

NH Monthly Indicators



June 2020

While much of the country was working on a phased reopening of the economy in June, real estate activity continued to strengthen as well. Nationally, June showing activity as tracked by ShowingTime was up notably from the COVID-19 depressed levels in recent months but was also up from June 2019, reflecting pent-up demand by prospective home buyers.

New Listings were down 16.7 percent for single family homes and 5.1 percent for condo properties. Pending Sales increased 27.4 percent for single family homes and 28.2 percent for condo properties.

The Median Sales Price was up 4.8 percent to \$330,000 for single family homes and 11.7 percent to \$249,850 for condo properties. Months Supply of Inventory decreased 51.4 percent for single family units and 33.3 percent for condo units.

While buyer activity continues to be robust, seller activity continues to be a bit softer, with fewer homes being listed for sale than a year ago. Many housing experts believe sellers remain reluctant to list their homes due to continued concerns over COVID-19, which was beginning to see a resurgence in June. Until sellers regain confidence, housing inventory will continue to be constrained during what is expected to be an active summer selling season.

Monthly Snapshot

- 11.8% **+ 4.8%** **- 5.2%**

One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume
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This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	6-2019	6-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
Closed Sales		1,928	1,701	- 11.8%	7,494	6,816	- 9.0%
Median Sales Price		\$315,000	\$330,000	+ 4.8%	\$297,000	\$314,171	+ 5.8%
\$ Volume of Closed Sales (in millions)		\$688.8	\$653.2	- 5.2%	\$2,556.3	\$2,440.4	- 4.5%
Days on Market		43	50	+ 16.3%	63	60	- 4.8%
Pending Sales		1,938	2,469	+ 27.4%	9,200	9,014	- 2.0%
Months Supply		3.7	1.8	- 51.4%	--	--	--
New Listings		2,665	2,221	- 16.7%	12,111	9,796	- 19.1%
Homes for Sale		5,491	2,719	- 50.5%	--	--	--
Pct. of List Price Received		98.8%	99.1%	+ 0.3%	98.3%	98.5%	+ 0.2%
Affordability Index		120	127	+ 5.8%	127	133	+ 4.7%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



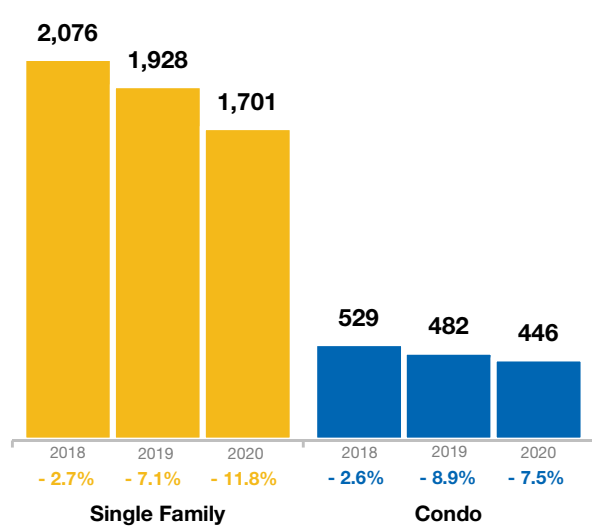
Key Metrics	Historical Sparkbars	6-2019	6-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
Closed Sales		482	446	- 7.5%	2,210	1,923	- 13.0%
Median Sales Price		\$223,750	\$249,850	+ 11.7%	\$212,000	\$240,000	+ 13.2%
\$ Volume of Closed Sales (in millions)		\$123.9	\$121.2	- 2.2%	\$540.9	\$527.7	- 2.4%
Days on Market		38	45	+ 18.4%	48	48	0.0%
Pending Sales		489	627	+ 28.2%	2,572	2,375	- 7.7%
Months Supply		2.4	1.6	- 33.3%	--	--	--
New Listings		586	556	- 5.1%	3,043	2,561	- 15.8%
Homes for Sale		964	661	- 31.4%	--	--	--
Pct. of List Price Received		99.1%	99.0%	- 0.1%	98.7%	99.1%	+ 0.4%
Affordability Index		169	167	- 1.2%	178	174	- 2.2%

NH Closed Sales

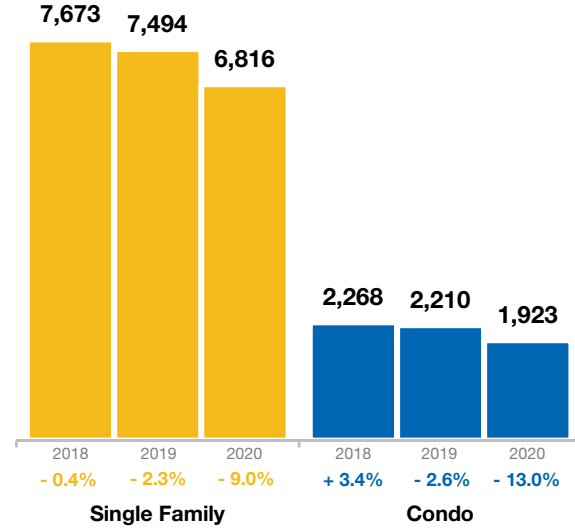
A count of the actual sales that closed in a given month.



June

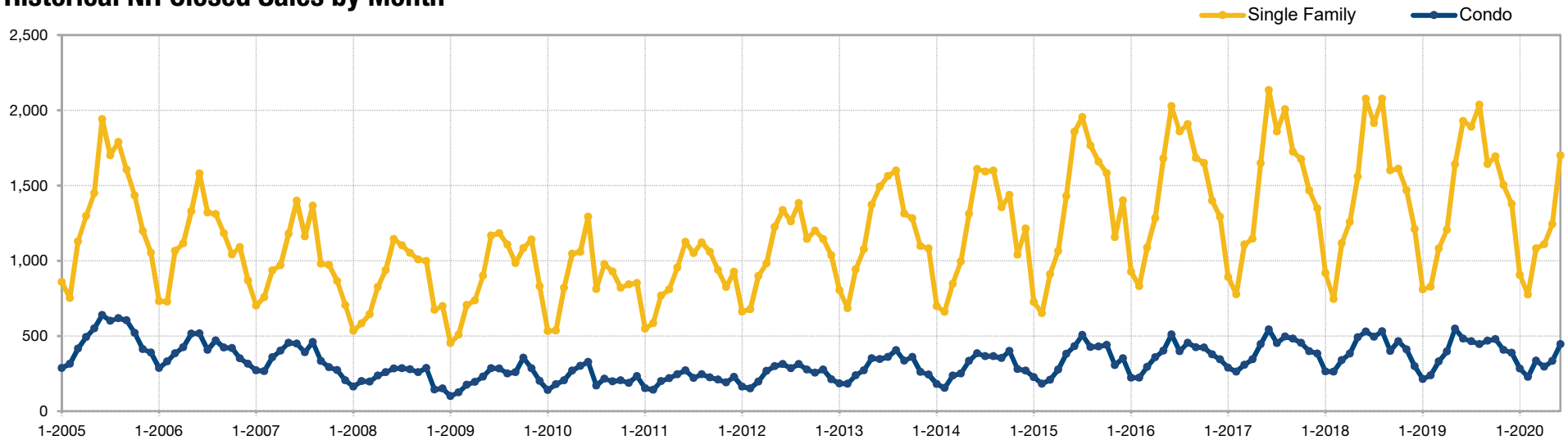


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2019	1,891	-1.3%	465	-5.9%
Aug-2019	2,036	-2.0%	446	-16.0%
Sep-2019	1,643	+2.6%	469	+17.0%
Oct-2019	1,693	+5.1%	478	+2.8%
Nov-2019	1,503	+2.4%	408	-0.7%
Dec-2019	1,378	+13.9%	389	+30.1%
Jan-2020	905	+11.7%	283	+32.2%
Feb-2020	775	-6.4%	228	-4.6%
Mar-2020	1,081	0.0%	336	+1.8%
Apr-2020	1,110	-8.0%	296	-25.4%
May-2020	1,244	-24.2%	334	-39.1%
Jun-2020	1,701	-11.8%	446	-7.5%
12-Month Avg	1,413	-2.4%	382	-4.8%

