b>
12-Month Avg	1,883	-10.6%	465	-5.3%

## Historical NH New Listings by Month

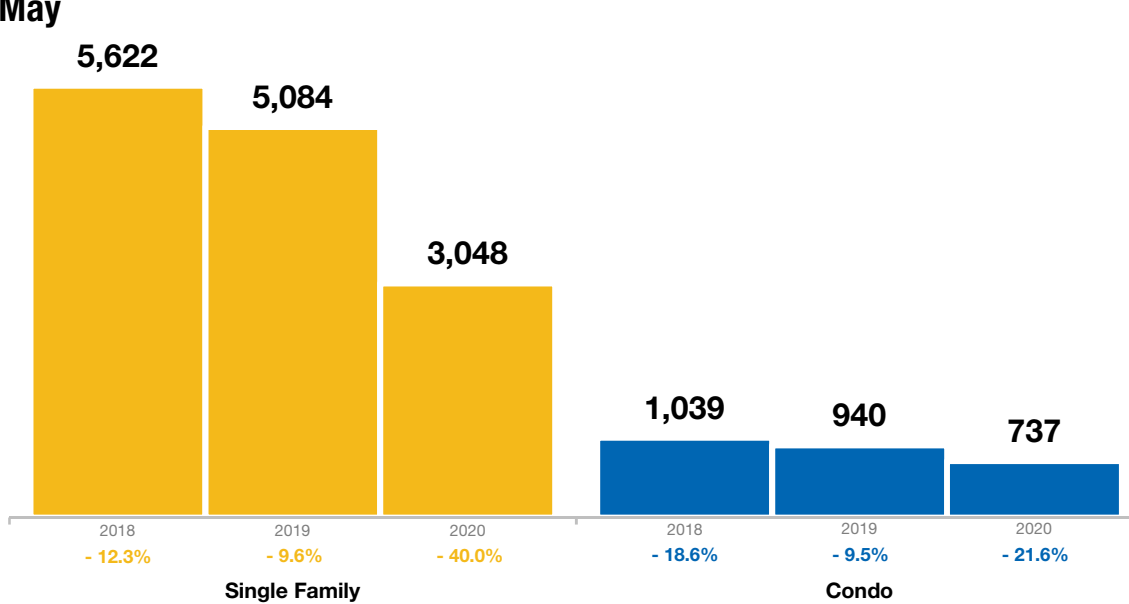


# NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

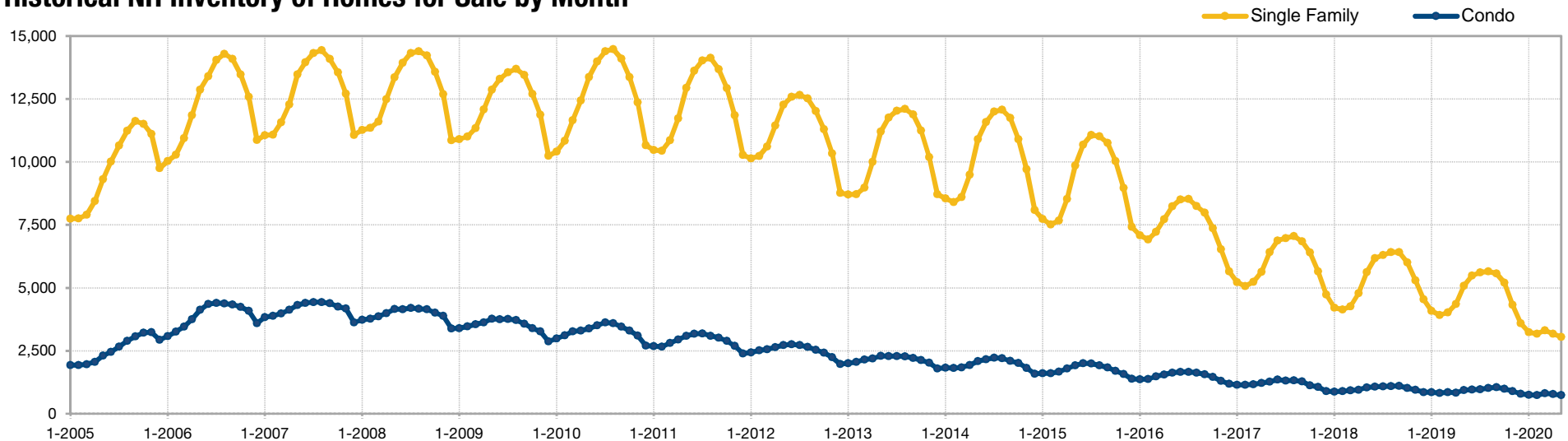


May



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2019	5,490	-11.1%	964	-10.1%
Jul-2019	5,611	-10.9%	973	-10.1%
Aug-2019	5,656	-11.9%	1,027	-6.6%
Sep-2019	5,574	-13.2%	1,053	-4.6%
Oct-2019	5,202	-13.4%	995	-2.5%
