

# NH Quarterly Single Family Residential Activity by County

Key metrics by report quarter for the counties in the state of New Hampshire.



|                     | Closed Sales |         |         | Median Sales Price |           |         | Sales Volume<br>(in Millions) |           |         | Days on Market |         |         | Pending Sales |         |         |
|---------------------|--------------|---------|---------|--------------------|-----------|---------|-------------------------------|-----------|---------|----------------|---------|---------|---------------|---------|---------|
|                     | Q4-2016      | Q4-2017 | + / -   | Q4-2016            | Q4-2017   | + / -   | Q4-2016                       | Q4-2017   | + / -   | Q4-2016        | Q4-2017 | + / -   | Q4-2016       | Q4-2017 | + / -   |
| <b>Belknap</b>      | 316          | 313     | - 0.9%  | \$217,500          | \$245,500 | + 12.9% | \$99.3                        | \$115.9   | + 16.7% | 104            | 77      | - 26.0% | 234           | 238     | + 1.7%  |
| <b>Carroll</b>      | 319          | 319     | 0.0%    | \$205,000          | \$235,000 | + 14.6% | \$110.1                       | \$115.1   | + 4.5%  | 138            | 97      | - 29.7% | 234           | 242     | + 3.4%  |
| <b>Cheshire</b>     | 210          | 259     | + 23.3% | \$176,450          | \$189,900 | + 7.6%  | \$43.9                        | \$52.6    | + 19.8% | 100            | 76      | - 24.0% | 162           | 199     | + 22.8% |
| <b>Coos</b>         | 118          | 135     | + 14.4% | \$107,500          | \$109,000 | + 1.4%  | \$14.6                        | \$16.7    | + 14.4% | 140            | 179     | + 27.9% | 89            | 104     | + 16.9% |
| <b>Grafton</b>      | 275          | 300     | + 9.1%  | \$180,000          | \$191,500 | + 6.4%  | \$64.2                        | \$80.4    | + 25.2% | 122            | 111     | - 9.0%  | 184           | 240     | + 30.4% |
| <b>Hillsborough</b> | 1,120        | 1,100   | - 1.8%  | \$260,501          | \$282,000 | + 8.3%  | \$329.2                       | \$339.6   | + 3.2%  | 55             | 48      | - 12.7% | 844           | 962     | + 14.0% |
| <b>Merrimack</b>    | 473          | 494     | + 4.4%  | \$226,000          | \$245,000 | + 8.4%  | \$127.8                       | \$133.1   | + 4.1%  | 79             | 69      | - 12.7% | 378           | 428     | + 13.2% |
| <b>Rockingham</b>   | 969          | 997     | + 2.9%  | \$326,500          | \$355,000 | + 8.7%  | \$364.2                       | \$400.0   | + 9.8%  | 58             | 55      | - 5.2%  | 717           | 854     | + 19.1% |
| <b>Strafford</b>    | 395          | 384     | - 2.8%  | \$219,900          | \$255,000 | + 16.0% | \$98.6                        | \$107.5   | + 9.0%  | 65             | 50      | - 23.1% | 306           | 343     | + 12.1% |
| <b>Sullivan</b>     | 144          | 145     | + 0.7%  | \$163,750          | \$187,450 | + 14.5% | \$32.7                        | \$32.2    | - 1.5%  | 156            | 120     | - 23.1% | 103           | 122     | + 18.4% |
| <b>Entire State</b> | 4,339        | 4,446   | + 2.5%  | \$249,500          | \$268,781 | + 7.7%  | \$1,284.5                     | \$1,393.3 | + 8.5%  | 81             | 70      | - 13.6% | 3,251         | 3,732   | + 14.8% |

# NH Quarterly Condo Activity by County

Key metrics by report quarter for the counties in the state of New Hampshire.



|                     | Closed Sales |         |         | Median Sales Price |           |         | Sales Volume<br>(in Millions) |         |         | Days on Market |         |          | Pending Sales |         |         |
|---------------------|--------------|---------|---------|--------------------|-----------|---------|-------------------------------|---------|---------|----------------|---------|----------|---------------|---------|---------|
|                     | Q4-2016      | Q4-2017 | + / -   | Q4-2016            | Q4-2017   | + / -   | Q4-2016                       | Q4-2017 | + / -   | Q4-2016        | Q4-2017 | + / -    | Q4-2016       | Q4-2017 | + / -   |
| <b>Belknap</b>      | 79           | 56      | - 29.1% | \$188,700          | \$186,450 | - 1.2%  | \$18.7                        | \$12.5  | - 33.2% | 97             | 82      | - 15.5%  | 55            | 38      | - 30.9% |
| <b>Carroll</b>      | 67           | 77      | + 14.9% | \$186,000          | \$199,000 | + 7.0%  | \$13.8                        | \$19.3  | + 39.9% | 117            | 87      | - 25.6%  | 55            | 48      | - 12.7% |
| <b>Cheshire</b>     | 11           | 16      | + 45.5% | \$164,626          | \$166,000 | + 0.8%  | \$1.8                         | \$2.6   | + 44.4% | 39             | 105     | + 169.2% | 8             | 14      | + 75.0% |
| <b>Coos</b>         | 13           | 4       | - 69.2% | \$306,500          | \$322,500 | + 5.2%  | \$4.3                         | \$1.5   | - 65.1% | 225            | 13      | - 94.2%  | 4             | 5       | + 25.0% |
| <b>Grafton</b>      | 89           | 131     | + 47.2% | \$163,000          | \$165,000 | + 1.2%  | \$16.8                        | \$26.0  | + 54.8% | 146            | 128     | - 12.3%  | 72            | 111     | + 54.2% |
| <b>Hillsborough</b> | 353          | 398     | + 12.7% | \$175,000          | \$185,000 | + 5.7%  | \$69.9                        | \$83.1  | + 18.9% | 41             | 46      | + 12.2%  | 303           | 354     | + 16.8% |
| <b>Merrimack</b>    | 81           | 83      | + 2.5%  | \$169,900          | \$186,653 | + 9.9%  | \$14.3                        | \$17.0  | + 18.9% | 87             | 70      | - 19.5%  | 74            | 72      | - 2.7%  |
| <b>Rockingham</b>   | 384          | 383     | - 0.3%  | \$225,000          | \$240,000 | + 6.7%  | \$104.0                       | \$113.7 | + 9.3%  | 55             | 62      | + 12.7%  | 268           | 353     | + 31.7% |
| <b>Strafford</b>    | 53           | 56      | + 5.7%  | \$164,900          | \$169,500 | + 2.8%  | \$9.0                         | \$10.9  | + 21.1% | 58             | 33      | - 43.1%  | 35            | 58      | + 65.7% |
| <b>Sullivan</b>     | 16           | 10      | - 37.5% | \$149,750          | \$190,000 | + 26.9% | \$3.7                         | \$2.6   | - 29.7% | 171            | 97      | - 43.3%  | 6             | 11      | + 83.3% |
| <b>Entire State</b> | 1,146        | 1,214   | + 5.9%  | \$189,900          | \$196,500 | + 3.5%  | \$256.4                       | \$289.3 | + 12.8% | 70             | 66      | - 5.7%   | 880           | 1,064   | + 20.9% |