Historical NH Closed Sales by Month

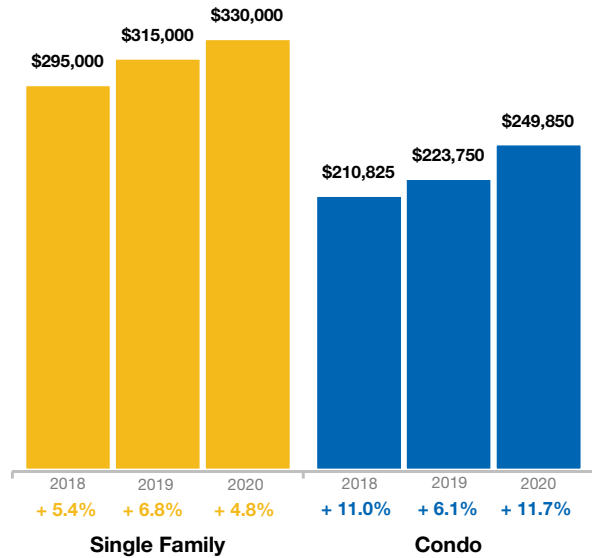


NH Median Sales Price

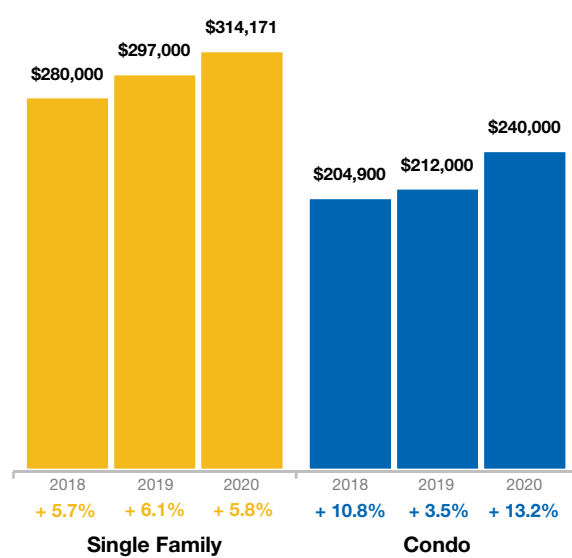
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



June



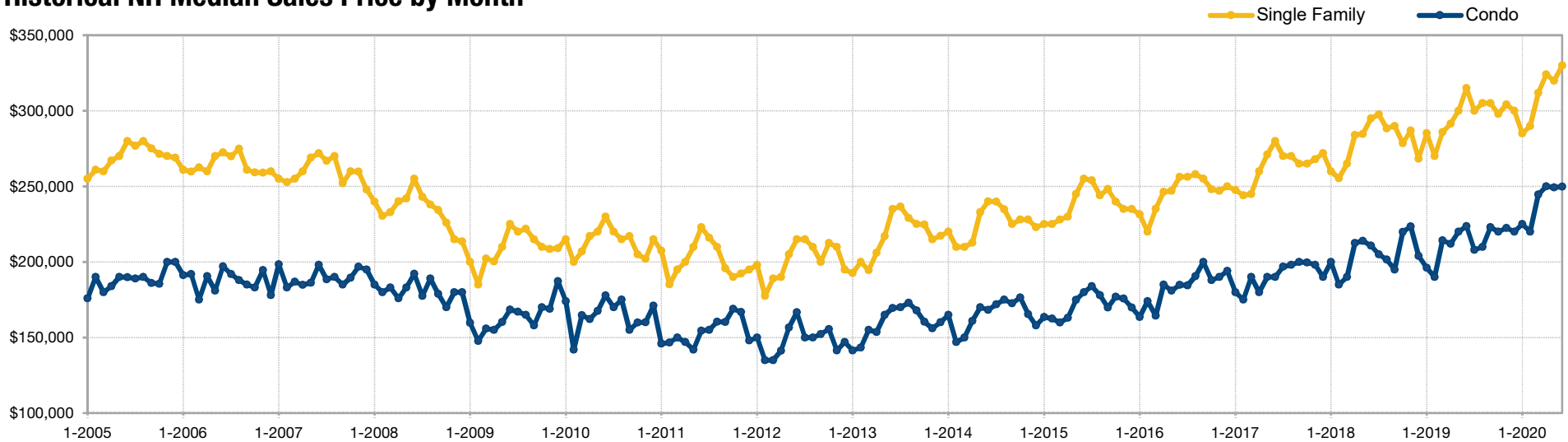
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2019	\$300,000	+0.8%	\$208,000	+1.5%
Aug-2019	\$305,000	+5.8%	\$210,000	+4.2%
Sep-2019	\$305,000	+5.2%	\$223,000	+14.4%
Oct-2019	\$297,900	+6.9%	\$220,000	+0.0%
Nov-2019	\$304,242	+6.0%	\$222,450	-0.5%
Dec-2019	\$299,950	+11.8%	\$220,000	+7.8%
Jan-2020	\$285,000	-0.1%	\$225,000	+14.7%
Feb-2020	\$289,900	+7.4%	\$219,950	+15.8%
Mar-2020	\$311,875	+9.1%	\$244,625	+14.2%
Apr-2020	\$324,000	+11.1%	\$250,000	+17.9%
May-2020	\$319,900	+6.6%	\$249,250	+13.3%
Jun-2020	\$330,000	+4.8%	\$249,850	+11.7%
12-Month Avg*	\$306,000	+5.5%	\$225,000	+7.1%

* Median Sales Price for all properties from July 2019 through June 2020. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

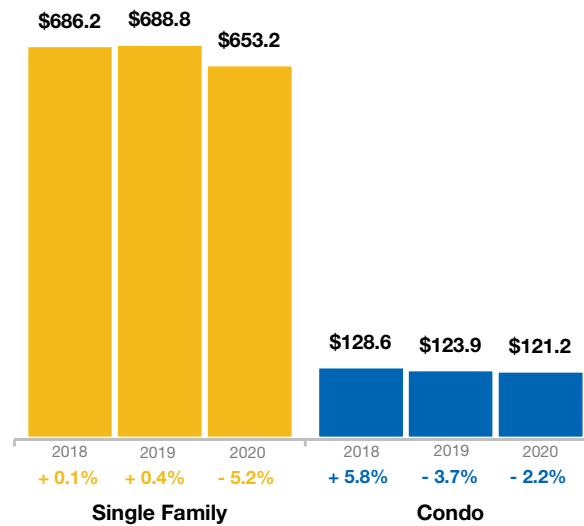


NH \$ Volume of Closed Sales

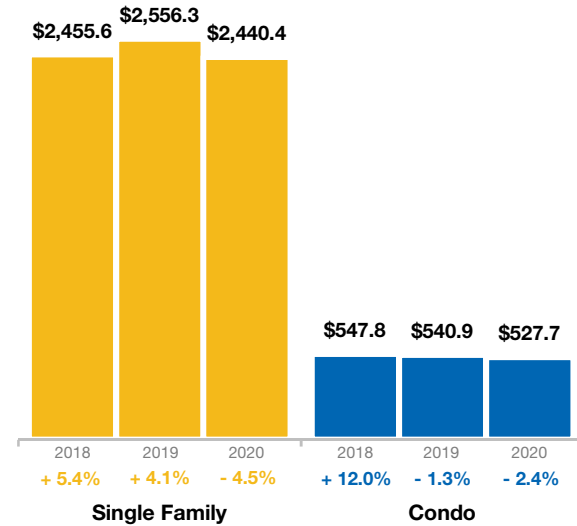
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