Nov-2019	4,325	-18.4%	894	-5.7%
Dec-2019	3,598	-20.8%	794	-7.1%
Jan-2020	3,235	-20.8%	746	-13.0%
Feb-2020	3,177	-18.9%	745	-9.5%
Mar-2020	3,316	-17.6%	814	-5.3%
Apr-2020	3,176	-27.1%	784	-6.4%
<b>May-2020</b>	<b>3,048</b>	<b>-40.0%</b>	<b>737</b>	<b>-21.6%</b>
12-Month Avg	4,284	-17.9%	877	-8.5%

## Historical NH Inventory of Homes for Sale by Month



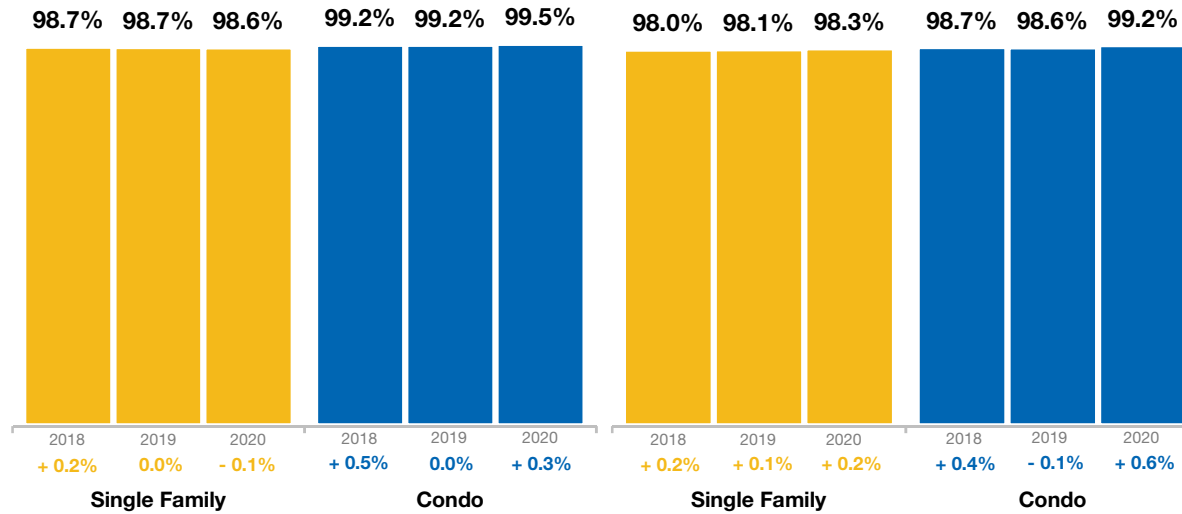
# NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## May

