

# NH Quarterly Single Family Residential Activity by County

Key metrics by report quarter for the counties in the state of New Hampshire.



|                     | Closed Sales |         |         | Median Sales Price |           |         | Sales Volume<br>(in Millions) |           |         | Days on Market |         |         | Pending Sales |         |         |
|---------------------|--------------|---------|---------|--------------------|-----------|---------|-------------------------------|-----------|---------|----------------|---------|---------|---------------|---------|---------|
|                     | Q4-2014      | Q4-2015 | + / -   | Q4-2014            | Q4-2015   | + / -   | Q4-2014                       | Q4-2015   | + / -   | Q4-2014        | Q4-2015 | + / -   | Q4-2014       | Q4-2015 | + / -   |
| <b>Belknap</b>      | 224          | 250     | + 11.6% | \$201,000          | \$210,231 | + 4.6%  | \$60.8                        | \$76.9    | + 26.5% | 108            | 111     | + 2.8%  | 194           | 239     | + 23.2% |
| <b>Carroll</b>      | 287          | 300     | + 4.5%  | \$185,750          | \$215,000 | + 15.7% | \$78.2                        | \$96.7    | + 23.7% | 143            | 129     | - 9.8%  | 267           | 282     | + 5.6%  |
| <b>Cheshire</b>     | 184          | 223     | + 21.2% | \$168,950          | \$164,500 | - 2.6%  | \$36.3                        | \$42.4    | + 16.8% | 126            | 115     | - 8.7%  | 191           | 220     | + 15.2% |
| <b>Coos</b>         | 101          | 114     | + 12.9% | \$72,500           | \$112,500 | + 55.2% | \$9.4                         | \$13.9    | + 47.9% | 170            | 178     | + 4.7%  | 89            | 122     | + 37.1% |
| <b>Grafton</b>      | 240          | 269     | + 12.1% | \$174,500          | \$185,000 | + 6.0%  | \$49.7                        | \$61.8    | + 24.3% | 132            | 118     | - 10.6% | 225           | 254     | + 12.9% |
| <b>Hillsborough</b> | 933          | 1,013   | + 8.6%  | \$234,900          | \$250,000 | + 6.4%  | \$242.4                       | \$279.0   | + 15.1% | 76             | 62      | - 18.4% | 851           | 952     | + 11.9% |
| <b>Merrimack</b>    | 418          | 450     | + 7.7%  | \$197,400          | \$213,000 | + 7.9%  | \$106.0                       | \$107.5   | + 1.4%  | 103            | 86      | - 16.5% | 382           | 421     | + 10.2% |
| <b>Rockingham</b>   | 836          | 958     | + 14.6% | \$286,250          | \$302,000 | + 5.5%  | \$281.5                       | \$333.9   | + 18.6% | 74             | 68      | - 8.1%  | 781           | 875     | + 12.0% |
| <b>Strafford</b>    | 312          | 360     | + 15.4% | \$214,200          | \$206,250 | - 3.7%  | \$74.2                        | \$80.3    | + 8.2%  | 98             | 75      | - 23.5% | 282           | 329     | + 16.7% |
| <b>Sullivan</b>     | 109          | 147     | + 34.9% | \$150,000          | \$150,000 | 0.0%    | \$23.5                        | \$28.8    | + 22.6% | 138            | 126     | - 8.7%  | 96            | 131     | + 36.5% |
| <b>Entire State</b> | 3,644        | 4,084   | + 12.1% | \$225,000          | \$235,000 | + 4.4%  | \$962.0                       | \$1,121.1 | + 16.5% | 98             | 87      | - 11.2% | 3,358         | 3,825   | + 13.9% |

# NH Quarterly Condo Activity by County

Key metrics by report quarter for the counties in the state of New Hampshire.



|                     | Closed Sales |         |          | Median Sales Price |           |         | Sales Volume<br>(in Millions) |         |          | Days on Market |         |         | Pending Sales |         |          |
|---------------------|--------------|---------|----------|--------------------|-----------|---------|-------------------------------|---------|----------|----------------|---------|---------|---------------|---------|----------|
|                     | Q4-2014      | Q4-2015 | + / -    | Q4-2014            | Q4-2015   | + / -   | Q4-2014                       | Q4-2015 | + / -    | Q4-2014        | Q4-2015 | + / -   | Q4-2014       | Q4-2015 | + / -    |
| <b>Belknap</b>      | 62           | 73      | + 17.7%  | \$124,950          | \$159,900 | + 28.0% | \$10.6                        | \$12.9  | + 21.7%  | 119            | 121     | + 1.7%  | 54            | 72      | + 33.3%  |
| <b>Carroll</b>      | 69           | 57      | - 17.4%  | \$174,000          | \$157,700 | - 9.4%  | \$13.7                        | \$10.9  | - 20.4%  | 116            | 144     | + 24.1% | 66            | 54      | - 18.2%  |
| <b>Cheshire</b>     | 14           | 15      | + 7.1%   | \$136,500          | \$125,200 | - 8.3%  | \$2.1                         | \$1.9   | - 9.5%   | 119            | 141     | + 18.5% | 13            | 11      | - 15.4%  |
| <b>Coos</b>         | 12           | 7       | - 41.7%  | \$375,000          | \$275,000 | - 26.7% | \$4.9                         | \$2.2   | - 55.1%  | 198            | 236     | + 19.2% | 12            | 7       | - 41.7%  |
| <b>Grafton</b>      | 96           | 95      | - 1.0%   | \$161,250          | \$151,000 | - 6.4%  | \$16.8                        | \$16.7  | - 0.6%   | 149            | 151     | + 1.3%  | 94            | 90      | - 4.3%   |
| <b>Hillsborough</b> | 256          | 344     | + 34.4%  | \$148,708          | \$164,450 | + 10.6% | \$44.0                        | \$64.0  | + 45.5%  | 67             | 49      | - 26.9% | 229           | 310     | + 35.4%  |
| <b>Merrimack</b>    | 56           | 80      | + 42.9%  | \$162,000          | \$144,250 | - 11.0% | \$9.6                         | \$13.1  | + 36.5%  | 97             | 71      | - 26.8% | 54            | 70      | + 29.6%  |
| <b>Rockingham</b>   | 325          | 349     | + 7.4%   | \$215,000          | \$214,900 | - 0.0%  | \$76.6                        | \$87.7  | + 14.5%  | 78             | 71      | - 9.0%  | 281           | 308     | + 9.6%   |
| <b>Strafford</b>    | 39           | 39      | 0.0%     | \$130,000          | \$165,000 | + 26.9% | \$5.4                         | \$6.8   | + 25.9%  | 63             | 44      | - 30.2% | 25            | 33      | + 32.0%  |
| <b>Sullivan</b>     | 4            | 17      | + 325.0% | \$183,500          | \$175,000 | - 4.6%  | \$0.7                         | \$3.0   | + 328.6% | 256            | 108     | - 57.8% | 5             | 14      | + 180.0% |
| <b>Entire State</b> | 933          | 1,076   | + 15.3%  | \$168,000          | \$174,900 | + 4.1%  | \$184.4                       | \$219.2 | + 18.9%  | 91             | 80      | - 12.1% | 833           | 969     | + 16.3%  |