June



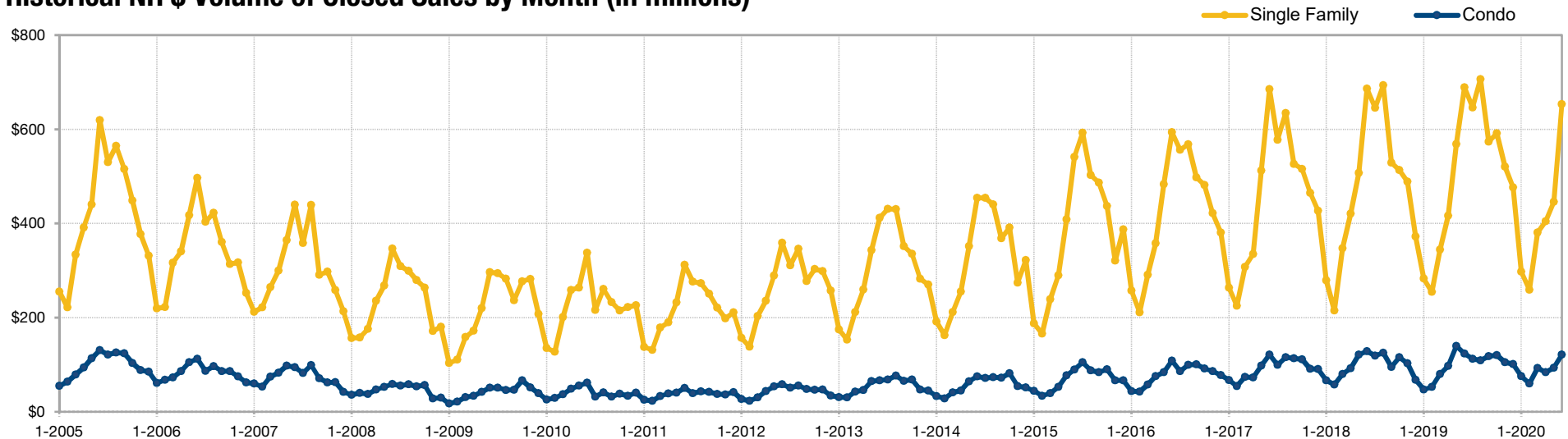
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2019	\$646.2	+0.1%	\$112.5	-5.9%
Aug-2019	\$706.2	+1.8%	\$109.0	-13.1%
Sep-2019	\$573.4	+8.4%	\$118.0	+23.7%
Oct-2019	\$591.6	+15.3%	\$120.4	+4.0%
Nov-2019	\$520.9	+6.5%	\$105.4	+2.2%
Dec-2019	\$476.6	+28.0%	\$101.3	+48.5%
Jan-2020	\$297.5	+5.0%	\$75.8	+60.9%
Feb-2020	\$258.9	+1.7%	\$60.0	+13.6%
Mar-2020	\$380.5	+10.5%	\$92.9	+16.1%
Apr-2020	\$404.6	-2.8%	\$84.3	-13.3%
May-2020	\$445.7	-21.7%	\$93.4	-33.2%
Jun-2020	\$653.2	-5.2%	\$121.2	-2.2%
12-Month Avg*	\$496.3	+2.7%	\$99.5	+2.2%

* \$ Volume of Closed Sales (in millions) for all properties from July 2019 through June 2020. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

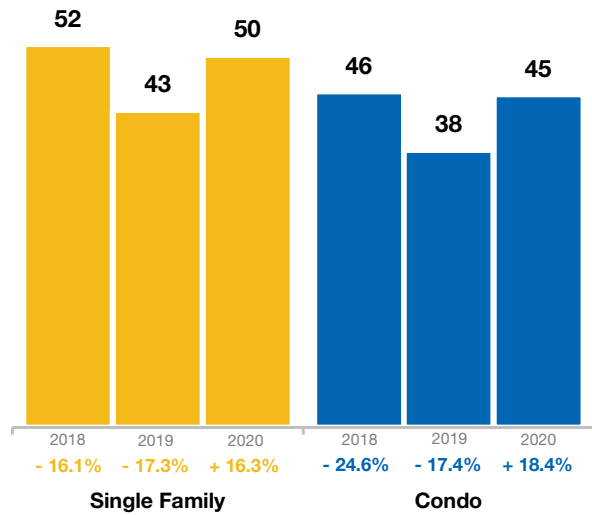


NH Days on Market

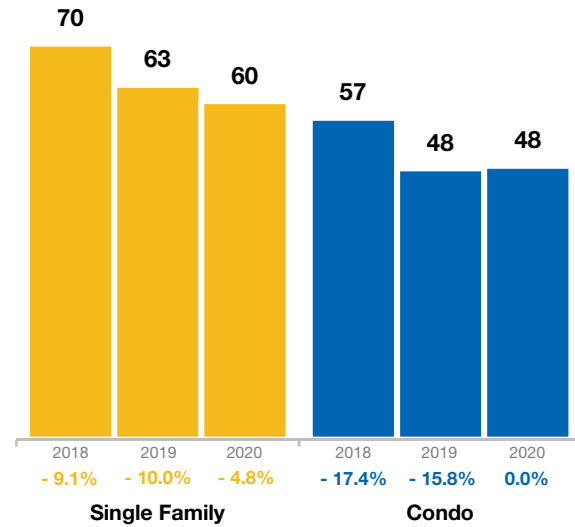
Average number of days between when a property is listed and when an offer is accepted in a given month.



June



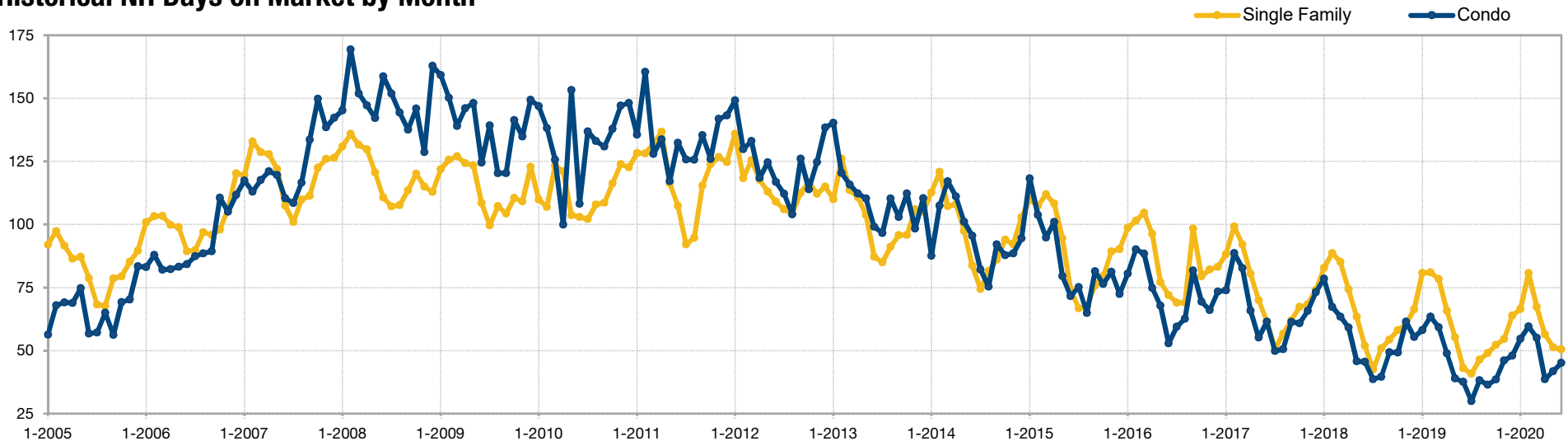
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2019	41	-2.4%	30	-23.1%
Aug-2019	46	-9.8%	38	-5.0%
Sep-2019	49	-9.3%	36	-26.5%
Oct-2019	52	-10.3%	39	-20.4%
Nov-2019	55	-8.3%	46	-24.6%
Dec-2019	64	-3.0%	48	-12.7%
Jan-2020	67	-17.3%	55	-5.2%
Feb-2020	81	0.0%	60	-4.8%
Mar-2020	67	-14.1%	55	-6.8%
Apr-2020	56	-15.2%	39	-20.4%
May-2020	51	-7.3%	42	+7.7%
Jun-2020	50	+16.3%	45	+18.4%
12-Month Avg*	54	-6.6%	43	-10.2%

* Days on Market for all properties from July 2019 through June 2020. This is not the average of the individual figures above.