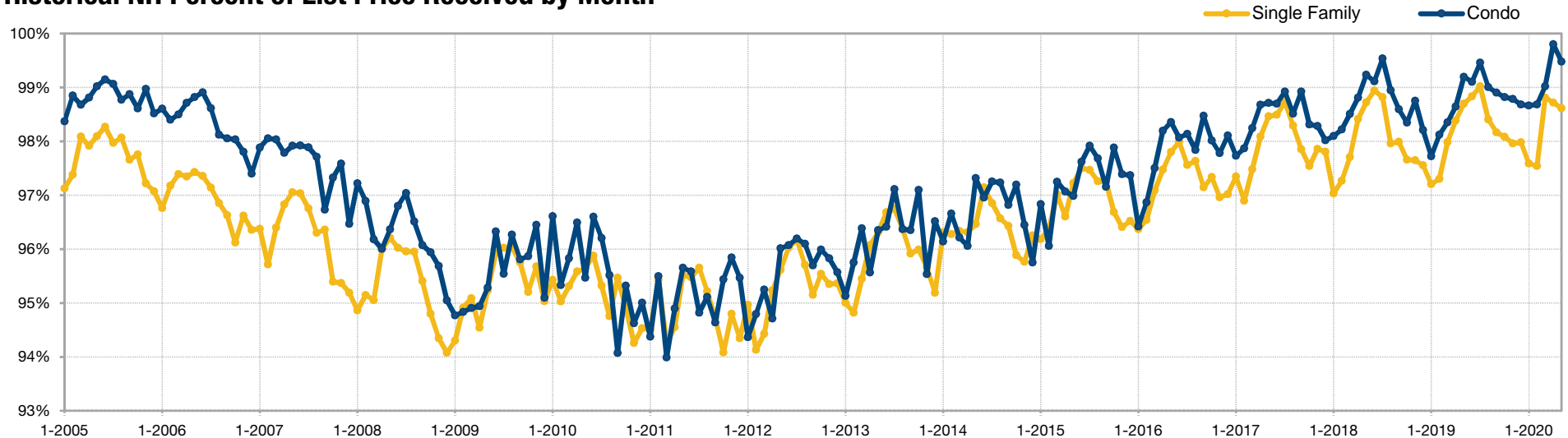
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2019	98.8%	-0.1%	99.1%	0.0%
Jul-2019	99.0%	+0.2%	99.5%	0.0%
Aug-2019	98.4%	+0.4%	99.0%	+0.1%
Sep-2019	98.2%	+0.2%	98.9%	+0.3%
Oct-2019	98.1%	+0.4%	98.8%	+0.5%
Nov-2019	98.0%	+0.4%	98.8%	+0.1%
Dec-2019	98.0%	+0.4%	98.7%	+0.5%
Jan-2020	97.6%	+0.4%	98.7%	+1.0%
Feb-2020	97.5%	+0.2%	98.7%	+0.6%
Mar-2020	98.8%	+0.8%	99.0%	+0.6%
Apr-2020	98.7%	+0.3%	99.8%	+1.2%
<b>May-2020</b>	<b>98.6%</b>	<b>-0.1%</b>	<b>99.5%</b>	<b>+0.3%</b>
12-Month Avg*	98.4%	+0.3%	99.0%	+0.3%

\* Pct. of List Price Received for all properties from June 2019 through May 2020. This is not the average of the individual figures above.