Historical NH Days on Market by Month

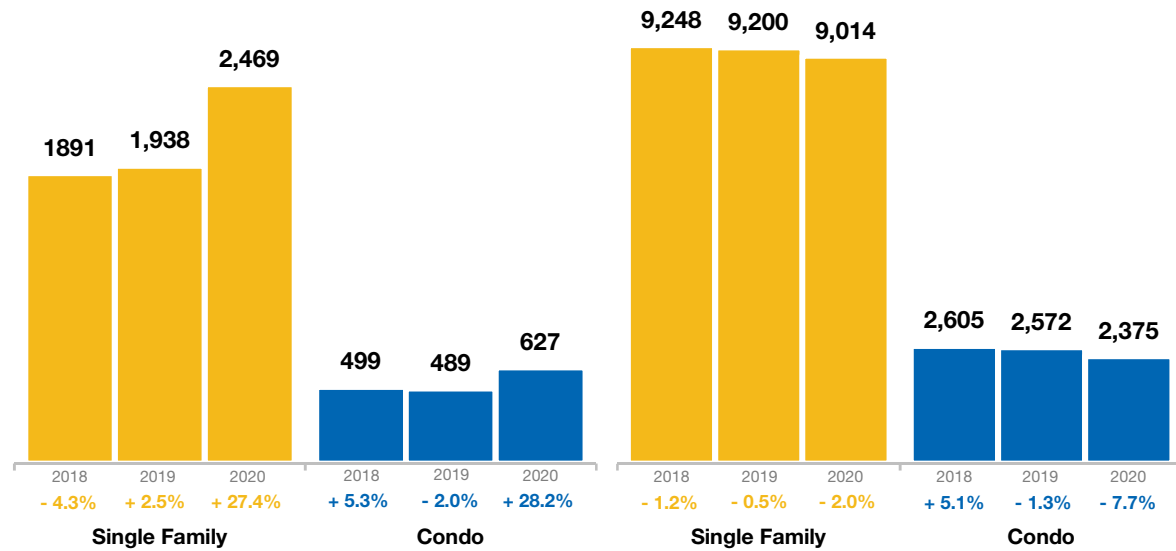


NH Pending Sales

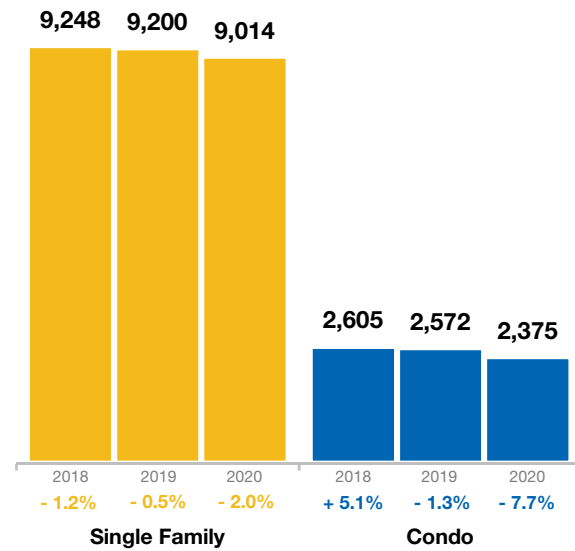
A count of the properties on which offers have been accepted in a given month.



June

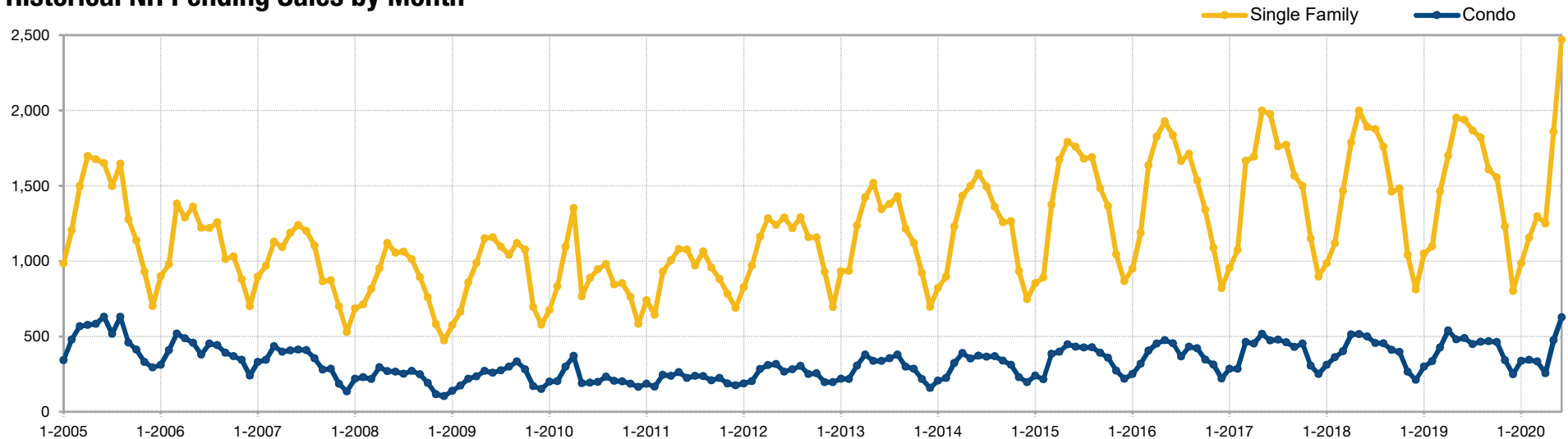


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2019	1,868	-0.5%	450	-1.3%
Aug-2019	1,820	+3.5%	465	+2.4%
Sep-2019	1,608	+10.1%	469	+14.1%
Oct-2019	1,556	+4.9%	464	+16.9%
Nov-2019	1,232	+18.2%	343	+28.9%
Dec-2019	801	-1.4%	248	+16.4%
Jan-2020	986	-6.1%	338	+12.7%
Feb-2020	1,155	+5.2%	345	+2.7%
Mar-2020	1,297	-11.3%	334	-21.8%
Apr-2020	1,249	-26.5%	256	-52.6%
May-2020	1,858	-4.8%	475	-1.0%
Jun-2020	2,469	+27.4%	627	+28.2%
12-Month Avg	1,492	+1.5%	401	+0.9%

Historical NH Pending Sales by Month

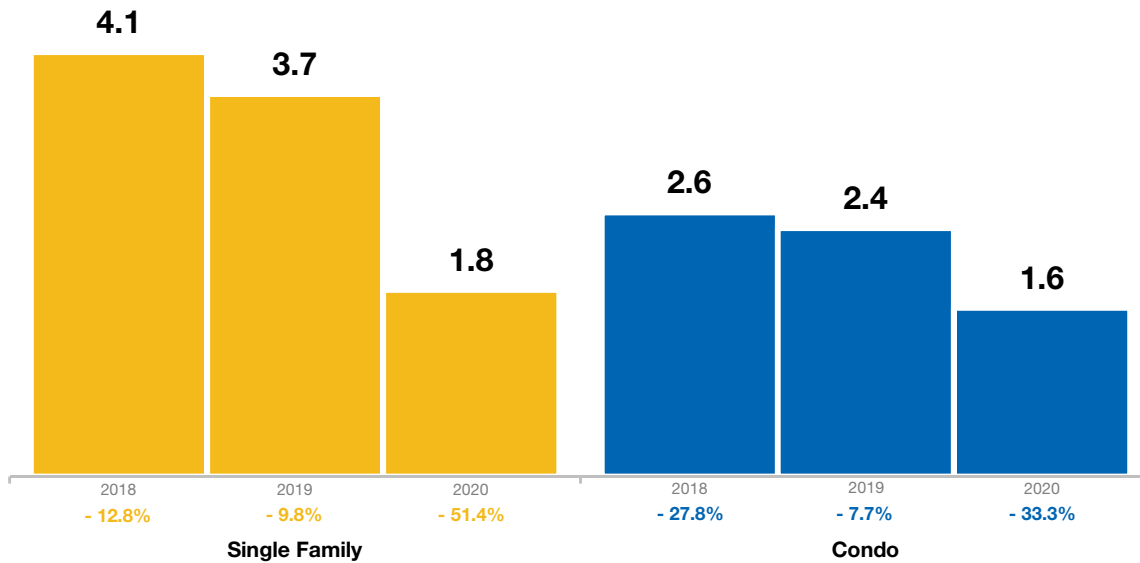


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



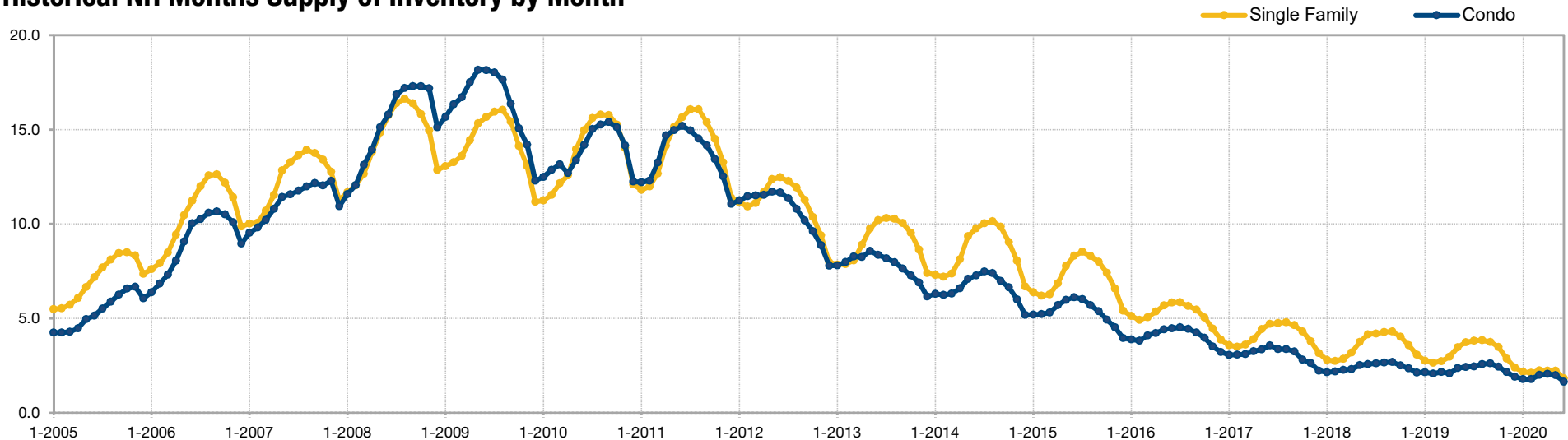
June



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2019	3.8	-9.5%	2.5	-3.8%
Aug-2019	3.8	-11.6%	2.6	-3.7%
Sep-2019	3.8	-11.6%	2.6	-3.7%
Oct-2019	3.5	-12.5%	2.4	-4.0%
Nov-2019	2.9	-19.4%	2.2	-8.3%
Dec-2019	2.4	-22.6%	1.9	-9.5%
Jan-2020	2.2	-21.4%	1.8	-14.3%
Feb-2020	2.1	-22.2%	1.8	-14.3%
Mar-2020	2.2	-18.5%	2.0	-9.1%
Apr-2020	2.2	-26.7%	2.1	0.0%
May-2020	2.2	-37.1%	2.0	-16.7%
Jun-2020	1.8	-51.4%	1.6	-33.3%
12-Month Avg*	2.7	-21.1%	2.1	-9.9%

* Months Supply for all properties from July 2019 through June 2020. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

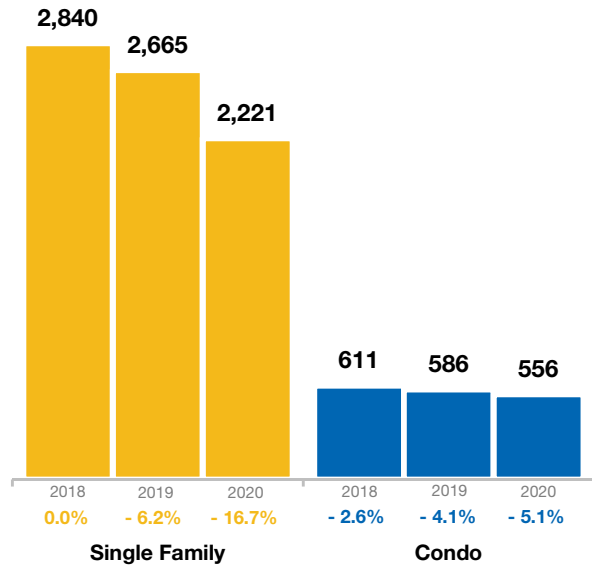


NH New Listings

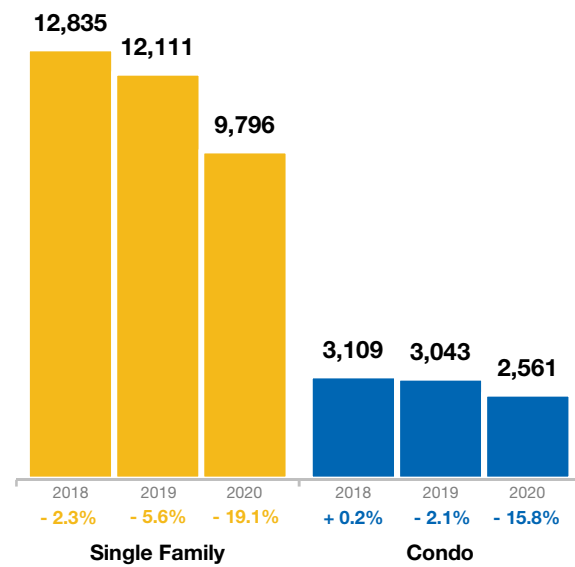
A count of the properties that have been newly listed on the market in a given month.



June

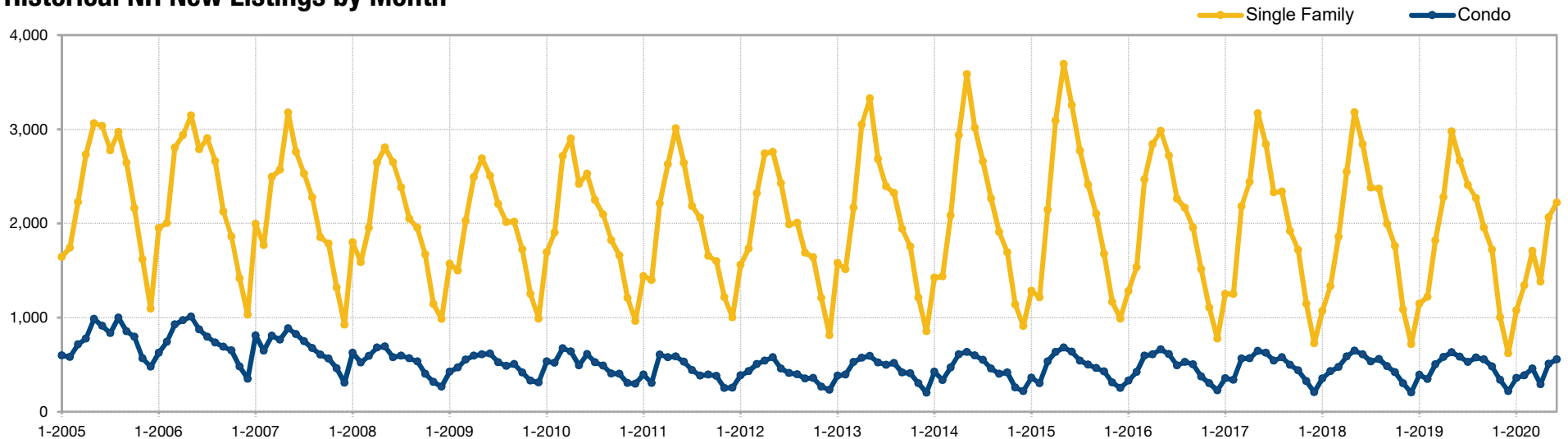


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2019	2,409	+1.2%	528	-1.3%
Aug-2019	2,270	-4.2%	576	+3.0%
Sep-2019	1,957	-2.0%	558	+15.3%
Oct-2019	1,721	-2.3%	482	+14.5%
Nov-2019	1,004	-7.6%	339	+12.3%
Dec-2019	620	-13.8%	220	+6.3%
Jan-2020	1,079	-6.0%	358	-8.7%
Feb-2020	1,342	+10.0%	386	+10.9%
Mar-2020	1,709	-6.1%	460	-8.5%
Apr-2020	1,381	-39.5%	292	-49.9%
May-2020	2,064	-30.7%	509	-19.3%
Jun-2020	2,221	-16.7%	556	-5.1%
12-Month Avg	1,869	-11.8%	463	-5.2%