## Historical NH Percent of List Price Received by Month



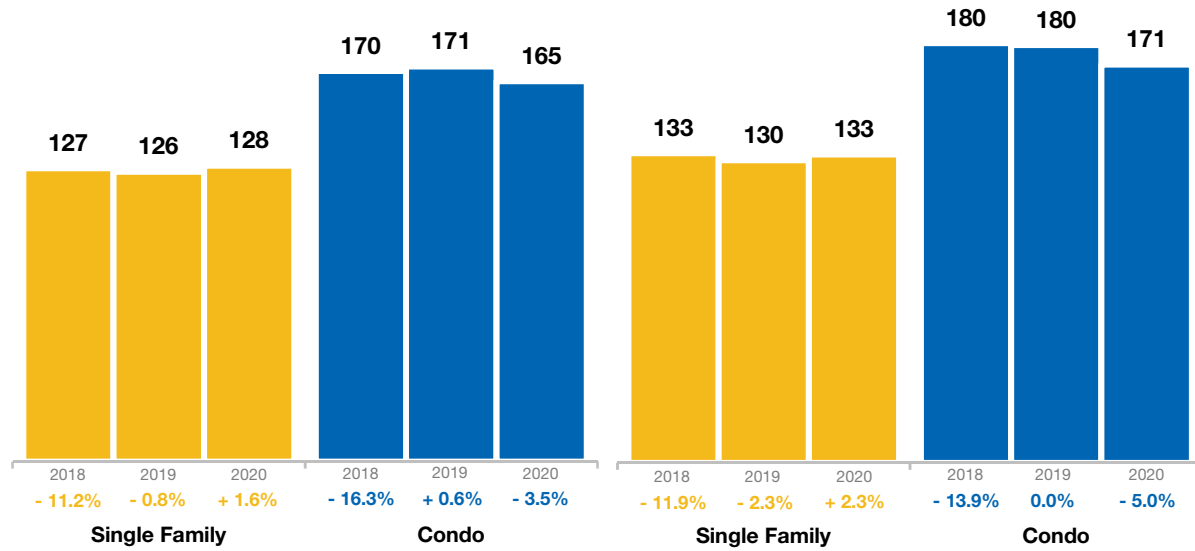
# NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## May

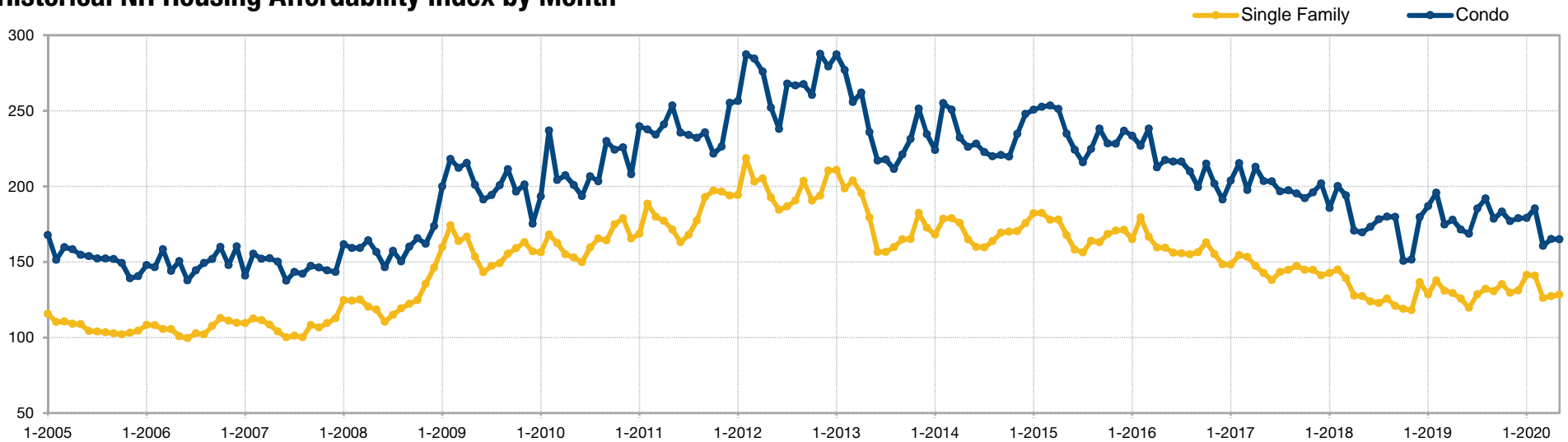
## Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2019	120	-3.2%	169	-2.3%
Jul-2019	128	+4.1%	185	+3.9%
Aug-2019	132	+4.8%	192	+6.7%
Sep-2019	131	+8.3%	179	-0.6%
Oct-2019	135	+13.4%	183	+21.2%
Nov-2019	130	+10.2%	177	+16.4%
Dec-2019	131	-4.4%	179	-0.6%
Jan-2020	141	+9.3%	179	-4.3%
Feb-2020	141	+2.2%	185	-5.6%
Mar-2020	126	-3.8%	161	-8.0%
Apr-2020	127	-1.6%	165	-7.3%
<b>May-2020</b>	<b>128</b>	<b>+1.6%</b>	<b>165</b>	<b>-3.5%</b>
12-Month Avg*	131	+1.1%	127	-5.7%