Historical NH New Listings by Month

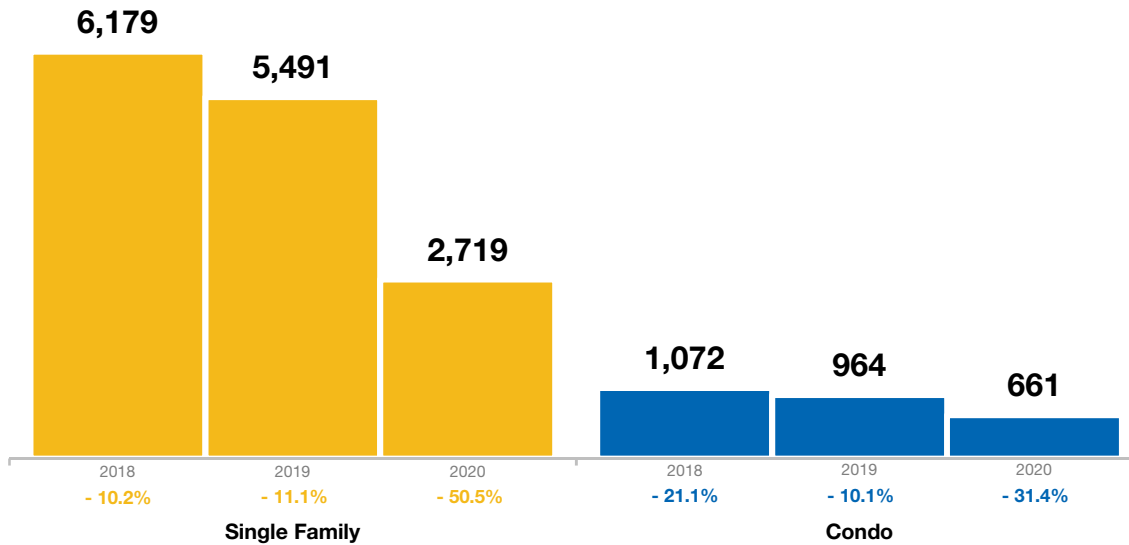


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

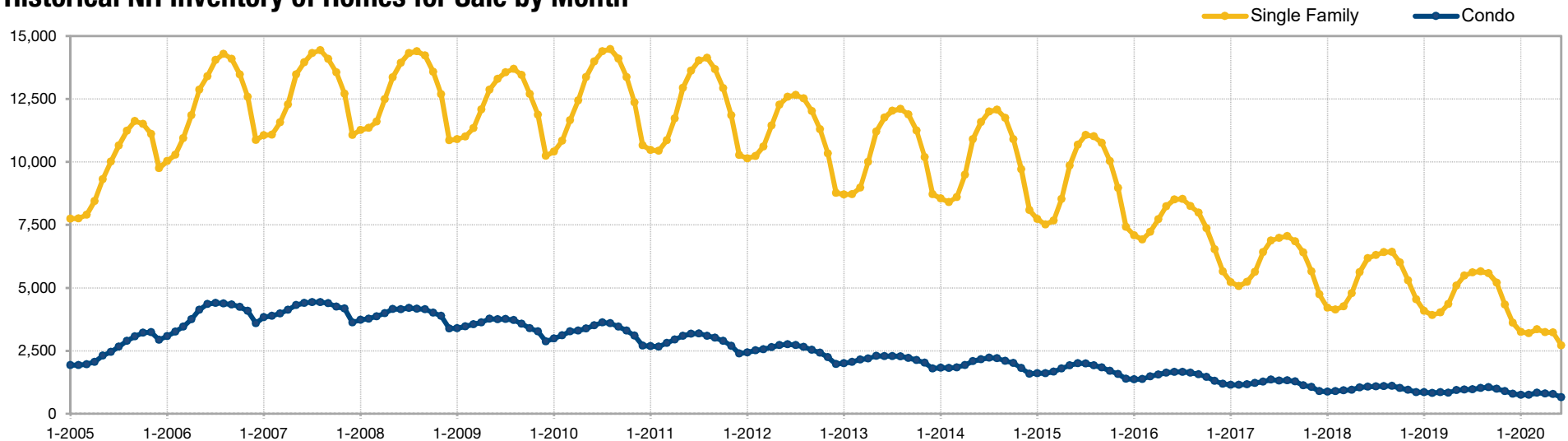


June



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2019	5,613	-10.9%	973	-10.1%
Aug-2019	5,659	-11.8%	1,027	-6.6%
Sep-2019	5,578	-13.2%	1,053	-4.6%
Oct-2019	5,206	-13.3%	996	-2.4%
Nov-2019	4,335	-18.3%	896	-5.5%
Dec-2019	3,613	-20.5%	797	-6.8%
Jan-2020	3,253	-20.4%	750	-12.5%
Feb-2020	3,198	-18.4%	753	-8.5%
Mar-2020	3,355	-16.7%	830	-3.5%
Apr-2020	3,241	-25.7%	803	-4.2%
May-2020	3,225	-36.6%	777	-17.3%
Jun-2020	2,719	-50.5%	661	-31.4%
12-Month Avg	4,083	-20.9%	860	-9.4%

Historical NH Inventory of Homes for Sale by Month



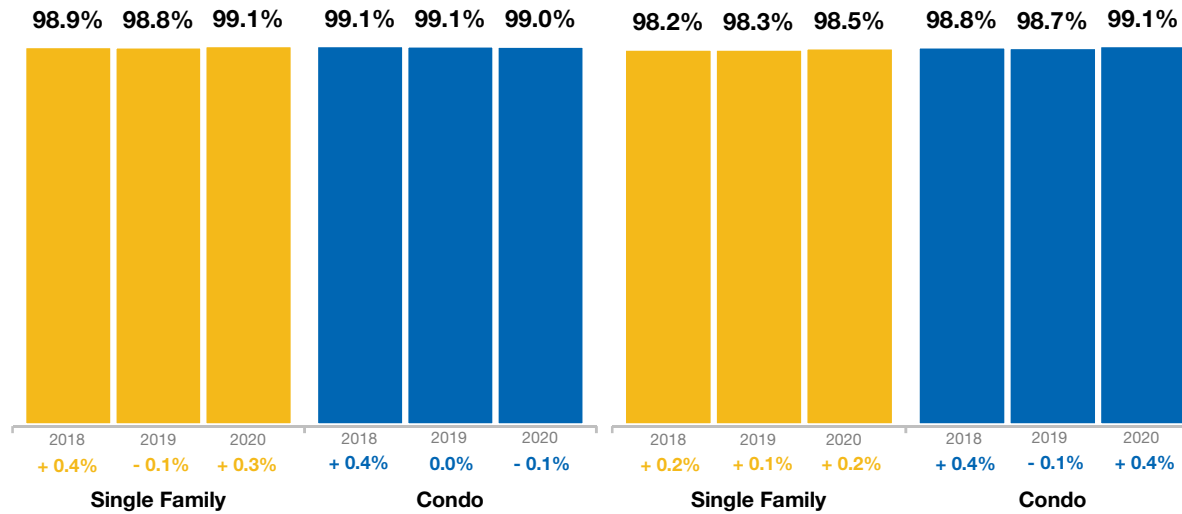
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

June

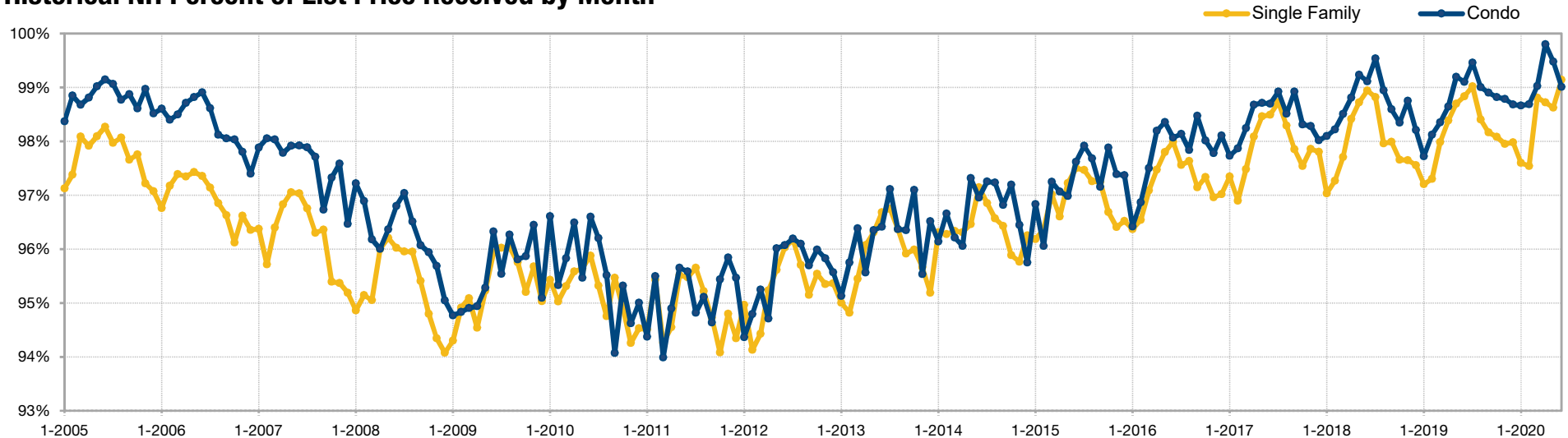
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2019	99.0%	+0.2%	99.5%	0.0%
Aug-2019	98.4%	+0.4%	99.0%	+0.1%
Sep-2019	98.2%	+0.2%	98.9%	+0.3%
Oct-2019	98.1%	+0.4%	98.8%	+0.5%
Nov-2019	98.0%	+0.4%	98.8%	+0.1%
Dec-2019	98.0%	+0.4%	98.7%	+0.5%
Jan-2020	97.6%	+0.4%	98.7%	+1.0%
Feb-2020	97.5%	+0.2%	98.7%	+0.6%
Mar-2020	98.8%	+0.8%	99.0%	+0.6%
Apr-2020	98.7%	+0.3%	99.8%	+1.2%
May-2020	98.6%	-0.1%	99.5%	+0.3%
Jun-2020	99.1%	+0.3%	99.0%	-0.1%
12-Month Avg*	98.4%	+0.3%	99.0%	+0.3%

* Pct. of List Price Received for all properties from July 2019 through June 2020. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



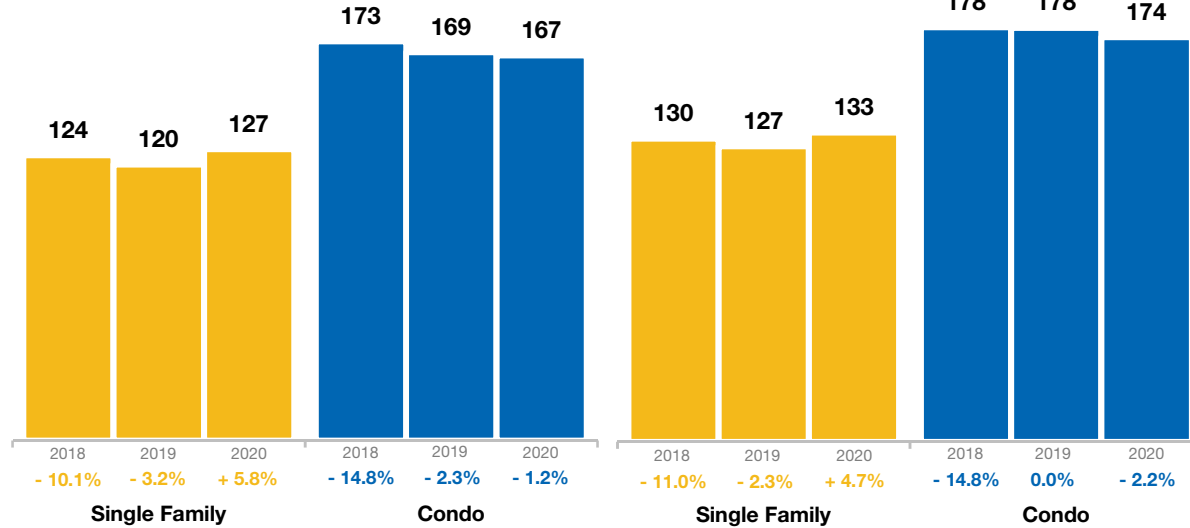
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

June

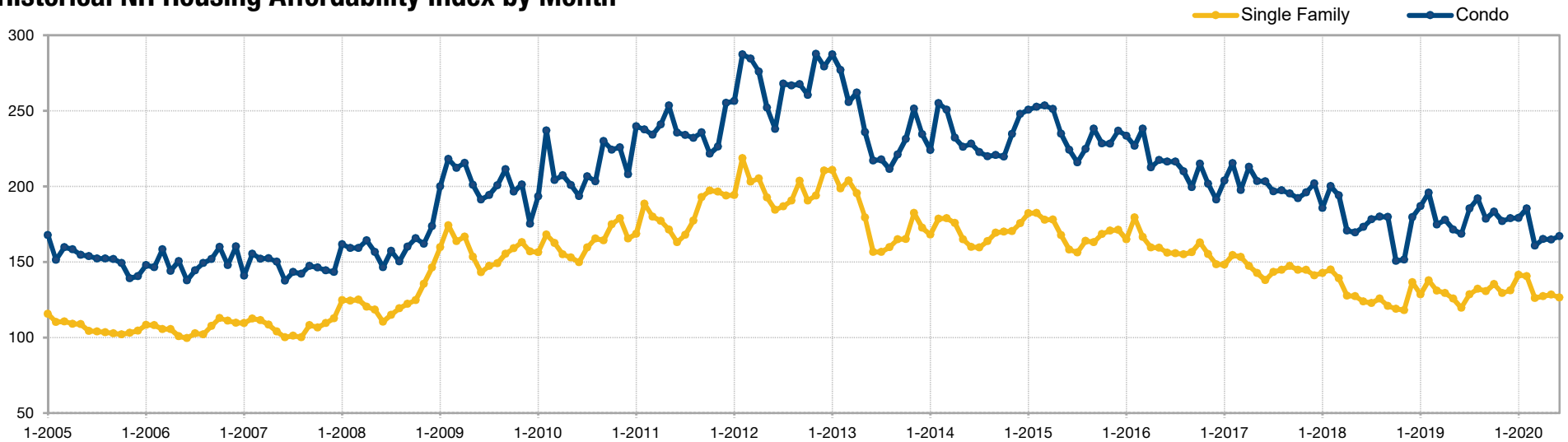
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2019	128	+4.1%	185	+3.9%
Aug-2019	132	+4.8%	192	+6.7%
Sep-2019	131	+8.3%	179	-0.6%
Oct-2019	135	+13.4%	183	+21.2%
Nov-2019	129	+9.3%	177	+16.4%
Dec-2019	131	-4.4%	179	-0.6%
Jan-2020	141	+9.3%	179	-4.3%
Feb-2020	141	+2.2%	185	-5.6%
Mar-2020	126	-3.8%	161	-8.0%
Apr-2020	127	-1.6%	165	-7.3%
May-2020	128	+1.6%	165	-3.5%
Jun-2020	127	+5.8%	167	-1.2%
12-Month Avg*	131	+0.6%	126	-4.4%