\* Affordability Index for all properties from June 2019 through May 2020. This is not the average of the individual figures above.

## Historical NH Housing Affordability Index by Month



# NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	5-2019	5-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
<b>Closed Sales</b>		2,302	<b>1,632</b>	- 29.1%	7,670	<b>6,914</b>	- 9.9%
<b>Median Sales Price</b>		\$274,900	<b>\$300,000</b>	+ 9.1%	\$262,000	<b>\$285,000</b>	+ 8.8%
<b>\$ Volume of Closed Sales (in millions)</b>		\$717.4	<b>\$539.4</b>	- 24.8%	\$2,311.0	<b>\$2,212.7</b>	- 4.3%
<b>Days on Market</b>		51	<b>50</b>	- 2.0%	65	<b>60</b>	- 7.7%
<b>Pending Sales</b>		2,556	<b>2,574</b>	+ 0.7%	9,814	<b>8,886</b>	- 9.5%
<b>Months Supply</b>		3.2	<b>2.0</b>	- 37.5%	--	--	--
<b>New Listings</b>		3,769	<b>2,676</b>	- 29.0%	12,457	<b>9,989</b>	- 19.8%
<b>Homes for Sale</b>		6,270	<b>3,957</b>	- 36.9%	--	--	--
<b>Pct. of List Price Received</b>		98.7%	<b>98.6%</b>	- 0.1%	98.0%	<b>98.3%</b>	+ 0.3%
<b>Affordability Index</b>		137	<b>137</b>	- 0.2%	144	<b>144</b>	+ 0.1%

# NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	5-2019	5-2020	+ / -	5-2019	5-2020	+ / -	5-2019	5-2020	+ / -	5-2019	5-2020	+ / -	5-2019	5-2020	+ / -
<b>Belknap</b>	112	81	- 27.7%	\$293,000	\$300,000	+ 2.4%	\$45.4	\$34.8	- 23.3%	58	60	+ 3.4%	124	141	+ 13.7%
Belknap Year-to-Date	383	330	- 13.8%	\$255,000	\$282,500	+ 10.8%	\$141.2	\$130.6	- 7.5%	83	74	- 10.8%	488	456	- 6.6%
<b>Carroll</b>	97	67	- 30.9%	\$289,900	\$290,000	+ 0.0%	\$37.3	\$24.4	- 34.6%	86	77	- 10.5%	98	136	+ 38.8%
Carroll Year-to-Date	336	312	- 7.1%	\$275,500	\$270,000	- 2.0%	\$134.0	\$110.4	- 17.6%	92	87	- 5.4%	400	422	+ 5.5%
<b>Cheshire</b>	93	52	- 44.1%	\$233,900	\$254,500	+ 8.8%	\$21.2	\$13.2	- 37.7%	80	69	- 13.8%	115	97	- 15.7%
Cheshire Year-to-Date	328	257	- 21.6%	\$214,900	\$230,000	+ 7.0%	\$70.3	\$62.5	- 11.1%	87	86	- 1.1%	428	330	- 22.9%
<b>Coos</b>	46	34	- 26.1%	\$132,000	\$114,750	- 13.1%	\$6.7	\$5.6	- 16.4%	135	144	+ 6.7%	39	60	+ 53.8%
Coos Year-to-Date	164	168	+ 2.4%	\$108,450	\$124,170	+ 14.5%	\$20.1	\$26.1	+ 29.9%	134	145	+ 8.2%	208	202	- 2.9%
<b>Grafton</b>	127	95	- 25.2%	\$235,870	\$230,000	- 2.5%	\$36.2	\$27.1	- 25.1%	67	98	+ 46.3%	157	154	- 1.9%
Grafton Year-to-Date	356	360	+ 1.1%	\$225,000	\$222,500	- 1.1%	\$104.4	\$101.1	- 3.2%	100	101	+ 1.0%	509	513	+ 0.8%
<b>Hillsborough</b>	427	340	- 20.4%	\$319,088	\$339,000	+ 6.2%	\$147.7	\$124.3	- 15.8%	36	34	- 5.6%	512	484	- 5.5%
Hillsborough Year-to-Date	1,457	1,351	- 7.3%	\$306,000	\$330,000	+ 7.8%	\$487.5	\$479.0	- 1.7%	51	44	- 13.7%	1,896	1,751	- 7.6%
<b>Merrimack</b>	179	154	- 14.0%	\$282,900	\$290,950	+ 2.8%	\$59.7	\$49.1	- 17.8%	54	44	- 18.5%	253	211	- 16.6%
Merrimack Year-to-Date	601	574	- 4.5%	\$261,000	\$281,000	+ 7.7%	\$181.0	\$176.8	- 2.3%	64	52	- 18.8%	842	740	- 12.1%
<b>Rockingham</b>	341	250	- 26.7%	\$387,671	\$409,000	+ 5.5%	\$150.5	\$113.7	- 24.5%	49	40	- 18.4%	435	430	- 1.1%
Rockingham Year-to-Date	1,210	1,042	- 13.9%	\$375,750	\$405,000	+ 7.8%	\$531.8	\$485.0	- 8.8%	60	52	- 13.3%	1,574	1,398	- 11.2%
<b>Strafford</b>	159	115	- 27.7%	\$280,500	\$284,500	+ 1.4%	\$50.3	\$35.2	- 30.0%	43	32	- 25.6%	157	181	+ 15.3%
Strafford Year-to-Date	518	496	- 4.2%	\$269,450	\$288,866	+ 7.2%	\$152.2	\$159.3	+ 4.7%	63	47	- 25.4%	658	611	- 7.1%
<b>Sullivan</b>	60	46	- 23.3%	\$166,250	\$280,000	+ 68.4%	\$13.9	\$14.2	+ 2.2%	88	84	- 4.5%	61	74	+ 21.3%
Sullivan Year-to-Date	213	211	- 0.9%	\$173,000	\$192,500	+ 11.3%	\$45.1	\$50.3	+ 11.5%	103	99	- 3.9%	259	278	+ 7.3%
<b>Entire State</b>	1,641	1,234	- 24.8%	\$300,000	\$319,900	+ 6.6%	\$568.9	\$441.5	- 22.4%	55	51	- 7.3%	1,951	1,968	+ 0.9%
Entire State Year-to-Date	5,566	5,101	- 8.4%	\$289,900	\$310,000	+ 6.9%	\$1,867.5	\$1,781.2	- 4.6%	70	63	- 10.0%	7,262	6,701	- 7.7%

# NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	5-2019	5-2020	+ / -	5-2019	5-2020	+ / -	5-2019	5-2020	+ / -	5-2019	5-2020	+ / -	5-2019	5-2020	+ / -
<b>Belknap</b>	30	17	- 43.3%	\$190,375	\$180,000	- 5.4%	\$7.1	\$4.2	- 40.8%	56	33	- 41.1%	22	33	+ 50.0%
Belknap Year-to-Date	90	82	- 8.9%	\$185,500	\$179,000	- 3.5%	\$19.2	\$19.9	+ 3.6%	50	54	+ 8.0%	110	102	- 7.3%
<b>Carroll</b>	21	14	- 33.3%	\$223,500	\$186,450	- 16.6%	\$5.8	\$3.0	- 48.3%	44	44	0.0%	23	26	+ 13.0%
Carroll Year-to-Date	86	68	- 20.9%	\$210,000	\$222,813	+ 6.1%	\$19.9	\$17.2	- 13.6%	91	49	- 46.2%	102	86	- 15.7%
<b>Cheshire</b>	15	0	- 100.0%	\$134,900	\$0	- 100.0%	\$2.2	\$0.0	- 100.0%	41	0	- 100.0%	9	4	- 55.6%
Cheshire Year-to-Date	33	0	- 100.0%	\$146,000	\$0	- 100.0%	\$5.0	\$0.0	- 100.0%	54	53	- 1.9%	44	16	- 63.6%
<b>Coos</b>	2	4	+ 100.0%	\$322,500	\$270,000	- 16.3%	\$0.6	\$1.4	+ 133.3%	191	51	- 73.3%	2	0	- 100.0%
Coos Year-to-Date	9	12	+ 33.3%	\$322,450	\$420,750	+ 30.5%	\$3.2	\$4.6	+ 43.8%	97	33	- 66.0%	10	8	- 20.0%
<b>Grafton</b>	66	31	- 53.0%	\$192,500	\$191,000	- 0.8%	\$15.8	\$6.8	- 57.0%	59	52	- 11.9%	43	59	+ 37.2%
Grafton Year-to-Date	178	142	- 20.2%	\$160,500	\$190,000	+ 18.4%	\$35.8	\$30.5	- 14.8%	84	68	- 19.0%	224	185	- 17.4%
<b>Hillsborough</b>	182	98	- 46.2%	\$221,500	\$234,000	+ 5.6%	\$44.4	\$25.8	- 41.9%	27	36	+ 33.3%	158	154	- 2.5%
Hillsborough Year-to-Date	595	465	- 21.8%	\$205,000	\$230,750	+ 12.6%	\$133.3	\$118.0	- 11.5%	39	40	+ 2.6%	693	564	- 18.6%
<b>Merrimack</b>	39	30	- 23.1%	\$170,000	\$174,000	+ 2.4%	\$7.1	\$5.7	- 19.7%	26	22	- 15.4%	32	32	0.0%
Merrimack Year-to-Date	128	107	- 16.4%	\$185,500	\$202,900	+ 9.4%	\$25.1	\$21.9	- 12.7%	38	36	- 5.3%	141	132	- 6.4%
<b>Rockingham</b>	157	125	- 20.4%	\$275,000	\$310,000	+ 12.7%	\$50.4	\$42.4	- 15.9%	42	50	+ 19.0%	157	159	+ 1.3%
Rockingham Year-to-Date	508	500	- 1.6%	\$260,000	\$299,900	+ 15.3%	\$156.7	\$172.1	+ 9.8%	48	57	+ 18.8%	627	576	- 8.1%
<b>Strafford</b>	29	13	- 55.2%	\$148,900	\$220,000	+ 47.8%	\$4.8	\$3.2	- 33.3%	19	33	+ 73.7%	28	22	- 21.4%
Strafford Year-to-Date	85	76	- 10.6%	\$175,000	\$199,850	+ 14.2%	\$15.7	\$16.6	+ 5.7%	47	34	- 27.7%	108	86	- 20.4%
<b>Sullivan</b>	7	0	- 100.0%	\$190,000	\$0	- 100.0%	\$1.8	\$0.0	- 100.0%	118	0	- 100.0%	6	5	- 16.7%
Sullivan Year-to-Date	16	0	- 100.0%	\$182,500	\$0	- 100.0%	\$3.1	\$0.0	- 100.0%	118	109	- 7.6%	24	17	- 29.2%
<b>Entire State</b>	548	332	- 39.4%	\$220,000	\$248,950	+ 13.2%	\$139.9	\$92.6	- 33.8%	39	42	+ 7.7%	480	494	+ 2.9%
Entire State Year-to-Date	1,728	1,473	- 14.8%	\$210,000	\$239,900	+ 14.2%	\$417.0	\$405.3	- 2.8%	51	50	- 2.0%	2,083	1,772	- 14.9%