* Affordability Index for all properties from July 2019 through June 2020. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	6-2019	6-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
Closed Sales		2,528	2,253	- 10.9%	10,198	9,187	- 9.9%
Median Sales Price		\$290,000	\$305,000	+ 5.2%	\$270,000	\$290,000	+ 7.4%
\$ Volume of Closed Sales (in millions)		\$822.0	\$783.8	- 4.6%	\$3,132.9	\$3,003.9	- 4.1%
Days on Market		43	50	+ 16.3%	59	58	- 1.7%
Pending Sales		2,540	3,247	+ 27.8%	12,354	11,942	- 3.3%
Months Supply		3.4	1.8	- 47.1%	--	--	--
New Listings		3,396	2,906	- 14.4%	15,853	12,925	- 18.5%
Homes for Sale		6,712	3,532	- 47.4%	--	--	--
Pct. of List Price Received		98.7%	99.0%	+ 0.3%	98.2%	98.5%	+ 0.3%
Affordability Index		130	137	+ 5.3%	140	144	+ 3.1%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	6-2019	6-2020	+ / -	6-2019	6-2020	+ / -	6-2019	6-2020	+ / -	6-2019	6-2020	+ / -	6-2019	6-2020	+ / -
Belknap	118	130	+ 10.2%	\$266,450	\$262,500	- 1.5%	\$46.3	\$54.7	+ 18.1%	49	65	+ 32.7%	118	190	+ 61.0%
Belknap Year-to-Date	501	460	- 8.2%	\$255,000	\$271,000	+ 6.3%	\$187.5	\$185.3	- 1.2%	75	71	- 5.3%	606	631	+ 4.1%
Carroll	99	117	+ 18.2%	\$270,000	\$287,000	+ 6.3%	\$38.6	\$40.0	+ 3.6%	64	72	+ 12.5%	121	181	+ 49.6%
Carroll Year-to-Date	435	430	- 1.1%	\$275,000	\$275,000	0.0%	\$172.6	\$150.6	- 12.7%	86	83	- 3.5%	521	595	+ 14.2%
Cheshire	109	107	- 1.8%	\$221,900	\$232,500	+ 4.8%	\$27.5	\$28.2	+ 2.5%	57	48	- 15.8%	107	128	+ 19.6%
Cheshire Year-to-Date	437	364	- 16.7%	\$215,000	\$231,500	+ 7.7%	\$97.8	\$90.7	- 7.3%	80	75	- 6.3%	535	450	- 15.9%
Coos	48	45	- 6.3%	\$129,900	\$150,000	+ 15.5%	\$7.3	\$8.1	+ 11.0%	101	117	+ 15.8%	61	82	+ 34.4%
Coos Year-to-Date	212	213	+ 0.5%	\$112,500	\$132,000	+ 17.3%	\$27.4	\$34.2	+ 24.8%	126	140	+ 11.1%	269	281	+ 4.5%
Grafton	131	119	- 9.2%	\$232,000	\$252,500	+ 8.8%	\$41.6	\$39.0	- 6.3%	64	96	+ 50.0%	109	171	+ 56.9%
Grafton Year-to-Date	487	479	- 1.6%	\$225,000	\$230,000	+ 2.2%	\$146.0	\$140.2	- 4.0%	90	100	+ 11.1%	618	674	+ 9.1%
Hillsborough	513	437	- 14.8%	\$330,000	\$355,000	+ 7.6%	\$184.2	\$165.1	- 10.4%	29	27	- 6.9%	497	595	+ 19.7%
Hillsborough Year-to-Date	1,970	1,792	- 9.0%	\$314,750	\$335,000	+ 6.4%	\$671.7	\$645.4	- 3.9%	45	40	- 11.1%	2,393	2,302	- 3.8%
Merrimack	239	173	- 27.6%	\$289,900	\$298,000	+ 2.8%	\$73.7	\$57.0	- 22.7%	39	46	+ 17.9%	219	266	+ 21.5%
Merrimack Year-to-Date	840	750	- 10.7%	\$270,000	\$285,000	+ 5.6%	\$254.8	\$234.8	- 7.8%	57	50	- 12.3%	1,061	989	- 6.8%
Rockingham	452	360	- 20.4%	\$403,000	\$436,500	+ 8.3%	\$205.7	\$183.7	- 10.7%	34	48	+ 41.2%	459	554	+ 20.7%
Rockingham Year-to-Date	1,662	1,408	- 15.3%	\$385,000	\$410,000	+ 6.5%	\$737.5	\$672.1	- 8.9%	53	51	- 3.8%	2,033	1,918	- 5.7%
Strafford	161	150	- 6.8%	\$280,900	\$298,700	+ 6.3%	\$49.6	\$50.4	+ 1.6%	39	33	- 15.4%	180	211	+ 17.2%
Strafford Year-to-Date	679	646	- 4.9%	\$270,000	\$290,000	+ 7.4%	\$201.9	\$209.9	+ 4.0%	57	43	- 24.6%	838	812	- 3.1%
Sullivan	58	63	+ 8.6%	\$214,000	\$263,000	+ 22.9%	\$14.1	\$26.9	+ 90.8%	92	89	- 3.3%	67	91	+ 35.8%
Sullivan Year-to-Date	271	274	+ 1.1%	\$185,740	\$207,000	+ 11.4%	\$59.2	\$77.2	+ 30.4%	100	97	- 3.0%	326	362	+ 11.0%
Entire State	1,928	1,701	- 11.8%	\$315,000	\$330,000	+ 4.8%	\$688.8	\$653.2	- 5.2%	43	50	+ 16.3%	1,938	2,469	+ 27.4%
Entire State Year-to-Date	7,494	6,816	- 9.0%	\$297,000	\$314,171	+ 5.8%	\$2,556.3	\$2,440.4	- 4.5%	63	60	- 4.8%	9,200	9,014	- 2.0%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	6-2019	6-2020	+ / -	6-2019	6-2020	+ / -	6-2019	6-2020	+ / -	6-2019	6-2020	+ / -	6-2019	6-2020	+ / -
Belknap	23	34	+ 47.8%	\$195,000	\$277,450	+ 42.3%	\$4.9	\$10.2	+ 108.2%	54	32	- 40.7%	29	37	+ 27.6%
Belknap Year-to-Date	113	116	+ 2.7%	\$186,000	\$205,000	+ 10.2%	\$24.1	\$30.2	+ 25.3%	51	48	- 5.9%	139	137	- 1.4%
Carroll	23	25	+ 8.7%	\$205,000	\$184,500	- 10.0%	\$5.3	\$5.3	0.0%	44	44	0.0%	25	34	+ 36.0%
Carroll Year-to-Date	109	93	- 14.7%	\$210,000	\$218,000	+ 3.8%	\$25.3	\$22.5	- 11.1%	81	48	- 40.7%	127	120	- 5.5%
Cheshire	12	7	- 41.7%	\$134,750	\$208,500	+ 54.7%	\$1.7	\$1.5	- 11.8%	32	85	+ 165.6%	6	11	+ 83.3%
Cheshire Year-to-Date	45	18	- 60.0%	\$139,000	\$172,700	+ 24.2%	\$6.7	\$3.4	- 49.3%	48	66	+ 37.5%	50	27	- 46.0%
Coos	2	1	- 50.0%	\$198,500	\$54,000	- 72.8%	\$0.4	\$0.1	- 75.0%	9	74	+ 722.2%	4	3	- 25.0%
Coos Year-to-Date	11	13	+ 18.2%	\$322,450	\$416,500	+ 29.2%	\$3.6	\$4.7	+ 30.6%	81	36	- 55.6%	14	11	- 21.4%
Grafton	46	49	+ 6.5%	\$171,500	\$172,500	+ 0.6%	\$10.0	\$10.3	+ 3.0%	89	53	- 40.4%	43	63	+ 46.5%
Grafton Year-to-Date	224	191	- 14.7%	\$162,750	\$189,000	+ 16.1%	\$45.9	\$40.9	- 10.9%	85	64	- 24.7%	267	244	- 8.6%
Hillsborough	169	132	- 21.9%	\$215,000	\$231,450	+ 7.7%	\$39.2	\$33.1	- 15.6%	25	30	+ 20.0%	162	176	+ 8.6%
Hillsborough Year-to-Date	764	598	- 21.7%	\$209,900	\$230,375	+ 9.8%	\$172.5	\$151.3	- 12.3%	36	37	+ 2.8%	855	731	- 14.5%
Merrimack	27	39	+ 44.4%	\$175,000	\$190,000	+ 8.6%	\$5.7	\$8.3	+ 45.6%	14	55	+ 292.9%	44	42	- 4.5%
Merrimack Year-to-Date	155	146	- 5.8%	\$183,000	\$199,950	+ 9.3%	\$30.7	\$30.2	- 1.6%	34	41	+ 20.6%	185	174	- 5.9%
Rockingham	150	132	- 12.0%	\$294,030	\$293,513	- 0.2%	\$50.6	\$45.5	- 10.1%	38	50	+ 31.6%	145	215	+ 48.3%
Rockingham Year-to-Date	658	635	- 3.5%	\$270,000	\$299,900	+ 11.1%	\$207.2	\$218.5	+ 5.5%	46	56	+ 21.7%	772	784	+ 1.6%
Strafford	23	20	- 13.0%	\$177,500	\$252,450	+ 42.2%	\$4.7	\$5.2	+ 10.6%	21	60	+ 185.7%	25	35	+ 40.0%
Strafford Year-to-Date	108	96	- 11.1%	\$176,250	\$213,000	+ 20.9%	\$20.4	\$21.8	+ 6.9%	41	39	- 4.9%	133	120	- 9.8%
Sullivan	7	7	0.0%	\$189,500	\$229,000	+ 20.8%	\$1.4	\$1.7	+ 21.4%	83	117	+ 41.0%	6	11	+ 83.3%
Sullivan Year-to-Date	23	17	- 26.1%	\$189,500	\$170,000	- 10.3%	\$4.5	\$4.3	- 4.4%	83	112	+ 34.9%	30	27	- 10.0%
Entire State	482	446	- 7.5%	\$223,750	\$249,850	+ 11.7%	\$123.9	\$121.2	- 2.2%	38	45	+ 18.4%	489	627	+ 28.2%
Entire State Year-to-Date	2,210	1,923	- 13.0%	\$212,000	\$240,000	+ 13.2%	\$540.9	\$527.7	- 2.4%	48	48	0.0%	2,572	2,375	- 7.7%